# The National LIFE INSURAN

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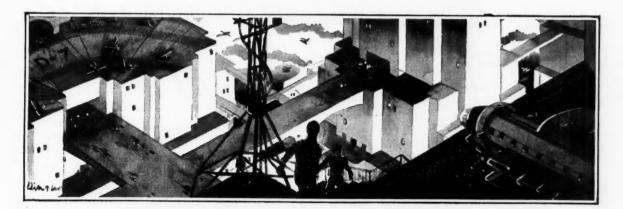
In Two Parts FRIDAY, JULY 20, 1934 Part One

# The Equitable looks back 75 years

JUL 2 0 1934



# ... and 75 years ahead!



### Not For a Day, But For All Time

The Equitable was founded in 1859— Three Quarters of a Century ago.

Conditions of living have changed in these 75 years. Even greater changes may occur during the next 75 years. But whatever the future customs of our people, life will always be uncertain for the individual. Support will be required for dependents, as well as provision for the needs of old age

During the last 75 years The Equitable has paid more than Three Billion Two Hundred Million Dollars to policyholders and beneficiaries. It now has in force over 1,600,000 policies for more than Six Billions of Insurance. During the next 75 years the payments provided for under these existing policies will also have been made—to aid stricken families, to keep children in school, sustain people in old age and prevent poverty.

Concurrently many additional Billions of insurance will have been issued for similar beneficent purposes. Thus, while generations come and go, The Equitable Life Assurance Society stays and pays.

### THE EQUITABLE

FAIR - JUST

### LIFE ASSURANCE

SECURITY - PEACE OF MIND

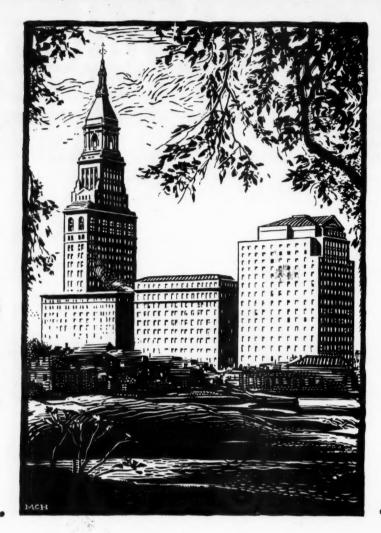
### SOCIETY

MUTUAL-COOPERATIVE

### OF THE U.S.

NATION-WIDE SERVICE

Thomas I. Parkinson, President 393 Seventh Ave., New York, N. Y.



1864

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1933

# . 1934 Whose Achievement is This?

IS IT A TRIBUTE

To the founder of The Travelers, James G. Batterson, whose Company wrote America's first Accident Insurance in 1864?

To his associates and successors who pioneered in other fields of insurance and built up the Life, Casualty and Fire business, making this organization the largest multiple-line insurance company in America?

To The Travelers Representatives who sold the many forms of insurance protection throughout the United States and Canada?

To the policyholders of The Travelers who employed the organization as means of protecting themselves, their families and their business establishments?

IT IS A TRIBUTE

To all of these - to their ingenuity, their industry, their integrity and their foresight.

### TRAVELERS

The Travelers Insurance Company

The Travelers Indemnity Company

HARTFORD

The Travelers Fire Insurance Company
CONNECTICUT

1934 . The 70th Anniversary of The Travelers Insurance Company

# The National Underwriter

### LIFE INSURANCE EDITION

Thirty-Eighth Year-No. 29

CHICAGO, CINCINNATI, NEW YORK AND SAN FRANCISCO, FRIDAY, JULY 20, 1934

\$3.00 Per Year, 15 Cents a Copy

### Six-Month Sales Gain 16 Percent

Life Presidents Report 10.9 Percent Increase in June Total

GROUP SETS A RECORD

Ordinary Shows 12.8 Percent Gain for First Half and 10.5 Percent

for Tune

NEW YORK, July 19 .- New life insurance sales for the first half of 1934 increased 16.3 percent and June production showed a 10.9 percent gain, according to the Life Presidents Association, representing 42 companies having 85 percent of the total life insurance in force. The six-month total new business of these companies was \$4,449,687,000 this year against \$3,826,444,000 in 1933.

New ordinary was \$2,916,013,000 against \$2,586,136,000, increase of 12.8 percent; industrial \$1,279,883,000 against \$1,096,119,000, increase 16.8 percent and group sales were \$253,791,000 against \$144,189,000, increase 76 percent.

\$144,189,000, increase 76 percent.

For June, the total new business of all classes written by the 42 companies was \$762,490,000 against \$687,776,000 during June, 1933. New ordinary was \$493,205,000 against \$446,435,000, increase 10.5 percent; industrial, \$211,473,000 against \$198,046,000, increase 6.8 crease 10.5 percent; industrial, \$211,473,-000 against \$198,046,000, increase 6.8 percent, and group \$57,812,000 against \$43,295,000, increase 33.5 percent.

The new paid-for business written during each of the first six months of

1933 and 1934, and percentage increases or decreases, are shown in the following table:

		Ordin	181	y	193
Jan. Feb. March April May June	\$ 423, 424, 435, 423, 432,	1933 573,000 483,000 308,000 605,000 732,000 435,000	\$	$\begin{array}{c} 1934 \\ 435,676,000 \\ 424,395,000 \\ 526,280,000 \\ 511,915,000 \\ 524,542,000 \\ 493,205,000 \end{array}$	0ve 193 2.99 20.9 20.8 21.2 10.5
	\$2,586,	136,000	\$2	,916,013,000	12.8
		Indus	tri	al	
Jan. Feb. March April May June	168, 187, 183, 190,	312,000 400,000 761,000 462,000 138,000 046,000	\$	197,108,000 196,816,000 228,107,000 220,366,000 226,013,000 211,473,000	17.19 16.9 21.5 20.1 18.9 6.8

	\$1,	096,119,000	\$1,	279,883,000	16.8
		Gro	up		
Jan. Feb. March April May June	\$	22,546,000 16,842,000 17,345,000 21,711,000 22,450,000 43,295,000	\$	32,673,000 26,862,000 33,241,000 62,214,000 40,989,000 57,812,000	59.591.6

\$ 144,189,000 \$ 253,791,000 76.0

Total 614,431,000 \$ 609,725,000 640,414,000 628,778,000 645,320,000 687,776,000

### Unusual Farm Purchase Plan | Move Is Being Made to Offered by Mutual Benefit

TO PROVIDE TENANT ADVISERS

Strong Stimulation to City Men to Buy Lands and Hedge on Inflation Is Given

The Mutual Benefit aggressively has attacked the problem presented by farm lands taken over under foreclosures, offering an unusual plan of purchase designed to fit the needs of city men looking for an inflation shock absorber and sound investment.

The plan which is being offered initially through Evans, DeVore & Co. of Crawfordville, Ind., Mutual Benefit loan agents for many years in central Indiana and western Ohio, has many addiana and western Ohio, has many advantages including a low down payment, amortization of mortgage, low interest rate, guaranty of tenant and local supervision by a successful farmer, and as well supervision by traveling agricultural school graduates employed by the company.

### Prices Asked Are Low

The acreage prices asked are unusually low, it being said the best farms in Indiana and western Ohio can be purchased from the company under this plan for around \$62.50 per acre, includ-

ing all improvements.

The illustration given is a 160-acre farm in central Indiana at \$62.50 an acre, or \$10,000 total. The down payment is \$1,500. A tenant is guaranteed, the tenant to get 50 percent of the crop yield. A neighboring successful farmer will be selected by the company, to receive 5 percent of the crop in exchange for active supervision. The purchaser receives 45 percent.

Int.

				Int.				
				Rate				-
				on	Pyt. or	n Amt.	Prin.	Bal.
				Unpd.	Pur.	Int.	Pyt.	Prin.
				Bal.	Price	Due	Due	Unpd.
Y	r.			Pet.	Pct.	8	\$	\$
				2	1	\$170.00	\$100	\$8,400
2	1.			2	2	168.00	200	8,200
5	١.			3	3	246.00	300	7,900
4	١.			4	4	316.00	400	7,500
1	١.			5	5	375.00	500	7,000
•				5 1/2	1	385.00	100	6,900
7				5 1/2	1	379.50	100	6,800
8				5 1/2	1	374.00	100	6,700
9				5 1/2	1	368.50	100	6,600
10				5 1/2	1	363.00	100	6.500
	-							

10..... 5½ 1 363.00 100 6.500

Later payments on principal can be made, with reduction in interest, and entire loan can be paid at one time. Interest is payable semi-annually.

Additional required annual payments of purchase price may total as little as 15 percent in first five years, and less in second five years, if desired. Deed will be given when 30 percent of purchase price has been paid.

### Hedging Against Inflation

The company is said to have secured the services of six graduates of agri-cultural colleges to direct and super-vise the farms purchased. These men travel, visiting the various farms, ad-vising the tenants and local farmer advisers as to the best methods, and serv-

risers as to the best methods, and serving as observers for the purchasers, reporting on activities.

With this plan a city man who has idle money can own farm property without any of the burden of supervision and with assurance that his tenant

# Change Office to Chicago

SUBJECT IS BEING VOTED ON

American Life Convention May Transfer Executive Headquarters if Sentiment Is Favorable

The American Life Convention may move its headquarters to Chicago. It is now in the Shell building in St. Louis, having gone there from Omaha when Claris Adams became general counsel and manager. When the question of and manager. When the question of establishing headquarters in another city came up, Chicago was recognized as having many virtues, especially being centrally located. At that time however there was a fear that the Chicago companies might exert too much immediate influence. Unfortunately with the downfall of the Illinois Life and National Life, U. S. A., the influence is considerably lessened. The question of a change to Chicago at this time has been discussed in the executive committee of the convention and the feeling is growing that the time has come now to growing that the time has come now to transfer the headquarters to that city which is more convenient to reach. Chicago will probably be the permanent convention city and hence there is some value in having the headquarters close at hand. The subject is being put up to the members for consideration and their vote is being asked.

will not neglect the farm nor will he divert a part of the crop to his own use as so often occurs. The purchaser

use as so often occurs. The purchaser of course must pay the taxes.

The plan undoubtedly will be of great interest to other life companies. But aside from serving as a great stimulus to purchase of farms taken over under foreclosure, it will be another tool in the kit of the agent. When he strikes a man who hesitates to buy life insurance of the threat these a man who hesitates to buy life insurance or an annuity because of the threat of inflation, the agent can meet the objection by offering the farm plan with an interest in actual property as a means of hedging against inflation. The agent will be able to point out that the property enhances in value as the purchasing power of the dollar decreases.

### "Life Payments Number" Is Published This Week

With this week's issue of The National Underwriter goes the annual "Life Payments Number", showing how \$3,465,224,187 was distributed by life insurance companies in 1933. It is an impressive volume and agents will find it a valuable visual sales book. Widespread newspaper comment on spread newspaper comment on the "Life Payments Number" will do much toward creating a favor-able attitude toward life insurance. Agents should cash in on this publicity by devoting at least the next week to soliciting with the "Life Payments Number".

### Net Yield Puzzle **Bothers Officials**

Strong Rumors Companies Will Further Increase Rates on Single Premium Forms

### EXECUTIVES IN DILEMMA

Neither Long Nor Short Term Governments Satisfactory-President Loomis Gives Views

Substance has been given to the many rumors of impending increases in annuity rates due to the slump in yield on investments, by the action of a number of companies in drastically reducing their limits on single premium annuities, life contracts and short term endowments. It has been said many times in the past few months that while of course there is no real danger that net yield will ever fall below the guaranteed rate of return on life insurance contracts, nevertheless it is approaching alarmingly close.

President Loomis of the Connecticut

Mutual is one of the first executives to admit that the companies are face to face with a situation in which they cannot invest satisfactorily either in long term or short term securities. He contributed a significant article in July "Conmutopics," publication of his company. In this he showed that of the United States obligations held, only 8.8 percent returned in excess of 3 percent yield admit that the companies are face to cent yield.

### Low Yield Is Noted

On a current market valuation, 31.8 percent would net nothing held to ma-turity, 26.3 percent less than 1 percent; 13.5 percent, from 1 to 2 percent; 19.6

13.5 percent, from 1 to 2 percent; 19.6 percent, from 2 percent to 3 percent.

"We are now midway between these two dominant ideas; shall we carry short term money without any return, and wait for a better market, or make substantial commitment in long term securities of the highest grade at very unsatisfactory rates of interest?" Mr. Loomis stated.

"We are reluctant to make long term commitments at affective rates of interest."

e are reluctant to make long term we are reluctant to make long term commitments at effective rates of inter-est approximating the level of the re-serve rate. Whatever may be the reason, a sufficient supply of securities to meet life insurance requirements at anything like a reasonable rate of interest is not

### Uncertain as to Causes

"There is much division of opinion "There is much division of opinion whether the drying up of new security issues is caused by lack of confidence, profits in prospect too thin to cover the risk, or the unwillingness of corporate officials to assume the degree of responsibility imposed by the recently enacted securities act.

"Inasmuch as life insurance liability reserves accumulate at a given rate of

reserves accumulate at a given rate of interest, regardless of whether or not (CONTINUED ON PAGE 8)

# Recruiting Problems of Today Revive Salary-plus-bonus Idea

NEW YORK, July 19.—Notwith-standing the 16 percent increase in paid business for the first half year, general agents and managers are finding more difficulty with recruiting than at any time in the last five years. Some of the trouble is due to a greater scarcity of available men. Some is due to a changed attitude on the part of agency heads as to the type of men they will take and the amount of financing they will do for them. Some of the offices known for their aggressive recruiting activities are doing interesting experimental work which

aggressive recriting activities are using interesting experimental work which may in time prove valuable aid. Others are using time-tried tactics more extensively and on a wider front. It is too early to tell just where the remedy

### Recruiting Presents Many Difficulties

Even if general agents had not tightened up on selection and financing of new men, it would be easy to under-stand why recruiting has become more of a problem. There is still the same difficulty that prevailed all through depression of getting good men to quit paying jobs to take up life insurance selling. Before that it was not uncommon for promising men getting \$4,000 or \$5,000 a year in what they considered a dead-end job to give it up and

become life agents.

In addition, better business conditions in the last six months have permitted many of the better men among the unemployed who might have been considering going into life insurance to return to their former lines of work.

### Three Barriers Face New Agents of Today

The prospective new agent has three very tough hurdles to get over before he even gets into the business, and though he may surmount them there is no guaranty he will succeed. He must (1) be promising enough so the general agent will consider he has a good chance for success; (2) have \$700 to \$800 saved up to carry him for the first six months or so; (3) be willing to stake this amount on his chances of success in a new business.

At the close of the fifth year of the

worst depression in history it is not sur-prising that few of those who can get over hurdle No. 1 can also clear the second. Nor is it amazing that any-one who is out of a job and still has enough to live on for six months hesitates to sink it in entering a business which he knows is highly competitive and has a notoriously high turnover among its salesmen.

### General Agents Rarely Finance Men Now

On the other hand, general agents were never so leary of financing their agents, even men who have been with the agency for some time. Agency heads have seen too many cases where financing of agents has proven a serious if not crippling burden for the general agent.

In addition to this ever-firmer con-viction on the folly of financing new men, general agents and managers have men, general agents and managers have learned a good deal in the last five years about the type of man whom it is worth while to try to make into a life agent. If a manager brings a man into the business in defiance of what the last five years have taught, he is only kidding himself and the prospective agent, with all the odds pointing to a heavy loss for both.

loss for both.

An interesting experiment is being made by J. M. Fraser, general agent of

the Connecticut Mutual Life in New York City, and a consistently aggressive seeker after new men. He has engaged a supervisor whose sole duties are to a supervisor whose sole duties are to find new prospective agents. As a re-sult of letters to other general agents of the company in other sections of the country, Mr. Fraser received within a few days more than 25 names of New few days more than 25 names of New York City acquaintances of these general agents who might be of help in locating prospective agents. The agency also is sending with each premium receipt on a \$10,000 or larger policy a form letter asking for names of men who might make good agents. While he has done a considerable amount of newspaper advertising for new men in the last five years, Mr. Fraser has not found it very satisfactory. Much time is used up in handling replies and in interviews, and from all the advertising done during

the period the agency now has only

Largely as a result of the difficulty of getting good men into the business, there is a great deal more talk about the desirability of some sort of salary-plus-bonus plan for compensating agents. A bonus plan for compensating agents. A year ago salaries for ordinary agents were generally considered visionary, impractical, and unsuited to the peculiar problem of life insurance selling. There problem of life insurance selling. There is considerable thought now that sal-

is considerable thought now that sal-aries might be a good idea.

The main reason why any single agency fears to try the salary plan is the possibility that once an agent had shown he was a good producer he would have to be allowed to go on a would have to be allowed to go on a commission basis or he would switch to some other agency which would give him the usual commission scale on his business. This would nullify much of

the benefit of the salary plan, it is feared, because there would be no chance to make enough profit on the good agents' business to offset the loss incurred in paying the less able sales-

### Probable Result Would Be Two Types of Agents

However, it seems likely that this would be only a brief, transition situation. Unless the present commission basis were wiped out by the companies controlling the bulk of the business, it would seem more natural that there would be two classes of ordinary agents: (1) the top-notch producers, who, though in a small minority, produce the big majority of the business, and who would remain on commission; and who would remain on commission these require practically no supervision

these require practically no supervision or financing, anyway, and operate like independent entrepreneurs with little or no supervision expense; and (2) agents who need close supervision, who will do pretty well if they have it, but will make a dismal failure if they try to manage their own activities.

This latter class might be the same type as agents now in the business who are having difficulty being their own bosses, and who might be helped a great deal by being responsible to a manager paying them a salary. On the other hand it might mean the development of a new type of agent, a man ment of a new type of agent, a man having the contacts and background usually possessed by the "ordinary" agent and at the same time the adaptability to work under close supervision that characterizes the successful industrial agent

trial agent.

Such a man would have to realize his abilities and his limitations. He might gaze longingly at the supposedly greener pastures of the strictly commission agent, but he would soon discover that without the commission man's spe-cial ability to make use of the said pas-ture he was better off under competent management, with an assured salary for doing a type of work for which he is fitted.

### Continuing Record Sales

Life Companies and Agencies Throughout Country Are Demonstrating That Business Recovery Is Well Started

The Union Central Life reports 90 The Union Central Life reports 90 percent of its agencies shared in a 100 percent increase in paid-for business for the first six months of 1934. New settled business for the entire field force totaled \$95,130,118, the highest figure since the first half of 1929.

The C. B. Knight New York City agency showed \$18,041,112 and the J. P. Devine Cincinnati agency \$7,522,476. The T. H. Daniel Atlanta agency also more than doubled its 1934 volume with sales totaling \$3.839,491.

Sales totaling \$3,839,491.
Outstanding increases were also reported by the Kansas City and Dallas agencies while the James M. Woodhouse agency took high honors with a sixmonth total of \$3,312,225, more than 200 percent gain. The Boston agency sold more than \$1,000,000 in May and re-

Indianapolis Life—June best month in paid business since December, 1931. President E. B. Raub honored in drive.

peated with another million in June.

George Washington Life—June paid business gained 141 percent. Average size of applications in June increased 23.7 percent. President C. L. Preston honored in special day's drive.

Lamar Life—Six-month gain, 42 per-cent.

Bankers National Life—Insurance in force totals \$64,965,700, gain of \$4,000,000 in six months. Paid business for six months \$15,049,179, gain of 50 percent.

Bankers Union Life, Denver—Monthly gains increase for last six months from 4 percent in January to 74 percent in June. Six-month gain in insurance in force 10 percent.

Eureka-Maryland Assurance—Business percent ahead for year.

Atias Life, Okla.—Six-month gain in written business 25 percent, applications gain 69 percent.

Old Line Life, Milwaukee—Six-month paid business gained 28 percent, over 70 percent of general agencies show in-

creases.

Kellogg Van Winkle Agency, Equitable of New York, Los Angeles,—Paid June volume, excluding group, over \$2,250,000, average premium over \$40 per \$1,000. In June 16 agents qualified for various production clubs, 54 qualified for trip to the 75th anniversary celebration at home office, 10 won trip on the S.S. Berengaria. Eleven unit managers qualified on the personal production and organization requirement basis. Special production campaign being conducted, to end near midpaign being conducted, to end near dle of August with barbeque. Holly-wood office under District Manager Rudolph Wiedemann led western depart-

ment for six months and June business was \$598,729, premiums \$26,261. Last year this office led the western depart-ment in new premiums.

ment in new premiums.

Home office agency Pacific Mutual, Los Angeles, J. H. Russell, manager—First six months paid premiums 126.1 percent of figure for period last year; paid applications 120.4 percent, life applications 129 percent; average life-case \$3,192, average premium per \$1,000 increased to \$34.64 from last year; average premium per case \$136.35, compared with \$130 last year.

R. M. Ryan agency, Detroit, Equitable of New York—Paid for \$8,500,000 new business, premiums \$275,000, increase 86 percent; June, paid for \$2,102,000, premiums \$68,500, largest month's business in four years. Unusually large proportion of annuities.

Wisconsin and Upper Michigan agency, Mutual Life of New York, Milwaukee— 130 percent of requirements paid-for in June, reports Manager G. T. Vermillion. Number of applications exceeded June, 1933, by 153 percent. For six months 150 percent gain.

Morton & Morton agency Connecticut Mutual, St. Louis, Mo.—Paid-for new business 54 percent increase; for first six months, gain 128 percent.

W. L. Nash, district manager North-western National, San Antonio—June business increased 100 percent over May.

C. M. Sullivan agency, Union Central, Toledo—New paid business for six months more than \$700,000, or nearly seven times as great as for same period in 1933. High mark in history of agency.

Griffin, Ingram & Pfaff agency, Equitable of Iowa, Chicago—Led the field in June in volume of paid business on policyholders, with \$314,483. A. L. Lanphear of the agency led in personal paid production in June with \$276,724.

production in June with \$276,724.

Rice Agency, Equitable of Iowa, in Pennsylvania—Led field in paid business in June with \$542,434, followed by Griffin, Ingram & Pfaff, Chicago, with \$449,935, and Kansas City agency, H. A. Hedges, general agent, with \$379,481. Ten agencies paid for more than \$200,000 in business during June, and 28 agencies paid for more than \$100,000 during that period. The Kansas City agency leads the field in paid business for year to date, with \$1,659,155.

Judd C. Benson agency, Union Central, Kansas City—Produced \$3,142,335 new business in first six months, more than twice that of same period a year ago.

Six agents of the Central States Life qualified for the President's Club in May with perfect renewal records on busi-ness issued in the first four months of

1933 and exposed to renewal in 1934. They are Troy Clark, Tony Dussex, Lawrence Fritz, I. S. McClelland, Gregory O'Shea and A. C. Wright. E. R. Hinkle and E. F. Nieburg made the club by renewing better than 75 percent of their exposed business in the four months.

A. P. Thomas of Louisville, general agent Washington National, led the company's force in paid business in the club year, and became president of the ordinary department "Quarter Million Club," at the home office convention just held at the Edgewater Beach Hotel, Chicago, July 15-17. General Agent E. G. Waltz, Memphis, was most consistent producer, and June 30 completed 113 consecutive weeks of production. He becomes president of the App-A-Week club.

E. W. Albachten, Detroit, Pacific Mutual Life—Six-month gain in paid business 235 percent. Successful June drive for non-cancellable accident and health celebrated with yachting party.

A. A. Dewar, Los Angeles, Equitable Life of New York—Six-month increase 66 percent. June sixth best month in agency's history. Out of 85 agents 33 qualify for company convention.

Thomas J. Binder, Portland, Orea Equitable Life of Iowa—June volume \$500,000, double best month in history.

John A. Stevenson, Philadelphia, Penn Mutual Life—June total \$3,147,607. Fifty-five agents qualify for \$20,000 leaders club in June with \$2,126,034 total.

Midwest Life—Six month total new business \$1,346,982, gain of 85 percent. Accident premiums total \$2,917, a 140 percent gain.

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### **Hercules Starting Active Campaign**

Brochure to Be Sent on All Inquiries in Mail Drive Is Off Press

POSITION IS SET FORTH

Aim Is Most Economical and Safest Insurance-Leads to Be Sent to Agents

A nation-wide campaign of the Hercules Life, Chicago, for life insurance business by mail on non-medical basis, and through agents has been started with a double-page spread in the Sears, Roebuck & Co. general catalogue, distribution of which probably will be started this week. The life insurance section in the catalogue is restrained in tone. It contains a coupon offering ordinary life, limited pay, endowment, retirement life, limited pay, endowment, retirement income and term up to \$2,500 between ages 21-45 without medical examination. Policies up to the company's limits will be issued at ages 15-60 inclusive for men, and 15-55 inclusive for women, up to the company's limits, based on medical examination.

The listing also offers an instructive pamphlet on life insurance. The policies are participating.

### Economy, Privacy Stressed

It is stressed that behind the contracts are Sears economy, dependability, security, stability and privacy. It is stated that the Hercules "has no mortgages based on inflated costs or inflated land values;

on inflated costs or inflated land values; it has no bonds or securities bought at 1929 prices." Its chief investment is in government bonds.

One page of the listing is devoted to outlining the general uses of life insurance, to build an estate, guarantee education for children, guarantee the policyholder an income for old age, protect property from foreclosure. property from foreclosure.

### Pamphlet Gives Fundamentals

"The directors . . . will never permit the possibilty of profits from excess interest to sway their judgment into investing in any security merely because it offers a relatively high interest 'return,' the brochure pledges. "The first consideration in the purchase of any security will be the safety of policyholders' funds. It has been definitely established as an unchanging rule of the company that all funds—capital, surplus and premium payments—will be invested in only the very highest grade securities." It is noted that Hercules' methods of providing for reserves conform to the legal requirements of all states.

It is emphasized that general management, legal, statistical, accounting, publicity, advertising and other operating expenses are divided with the Allstate Insurance and Allstate Fire.

It is stated that life companies have made great profit from mortality savings and from earning larger interest return than necessary to fulfill the contracts. Such savings, the Hercules states, will be returned in large part to policyholders in dividends.

The pamphlet explains fundamentals of the needs for life insurance and how it may be employed, and also the five popular forms issued by the Hercules.

If desired, first payment need be only a quarterly premium. Thereafter, payments may be made monthly for as little as \$5. Single, wage-earning women who are regularly employed are the only (CONTINUED ON PAGE 8)

Plans Being Outlined for A. L. C. Annual Gathering

NOLLEN PROGRAM CHAIRMAN

American Life Convention Announces Some of the Features of Its Forthcoming Meeting

Preliminary preparations are under way for the annual meeting of the American Life Convention at the Edgewater Beach Hotel, Chicago, Oct. 8-12. Gerard S. Nollen, president, Bankers Life of Des Moines, is chairman of the program committee. The other members are A. J. McAndless, first vice-president, Lincoln National Life and R. E. Sweeney, president, State Life of Indianapolis. Preliminary preparations are under

Legal Section Meeting

The Legal Section will meet in ad-

The Legal Section will meet in advance of the main meeting of the convention. It will meet Oct. 8-9. The Financial Section will meet Oct. 9.

The general sessions of the convention will open on the morning of Oct. 10, and terminate at noon, Oct. 12. The program on Oct. 12 will be under the auspices of the Agency Section. The

the auspices of the Agency Section. The Industrial Section is to gather on the afternoon of Oct. 11. The afternoon of Oct. 12 will be devoted to the executive session.

The general headquarters of the American Life Convention in St. Louis, has forwarded to the members and others interested a complete index of all of the proceedings of the annual meetings from 1906 to 1933, inclusive. The 40-page index includes not only the general sessions of the main body, but also the various meetings of the Legal, Medical, Financial, Industrial and Home Office Management Sections.

### Has 13 Agents Join in Breakfast, Friday, 13th

Fritz A. Lichtenberg, general agent Massachusetts Mutual, Columbus, O., defied all superstition last Friday, the 13th, when he summoned 13 of his field workers to an early morning breakfast at a downtown hotel. He impressed upon them that there is no ground for superstition, that Friday, the 13th, is just as good a day as any other for the soliciting of life insurance and told them to go out and do their best. So far, no casualties have been reported as a result.

### Registrations for Million **Dollar Table Numerous**

Registrations for the 1934 Million Dollar Round Table breakfast session, to be held Sept. 26, in connection with the convention of the National Association of Life Underwriters, are being received in substantial numbers, and every indication points to a large and enthusiastic attendance, according to the chairman, Thomas M. Scott of Philadelphia.

delphia.

Some of the biggest personal producers are going to tell the how and why of business life insurance, insured incomes for beneficiaries and old age, rebuilding depleted estates, prospecting, service to policyholders, inheritance tax coverage, the new income and inheritance tax situation, and other pertinent and live subjects at the Milwaukee convention.

vention.

Any million dollar producers who may not have registered are urged at once to get in touch with Mr. Scott, care of the Penn Mutual Life, Independence Square, Philadelphia.

Philadelphia

### Franklin Life At **Half-Century Mark**

Golden Anniversary to Be Celebrated at Agency Convention July 23

NEW DEVELOPMENT PLAN

President Henry M. Merriam to Give Details of New Opportunities for Company's Agents

SPRINGFIELD, ILL., July 19.— The Franklin Life's three-day golden anniversary convention of agency clubs anniversary convention of agency clubs at the home office here, opens on the company's 50th birthday, July 23. President Henry M. Merriam, in opening the program, will tell about the Franklin's new agency building policy, by which the company will endeavor to cultivate agency building talent possessed by any Franklin field man who will do his part by conscientious effort



HENRY M. MERRIAM

towards self-improvement. New territowards self-improvement. New territories and general agency replacements will, whenever possible, be filled by promotions from within the company's field organization provided a candidate for advancement is deemed ready. As a training measure the company encourages every agent to select, coach and induct new men into the life insurance business; the successes of such new men being regarded as an index of the agent's managerial ability.

### Expansion from Inside

Although the company much prefers to expand its agency force from the inside by acquiring new agents through the efforts of present members of its organization, independent applicants for contracts as agents or general agents will receive every consideration. The company's viewpoint is that a Franklin candidate striving for advancement is

company's viewpoint is that a Franklin candidate striving for advancement is likely to do a better Franklin job than someone else; and when there is an opening for advancement it may be filled immediately by a Franklin man who has prepared himself for it.

Agency club officers announced by Rollin Young, agency vice-president, are: George Gorowitz, Detroit, general agent, president \$250,000 Club, and Kenneth Hoskins, Lufkin, Tex., general agent, vice-president. Officers of the \$100,000 Club are Maurice Miller, Sherman, Tex., general agent, president agent, president agent, president agent, president agent, president maurice miller, Sherman, Tex., general agent, president and \$100,000 Club are Maurice Miller, Sherman, Tex., general agent, president and J. W. Feldwisch, St. Louis, vice-president. The office of president in both clubs carries with it a cash award of \$100, while vice-presidents receive \$75. Offices are awarded for the largest (CONTINUED ON PAGE 8)

# Name That Sells

The Salary Continuance approach currently and successfully used by so many companies is new in name but not in idea. A good name frequently is worth more than the sales talk itself. Salary Continuance immediately pictures a problem which the average salary-earner knows would confront his wife if he were suddenly to go before a sufficient reserve had been built up by savings. He listens avidly to a plan that would assure an income for his wife for a period sufficiently long to enable her, in security and comfort, to adjust herself to her new situation. This the Salary Continuance Plan admirably does, with its definite income of usually from one to five years.

But, for the underwriter, that is not all. This plan having provided a non-resisted approach, he is able, if circumstances warrant, to suggest a different plan, that supplies more nearly permanent family protection.

And, of course, a Salary Continuance policy is a satisfying possession for a vacationist.

THE PENN MUTUAL LIFE INSURANCE CO.

WM. A. LAW, President

Independence Square

\*

# Relief work\* that pays

# DIVIDENDS

Every life insurance company today has policyholders who need help
.... policyholders who have borrowed the limit
.... policyholders whose policies have lapsed
.... policyholders who, for one reason or another, should have their policies rewritten.

★ That is the work done—on a national scale—by a trained force of representatives—by the American Conservation Company. For details write us today.

AMERICAN CONSERVATION COMPANY \* LIFE INSURANCE SERVICE
307 NORTH MICHIGAN AVENUE, CHICAGO \* HERBERT G. SHIMP, PRESIDENT

### **Payments Barred** By Kindly Court

Pacific States Life and Various Classes of Claimants Sued by Officers and Directors

NEW STUFF IS REVEALED

Release of Deposits Is One of the Requests in Strange Suit at

An injunction against paying claims is part of an order in a suit against the Pacific States Life of Denver and Hollywood. A kindly court at Denver has just restrained the officers and directors from making any payments of cash surrender, loan and endowment claims against the company but generously provides that they may pay death and disability claims against the company as cash therefor is available and

pany as cash therefor is available and apparently allows the sale of securities to pay "necessary expenses."

The court begins by prescribing that all payments upon policy claims of every kind and nature, against the Pacific States Life, which shall be made by the directors and officers shall be made in accordance with the provisions of chapter 112, session laws 1933 of Colorado. Then after restraining payments for cash surrenders and permitting payments for death and disability claims, the court adds a highly interesting para-graph. The officers and directors are enjoined and restrained from transferring, exchanging, assigning, encumber-ing, hypothecating or otherwise dispos-ing of the securities, mortgares, stocks, bonds and any and all other assets of the Pacific States Life. This sounds quite strict, but the court goes on and provides that this shall not be construed to prevent the plaintiffs from making payments under chapter 112, or from making "reasonable disbursements for expense of management."

They Shall Not Want

A casual reader of the court order. A casual reader of the court order, and apparently there will be many readers, as it has been put in printed form, may observe that the officers will be under the painful necessity of refusing to pay cash surrender, loan and endow-ment claims against the company, but are under the rather more pleasant privilege of disposing of the assets for expenses, which might include salaries.

Strange to say, the officers and di-rectors themselves brought the suit in rectors themselves brought the suit in which this surprising but perhaps not unpleasant kick-back occurred. Their petition told the court of the impairment of the company and of the fact that it was brought under the reconstruction law of Colorado, which imposed liens on the policy obligations. The officers and directors were plaintiffs and the suit was against the Pacific States Life, a corporation, Jackson Cochrane, commissioner of insurance of

Cochrane, commissioner of insurance of Colorado, Paul P. Prosser, attorney-general of Colorado and various representatives of the different classes of claimants.

Mysterious Defendants

The numerous defendants do not seem The numerous defendants do not seem to have been on the case very strong. A certain number of persons are named, in the petition, as holders of certificates of stock of the Pacific States Life, "defending" for themselves and for the benefit of all others similarly situated. How the officers and directors, when they brought the petition, knew that the persons named would "defend" for themselves or anybody else is not disclosed, inasmuch as it is asserted in the petition that they that they are not under the control of the plaintiffs or of said company.

the plaintiffs or of said company.

The same applies to another group, named as holders of policies of insurance, "defending" for themselves and for the benefit of all others; representatives of claimants for cash surrender values, "defending" for themselves and for the benefit of all others; another group claimants for death benefits, "defending" for themselves and others; and fending" for themselves and others; an-other group holders of collateral trust bonds, "defending" for themselves and others; still another group of holders of certificates of credit, defending for them-

selves and others.

The collateral trust bonds are an ingenious device not commonly found in life companies. Paragraph 7 of the pe-tition states that during the past several months the Pacific States issued to persons then having death claims and claims for cash surrender values certain obligations in the form of collateral trust bonds secured by the deposit of assets of the company with the Union Trust Company of Denver as trustee for said bond-holders, and that the holders of the bonds are in number about 2,000.

An even more unusual group are the

An even more unusual group are the holders of certificates of credit. Paragraph 8 says that the company issued to certain applicants for surrender or loan certain applicants for surrender or loan values certain instruments designated certificates of credit, in lieu of payments upon such applications, such said holders of certificates of credit being in number approximately 144. Somehow this last device recalls the friends who agreed each to deposit a gold piece in the coffin of a friend. The last one took out the gold pieces and put in a check.

of a friend. The last one took out the gold pieces and put in a check.

A request in the petition is for the release of deposits held by various states. The deposits thus total \$517,260, or \$577,260 if a \$60,000 note is included.

Mutualization of the company under chapter 112 of the Colorado laws and the imposition of liens on policies is

dealt with in paragraph 10. It is stated that on the valuations adopted by the Colorado commissioner the capital and reserve of the company became impaired reserve of the company became imparted prior to March, 1934. The question is raised when the liens took effect, whether they applied to reserve values only or to all obligations of the company, including accumulated and matured death and endowment claims and demands for cash and loan values. Para-graph 11 relates the suits pending against the company and shows the need of the officers for injunctions against such claims. The petition asks for a ruling of the court on the various obligations and the extent of the liens, under the declaratory judgment law of Colorado.

A statement in the petition that the officers do not regard the Chicago National business as under assumption is rather surprising, as the company was recently in court in Chicago strenuously resisting an attempt to undo the rein-surance of that company, and a demand of the Illinois department for an examination to trace the assets. Just last week a court in Chicago has ruled against an intervening petition designed to upset that reinsurance.

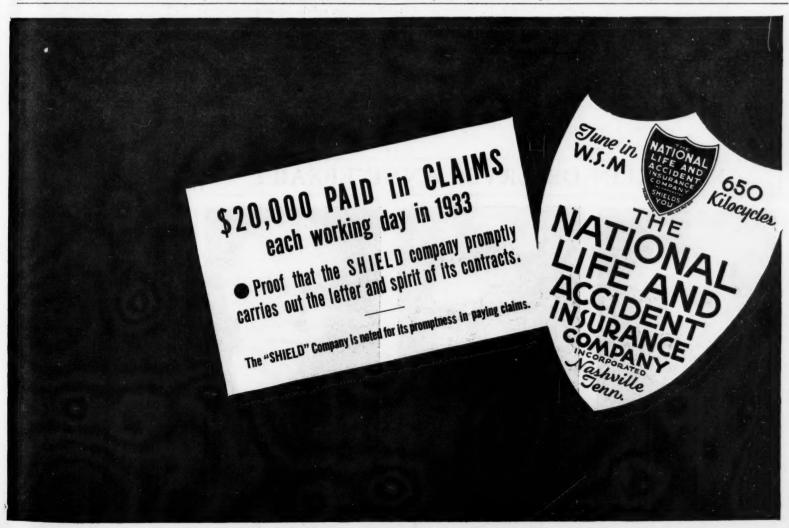
### Abner Thorp, Jr., Weds

Friends of Abner Thorp, Jr., of Cincinnati received announcement this week of his marriage in Charleston, S. C., to Miss Jean Clark Howe, daughter of Mr. and Mrs. Gedney H. Howe of that city. Mr. Thorp is the well known editor of the "Diamond Life Bulletins," published by THE NATIONAL UNDERWRITER.

Mrs. Thorp was a student at the

Cincinnati Conservatory of Music and pianist in the Cincinnati Symphony Orchestra. They will return to Cincinnati Monday and then go to Europe in September, where Mrs. Thorp will continue her studies. She has a sister who studies violin and piano at the Cincinnati conservatory.

Mr. Thorp is a widower.



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### Convention of Washington National Held in Chicago

IMPRESSIVE RECORD CITED

More Than 150 Representatives Gather for Annual Session-Premium Volume Sets New High

Approximately 150 managers, general Approximately 150 managers, general agents and field representatives attended the Washington National convention in Chicago. H. R. Kendall, chairman of the board, presided at the opening session and delivered the address of welcome. Mr. Kendall briefly sketched the history of the company since its organization in 1911 at Springfield, Ill., when he personally wrote the first application with a premium of 25 cents. Now the company has 1,200,000 policyholders and has paid \$24,000,000 to policyholders since paid \$24,000,000 to policyholders since

paid \$24,000,000 to policyholders since organization.

G. R. Kendall, president, stated that no securities had been sold during the depression nor have any RFC loans been made and the company now has \$2 assets for each dollar of liability. He said the company since Jan. 1 has had the greatest premium volume for any other similar period in its history.

### Fine Depression Record

J. F. Ramey, vice-president and sec-retary, stated throughout the depres-sion years the company showed an in-crease in surplus and he expressed the belief that an upward trend has set in. An insurance company in order to succeed must have "both capital and character," he said. In 1926 the Washington acter," he said. In 1926 the Washington National had \$550,000 capital and surplus and \$1,112,000 assets. Today it has \$1,250,000 capital and surplus and since June 1 has gone over the three million mark in assets. The Washington National now has more teachers group insurance in force than any other company, he said. The group department has more than tripled its income since 1926. In 1933 when the banks were closed the group department wrote over 500 teachers who paid for their over 500 teachers who paid for their premiums in cash. A short time ago the company took over the newspaper accident and health business of the Con-tinental Life of Missouri which involved over 154,000 policyholders. The casualty department will collect \$2,000,000 in premiums in 1934. More casualty applications have been received the first six months of 1934 than for the entire

year 1933. The company is in a highly liquid position having \$697,000 invested in government bonds, \$300,000 in state bonds and \$817,000 in municipal and

bonds and \$817,000 in municipal and county boads.

"Personal Leadership and the Handling of Men" was discussed by Dr. W. A. Granville, director of publications. Men look to those above them for guidance, counsel and to set the example. To handle men in the mass requires ability of the highest order. The manager must have high character, impeccable honesty and ability. The ability to pick men is a necessary requisite of the successful insurance leader.

Awards were made to leaders who made outstanding results by H. R. Kendall and G. R. Kendall. The leading managers in the industrial department for managers in the industrial department for increase in the fiscal year were: Class AAA, J. J. Krist, Baltimore, Class AA, I. L. Lingle, Atlanta; Class A, H. P. Reeves, Memphis. Managers receiving awards for collections in the fiscal year were: AAA, J. A. Chappel, Cleveland; AA, H. Garside, Atlantic City; A, R. E. Thompson, Phoenix.

Leaders in net returns were: AAA, C. G. Schillerstrom Louisville: AA A

Leaders in net returns were: AAA, C. G. Schillerstrom, Louisville; AA, A. E. Wasser, Columbus; A, S. J. Hayden, Cairo. Leading general agents in the casualty department were: N. R. Glenn, Atlanta, for the largest writing and the largest increase for the year; Lem Crow, Nashville, for the largest percentage increase for the year, and F. C. Grovey, Oklahoma City, for the largest number of producing agents.

### Ordinary Department Leaders

Ordinary department leaders were: A

Ordinary department leaders were: A. P. Thomas, Louisville, largest paid for business; E. G. Waltz, Memphis, 113 consecutive weeks production, and W. R. McClelland, Dallas, largest increase in force for club year.

A series of five-minute talks were delivered by Vice-presidents J. J. Krist, Curtis P. Kendall, H. Brooks Kendall; L. B. Hoge, W. Konawel, T. W. Leonard, supervisor, and C. B. Crawford, senior vice-president. H. M. Lukins, general counsel, made the concluding speech. speech.

J. F. Houlihan, superintendent of agencies, and C. H. Conrad, special representative, gave short talks following a luncheon. Tuesday morning was given over to eight divisional and departmental conferences and the afternoon was spent at the Shawnee Country Club. Wilmette, Ill., and visiting the home

### Tendency Indicated by the Frazier Amendment Feared

MINIMIZE PRACTICAL EFFECT

Decision in Chicago Court That "City Property Owners Also Entitled to Relief" Is Cited

While executives of life companies do not fear the effect of the Frazier farm bill passed by Congress so far as the individual farmers are concerned, although some are in immediate trouble, the fear comes from the possibility of the farmers as a class being affected by the new law. The law leaves the impression that the farmers are to be treated in a that the farmers are to be treated in a special way and that they are to be given considerable assistance. The farmers as a class probably feel that they have been imposed upon and that the corporations and city people have been making the big money. The life companies fear there may be a general let down on the part of farmers that can pay their obligations, inasmuch as they may have the mental attitude that they are deserving special consideration.

### Deficiency Judgment Refused

It showed the trend of the times when companies were interested in the action of Superior Judge H. A. Lewis in Chior superior judge H. A. Lewis in Chi-cago in refusing to grant a deficiency judgment on a mortgage foreclosure ac-tion on the ground that such decrees are against public policy. This is the first of the kind in Illinois. The decision was made in an action brought against Jarvis Hunt, the architect, by Joseph Eiger, real estate man. Mr. Eiger sought a real estate man. Mr. Eiger sought a deficiency judgment representing the difference between the mortgage on the property and the price at forced sale. In denying the decree Judge Lewis said: "I realize that the ruling shocks our theory of contracts, upheld for centuries, but I recognize these are not usual times. The courts should not fail to provide relief where the legislature has been remiss."

The judge cited as an authority for his decision the upholding by the United States Supreme Court of the foreclosure moratorium law in Minnesota. Judge Lewis said: "The law of Minnesota was primarily designed to aid farmers. By implication I believe the supreme court

implication I believe the supreme court intended that city property owners were also entitled to relief." Life company men say that this is indicative of the sentiment that is prevailing in all directions so far as debtors are concerned.

Appreciation of first farm mortgage investments of life companies rather than any harmful results from passage of the Frazier farm moratorium bill and its signing by the President, is expected by a well known official of a midwestern life company.

As he analyzes it, persons trading in farms and those who bought property largely for the purpose of making a

largely for the purpose of making profit on a rising market, probably wind at avail themselves of the new lay He divides mortgagors in three classes, one being those with inferior farm lands, the second with good average farms and the third with the best farms

In the first field most companies it is In the first field most companies it is believed have been conservative in their lending practices. Since values in this bracket were low, amount loaned was comparatively small. Many companies undoubtedly preferred not to loan at all on some of these poorer properties and did not do so.

### Foreclosures in This Clas

It is in this class that many of the foreclosures occurred. The farm owners were least able to meet principal and interest payments and the companies could not carry them indefinitely. Many of these properties have long since been taken over by the life companies

In the second class lies the greatest opportunity for operation of the mora-torium law. But even then, the ex-ecutive believes, the effect will not be drastic on life company investments. In the third class he sees little danger of recourse to the moratorium.

The traders and others who bought farm lands to wait for the rising market, according to the official, may be expected to hang on without recourse to moratorium. The effect which he to moratorium. The effect which he expects from operation of the law will be a rise in farm land prices due to be a rise in farm land prices due to taking many farms off the market. He considers that the new law would have no appreciable effect upon life companies since it will apply equally to the farm investments of all and the competitive situation would remain unchanged.

He is confident that a substantial rise in land values may be expected in the near future. He relates the case of a farm owned by his company on which a few weeks ago an offer of \$50 an

a farm owned by his company on which a few weeks ago an offer of \$50 an acre was made by certain interests. The company had in the farm, in loans, improvements, etc., approximately \$80 an acre. The \$50 offer was rejected and a few days later an offer of \$60 was made. This was rejected and the bid was raised to \$80. The company could have gotten off that risk, breaking exactly even, but the higher bid was turned down. The official expects that the company before long will be able to realize more than \$100 an acre on this property.

on this property.

He believes that companies holding farm mortgages today stand in enviable position. Every activity of government is being directed toward improving the conditions of farmers. The economists see inflation as certain.

see inflation as certain.

The official believes farm values will rise along with merchandise, foodstuffs and products in the inflation period. Companies which have been criticised in the last four years because of having a large proportion of farm mortgages, he believes, will have their judgment justified.

### Printer Too Ecstatic

In recording the June production of the Lutheran Mutual Aid of Waverly, Ia., in honor of President Hegg, the printer became ecstatic, anticipating what the June production a few years hence may be and the production appeared as \$7,079,250. It so happened that the Lutheran Mutual Aid's June production was the very creditable figproduction was the very creditable figure of \$1,079,250. As of July 1 this year, insurance in force of the Lutheran Mutual Aid amounted to \$35,374,979 and admitted assets were over the \$5,000,000

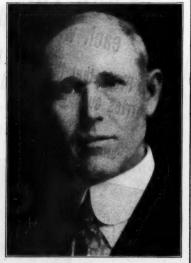
### FRANKLIN OBSERVES ANNIVERSARY



HENRY ABELS



ROLLIN YOUNG



JOSEPH W. JONES

The Franklin Life is holding its golden anniversary convention next week in Springfield, Ill. The above officials will take an active part in the program which will commemorate the Franklin's 50 years of progress.

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### Asks Not to Be Given Official Post Again



ARTHUR S. HOLMAN

Arthur S. Holman, manager for the Travelers at San Francisco, who is first vice-president of the National Association of Life Underwriters, announces that he has requested the advisory nominating committee of the National association not to consider his name for an official post in the National association next year. Mr. Holman has been progressing up the vice-presidential ladder for a number of years. and it has been assumed that he would be elevated to the full vice-presidency at the Milwaukee convention with the likelihood that he would become president in 1935. Mr. Holman states that he would prefer to limit his activities in association work Arthur S. Holman, manager for the to limit his activities in association work to the Pacific Coast.

### Many Insurance Men of Ohio Boost M. L. Davey

Among the strongest supporters of Martin L. Davey, who is running on the Democratic ticket in the August primaries for governor of Ohio, are his insurance friends in the state. Mr. Davey is the noted "tree surgeon."

Mr. Davey carries \$800,000 life insurance, practically all of which was written by Robert L. Bowen, who is connected with the Northwestern Mutual Life in Cleveland. One-half of Mr. Davey's insurance is on the corporation and one-half on personal forms. Most of his insurance is on the endowment basis, since he believes in using insurance for building up reserves as well as for protection. for protection.

### Known to Insurance Men

Mr. Davey made a big hit at the Cleveland meeting of the National Association of Life Underwriters several years ago. He also addressed the Atlantic City convention of that organization. In those addresses, he told how his business was actually saved because was able to borrow quickly on his

he was able to borrow quickly on his policies.

Mr. Davey was the speaker at the annual banquet of the Northwestern Mutual Life in 1929 at Milwaukee. He made such a favorable impression on the officers of that company that he was invited to serve on the policyholders' examining committee. He took a real interest in this work and became imbued with the idea that a great injustice is being done because of the high taxation of life insurance premiums.

Some years ago when an attempt was

### Penn Mutual Withdraws Its \$1,060 Bond from Market

APPEALED TO BIG INVESTORS

Participating Life Income Form Attracted Large Cash Payments, Creating Investment Problem

The Penn Mutual has withdrawn from the market its \$1,060 bond known as "participating life income." Henceforth rangement of protection and income from the Penn Mutual will be through separate single premium life policy with medical examination, and single premium life annuity. The company's limited the protection with the protection of t its on these are much lower than in the

The contract withdrawn was a com-The contract withdrawn was a combination of these two forms in one policy, sold at a premium of \$60 per \$1,000, the total single premium being \$1,060 per unit. In the past it returned 4.85 percent on the face value of \$1,000. The interest factor now is 4.25 percent. The contract was issued non-medical.

### Sold by Other Companies

A number of ocmpanies formerly sold this contract at \$50 per \$1,000 premium. Several years ago they withdrew it because of excessive submissions and fear that the earning rate would go down. This since has come to pass. The Penn Mutual later put the contract back on the market

Mutual later put the contract back on the market.

Although no reason for withdrawal is officially given, it is assumed this is in line with action of most companies to discourage the strong tendency of the public to place surplus money in the hands of life companies and to shed responsibility and cares of investing under present doubtful conditions. The life companies, for their part, have become no more eager to assume this added burden of finding safe, conservative invest-ments at a reasonable return, especially for funds which they receive, not through their normal function as insur-ing lines, but in more of a banking ca-

ance and urges them to buy early and in large amounts. For years he made gifts of 20 year endowment policies to his older employes. At one time over 200 were so rewarded.

Mr. Davey has permitted the free distribution of his speech, "Why I Carry \$500,000 Life Insurance."

Another strong supporter of Mr. Davey among insurance men is John S. Marsh, general agent for the Northwestern Mutual in Cleveland.

Another strong supporter of Mr.

western Mutual in Cleveland.
Another strong supporter of Mr.
Davey is F. N. Winkler, manager of the
Cleveland office of the Mutual Benefit
Life under J. F. Drewry & Co. of Cincinnati, Ohio, state managers. He also
points out that Mr. Davey carries a
large line of life insurance, has addressed insurance gatherings on numerous occasions and is a strong advocate
of fair taxation as applied to life insurance. surance.

### Officials of Cosmopolitan Old Line Die in Air Crash

Vice-President D. H. Campbell and Superintendent of Agencies A. V. Andrews of the Cosmopolitan Old Line Life of Lincoln, Neb., were among those killed when an airplane in which they were riding crashed on a homestead belonging to Mr. Andrews near Garfield, Mont.

stead belonging to Mr. Andrews near faration of life insurance premiums, Some years ago when an attempt was made to increase the already high tax on insurance premiums, he protested to the governor of Ohio and his intervention carried much weight. The tax was not increased.

At the annual conventions of his employes, he tells the value of life insur-

# This Is Compensation!

"Selling Life Insurance," a dean of agents once said, "involves far more than merely 'earning a living.' There's the additional satisfaction of knowing you have helped somebody."

Widows Know!



### The Prudential Insurance Company of America

EDWARD D. DUFFIELD, President

Newark, New Jersey Home Office

### LIKE LAMBS IN A FIELD



"We are like lambs in a field, disporting them under the eyes of the butcher, who chooses out first on then another for his prey. So it is that in our good we are all unconscious of the evil that Fate may presently in store for us."

Thus philosophized Schopenhauer in 1819, and what he said then continues true today as applied to man's financial incompetence and blindness.

It is the life underwriter's great privilege to play the part of a benevolent shepherd, offering man faultless protec-tion against his immemorial neglect of the future.



The Life Insurance Company of Virginia RICHMOND, VIRGINIA

### Net Yield Puzzle **Bothers Officials**

### (CONTINUED FROM PAGE 1)

the interest is earned, it must be evident that our investment department is constantly searching with exhaustless effort for outlets that will satisfy the demands of trust funds of the highest order and return a reasonable rate of interest for the benefit of the vast body

of policyholders.

"Receipts from single premium policies and annuities as you know are runing unusually high. The more difficult it is for us to invest the money, the greater the inducement for those possessing it to pass this responsibility on to others in whom they have conon to didence.

### Connecticut Mutual Figures

"On June 1, the company had cash holdings of \$7,314 435 and a par value of \$17,117,550 of United States government obligations. At the current market price (June 22, 1934) only one issue of the government long term bonds nets enough to cover the requirements on our legal reserve liabilities, which is on our legal reserve habilities, which is a percent. Under these conditions, holdings of United States government obligations in excess of the amount assumed to be needed to protect the outstanding demand obligations against the

standing demand obligations against the company, we consider as funds awaiting long term investment.

"By careful and persistent search we acquired during the first five months of the year corporate securities of the highest order in the amount of \$5,895,300 par value, the effective rate of return upon these securities averaging something more than 4 percent."

### Not Pressed for Action

Mr. Loomis says fortunately turn-over in investment structure by matur-ity and reinvestment each year is but a small percentage of the whole, and changes in the first five months of the year in the Connecticut Mutual's list of securities involved not more than 2.4 percent of the total. In view of solid investments of the past, the return upon which still holds the investment income Mutual is not required to act hurriedly nor pressed to act unwisely while waiting for investment weather conditions

The nub of the company's investment problems is that a short term government investment offers only a very low rate of interest, and even the long term securities are at a yield low compared with that in normal times. The companies thus must buy either short term securities with a yield of 1 percent or a little more, or long term securities with the prospect of finding themselves eight or ten years hence with comparatively low returns. Otherwise they must maintain large cash accumulations. Many are electing the latter course. One company which normally carries about \$1,000,000 cash now has \$14,000,000; another which usually has \$1,000,000, now carries \$7,00,000. The nub of the company's investment

### Reduces Acceptance Limits

One of the companies which has just reduced its limits on single premium contracts is the Connecticut Mutual. The maximum limit on any one life within the present limitations of age at issue, new and existing, will be \$350,000 face amount. Not more than \$105,000 in aggregate will be accepted in any 12 months period either as single premium or insurance annuities or advance premium deposits on any one life. Maximum limit on any one life new and existing will be an annuity of \$1,500 monthly, the single premium not ex-

monthly, the single premium not exceeding \$250,000, with further limitations that not more than \$100,000 will be accepted in any 12 months period in a single premium annuity on any one

a single premium annual life.

The company limits the amounts acceptable as advance premium deposits to not more than 20 payments, except

### Six Months' Figures Reported

	New Pai	d Business		Dec. Ins. in
	First Si	x Months	Force fo	r Six Months
	1934	1933	1934	1933
	\$	\$	\$	\$
American Life, Ala	1,061,080	958,533	7,372,759	-6,371,677
Conn. Mutual Life	43,996,816	33,333,544	-3,470,461	-31,681,782
Eureka-Maryland Assur	11,031,961	9,229,414	2,475,653	-1,401,540
Gulf States Security	3,997,325	1,932,325	1,451,376	-2,667,495
Lincoln National Life	60,338,077	41,427,052	-20,145,917	-68,038,029
Mutual Benefit Life	71,103,180	77,967,866	-6,864,686	5,529,288
Philadelphia Life	2,066,769	1,597,308	-2,391,023	-4.386,099
Policyholders Natl. Life, S. D	1,859,938	1,062,477	815,910	-302,250
Pyramid Life, Ark	1,454,000	948,787	200,000	-1,461,310
Rio Grande Natl. Life	1,374,585	1,011,500	158,585	-152,000
State Mutual Life, Mass	17,352,727	14,174,131	12,325,841	22,224,815
West-Coast Life	7,312,732	6,317,683	-608,994	-3,293,502

### Franklin Life At Half-Century Mark

### (CONTINUED FROM PAGE 3)

amount of premiums, or the largest number of policies placed and settled

for.

In a short historical survey of the Franklin's development, Henry Abels, vice-president, will present an interesting correlation of facts which he deems measurably responsible for the Franklin's steady and stable growth to its present status as the largest and oldest Illinois-chartered life company

status as the largest and oldest Illinois-chartered life company.

The Franklin was organized and launched to grow on the "small acorn to mighty oak" pattern on July 23, 1884.

Frank M. See, St. Louis general agent of the New England Mutual Life, will give three talks on "Personality in Selling", "Prospecting" and "Closing Sales." Joe S. Maryman, Aetna Life millionaire producer at Little Rock, Ark., who champions the cause and status of the "ordinary life insurance agent" will talk on "Just an Agent", Howard J. Burridge of The National Underwriters will also talk. Company officers and agents have a full schedule for three business meetings.

three business meetings.
Vice-president J. W. Jones and Alvin
O. Merriam, Secretary Will Taylor and
Actuary F. R. Jordan will lead business
discussions on new business, premium
rates, non-forfeiture values and disabilrates, non-forfeiture values and disability, followed by short talks from General Agents W. J. Olive of Holland, Mich.; Guy A. Cowden of Springfield, O., and F. J. Budinger of Chicago. Agency Supervisors W. C. Peck and W. J. McGee are also to be heard from. The last speaker on the program is Rollin Young, agency vice-president, on "Plans for the Future." The Franklin's increase of nearly 90 percent

on "Plans for the Future." The Frank-lin's increase of nearly 90 percent in paid business in the first half of 1934 and the recent announcement of a 12-day Caribbean cruise next January for agents who qualify, are regarded Franklin fieldmen as indications of expansion program on a new scale.

### Entertainment Provided

Arrangements to seat 400 guests, visitors and invited home office people at a birthday dinner on the home office lawn have been made for July 23. A dance will follow at the Elks club roof

Tuesday afternoon there will be an Tuesday afternoon there will be an automobile trip to Old Salem National Park, former home of Abraham Lincoln and on Tuesday evening a dinner dance at the Illini Country Club. Golf, swimming and other entertainment is provided for those who prefer them. Special bridge luncheon and visits to Lincoln's home in Springfield and to the Lincoln tomb are scheduled for the wives of visiting agents who do not attend the business sessions.

on guaranteed endowment annuities and retirement income policies where present value at 4 percent interest of all future premiums will be accepted. It has a further limitation that not more than \$100,000 total will be accepted in connection with contracts or the present of th connection with contracts on any one life, nor, for the present, of more than \$50,000 to be taken in any 12 months

### Hercules Starting Active Campaign

### (CONTINUED FROM PAGE 3)

women who will be considere for non-

Three pages are devoted to questions and answers, followed by a perforated sheet of six coupons to be sent for rate card and application blanks.

### Executive Office Moved

The Hercules Life has moved its executive and administrative office the general office of Sears, Roebuck & Co., at West Arthington and South Homan avenues in Chicago. Hereafter the president, G. E. Humphrey, Vice-President Carl L. Odell and Walter E. Webb, head of the agency department, will be located at the head office. P. J. Lucey, receiver for the National Life, U. S. A., will remain in the old location at 29 South La Salle street. He is now preparing his final report on claims which, it is expected, will be ready in a few weeks. The Hercules Life will also have a service office for policy-holders at 29 South La Salie street. Mr. Webb has been in Philadelphia conferring with L. I. Rosenwald of Sears, Roebuck & Co., who is chairman of the board of the Hercules Life.

### **New Connecticut General** Manager in Los Angeles



W. G. Gastil has been appointed Los Angeles manager for the Connecticut General Life. He has been sales manager in the home office general agency of the Pacific Mutual under John H. Russell. He started in the business in 1925 and wrote over \$200,000 personally. He opened a number of new offices for the Pacific Mutual during four years he was manager of the Oakland. years he was manager of the Oakland, Cal., office. Mr. Gastil was on the program at the annual convention of the National Association of Life Underwriters in 1932.

### New England Mutual Has Its Biggest Six Months

PRESIDENT SMITH ON 'PHONE

In National Broadcast Reports Number of Applications and Business Paid for Set New Record

Record-production in June added to the steady gains made in the first five months gave the New England Mutual the largest half year business both in number of applications received and new business paid for in any six months period in the company's history. Business in force as of June 30 increased from \$1,249,000,000 to \$1,267,000,000 and the company has more policies in force to-\$1,249,000,000 to \$1,267,000,000 and the company has more policies in force today than ever, President G. W. Smith stated in a countrywide telephone broadcast to agencies. He noted that the tide of terminations has slackened appreciably and apparently the corner has been turned in this respect this year. The six months' new business figure was \$75,000,000, a gain of 33 percent over the same period last year. In June the New England received a greater number of applications than in any single month in its history. The June paid business exceeded by almost \$1,000,000 the large total of June, 1933.

Mr. Smith noted a reduction of 5 points in mortality. He said the addition of the large number of new policies

Mr. Smith noted a reduction of 5 points in mortality. He said the addition of the large number of new policies written this year means addition of healthy lives which will contribute toward keeping mortality at a favorable level. The long-time persistent types of insurance are being purchased and the proportion of term insurance is decreasing. New premium income, exclusive of annuities, gained 43 percent. Interest received from investments is greater than last year, he said, but the problem of investing current income and cash accumulations at adequate yields is very serious. The restrictions of the securities act have held up almost all corporate financing but President Smith expressed hope that the investment conditions would materially improve this year.

Surrender values paid in cash have decreased radically and requests for new policy loans have practically returned to the pre-depression level. Repayments of existing loans are 50 percent higher

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to the pre-depression level. Repayments of existing loans are 50 percent higher than at this time last year. Assets have grown steadily and are now \$5,000,000 greater than Jan. 1.

### Hear Peoria Life Petition to Start with New Capital

PEORIA, ILL., July 19.—When counsel for the Peoria Life asked that hearing of its petition for leave to resume business with \$4,000,000 new capital again be continued, Circuit Judges J. E. Daily and H. J. Ingram made a peremptory setting for Friday morning at 9 o'clock, the hearing to be held then or the petition dismissed.

The judges stated from the bench they had been informed by Judge C. G. Brig-

had been informed by Judge C. G. Brig-gle of the U. S. district court at Springgle of the U. S. district court at Spring-field, Ill., that he would rule upon a petition pending before him to put the company into bankruptcy for reorganization. If the petition in the federal court is granted, all proceedings in the state courts will be halted and there will be no need for the hearing Friday.

But if the federal court declines to take jurisdiction, Judge Daily said, he and Judge Ingram desired to dispose of the petition of the Peoria Life to rehabilitate the company with new capital.

tal.

If the company's proposal is found not feasible, Judge Daily said, the court desired to hear oral arguments next week upon bids which C. V. O'Hern, receiver, has received for reinsuring the business. Mr. O'Hern is ready to make his report upon the bids, Judge Daily said.

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### ACCIDENT AND HEALTH FIELD

Special Campaign for Accident Applica-tions on Friday, the 13th, Brings in Record Volume

A special Friday, the 13th, drive broke all records in the Redfield & McGurk agency of the Mutual Benefit Health & Accident and United Benefit Life in Chicago. The day's production was 228 health and accident applications, and 23 life applications for \$46,000, with total premiums \$6,045. The agents averaged 13 applications each. The drive raised July production to date to more than that in all of July last year for accident and health, and double for life insurance. The accident and health premiums totaled \$4,921 and life \$1,124. There were 23 agents who pro-

health premiums totaled \$4,921 and life \$1,124. There were 23 agents who produced accident and health business and seven life business. Nine agents produced at least 13 applications and were guests at a dinner.

Sam Koslow wrote \$13,000 life insurance and 13 health and accident applications. Louis Bromberg wrote 23 H. & A. apps, R. G. Gregory 13, with \$11,000 life insurance additional; C. B. Sims wrote 16 health and accident and \$4,000 life, all in the country. G. H. Horstman wrote 13 health and accident and \$6,000 life. There was no special preparation for the drive other than sending out the "Hoodoo Day" folder to prospects.

to prospects.

### Many Offices Swell Production

The E. E. Henderson general agency of the Pacific Mutual in Chicago wrote 60 health and accident applications in the day, for over \$2,000 premiums. There were 19 participating in the effort and 13 attended a "Hoodoo Day" dinner. One man procured 13 applications

Mr. Henderson personally wrote seven applications, developed a \$25,000 life case and other life business which he expects to close soon.

The Continental Casualty branch of

The Continental Casualty branch office in the Insurance Exchange, Chicago, had one agent, Vernon Anderson, who qualified with 13 "apps" on hoodoo day and several others who came close to that mark, rolling up an excellent production record for the day. E. J. Nitz of Chicago wrote 33 accident applications for the Great Northern Life, but was beaten for high honors with that company by W. L. Gillis of Minneapolis, who turned in 50. Both those companies, with many others, will have a considerable number of agents in other places writing 13 apps on the 13th, but their lists are not yet complete.

plete.
The "Hoodoo Day" campaign, launched by "The Accident & Health Review," was taken up by companies and agencies all over the country, but the returns nation-wide are still too incomplete to offer any definite figures as to the results obtained.

### Hospitalization Service Is Approved in New York

NEW YORK, July 19.—The Associated Hospital Service of New York, established as a non-profit corporation to administer group hospitalization to wage-earners and small-salaried people through voluntary insurance, has been approved by the state department of social welfare, having previously been approved by the United Hospital Fund.

The service, organized under a law passed this spring, is expected to include about 100 hospitals in this city and suburbs.

F. H. Christensen has been named by the Security Mutual Life of Lincoln as gen-eral agent at Crete, Neb., with Saline county as his territory.

Hoodoo Day Production High | Hercules in Accident Field

Reported Sears, Roebuck Life Company to Go After A. & H. Business in Direct Mail Drive

The Hercules Life of Chicago, which reinsured the business of the National Life of U. S. A., is going after accident business energetically, according to authoritative advices. When the bid for the company first was made, it was not known by Sears, Roebuck & Co. officials that the National Life of U. S. A. had a large accident business in force, and there was some question whether the business would be continued. When the fine character of the accident insurance in force was learned, it was de-

the fine character of the accident insur-ance in force was learned, it was de-cided to continue the department.

A new accident policy is being drafted, according to Hercules officials.
It awaits approval by General Man-ager Carl L. Odell, who is on vacation in the west. The two-page "spread" listing in the Sears catalogue makes no offer of accident insurance other than offer of accident insurance other than waiver of premium and double indemnity in connection with life contracts. It is probable the accident campaign will be started by direct mail as well as through agents. The officials state at through agents. The officials state at present only accident coverage in con-nection with life policies will be sold.

### Fake Insurers Are Raided by Los Angeles Prosecutor

LOS ANGELES, July 19.—Investigators from the office of District Attorney Fitts, in a drive against alleged fraudulent life, accident and health insurance organizations operating in southern California, raided an office at 1058 South Grand avenue and seized the records of the International Travelers Health & Accident Association. Warrants were issued for Benjamin Balos, former president of the association, and J. W. Lee, listed as the present president, charging conspiracy to commit petty theft and conspiracy to cheat and defraud. It was alleged that the two defendants took more than \$1,000 from 26 victims and that the so-called insurance was sold without license. "We have discovered," said Mr. Fitts, "that some of these associations or organizations are accepting \$50 from unsuspecting neonly in return for a policy.

ganizations are accepting \$50 from unsuspecting people in return for a policy covering almost everything. We can find no cash reserve back of these policies"

cies."
The International Travelers Health The International Travelers Health & Accident Association was organized in August, 1933, according to Deputy District Attorney L'Esperance. More than \$200,000 has been collected from policyholders in various sections of California and as far south as Florida, he said, stating that in Los Angeles alone there are some 1,500 policyholders, virtually all above 65 years of age.

### McGary with Northern Life

McGary with Northern Life
H. H. Hoyt, Los Angeles, southern
California manager Northern Life of
Seattle, appointed Earl W. McGary assistant manager in charge of the accident and health insurance department.
Mr. McGary is president of the Accident & Health Managers Club of Los
Angeles and has been manager there
of the Monarch Life. Before that he
was with the Commercial Casualty.

### Drop in Farmers' Applications

The effect of the drought on life insurance is shown in an analysis of applications by the Security Mutual Life of Nebraska, Sales to farmers represented 13.7 percent of the total in May and only 5.4 in June.

**OUESTION-How can I secure life** insurance protection, build an income for the future, and yet be able to choose my retirement age -not now, but when I please I am better later when able to judge my need? ANSWER-Buy a Five Star Annuity, offered by THE LINCOLN NATIONAL LIFE INSURANCE COMPANY OF FORT WAYNE, Indiana. . . . .



### SELLING AIDS

In addition to a complete line of modern life and annuity contracts, our representatives are equipped with the following sales helps:

- A series of organized sales talks.
- Effective prospecting material.
  Home Office Correspondence Course.
- Change-of-Age Service.
- A definite "time control" set-up.
- F. A circularizing system and many other valuable selling aids.

### THE VOLUNTEER STATE LIFE INSURANCE COMPANY

Chattanooga, Tennessee

RICHARD H. KIMBALL, President

All agents' agreements made direct with Home Office

### THE NATIONAL UNDERWRITER LIFE INSURANCE EDITION, PUBLISHED EVERY FRIDAY

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### Rating Those in Liquor Line

WHILE it was easy to understand why it was necessary to reject any applicant for life insurance who proved to be in the bootlegging line, those who have come into the business since the war are occasionally puzzled by the necessity for rating persons who are legitimately in the liquor or beer business and never had any connection with the bootleg branch of the industry.

According to underwriting executives, the matter has relatively little to do with moral hazard in the sense that the term is usually used. It all comes back to the fact that a man in the liquor business is in a position to drink more than is good for him, and generally does, There are, of course, the time-hallowed traditions of bartenders and saloon-keepers who don't touch a drop of liquor or beer, but they are far outweighed by those who consistently consume somewhat more than a drop.

The excess mortality, and the consequent necessity for ratings, varies with the type of occupation a great deal, but on the average double the usual mortality must be expected on those actually handling and serving liquor. Because of the intervention of prohibition. with the consequent removal of persons in the liquor business from that line of trade-at least openly-the usefulness of ful.

life company statistics was somewhat impaired by losing track of those once in the liquor business, and it will take some time before new experience can be built up.

One difficulty about fixing the proper ratings on the liquor and beer business is the lack of definiteness in methods of Changes are still being made which have a direct bearing on underwriting. It is hoped that there may be some improvement in mortality eventually, as there seems to be tendency to deal with the liquor problem realistically rather than attempting to stamp it out with idealistic but impractical measures like the prohibition amendment.

As to the question whether it is the constant drinking done by those in the liquor or beer business, or the occasional excess that does the harm, underwriters say that it is the constant temptation that opens the door to excesses, and that it is the latter which does the harm.

As one underwriting official pointed out, nearly everyone who is not a total abstainer has at some time or another drunk more than is good for him. The man in the liquor or beer business has always at hand the opportunity to drink, with the usual percentage of chances that one drink will lead to another until he has had enough to be actually harm-

### The Service of Commissioner Olsness

THOSE who are familiar with the work of insurance companies by unconscionof COMMISSIONER S. A. OLSNESS of NORTH DAKOTA and the influence that he has exerted in the NATIONAL CONVENTION of Insurance Commissioners, regret that political contingencies will sweep him from office. Mr. Olsness is a farmer. He has been identified with the nonpartisan league, but as a substantial citizen and man of good judgment, he has never stultified his sense of fair dealing by playing to the gallery. Where he has seen real abuses in the insurance business, he has been forceful in de-nouncing them. For instance, he was one of the leaders in seeking to destroy improper interlocking and pyramiding

able promoters. But the abuses that he has decried have been real abuses. He has not been a company baiter. He is the oldest commissioner in point of service in the NATIONAL CONVENTION OF INSURANCE COMMISSIONERS and the loss of his sound counsel is regretted.

IT is gratifying and satisfying to know that insurance is one of the great basic industries of mankind. It is an essential to the well being of the people. It forms the basis of credit. It protects life, limb and property. So long as thrifty people survive there will be need of insurance.

### PERSONAL SIDE OF BUSINESS

E. J. Hicks, district manager Pan-American Life at Seminole, Okla., is a strong believer in the distribution of advertising specialties as a medium of publicity for his agency. And since July 7, he has become a stronger be-

publicity for his agency. And sub-July 7, he has become a stronger be-liever than ever.

On that date W. F. Henry, a Pan-American policyholder, shooting a golf ball given to him by Mr. Hicks for advertising purposes, made a hole-in-one, resulting in considerable publicity for Mr. Hicks as well as for Mr. Henry. for Mr. Hicks as well as for Mr. Henry.

The malady that has afflicted President James A. Fulton of the Home Life for some months and gave him very rough sailing has now been diagnosed as amoebic dysentery, the tropical disease that caused much trouble in Chicago last year. Mr. Fulton was at Johns Hopkins Hospital at Baltimore for some time. He then went to his home and Hopkins Hospital at Baltimore for some time. He then went to his home and is now at the Lido Club on the Long Island coast. Mr. Fulton has had a hard, severe experience but with the knowledge of what the cause of his ailment is, it is expected that he will soon respond to treatment.

Guy A. Reem, general agent State Mutual Life in Detroit, is recovering from an appendicitis operation.

D. M. Phipps, superintendent of agencies Continental Assurance, Chicago, is on vacation visiting his father in Penn-

Samuel R. Feller, first deputy super-intendent of the New York department, and Margaret Rice Blum, daughter of Mr. and Mrs. M. C. Blum of Deal, N. , were married last week and are on wedding trip to Bermuda.

With a June sales record of \$401,510, G. B. Hollister of the J. P. Devine agency, Cincinnati, was the first Union Central Life producer to cross the \$1,000,000 mark this year. He leads the company's field force with a six-month production of \$1,014,510. He has been in life insurance less than two years.

Eifty agents paid for more than \$100.

Fifty agents paid for more than \$100,000 in June, M. C. Kramer of the Lee & Lee agency, Dallas, taking first place with \$506,200. Mr. Hollister took second place for June and J. C. Staton, Boston, third with \$302,000. Led by J. V. Boehm, Atlanta, who missed \$300,-000 by a scant \$4,000, seven agents re-corded more than \$200,000 production in

O. Sam Cummings, Texas state manager for the Kansas City Life, has returned to his home in Dallas after about turned to his home in Dallas after about a month's absence, during which he drove his family to their summer place in Traverse City, Mich. On the way to Michigan, he stopped in Chicago for a meeting with C. Vivian Anderson of Cincinnati, president of the National Association of Life Underwriters, and other members of a special committee of the National association. Mr. Cunmings is fourth vice-president of the National association and one of the wheel horses sociation and one of the wheel horses of the organization.

I. M. Barker of the Morton & Morton agency of the Connecticut Mutual Life in St. Louis led all representatives of the company the first six months in paid-for new business. The Morton & Morton agency ranked second among all of the agencies for June.

Dr. M. W. Colgin, who served as medical director of the Texas Life of Waco from 1917 until he was confined to his home with illness last August, died at his home at the age of 51. A brother, Dr. E. E. Colgin, is at present director of the Texas Life and he is assisted by another brother, Dr. W. E.

Colgin. The three brothers owned and operated the Colgin Hospital and Clinic in Waco. Dr. M. W. Colgin was a director of the Texas Life.

Frank L. Barnes, agency vice-president of the Ohio State Life, leaves the latter part of the week for an inspection latter part of the week for an inspection tour of agencies in Oklahoma, Texas, Missouri and Iowa. He will be accompanied by his family to Kansas City, their former home, where they will spend a short vacation.

July 25 will be observed by the Ohio State Life as Loyalty Day, in commemoration of the 28th anniversary of the founding of the company. A special one-day campaign will be put on, starting at 7 a. m. and lasting until midnight.

A. W. Bemis, 56, died at his home at Lincoln, Neb., of heart disease. He had been general agent of the Lafayette Life for 22 years.

The Lincoln National Life of Fort The Lincoln National Life of Fort Wayne, Ind., recently was given a bequest by the late C. E. Way, its general agent at Akron, O., of his private collection of Lincolniana. This collection consists of books, pictures and medals. Some of the Lincoln prints are extremely rare and valuable.

S. D. Scott, Fargo general agent Mutual Life of New York, who is seriously ill at his home, was honored during the North Dakota American Legion con-vention when members of the Williston drum and bugle corps serenaded him. He formerly resided in Williston.

D. J. Bloxham, supervisor of agency training life department, Travelers, is back at his desk for half-day periods now. For months Mr. Bloxham was ill and in bed. His strength is now returning rapidly.

### Boosted for Trustee of National Agents' Body



CHESTER O. FISCHER

The Life Underwriters Association of The Life Underwriters Association of St. Louis has memorialized the advisory nominating committee of the National Association of Life Underwriters in behalf of Chester O. Fischer for nomination as trustee of the National association. Mr. Fischer is general agent in St. Louis for the Massachusetts Mutual Life. The resolution cites his "untiring efforts, outstanding accomplishments and unusual ability." A long list of Mr. Fischer's contributions to the business is included in the resolution. Gre

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### **NEWS OF THE COMPANIES**

President Freeman of Asia Life, Shanghai, Visits United States-Interested in Industrial Line

The Chinese people are appreciating more fully the value of life insurance, both for individuals and business organizations and there is an "extremely bright" izations and there is an "extremely bright" outlook for companies operating in China, according to President Mansfield Freeman of the Asia Life, Shanghai. This is an American company which is a member of the Research Bureau of Hartford. Mr. Freeman is visiting in Hartford on a combined business and vacation trip. He has consulted with the staff of the bureau on insurance matters, and with officials of Hartford home offices.

Domestic and foreign insurance companies have been operated in China for some time, Mr. Freeman said, confining their activities for the most part to or-dinary life insurance. He sees great opdinary life insurance. He sees great opportunity for industrial in the large number of prospective buyers, many of whom are comparatively poor. Mr. Freeman feels that the great growth of life insurance in Japan gives some indication of how the institution may develop in China. He brought with him to this country a Chinese member of the company, Peter Ning, who will remain here several months, studying methods, with special attention to industrial. "Ten years ago the benefits of life insurance were poorly understood in China," Mr. Freeman said. "It was only those who had some direct contact with the west who understood the value of

those who had some direct contact with the west who understood the value of life insurance or how it could be used in business planning as well as for family protection. But there has been a marked change in the last few years. On the one hand, men of real ability and char-acter are beginning to engage in the busi-ness and on the other head the Chiness and on the other hand the Chinese people as a whole are applying life insurance to their personal needs in ever-increasing numbers."

### Announce More Resignations

Changes Affect Four Vice-presidents of the California-Western States Life of Sacramento

SACRAMENTO, CAL., July 19.— The following resignations have been accepted by the board of the California-Western States Life: H. C. Bottorff, vice-president and treasurer; H. H. Buckman, vice-president and actuary; J. V. Hawley, vice-president and manager of agencies; C. E. McLaughlin, vice-president and general counsel. president and general counsel.

E. B. Sherwin has been elected vice-

D. S. Snerwin has been elected vice-president, treasurer and a director. He is president of Ferris & Hardgrove, Pa-cific Coast investment firm, and for-merly was president of the United Pa-cific Life which was purchased by the Northern Life of Seattle.

The law firm of Downey, Brand & Seymour of Sacramento has been appointed general counsel. Former Vice-president and General Counsel Mc-Laughlin will remain as a vice-president. It is understood that former Manager of Agencies Hawley will remain with the company in some agency. main with the company in some agency capacity. Announcement is expected soon of appointment of a vice-president in charge of agencies.

R. S. Edwards, Chicago general agent for the Aetna Life, is on vacation with his family at his summer home in Saybrook, Conn.

Cecil A. Lewis, branch secretary in Newark of the Sun Life of Canada, is the father of a six-pound baby boy.

### Great Opportunity in China | Harvester Life, Dallas, Sold

Control Purchased by Owners of Trin-ity Life of Fort Worth—A. Morgan Duke Is President

Control of the Harvester Life of Dal-las has been sold to the Trinity Bond & Investment Corporation of Fort & Investment Corporation of For-Worth, which owns the Trinity Life of Fort Worth.

A. Morgan Duke, who is president of the Trinity Life, was elected president of the Harvester Life, succeeding G. W. the Trinity Life, was elected president of the Harvester Life, succeeding G. W. Jalonick, Jr., who resigned also as a director of the Harvester Life. J. R. Plummer, secretary of the Trinity Life, was elected vice-president of the Harvester Life. George W. Jalonick, Sr., remains as chairman of the board of the Harvester Life. E. A. Herzog remains as secretary and T. O. Briggs as assistant secretary.

In addition to G. W. Jalonick, Jr., four other directors of the Harvester Life resigned, they being C. R. Dent, A. G. Flythe, A. H. McCulloch and Henry Seeligson.

New directors elected are A. Morgan Duke, B. A. Donnally, J. R. Plummer, R. A. Stuart, all of Fort Worth, and Joe A. Worsham of Dallas. The old directors who remain, in addition to G. W. Jalonick, Sr., are Mr. Herzog, R. W. Mayo and W. H. White.

The Harvester Life was started in 1926, being controlled by the Harvester Life Insurance Holding Company. It operates only in Texas. As of Dec. 31, 1933, assets amounted to \$1,223,274, policy reserves \$486,500, capital \$500,000 and net surplus \$216,562. Total income was \$241,991 and total disbursements \$199,499. Insurance in force was \$7,607,509.

The Trinity Life was started in 1932.

\$7,607,509.

\$7,607,509.

The Trinity Life was started in 1932.

In May of last year the All American
Life of Amarillo, Tex., was reinsured.

As of Dec. 31, 1933, assets were \$235,-955, policy reserves \$77,412, capital
\$115,000 and net surplus \$36,305. Total income was \$208,152 and total disbursements \$135,264. Insurance in force amounted to \$6,068,532. It is licensed only in Texas.

### Tate, Department Actuary, Heads Kentucky Company

LOUISVILLE, July 19.—W. P. Tate, for the past 12 years actuary of the Kentucky department, has resigned to become president of the newly formed Independence Insurance Company of Louisville, which will write life, health and accident insurance.

The company is incorporated with \$100,000 capital. The charter has been approved by C. I. Brown, deputy insurance commissioner, and Attorney General Wootton.

General Wootton.

The fact that several of the incorporators are officials of or connected with the Louisville "Courier-Journal" and Louisville "Times," has led to the belief that the company was being formed to write policies such as the "Courier" and "Times" for several years have issued through other companies, in connection with their circulation department.

ment. H. W. Stodghill of the "Courier" and "Times" one of the incorporators, ad-"Times," one of the incorporators, admitted that the fact that the papers conmitted that the fact that the papers control \$250,000 or more per year in insurance premiums might be considered, but said the company plans to go after general business and operate as an insurance company, and that while individuals connected with the papers are taking an active part in its formation, the company is not an affiliate or subsidiary of the newspapers.

Mr. Tate, who heads the new company, has remained with the insurance

# A New Deal for Underwriters

The two most important problems confronting the life underwriter today are

- Whom to See.
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Our Agency Department has recognized this need with the result that the man who enters the life insurance field today as our representative is equipped immediately with a practical solution of these two major problems.

If you contemplate entering the field of life underwriting you are invited to write us for particulars.

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Home Office: Portland, Oregon

"Pioneer Mutual Life Insurance Company West of the Rockies"

NEBRASKA was granted statehood in 1867. Only 20 years later Bankers Life of Nebraska was founded on principles which have enabled it to successfully weather the most severe financial storms. Today our General Agencies are established on the same fair and sound principles which made our company a permanent part of a great state.



We have several permanent General Agencies available. If you are interested, we invite your inquiry.

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### Six Companies Submit Bids for Register Life Business

DAVENPORT, IA., July 19.—Six middle western companies submitted bids for the reinsurance of the Register Life. All the proposals are on a management basis only.

The bidders are the Central Life of Des Moines, National Life of Des Moines, Guaranty Life of Davenport, Life & Casualty of Chicago, Illinois



# George Washington Life Insurance Company

Charleston, W. Va.

Charles L. Preston

Enquire about our New Recovery Policy!

Enquire about our Attractive Agency Contracts, under Home Office Registration!

Write to—Ernest C. Milair e President and Manager of Agenc Home Office: Charleston, W. Va.

Bankers Life, Monmouth, Ill., and Security Mutual Life, Lincoln, Neb.
Receivers E. W. Clark and J. J. Shambaugh announced that the plans would be studied and analyzed by W. M. Johnson, vice-president and actuary Central Life of Illinois, who is acting as special actuary for the receivers. Three weeks at least will be taken in this work, after which the receivers will make a recommendation to the district court.

### Sterling Casualty Not Involved

Sterling Casualty Not Involved

L. A. Breskin, president of the Sterling Casualty and Sterling Life & Casualty of Chicago, states that these companies have absolutely no connection, direct or indirect, with any other company in the United States using or attempting to use the word "Sterling" in connection with their business. He makes this statement because of the fact that A. L. Rose, formerly A. L. Rosenthal, of Los Angeles, who has been indicted, charged with using the mails to defraud, was formerly president of the Sterling Casualty. Rose was operating several concerns in Los Angeles, some of which contained the title "Sterling."

### Would Advance Continental Case

To speed up action on the appeal of the Continental Life of St. Louis from the decision of Circuit Judge Ryan, holding the company insolvent and placing it in the hands of Superintendent O'Malley, counsel for Mr. O'Malley has filed a motion with the Missouri supreme court to advance the case for early hearing at the September term.

The legality of the appeal is questioned on the grounds that it was not perfected within the five-day limit fixed

tioned on the grounds that it was not perfected within the five-day limit fixed by law. Counsel for the company filed notice of appeal within the five-day period, but did not perfect the appeal at Jefferson City in time, it is contended. Ed Mays, president of the Continental Life, must get out of his palatial penthouse apartment on the Continental Life by because of his alleged failure.

house apartment on the Continental Life building because of his alleged failure to pay the \$1,000 a month rent since Jan. 1, 1933. Justice of the Peace Lampert so ruled in acting on an eviction suit brought by Insurance Superintendent O'Malley. Execution on the order was stayed until July 24.

### Seeks Dissolution of Charter

On behalf of the Illinois insurance department, the attorney-general has filed suit in Madison county circuit court at Edwardsville, Ill., seeking to liquidate the Standard Life of Alton, Ill., which was in process of organiza-

tion. The company was granted a charter to organize in 1932 and the plan was to issue 4,000 shares of \$100 par value stock. The petition alleges that only 1,229 shares have been subscribed and only 218 shares have been paid for in full. Under the Illinois law a company must complete its organization within two years. The petition alleges

pany must complete its organization within two years. The petition alleges that \$22,114 was taken in by the promoters and \$4,614 was spent for commissions and other cost of organization.

J. R. Paisley and A. M. Griffin were the fiscal agents of the concern. Paisley at one time was president of the Standard Life of Decatur, Ill., and when that company was taken over by the International Life of St. Louis, he headed that company, but disposed of his holdings before that company crashed.

### Forming Standard L. & C.

The Standard L. & C.

The Standard Life & Casualty is being organized in Indianapolis as a legal reserve life company. It is to have authorized capital of \$200,000, which will be sold to produce \$180,000 net surplus. The organizers will hold out about \$40,000 of the stock and the balance will be sold to the public. It is expected that \$50,000 of the stock will be placed within a few days and the company can then proceed with its organization. ganization.

Actively interested in the promotion of the company are George F. Flagg,

formerly Indiana special agent of the Wisconsin National Life; Floyd E. Williamson, state auditor, and C. H. Kellermeyer, auditor of the Indiana Trust Company of Indianapolis. Offices have been opened at 130 East Washington street, Indianapolis.

### Globe Buys Postal Union

The Globe Insurance Associates, holding company for the Globe Life of San Francisco, has purchased control of the Postal Union Life of Hollywood Sam Sadowski, general manager of the Globe, was in Los Angeles completing details of the purchase. The Postal Union Life took over much of the basis ion Life took over much of the business of the Pacific States Life of Hollywood. Gen. O. E. Hunt is president of the Globe.

### Ohio State in North Carolina

The Ohio State In North Carolina
The Ohio State Life has been licensed in North Carolina, and has appointed Cecil Wilson as eastern supervisor, with offices at 308 Reynolds building, Winston-Salem. North Carolina will be under his supervision. He formerly was supervisor in North Carolina for the Indianapolis Life.

R. V. Cruickshank, vice-president Cruickshank Company, large real estate operators in New York City, has been elected a director of the Home Life of New York.

### AMONG COMPANY MEN

### Travelers Names Treasurer

Gladden W. Baker Named to Post-Only 36 Years Old—Youngest High Ranking Executive

HARTFORD, July 19.—Gladden W. Baker, 36-year-old graduate of Washburn College in Topeka, Kan., and affiliated with the Travelers since 1926, has been appointed treasurer of the Travelers and its affiliated companies, the Travelers Indemnity and Travelers Fire. Mr. Baker becomes the youngest high ranking officer of the Travelers, and his ranking omcer of the Travelers, and his appointment is widely commented upon in insurance circles. In 1930, when L. Edmund Zacher was elected to succeed the late Louis F. Butler as president, Mr. Baker was appointed assistant treasurer of the three Travelers companies.

Mr. Baker was born in 1898 in Fall River, Mass., the son of Dr. M. W. Baker, Congregational minister. After his graduation from Washburn College, he served for a time in the New York his graduation from Washburn College, he served for a time in the New York state department of health in Albany, later taking up graduate work and teaching at Yale university in the department of finance and economics. He received his Ph. D. degree from Yale in 1922. The following year he became associated with the Federal Reserve Bank in New York, after which he joined the financial department of International Telephone & Telegraph Company. Company.

Despite his brief association with the

Travelers and the insurance business, Mr. Baker is well known in the field of financial executives. He is the author of many articles which have been published in leading financial magazines

### Owen, Bryson on Coast

Ernest W. Owen, Detroit manager Sun Life of Canada and secretary of the National Association of Life Underwriters, who is on a Pacific Coast tour, addressed a luncheon-meeting in Los Angeles of the southern California agency of the Sun Life, H. S. Standish, manager. Mr. Owen was met at Los Angeles by G. T. Bryson, assistant superintendent of agencies from the home office.

### Lincoln National Names Wightman as Secretary



EARL C. WIGHTMAN

Wightman, controller of the Lincoln National Life, will be named secretary at a quarterly directors meeting July 26, according to President Arthur F. Hall. Mr. Wightman will succeed Frank L. Rowland, who resigned as secretary to become executive manager of the Life Office Management Association.

### Dr. Rice Medical Director

Dr. Lee Rice, prominent San Antonio physician, has been named medical director of the Great American Life of that city, according to announcement of President C. E. Becker. Dr. Rice has been with the Great American as medical reference. cal referee

cal referee

He was born at Gordon, Tex., in 1892.
He graduated from the medical school of the University of Texas in 1916 and later became instructor in medicine there. He served as an officer in the medical corps of the navy during the war and then after further study, re-

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turned to the University of Texas as an adjunct professor of medicine. He has served as an officer of the medical section of the Southern Medical Association. He is a fellow of the American College of Physicians.

### Ohio National Appointments

Appointment of M. Rey Dodson as Appointment of M. Rey Dodson as assistant actuary is announced by the Ohio National Life. Mr. Dodson joined the Ohio National in 1932 upon completion of an actuarial course at the University of Michigan. He is a graduate of the University of Cincinnati.

H. M. Ward has been appointed field

superintendent for its western division by the Ohio National. Mr. Ward pre-viously was a partner in the general agency of Ward & Ruehle at Lincoln, Neb., and has had ten years' experience in personal production with the North-western National and the Ohio National.

### Strother Conservation Manager

M. W. Strother has been appointed manager of the policyholders' service division of the Atlantic Life, succeeding J. F. Inman, who is now supervisor. He has been connected with the company since 1930, in a production carecity.

### LIFE AGENCY CHANGES



GEORGE J. HOUTAIN

Bank building, Albany, N. Y. The ter-itory comprises eleven counties in that

section.

For the past three years Mr. Houtain has been manager for the Union Central Life. He is on the publications committee of the National Association of Life Underwriters and a member of the Albany association. He was formerly an attorney and managed Judge J. F. Hylan's campaign for nomination for mayor of New York City, was at one time the "Will Hays" of the Theatrical Stock Managers Association of the United States and Canada and active in civic, religious and political life of Albany.

A number of supervisors will be ap-ointed throughout the territory and ew agents added.

### Columbian National Makes Two Important Appointments

The Columbian National Life has opened a new general agency in Boston which will be under the direction of General Agent Thayer Quinby. He was formerly general agent at Springfield, Mass., where he made a very successful record the last six years. Mr. Quinby is a graduate of Huntington School in Boston and immediately after his graduation he joined the 101st Engineers, serving in France for 19 months with 26th or Yankee Division. After the armistice he returned to his home in Wellesley, Mass., and became

Houtain Named at Albany

Manhattan Life Appoints General Agent
for Eleven Counties in
Capital District

George J. Houtain has been appointed general agent of the Manhattan Life with offices in the National Savings

D. F. Nesbitt has been appointed general agent at Springfield to succeed Mr. Quinby. Mr. Nesbitt has lived in Springfield practically all of his life. He was graduated from Mount Hermon school in 1921 and then attended Clark University at Worcester for three years. When he left college he went to Providence, R. I., with an automobile finance company, and then became manager of the Springfield and Hartford offices of the Manufacturers Finance Corporation of Baltimore. The past six years he has been with the Travelers as field supervisor of its Springfield office.

### Important Cleveland Change

General Agent E. Miller France Is Resigning State Mutual Post-W. H. Jackson Is Successor

The State Mutual Life has announced the resignation of General Agent E. Miller France of Cleveland to become effective Sept. 1. He is retiring from active duty, but will continue with the agency as general agent emeritus.

W. Harry Jackson, who has been associeted with the comparation Clemeland.

sociated with the company in Cleveland



E. MILLER FRANCE

# Policies for Children

The "Open Sesame" to the homes of the best prospects

Agents offering the new Security Mutual Juvenile 20 Year Endowment and 20 Pay Endowment at 64 are uncovering not only immediate sales on children, but adult clients as well.

Cash and Loan Values and Dividends make Security Mutual Juveniles of unusual interest to insurance minded people and the Payor Benefit clause is especially appeal-

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An Old Line Legal Reserve Company-Established 1895 39 Years of Continuous Faithful Service to Policyholders

Writing Complete Line of Modern Policies with **All Standard Provisions** Ages (0-60)

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NO CASH LOAN or CASH SURRENDER VALUES OR OTHER EXPENSIVE SO-CALLED INVESTMENT FEATURES

No Winds of Chance-No Sudden Change in the Current of Business Affairs Can Affect the Strong Financial Position of This Company

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### NTERSTATE RESERVE LIFE

Rates: American Experience, 4% + \$2.50 l'dg.

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with that company since 1927. R. M. Plake, from the home office of the Acacia Mutual Life, has taken charge of its southern California office in Los Angeles as district supervisor, succeeding Mr. Warren.

### Sun Life New Jersey Promotions

Leon A. Campbell, agency assistant of the Newark division of the Sun Life of Canada, has been promoted to manager in Jersey City, succeeding Joseph Cowan, who is transferred to Cleveland. Leslie Harries, unit manager in Jersey City, succeeds Mr. Campbell as agency assistant in Newark.

### G. D. Thomas

G. D. Thomas

G. D. Thomas of Los Angeles, California supervisor of the Provident Life & Accident for the past three years, has resigned. He has been in life insurance for 20 years, starting with the New York Life in Texas. He joined the local agency of the West Coast Life in Los Angeles ten years ago as supervisor, later resigning to become general agent of the Conservative Life of West Virginia.

### F. W. Pierce

F. W. Pierce
F. W. Pierce has been appointed junior assistant manager of the home office agency of the Pacific Mutual Life. He is a graduate of the United States Naval Academy and joined the agency in August, 1930, as an agent. He was appointed field supervisor in 1932. He is a son of L. C. Pierce, for many years a leading producer for the Pacific Mutual in Los Angeles and before that for tual in Los Angeles and before that for several years with Equitable Life of New York there under the late G. A. Rathbun.

### Robert Dalgleish

Robert Dalgleish, former assistant superintendent of the Metropolitan Life in Denver, has been appointed Oklahoma City manager of the Occidental Life of Los Angeles by Marmaduke Corbyn, state general agent.

### Art J. Hagan

Art J. Hagan has been appointed manager of the North American Life of Chicago in Madison, Wis., with offices in the Gay building. He has had over ten years of banking experience and for the last ten years has built up a general insurance business in Madison.

### H. F. Tompkins, A. K. Long

H. F. Tompkus, ... The Midland Mutual Life has ap-The Midland Mutual Life has appointed two general agents. H. F. Tompkins becomes general agent at Danville, Va., with offices in 205 Masonic building. He formerly was agent of the Home Life of New York in Richmond and had an excellent record in the past four years. A. K. Long becomes general agent in Cleveland with office 1214 Leader building. He was formerly manager Acacia Mutual in Chicago and later manager Jefferson Standard in Philadelphia.

### B. B. Boyd

B. B. Boyd of Nashville has been appointed general agent of the United Mutual Life of Indianapolis for the middle section of Tennessee. He formerly represented the American Bankers as general agent for three years.

### J. McKee Gould

J. McKee Gould, formerly San Antonio manager of the California-Western States Life, is now Louisiana state manager of the American National Life of Galveston, with headquarters in New

### A. J. Cabral

A. J. Cabral has been named assistant manager of the Golden Gate agency of the California-Western States Life in San Francisco under G. C. Nissen, recently appointed manager of the agency to succeed F. H. Sleeper, resigned. Mr.

### F. G. Pierce Has Become Travelers General Agent



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F. G. Pierce, for the past 20 years general agent of the Connecticut General Life in Philadelphia, has become a general agent of the life and accident departments of the Travelers in that

departments of the city.

Mr. Pierce began as a soliciting agent in the Edward A. Woods agency of the Equitable in Pittsburgh and moved to Philadelphia to take a general agency of the Connecticut General. He built up a strong organization there and was one of the big factors in the Connecticut General field organization. He retired from that connection at the end ticut General field organization. He retired from that connection at the end of May and then took a trip to Europe. Returning recently, he decided to remain in the business in Philadelphia, where he has been prominent not only as a successful general agent, but has been active in the Philadelphia Association of Life Underwriters, which he has served as president. He has been active also in the National Association of Life Underwriters and was its secretary for one term. for one term.

Cabral joined the Western States Life more than ten years ago and has been a consistent personal producer.

### C. A. La Rue

The Great Southern Life is opening a district office in Tulsa to be under the supervision of C. A. La Rue. The Great Southern has been operating in Oklahoma 18 years. Mr. La Rue entered the life insurance business in 1917 with the Oklahoma National Life, which was later purchased by the Great Southern. He has been located in Oklahoma City the last three years as state supervisor the last three years as state supervisor for the Great Southern.

### O. J. Classon

O. J. Classon of Chicago, formerly vice-president in charge of agencies of the old Republic Credit Life, has joined the staff of the Wisconsin and upper Michigan agency of the Mutual Life of New York in Milwaukee as agency organizer under Gifford Vermillion, local manager. Mr. Classon succeeds P. G. Gibson, who is resuming personal production work.

### Life Agency Notes

R. W. Ogden, general agent Minnesota Mutual Life, Alamo, Tex., has been trans-ferred to Big Spring, Tex.

Don Parker of Des Moines, agency supervisor New York Life in central Iowa, has been transferred to Daven-port, Ia.

The Old Line Life has appointed A. J. Roberts, formerly district agent at Aurora, Ill., to a similar position in Milwaukee. N. P. Ninneman, formerly a

# C. L. U. Quiz Questions Are Presented

COMMERCIAL AND INSURANCE LAW (Continued from Last Week)

5. (a) & (b) Enumerate and discuss briefly five differences between the liability of a partner in a partnership and the liability of a stockholder in a corporation.

(c) What are the duties of a director

(c) What are the duties of a director in a corporation?
6, (a) Is a life insurance policy a negotiable instrument? Answer with reference to each of the elements which must be present in an instrument to make it negotiable?
(b) Distinguish between negotiation

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(b) Distinguish between negotiation and assignment.

7. A, B, and C are stockholders in a close corporation conducting a merchandising business. They have interests of 40, 30, and 30 per cent respectively. They like the idea of a business insurance plan for liquidating the interest of a deceased, and suggest the following: to purchase ordinary life insurance to the extent of \$80,000 on A, \$60,000 on B, and \$60,000 on C, premiums (totalling \$6,000 annually) to be paid from the corporation treasury and the corporation to be named as beneficiary of the insurance. You are asked ficiary of the insurance. You are asked for an opinion on this plan with respect to (a) whether it sufficiently guarantees to each stockholder that the original in-tentions will be accomplished when any tentions will be accomplished when any of the three dies, (b) whether it raises any reimbursement problem, (c) what rights creditors might have to the insurance if the corporation should fail, and (d) what changes you would suggest to remedy any weaknesses which are disclosed by your analysis. Explain

8. (a) What is a trust?
(b) Who are the parties to a trust agreement and what are the duties of

(c) Under what circumstances will a trust be declared a "dry trust?"
(d) Under what circumstances, generally, should a life insurance trust be set up?

9. Insured brought this action to recover the amount of a premium paid on a life policy. The facts showed that insured, on Feb. 1, 1928, applied for a life policy on the representation of insurer's agent that the policy issued would contain provisions which, had they been in the policy, would have made the policy much more valuable and favorable to insured. Insured did not read the policy at the time he received same, but did look it over five or six months later, at which time he found that the desired provisions were not in the policy. He immediately commenced this action to recover the premium paid. Decide and discuss.

10. (a) What are the requirements in 9. Insured brought this action to re-

ium paid. Decide and discuss.

10. (a) What are the requirements in

your state for the preparation of a valid will?

(b) When does a will become effective and operative?

(c) Under what circumstances do the provisions of a will govern and control the distribution of proceeds available under life insurance policies?

11. Life insurance policies were procured by a corporation upon the lives of its president and its treasurer, the corporation being named beneficiary in the policies. Thereafter, at a meeting of the board of directors, a resolution was adopted that the corporation, upon receipt of the proceeds of any of the policies, would immediately declare a cash dividend of such proceeds to the stockholders of record as of the date of insured's death. The corporation paid the premiums on the policies, and, upon the death of its president, the corporation received from insurers the sum of \$200,000, representing the amount of insurance carried on the life of the of \$200,000, representing the amount of insurance carried on the life of the president. Thereafter, in accordance with the resolution of the board of directors, the corporation declared a cash dividend, which was paid to the stockholders. In their income tax returns, none of the stockholders included the amounts received by them from the corporation of the corporation of the stockholders included the none of the stockholders included the amounts received by them from the corporation, and the commissioner determined a deficiency against each of them. The stockholders contended that they, and not the corporation, were the beneficiaries of the insurance policies on the life of the corporation's president; and that the proceeds of the policies were received by the corporation as trustee for the stockholders and not as its own funds; and that the amounts distributed to the stockholders were therefore not dividends, but were amounts received under a life insurance contract, and as under a life insurance contract, and as such were exempt from taxation, under the provisions of Sec. 22 (b) (1) of the Rev. Act of 1928, which provided that amounts received under a life insurance contract, paid by reason of insured's death, should not be included in gross income and should be exempt from taxation. Decide, giving reasons.

12. On July 1, 1909, Jackson (then age 35) purchased a 30-year endowment insurance policy for \$100,000 with ment insurance policy for \$100,000 with a non-participating company, the annual premium on which was \$2,680. The surrender value of the contract is now \$73,400. Jackson also has a \$100,000 ordinary life insurance policy with the same company issued on July 1, 1919. same company issued on July 1, 1919. The annual premium on the latter contract is \$2,975 and its present surrender value is \$36,420. This is all the insurance which Jackson owns. Premiums have all been paid by the insured.

(a) If Jackson should now surrender his two policies, to what extent would he be obliged under the present federal income tax law to include the amounts.

your state for the preparation of a valid will?

(b) When does a will become effective and operative?

(c) Under what circumstances do the provisions of a will govern and control.

(b) Assuming Jackson continues has a condensate income? Would this action give him the right to claim any deductible items of expense on his insurance? Explain specifically the reason for your answer in each case.

(b) Assuming Jackson continues his action give him the right to claim any deductible items of expense on his insurance? Explain specifically the receives as income? Would this action give him the right to claim any deductible items of expense on his insurance? Explain specifically the receives as income? Would this action give him the right to claim any deductible items of expense on his insurance? Explain specifically the receives as income? Would this action give him the right to claim any deductible items of expense on his insurance? Explain specifically the receives as income? Would this action give him the right to claim any deductible items of expense on his insurance? Explain specifically the reason for your answer in each case.

(b) Assuming Jackson continues his endowment insurance in force until maturity, would there then (assuming no change in tax laws) be any advantage from the standpoint of the income tax in leaving the proceeds with the company under a life income option instead of taking the lump sum? Explain carefully

or taking the control of fully.

(c) If Jackson's wife is named as beneficiary, under what circumstances and to what extent would the proceeds, at his death, be subject to federal estate toyation?

In answering this question, you may disregard the 1934 Federal Revenue Act approved May 10 if you are not familiar

### Part V FINANCE

1. (a) During the past year exceptionally few new issues of securities, either of already established concerns or of newly organized businesses, were floated in the United States. List and explain briefly the factors which may account for this.

(b) A proposal is advanced to organize a new life insurance company. What factors should be considered by the proponents of this company before its actual organization? Give reasons for each.

for each.

2. (a and b) A corporation has outstanding an issue of \$6 cumulative, participating, no par, preferred stock, and an issue of 7 percent debenture income bonds. Describe carefully the essential characteristics of each of these securi-

(c) Under what circumstances is it considered essential in an issue of bonds that provision be made for a sinking fund?

bonds. Describe carefully the essential characteristics of each of these securities.

(c) Under what circumstances is it considered essential in an issue of bonds that provision be made for a sinking fund?

3. A formerly prosperous concern has encountered financial difficulties because of its failure to accumulate adequate emergency reserve funds. It has both common and preferred stock and an ssue of mortgage bonds outstanding. Its assets would yield, even at forced tale, an amount sufficient to pay off its ndebtedness in full, but leave little if nything for the stockholders.

(a) Under what circumstances could a voluntary reorganization be effected? Explain briefly the nature of provisions which should be incorporated in the reorganization plan.

(b) Under what circumstances could he concern be forced into bankruptcy? Explain.

4. (a) What is meant by (1) callmoney rates, (2) Federal Reserve redisount rates, (3) commercial paper rates, and (4) bankers' acceptance rates?

(b) Explain the relationship between of dealth of the provision of investment trusts.

(c) Under what circumstances could a voluntary reorganization be effected? Explain briefly the nature of provisions which should be incorporated in the reorganization plan.

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(c) What is meant by (1) callmoney rates, (2) Federal Reserve redisonter trusts and management investment trusts and management investment trusts.

(b) "A" contends that by the purchase of certain investment trusts have be will secure a wide diversification of investments which will protect him against any possible loss. Do you agree or disagree? Give reasons. 3. A formerly prosperous concern has encountered financial difficulties because encountered financial difficulties because of its failure to accumulate adequate emergency reserve funds. It has both common and preferred stock and an issue of mortgage bonds outstanding. Its assets would yield, even at forced sale, an amount sufficient to pay off its indebtedness in full, but leave little if anything for the stockholders.

(a) Under what circumstances could a voluntary reorganization be effected?

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organization plan.
(b) Under what circumstances could

Explain.

4. (a) What is meant by (1) callmoney rates, (2) Federal Reserve rediscount rates, (3) commercial paper rates, and (4) bankers' acceptance rates?

the Federal Reserve rediscount rate and the function of the Federal Reserve banks in providing an elastic currency.

5. Within the past year we have embarked upon a program of purchasing gold in foreign markets, the purpose of which is to maintain or raise prices in the United States and at the same time enable our industries to compete with those of other countries for foreign mar-

(a) Explain briefly how payment can be made for the gold purchased.
(b) Explain how this may make competition for foreign markets easier for our industries.
6. (a) What restrictions are imposed to the landing powers of pational

6. (a) What restrictions are imposed upon the lending powers of national banks and for what reasons are these restrictions imposed?

(b) What are the differences in functions of trust companies as contrasted with those of commercial banks? Be specific as to the respective functions

of each. of each.
7. Compare or contrast the composition (both as to types and as to proportion) of the assets of a typical life insurance company with that of a typical commercial bank. Be specific. Give reasons for points at which you find them similar and for points at which you find them dissimilar.
8 (a) Evaluate the nature of the price

8. (a) Explain the nature of the price movement of high grade industrial bonds during the transition from a period of depression to a period of prosperity, and give reasons for their movement.

ment.

(b) Would the price movement of low grade issues of bonds be of the same nature? Explain.

9. Compare life insurance with other investment media, as to the three quali-

# North American Reassurance Company

# Life Reinsurance

99 John Street, New York

Lawrence M. Cathles, President

### LIFE COMPANY CONVENTIONS

### Award Honors at Convention

Northwestern Mutual Life Leaders for Year in Various Classifications Are Announced

MILWAUKEE, July 19.—For the 28th consecutive time Dr. C. E. Albright of Milwaukee will receive special honor for the largest volume of business the past year with \$1,513,000 paid-for business placed with the Northwestern Mutual Life, when the Association of Agents meets at the home office, July 23,25

H. G. Fricke of Omaha, Neb., with the largest number of lives written, 233, will receive special honors and the "XX" prize. In addition he again wins the Marathon Club cup and the presidency of the Marathon Club, composed of agents who write new business on 100 or more lives.

In Class A, for agents whose class rating equals or exceeds \$750,000 and who show an increase over their three-year average, no winner qualified. A. M. Otterburg, New York City, with an increase of 17.56 percent, will receive Class B honors for agents averaging \$500,000 to \$750,000; H. R. Kaufmann, Minneapolis, in Class C, \$300,000-\$500,000, increase 63.03 percent; Earle Murray, Green Bay, Wis., Class D, \$200,000-\$500,000, increase of 143.88 percent; G. B. Buckley, Parkersburg, W. Va., Class E, agents \$150,000-\$200,000, 101.16 percent. who show an increase over their three-

Class E, agents \$150,000-\$200,000, 101.16 percent.

The Conservation Cup, formerly known as the President's Cup, having been presented by the late W. D. Van Dyke in 1920, goes permanently to the M. W. Mack agency, Cincinnati, which has won the cup 10 out of 14 years since it was first offered. The Mack agency this year scored 393 out of 400 possible points.

This year Grant L. Hill, director of agencies, will announce a new award, known as the Achievement Cup, to be known as the Achievement Cup, to be awarded each year for records made on factors that balance conservation and production. The cup will be retained by the winning general agency for one year. Three new clubs, for \$100,000, \$250,000 and \$500,000 producers, have been formed, starting June 1, 1934.

### Lincoln National Meetings

Many officials of the Lincoln National Life were in Asheville, N. C., last week

associate state general agent for Texas, Paul Speicher, Insurance R. & R. Service, and Dr. Gus Dyer, Vanderbilt University. Agents' round tables will be conducted and a general agents' seminar will be held. Monday and Tuesday afternoons will be devoted to sight-

### Lamar Life Meets at Biloxi

The annual agency convention of the Lamar Life will be held at Biloxi, Miss., Aug. 2-3.

### ASSOCIATIONS

### Attack Maryland Department

Mayor Jackson Criticises State's Insurance Administration at Meeting of Baltimore Life Underwriters

BALTIMORE, July 19.—Sharp attacks on the administration of the state insurance department were made this week at a meeting of the Baltimore Life

week at a meeting of the Baltimore Life Underwriters Association.

Mayor H. W. Jackson of Baltimore, a member of the agency firm of Riall-Jackson Co., and a candidate for the Democratic nomination for governor, as one of the principal speakers, declared that he proposes, if he becomes governor, to reorganize that department "both as to methods and as to person-

Although Commissioner W. C. Walsh Although Commissioner W. C. Walsh was not named, he was the subject of pointed criticism from R. L. Law, president of the association, who said that the association intends to demand from the next governor a full-time commissioner for the department and declared that the insurance administration has been unchanged and unimproved for 25

### San Franciscans Pledge Aid to Authorities in Strike

SAN FRANCISCO, July 19.-Pledging support of constituted public officials in the preservation of law and order and enforcement of civic processes necessary to the safety and welfare of the general public, and declaring a general strike "a strike against the public and a chal-Life were in Asheville, N. C., last week where they were hosts to the leading producers in the territory east of the Mississippi. Those in Asheville were A. L. Dern, vice-president and general manager of agencies; J. J. Klingenberger, agency secretary; W. T. Plogsterth; A. J. McAndless, vice-president; E. C. Wightman, secretary; Dr. W. E. Thornton, medical director, and F. J. Travers, investment research director. The program for the western group meeting at the Broadmoor hotel, Colorado Springs, July 23-25 consists of addresses by Mr. Dern, Mr. McAndless, Mr. Wightman, Mr. Travers, Dr. Thornton, B. M. Kirke and F. W. Jackson, San Antonio, J. L. Lawrence,

civic relations committee, in collabora-tion with W. R. Spinney, president, re-ceived wide comment in the local press, particularly as it was the only similar action taken by any insurance body.

### Joint Meeting at Lakeland

LAKELAND, FLA., July 19.—The vo agency organizations here set a LAKELAND, FLA., July 19.—The two agency organizations here set a precedent last week by holding a joint meeting in the interest of better things in all lines of insurance. Frank Boone, Metropolitan Life, president of the life association, and H. Clay Haynes, head of the local agents, presided. E. M. Willis, Prudential, and Kenneth MacDonald, local agent, had charge of the program. H. W. Laird, manager chamber of commerce, reviewed the reasons for the good business in all lines of activity.

\* \* \*
Spokane, Wash.—New officers have been elected as follows: L. H. Buescher, president; W. E. Durrant, vice-president; Clayton Fowler, secretary-treasurer. Harry Linder, C. E. Brown, Leon Woodrow, Paul Marks, Forrest Curry and Harold Perry make up the executive board.

\* \* \*

Kansas City, Mo.—President Willard Ewing has appointed on the executive committee J. C. Higdon, Business Men's Assurance; W. J. Slack, Metropolitan; H. E. Kincaid, Massachusetts Mutual; Volney Thomas, Mutual Benefit, and Harold Himes, Aetna. The advisory committee comprises the three immediate past presidents—Herbert Hedges, Equitable of Iowa; E. G. Mura, Massachusetts Mutual, and W. E. Pendleton, Home Life—together with C. R. Mathews, Penn Mutual, and A. M. Wilson, Equitable of New York. These two committees, with the officers of the association, form the general executive committee.

Dr. S. S. Huebner will speak July 31. All C. L. U. men and the local alumnichapter of the University of Pennsylvania will be guests.

\* \* \*

Indianapolis—"The nation is ready to take the bit in its teeth," declared Dr. S. S. Huebner in addressing the Indianapolis association. "The depression burned itself out a year ago. This nation is greater than its stand-patters or worst radicals." He predicted a full return of prosperity within a year or so. He appeared under ausplees of the Indianapolis C. L. U. chapter and discussed chiefly C. L. U. accomplishments. President H. E. Nyhart of the Indianapolis association presided. association presided.

Tampa, Fla.—H. C. Tillman, newly elected state senator, promised to be an opposing influence against any increase in the tax or other burdens on life insurance at the last meeting.

### CHICAGO NEWS

### MAKES RECORD IN FIRST YEAR

The Freeman J. Wood agency of the Lincoln National Life in Chicago wrote \$2,800,000 the first year of its existence ending July 15. Over \$1,000,000 has already been paid for this year. The agency started from scratch a year ago. here are 37 agents in the agency.

### CONTINENTAL BRANCH FIELD DAY

The annual field day of the Chicago The annual field day of the Chicago branch of the Continental Assurance under Manager E. L. Grant and Associate Manager F. A. Miles was held at Rolling Green Country Club near Chicago. Agents qualified to attend the outing by minimum production in the period May 15-June 15. Thirty-five agents qualified. W. H. Alger, leader in the branch, won low gross in the golf tournament. A contingent elected to take in the races at Arlington track to take in the races at Arlington track nearby. Vice-president L. L. Johnson of the Continental Assurance and Vice-president H. A. Glasgow of the Conti-

merce," has been appointed managing editor of the "Insurance Index." He was connected with the Chicago "Journal of Commerce" from 1926 until a year or two ago. He is a native of Texas, where he started in the newspaper business. He was in newspaper work for a while in Kansas City and also in Des Moines.

### O. R. CARTER'S OFFICE MOVES

The northern Illinois branch of the ew York Life in Chicago under O. R. Carter, supervisor of agents, has moved from 7 South Dearborn Street to 208 South LaSalle Street. The office, which is much larger, is in rooms 1882-6.

### MARQUIS & ELLSWORTH PICNIC

About 20 members of the Marquis & Ellsworth agency of the Provident Mutual Life in Chicago held a two day field meet at the Big Run Country Club near Joliet, Ill., last week. This was strictly a stag affair and the men played baseball, golf and bridge.

### OPEN EDUCATIONAL DEPARTMENT

The Insurance Exchange branch office of the Continental Assurance has opened an educational insurance department, W. B. Ingwersen being appointed statistician in this work. He also will train agents and brokers in the educatrain agents and brokers in the educa-tional accumulation plan which he orig-inated. This involves insurance on the lives of the father, mother and child, a combination which, although secured by use of the standard policies, is said to present many advantages. The Continental Assurance writes juvenile insur-ance at all ages down to one day. Mr. Ingwersen has had some 13 years' insur-Ingwersen has had some 13 years' insur-ance experience in Chicago. He was actuary with the Harris Trust Company of Chicago, which had a savings and insurance plan, and later with the "as-sured estate" service of the National Bank of the Republic, which for many years was highly successful.

### Burget Back at Desk

Eugene O. Burget, president of the Peoples Life of Frankfort, Ind., who sufreopies Life of Frankfort, Ind., who suffered a broken heel on the golf course at La Fayette, Ind., some weeks ago, is now able to be at his desk, but is still wearing a cast. He can get about with the aid of crutches. His physician informs him it will be some weeks before the cast can be removed. before the cast can be removed.

The agents of the Peoples Life are

staging a drive this month in honor of Arthur C. Louette, vice-president and manager of agencies.

The company has issued its semi-annual statement, showing assets \$7,787,976, policy reserves \$6,582,035, capital 300,0800 and net surplus \$400,000.

### Doyle to Reserve Loan

Clinton C. Doyle, who is retiring as agency assistant of the Connecticut Mutual in Columbus, O., to become agency superintendent of the Reserve Loan Life of Indianapolis, was honored at a luncheon given by a group of Columbus life insurance men.

J. Boyd Davis, Penn Mutual, who is secretary of the Ohio Association of Life Underwriters and treasurer of the Columbus association, was toastmaster

Life Underwriters and treasurer of the Columbus association, was toastmaster and short talks were made by George W. Steinman, president Midland Mutual; Frank L. Barnes, agency vicepresident Ohio State Life; H. S. Stephan, Travelers; S. K. Coffman, general agent Connecticut Mutual, and Paul Smith, New England Mutual, newly elected president of the Columbus association. Mr. Doyle made a fitting response. ting response.

### Illinois Fees \$6,248,808

president H. A. Glasgow of the Continental Casualty, who directs the branch, attended.

\* \* \*

LEISSLER MANAGING EDITOR

John C. Leissler, former insurance editor of the Chicago "Journal of Com-

### WANTED

### SUPERVISOR LIFE INSURANCE FOR CHICAGO

Age 25-35. Must have fair production record, faculty of imparting your knowledge to others, and be willing to follow a definite system which produces results. Small salary-bonus and commission. Phone Randoph 6430 for appointment.

# LIFE PAYMENTS

# The National Underwriter

LIFE INSURANCE EDITION

In Two Parts

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Mr.

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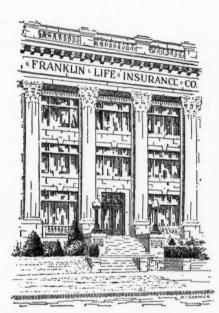
Friday, July 20, 1934

BHA

Sth Year No. 29

# GOLDEN ANNIVERSARY

JULY 23, 1934



### THREE NEW RECORDS

As birthday offerings, Franklin Agents presented the Company with three new production records.

- 1. On March 8th the Home Office Agency wrote the largest volume of new Franklin business ever produced in one day in the home city of the Company, Springfield, III.
- 2. On May 25th the Company's fieldmen in Illinois set a new state-wide one-day record; and
- **3.** On May 31st the entire field force set an all-time, all-territory record of \$1,400,000.00 of new Franklin business produced in a single day.

FURTHERMORE—PAID BUSINESS IN THE FIRST HALF OF 1934 EXCEEDS PAID BUSI-NESS FOR THE FIRST HALF OF 1933 BY MORE THAN 90%

# A New Development - Program Contract~

a contract built on expansion principles for agency expansion purposes has been adopted to inaugurate our second fifty years of service. If yow are not obligated to another company, ASK US ABOUT IT.

### THE FRANKLIN LIFE INSURANCE COMPANY

SPRINGFIELD, ILLINOIS

1884



1934

# Figures that Speak

The Metropolitan Life Insurance Company presents figures from its Annual Statement for 1933 and makes comparisons which show how the Company has carried on during the five difficult years since 1928

THROUGHOUT a period of almost unparalleled world-wide depression the institution of Life Insurance in America has furnished an example of achievement that wins admiration wherever it is understood.

Between January 1st, 1929 and January 1st, 1934, the Metropolitan Life Insurance Company, which insures the lives of more than 25,000,000 persons—nearly one-fifth of the total populations of the United States and Canada — paid to its policyholders and their beneficiaries more than Two Billion Dollars (\$2,000,000,000).

During the same period, its policyholders contributed, through their premium payments, toward the increase of more than One Billion Dollars (\$1,000,000,000) in

the assets held for future distribution to themselves and their beneficiaries.

After payment, during that period, of more than Four Hundred and Fifty Million Dollars (\$450,000,000) by way of dividends to policyholders, the Company's surplus was increased by more than One Hundred Million Dollars (\$100,000,000).

These figures, of one company alone, are striking evidence of the reliance which the people of the United States and Canada place on the security and protection of life insurance.

Life Insurance is the most effective and satisfactory means of providing for the future of one's self and one's dependents.

Assets	December 31, 1928 . \$2,695,475,965.64	December 31, 1933 \$3,860,761,191.39	Increase in Five Years \$1,165,285,225.75
Statutory Policy Reserves	. 161,281,258.71	3,358,462,467.00 216,175,691.68 286,123,032.71	984,343,760.00 54,894,432.97 126,047,032.78
Insurance in Force	16,371,956,002.00	18,802,984,818.00	2,431,028,816.00
Dividends paid Policyholders	During the year 1928 . 67,904,719.32	During the year 1933 101,790,536.56	Total for Five years 450,608,045.72
Total paid Policyholders and Beneficiaries (including Dividends)	. 283,396,831.69	572,679,580.85	2,319,359,211.70

Report for the Year Ending December 31, 1933

Assets						\$3,860,761,191.39
Liabilities Statutory Policy Reserves .						\$3,358,462,467.00
Reserve for Dividends payable in 1934 upon	·			Ī	·	<b>4</b> 0,000,10 <b>2</b> ,101.00
Industrial Policies		\$45	,23	12,8	399.	.00
Ordinary Policies		48	,18	8,5	553.	00
Accident and Health Police	cies	1	,80	9,0	100.	00
Total Reserve for Dividence	ds				-	95,230,452.00
All Other Liabilities						120,945,239.68
Contingency Reserve						43,000,000.00
Unassigned Funds (Surplus	) .					243,123,032.71
						\$3,860,761,191.39
Income in 1933						871,233,003.33
Increase in Assets during 1933	3.					91,388,766.11

Note—The values used for stocks and for bonds not subject to amortization are those furnished by the National Convention of Insurance Commissioners. On the basis of market values, as of December 31, 1933, of stocks and of bonds not subject to amortization, the Total Assets are \$3,837,723,706.21, the Contingency Reserve \$19,962,514.82 and the Unassigned Funds (Surplus) \$243,123,032.71.



Life Insurance Outstanding						en 024 224 414 00
Ordinary Insurance	•	•	•	•	•	\$9,930,230,410.00
Industrial Insurance (premiun	as					
payable weekly or monthly)		•		. •	•	6,424,469,056.00
Group Insurance					•	2,442,279,346.00
<b>Total Insurance Outstanding</b>		•			•	\$18,802,984,818.00
Policies in Force (including						
1,352,614 Group Certificates)		٠		•		41,660,510
Paid-for Life Insurance Issued, I	Rei	vive	d	an	d	Increased in 1933,
\$3,174,994,475. Ordinary, \$1,583,30	0,7	06;	Ir	du	st	rial, \$1,505,470,439;
Group (excluding Increased) \$86,	223	3,33	30.			
Accident and Health Insurance (	Du	tst	ano	lin	g	
Principal Sum Benefit					•	\$1,213,622,700.00
Weekly Indemnity	•	٠	•	•	•	12,536,918.00
Dividends Paid to Policyholders t	0 0	lat	e p	lus	3	
those declared for 1934						\$918,472,210.17

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\$2,3

1929 T lion

This is a mutual Company. There are no stockholders. All of its assets are held for the benefit of its Policyholders.

METROPOLITAN LIFE INSURANCE COMPANY - NEW YORK

FREDERICK H. ECKER, President

LEROY A. LINCOLN, Vice-President and General Counsel

# The National Underwriter

LIFE INSURANCE EDITION

Succeeding

THE INSURANCE PRESS

Life Insurance Distributions Number

# Over Three Billion to Policyholders

Life Insurance Companies Distribute \$3,465,224,187 in Payments in 1933-Five-Year Total \$14,764,997,801-Totals of Over a Million Paid in 147 Cities-613 Individual Claims of \$30,000 or More

OLICYHOLDERS and beneficiaries in United States and Canada received \$3,-465,224,187 in payments from life insurance companies in 1933. Of this large amount death claims, matured endowments, annuities and additional accidental death benefits totaled \$1,411,187,914, compared to \$1,-469,421,038 in 1932. Payments for premium savings and cash surrender values amounted to \$2,054,036,273 last year compared to \$2,088,-426,843 in 1932. The slight decrease in pay-

ments in 1933 was probably due to the decrease of \$4,000,000,000 in insurance in force last year and to the moratorium on cash surrender values.

**D** URING the last five years, from 1929 to 1933, when the country was going through unprecedented economic depression, life insurance companies paid to policyholders and beneficiaries a grand total of \$14,764,997,801. This demonstrates the vast scale upon which life insurance met the needs and demands of its investors and their dependents. During the five years life inrurance companies were paying out nearly \$15,000,-000,000, the admitted assets of all life insurance companies increased over \$3,000,000,000.

While the federal government had its lowest income tax yield on record in 1933 with \$720,000,000, life insurance companies paid nearly five times that sum to policyholders and beneficiaries. Although the income tax payments in 1933 were 70 percent lower than in 1929 when the total was \$2,348,000,000, life insurance companies paid out 53 percent more money in 1933 than in

The payment of nearly three and a half billion dollars by life insurance companies in 1933 is difficult to comprehend because of the vastness of the sum. A billion dollars is far beyond the power of comprehension of the ordinary mind and it is more a symbol rather than an actual sum of money. It would take the average American wage earner nearly three and a half million years as prosperous as 1929 to earn the money paid out by life insurance companies last year. The sum would support 1,750,000 average American families for a year. Over \$10,000,000 was paid

Permanent disability claims again showed a large increase in 1933, totaling \$89,521,034 or 11 percent more than the 1932 total of \$80,-414,134. In the last five years disability payments have increased 160 percent, last year's total being \$55,307,432 more than the 1929 total of \$34,213,602. Life insurance payments on double indemnity claims in cases of accidental death decreased 11 percent in 1933, totaling \$21,733,200, compared to \$24,186,109 in 1932. This is the second year the double

indemnity payments have decreased, the 1931 high being \$27,018,033.

IN this year's number are listed 613 names of people who died in 1933 leaving \$30,000 or more in life insurance.

The largest individual death claim in 1933 was on the life of John G. Bullock, Los Angeles merchant, who left \$1,690,325 insurance. Mr. Bullock, who was 62 when he died from a sudden heart attack, started out as a grocery clerk at the age of 11. In 1896 he went to Los Angeles and worked his way up from a de-partment store clerk until in 1907 he became manager of a department store bearing his own name, which since then has become the largest in Los Angeles.

The second largest amount in 1933 was \$1,688,500 left by Jo-

seph W. Bettendorf, president of the Bettendorf Company, railway car manufacturers of Davenport and Bettendorf, Iowa. It is reported that Mr. Bettendorf secured the bulk of his insurance in 1927 and 1928. The insurance represented a large part of his estate.

John D. Ryan of New York left \$1,510,000

insurance. Mr. Ryan was connected with the Anaconda Copper Mining Company and during the war was assistant secretary of war and

### **Totals of 34th Annual Tabulation**

THE NATIONAL UNDERWRITER — INSURANCE PRESS computations show the following summation of life insurance distributions in 1933 by insurance organizations operating in the United States and Canada and the United States Veterans Bureau and the Returned Soldiers Insurance of Canada:

- 1. Death claims, matured endowments, annuities, disability claims and additional accidental death benefits......\$1,411,187,914
- 2. Payments for premium savings (dividends to policyholders) and for cash surrender values 2,054,036,273

Grand Total (Items I and 2).....\$3,465,224,187

out by life insurance companies on each business day of 1933. Life insurance payments were nearly 10 percent of the estimated national income of \$39,800,000,000 in 1933. High taxes are always considered a heavy burden by the public, but the high levies which will be made by the federal, state and local governments this year will amount to about \$9,000,-000,000 or less than three times as much as the life insurance payments.

headed the department's aircraft division.

Harry E. Pence, Dayton, O., and Minneapolis, left \$941,807. Mr. Pence was a capitalist and automobile distributor in Minneapolis territory. George Lytton, Chicago mer-chant and prominent in civic work, left \$912,-000 in life insurance. George Vits of Mani-towoc, Wis., left \$818,000 life insurance. Mr. Vits was president of the Aluminum Goods Manufacturing Company and Republican na-tional committeeman in Wisconsin. The next largest sum was left by A. M. Chisholm, Duluth, Minn., being \$815,500. Mr. Chisholm made his original fortune in iron ore, but his interests extended to many lines. It was reported that he bought \$600,000 of his life insurance about eight years ago in his early sixties. The mining town of Chisholm, Minn., 60 miles from Duluth, is named after him.

William E. Eddins, Hattiesburg, Miss., left \$815,000 life insurance and Alva C. Surber, Muncie, Ind., \$718,825. Mr. Surber was a practicing physician. Herbert N. Straus of New York City left \$650,000 life insurance. He was vice-president of R. H. Macy & Co. of New York and president of L. Bamberger & Co., of Newark, N. J., two of the largest department stores in the United States. He was a brother of Jesse Isidor Straus, ambassador to

O THER large policyholders who died in 1933 were: John P. Kolla, Holland, Mich., \$625,000 life insurance; Harry McLachlan, Danbury, Conn., \$595,000; Merrill B. King, Kalamazoo, Mich., \$497,000; William P. Bee-Kalamazoo, Mich., \$497,000; William P. Beeber, Williamsport, Pa.; William A. Sharp, Reading, Pa., \$476,000; Harry E. McLain, Pittsburgh, Pa., \$462,383; B. F. Richardson, Spring Lake, N. J., \$425,000; Frank Finsthwait, New Rochelle, N. Y., \$390,766; and William B. Frear, Troy, N. Y., \$366,910.

Among other prominent persons who died in 1933 leaving substantial sums of life insurance were: Franklin B. Mead. Fort Wayne

ance were: Franklin B. Mead, Fort Wayne, Ind., vice-president of the Lincoln National Life and president of the American Institute of Actuaries, \$263,104; Ring Lardner, East Hampton, N. Y., author and newspaper man, \$250,000; Erwin R. Brigham, Chicago and Glencoe, Ill., former president of the North American Car Company, \$179,500. Mr. Brig-ham's father, Henry H. Brigham, who founded the car company, died in 1930 and left \$307,500 in life insurance. Benjamin I. Rapport, Chicago, president of the Old Republic Credit Life, \$77,000; William N. Doak, Washington, D. C., former secretary of labor, \$34,000. The outstanding woman policyholder who died in 1933 was Texas Guinan, New York night club hostess, with \$250,000.

L IFE insurance payments exceeded \$100,-000,000 in 147 cities in the United States and Canada last year, compared with 150 in 1932, 141 in 1931, 126 in 1930 and 124 in 1929. There were 21 cities which received payments of \$10,000,000 or more last year, the same number as in 1932. New York was the outstanding leader

among the cities for life insurance payments in 1933, with a \$151,311,300 total, although it represented a decrease of 6 percent from the 1932 total of \$161,280,000. Chicago showed a substantial gain in payments last year and ranked second with \$97,350,000 compared to \$85,300,000, a 14 percent increase. Philadelphia came third with \$41,000,000, a decrease of 11 percent from the 1932 total of \$46,160,000. Pittsburgh advanced from fifth to fourth place with \$31,000,000, an 8 percent gain over the 1932 total of \$28,756,000. Los Angeles was fifth with \$29,211,000, 3 percent more than the

1932 total of \$28,500,000. Brooklyn dropped from fourth to sixth place with \$28,344,000 in payments, 7 percent less than its total of the year before. St. Louis advanced from ninth to seventh place in payments with \$25,280,000, a gain of over \$1,000,000. Detroit, which had a decrease of over \$2,000,000 came eighth with \$23,600,000, followed by Boston with a slight increase for a total of \$19,700,000. Cleveland

### **HIGHLIGHTS**

Life insurance policyholders and beneficiaries in the United States and Canada were paid \$3,465,224,187 in 1933.

Life insurance companies paid \$21,733,200 in double indemnity claims in 1933.

Permanent total disability claims totaled \$89,521,034 in 1933, an 11 percent increase.

There were 613 life insurance death claims for \$30,000 or more in 1933. Of these three were for a million or more, nine from a half to one million and 138 payments from \$100,000 to \$500,000.

There were 147 cities in the United States and Canada in which life insurance payments amounted to over \$1,000,000 in 1933, compared to 150 in 1932, 141 in 1931, 126 in 1930, and 124 in 1929.

New York led all the states in life insurance payments in 1933 with a total of \$641,000,000. Pennsylvania came second with \$331,000,000, followed by Illinois with a \$235,500,000

fared worst of the larger cities in compara-tive payments with \$19,350,000 in 1933 and \$24,410,000 in 1932. Cincinnati with a slight decrease was again in 11th place with \$18,182,-000. Washington, D. C., moved up from 18th to 12th place with a \$2,500,000 gain, having a \$15,405,000 total. Toronto ranked 13th, advancing from 17th in 1932, with a \$15,286,000 total or a gain of nearly \$2,000,000. Baltimore came 14th with \$15,129,000, a \$2,000,000 decrease. San Francisco moved up from 19th to 15th place with \$14,841,000 or a gain of over \$3,000,000.

NEW YORK ranked first among all states in life payments with \$641,000,000, an increase of 2 percent over the 1932 total of \$628,-000,000. Pennsylvania came second with \$331,-000,000, or \$1,000,000 less than in 1932. Illinois came third with \$235,500,000, followed by Ohio with \$182,000,000, California \$172,- 000,000, Massachusetts \$168,500,000, New Jersey \$158,000,000, Michigan \$118,000,000, Missouri \$111,100,000 and Indiana \$81,400,000

The largest percentage increase in 1933 was in Mississippi, which had \$22,100,000 in payments, 23 percent more than in 1932. Missouri had the second largest increase with 18 percent, followed by North Dakota with 17 percent and Rhode Island with 12 percent. Connecticut had a 9 percent gain and Maine and Massachusetts a 7 percent gain.

Missouri showed the largest actual gain in

dollars with \$17,200,000 more in payments in 1933 than in 1932. New York had the second largest gain with \$13,000,000, followed by New Jersey with \$11,000,000 and Massachusetts with \$10,500,000. Indiana payments increased \$5,300,000 and Connecticut \$5,200,000.

Although New York is the largest state in population it had the largest per capita payment in 1933 with \$50.70, Oregan was second with a per capita payment of \$47.90. Rhode Island was third with \$42.20, Delaware fourth with \$41.15 and Connecticut \$40.40. Massachusetts had \$39.65 and New Jersey \$39.20 per capita payments.

D UE to the moratorium and better business conditions in 1933, the total outstanding notes and loans to policyholders decreased \$40,997,521 in 1933, the total outstanding at the end of 1933 being \$3,985,199,840 and at the end of 1932, \$4,026,197,361. In 1932 when many policyholders were in dire financial straits, there was a large increase in policy loans amounting to \$453,069,870. Although the cash reserve features of life insurance policies greatly aided many policyholders in the depression, it is gratifying to note that there is quite a decrease in requests for loans and increase in re-

At the end of 1933, the 283 legal reserve life insurance companies had \$22,281,489,790 in assets, compared with \$20,969,152,010 in 1932 or an increase of \$1,312,337,780. Life insurance in force at the end of 1933 totaled \$103,-219,119,878. Of this \$76,835,071,336 was ordinary; \$9,372,525,893 group and \$17,011,522,649 industrial. The companies received \$258,310,-441 in new life premiums and \$2,259,341,828 on renewals in 1933. Industrial premiums totaled \$649,283,558, while disability and double to the state of the state ble indemnity premiums amounted to \$101, 225,523. The total premium income in 1933 was \$3,548,867,104.

Because of the uncertainty in the general investment fields, investments in annuities increased 41 percent in 1933. Annuity premiums last year totaled \$280,705,754, compared to \$198,303,548 in 1932, an increase of \$82,401,806. In 1933, \$16,258,466,018 in new business was written, compared to \$16,555,396,741 the year

Although general business has shown a decided advance in the last year and a half, life insurance is still maintaining its great importance in the lives of widows and their families. Investments, especially mortgages and real estate, are still depreciated a great deal in value and it is difficult to realize cash upon them without great sacrifice in principal. In fact, in one of the letters from beneficiaries in this number the widow tells how she was able to secure a large discount on her mortgage by paying it off in cash with her life insurance money. It will take a good many years for individuals to accumulate their savings so that they will provide adequate resources in time of need. Life insurance is the pre-eminent method for providing for the contingencies of life and old age.

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# Large Individual Life Insurance Death Payments in 1933

John G. Bullock, Los Angeles.	1,690,325
Joseph W. Bettendorf, Betten-	
dorf & Davenport, Ia	1,688,500
John D. Ryan, New York	
City	1,510,000
Harry E. Pence, Dayton, O. &	
Minneapolis	941,807
George Lytton, Chicago	912,000
George Vits, Maintowoc, Wis.	818,000
A. M. Chisholm, Duluth,	
Minn.	815,500
Wm. E. Eddins, Hattiesburg,	,
	815,000
Miss. Alva C. Surber, Muncie, Ind	718,825
Herbert N. Straus, New York	, 10,000
	650,000
John P. Kolla, Holland, Mich.	625,000
John P. Kona, Honand, Mich.	020,000
Harry McLachlan, Danbury,	595,000
Conn	333,000
	497,000
Mich.	451,000
Wm. P. Beeber, Williamsport,	485,000
Pa	
Wm. A. Sharp, Reading, Pa	476,000
Harry E. McLain, Pittsburgh.	462,383
B. F. Richardson, Spring	40* 000
Lake, N. J	425,000

\$390,000-\$250,000	
Frank Finsthwait, New Ro-	
chelle, N. Y	390,76
chelle, N. Y	366,910
R. W. Stevens, Chicago and	
Highland Park, Ill	361,060
Emery L. McKelvey, Youngs-	0 * * 000
town, O Morton B. Hirsh, Philadelphia	357,686
Morton B. Hirsh, Philadelphia	337,000
George E. Randles, Cleveland.	335,000
Henry L. Ott, Crestwood, Ky.	309,752
John H. Kelly, Sloux City, Ia.	305,684
George T. O'Maley Kansas City, Mo	00" 000
City, Mo	305,000
Leon H. Frank, Highland	
Park, Mich Henry L. Beecher, New Ulm,	305,000
Henry L. Beecher, New Ulm,	00101
Minn.	304,946
Henry Almstedt, Louisville,	001000
Ky. Spencer H. Wright, Amarillo,	304,000
Spencer H. Wright, Amarillo,	
Tex Ernest S. Gregory, Fullerton,	300,000
Ernest S. Gregory, Fullerton,	000 000
Cal Emanuel H. Hegman,	287,800
Emanuel H. Hegman,	
Christian J. Nuble, Lancaster,	285,000
Christian J. Nuble, Lancaster,	
Pa	277,128
James A. Struthers, Minne-	
apolis	271,934
Walter C. Davis, Colorado	
Springs, Col	271,000
Franklin B. Mead, Fort	
Wayne, Ind	263,104
Ezra Warner, Chicago	252,000
Chas. E. Finke Chicago	252,000
Matthias A. Wagner, Toledo. Ring Lardner, East Hampton,	251,000
King Lardner, East Hampton,	
N. Y.	250,000
Carlos K. McClatchy, Sacra-	

### \$245,000-\$100,000

250,000

250,000

mento, Cal.

P. M. Speer, Colebrook, Conn.
Texas Guinan, New York City

W. H. Hall, West Hartford,	245,00
Robert P. Brewer, New York	245,00
City & Tulsa Newton A. Wolcott, Warren,	244,90
0	242,50
Edgar J. Kahn, Peoria, Ill Guy D. Goff, Thomasville, Ga.	232,89 225,00
J. D. Blanton, Nashville	220,27
John G. Pope, Chattanooga	214,44
A. A. Cohn, South Euclid, O., George W. Malone, Pittsburgh	212,66
Robert W. Craig, Phoenix,	

-	Howard D. McClelland, Forest Hills, N. Y.
ı	Meyer Schloss, Baltimore
	Wm. S. Connelly, Kansas
Ì	City, Mo
i	Albert W. Wagner, Decatur,
	III
	E. Woodall, Dallas
	Arthur C. Hilmer, St. Louis & Miami Beach, Fla.
	Thomas W. Garland, St. Louis
	Thomas W. Garland, St. Louis

	Maurice R. Roberts, Balti-
290,751	more
200,000	Rosier B. Wingate, Amarillo,
	Tex
195,700	E. D. Emmons, New York
	City
195,141	John E. Mahoney, Enid, Okla.
195,000	Harry C. Slemin, Toronto
	Edwin E. Truskett, Mount
190,000	Dora, Fla
190,000	Howard B. Straus, New York

160,000 159 000 155,000 154,626



His future is ahead. The kind of a man he will be when he grows up depends greatly upon his parents. His father can do much towards his future happiness by providing sufficient life insurance to guarantee him an education and his mother's care until he reaches maturity. (H. Armstrong Roberts photo)

Grove E. Warner, Greenwich,		City	154,000
Conn	180,000	Rollen J. Windrow, Dallas	151,000
Erwin R. Brigham, Chicago &		George D. Barnes, Menasha,	
Glencoe, Ill	179,500	Wis.	150,000
Wm. H. Zarley, Joliet, Ill	172,000	Max Feinberg, Baumont, Tex.	150,000
Theodore R. Faber, Peoria, Ill.	170,000	Mark Silverstone, St. Louis	148,000
Samuel Rosenbaum, Philadel-		W. A. McInerny, South Bend,	
phia	170,000	Ind.	148,000
Shady M. Young, Timmons-		Raymond B. Morris, Olean,	
ville, S. C.	168,000		448 400
Samuel Malbin, Cleveland		N. Y	147,103
Heights, O	166,000	Benjamin Heller, Chicago	146,000
Isaac Marks, Indianapolis	165,000	John Scott, Glenside, Pa	142,000
Terrel M. Clemons, Chatta-		Albert E. Keinthal, New York	
nooga	163,000	City	139,500

138,252 Joseph M. Brandt, Marietta, 136,000 133,000 132,939 Kan. Frank P. Zoch, San Antonio, Tex. 130,848 Joseph M. Schain, Berwick, 130,500 J. Irving Walsh, New York 130,000 Okla. Meyer S. Miller, St. Louis & 129,439 Festus, Mo. Emerson Carey, Hutchinson, 126,000 Kan. . . . . . . Lewis W. Hancock, Louisville Wm. Waterman, New Orleans 126,000 125,000 125,000 \$124,000-\$100,000 Elisha T. Cole, Ferris, Tex... Edwin B. Anderson, Chatta-124,000 nooga
Frederick M. McDonald,
Memphis
B. H. Jones, Altlanta, Ga....
Abram I. Buckwalter, Meridan, Miss.
Daniel A. Shaw, Quincy, Fla.
Gerald Fitzgerald, San Francisco 121.500 120,000 118,425 118,353 cisco 7. C. Thomson, Gaffney, S. C. 116,000 W 116,000 115,120 John F. Queeny, St. Louis...
John D. Davis, Jr., Altlanta...
John G. Logue, Houston....
Chambliss Keith, Selma, Ala..
Frank C. Niles, Kansas City, 115,000 115,000 115,000 114,150 113,000 Adolph L. Wirt, Milwaukee... M. L. Bond, Branchville, N. J. Ernest H. Meyer, Portland, 112,000 Ore. Louis A. Simons, Kansas City, 111,000 Mo. 110,120 110,000 109,100 Wm. W. Whitecotton, Los 109,000 107,000 Arkansas 106,800 Arkansas
Louis C. Sonnentheil, Dallas...
Ezra H. Frisby, Bethany, Mo.
Thomas M. Green, Wilmington, N. C...
Fred C. Trigg, Kansas City,

(CONTINUED ON NEXT PAGE)

John O. White, Nashville.... W. Elliott, Henderson, Ky.... Ernst R. Alexander, San Fran-

J. J. Corbett, Lynn, Mass.... Harry R. Cunningham, Helena,

David J. Heisey, Dubuque, Ia. Franklin Pingree, Salt Lake

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### Large Payments-Continued

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78,935 78,500

77,785

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76,250

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75,606

75.560

John D. Cady, Chicago
Robert Van Iderstine, New
York City
Harry S. Gille, Jr., Kansas
City, Mo
Paul C. L'Amoreaux, Chicago.
Lon W. Haynes, Detroit
George A. Harbaugh, Alva,
Okla
W. H. White, Boyne City,
Mich
James A. Walker, Pasadena,
Cal
Henry R. Wemmer, Lima, O
Carl H. Weil, Chicago

### \$99,700-\$75,000

John MacGregor, Cleveland. G. A. Wetherhold, Allentown
Pa Wm. Engelback, New York
City Denver
Emil Hokanson, Milwaukee
Emil Hokanson, Milwaukee B. F. Strecher, Marietta, O F. W. Knoll, Reading, Pa Lloyd F. Layne, Memphis
Mich. J. Frank Harrison, Chatta-
nooga Daniel M. Chambliss, Knox-
ville
Eli Nachamson, Durnam, N. C.
Kansas City Herschel S. White, Sanford, Fla. Leopold Ackerman, St. Louis
Fla Leopold Ackerman, St. Louis.
George K. Freeman, Goldsboro, N. C
Ala
Chas. M. Deger, Dayton, O Wm. C. Uhri, Clayton, Mo
David K. Winton, Hinsdale,
Ill Edgar Lebensberger, Chicago. Luther D. Marr. Kansas City,
Mo. and Ft. Scott, Kan
Highlands, Mass Wm. H. Smith. Palisade,
Edgar Lebensberger, Chicago. Luther D. Marr, Kansas City, Mo. and Ft. Scott, Kan R. M. McLellan, Newton Highlands, Mass. Wm. H. Smith, Palisade, Nebr. Eastman F. Tate, Picayune, Miss
Dumeau Lewis Nashville
Percival I. Walker, Fledinoit,
Cal
Orleans Paul Lester James, Springfield,
Ill. Christopher G. McKinley, Pittsburgh
T INTODATE

### \$80,000-\$75,000

400,000 4.0,000
D. G. C. Sinclair, Avon, N. J. Henry W. Thornton, Mechan- icsburg, Pa
John L. Reynolds, Salt Lake
City Frederick D. Rice, Paragould, Ark.
Simon A. Yockey, Detroit F. R. Thorns, Brooklyn
Karl E. Long, Detroit Horace W. McDavid, Decatur,
Ill
Walter F. Christmann, Tucson,
Otto A. Mueller, Sheboygan,
Wis
Benjamin I. Rapport, Chicago. Thaddeus M. Moseley, Jr., West Point, Miss
John F. McGovern, Seattle,
Wash
Ala H. A. Lengfelder, Belleville,
Joseph L. E. Cox, Albuquerque, N. M.
parton L. Parker, Green Day,
Wis

		Dorner,		York
Tohn	w.	Dohn	i. Hi	bbing.
Minn	1			
Cal.		artmanı		
Clarence	ce Lo	eb, Me	rion, F	'a

### \$74,070-\$65,000

\$7 1,070-\$05,000
Charles Zimmerman, Colum- bus, O.
F. E. Straus, Chicago
Andrew Stevenson, Los Angeles
Otto K. Steuwer, Memphis Roy E. Dearing, Dallas
Wm. M. Carroll, Beaumont
Milton F. Belisle, Kansas City,
Kenny H. Bell, River Forest,
Walter W. Wood, Marietta, O. Horace L. Wiggins, Philadelphia
Otto Seelbach, Louisville Conrad Reeb, East St. Louis, Ill.
Morris W. Ellis, Nashville

** 000	Fred P. Holt, Austin, Tex
75,000	
~ ~ ~ ~ ~	N. Y
75,000	Morgan H. Cox, Dallas
	Max Goltman, Memphis
75,000	
75,000	Emory L. Dial, Cleveland
	John E. Hardin, Greensboro,
	N. C
	Miles F. Yount, Beaumont,
	Tex
74,070	Clyde O. Lamson, Rochester,
73,000	Minn.
	Isaac Weil, Ft. Wayne, Ind
73,000	Harry M. O'Brien, Washing-
72,000	ton, D. C
71,500	Roy C. Seaman, Cherokee, Ia.
	George C. Monroe, South
71,400	Haven, Mich.
,	George N. Beal, East Orange,
71,000	N. J
1-,000	James E. Maxwell, Decatur,
71,000	Mich Maxwell, Decatur,
70,884	Mich. H. J. Kaltenthaler, Philadelphia
10,001	John P. Wolfe William Page
70,000	John B. Wolfe, Wilkes-Barre,
70,000	Pa.
10,000	Earl C. Chapman, Garretsville,
70.000	0
70,000	Carol E. Dengler, Upper
69,000	Montclair, N. J

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	J. E. Kilpatrick, Short Hills, N. J. Harry L. Bossemeyer, Hutchinson, Kan. Fred C. Veal, Albany, Ore Clarence Ely, Maquoketa, Ia. James A. Page, Mineral Point, Pa. Wm. S. Penick, New Orleans, La. Henry L. Tuc, Fayetteville, Ark. Oscar Hussa, Bangor, Wis Joseph T. Hester, Huntingdon,
l	Tenn.
	\$54,900-\$50,000
	James O. Otis, Providence,

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60,500	\$54,900-\$50,000		
60,500	James O. Otis, Providence,		
60,000	R. I. Theodore Pundman, Saint		
60,000	John C. Landis, Saint Joseph,		
60,000	Mo.		
00,000	Horatio N. Boshell, Kankakee,		
60,000			
,	Harry J. Clark, St. Paul		
60,000	Edward A. Nungesser, Pitts-		
60,000	burgh Leon G. Brackett, Waukegan,		
	H. W. Bremer, Philadelphia.		
	Arthur L. Ferguson, Ft.		
	Smith, Ark.		
	Harry A. Rick, Chicago		
	Frederick Costlow, Johnstown,		
	Pa		
	Wm. V. Mathews, Wharton,		
	Tex		
20:10	Guy R. Davis, Beloit, Wis		
	Harry Donnelly, Cincinnati		
8 T B	E. D. Ver Planck, Brookline,		
	Mass		
8 8	Wm. B. Young, Houston		
	Max J. Epstein, Chicago		
	Cyril B. Harpster, Columbus,		
	0		
100	Mark Dombon Chicago		

O.
Mark Pembor, Chicago......
Wm. H. L. McCourtie, Battle
Creek, Mich.
Sam W. Stein, St. Louis...
Michael T. Bracken, Johnstown, Pa.
Cusil Lechtman, Kansas City,
Mo. Mo.

Edward Langer, Chicago...
George N. Hurt, Atlanta...
Wm. R. Hill, Brighton, N. C.
David J. Straus, San Antonio,
Tex.

Walter R. Schreimer, Kerrville, Tex.
Chas. Ruttenberg, Pittsburgh
Walter B. Nichols, Clarksdale,
Miss. Walter B. Nichols, Clarksdale,
Miss.
Charles I. Apostle, WinstonSalem, N. C...
Sam G. Epstein, Dallas....
Harry S. Bastian, Miami and
Miami Beach, Fla...
Carl Eichenberg, Galveston..
Willis J. Jackson, Asheville,
N. C.

N. C	50,000
John Galt, Victoria, B. C	50,000
Wm. Benziger, Chicago	50,000
\$49,920-\$45,000	
John D. Simmons, Atlanta	49,920
Harry Walters, Staunton, Va.	49,500
Chas. S. Luck, Ashland, Va	49,500
Frank Israel, Pittsburgh	49,000
George A. Dimling, Pittsburgh	49,000
W. W. Colm, Bakersfield, Cal.	49,000
John A. Lynch, Chicago	48,999
Winfred E. Paschall, Dallas	48,500
James O Christian Lynch-	,
burg, Va	48,000
burg, Va. George B. Sedgwick, Win-	
петка, 111	48,000
John M. Rhodes, Altamont,	
III	48,000
Nathan Theodore, Baltimore	47,500
Alfred Henry, Indianapolis	47,500
Urban P. Adams, New York	
City	47,210
J. McQueeny, Kansas City,	
Mo	47,000
Henry F. Bosse, Evansville,	
Ind.	47,000
Joel R. Adams, Claremont,	
Miss.	47,000
James Dugan, Marion, O	47,000
Walter C. Stacy, Louisville	46,770
(CONTINUED ON NEXT PAG	E)

### Grief-A Cause of Death?



Two policies, each for \$5,000, issued to Lee A. Carter on April 16 and 19 in 1934, became claims on June 2, 1934. The insured, grief-stricken by the death of a member of his family, collapsed on May 10 and died of a cerebral aneurysm on June 2.

Payment of the full amount by draft dated June 4 was proffered, but the beneficiary preferred two checks. Accordingly, the proceeds of one policy were paid June 9, while the proceeds of the other will be paid in accordance with a settlement option selected by the beneficiary. (Selection not made at time of this writing.)

John G. Sibert, Sioux City, Ia. Dick O. Terrell, San Antonio,
John G. Garibaldi, Louisville,
Ky. Thomas L. Mauldin, Spring-field, Ill.
field, Ill
Walter S. Killam, Detroit Charles E. Green, San Fran-
Dr. John O. Taft, Minneapolis Kenneth F. Williams, Ft.
Thomas, Ky Benjamin Dorfman, Beaumont,
Tex. Howard M. Mills, Cleveland, Tenn.
J. George Mueller, Indianapolis Minor Stewart, Houston, Tex.
Edwin C. Price, Chicago Francis A. Hauber, Saint
Mary's, Pa
chester, Ky
Emil J. Raddatz, Salt Lake City Thomas P. Chapman, St.
Louis
geles
\$64,000-\$60,000

Lipman M. Kahn, New York

John L. Smith, Crafton, Pa...

69,000	Thomas Zelinsky, Battle
69,000	Creek, Mich
68,000	\$59,079-\$55,000
68,000	Taba T II II A L LLL
68,000	John J. Hardin, Arkadeiphia.
67,500	
66,698	Lugar S. Steelman, Atlantic
,	City, N. J
66,670	City, N. J
66,054	Joe E. Dale, Woodbine, Ia
00,001	Ulysses M. Bachman, Cleve-
66,000	land Heights, O
00,000	Bruce R. Campbell, Youngs-
66,000	town, O
00,000	Julius Schwarz, Corpus Christi,
65,646	Tex.
65,500	Sam Sparks Austin Tev
65,425	Elvin F. Scheidegger, Green
65,100	River, Wyo.
05,100	Elvin F. Scheidegger, Green River, Wyo. Robert B. Petty, Jr., Pitts-
65,000	burgh
00,000	burgh Thomas R. Hickey, North-
65,000	ampton, Mass.
00,000	Louis Greenberger, Pittsburgh
65,000	Oscar L. Hall, Clay, W. Va. Frank M. Patton, Chicago Charles C. Cook, El Paso,
00,000	Frank M. Patton, Chicago
65,000	Charles C. Cook, El Paso.
00,000	Tex
65,000	James C. Crownover, Mable
00,000	Falls, Tex.
65,000	Grafton B. Davis, Akron, O
65,000	Raymond C. Coleman, Esther-
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	Maurice B. Blehert, St. Paul
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### Large Payments-Continued

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Large Layments—Contin
Victor P. Chartrand, Montreal,
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Raymond D. Ross, Ft.
Thomas, Ky
Mark Davis Lessard, San Francisco
Florence A. Hurley, Chicago
lames P. Hugnes, Hugnes,
Ark Wm. T. Dawkins, Abbeville,
Wm. T. Dawkins, Abbeville,
Ala John R. Pryde, Richmond, Va.
Kenneth L. Smith, Brantford,
Ont., Can
Ont., Can Seymour Washburn. Portland,
Ore Abilene Tex
Earl R. Hoppe, Abilene, Tex. Gabe E. Lucas, Sacul, Tex
Chas. D. Quirk, Chicago
Joseph S. Ulman, New York
Wm. W. Gambill, Nashville,
Tenn. S. L. Frazier, Louisville
Edwin R. Buster, Kingsland,
Ark.
Ark. Ora A. Turney, Waterloo, Ind.
Chas. Mueller, Akron, O
George B. Levee, Chicago Theodore J. Stephens, Stock-
ton. Cal
\$44,030,\$40,000

Ark.	45,000	0
Ora A. Turney, Waterloo, Ind.	45,000	
Ark	45,000	
George B. Levee, Chicago Theodore J. Stephens, Stockton, Cal.	45,000	
ton, Cal	45,000	,
\$44,830-\$40,000		
Emanuel H. Martin, Ocala,		
Fla Edwin M. Miller, Los Gatas,	44,830	)
Cal Cas Gatas,	44,600	)
Fosa A Lambert, Columbus,		
Victor P McI ucas Santa	44,450	
O	44,423	
Edward L. Wittlaufer, Toronto	44,185	
Arthur A Gross Milwaukee	44,000	
Conrad M. Fox, Racine, Wis.	44,000	
Ont	43,741	
Wm. F. McGuinness, Brandon,	40,111	1
Man., Can	43,500	
Man., Can	43,374	ı
George L. Forrest, New York	43,000	ı
City  Benjamin T. Holden, Louisburg, N. C  Benjamin B. Rosenthal, San	20,000	I
burg, N. C	43,000	I
Benjamin B. Rosenthal, San	43,000	I
Francisco John W. Ross, Newton, Ia. and Troy, O George S. Neff, Pihiladelphia.		I
and Troy, O	42,640	I
Walter S. Moore, Oklahoma	42,600	١
City and Wallis, Tex	42,500	١
Walter J. Blair, Bay Shore,	42,500	ı
Walter S. Moore, Oklahoma City and Wallis, Tex Walter J. Blair, Bay Shore, N. Y. Chas. B. Westrope, Burlingue Calif	42,000	I
Chas. B. Westrope, Buringame, Calif. Chas. E. Dalrymple, Newark, N. J. David E. Cummins, Washington, D. C. Marion E. Hay, Spokane, Wash.	42,500	ı
N. J	42,500	١
David E. Cummins, Washing-	42,500	l
Marion E. Hay, Spokane,	42,500	١
Wash. George O. Trabue, Nashville.	42,100	ı
George O. Trabue, Nashville.	42,000 42,000	ı
A. J. Tangher, Milwaukee John M. Wilkerson, Nashville	42,000	١
Kaiph B. Nerrgaard, Kingston,		ı
Tenn. Irving Noonan, Cleveland	42,000	ı
Curtis F Brooks Arkon O	42,000 $42,000$	ı
Curtis E. Brooks, Arkon, O Herman A. Dann, Saint		l
Petersburg, Fla Frank M. Long, Columbus,	42,000	l
O	41,500	ı
E. Walter Gamer, Butte, Mont.	41,500	
Fred P. Terbrook Poshester	41,000	ı
Fred R. Terbrack, Rochester, N. Y. Wm. J. O'Pry, Alexandria, La. Garret Kinney, Peoria, III	41,000	ı
Wm. J. O'Pry, Alexandria, La.	41,000	ı
	41,000	ı
Perry E. Bass, Austin, Tex Clyde Cleveland, Hammond,	41,000	
Ind.	41,000	
Joe P. Glover, Rome, Ga	41,000	
more	40,700	
Carl F. Meinken, Cincinnati.	40,500	
Wm. D. Harris, Asheville, N. C.	40.091	
Joseph M. Szaho, Knoxville.	40,081	;
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Wm. C. Gilbert, Grand Rapids, Minn.	40,000	,
	20,000	

Wm. R. Goodheart, Sr., Los
Angeles
Frank W. Fellenz, Milwaukee
Norman W. Lyster, West-
mount, Que., Can
Harry M. Keller, Hazleton, Pa.
Gail H. Cottrill, Clarksburg,
W. Va
Louis H. Aarons, Reading, Pa.
Chas. W. Appleby, Fayette-
ville, Ark.
Leon J. Klein, Chicago
Benjamin F. Perry, Jasper, Ga.
W. A. White, New York City
A. J. Robertson, Spring Hill,
Tenn
Dick K. Crson, Jr., Houston
\$20 020 \$27 E00

	\$39,930-\$37,500
	John F. Conrad, Jr., St. Louis Ralph B. Easton, Alexandria, La.
	Walter F. Seay, Dallas Michael A. Mellenthin, Los
	Angeles
	Lake, Ill Edson C. Utter, Westboro, Mo
	George A. Urling, Pittsburgh. Wm. F. Stone, Lookout Moun-
	Joseph A. Bolduc, Asbestos,
	Quebec, Can
	Hestley A. Stepp. Henderson-
	ville, N. C
l	Wm. S. Hadley, Wichita, Kan. Chas. S. Ludwig, Apollo, Pa. Lawrence Whitty, Chicago
l	Clifford W. White, Wenatchee,
	Wash
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	W. H. Parker, Brunswick, Ga. Ernest M. Woolf, Upperville,
	Va
	querque, N. M Lewis C. Willis, Indianapolis,
	Ind
١	\$37,058-\$35,000
	Charles J. Orbison, Hollywood, Calif
I	Henry W. Schaeffer, Corpus
ı	Christi, Tex
İ	City, Mo
ı	Wm. Duckwitz, Saginaw,
١	Eugene I. Donohue, Antigo,
l	Wis. Arthur W. Brady, Anderson,
١	Ind Cary P. Carr, Richmond, Va
l	Louis T. Fenning, Jackson, O. Edward A. Turdell, Bay City,
l	Mich. D. L. Hedges, Colonia, N. J
I	Roy F. Holley, Crown Point, Ind
I	Frank A. Moss, Saint Mary, Kans.
l	Frederick G. Eberhart, Misha-
l	waka, Ind P. Ellis, New Orleans, La
	Israel Bloomberg, Lynn, Mass. Charles W. Titlow, West
	Reading, Pa
	Nebr Benjamin W. Toothaker, Saint
	Joseph, Mo
	Mich
	Mich. Wm. J. Lewis, Fitzgerald, Ga. John W. Link, Houston Joseph Husak, Milwaukee
	Joseph Husak, Milwaukee Theodore L. Hinz, Chicago George W. Kahle, Ottawa,
	George W. Kahle, Ottawa, Ohio
	Ohio Earle C. Smith, Marlin, Tex

	A. C. Scofield, Jr., Stamford,
40,000	Conn.
40,000	Frank L. G. St. Amour, De-
	troit
40,000	Chas. Powell, Fairmont, W.
40,000	Va.
,	Samuel O. Naftzger, Wichita.
40,000	John J. Carroll, San Francisco
40,000	E. C. Alexander, Rockford, Ill.
-	Chas. E. Edge, Rocky Mount,
40,000	N. C
40,000	Jacob B. Yarian, Nappanee,
40,000	Ind
40,000	Joseph C. Fincher, Atlanta
	Archibald L. Izett, Denver
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	Russell N. Swadener, Logans-	
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39,936	Lawrence A. Wagner, Holly-	
39,500	wood, Cal	
39,000	Fred W. Steil, Troy, O	
,	Max Hassel, Elizabeth, N. J	
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39,000	Chas. Lewis, Spokane, Wash Charles E. Chase, Hartford	
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	Rapids, Ia	
38,571	Otto Zimmerman, Newport,	
	V.	
38,568	Wm N Dook Washington	
38,517	Wm. N. Doak, Washington, D. C.	
00 *00	Joseph S. Hopping, Lawrence,	
38,500	Kans.	
38,200	Winfred G. Kelly, Dallas,	
38,000	Jacob R. Kolliner, Stillwater,	
38,000	Minn.	
38,000	Minn. Frank A. Somers, Urbana, Ill.	
38,000	Jav K. Stewart, Columbus, O.,	
38,000	Jay K. Stewart, Columbus, O Wm. J. Perkins, Milwaukee,	
00,000	Wis	
38,000	James M. Stiles, Annona, Tex. Jacob Landau, Pittsburgh	
00,000	Jacob Landau, Pittsburgh	
38,000	Abraham Levin, Chicago	
38,000	Dr. Glenn Wood, Pasadena,	
38,000	Cal.	
	Jesse G. Putman, Ft. Smith,	
37,888	Ark. A. Benedict, New York City. Joseph H. Baker, Bristol, Va.	
37,500	A. Benedict, New York City	
37,500	Joseph H. Baker, Bristol, Va	
	Floyd A. Deahl, Cleveland, O.	
37,500	D. H. McCullers, Clayton,	
07 100	Ployd A. Deahl, Cleveland, O. D. H. McCullers, Clayton, N. C. C. Oscar Riedel, Sr., Los Angeles Wm. D. Tynes, Jr., Birmingham, Ala. Goleston R. Tuttle, Marion, Ind	
37,500	geles	
37,500	Wm. D. Tynes, Jr., Birming-	
37,300	ham, Ala	
	Goleston R. Tuttle, Marion,	
	Ind	
	John W. Woods, Dallas	
37,058	John W. Woods, Dallas George C. Buquo, Swannanoa,	
	N. C	
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37,000	John A. Moore, St. Louis, Mo.	
37,000	John S. Beall, Portland, Ore	
	John A. Moore, St. Louis, Mo. John S. Beall, Portland, Ore Ernest C. Duncan, San Fran-	
37,000	James R. Smoot, Fairmont, W.	
	James R. Smoot, Fairmont, W.	
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39,000	\$32,324-\$31,000	
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I	\$32,324-\$31,000
	Wm. H. Langston, Guymon, Okla.
ı	Okla Lea Blais, Lac Megantic, Que.,
	Joseph A. Pierce, Fargo, N. D. Victor Steinman, New York
	City Captain Edwin O. Schildhauer,
	George M. Scheu, St. Louis Arthur V. Marquardt, St.
	Louis
	Clifford C. Leck, Austin, Minn. Wm. M. Dutton, Hastings, Neb.
ı	Franklin J. Coffman, Spring-
I	field, O
۱	Grange, Tex Edmund H. Gorham, More-
I	head City, N. C
ı	Ind
	Ala
	Joseph H. Ball, Detroit

	Gustav H. D. Franzen, Elm-	
35,000	hurst, Ill	
35,000	Ray S. Cowin, Greenville,	
35,000	Mich	
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35,000	Ark Chas. B. Martin, Hamilton,	
35,000 35,000	Ont., Can.	
33,000	Calvin Helming, Plymouth, Wis,	
35,000	Newton E. Meador, Houston,	
27 000	Tex	
35,000 35,000	Lyman W. Weeks, LaGrande,	
35,000	Ore Thomas B. Windsor, Avon	
,	Park Fla.	
	Willard A. Stapleton, Rock-	
	ford, Ill	
34,819	Rodman Meachan, Hopkins-	
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34,799	John T. Manning, St. Louis	
34,500	Thomas F. Halligan, Rock Is-	
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34,500	Pa	
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34,300	David Peel, Melbourne, Fla	
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34,000	Christ Dippel, Sr., Archbald,	
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34,000	Wm. E. Garrett, Red Springs,	
34,000	N. C Edward C. Finch, Seattle,	
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34,000	Dr. Elmer L. Boyd, Evans-	
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	Joseph C. Scheffer, Nashville.
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33,000	Minn. Samuel A. Blair, Hartselle,
33,000	Samuel A. Blair, Hartsene,
	Ala.  George C. Lilly, Baltimore  Dero E. Seay, Dallas
33,000	George C. Lilly, Baltimore
,	Dero E. Seay, Dallas
33,000	Tames C. McDonaid, Camp
00,000	bellton, B. C., Can
33,000	bellton, B. C., Can Franklin J. Mason, Homer, N.
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22 000	Maurice Leeser, Baltimore
33,000	Philip Levine, Chicago
32,563	Vine C Hooner Charleston.
32,500	Tenn. Ottown III
	Lester J. Horan, Ottawa, Ill John P. Habernehl, Phila-
32,500	John P. Habernehl, Phila-
32,500	delphia
32,500	Andrew S. Whitaker, Tulsa,
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32,500	Edward P. Willey, Niles Cen-
02,000	ter, Ill.  Eugene Silverman, Saint Jo-
32,500	Eugene Silverman, Saint Jo-
32,300	seph, Mo. Carl V. Stephens, Chico, Tex. Chas. A. Stevens, Chicago
	Carl V Stephens, Chico, Tex.
	Chas A Stevens, Chicago
	Chester H Strauss Warren-
	Chester H. Strauss, Warren- ville, Ill.
32,324	ville, Ill Dr. David K. Sauls, Memphis,
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32,280	Tenn. Adolphe Netter, Donaldson-ville, La.  Max Needle, Washington, D. C.
32,046	Adolphe Netter, Donaldson
32,040	ville, La.
00 000	Max Needle, Washington, D.
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32,000	Cal. Chas. D. Campbell, Louisville,
	Ky. Frank J. Carroll, Wilmette, Ill. John W. Carroll, Chicago
32,000	Frank I. Carroll, Wilmette, Ill.
32,000	John W. Carroll, Chicago
32,000	Henry B. Corse, Wellington,
,	Mo
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32,000	T. Douglas, Baltimore Maria DeBorba, Ryde, Cal
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32,000	Harry J. De Bear, Bala-Cynwd,
00.000	Pa
32,000	Kenneth C. Barclay, Spokane,
	Wash. Frank A. Johnson, Mason City,
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	Ia. Richard F. Frerichs, Sterling, Neb.

# EDITORIAL .

THE payment of \$14,764,997,801 to policyholders and beneficiaries during the five troublesome years of 1929 to 1933, proves without doubt that life insurance is one of the greatest, if not the greatest, stabilizing forces in the economic life of today. Prior to the depression life insurance was looked upon by some as a too conservative investment; but tumbling common stocks, reduced dividends on preferred stocks, frozen mortgages and defaulted bonds have increased in comparison the prestige of life insurance many fold.

Now that business conditions have improved and fear of the future has been replaced by hope, it is imperative that the people do not forget the great value of life insurance in their eagerness to buy new automobiles, new refrigerators, radios and the other desirable commodities. Although the competition in the other investment fields is not especially keen at the present, the time will come when get-richquick investments will be dangled again before the public eye. Many a letter from beneficiaries in this issue brings out the point that even though the bread winner of the family has left real estate or a business, income from such sources has been diminished and even the recovery of the principal impaired. Life insurance provides the only means in many cases for these beneficiaries to continue to live without undue financial hardship. In several cases the widows admit that they were opposed to their husbands investing in life insurance and paying the premium, which at the time seemed like wasted money when the same funds could be invested in more material things and pleasures. "But, oh, how glad I am that we paid those premiums regularly," is the keynote of many letters from those who know what it means to have their regular income cut off.

This compilation of payments shows that the fundamental function of life insurance is to provide for widows and children. Income in old age is a splendid purpose for life insurance, but no head of a family should ever forget that the primary function is to take care of his wife and children in case of his early death. The knowledge that his life is liberally insured for the benefit of his wife and children has brought peace of mind to many a man who otherwise would have been worried because of his inability to set aside a surplus fund. There is no quicker or surer way of creating an estate than through life insurance.

SOME idea of the extent to which life insurance eased the relief situation in 1933 may be obtained by comparing the \$3,465,224,187 paid out by life companies with the estimated expenditures for relief during the same period. Naturally, it cannot be assumed that every dollar of life insurance payments meant that much less that had to be paid out in relief, for obviously many of the claims were of such size that their recipients would probably have been able to get along without relief, although in greatly straitened conditions.

While figures for 1933 on relief expenditures are far more accurate than for any previous year, the absence of any complete check-up of private relief expenditures leaves considerable latitude in any estimates that are made. Funds expended by federal, state and city agencies last year are put at \$790,766,000. This does not include any private relief. It does include so-called works relief, but not expenditures under government CWA projects. CWA expenditures in wages from Nov. 23 to Dec. 28, 1933, amounted to \$174,000,000. Spending on so-called surplus relief, between October, 1933 and February, 1934, amounted to about \$44,000,000 for commodities, taking no account of transportation charges.

While the contribution of private relief to total relief expenditures can only be roughly estimated, it would probably not swell the \$790,766,000 figure given above to any great extent. The Federal Emergency Relief administration has said that "comparable data for unemployment relief from private funds are not available but most of the states report that these funds constitute a small proportion of the total." In 120 cities in which 1933 relief expenditures from all sources, public and private,

amounted to an aggregate of \$455,000,000, private relief funds constitued 6.5 per cent of this total.

Thus it seems highly reasonable to say that relief agencies, both public and private, as well as the type of aid from relatives and friends, of which no records are kept, would have been much more severely taxed had it not been for the important but unobtrusive services of the institution of life insurance.

EVERY day throughout 1933, day by day, claims on life policies were paid as they were presented, excepting only the days when the banks were closed. Women whose incomes were in life insurance settlements suffered no interruption or inconvenience. Death claims were met promptly. Endowment maturities were covered on time.

Life insurance came through the turmoil of 1933 with greater credit than any other institution. Life insurance now holds a favored place in the investment plans of the average man. Many men are looking forward to the time when they will again have money to put aside and their minds are made up to put it into life insurance. During the glamorous days of the boom the remark was often heard that "I can do better with my money." The proof of the pudding is in the eating thereof, and tens of thousands of men wish they had put their money into life insurance. Those who did put their money into life insurance found it a solid resource in time of trouble.

Even during the boom times there was a saying that men made money in their own business and lost it in the other fellow's. Another saying was that no business man could sell his investments for what he put into them. What he can sell them for now of course is no mystery. But money put into life insurance is worth just what it was represented to be worth when the insurance was bought.

HE institution of life insurance has made such a splendid record as a unit that it is appropriate that the life insurance payments of all companies be presented in an annual number such as this issue. The list of one company's claims does not produce the massed effect which a compilation of payments does. This Life Payments Localized issue sells the institution of life insurance as a whole in a way that cannot be done by other means. Inasmuch as the story of this year's payments will be published in newspapers with a combined circulation of over 25,000,000, it can be readily seen that the story of the life payments in 1933 will do much to further increase the prestige which the institution now holds in the public mind.

One of the most striking features of this number are the letters from the beneficiaries telling how they put their life insurance money to good use. In sending the letters to The National Underwriter, the majority of beneficiaries made a point of saying that out of appreciation they welcomed the opportunity to tell what life insurance had done for them. "I had never fully realized the value of our insurance until I was left to face alone the responsibilities of life," wrote one beneficiary. This in a way sums up the messages in all these letters. For that reason it is imperative that all life insurance agents read these letters carefully in order to gain the true spirit of life insurance.

The letters in the Life Payments Number last year showed that the majority of widows used their life insurance money with discretion, paying off mortgages and making well-advised investments with it. The letters in this year's number are especially interesting because in numerous instances widows have turned to annuities as the best investment for their life insurance funds. The tendency towards purchasing annuities with life insurance money is only natural, because the payment of life insurance claims creates confidence in the company and the institution, so it is only logical that the widow should look to the life companies as a place to entrust her funds.

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# Cities Ranked by Total Amounts Paid

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York City. \$151,311,300	1
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lelphia 41,000,000	1
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ngeles 29,211,000	1
lyn 28,344,000	1
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s City 13,446,000	
ta 12,955,000	24
napolis 11.720.000	Į.

First 25

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ı	Rochester, N. Y	7,350,000
ı	Seattle, Wash	7,350,000
ı	Newark, N. J	6.943,000
	Denver, Colo	6,905,000
ı	Tolodo O	
	Toledo, O	6,900,000
ı	Louisville, Ky	6,318,000
ı	Birmingham, Ala.	5,949,000
ı	Montreal, Que,,	
ı	Can	5,845,000
ı	Dayton, O	5,700,000
ı	San Antonio, Tex.	4.752,000
ı	Providence, R. I.	4,562,000
ı	Bronx, N. Y	4,359,000
ı	Memphis, Tenn	4,200,000
ı	Nashville, Tenn.	4,175,000
ı	Brookline, Mass.	3,925,000
ı	Oklahoma City,	0,020,000
ı	Okla.	3,900,000
ı	Houston Torr	
ı	Houston, Tex	3,769,000
ı	Richmond, Va	3,752,000
ı	Dallas, Tex	3,698,000
ı	Jersey City, N. J.	3,605,000
ı	Omaha, Nebr	3,471,000
ı	Reading, Pa	3,400,000
ı	Scranton, Pa	3,250,000
۱	Peoria, Ill	3,147,000
ı	Evanston, Ill	3,081,000
١		-,,000

### 51 to 75

ı		
ı	Syracuse, N. Y	2,997,000
١	New Canaan	2,997,000
ı	Wichita, Kans	2,973,000
ı	Tulsa, Okla	2,967,000
١	Akron, O	2,952,000
ı	Duluth, Minn	2,937,000
ı	Oakland, Calif	2,856,000
ı	Fort Wayne, Ind.	2,797,000
ı	South Bend, Ind.	2,744,000
ı	Hartford, Conn	2,492,000
ı	Winnipeg, Man.,	2,432,000
ı	Canada	2,465.000
ı	Des Moines, Ia	
ı	Youngstown, O	2,441,000
ı	Albany, N. Y	2,420,000
ı	Montolois N. T	2,419,000
ı	Montelair, N. J.	2,322,000
ı	Davenport, Ia	2,314,000
ı	San Diego, Calif.	2,271,000
i	Cleveland Heights,	
ı	Ohio	2,147,000
ı		2,118,000
ı	MOFIOIK, Va	2,067,000
ı	Derkeley Calif	2,028,000
ı	Grand Ranide	
K	Mich.	2,025,000
ı		
ı	Calif.	2,022,000
ĺ		-,,,
ĺ	tenn.	1,933,000
ı	Canton, O	1,908,000
п		-,,000

### 76 to 100

Little Rock, Ark. Worcester, Mass	1,883,000 1,825,000
	1,820,000
	1,810,000
	1,789,000
"W KOChelle	-,,,,,,,,
	1,787,000
	1,746,000
ancouver. B	-,,
	1,713,000
	1,703,000
	1,677,000
	-,011,000
	1.654.000
	1,611,000
	1,606,000
	1,575,000
Spokane, Wash Quebec, Quebec,	1,575,000
Canada Quebec,	

avannah, Ga	1.557,000
Iolland, Mich	1.539,000
ontiac, Mich	1,537,000
roy, N. Y	1.480.000
hoenix, Ariz	1,477,000
ynn. Mass	1,475,000
follywood, Calif.	1,473,000
lint, Mich	1,450,000
ecatur. Ill	1.432,000
	-,,

### 101 to 125

101 to 12	5
Cambridge, Mass.	1,401,000
Haverford, Pa.	1,396,000
Erie, Pa	1,380,000
Miami, Fla	1,341,000
Hamilton, Ont.,	
Canada	1,315,000
Sacramento, Calif.	1,310,000
Evansville, Ind	1,296,000
Bridgeport, Conn.	1,291,000
Sioux City, Ia.	1,280,000
Tampa, Fla	1,279,000
Long Island City,	_,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
N. Y	1,276,000
Montgomery, Ala,	1,268,000
Tacoma, Wash	1,266,000
Springfield, Ill	1,266,000
Waterbury, Conn.	1,255,000
Wilkes Barre, Pa.	1,252,000
Bethlehem, Pa	1,250,000
Woodmere, N. Y.	1,248,000
Springfield, Mass.	1,235,000
Trenton, N. J	1,230,000
East St. Louis,	
Ill	1,221,000
El Paso, Tex	1,221,000
Knoxville, Tenn.	1,217,000
Rockford, Ill	1,212,000
Lakewood, Ohio.	1,200,000
	.,,,

	126 to 15	0	ley, Pa
	.20 10 10	•	Pawtucket, R. I.
			London, Ont.,
	Allentown, Pa	1,200,000	Can
	Harrisburg, Pa	1,173,000	Highland Park,
	Manitowoc, Wis.	1,161,000	Ill
	Paterson, N. J	1,145,000	Santa Monica,
	Mount Vernon,		Calif
	N. Y	1,139,000	Hubbard Woods,
	Fall River, Mass.	1.134,000	Ill
	Muncie, Ind	1,122,000	Saint Joseph, Mo.
	Wheeling, W. Va.	1,089,000	Salem, Mass
	Manchester, N. H.	1,071,000	Saginaw, Mich
	Macon, Ga	1,068,000	Irvington, N. J
	Lowell, Mass	1.062,000	Charleston.
	East Orange.		W. Va
	N. J	1,059,000	Fort Smith, Ark.
	Mobile, Ala	1,052,000	Kansas City,
	Southampton,		Kans
	N. Y	1,050,000	Charleston, S. C.
	Beverly Hills,		Warren, O
	Calif	1,044,000	Haverhill, Mass
	Danbury, Conn	1,035,000	Huntington,
	Lawrence, Mass.	1.035.000	W. Va
	Binghamton,		Newton, Mass
	N. Y	1.030,000	New Ulm, Minn.
	Utica, N. Y	1,029,000	Saint Petersburg,
	Hattiesburg,		Fla
1	Miss	1.013.000	Springfield, O
	Gary, Ind	1,007,000	Holyoke, Mass
	Atlantic City,		Niagara Falls,
ļ	N. J	991,000	N. Y
į	Lancaster, Pa	983,000	Zanesville, O

Williamsport, Pa. Lexington, Ky		Durham, Clayton,		721,000 715,000
151 to 17	5	1	201 to 225	

151 to 175		201 to 225	
Roanoke, Va	972,000	Beaumont, Tex	702,000
Schenectady,		Westmount,	200 000
N. Y	963,000	Quebec, Can	693,000
Altoona, Pa	962,000	Fresno, Calif	693,000
Portland, Me	955,000	Racine, Wis	685,000
Lincoln, Nebr	947,000	Augusta, Ga	685,000
Amarillo, Tex	947,000	Greensboro, N. C.	684,000
Somerville, Mass.	941,000	Columbus, Ga	681,000
Ottawa, Ont.,	0 = 2,000	Maplewood, N. J.	679,000
Canada	935,000	Jackson, Mich	676,000
Charlotte, N. C	924,000	Woonsocket, R. I.	675,000
Hammond, Ind.	916,000	Hackensack, N. J.	664,000
Terre Haute, Ind.	913,000	Joliet, Ill	657,000
Colorado Springs,	310,000	Cedar Rapids, Ia.	650,000
Colo	913,000	Columbia, S. C	632,000
Butte, Mont	902,000	San Jose, Calif.,	630,000
Covington, Ky	901,000	South Orange.	
Forest Hills,	301,000	N. J	628,000
	898,000	Albuquerque,	
Jamaica, N. Y	896,000	N. Mex	622,000
	000,000	Battle Creek,	
Winston-Salem,	896,000	Mich	621,000
N. C		Greenwich, Conn	620,000
Camden, N. J	895,000	Madison, N. J	615,000
Lansing, Mich	889,000	Flushing, N. Y	615,000
Glendale, Calif	877,000	York, Pa	615,000
Topeka, Kans	870,000	Lynchburg, Va.,	613,000
West Hartford,		Grosse Point.	010,000
Conn	862,000	Mich	611,000
Passaic, N. J	861,000	Richmond Hill,	011,000
Johnstown, Pa	861,000	N. Y	610,000
Chester, Pa	859,000	Pueblo, Colo	596,000
		ruebio, Colo	000,000

### 176 to 200

** **.*		West Orange,	
Huntington Val-		N. J	59€
ley, Pa	850,000	Springfield, Mo	591
Pawtucket, R. I.	843,000	Danville, Ill	590
London, Ont.,		Kenosha, Wis	590
Can	836,000	Waco, Tex	585
Highland Park,			581
III	8,35,000	Raleigh, N. C	575
Santa Monica,	-9-1	Dubuque, Ia	
Calif	834,000	Elmira, N. Y	573
Hubbard Woods,	001,000	Galveston, Tex	567
nubbaru woods,	830,000	Selma, Ala	564
III		Stockton, Calif	561
Saint Joseph, Mo.	829,000	Lima, O	558
Salem, Mass	827,00v	Staten Island,	
Saginaw, Mich	823,000	N. Y	555
Irvington, N. J	822,000	Robury, Mass	552
Charleston.		Highland Park,	00.
W. Va	816,000	Mich	545
Fort Smith, Ark.	815.000	Claraca III	545
Kansas City,		Glencoe, Ill	
Kans	811,000	Madison, Wis	541
Charleston, S. C.	785,000	Spring Lake,	
Warren, O	768,000	N. J	540
	765,000	Winnetka, Ill	533
Haverhill, Mass	100,000	Great Neck, N. Y.	526
Huntington,	EAF 000	Plainfield, N. J.:	525
W. Va	765,000	Hazleton, Pa	525
Newton, Mass	752,000	Auburn, N. Y	523
New Ulm, Minn.	750,000	Helena. Mont	522
Saint Petersburg,		Hoboken, N. J.,	519
Fla	747,000	2200011011, 211 011	010
Springfield, O	747,000	251 1 275	
Holyoke, Mass	746,000	251 to 275	

226 to 250

251 to 275	
y, Mich	514,000
wn, N. Y.	514,000

# Green Bay, Wis.. Sneboygan, Wis.. Medford, Mass.. Muskegon, Mich. Bloomington, Nic. Halifax, Nova Scotia, Can... Bryn Mawr, Pa. Germantown, Pa. Corpus Christi, Tex... Easton, Pa. Ligh Point, N. C. Bronxville, N. Y. Norristown, Pa. New Bedford, Mass... White Plains, N. Y. Bloomington, Ind.

Bloomington, Ind.
Forest Hill Vil-
lage, Ont., Can.,
Staunton, Va
Alexandria, La
Piedmont, Calif
Watertown, Mass.
Baton Rouge, La.

### 201 4- 225

458,000 458,000 457,000 454,000 451,000 450,000 445,000

301 to 325	•	
Meridian, Miss	412,000	
La Crosse, Wis	411,000	I
Wilmette, Ill	409,000	(
Poughkeepsie,		A
N. Y	405,000	
N. Y Orange, N. J	405,000	8
Windsor, Ont.,		E
Can	405,000	
Framingham,		I
Mass	402,000	0
Enid. Okla	396,000	I
Winchester, Mass.	396,000	0
Middletown, N. Y.	394,000	1
Waterloo, Ia	394,000	j
Melrose, Mass	391,000	1
Elyria, O	390,000	E
Marion, O	390,000	D
Marietta, O	388,000	1
Ann Arbor, Mich.	388,000	1
Edmonton.		E
Alberta, Can	387,000	E
Monroe, La	382,000	7
Mansfield, O	381,000	I
Newark, O	381,000	1
La Grange, Ga	381,000	(
Fullerton, Calif	380,000	F
Northampton,		F
Mass	377,000	F

# First Fifteen Cities in **Total Payments**

			1	933	1932	
	I. New York	\$	151	311,300	\$161,280	,000
	2. Chicago			350,000		.000
	3. Philadelphia			.000,000		.000
)	4. Pittsburgh			,000,000		•
0				.211.000		
	5. Los Angele					
	6. Brooklyn			,344,000		
)	7. St. Louis			280,000		
0	8. Detroit			,600,000		
0	9. Boston		19	,700,000	19,680	,000
0	10. Cleveland .		19	,350,000	24,410	,000
0	II. Cincinnati		18	182,000	18,707	,000
)	12. Washington		15	405,000	13,000	,000
)	13. Toronto			286,000		.000
	14. Baltimore			129,000		.000
)	15. San Francis			841,000		
)	15. San Francis	ico	17	,041,000	11,000	1000
)						
)	Quincy, Ill Austin, Tex New Castle, Pa	512,0			326 to 350	
)	New Castle, Pa	505,0	000	Council	Bluffs, Ia.	374,00
,	Aurora, Ill Calgary, Alberta,	498,0	000	Vincenn	es, Ind	373,00
)	Can	498,0		Wichita Tex.	Falls,	372,00
)	Jackson, Miss	497,0		Wyneot	e, Pa	370,00
)	Miami Beach, Fla. Asheville, N. C	495,0		Walthai	m. Mass	370,00 369,00
	Hutchinson,			Scarsda	le, N. Y	369,00
)	Kans	492,		Berwick	11	368,00
,	Portsmouth, O Waukegan, Ill	489,0		Wayne,	Pa Park, Pa.	367,00
	New Britain,	302,	000	Elkins	rg, Miss.	365,00 365,00
	Conn	482,0		Portsmo	outh, Va	363,00
	Victoria, B. C Queens Village,	480,0	000	Elkhart	, Ind	360,00
)	Queens Village,	480,6	000	Henders	on, Ky rg. Mass.	358,00 357,00
,	N. Y	479,6	000	Palait	rg, mass. Wie	354.00
,	N. Y. Lafayette, Ind Rock Island, Ill	479,0		Marion.	Wis Ind	354,00
)	Paducah, Ky Lorain, O	478,0		Greensb	urg, Pa ee, Okla.	353,00
1	Norwood O	473,0	000	Muskog	ee, Okla. a, Calif	350,00 350,00
	Norwood, O Stamford, Conn	470,0	000	Upper M	Iontelair,	
)	Jackson, O Oshkosh, Wis Anderson, Ind	465,0		N. J.		349,00
)	Oshkosh, Wis	462,0		Richmon	nd, Ind	349,00
1	McKeesport, Pa	459,0			burg. Pa. na, Calif.	348,00
				20000000		
	276 to 300				351 to 375	

	326 to 350	
	Council Bluffs, Ia.	374,000
	Vincennes, Ind	373,000
í	Wichita Falls,	070 000
	Tex	372,000
	Wyneote, Pa	370,000
1	Waltham, Mass	370,000
	Scarsdale, N. Y	369,000
	Elgin, Ill	369,000
	Berwick, Pa	368,000
1	Wayne, Pa	367,000
ŀ	Elkins Park, Pa.	365,000
	Vicksburg, Miss.	365,000
١,	Portsmouth, Va	363,000
1	Elkhart, Ind	360,000
	Henderson, Ky	358,000
	Fitchburg, Mass.	357,000
	Beloit, Wis	354,000
	Marion, Ind	354,000
	Creenshurg Pa	353,000
	Greensburg, Pa Muskogee, Okla.	350,000
	Muskogee, Okla.	350,000
	Altadena, Calif	300,000
	Upper Montclair,	349,000
	N. J	349,000
	Richmond, Ind	348,000
	Wilkinsburg. Pa.	348,000
	Santa Ana, Calif.	345,000

	351 to 375	
	Fargo, N. D	347,000
	Lebanon, Pa	344,000
	Bloomfield, N. J.	344,000
	Galesburg, Ill	342,000
	Webster Groves.	
	Мо	342,000
	Mo	341,000
	Garden City, N.Y.	341,000
	Garden City, N.Y. Bayonne, N. J	338,000
	Meriden, Conn	335,000
	Malden, Mass	335,000
	Petersburg, Va	335,000
	Janesville, Wis	334,000
	Parkersburg.	
		332,000
	W. Va Sandusky, O	332,000
	Athens, Ga Sioux Falls, S. D.	332,000
	Sioux Falls, S. D.	330,000
	Middletown, O	330,000
	Belleville, Ill	328,000
	Newport News.	
	Va	323,000
	River Forest, Ill.	323,000
	Oil City, Pa	322,000
	Shaker Heights,	
	0,	321,000
	Johnson City,	
	Tenn	320,000
	Washington, Pa	320,000
	South Euclid, O	319,000
	376 to 400	
1		

	South Euclid, O	319,000
	376 to 400	
0		
0	Pittsfield, Mass	319,000
0	Columbus, Miss.	318,000
-	Anniston, Ala	318,000
0	Westfield, N. J	318,000
ŏ	Salem, Ore	315,000
•	East Cleveland.	310,000
0	O	315,000
-	Far Hills, N. J	315,000
0	Crestwood, Ky	313,000
0		312,000
0	Laredo, Tex	312,000
0	Centerville	312,000
0	Mason City, Ia	312,000
0	Jackson Heights,	219 000
	N. Y	312,000
0	Pottsville, Pa	309,000
0	Newburgh, N. Y.	309,000
0	Troy, O	308,000
0	Watertown, N. Y.	307,000
_	Beverly, Mass	306,000
0	Butler, Pa Waysville, Ky	305,000
0	Waysville, Ky	304,000
0	Fond Du Lac,	
0	Wis	303,000
0	Concord, N. H	303,000
0	Rome, Ga	301,000
	Kokomo, Ind	301,000
0	Kankakee, Ill	299,000
0	Clarksburg,	
0	W. Va	297,000

# LIFE INSURANCE PAYMENTS

(Not including policy loans)

Total						\$14,764,997,801
1929						2,197,482,574
1930						2,642,259,949
1931						2,902,283,210
1932						3,557,747,881
1933	•	٠	•	•	•	\$3,465,224,187

# Cities in Which Residents Received \$10,000 or *More* in 1933

		фто,	UU
ALABAMA		Hughes	112,000
		Marianna	86,000
Birmingham\$5	,949,000	Augusta	83,000
Montgomery 1	,268,000	Helena	76,000
Mobile 1	,052,000	Wilson	57,000
Selma	564,000	Russelville	55,000
Anniston	318,000	Batesville	51,000
Florence	264,000	Blytheville	50,000
Tuscaloosa	222,000	Kingsland	46,000
Decatur	217,000	Booneville	45,000
Dothan	210,000	Conway	42,000
Gadsden	195,000	Harrison	41,000
Bessemer	185,000	Brinkley	40,000
Dadeville Huntsville Albertville	133,000	Rogers	32,000
Huntsville	93,000	Rector	32,000
Albertville	90,000	Camden	32,000
Talladega	80,000	Bee Branch	31,000
Troy	77,000	Ozan	31,000
Engley	77,000	Marion	28,000
Grove Hill	75,000	Lake Village	28,000
Hartselle	71,000	Warren	26,000
Luverne	70,000	Lexa	26,000
Sheffield	65,000	Dumas	23,000
Demopolis	65,000	Prescott	22,000
Guntersville	63,000	Newark	22,000
Marion	61,000	Luxora	22,000
Monroeville	61,000	Holly Grove	21,000
Andalusia	58,000	Joiner	19,000
Cullman	57,000	Smackover	18,000
Abbeville	56,000	Nuttig	16,000
Tuskegee	53,000	Arkansas City	16,000
Opelika	52,000	Griffithville	15,000
Pinckard	49,000	Garner	15,000
Headland	45,000	Cornerstone	15,000
Greenville	45,000	Ashdown	15,000
Tuscumbia	43,000	Walnut Ridge	14,000
Jasper Alexander City .	42,000	Plainville	14,000
Alexander City .	42,000	Charleston	14,000
Eutaw	41,000	Rosebud	13,000
Ozark	39,000	Enola	12,000
Aliceville	35,000		
Gurley	33,000	CALIFORNI	A
Bay Minette	32,000		
McCullough	32,000	Los Angeles\$2	9,211,000
Roanoke	26,000		4,841,000
Mount Hope	26,000		2,856,000
Brewton	26,000	San Diego	2,271,000
Spring U:11	24,000	Berkelev	2,028,000
Morvin	22,000		2,022,000
Brundige	22,000	Pasadena	1,606,000
Brundige	17,000	Hollywood	1,473,000
Samson	16,000		1,310,000
Falkville Saint Bernard	14,000		1,044,000
	14,000	Glendale	877,000
Choctaw	13,000	Santa Monica	834,000
Dancy	13,000	Fresno	693,000
Milltown	13,000	San Jose	630,000
Rockford	12,000	Stockton	561,000
Roba Pine Apple	12,000	Piedmont	416,000
	11,000	Fullerton	380,000
Pittsview	11,000	Altadena	350,000
ARIZONA		Santa Ana	348,000
ARIZONA		Santa Barbara	279,000
Phoenix 91	477 000	San Bernardino.	271,000

Phoenix		 		.\$1,	477,000
Tucson					93,000
Douglas					63,000
Yuma		 			45,000
Prescott		 			42,000
Flagstaff		 			40,000
Globe .					38,000
Buckeye					38,000
Winslow					31,000
Florence		 			23,000
Somerton	1				23,000
Nogales		 			18,000
Willcox		 			16,000
Ash For	k				15,000
Oatman					12,000

ARKANSAS	Riverside Santa Cruz
Little Rock\$1,883,000	Burbank
Fort Smith 815,000	Burlingame
Arkadelphia 292,000	Eureka
Pine Bluff 290,000	Whittier
Jonesboro 246,000	El Monte
Fayetteville 230,000	Hollister
Hot Springs 141,000	San Rafael
El Dorado 140,000	Modesto
Paragould 140,000	Redlands
	Redwood City

Hughes	112,000
Marianna	86,000
Augusta	
Helena	
Wilson	
Russelville	55,000
Batesville	51,000
Blytheville	50,000
Kingsland	46,000
Booneville	45,000
Conway	42,000
Harrison	41,000
Brinkley	40,000
Rogers	32,000
Rector	32,000
Camden	32,000
Bee Branch	31,000
Ozan	31,000
Marion	28,000
Lake Village	28,000
Warren	26,000
Lexa	26,000
Dumas	23,000
Prescott	22,000
Newark	22,000
Luxora	22.000
Holly Grove	21,000
Joiner	19,000
Smackover	18,000
Nuttig	16,000
Griffithville	
Garner	15,000
Cornerstone	15,000
Ashdown	15,000
Walnut Ridge	14,000
Plainville	14,000
Charleston	14,000
Rosebud	
Enola	12,000

### CALIFORNIA

Sacramento	1,310,000
Beverly Hills	1,044,000
Glendale	877,000
Santa Monica	834,000
Fresno	693,000
San Jose	630,000
Stockton	561,000
Piedmont	416,000
Fullerton	380,000
Altadena	350,000
Santa Ana	348,000
Santa Barbara	279,000
San Bernardino.	271,000
Huntington	
Park	270,000
Alameda	265,000
Palo Alto	257,000
Bakersfield	247,000
Alhambra	236,000
Pomono	225,000
Hillsboro	214,000
San Mateo	209,000
San Luis	
Obispo	178,000
Inglewood	175,000
Anaheim	166,000
South Pasadena	164,000
Ontario	156,000
Riverside	144,000
Santa Cruz	144,000
Burbank	140,000
Burlingame	139,000
Eureka	138,000
Whittier	135,000
El Monte	132,000
Hollister	132,000
San Dafael	117 000

117,000

Sierra Madre	101,000	Ryd	32,00
Monrovia	96,000	Encinitas	31,00
Los Gatos	91,000	Auburn	30,00
Van Nuys	89,000	North Holly-	
Chico	89,000	wood	30,00
Santa Rosa	88,000	Covina	28,00
Menlo Park	82,000	Rosemead	27,00
San Gabriel	82,000	Ocean Park	26,00
San Pedro	81,000	Mountain View.	27,00
San Leandro	78,000	La Verne	27,00
Petaluma	78,000	La Canada	25,00
Napa	78,000	Arcata	25,00
Ocean Beach	75,000	Arcadia	24,00
Visalia	73,000	El Segundo	21,00
Azusa	68,000	Big Bear Lake.	21,00
Los Banos	68,000	Calipatria	21,00
Watsonville	65,000	Pacific Palisades	20,00
Richmond	62,000	Pleasanton	20,00
Mill Valley	59,000	Willows	20,00
Merced	58,000	Walnut Park	19,00
Hayward	58,000	Fair Oaks	19,00
Salinas	57,000	Stanford	
Tulare	57,000	University	18,00
Venice	54,000	Soledad	18,00
Turlock	53,000	Dixon	18,00
Ojai	53,000	Palms	17,00
Redding	52,000	Maywood	17,00
Eagle Rock	51,000	Westwood	
Santa Clara	49,000	Hills	16,00
San Marino	46,000	Goleta	13,00
Santa Maria	46,000	Centerville	13,00
Novato	46,000	Apline	13,00
Wilmington	44,000	Cupertino	13,00
Escondido	44,000	Tipton	11,00
Huntington			_
Beach	43,000	COLORAD	0
Pacific Grove	43,000		
Ventura	42,000	Denver\$	6,905,00
Placentia	42,000	Colorado Springs	913,00
Marysville	42,000	Pueblo	596,00
Milpitas	42,000	Greeley	265,00
Coronado	42,000	Fort Collins	218,00
Glendora	41,000	Grand Junction	142,00
Roseville	41,000	Boulder	136,00
Tehachapi	39.000	Trinidad	108.00

Roseville ..... Tehachapi .....

Carmel ......

Puente
Dunsmuir
Yuba City
Upland
Selma
Claremont
Woodland

42,000	Denver	,905,000
42,000	Colorado Springs	913,000
42,000	Pueblo	596,000
42,000	Greeley	265,000
42,000	Fort Collins	218,000
41,000	Grand Junction	142,000
41,000	Boulder	136,000
39,000	Trinidad	108,000
38,000	Cragmor	106,000
37,000	Fort Morgan	79,000
36,000	Durango	74,000
35,000	Sterling	73,000
34,000	Canon City	62,000
33,000	Longmont	62,000
33,000	Montrose	55,000
32,000	Rocky Ford	43,000

# Over 110 Million Paid on Special Features

PERMANENT disability claims increased II percent in 1933, totaling \$89,521,034, compared to \$80,414,134 the year before. In the last five years disability payments have increased 160 percent, last year's total being \$55,307,-432 more than the 1929 total of \$34,-213,602. These payments were of vital help to policyholders in relieving financial distress.

Life insurance companies paid out \$21,733,200 in double indemnity payments in cases of accidental death in 1933. This is a decrease of 11 percent from the 1932 total of \$24,186,109. The high year for double indemnity payments was in 1931, when the total was \$27,018,033.

)	La Junta	42,000
)		41,000
)	Monte Vista	33,000
	Delta	30,000
)	Lamar	29,000
)	Estes Park	25,000
)	Aspen	24,000
)	Ovid	22,000
)	Sugar City	22,000
)	Hugo	19,000
)	Wheat Ridge	17,000
)	Byers	17,000
)	Fairplay	17,000
)	Roggen	16,000
)	Meeker	14,000
)	Hardin	14,000
)	Gold Hill	13,000
)	Ridgway	12,000
)		
	CONNECTIC	LIT

CONNECTIO	CUT
New Haven\$	2,977,000
Hartford	2,492,000
Bridgeport	1,291,000
Hartford	1,255,000
Danbury	1,035,000
West Hartford	862,000
Greenwich	620,000
	482,000
Stamford Meriden	470,000
Meriden	335,000
Colebrook	296,000
Ansonia	291,000
New London Norwalk	260,000
Norwalk	237,000
	218,000
Middletown	180,000
Bristol	171,000
Stratford	162,000
Stratford East Hartford	145,000
Torrington Fairfield	144,000
Fairfield	141,000
Shelton West Haven	125,000
West Haven	123,000
Hamden Willimantic	106,000
Willimantic	83,000
Groton	79,000
Naugatuck	78,000
Wethersfield	71,000
Wallingford	66,000
Groton	65,000
	65,000
Darien Glastonbury	65,000
Noroton	53,000
Sharon	51,000
Sharon Thomaston	51,000
New Canaan	48,000
Wilton	43,000
So. Manchester	42,000
Seymour	41,000
Portland Vernon Farmington	39,000
Vernon	34,000
Farmington	32,000
North Haven	29,000
Watertown	28,000
South Beach	26,000
Stonington	25,000
Cromwell	21,000
Newington	21,000
madison	19,000
Danielson	19,000
Higganum	18,000
Northford	17,000
Northford Kent	17,000
Warehouse Point East Lyme Old Greenwich.	15,000
East Lyme	15,000
Old Greenwich	13,000
Wauregan	12,000
Wauregan Bethlehem	12,000
South Lyme	12,000
	20,000

П	DELAWAR	E
II	Wilmington\$	1,677,000
Н	Delaware City	223,000
Ш	Newark	47,000
	Milford	33,000
П	Laurel	29,000
П	New Castle	28,000
	Seaford	22,000
	Kenton	13,000
П	Delmar	13,000

Hockessin	11,00a
Rehoboth Beach.	11,000

### DIST. OF COLUMBIA

Washington ...\$15,405,000

FLORIDA	
Jacksonville Miami Tampa	1,746,00
Miami	1,341,00
Tampa	1,279,00
Saint Petersburg	747,00
Saint Petersburg Miami Beach	496,00
W. Palm Beach. Haines City	226,00
Haines City	201,00
Orlando	193,00
Pensacola	180,00
Mount Dora	165,00
Lakeland Daytona Beach	162,00
Daytona Beach	162,00
Quincy Palm Beach Pass A. Grille	160,00
Palm Beach	159,00
Pass A. Grille	
Beach	132,00
Tallahassee	123,00
Sanford	115,00
Gainesville	110,00
St. Augustine	103,00
Ocala	82,00
Ocala	69,00
Coral Gables	68,00
Punta Garda	67,00
Sarasota	59,00
Sarasota So. Jacksonville.	57,00
Lake Worth	54,00
Perry	52,00
Perry De Land	51,00
Plant City	49,00
Lynn Haven	49,00
Panama City	48,00
Melhourne	46,00
Melbourne De Funiak Springs	43,00
Winter Garden	41,00
Avon Park	38,00
Jasper	37,00
Bartown	37,00
Dade City	35,000
Naples	34,00
Pinecastle	27,000
Monticello	27,000
Monticello	21,000
Ovideo	20,000
Ovideo Holly Hill	19,000
Arcadia	19,000
Arcadia Lake Weir	17,000
Lake Well	
Hastings	17,000
Lala Walas	14,000
Apopka Lake Wales Rock Bluff	14,000
ROCK BIUIT	14,000
Elkton	13,000
GEORGIA	1

### GEORGIA

ı		
	Atlanta\$1	2,955,000
		1,557,000
		1,068,000
1		685,000
1	Columbus	681,000
	La Grange	381,000
•	Thomasville	375,000
	Athens	332,000
1	Rome	301,000
1	Griffin	206,000
	Valdosta	194,000
1	Brunswick	178,000
	Marietta	172,000
	Decatur	141,000
	Dublin	137,000
)	Albany	124,000
•	Gainesville	108,000
	Bainbridge	97,000
i	Newman	96,000
1	Americus	95,000
	Milledgeville	87,000
1	Fitzgerald	73,000
	Waycross	68,000
1	Dawson	59,000
ı	Wrightsville	59,000
	Cartersville	50,000
	Blakely	48,000
	Millen	47,000
	(Continued on next	

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52,000 51,000

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Kenilworth ....

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17,000 17,000

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14,000 14,000

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12,000

Ottawa ...... Lake Bluff....

Berwyn .....

Streator .....
Park Ridge ...
Kewanee .....
Hinsdale .....

LaSalle ..... Champaign .... Urbana .....

Urbana
Harrisburg
Dixon
Maywood
La Grange
Elmhurst
Granite City
Mattoon
Canton

Barrington .... Blue Island ...

Warsaw ..... West Frankfort

Monmouth .... Chicago Heights Macomb .....

Cairo .....

Robinson ..... Downers Grove

Sterling ..... Lincoln ..... Peru ....

Harvey
De Kalb
Herrin
Morris
Elmwood Park

Carrollton .....
Mount Vernon.
Wheaton .....
Princeton .....
Beardstown ...

Dwight ...... Highland ..... McClure .....

McClure
Lockport
Murphysboro
Western Springs
Benton
Arenzville
Lombard
Golf
Pontiac
Taylorville

Pontiac ..... Taylorville .... Watseka .....

Prophetstown ..

Lawrenceville ...
Carbondale ....
McHenry .....
Charleston ....

Altamont ..... Edwardsville ... Des Plaines....

Mount Carmel.. Galena ...... Chester ..... Woodstock ....

South Bend.... 2,744,000

1934 Edition
GEORGIA-Con
Carrollton
Elberton
Elberton Fort Valley
Jasper
Jasper College Park
Harrison
Monroe
Donaldsonville .
Hartwell
Greenville
Waynesboro
Canton
Barnesville
Samson
Cairo
Warrenton
Montezuma
Sparta Ball Ground
Shellman
Sparks
Middleton
Clem
Blythe
Hawkinsville
Baxley
Avalon
Matthews
Dudley
Rockmart
Doerun
Fort Benning
Ashburn
Newton Ways Station
Ways Station
Vernon View
Adel
Douglas
Stone Mountain
Trenton

Wrayswood ...

IDAHO	
Pocatello\$1	
	46,000
	79,000
	63,000
	58,000
	57,000
	43,000
Moscow	42,000
	42,000
	41,000
	39,000
	33,000
	32,000
	29,000
Emmett	27,000
Buhl	26,000
Kimberly	23,000
Blackfoot	23,000
Gooding	20,000
Montpelier	20,000
Gem	19,000
Jerome	18,000
Sand Point	17,000
Priest River	15,000
Weiser	14,000
Saint Maries	14,000
Parma	11,000
Yellow Pine	10,000

Saint Manias	14.000	WOOdstock
Saint Maries	. 14,000	Atwood
Parma	. 11,000	Mendota
Yellow Pine	. 10,000	Waterloo
		Shelbyville
ILLINOIS		Assumption
		Carmi
Chicago\$	97,350,000	Polo
Peoria	3,147,000	Fairmont
Evanston	3,081,000	Geneseo
Oak Park	2,118,000	Manluis
Decatur	1,432,000	Belvidere
Springfield	1,266,000	Mount Sterling.
East St. Louis.	1,221,000	Fairbury
Rockford	1,212,000	Pistakee Lake
Highland Park.	835,000	Rushville
Hubbard Woods	830,000	Niles Center
Joliet	637,000	
Danville	590,000	Cambridge
Glencoe	545,000	Atkinson
Winnetka	533,000	Pittsfield
Quincy	512,000	Rossville
Aurora	498,000	Amboy
Waukegan	482,000	Greenville
Rock Island	479,000	Red Bud
Bloomington	451,000	Oregon
Wilmette	409,000	Batavia
Elgin	369,000	Jerseyville
Galesburg	342,000	Berkeley
Belleville	328,000	East Moline
River Forest	323,000	Winchester
Kankakee	299,000	Litchfield
Alton	295,000	Staunton
Lake Forest	289,000	Collinsville

254,000 Columbia .....

# Life Insurance Payments by States in 1933

With Rank as to Payments and Population, Gain or Losses, and Payments Per Capita

	Life Payments in 1933		Gain or Loss	% of Gain or	Popu- lation		Payments Per
	Total	Rank	in Payments	Loss	Total	Rank	Capita
Alabama		28 -	_\$ 2,400,000	-7%	2,645,297	16	\$11.50
Arizona		46	-700,000	-12	435,833	44	11.90
Arkansas		33	-400,000	-2	1,854,482	25	12.30
California		5	1,000,000	1	5,672,009	6	30.35
Colorado		31	-5,200,000	-16	1,035,043	33	26.95
Connecticut .		14	5,200,000	9	1,602,263	29	40.40
Delaware		41	-400,000	-4	238,380	48	41.15
Dist. of Col		38	-8,800,000	-36	486,869	41	31.60
Florida		27	0	0	1,465,969	31	20.85
Georgia		16	-400,000	_i	2,902,127	15	17.05
Idaho		45	-1,000,000	-16	445,837	43	11.85
		3	-20,500,000	-8	7,607,684	3	30.90
Illinois		10	5,300,000	7	3,225,418	- 11	25.20
Indiana				_í	2,467,900	20	20.00
lowa	The second secon	17	-200,000			24	21.30
Kansas		23	7,000,000	-16	1,879,946	17	14.85
Kentucky		22	-10,900,000	21	2,623,668	22	16.25
Louisiana		24	-8,700,000	-20	2,094,496		
Maine		35	1,300,000	7	779,662	35	25.80
Maryland		15	6,200,000	-12	1,625,279	28	33.50
Massachusetts		6	10,500,000	7	4,253,646	8	39.65
Michigan		8	0	0	4,842,280	7	24.40
Minnesota	69,100,000	12	2,900,000	4	2,566,445	19	26.90
Mississippi	22,100,000	34	4,100,000	23	2,007,743	23	11.00
Missouri	111,100,000	9	17,200,000	18	3,620,961	.10	30.65
Montana		37	0	0	536,332	39	29.60
Nebraska	33,200,000	25	7,800,000	-19	1,378,900	32	24.10
Nevada		49	-100,000	-6	90,981	49	18.70
New Hampsh		39	-2,700,000	-19	465,293	42	24.10
New Jersey		7	11,000,000	6	4,028,027	9	39.20
	4,400,000	47	0	. 0	427,216	45	10.30
New York		1	13,000,000	2	12,619,503	- 1	50.70
North Carolina		21	-100,000	-1	3,170,287	12	12.75
North Dakota		43	1,100,000	17	682,448	38	10.85
Ohio		4	-10,500,000	-5	6,639,837	4	27.40
		32	-4,700,000	-15	2,931,777	13	8.90
Oklahoma		19	-200,000	-1	952,681	34	47.90
Oregon		2	-1,000,000		9,640,802	2	34.40
Pennsylvania .		30	3,200,000	12	687,020	37	42.20
Rhode Island			<b>—5,800,000</b>	-22	1,732,271	26	12.30
South Carolina		36		-22	690,775	36	10.55
South Dakota		44	<b>—700,000</b>	3	2,607,750	18	16.80
Tennessee			1,400,000	_I	5,821,272	5	12.10
Texas		11	-300,000			40	16.30
Utah		42	-500,000	6	502,582		28.20
Vermont			. 0	0	359,092	46	19.10
Virginia			-100,000	-1	2,418,975		21.20
Washington .	33,100,000	26	-1,300,000	-4	1,561,967	30	
***************************************	551.551555					27	16.90
West Virginia			-100,000	-1	1,728,510		
	29,200,000		100,000 500,000 100,000		2,930,282 224,597	14	22.30 12.45

Du Quoin	30,000   Piper City	23,000   Flat Rock	16,00 15,00 15,00 15,00 14,00
Fulton	30,000 Tuscola	23.000 Palestine	15,00
	29,000 Sidney	23.000 Palmyra	15,00
Virginia		23.000 Worden	15.00
South Elgin	29,000 Elmwood	22.000 Forreston	14.00
Paxton	29,000 Payson		10,00
Greenfield	29,000 Chenoa	22,000 Tilden	13,00
Rock Falls	27.000 Hamilton	22,000 Tamaroa	13,00 12,00
Casev	27,000 Leroy	22,000 INDIANA	
	27.000 Hardin	22,000	
Morrison		21,000 Indianapolis\$11	720.00
Monticello	27,000 Rochester	21,000 Indianapons \$11	,120,00
Versailles	26,000 Carthage	21,000 Fort Wayne 2	,797,00

)	South Bend	2,744,000
	Evansville	1,296,000
)	Muncie	1,122,000
)	Gary	1,007,000 916,000
)	Hammond	913,000
)	Terre Haute	479,000
)	Lafayette	462,000
)	Anderson	422,000
)	Bloomington	373,000
0	Elkhart	360,000
0	Marion	354,000
)	Richmond	349,000
	Kokomo	301,000
	Michawaka	293,000
	Michigan City	281,000
	Logansport	234,000
	New Albany	222,000
	Huntington	171,000 166,000
	La Porte	155,000
	East Chicago	136,000
	Nappanee	109,000
	Nappanee Shelbyville	107,000
	Hartford City	106,000
	Jeffersonville	102,000
	Pendleton	101,000
	Greencastle	99,000
-	Columbus	99,000
	Crown Point	97,000
	Bedford	97,000
	Bluffton	97,000
	Connersville	95,0 <b>00</b> 94,0 <b>00</b>
	Wabash	94,000
	Valparaiso	94,000
	Decatur Huntingburg	93,000
		85,000
	Goshen	84,000
	Fairmount	83,000
	Waterloo	83,000
	Crawfordsville .	72,000
	Princeton	70,000
	West Lafayette	58,000
	Rushville	57,000
	Mount Vernon.	56,000
	Greensburg	55,000
	Auburn	51,000 49,000
	Peru	45,000
	Rockport	44,000
	Seymour Hobart	42,000
	Portland	41,000
	Angola	38,000
	Grand View	38,000
	Washington	37,000
	Sullivan	36,000
	Kentland	35,000
	Tipton	33,000
	Greenfield	33,000
	Rensselaer	31,000
	Salem	29,000
	Lebanon	27,000
	Covington	27,000
	Union City	27,000
	Saint Joe	26,000
	Huntertown	26,000
	Lawrenceburg .	25,000
	La Grange	24,000
	Montpelier	23,000
	Chesterton	23,000
	Cannelton	23,000
	Berne	22,000
	Boonville	22,000
	Petersburg	21,000
	North Judson	20,000
	Rochester	20,0 <b>0</b> 0 19,000
	La Crosse	17,000
	Galveston	17,000
	West Newton	15,000
	Mitchell	15,000
	Knox	15,000
	Carlisle	14,000
	Lynn	14,000
	Brownsburg	13,000
	Shideler	13,000

### **IOWA**

Des Moines \$	2,441,000
Davenport	2,314,000
Bettendorf	1,703,000
Sioux City	1,280,000
Cedar Rapids	650,000
Dubuque	575,000
Waterloo	394,000
Council Bluffs	374,000
Centerville	312,000
Mason City	312,000
Burlington	294,000
Fort Dodge	254,000
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478,000

313,000

304,000 293,000

286 000

256,000

242,000 211,000

194,000

185,000 171,000

148 000

115,000

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Allensville ..... Valley Station...

106,000 New Iberia.... 104,000 New Roads.....

16,000

16,000 16,000

KENTUCKY

Louisville .....\$6,318,000

Defiance .....

Durant ........ Breaux Bridge..

Primghar ..... Sanborn ..... Elma .....

North Adams...

Quincy .....

235,000

235,000

10	
IOWA—Continue	ed
Marshalltown	249,000
Muscatine	225,000
Cherokee	218,000
Clinton	195,000
Ottumwa	189,000 187,000
Iowa City Keokuk	181,000
Estherville	175,000
Fort Madison	165,000
Independence	143,000
Newton	137,000
Atlantic	130,000 $128,000$
Creston	119,000
Maquoketa	114,000
Oskaloosa	105,000
Boone	105,000
Woodbine	91,000
Decorah	88,000
Ames Cedar Falls	82,000 82,000
Shenandoah	80,000
Shenandoah Washington	71,000
Mount Pleasant.	68,000
Fairfield	65,000
Red Oak	63,000 60,000
Grinnell	60,000
Clarinda	59,000
	58,000
Perry	57,000
Chariton Tama	55,000
Storm Lake	51,000 47,000
Algoma	44,000
Mount Vernon	42,000
Spencer	42,000
Sheldon Melbourne	41,000 40,000
Vinton	40,000
Wapello Winterset	40,000
Winterset	39,000
Prairie City Dyersville	39,000 37,000
Farragut	37,000
Farragut Gladbrook	35,000
Missouri Valley.	35,000
Belle Plaine	34,000 34,000
Osage	34,000
Waukon	33,000
Coon Rapids	33,000
Stuart Clear Lake	32,000
Anamosa	32,000
lowa Falls	31,000
Traer	30,000
Albia	30,000
Eldora Pocatello	30,000
Columbus	29,000
Junction	29,000
Armstrong	29,000
Moville	28,000
Grundy Center	28,000
1 1 .	28,000
Charles City	27,000 27,000
Sutherland	26,000
Northwood	26,000
Elkader	26,000
Johnston Rockford	25,000
2-1-1-1	24,000
Saint Ansgar	24,000 23,000
Bedford	23,000
Strawberry Point	23,000
Tarlan	23,000
Corning	22,000
Kingsley	22,000
Marion	22,000 22,000
Wilton	22,000
Unionville	22,000
Merrill	22,000 22,000
Rockwell	21,000
Lorimor	21,000
all and an	

Elma Cumming Barnum Fairfax Greene Altoona Austinville  KANSAS  Wichita \$ Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence  Finar	870,000 811,000 492,000 291,000 273,000 227,000 222,000 201,000 166,000 163,000	Lexington Covington Paducah Henderson Crestwood Maysville Newport Fort Thor Owensbore Ashland Danville Winchester Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	maso
Barnum Fairfax Greene Altoona Austinville  KANSAS  Wichita Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	14,000 13,000 12,000 12,000 12,000 2,973,000 870,000 811,000 492,000 221,000 227,000 222,000 166,000 163,000	Covington Paducah Henderson Crestwood Maysville Newport Fort Thoi Owensbore Ashland . Danville Wincheste: Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	mas
Fairfax Greene Altoona Austinville  KANSAS  Wichita \$ Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	12,000 12,000 12,000 12,000 870,000 811,000 492,000 291,000 227,000 222,000 201,000 166,000 163,000	Paducah Henderson Crestwood Maysville Newport Fort Thot Owensbort Ashland Danville Wincheste: Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbot Mount Ste Augusta	maso
Altoona Austinville  KANSAS  Wichita \$ Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	12,000 12,000 870,000 811,000 492,000 221,000 2273,000 227,000 222,000 166,000 163,000	Crestwood Maysville Newport Fort Thoi Owensbore Ashland Danville Wincheste: Paris Bowling Hopkinsvil Frankfort Glasgow Middlesboi Mount Ste Augusta	mas
Austinville  KANSAS  Wichita \$ Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	12,000 2,973,000 870,000 811,000 492,000 291,000 227,000 222,000 201,000 166,000 163,000	Maysville Newport Fort Thor Owensbor Ashland Danville Wincheste Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	mas
Wichita \$ Topeka \$ Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	2,973,000 870,000 811,000 492,000 291,000 2273,000 222,000 201,000 166,000	Newport Fort Tho Owensbort Ashland Danville Wincheste Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	mas
Wichita \$ Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	870,000 811,000 492,000 291,000 273,000 227,000 222,000 201,000 166,000 163,000	Fort Thot Owensbort Ashland Danville Winchester Paris Bowling (Hopkinsvil Frankfort Glasgow Middlesbort Mount Ste Augusta	Greenlle
Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	870,000 811,000 492,000 291,000 273,000 227,000 222,000 201,000 166,000 163,000	Owensbore Ashland	Greenlle
Topeka Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	870,000 811,000 492,000 291,000 273,000 227,000 222,000 201,000 166,000 163,000	Ashland Danville Winchester Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	Green
Kansas City Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	811,000 492,000 291,000 273,000 227,000 222,000 201,000 166,000 163,000	Danville Wincheste: Paris Bowling ( Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	Greenle
Hutchinson Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	492,000 291,000 273,000 227,000 222,000 201,000 166,000 163,000	Paris Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	Greenlle
Leavenworth Salina Lawrence Emporia Pittsburg Newton Independence	291,000 273,000 227,000 222,000 201,000 166,000 163,000	Bowling Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	Green
Salina Lawrence Emporia Pittsburg Newton Independence	273,000 227,000 222,000 201,000 166,000 163,000	Hopkinsvil Frankfort Glasgow Middlesbor Mount Ste Augusta	le
Lawrence Emporia Pittsburg Newton Independence	227,000 222,000 201,000 166,000 163,000	Frankfort Glasgow Middlesbor Mount Ste Augusta	ю
Emporia Pittsburg Newton Independence	222,000 201,000 166,000 163,000	Glasgow Middlesbor Mount Ste Augusta	ю
Newton Independence	166,000 163,000	Mount Ste Augusta	
Independence	163,000	'Augusta .	rling
Finar	cia		
New Premiums (Li Renewal Premium Industrial Premium Total Premium Inc New Business Total Insurance in Ordinary Group Industrial Admitted Assets .	s (Life) s ome.	\$	Dec. 31, 258, 2,259, 649, 3,548, 16,258, 03,219, 76,835, 9,372, 17,011, 22,281,4
**283 companies			
*326 companies			
‡295 companies.			
†313 companies			
Fort Scott	150,000	Bellevue .	
Arkansas City	126,000	Paintsville	
Parsons	126,000	Franklin .	
Great Bend	125,000	Mayfield .	
Pratt	113,000		
Coffeyville	105,000 102,000	Madsonville Lebanon .	
Ottawa Atchison	100,000	C .9 *	
Manhattan	99,000		
Chanute		Shelbyville	
	96,000	Shelbyville	
Dodge City	96,000 95,000	Shelbyville Buechel Monticello	
El Dorado	95,000 73,000	Shelbyville Buechel Monticello Jeffersonto	 wn
El Dorado Winfield	95,000 73,000 65,000	Shelbyville Buechel Monticello Jeffersonto Hickman .	wn
El Dorado Winfield Saint Mary	95,000 73,000 65,000 61,000	Shelbyville Buechel Monticello Jeffersonto Hickman . Richmond	wn
El Dorado Winfield Saint Mary Marysville	95,000 73,000 65,000 61,000 57,000	Shelbyville Buechel Monticello Jeffersonto Hickman . Richmond Georgetown	wn
El Dorado Winfield Saint Mary Marysville McPherson	95,000 73,000 65,000 61,000 57,000 56,000	Shelbyville Buechel Monticello Jeffersonto Hickman . Richmond Georgetown Somerset .	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene	95,000 73,000 65,000 61,000 57,000 56,000 55,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays	95,000 73,000 65,000 61,000 57,000 56,000 55,000	Shelbyville Buechel Monticello Jeffersontor Hickman . Richmond Georgetown Somerset . Princeton Greensburg Flemingsbu	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John	95,000 73,000 65,000 61,000 57,000 56,000 55,000	Shelbyville Buechel Monticello Jeffersonto Hickman . Richmond Georgetown Somerset . Princeton Greensburg Flemingsbu Pineville .	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs	95,000 73,000 65,000 61,000 57,000 56,000 55,000 47,000	Shelbyville Buechel Monticello Jeffersonto Hickman . Richmond Georgetown Somerset . Princeton Greensburg Flemingsbu Pineville . Carlisle	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs	95,000 73,000 65,000 61,000 57,000 56,000 55,000 47,000 45,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned	95,000 73,000 65,000 61,000 57,000 55,000 47,000 45,000 42,000 38,000	Shelbyville Buechel Monticello Jeffersonto Hickman . Richmond Georgetowi Somerset . Princeton Greensburg Flemingsbu Pineville . Carlisle Lafayette . Fort Mitch	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka	95,000 73,000 65,000 61,000 57,000 55,000 47,000 42,000 40,000 38,000 36,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center	95,000 73,000 65,000 57,000 56,000 55,000 47,000 45,000 42,000 38,000 36,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center	95,000 73,000 65,000 61,000 57,000 55,000 55,000 47,000 42,000 40,000 36,000 36,000 36,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville	wnrg
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Columbus Goodland	95,000 73,000 65,000 57,000 56,000 55,000 47,000 42,000 40,000 36,000 36,000 36,000 33,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth	95,000 73,000 65,000 61,000 57,000 55,000 47,000 42,000 40,000 36,000 36,000 33,000 32,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton	95,000 73,000 65,000 57,000 56,000 55,000 47,000 42,000 40,000 36,000 36,000 36,000 33,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville	wnrg
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton	95,000 73,000 65,000 57,000 55,000 45,000 42,000 42,000 38,000 36,000 36,000 32,000 32,000 30,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore	95,000 73,000 65,000 57,000 55,000 45,000 45,000 42,000 40,000 36,000 36,000 30,000 30,000 29,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford Pembroke	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Furon	95,000 73,000 65,000 57,000 55,000 47,000 42,000 42,000 36,000 36,000 33,000 32,000 30,000 29,000 28,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford Pembroke Guthrie	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Puron	95,000 73,000 65,000 61,000 55,000 55,000 47,000 42,000 42,000 36,000 36,000 32,000 30,000 30,000 28,000 28,000 28,000 28,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford Pembroke Guthrie Edmonton	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Furon Paola Norton	95,000 73,000 65,000 57,000 55,000 45,000 45,000 45,000 36,000 36,000 36,000 30,000 30,000 28,000 28,000 28,000 28,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford Pembroke Guthrie Edmonton Morganfield	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Furon Paola Norton Wakeeney	95,000 73,000 65,000 57,000 55,000 47,000 42,000 38,000 36,000 36,000 33,000 32,000 30,000 29,000 28,000 28,000 28,000 25,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Greenville Murray Hodgenville Stanford Pembroke Guthrie Edmonton Morganfield Williamsbur	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Vilmore Furon Paola Norton Vakeeney Smith Center	95,000 73,000 65,000 57,000 55,000 45,000 45,000 45,000 36,000 36,000 36,000 30,000 30,000 28,000 28,000 28,000 28,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford Pembroke Guthrie Edmonton Morganfield Williamsbu Owingsville Campbellsv	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Furon Paola Norton Wakeeney Smith Center Belleville Salleville Selleville	95,000 73,000 65,000 65,000 55,000 45,000 45,000 45,000 36,000 36,000 33,000 32,000 30,000 29,000 28,000 28,000 28,000 25,000 24,000 25,000 24,000 20,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Greenville Murray Hodgenville Murray Hodgenville Stanford Pembroke Guthrie Edmonton Morganfiele Williamsbu Owingsville Campbellsv Bourbon Campbollsv	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Furon Paola Norton Wakeeney Smith Center Belleville Ligheleville	95,000 73,000 65,000 65,000 55,000 45,000 44,000 38,000 36,000 33,000 32,000 28,000 28,000 28,000 28,000 24,000 24,000 24,000 24,000 20,000 20,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Greenville Calhoun Greenville Murray Hodgenville Stanford Powdence Guthrie Edmonton Morganfield Williamsbu Owingsville Campbellsv Bourbon C. Albany	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Furon Paola Norton Wakeeney Smith Center Belleville Clyde Highland Irving	95,000 73,000 65,000 65,000 55,000 55,000 42,000 42,000 43,000 36,000 36,000 33,000 30,000 28,000 28,000 28,000 28,000 24,000 24,000 25,000 24,000 21,000 21,000 21,000	Shelbyville Buechel Monticello Jeffersonto- Hickman Richmond Georgetown Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Greenville Calhoun Carlisle Greenville Calhoun Greenville Calhoun Calhoun Edmonton Morganfield Williamsbu Owingsville Campbellsv Bourbon Calbany Eminence	wn
El Dorado Winfield Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Turon Paola Norton Wakeeney Smith Center Belleville Clyde Highland Irving Madison	95,000 73,000 65,000 65,000 55,000 45,000 44,000 38,000 36,000 33,000 32,000 28,000 28,000 28,000 28,000 24,000 24,000 24,000 24,000 20,000 20,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetown Somerset . Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Greenville Murray Hodgenville Murray Hodgenville Stanford Pembroke Guthrie Edmonton Morganfiele Williamsbu Owingsville Campbellsv Bourbon CA Baban Eminence Hardin	wn
Saint Mary Marysville McPherson Abilene Hays Saint John Baxter Springs Beloit Larned Council Grove Eureka Clay Center Columbus Goodland Ellsworth Holton Wellsville Sabetha Wilmore Turon Paola Norton Wakeeney Smith Center Belleville Clyde Highland	95,000 73,000 65,000 55,000 55,000 45,000 45,000 45,000 36,000 36,000 33,000 32,000 30,000 28,000	Shelbyville Buechel Monticello Jeffersonto Hickman Richmond Georgetowi Somerset Princeton Greensburg Flemingsbu Pineville Carlisle Lafayette Fort Mitch Providence Fulton Greenville Calhoun Russellville Murray Hodgenville Stanford Edmonton Morganfield Williamsbu Owingsville Campbellsv Bourbon C. Albany Eminence Hardin Prestonburg Cadiz	wn

20,000 20,000

19,000 19,000

19,000

18,000 18,000

18.000 18,000 18,000

18,000 17,000 17,000

17,000

Lorimor ......
Jefferson .....

Solon .....

Lake City
Britt

Britt ..... Oakland .....

Struct	ure	ot	Le	gal
Life	C	omp	oani	es
Dec. 31, 1		Dec. 31,		Dec.
	10,441			\$ 5
2,259,3			397,420	2,5
	83,558		742,274	8
3,548,8		3,604,7	772,158	3,9
16,258,46		16,555,3		19,8
103,219,1		108,290,7		114,5
76,835,0		81,502,4		85,8
9,372,5		9,624,1	61,528	10,5
17,011,5	22.649	17,164,1		18,1
22,281,4		20,969,1		21,37
				-Fro
Bellevue	92,000	Winnsbor	o	56,00
Paintsville	87,000	Minden .		55,00
Franklin Mayfield	79,000 69,000	Maringou Denham S		51,00 37,00
Harlan	67,000	Mansfield		36,00
Madsonville	66,000	Thibodau		36,00
Lebanon Cynthiana	66,000	Homer		33,00 28,00
Shelbyville	64,000	Rayne		25,00
Buechel	61,000	Lakeland		19,00
Monticello Jeffersontown	57,000 56,000	Breaux E Sunset		19,00 16,00
Hickman	51,000	Algiers		16,00
Richmond	51,000	Spring R	idge	14,00
Georgetown	49,000	Columbia		13,00
Somerset Princeton	43,000		MAINE	
Greensburg	42,000		AINTHAL	
Flemingsburg	40,000	Portland		\$955,00
Pineville Carlisle	39,000 39,000	Bangor .		
Lafayette	37,000	Lewiston Auburn		
Fort Mitchell	37,000	Rockport		
Providence	36,000 36,000	Augusta		
Greenville	35,000	Waterville South Po		
Calhoun	35,000	Houlton		76,00
Russellville Murray	33,000	Biddeford		75,00
Hodgenville	30,000	Saco West Bro	ok	75,00 75,00
Stanford	28,000	Cape Eliz	abeth	73,00
Pembroke	28,000	Caribou		52,00
Guthrie Edmonton	28,000 28,000	Presque I Orono		
Morganneld	27,000	Searsport		41,00
Williamsburg	26,000	Richmond		
Owingsville Campbellsville	26,000 25,000	Vinehaven Gorham		33,00
Bourbon County	25,000	Gardiner		
Albany	24,000	Freeport		22,00
Eminence Hardin	24,000 23,000	Boothbay Hampden	Harbor.	21,00 19,00
Prestonburg	21,000	Farmingto	n	19,00
Cadiz	21,000	Waldoboro		18,00
Versailles	20,000	Camden .		18,00

37,000	Mansfield	36,00
6,000	Thibodaux	36,00
6,000	Homer	33,00
36,000	Amite	28,00
34,000	Ravne	25,00
31,000	Lakeland	19,00
7,000	Breaux Bridge	19,00
66,000	Sunset	16,00
51,000	Algiers	16,00
1,000	Spring Ridge	14,00
19,000	Columbia	13,00
13,000		
12,000	MAINE	
2,000		
10,000	Portland	8955 00
39,000	Rangor	375,00
9,000	Bangor Lewiston	286,00
7,000	Auburn	246,00
37,000	Rockport	239.00
36,000	Augusta	195.00
6,000	Waterville	108,000
5,000	South Portland	95,00
5,000	Houlton	76,00
3,000	Biddeford	75,00
2,000	Saco	75,000
0,000	West Brook	75.000
8,000	Cape Elizabeth	73,000
8.000	Caribou	52,000
8,000	Presque Isle	48,000
8,000	Orono	44,000
7,000	Searsport	41,000
6,000	Richmond	38,000
6,000	Vinehaven	33,000
5,000	Gorham	30,000
5,000	Gardiner	23,000
4,000	Freeport	22,000
4,000	Boothbay Harbor.	21,000
3,000	Boothbay Harbor. Hampden	19,000
1,000	Farmington	19,000
1,000	Waldoboro	18,000
0,000	Camden	18,000

Allensville	17,000		13,000	Quincy	235,000 223,000
Valley Station	16,000 16,000		15,000	Brockton Dorchester	207,000
Finchville	15,000		13,000		206,000
Jenkins	14,000			Peabody	198,000
Knob Lick	13,000		ND	Woburn	170,000
Eighty Eight Green River	13,000			Milton	166,000 165,000
	12,000	D. C	\$15,129,000	Gardner	163,000
South	11,000 11,000	Cumber wire	258,000 191,000	D. 11	160,000
williamstown	11,000	Ruxton	130,000	0	159,000
LOUISIANA	4	Annapolis	105,000	Newton Center.	159,000
		Frederick	105,000		157,000
New Orleans \$8			92,000		155,000
	1,810,000		63,000		153,000
Alexandria	417,000		46,000 45,000	T	150,000
Monroe	414,000 382,000		39,000		145,000
Lake Charles	159,000		32,000	Needham	144,000
Franklin	90,000	Towson	32,000		137,000
Opelousas	90,000		29,000		135,000 128,000
Lafayette	87,000		28,000 26,000	2271 4	125,000
Donaldsonville New Iberia	85,000 75,000		25,000	337-1	123,000
New Roads		Hyattsville	25,000	Braintree	120,000
TICW TOUGHTTITE	12,000	any determine Triti		Newburyport	115,000
				Concord	115,000 110,000
		<b>D</b>		Greenfield	105,000
of Leg	12	Rocary	0	Amesbury	105,000
OF Les	≀di	ivezei a	6	Palmer	105,000
				Arlington	105,000
				Wollaston	102,000
ompani	25			North Attleboro	102,000 $96,000$
h a				Chicopee Falls.	95,000
Dec. 31, 1932‡	Dec. 31	, 1931† Dec. 3	1. 1930*	Oak Bluffs	93,000
\$ 308,444,126 \$			9,900,245	Reading	87,000
				Ware	85,000
2,277,397,420			0,724,739	Sudbury	84,000
706,742,274	803	,674,619 71	7,619,223	Plymouth	80,000 80,000
3,604,772,158	3.902	,386,618 3,74	8,244,207	Southbridge Danvers	78,000
			5,056,845	Marblehead	78,000
16,555,396,741				Weston	75,000
108,290,757,814	114,590		7,731,828	South Boston	75,000
81,502,444,614	85,866	,786,804 84,99	1,109,856	Allston Rockland	72,000 $72,000$
9,624,161,528	10.567	761,340 10,54	7,446,611	Chestnut Hill.	69,000
17,164,151,672			9,175,361	Adams	66,000
				Maynard	65,000
20,969,152,010	21,370	,800,087 20,016	6,536,327	Everett	65,000
	_			Stoneham	64,000
	-From	the Unique Manual-I	Digest.	Nantucket	64,000
	—From	the Unique Manual-I	Digest.		
	-From	the Unique Manual-I	Digest.	Nantucket Andover	64,000 63,000 62,000 62,000
	—From	the Unique Manual-L	Digest.	Nantucket Andover West Medford. Provincetown Falmouth	64,000 63,000 62,000 62,000 62,000
Winnsboro	-From 56,000	the Unique Manual-L	24,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield	64,000 63,000 62,000 62,000 62,000 59,000
Minden	56,000 55,000	Phoenix	24,000 24,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield	64,000 63,000 62,000 62,000 62,000 59,000 56,000
Minden Maringouin	56,000 55,000 51,000	Phoenix Bel Air Rockville	24,000 24,000 19,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Millbury	64,000 63,000 62,000 62,000 62,000 59,000
Minden Maringouin Denham Springs.	56,000 55,000 51,000 37,000	Phoenix Bel Air Rockville	24,000 24,000 19,000 19,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Millbury	64,000 63,000 62,000 62,000 62,000 59,000 56,000 55,000 55,000 52,000
Minden Maringouin Denham Springs. Mansfield	56,000 55,000 51,000 37,000 36,000	Phoenix Bel Air Rockville Pikesville Newark	24,000 24,000 19,000 19,000 19,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 52,000 51,000
Minden Maringouin Denham Springs. Mansfield Thibodaux	56,000 55,000 51,000 37,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony.	24,000 24,000 19,000 19,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain.	64,000 63,000 62,000 62,000 59,000 56,000 55,000 55,000 52,000 51,000 50,000
Minden	56,000 55,000 51,000 37,000 36,000 36,000 33,000 28,000	Phoenix Bel Air Rockville Pikesville New Harmony Mount Airy Hagerstown	24,000 24,000 19,000 19,000 17,000 17,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland	64,000 63,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne	56,000 55,000 51,000 37,000 36,000 36,000 33,000 28,000 25,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown	24,000 24,000 19,000 19,000 17,000 17,000 17,000 14,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham	64,000 63,000 62,000 62,000 59,000 56,000 55,000 55,000 52,000 51,000 50,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland	56,000 55,000 51,000 37,000 36,000 36,000 28,000 25,000 19,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton	24,000 24,000 19,000 19,000 17,000 17,000 17,000 14,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange	64,000 63,000 62,000 62,000 59,000 55,000 55,000 52,000 50,000 50,000 49,000 48,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge	56,000 55,000 51,000 37,000 36,000 36,000 28,000 28,000 19,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines.	24,000 24,000 19,000 19,000 19,000 17,000 17,000 14,000 12,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers	56,000 55,000 51,000 37,000 36,000 36,000 28,000 25,000 19,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton	24,000 24,000 19,000 19,000 17,000 17,000 17,000 14,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 48,000 47,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge	56,000 55,000 51,000 37,000 36,000 36,000 28,000 19,000 19,000 16,000 16,000 14,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines.	24,000 24,000 19,000 19,000 17,000 17,000 14,000 12,000 12,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers	56,000 55,000 51,000 37,000 36,000 36,000 28,000 25,000 19,000 16,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph	64,000 63,000 62,000 62,000 59,000 55,000 55,000 52,000 50,000 50,000 49,000 48,000 48,000 47,000 47,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia	56,000 55,000 51,000 37,000 36,000 36,000 28,000 19,000 19,000 16,000 16,000 14,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHUS Boston \$	24,000 24,000 19,000 19,000 17,000 17,000 14,000 12,000 12,000 12,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 47,000 47,000 44,000 43,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge	56,000 55,000 51,000 37,000 36,000 36,000 28,000 19,000 19,000 16,000 16,000 14,000	Phoenix	24,000 24,000 19,000 19,000 17,000 17,000 14,000 12,000 12,000 SETTS	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 47,000 47,000 44,000 43,000 43,000 42,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia	56,000 55,000 37,000 36,000 36,000 33,000 28,000 25,000 19,000 16,000 14,000 13,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 3,925,000 1,825,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 48,000 48,000 47,000 47,000 43,000 43,000 42,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland  \$\$80000000000000000000000000000000000	56,000 55,000 37,000 36,000 36,000 33,000 28,000 25,000 19,000 16,000 14,000 13,000	Phoenix	24,000 24,000 19,000 19,000 17,000 17,000 14,000 12,000 12,000 SETTS	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 47,000 47,000 44,000 43,000 43,000 42,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston	56,000 55,000 37,000 36,000 36,000 33,000 28,000 25,000 19,000 16,000 16,000 13,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,400,000 1,400,000 1,400,000 1,400,000 1,401,000 1,235,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action. Arlington	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 48,000 43,000 43,000 42,000 41,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn	56,000 55,000 37,000 36,000 36,000 28,000 25,000 19,000 16,000 14,000 13,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU Boston Brookline Worcester Lynn Cambridge Springfield Fall River	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 3,925,000 1,825,000 1,475,000 1,235,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action. Arlington Heights	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 43,000 43,000 42,000 41,000 40,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport	56,000 55,000 51,000 36,000 36,000 33,000 28,000 19,000 16,000 14,000 14,000 375,000 286,000 286,000 286,000 239,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell	24,000 24,000 19,000 19,000 19,000 17,000 17,000 14,000 12,000 12,000 12,000 19,700,000 3,925,000 1,825,000 1,475,000 1,434,000 1,134,000	Nantucket Andover West Medford Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action. Arlington Heights Williamsett	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 48,000 47,000 47,000 43,000 42,000 41,000 41,000 40,000 37,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta	56,000 55,000 37,000 36,000 36,000 33,000 28,000 25,000 19,000 16,000 14,000 13,000 375,000 286,000 246,000 246,000 239,000 195,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 12,000 1,000 1,401,000 1,401,000 1,401,000 1,401,000 1,135,000 1,062,000 1,062,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan	64,000 63,000 62,000 62,000 62,000 59,000 55,000 55,000 50,000 49,000 48,000 48,000 47,000 43,000 43,000 42,000 41,000 41,000 40,000 37,000 36,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta	56,000 55,000 51,000 36,000 36,000 33,000 28,000 19,000 16,000 14,000 14,000 375,000 286,000 286,000 286,000 239,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell	24,000 24,000 19,000 19,000 19,000 17,000 17,000 14,000 12,000 12,000 12,000 19,700,000 3,925,000 1,825,000 1,475,000 1,434,000 1,134,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 48,000 47,000 47,000 43,000 42,000 41,000 41,000 40,000 37,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton	56,000 55,000 37,000 36,000 36,000 33,000 28,000 19,000 19,000 16,000 14,000 13,000 375,000 286,000 246,000 239,000 195,000 108,000 95,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU!  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,000 1,475,000 1,415,000 1,415,000 1,415,000 1,002,000 1,003,000 1,	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 47,000 44,000 43,000 42,000 42,000 41,000 41,000 37,000 36,000 33,000 32,000 30,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford	56,000 55,000 51,000 37,000 36,000 36,000 28,000 25,000 19,000 16,000 14,000 13,000 375,000 286,000 246,000 239,000 195,000 76,000 76,000 76,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 12,000 1,401,000 1,401,000 1,401,000 1,235,000 1,401,000 1,035,000 941,000 827,000 765,000 752,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 41,000 41,000 42,000 42,000 42,000 42,000 42,000 42,000 43,000 42,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco	56,000 55,000 37,000 36,000 33,000 28,000 19,000 16,000 14,000 13,000 286,000 246,000 246,000 299,000 195,000 195,000 75,000 75,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 3,925,000 1,475,000 1,401,000 1,235,000 1,325,000 1,325,000 1,475,000 1,475,000 1,475,000 1,475,000 1,475,000 1,235,000 1,475,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Heights Williamsett Agawan Wellesley Hills North Abington Turners Falls Marshfield	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 37,000 30,000 32,000 33,000 32,000 38,000 28,000 28,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook	56,000 55,000 51,000 36,000 36,000 38,000 28,000 29,000 19,000 16,000 14,000 375,000 286,000 286,000 286,000 286,000 286,000 286,000 286,000 75,000 75,000 75,000 75,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU!  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,400 1,475,000 1,415,000 1,415,000 1,35,000 1,062,000 1,035,000 941,000 827,000 765,000 746,000 7552,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 47,000 47,000 44,000 43,000 42,000 42,000 41,000 41,000 37,000 36,000 37,000 38,000 38,000 28,000 28,000 28,000 27,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth	56,000 55,000 37,000 36,000 33,000 28,000 19,000 16,000 14,000 13,000 286,000 246,000 246,000 299,000 195,000 195,000 75,000 75,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,000 1,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 1,062,000 1,035,000 941,000 827,000 765,000 752,000 752,000 752,000 752,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 37,000 30,000 32,000 33,000 32,000 38,000 28,000 28,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Persque Isle	56,000 55,000 51,000 37,000 36,000 36,000 38,000 28,000 25,000 19,000 14,000 13,000 375,000 286,000 246,000 239,000 195,000 76,000 75,000 75,000 75,000 75,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,400 1,475,000 1,415,000 1,415,000 1,35,000 1,062,000 1,035,000 941,000 827,000 765,000 746,000 7552,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 51,000 50,000 49,000 48,000 48,000 48,000 44,000 43,000 42,000 42,000 41,000 41,000 41,000 37,000 36,000 37,000 38,000 28,000 28,000 28,000 26,000 26,000 26,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland, Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth. Caribou Presque Isle Orono	56,000 55,000 37,000 36,000 36,000 36,000 28,000 25,000 19,000 16,000 16,000 13,000 375,000 286,000 246,000 239,000 195,000 75,000 75,000 75,000 75,000 75,000 75,000 48,000 48,000 44,000 44,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,000 1,401,000 1,401,000 1,401,000 1,401,000 1,062,000 1,133,000 941,000 941,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000 1,062,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 44,000 43,000 42,000 41,000 41,000 37,000 36,000 33,000 32,000 33,000 28,000 28,000 26,000 26,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland. Houlton Biddeford Saco West Brook Cape Elizabeth. Caribou Presque Isle Orono Searsport	56,000 55,000 51,000 37,000 36,000 33,000 28,000 25,000 19,000 16,000 14,000 13,000 375,000 286,000 246,000 239,000 195,000 75,000 75,000 75,000 75,000 75,000 44,000 44,000 44,000 44,000 44,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester	24,000 24,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 12,000 12,000 1,825,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 1,035,000 941,000 827,000 765,000 765,000 746,000 457,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 415,000 426,000 426,000 436,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 41,000 42,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond	56,000 55,000 51,000 37,000 36,000 33,000 28,000 19,000 16,000 14,000 13,000 5955,000 286,000 246,000 239,000 195,000 195,000 75,000 75,000 75,000 75,000 44,000 44,000 44,000 41,000 41,000 41,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 12,000 12,000 13,925,000 1,475,000 1,401,000 1,235,000 1,475,000 1,235,000 1,475,000 1,400,000 1,235,000 1,475,0	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamstett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 49,000 48,000 48,000 48,000 44,000 43,000 42,000 41,000 41,000 41,000 37,000 36,000 37,000 36,000 28,000 28,000 28,000 26,000 24,000 26,000 24,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond Vinehaven	56,000 55,000 37,000 36,000 36,000 36,000 36,000 28,000 25,000 19,000 16,000 14,000 13,000 375,000 286,000 246,000 246,000 25,000 75,000 75,000 75,000 75,000 75,000 75,000 44,000 44,000 44,000 44,000 44,000 38,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 1,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth Hope Dale	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 48,000 48,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 41,000 42,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond Vinehaven Gorham	56,000 55,000 51,000 37,000 36,000 33,000 28,000 19,000 16,000 14,000 13,000 5955,000 286,000 246,000 239,000 195,000 195,000 75,000 75,000 75,000 75,000 44,000 44,000 44,000 41,000 41,000 41,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton Waltham	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 12,000 12,000 13,925,000 1,475,000 1,401,000 1,235,000 1,475,000 1,235,000 1,475,000 1,400,000 1,235,000 1,475,0	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamstett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 49,000 48,000 48,000 48,000 44,000 43,000 42,000 41,000 41,000 41,000 41,000 37,000 36,000 32,000 32,000 32,000 28,000 28,000 28,000 26,000 24,000 19,000 19,000 19,000 19,000 19,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond Vinehaven Gorham Gardiner Freeport	56,000 55,000 37,000 36,000 36,000 36,000 38,000 28,000 19,000 19,000 16,000 14,000 13,000 286,000 246,000 239,000 195,000 75,000 75,000 75,000 75,000 75,000 44,000 44,000 44,000 44,000 44,000 44,000 33,000 33,000 33,000 33,000 33,000 22,000 22,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU!  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton Waltham Fitchburg Malden	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 1,000 1,475,000 1,475,000 1,435,000 1,435,000 1,401,000 1,35,000 941,000 827,000 752,000 457,000 457,000 457,000 457,000 457,000 457,000 457,000 391,000 377,000 377,000 377,000 377,000 377,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth Hope Dale Burlington East Walpole. Beachmont	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 49,000 48,000 48,000 47,000 43,000 44,000 43,000 42,000 41,000 41,000 37,000 33,000 32,000 33,000 32,000 33,000 28,000 28,000 26,000 26,000 26,000 24,000 19,000 19,000 18,000
Minden Maringouin Denham Springs. Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge. Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland. Houlton Biddeford Saco West Brook Cape Elizabeth. Caribou Presque Isle Orono Searsport Richmond Vinehaven Gorham Gardiner Freeport Boothbay Harbor.	56,000 55,000 51,000 37,000 36,000 36,000 38,000 25,000 19,000 19,000 14,000 13,000 28,000 28,000 28,000 28,000 28,000 28,000 75,000 75,000 75,000 75,000 75,000 44,000 44,000 44,000 44,000 44,000 41,000 38,000 33,000 22,000 23,000 22,000 21,000 21,000 21,000 21,000	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton Waltham Fitchburg Madden Pittsfield	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 13,700,000 3,925,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 355,000 746,000 752,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth Hope Dale Burlington East Walpole Beachmont Annisquam	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 50,000 48,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 42,000 42,000 42,000 42,000 42,000 41,000 43,000 42,000 41
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond Vinehaven Gorham Gardiner Freeport Boothbay Harbor Hampden	56,000 55,000 51,000 37,000 36,000 33,000 28,000 25,000 19,000 14,000 13,000 5955,000 286,000 239,000 195,000 75,000 95,000 75,000 75,000 75,000 44,000 44,000 44,000 44,000 44,000 44,000 239,000 239,000 239,000 240,000 239,000 240,000 250,00	Phoenix Bel Air Rockville Pikesville New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton Waltham Fitchburg Malden Pittsfield Beverly	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 12,000 13,925,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 26,000 765,000 765,000 746,000 457,000 415,000 457,000 415,000 396,000 391,000 377,000 357,000 357,000 357,000 357,000 357,000 366,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamsett Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth Hope Dale Burlington East Walpole Beachmont Annisquam Dover	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 49,000 48,000 48,000 47,000 43,000 44,000 43,000 42,000 41,000 41,000 37,000 33,000 32,000 33,000 32,000 33,000 28,000 28,000 26,000 26,000 24,000 19,000 19,000 18,000
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond Vinehaven Gorham Gardiner Freeport Boothbay Harbor Hampden Farmington	56,000 55,000 37,000 36,000 36,000 33,000 28,000 19,000 19,000 16,000 14,000 13,000 286,000 246,000 239,000 195,000 108,000 95,000 75,000 75,000 75,000 75,000 75,000 44,000 24,000 23,000 24,000 24,000 24,000 24,000 24,000 25,000 26,000 27,0	Phoenix Bel Air Rockville Pikesville Newark New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU!  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton Waltham Fitchburg Malden Pittsfield Beverly Belmont	24,000 24,000 19,000 19,000 19,000 17,000 17,000 17,000 12,000 12,000 12,000 1,000 1,475,000 1,475,000 1,401,000 1,335,000 1,401,000 1,35,000 1,400,000 325,000 426,000 426,000 426,000 377,000 377,000 377,000 377,000 335,000 319,000 326,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth Hope Dale Burlington East Walpole Beachmont Annisquam Dover Needham	64,000 63,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 50,000 48,000 47,000 47,000 43,000 43,000 42,000 41,000 41,000 41,000 42,000 42,000 42,000 42,000 42,000 41,000 43,000 42,000 41
Minden Maringouin Denham Springs Mansfield Thibodaux Homer Amite Rayne Lakeland Breaux Bridge Sunset Algiers Spring Ridge Columbia  MAINE  Portland Bangor Lewiston Auburn Rockport Augusta Waterville South Portland Houlton Biddeford Saco West Brook Cape Elizabeth Caribou Presque Isle Orono Searsport Richmond Vinehaven Gorham Gardiner Freeport Boothbay Harbor Hampden	56,000 55,000 51,000 37,000 36,000 33,000 28,000 25,000 19,000 14,000 13,000 5955,000 286,000 239,000 195,000 75,000 95,000 75,000 75,000 75,000 44,000 44,000 44,000 44,000 44,000 44,000 239,000 239,000 239,000 240,000 239,000 240,000 250,00	Phoenix Bel Air Rockville Pikesville New Harmony Mount Airy Hagerstown Taneytown Parkton Eckhart Mines Gaithersburg  MASSACHU  Boston Brookline Worcester Lynn Cambridge Springfield Fall River Lowell Lawrence Somerville Salem Haverhill Newton Holyoke Roxbury Medford New Bedford Watertown Framingham Winchester Melrose Northampton Waltham Fitchburg Malden Pittsfield Beverly	24,000 24,000 19,000 19,000 19,000 17,000 17,000 12,000 12,000 12,000 12,000 13,700,000 3,925,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 1,235,000 1,401,000 355,000 746,000 752,000	Nantucket Andover West Medford. Provincetown Falmouth Brookfield Newtonville Winchendon Millbury Stoughton Hingham Jamaica Plain Wayland Ashburnham Ipswich Orange Auburndale Randolph Holbrook Longmeadow Rockport Sharon West Roxbury Chelmsford Newbury North Action Arlington Heights Williamsett Agawan Williamsett Williamstown Wellesley Hills North Abington Turners Falls Marshfield Wilmington Stockbridge Indian Orchard Saxonville Sherborn South Weymouth Hope Dale Burlington East Walpole Beachmont Annisquam Dover	64,000 63,000 62,000 62,000 62,000 62,000 55,000 55,000 55,000 50,000 49,000 48,000 48,000 48,000 47,000 44,000 43,000 42,000 41,000 41,000 37,000 33,000 32,000 33,000 32,000 32,000 26,000 26,000 26,000 26,000 21,000 19,000 19,000 11,000 17,000 17,000

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17,000	Peak Island	17,000
17,000	Hampden	
16,000	Highland	13,000
16,000	Cumberland	
15,000	Center	13,000
14,000		
13,000	MARYLAND	
13,000		
12,000	Raltimore\$15.	129,000

13,000	MARYLAN	1D
13,000 12,000 11,000 11,000 11,000 810,000 417,000 90,000 90,000 90,000 87,000 87,000	Baltimore\$ Cumberland\$ Ruxton\$ Salisbury\$ Annapolis\$ Frederick\$ Chevy Chase Westminster College Park Catsonville Easton Chestertown Towson Rising Sun Kenwood Ednor Havre De Grace	-
71,000	Hyattsville	25,000

ıre	of Le	gal	Reserve	2
04,000	New Roads	71,000	Hyattsville	25,000
	New Iberia		Havre De Grace	25,000
	Donaldsonville	85,000	Ednor	26,000
	Lafayette	87,000	Kenwood	28,000
	Opelousas	90,000	Rising Sun	29,000
	Franklin		Towson	32,000
35,000			Chestertown	32,000
	Monroe		Easton	39,000
11,000	Baton Rouge		Catsonville	45,000
12,000			College Park	46,000
56,000			Westminster	63,000
79,000	New Orleans	88,121,000	Chevy Chase	92,000
00,000			L. Ledelick	100,000

)	MARYLAND	)
)	Baltimore\$15	,129,000 258,000
)	Ruxton	191,000 130,000
	Salisbury	105,000
)	Frederick Chevy Chase	92,000 63,000
)	Westminster College Park	46,000
)	Catsonville	39,000
)	Towson	32,000 29,000
)	Rising Sun Kenwood	28,000 28,000 26,000
	Ednor Havre De Grace	25,000
)	Hyattsville	25,000

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Oakland
County
Harbor Beach
Stambaugh
Imlay City
Gaines
Ceresco
Cascade
Pinconning
Harbor Springs.

1934 Edition	
MICHIGA	N
Detroit\$	23,600,000
Detroit\$ Grand Rapids	2,025,000
Kalamazoo	1,789,000
Holland	1,539,000
Pontiac	1,537,000
Flint	1,450,000 889,000
Lansing Saginaw	823,000
	676,000
Battle Creek Grosse Point	621,000
Grosse Point	611,000
Highland Park. Bay City	545,000 514,000
Muskegon	454,000
Muskegon Ann Arbor	388,000
Port Huron	235,000
Grosse Point	407.000
Farms	195,000
Albion Hamtramck	191,000 185,000
Marquette	183,000
Owasso	177,000
Iron Mountain.	177,000
Ironwood	156,000
Monroe Adrian	149,000 141,000
Sault Ste.	111,000
Marie	138,000
Marie Traverse City	130,000
Boyne City	129,000
Ypsilanti Dearborn	128,000
Grosse Pointe	126,000
Park	123,000
Park Mount Clemens South Haven	115,000
South Haven	113,000
East Grand Rapids	112 000
Escanaba	113,000 104,000
Decatur	104,000
Muskegon	
Heights	99,000
Charlotte	97,000 93,000
Ishpeming Dowagiac	93,000
Benton Harbor. Cadillac	92,000
Cadillac	91,000
Royal Oak Greenville	89,000
Grand Haven	87,000 87,000
Wyandotte	83,000
Alpena	81,000
Negaunee	81,000
Ludington	79,000
Constantine Coldwater	77,000 77,000
Sturgis	75,000
Calumet	75,000
Niles	71,000
Birmingham	70,000
Petoskev	69,000
Hillsdale	66,000
Ferndale	65,000
Alma	61,000 61,000
Saint Joseph	55,000
Cheboygan	55,000
Ovid Grosse Point	54,000
Shores	× 4 000
Shores	54,000
Duchanan	52,000 52,000
110ugnton	51,000
Northville	51,000
Three Rivers	47,000
Saint Clair Gladstone	47,000
Hancock	45,000 43,000
Hastings	42,000
Paw Paw	40,000
	39,000
Fenton L'Anse	37,000
East Tawas	34,000 34,000
riudson	32,000
Grand Ledge	32,000
Crystal Falls	32,000
Newberry	31,000
Durand	28,000 28,000
Cheisea	28,000
Gladwin	27,000
Oakland	
County	26,000

Napoleon	17,000
Pleasant Ridge.	16,000
Cassopolis	16,000
New Buffalo	15,000
Frankemuth	15,000
Berrien Springs	14,000
Byron Center	13,000
Sand Creek	13,000
MINNESOTA	A

1	Columbia	34,000
)	Logtown	33,000
)	Macon	27,000
	Baldwyn	27,000
	Tylertown	25,000
	Taylorsville	25,000
)	Senatobia	25,000
)	Port Gibson	25,000

,	Holly Kidge	19,000
0	Vaiden	14,000
)	MISSOURI	
)	MISSOURI	
)	Saint Louis\$25	,280,000
)	Kansas City 13	,446,000
•	Saint Joseph	829,000
)	Clayton	715,000

0	Hannibal	182,000
0	Festus	141,000
	Moberly	135,000
	Cape Girardeau.	129,000
0	Columbia	126,000
)	Louisiana	126,000
	Independence	123,000
0	Maplewood	117,000

Jefferson City	65,000
Liberty	63,000
Caruthersville	57,000
Canton	56,000
Carrollton	52,000
Ferguson	52,000
Webb City	51,000
Kennett	50,000
Pacific	47,000
Maryville	47,000
Fulton	43,000
Portageville	39,000
St. Genevieve	38,000
Wellington	38,000
Salem	37,000
De Soto	33,000
Union	33,090
Warrensburg	33,000
Bolivar	30,000
Wentzville	30,000
Butler	29,000
Ferrelview	29,000
Perryville	29,000
Lamar	29,000
Westplains	27,000
Mount Leonard	27,000
Salisbury	27,000
Charleston	26,000
Kearney	26,000
Harrisonville	26,000
Nixa	26,000
Hornersville	25,000
Wellsville	25,000
Stewartsville	25,000
Aurora	24,000
Monroe City	23,000
Savannah	22,000
Concordia	22,000
Old Monroe	21,000
Overland	19,000
Potosi	19,000
Helena	17,000
Richmond	15,000
Houston	14,000
Steele	14,000
Buckner	13,000
Duckiici	,

### MONTANA

4 17	
Butte	\$902,000
Helena	522,000
Great Falls	294,000
Billings	291,000
Livingston	229,000
Missoula	141,000
Bozeman	106,000
Anaconda	87,000
Kalispell	86,000
Lewiston	62,000
Havre	40,000
Sheridan	31,000
Cut Bank	31,000
Dillon	25,000
Ronan	24,000
Chinook	22,000
Glasgow	20,000
Miles City	19,000
Belgrade	16,000
Glacier Park	14,000
Thompson Falls	13,000
Coffee Creek	13,000

### **NEBRASKA**

Omaha\$	3.471.000
Lincoln	947,000
Grand Island	231,000
Beatrice	205,000
Hastings	132,000
North Platte	124,000
	119,000
Fremont	96,000
Kearney	95,000
Norfolk	
Columbus	94,000
Palisade	93,000
Nebraska City	73,000
Scottsbluff	69,000
York	63,000
Sterling	63,000
Auburn	63,000
Alliance	55,000
McCook	54,000
Falls City	52,000
Oakland	41,000
Seward	40,000
Wayne	39,000
Geneva	39,000
Randolph	37,000
Holdredge	37,000
Sutton	35,000
Pawnee City	35,000
Crete	34,000
Schuyler	32,000
Valentine	31,000
(Continued on next	page)

### Minneapolis \$14,373,000 Saint Paul 9,340,000 Duluth 2,937,000 New Ulm 750,000 Rochester 221,000 Hibbing 183,000 Winona 176,000 Mankato 159,000 Springfield 142,000 Stillwater 141,000 Albert Lea 112,000 Brainerd 105,000 Grand Rapids 103,000 Brainerd Grand Rapids Austin Faribault Red Wing Crookston Worthington Moorhead Virginia Fergus Falls Willmar Hopkins Bemidji Northfield Cloquet 103,000 95,000 95,000 95,000 69,000 67,000 66,000 66,000 63,000 55,000 53,000 47,000 45,000 42,000 41,000 41,000 41,000 40,000 39,000 39,000 37,000 Hutchinson ... Ely ... Sauk Center ... Milaca ... International ... Glencoe ... Savage ... Fairmont ... Belle Plaine ... White Bear ... Lake ... Winthrop ... Princeton ... Shakonee ... Hutchinson .... 37,000 37,000 34,000 35,000 33,000 33,000 32,000 32,000 32,000 29,000 27,000 27,000 Shakopee ..... Wabasha ..... North Mankato. 26,000 25,000 North Mankato. Nashwauk Le Sueur Kason Cambridge Jackson Melrose Crystal Bay Morris Zumbrota Wayzata 25,000 24,000 23,000 23,000 23,000 20,000 18,000 17,000 16,000 15,000 15,000 Zumbrota Wayzata Twin Valley Nashville Barrett 14.000 13,000 13,000 Lecenter ..... 12,000

### MISSISSIPPI

47,000	
47,000	Hattiesburg\$1,013,000
45,000	Jackson 497,000
43,000	Meridian 412,000
42,000	Vicksburg 365,000
40,000	Columbus 318,000
39,000	West Point 211,000
37,000	Clarksdale 206,000
34,000	Laurel 168,000
34,000	Greenville 167,000
32,000	Picayune 147,000
32,000	Natchez 133,000
32,000	Gulfport 132,000
31,000	Tupelo 122,000
28,000	McComb 110,000
28,000	Yazoo City 109,000
28,000	Greenwood 106,000
27,000	Cornith 86,000
	Ruleville 68,000
26,000	Merigold 64,000
26,000	Canton 55,000
25,000	Claremont 49,000
24,000	Drew 42,000
23,000	New Albany 38,000
20,000	Indianola 37,000
19,000	
18,000	Bolton 36,000
17,000	Como 35,000

When you leave those smiling faces behind in the morning when you go to work, it certainly is a satisfaction to know that you have those dear go to work, it certainly is a satisfaction to know that you have those dear ones well protected throughout the years from any ill fortune that may overcome you. There is no way a man can more effectively show his love for his family than by providing for their future through life insurance. Life insurance will guarantee that they can live in the same home and that the children's education can be continued. If there is sufficient life insurance the mother can stay home and take care of the children instead of going out into the wearisome business world and trying to make frugal living while keeping house in the evening. (H. Armstrong Roberts photo)

0						107,000
0	Brooksville	24,000	Springfield	591,000	Kirkwood	107,000
0	Forest	19,000	Webster		Marshall	98,000
	Shelby	18,000	Groves	342,000	Carthage	85,000
	Newton		Saint Charles		Mexico	78,000
	Minter City		University City.	254,000	Chillicothe	75,000
	Benoit		Joplin	244,000	Westboro	66,000
	Terry		Bethany	215,000	Excelsior	
	Tiplersville		Sedalia	195,000	Springs	66,000
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Co Ba Fo Oi No Su Do Al-

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Loci Sprii Glen

Exet

East Mon Mille

Hart Cayu Colo Cher

John Chat

Delm

Jame High Falls

Speo: Quoq Tann

Central City	27,000
Kennard	30,000
West Point	27,000
Mitchell	25,000
Millard	24,000
Crofton	24,000
Saint Edward	23,000
Aurora	23,000
Wisner	23,000
Bruno	23,000
Tekamah	22,000
Alma	22,000
Edgar	21,000
Elmwood	21,000
Liberty	20,000
Lexington	19,000
Valley	18,000
Genoa	18,000
Hickman	15,000
Hardy	17,000
Cortland	17,000
Cedar Rapids	16,000
Newman Grove	15,000
Belden	15,000
Farnam	14,000
White	14,000
Northport	14,000
Bancroft	14,000
Greelev	13.000

### **NEVADA**

Keno	
Las Vegas	57,000
Elko	32,000
Fallon	32,000
Tonopah	32,000
Carson City	24,000
Goldfield	18,000
Gardnersville	15,000
Ely	10,000

### **NEW HAMPSHIRE**

manchester\$1,	071,000
	303,000
	189,000
	147,000
Dover	111,000
Claremont	85,000
Franklin	66,000
Laconia	51,000
Gorham	47,000
Goffstown	42,000
Colebrook	32,000
Exeter	30,000
Nashua	26,000
Whitefield	25,000
Woodsville	24,000
Hudson	22,000
Lisbon	14,000
Groveton	13,000

### **NEW JERSEY**

Newark	6,943,000
Jersey City	3,605,000
Montclair	2,322,000
Elizabeth	1,575,000
Trenton	1,230,000
Paterson	1,145,000
East Orange	1,059,000
Atlantic City	991,000
Camden	895,000
Passaic	861,000
Irvington	822,000
Maplewood	679,000
Hackensack	664,000
South Orange	628,000
Madison	615,000
West Orange	596,000
Spring Lake	540,000
Plainfield	525,000
Hoboken	519,000
Orange Upper Montclair.	405,000
Upper Montclair.	349,000
Bloomfield	344,000
Bayonne	338,000
Westfield	318,000
Far Hills	315,000
New Brunswick.	289,000
Summit	283,000
Rutherford	281,000
Mountain Lake	275,000
Short Hills	263,000
Flemington	262,000
Nutley	258,000
Morristown	256,000
Englewood	249,000
Morristown Englewood Red Bank	229,000
Asbury Park	223,000
Allenhurst	217,000
Ridgewood	195,000
Deal	195,000

-					
Princeton	176,000	Bound Brook	58,000	Cliffside	31,000
Palisade	165,000	Pitman	54,000	Cranford	31,000
Kearney	165,000	Weehawken	54,000	Grantwood	31,000
Clifton	147,000	Teaneck	53,000	Absecon	30,000
Merchantville		Union City	52,000	Bradley Beach	30,000
Glen Ridge	134,000	Washington	52,000	Metuchen	29,000
Branchville	121,000	Verona	51,000	Fairview	29,000
Rahway		Hasbrouck		Closter	27,000
Collingswood	120,000	Heights	51,000	Ramsey	27,000
Perth Amboy	115,000	Clemhurst	50,000	Cedar Grove	27,000
Locust		Dunellen	48,000	Asbury	27,000
Chatham	114,000	Basking Ridge	48,000	West Milford	25,000
Haddonfield		Leonia	47,000	Hillsdale	25,000

# Insurance Tributes in Brief

(From Letters of Beneficiaries Appearing in this issue.)

"This tragedy has brought home to us, as nothing else could possibly have done, the vital need for life insurance for every one. I imagine that no anguish can equal that of the mother who is left with dependent children and no income. Certainly a man can leave no finer proof of his love for his family than to leave them well provided for. Certainly the safest and easiest way for him to insure their future income is with life insurance."

"While the income from the insurance is a small amount, the feeling of added security is a tremendous moral support when one at 50 years of age starts in to reconstruct one's life.

"I shudder, even now after 17 months, to think of what would have become of us if there had been no insurance."

"I know that despair would have been added to heartbreak if my husband had listened to my pleadings to drop some of those burdensome premiums.

"I never fully realized the value of our insurance until I was left to face alone the responsibilities of life."

"I am so grateful for my husband's foresight in letting nothing keep him from paying his premiums.

"Life insurance is the greatest thing in our social structure. It gives me independence where I would have been totally dependent. It is such a fine investment for people who know little of investing and who have to depend on others for advice.'

"I am surely glad that we always kept up the payments on his life insurance. If you have to lose your loved ones, life insurance comes as near taking their place as anything can. It doesn't ease your heartache, but it relieves your financial worries and that comes next."

"I don't know how I would have managed without this insurance money, as I had lost considerable in bonds and real estate. I feel insurance is the best investment.

"Insurance provides that our life goes on in the way it was planned. My husband's care for us extended beyond his lifetime."

D14C-14	111 000	Vineland	46 000	Egg Harbor City	23,000
Ridgefield			46,000		23,000
Ventnor		Hightstown			23,000
Arlington		Maywood		Cinnaminson	
Caldwell	92,000	Roseland		Westmont	23,000
North Bergen	91,000	Union	42,000	Clarks Landing.	23,000
Burlington	88,000	Denville	41,000	Wyoming	22,000
Eatontown	85,000	South Amboy	40,000	West New York	22,000
Avon		North Plainfield.	39,000	Runnemede	22,000
Long Branch		Newton	39,000	Crawford	22,000
Millville		Millington	39,000	Broodlake Park .	22,000
Roselle		Ridgefield Park	38,000	High Bridge	21,000
Bergenfield		Colonia	38,000	Oradell	20,000
Tenafly	74,000	Pennington	35,000	New Milford	19,000
Woodbury	74,000	Cleveland	34,000	Lakewood	18,000
Ocean City	66,000	Bordentown		Andover	18,000
Sussex	65,000	Essex Falls	33,000	Matawan	16,000
Salem	63,000	Bernardsville	33,000	South Vineland	15,000
Rumson	62,000	Clarksboro	33,000	Middletown	15,000
Harrison	60,000	Woodcliff Lake	32,000	New Egypt	14,000
Lakehurst	58,000	Hammonton	32,000	South Plainfield.	14,000

Watchung	14,000
Fair Haven	14,000
Tom's River	13,000
Beachhaven	13,000
Ho Ho Kno	13,000
Saddle River	13,000
Hamilton Square	13,000
Park Ridge	12,000
NEW 1 15110	_

### **NEW MEXICO**

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Albuquerque	622,000
Sante Fe	132,000
Las Vegas	114,000
Roswell	75,000
Las Cruces	62,000
Carlsbad	40,000
Clovis	32,000
Silver City	31,000
Tucumcari	31,000
Ocate	19,000
Santa Rita	18,000
Las Lunas	18,000
Portales	18,000
Glencoe	15,000
Bernalillo	15,000
Corona	12,000
Taos	11,000
NEW YORK	

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Las Lunas	18,000	1
Portales	18,000	
Portales	15,000	1
Glencoe	15,000	ı
Bernalillo	15,000	ı
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New York		ı
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Brooklyn	28,344,000	١
Buffalo	11,695,000	ı
Rochester	7,350,000	ı
Brooklyn Buffalo Rochester	4,359,000	ı
Bronx Syracuse		ı
Syracuse	2,997,000	ı
Albany Yonkers	2,419,000	l
Yonkers	1,820,000	I
New Rochelle. Troy Long Island	1,787,000	ı
Trov	1,480,000	١
Long Island	2,200,000	ı
Long Island	1 970 000	ı
City Woodmere	1,276,000	۱
Woodmere	1,248,000	ı
Mount Vernon	1,139,000	l
Southampton .	1,050,000	ı
Binghamton	1,030,000	۱
Utica	1,029,000	ı
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Schenectady	963,000	ı
Forest Hills	898,000	l
Jamaica Niagara Falls.	896,000	l
Niagara Falls.	732,000	ł
Flushing Richmond Hill	615,000	ı
Richmond Hill	610,000	ı
Elminolid IIII		ı
Elmira	573,000	ı
Staten Island.	555,000	ı
Auburn	523,000	ı
Great Neck	526,000	l
Jamestown	514,000	ı
Queens Village	480,000	ı
Bronxville	430,000	ı
White Plains		ı
white Plains	424,000	ı
Poughkeepsie .	405,000	l
middletown	394,000	l
Scarsdale Garden City	369,000	l
Garden City	341,000	ı
Jackson	011,000	ı
Hoight	210 000	1
Heights Newburgh Watertown	312,000	1
Newburgh	309,000	ı
Watertown	307,000	ı
Olean Rome	288,000	ı
Rome	282,000	ı
East Hampton	270,000	١
Hampstond		ľ
Hempstead	264,000	ı
Glens Falls	255,000	ı
Woodhaven	254,000	ŀ
Lockport Crestwood	253,000	1
Crestwood	251,000	1
Oswego	249,000	
Oswego Cohoes		1
Lorohmant	249,000	1
Larchmont	246,000	1
Gloversville	231,000	ľ
Rockville		1
Center	225,000	
North	,,	
Tonawanda	225 000	1

Tonawanda Far Rockaway

Ithaca .....

Rye ...... Port Chester...

Kingston .....

Fulton ......

Chappaquo ... Ridgewood ... Pelham Manor Peekskill .... West

Hempstead .

Medina ...... Long Beach... Herkimer ....

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214,000 212,000 207,000

203,000

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189,000 187,000 187,000

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178,000

Canastota

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14,000	Harrison	166,000
14,000		159,000
14,000	Perry	154,000
13,000	Batavia	153,000
13,000	Plattsburgh	144,000
13,000	Freeport	141,000
13,000	Pelham	137,000
13,000	Henmore	135,000
12,000		132,000
20,000	Amsterdam	131,000
)	Ossining	130,000
	Lynbrook	130,000
622,000	Oneonta	129,000
132,000	Chaumont	121,000
114,000	Baldwin	117,000
75,000	Saratoga	
62,000	Springs	115,000
40,000	East Aurora	111,000
32,000	Cortland	105,000
31,000	Newark	102,000
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Hudson	101,00
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straw	100,00
alverne	94,00
neida	90,00
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oral Park	85,00
rt Jervis	84,00
ondequoit	84,00
ollis	83,00
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illiamsville .	82,00
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rioral rark	00,0
Port Jervis	84,0
Irondequoit	84,0
Hollis	83,0
Norwich	83,0
Norwich	82,0
Williamsville .	
Saugerties Tarrytown	81,0
Tarrytown	81,0
Astoria Hamilton	79,0
Hamilton	77,0
Brighton	77,0
Little Falls	75,0
Johnstown Hastings on	75,0
Hastings on	1
Hudson	75,0
Hudson Hamburg Wellesville	73,0
Wallewille	71,0
T 1 11-	
	70,0
Tonawanda	66,0
Lawrence New Hartford.	64,0
New Hartford.	60,00
Watervliet	60,00
mannasset	59,00
Orchard Park.	59,00
Elma	58,00
Albion	58,00
Tuckahoe	57,00
Tuckahoe Elmhurst	54,00
Convergence	52,00
Gouverneur	
Corona Mount Kisco .	51,00
Mount Kisco .	50,00
	59,00
Hudson Hudson Falls	55,00
Hudson Falls	55,00
Seneca Palls.	53,00
Waverly	52,00
Mechanicville .	52,00
Oyster Bay	51,00
Katonah	49,00
Katonah Homer	47,00
Pleasantville	46,00
Ditteford	46,00
Pittsford	46,00
Mamaroneck .	
Glendale	46,00
Potsdam Massena	45,00
Massena	44,00
West New	
Brighton	43,00
Bayside	43,00
NEW DOLD	42,00
Belle Harbor	42,00
Carthage	42,00
Malha	41,00
Carthage Malba Le Roy	41,00
Canandaigue	41,00
Canandaigua Saint Albans	41,00
Daint Albans	39,00
Ellenville	39,00

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Brighton	43,000
Bayside	43,000
New Dorp	42,000
Belle Harbor	42,000
Carthage	42,000
Malba	41,000
Le Roy	41,000
Canandaigua	41,000
Saint Albans	41,000
Ellenville	39,000
Cedarhurst	39,000
Ticonderoga	38,000
Stapleton	38,000
New Brighton.	38,000
Liberty	38,000
Cooperstown .	38,000
Falconer	36,000
Amityville	36,000
Palmyra	35,000
Caledonia	35,000
Saranac Lake.	34,000
Canajoharie	34,000
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Mount Morris.	33,000
Rockaway	
Beach	33,000

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ı	NEW YORK-Co	ontinued
ı	Cobleskill	33,000
ı	Babylon	33,000
ı	Forest Park	32,000
ı	Orient	32,000
ı	North Tarry-	,
ı	town	32,000
ı	Suffern	32,000
н	Dolgeville	32,000
ı	Alexandria	
н	Bay	31,000
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ı	Bath Briarcliff	
г	Manor	31,000
ı	Menands	30,000
ı	Syosset	30,000
г	Ozone Park	29,000
ı	Waterport	28,000
ı	Waterford	28,000
	Spuyten	
г	Duyvil	28,000
н	Roslyn	
г	Heights	28,000
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l	Governors	
г	Island	28,000
ŀ	Westbury	27,000
	Salem	27,000
		27,000
Н	Manlius Madison	27,000
li	Greenwich	27,000
	Sodus	26,000
li	Coney Island	26,000
1	Whitestone	25,000
	Maspeth	25,000
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1	Manville Road.	24,000
5	Schenevus	23,000
	Port Richmond	23,000
H	Parksville	23,000
	Northport	23,000
1	Webster	23,000
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(	Chautauqua	23,000
	General Square	23,000
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I	Elmsford	22,000
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B	Baldwinsville .	22,000
B	Balshore	22,000
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Orient	32,000
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Suffern	32,000
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Bath	31,000
Briarcliff	21 000
Manor	31,000
Menands	30,000
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Waterport	28,000
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Heights	28,000
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Island	28,000
Westbury	27,000
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Madison	27,000
Greenwich	27,000
Sodus	26,000
Coney Island	26,000
Whitestone	25,000
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Holley	25,000
Manville Road.	24,000
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Port Richmond	23,000
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Northport	23,000
Webster	23,000
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Grandview	23,000
Churchville	23,000
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Chautauqua	
General Square	23,000
Cambridge	23,000
Attica	23,000
Elmsford	22,000
Geneseo	22,000
Baldwinsville .	22,000
Balshore	22,000
Windsor	21,000
Rhinebeck	21,000
Manhattan	,,,,,,,
Beach	20,000
Port Jefferson.	20,000
Millbrook	19,000
Lake Placid	
Ken Cardon	19,000

Kew Gardens . 19,000 19,000 18,000 Green Lake ... Beaver Falls .. North Pelham. Welk Bridge .. Locust Valley . Springfield ... Glenville ... Freter ... 17,000 17,000 17,000 17,000 17,000 17,000 17,000 16,000 16,000 Exeter
East Windsor
Monroe
Miller Place
Hartsdale Cayuga ..... Cherry Valley .... Johnson City ... Chatham 16,000 15,000 15,000 15,000 Chatham
Center
Delmar
Jamesport
High Falls
Fallsburgh
Speonk
Quoque
Tannersville
Pleasant Plaines 15,000 14,000 13,000 13,000 13,000 13,000 13,000 13,000 13,000 13,000 Pleasant Plains 13,000

### Chenango Bridge NORTH CAROL

Chestertown .

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NORTH CAROLINA
Charlotte\$924,000
Durham 721,000 Greensboro 684,000
Asheville 495,000 Wilmington 445,000
MAK OOO

Transfer of the late of the la	
High Point	431,000
Rocky Mount	255,000
Gastonia	219,000
Wilson	187,000
Goldsboro	178,000
Hendersonville	166,000
Kinston	155,000
Greenville	153,000
Salisbury	147,000
Concord	142,000
Fayetteville	.140,000
Elizabeth City	
Hartford	.130,000
Oxford	
Stateswille	123,000
Statesville	114,000
Louisburg	109,000
Burlington	105,000
Washington	89,000
Forest Hills	82,000
New Bern	80,000
Beaufort	73,000

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00		25,000	Canton
00	Southern Pines	24,000	Lakewood
00	Hamilton	24,000	Warren
00	West Durham	23,000	Springfield
00	Pikeville	23,000	
100	Pantego	22,000	
00	Rutherfordton	22,000	Portsmouth
00	Walnut Cove	21,000	
00	Pamona	21,000	
00	La Grange	20,000	Jackson
00	Rich Square	19,000	Hamilton
00	Nashville	19,000	Elyria
00	Morven	19,000	Marion
00	Mebane	19,000	Marietta
00	Fremont	18,000	Newark
0	Brevard	17,000	Mansfield
0	Marshall	17,000	Sandusky
0	Asheboro	17,000	Middletown
0	Willow Springs	16,000	Shaker Heights.
0	Rose Hill	15,000	South Euclid
0	Como		East Cleveland.

00	
00	Lima
00	Portsmouth
00	Lorain
00	Norwood
00	Jackson
00	Hamilton
00	Elyria
00	Marion
00	Marietta
00	Newark
00	Mansfield
00	Sandusky
00	Middletown
00	Shaker Heights.
00	South Euclid
10	East Cleveland.
	and with the second state of the second state

	l a
1,908,000	Circleville
1,200,000	Gallipolis
768,000	Ravenna
747,000	Minster
730,000	Rocky River
558,000	Urbana
489,000	Napoleon
475,000	Salem
473,000	Dover
465,000	Logan
450,000	Martins Ferry
390,000	New Phila-
390,000	delphia
388,000	Niles
381,000	Wilmington
381,000	North Canton .
332,000	Marrea
330,000	Cuvahoga Falls.
321,000	Struthers
319,000	Ashland
315,000	Kenton

	1	
94,000		36,000
92,000		35,000
91,000		33,000
89,000		33,000
88,000		33,000
87,000		33,000
85,000		33,000
85,000	Wickliffe	32,000
80,000	Parma	32,000
75,000	Mount Gilead .	32,000
75,000	Granville	32,000
	Pomeroy	31,000
75,000	Wellington	29,000
75,000		29,000
73,000		28,000
72,000		27,000
68,000	Loudonville	26,000
67,000		26,000
68,000		26,000
66,000		26,000
65,000		24,000
00,000	Canal Win-	,
60 CO	chester	24,000
200	Jackson Center.	24,000
75	New Rich-	21,000
2000	mond	23,000
32.5	Dresden	23,000
	Shaker Square	22,000
	Ripley	22,000
	New Washing-	22,000
	ton	20,000
	Jefferson	20,000
	Adena	17,000
200		17,000
	Belpre	17,000
9337	Deshler	
	Harrod	17,000
	Monroeville	17,000
198	Plain City	17,000
	Prospect	17,000
Diam's	West Alex-	10.000
	andria	16,000
	Cardington	15,000
-	Perry	14,000
	Ney	14,000
100	Belle Valley	14,000
	Village of	
1200	Marble Cliff	13,000
100 A	Somerset	13,000
T-100		

### **OKLAHOMA** Oklahoma City..\$3,900,000

a.	OBIGIOTIA C.	1
1	Tulsa	2,967,000
ŀ	Enid	396,000
ł	Muskogee	350,000
1	Ardmore	204,000
	Bartlesville	192,000
ı		180,000
	Shawnee McAlester	177,000
ı	Ponca City	162,000
ı	Alva	148,000
ı	Buffalo	142,000
ı	Bullaio	138,000
ı	Lawton	120,000
Н	Ada	105,000
	Altus	105,000
	Chickasha	96,000
	Norman	96,000
-	Seminole	93,000
•	Sapulpa	80,000
0	Blackwell	72,000
0	Pawhuska	71,000
0	Duncan	70,000
0	El Reno	70,000
0	Bristow	
0	Holdenville	68,000
0	Stillwater	66,000
0	Durant	65,000
0	Henryetta	62,000
0	Miami	60,000
)	Sand Springs	60,000
)	Clinton	59,000
)	Frederick	53,000
)	Purcell	48,000
)	Guthrie	41,000
)	Mangum	39,000
)	Fort Gibson	39,000
)	Paul's Valley	39,000
	Guymon	35,000
۱	Hollis	35,000
۱	Sulphur	33,000
	Wetumka	29,000
1	Pawnee	29,000
	Healdton	28,000
1	Poteau	29,000
	Broken Bow	25,000
	Pryor	25,000
1	Eufaula	24,000
	Bennington	23,000
1	Heavener	22,000
1	Dewey	22,000
1	Pond Creek	22,000
1	Tonkawa	22,000
1	Walters	20,000
1	Marietta	15,000



Headed for college and success with an educational life insurance policy guaranteeing it.

	Treaded for college and success with an edi			
	Hickory Jackson Williamston Monroe Norlina Red Springs Newton Morehead City Maxton Tarboro Roxboro Chapel Hill Albermarle Clayton Leaksville Laurinburg Tabor Mount Olive Ashoskie Lexington Morganton Swannanoa Lenoir Lemberton	70,000 68,000 64,000 58,000 53,000 53,000 51,000 51,000 51,000 47,000 45,000 42,000 42,000 40,000 39,000 36,000 36,000	Hudson	
i	Whitakers Princeton	34,000	Cleveland\$19,350,000	
	Sanford	32,000	Cincinnati 18,182,000	
	Edenton Belvidere	32,000 32,000	Columbus 7,862,000	
I	Cherryville	29,000	Toledo 6,900,000 Dayton 5,700,000	
ļ	Wadesboro	28,000	Akron 2,952,000	
١	Dunn	27,000	Youngstown 2,420,000	

UU						
00	TATOMOLY	70,000		00   Troy	308,000	119
00	Jackson	68,000			270,000	
00	Williamston	64,000	Elm City 13,0		267,000	
00		58,000		Bucyrus	266,000	
0	Norlina	57,000	NORTH DAKOTA	East Liverpool.	249,000	
90	Red Springs	53,000	Fargo 347,00	00 Madeira	232,000	
00	Newton	54,000	Grand Forks 208.00		216,000	
0	Morehead City	53,000	Bismarck 138.00		202,000	
	Maxton	53,000	Jamestown 108,00		194,000	
90	Laibold Correct	51,000	Devils Lake 88,00		190,000	
0	TOYDOLO	51,000	Minot 82.00		186,000	
0	Chapel Hill	51,000	Cooperstown 48,00		181,000	
0	Albermarle	50,000	Valley City 39,00		175,000	
0	Clayton	47,000	Mohall 28.00		162,000	
0	Leaksville	45,000	Lisbon 27,00	0 Piqua	154,000	L
0	Laurinburg	45,000	Williston 27.00	o Fostoria	146,000	v
0	Tabor	42,000	Harvey, 23,00	Findlay	145,000	W
0	Mount Olive	42,000	Buxton \ 22.00	0 Mt. Vernon	142,000	U
0	Ashoskie	40,000	Sentinel Butte 18,00	Wooster	138,000	-
0	Lexington	40,000	Enderlin 17,00	O Coshocton	134,000	
	Morganton	39,000	Ellendale 16.00	O Athens	108,000	
0	Swannanoa	37,000	Hazen 16.00	o Painesville	107,000	
0	Lenoir	36,000	Garske 13.00	0 Kings Mills	104,000	C
	Lumberton		Kelso 13,00	0 Norwalk	103,000	W
0	Whitakers	35,000	OHIO	Hudson	102,000	M
	Dringston	34,000		Ironton	102,000	A
	Princeton Sanford	34,000	Cleveland\$19,350,00		101,000	N
0	Edenton	32,000	Cincinnati 18,182,00		101,000	M
0	Edenton	32,000	Columbus 7,862,00		101,000	L
0	Charmeille	32,000	Toledo 6,900,00			M
0	Cherryville Wadesboro	29,000	Dayton 5,700,00		99,000	0
0	Duna	28,000	Akron 2,952,00		99,000	N
0	Dunn	27,000	Youngstown 2,420,00		96,000	CI
	Taylorsville Hookerton	26,000	Cleveland	Xenia	95,000	D
, 1	Hookerton	25,000	Heights 2,147,00	0 Bellaire	95,000	Gı

308,000		65,000
270,000	Bexley	65,000
267,000		64,000
266,000	Garretsville	63,000
249,000	Boardman	62,000
232,000	Bryan	56,000
216,000	Uhrichsville	55,000
202,000		55,000
194,000	Crestline	52,000
190,000	Chagrin Falls	52,000
186,000	Montpelier	51,000
181,000	New Lexington.	51,000
175,000	Ottawa	50,000
162,000	Celina	50,000
154,000	London	48,000
146,000	Wadsworth	46,000
145,000	Wellsville	45,000
142,000	Upper Sandusky	45,000
138,000		
134,000	Oberlin	43,000
108,000	Oxford	43,000
107,000	Geneva	42,000
104,000	Cadiz	41,000
103,000	Wauseon	39,000
102,000	Marysville	39,000
102,000	Atwater	39,000
101,000	North Olmsted	38,000
101,000	Miamisburg	38,000
101,000	Le Roy	38,000
	Mentor	37,000
99,000	Orrville	36,000
99,000	Nelsonville	36,000
96,000	Clyde	36,000
95,000	Doylestown	36,000
95,000	Greensburg	36,000

Sn: Ma Cis Sac Ho Chi Ed Sta Sta Sar He

La Dal Mi Pla

Pild Fall Kell Huu Ann Nev Carr Far East Loc Corn Bisin Juna Man Par Wear Teast Mon Land Jayin Tree David Arp Min Min Hay Hay

567,000 508,000 437,000

372,000

42,000 Bristol .....

Camden .....

### **OREGON**

Portland\$7	,528,000
Salem	315,000
Eugene	174,000
The Dalles	155,000
Klamath Falls	140,000
La Grande	114,000
Albany	112,000
Astoria Medford Rosenburg	105,000
Medford	93,000
Rosenburg	89,000
Ashiand	64,000
Pendleton	62,000
Grant's Pass	56,000
Hood River North Bend	42,000
North Bend	42,000
Saint Helens	37,000
Oregon City	35,000
Hubbard	32,000
Baker	31,000
Prineville	28,000
Lakeview	28,000
Oswego	27,000
Springfield	23,000
Forest Grove	23,000
Hereford	23,000
Island City	22,000
Enterprise	19,000
Canby	19,000
Milton	17,000
Clatskanie	17,000
Prescott	15,000
Adams	15,000
Reedville	14,000
Wasco	13,000
Fields	13.000

### PENNSYLVANIA Philadelphia ...\$41,000,000

Pittsburgh ... 31,000,000
Reading ... 3,400,000
Scranton ... 3,250,000

Scranton ..... 3,250,000 Haverford .... 1,396,000

Travellord	1,390,00
Erie Wilkes Barre	1,380,00
Wilkes Barre	1,252,00
Bethlehem	1,250,00
Allentown	1,200,00
Harrisburg Lancaster	1,173,00
Lancaster	983,00
Williamsport	980,00
Altoona	962,00
Iohnstown	861,00
Johnstown Chester	859,000
Huntington	000,000
Valley	950 000
York	850,000
Hazleton	615,000
New Castle	525,000
Mc Keesser	505,000
McKeesport	459,000
Bryn Mawr	439,000
Germantown	439,000
Easton	435,000
Norristown	426,000
Wyncote	371,000
Berwick	368,000
Berwick	367,000
Elkins Park	365,000
Or censing of	353,000
	348,000
	344,000
Oil City	322,000
Washington	320,000
Pottsville	309,000
Dutter	305,000
Glenside	286,000
Meadowhrook	278,000
Bala-Cynwyd	265,000
Snamokin	255,000
Sharon	240,000
Southampton	222,000
Merion	222,000
Kingston	
Jenkintown	227,000
Braddock	212,000
Crafton	212,000
Crafton	211,000
New Wil- mington Nanticoke	
Nanticola.	205,000
Nanticoke Beaver Falls	198,000
Charles	192,000
	192,000
Swarthmore	189,000
Mount (armal	180,000
Bradford	171,000
Spenandoah	171,000
Meadville	170 000
Pittston	168,000
Pittston Coraopolis	167,000
Uniontown Marietta Chambersburg .	159,000
Marietta	153,000
Chambersburg .	151,000
Springfield	100,000

Springfield ....

Monessen	130,000	Greenville	65,00
Slatington	129,000	Luzerne	65,000
Punxsutawney .	126,000	Monongahela	65,00
Somerset	125,000	Hollidaysburg	64,000
Mahoney City	120,000	Schuylkill	01,00
Olyphant	120,000	Haven	63,000
West Chester	125,000	Bristol	63,000
Lansdowne	124,000	West Reading	62,000
Carnegie	122,000	Avalon	62,000
Clearfield	121,000	Belle Vernon .	61,000
Carbondale	120,000	Mineral Point .	59,000
Hanover	115,000	Stroudsburg	59,000
Ben Avon	110,000	Jersey Shore	58,000
Heights	114,000	Apollo	58,000
Lewistown	114,000	Conshohocken .	57,000
Phoenixville	112,000	Tunkhannock	57,000
Latrobe	111,000	Connellsville	56,000
Columbia	110,000	Allison Park	56,000
Bellevue	110,000	Smethport	56,000
Huntingdon	108,000	Homestead	55,000
Williamsburg	106,000	Corry	55,000
Lewisburg	104,000	Canonsburg	55,000
Carlisle	104,000	Bridgeville	52,000
Dormont	103,000	Ford City	51,000
Franklin	99,000		51,000
Ardmore	99,000	Edgewood	
Saint Mary's		Westfield	48,000
Saint Mary S	99,000	Doylestown	47,000

### Statement by the Publishers

\*HIS Life Insurance Distributions Number is as nearly accurate as the information available permits. The publishers cannot vouch for the completeness, correctness or truth of any statements or figures which are printed. Although over 150 of the leading companies in the country cooperated to make this compilation possible by furnishing reports of their claim payments, the information presented here is not complete and there are some omissions. The individual claim payments in many cases are considerably larger than the amounts given because the non-reporting companies may have had insurance on these lives. Therefore, the reports in all cases are conservative.

İ					Saint Peters 13,000	Ja
l	D 41 6	00 000	TT D 1	48.000	Glenshaw 13,000	K
	Bellefonte,	98,000	Upper Darby	47,000	Clarks Green 13,000	10
	Tyrone	96,000	Blairsville	45,000	Clarks Green 15,000	13
	Indiana	95,000	Ambler	45,000	RHODE ISLAND	H
	Middletown	93,000	McAdoo	45,000	KHODE ISLAND	C
	Kittanning	93,000	Lititz	45,000	Providence\$4,562,000	C
	Overbrook	92,000	Selinsgrove	44,000	Pawtucket 843,000	
	Sunbury	92,000	Beaver	43,000	Woonsocket 675,000	
ı	New Kensing-		Waynesburg	42,000	Newport 234,000	
ļ	ton	91,000	Calasauqua	42,000	Cranston 130,000	
I	Freeland	90,000	Glassport	42,000	West Warwick 93,000	
	Aspinwell	90,000	Kane	42,000	Edgewood 84,000	
	Northampton	90,000	Marion	40,000	Warwick 74,000	
	Vandergrift	90,000	Mifflinburg	40,000	Auburn 74,000	
	Rosemont	89,000	Union City	39,000	Barrington 60,000	
l	Villa Nova	89,000	Shippensburg	39,000	Tiverton 31,000	
١	Dubois	87,000	Rochester	39,000	Central Falls 18,000	
l	East Strouds-		Quakertown	39,000	Riverview 12,000	
ı	burg	86,000	Lehighton	39,000	12,000	1
l	Munhall	85,000	Marble	39,000	COUTIL CARCUNIA	1
ı	Sharpsburg	85,000	Birdsboro	38,000	SOUTH CAROLINA	
l	Jeannette	85,000	Llanerch	38,000	C1 - 1	
۱	Narberth	84,000	Ambridge	37,000	Charleston\$785,000	
l	Philipsburg	81,000	Yardley	37,000	Columbia 632,000	
ĺ	Grove City	80,000	Northumber-		Greenville 341,000	
l	Wynnewood	78,000	land	37,000	Timmonsville 284,000	
ı	Wellsboro	76,000	Shillington	36,000	Spartanburg 282,000	
ı	Waynesboro	75,000	Morrisville	36,000	Greenwood 195,000	
ı	Mount Pleasant	75,000	Wyomissing	35,000	Gaffney 176,000	
ı	Chestnut Hill	75,000	Boyertown	35,000	Florence 175,000	
ı	Forty Fort	73,000	Bethel Town-		Alcolu 150,000	
l	Brookside	10,000	ship	35,000	Anderson 141,000	1
١		mn 000	Doylesford	35,000	Union 134,000	1
l	Farms	73,000	Sayre	33,000	Rock Hill 91,000	
Ì	Bedford	72,000	Ingram	32,000	Sumter 90,000	
	Honesdale	72,000	Irwin	32,000	Orangeburg 87,000	
	Camp Hill Brookville	72,000	Leechburg	31,000	Bennettsville 74,000	
		72,000	Saint David's	31,000	Newberry 74,000	1
	Milton	72,000	Mount Lebanon	30,000	Winsboro 66,000	
	Gettysburg	70,000	Susquehanna	30,000	Easley 59,000	
	West Pittston .	70,000	Homestead		York 59,000	
	Winber	70,000	Park	29,000	Laurens 54,000	
	Archbald	69,000	Edensburg	29,000	Darlington 47,000	
	Muncy	69,000	Woodmere	28,000	Hartsville 46,000	
	Towanda	69,000	Palmerton	28,000	Marion 45,000	
	Pottstown	65,000	Montoursville .	28,000	Swansea 42,000	=

M:ffl:ntown	27,000
Mifflintown	27,000
Elkins Dillsburg	26,000
Richlandtown .	26,000
Province !!!	25,000
Brownsville Montgomery	25,000
Month Wales	24,000
North Wales Drexel Hill	24,000
Slippery Rock	24,000
Millanasilla	23,000
Millersville	23,000
Hawley	23,000
	22,000
Peckville	22,000
Newville	22,000
Watsontown	21,000
Watsontown Rixford	21,000
Mount Holly	21,000
Springs	21,000
Buchkill	21,000
Liganian	20,000
Springs Bushkill Ligonier Dayton	20,000
Glen Rock	20,000
Spring Grove	20,000
Spring Grove	20,000
Seelyville Secane	19,000
New Freedom	19,000
Vorkhauen	19,000
Yorkhaven Tionesta	18,000
Thornburgh	18,000
Shanksville	18,000
Manefield	18,000
Mansfield Dawson	18,000
Annville	18,000
Hatfield	17,000
Gan	17,000
Hatfield Gap Overbrook Hills	16,000
Newton	16,000
Glenolden	16,000
Conway	16,000
Rlakeslee	16,000
Blakeslee Trout Run	16,000
Trov	16,000
Troy	15,000
New Tripoli	15,000
Harrison Valley	15,000
Boiling Springs.	15,000
Barto	15,000
Barto Sturgem	14,000
Swissvale	14,000
Swissvale Allenwood	14,000
Warren	14,000
Juniata	14,000
Edinbury	14,000
Candensis	14,000
Candensis Wyomissing	11,000
Hills	13,000
Shippenville	13,000
Hills Shippenville Riddlesburg	13,000
Sami refers	13,000
Glenshaw	13,000
	20,000

### RHODE ISLAND

Providence\$4	562 000
Pawtucket	843,000
Woonsocket	675,000
Newport	234,000
Cranston	130,000
West Warwick	93,000
Edgewood	84,000
Warwick	74,000
Auburn	74.000
Barrington	60,000
Tiverton	31,000
Central Falls	18,000
Riverview	12,000

SOUTH CAROLINA
Charleston\$785,000
Columbia 632,000
Greenville 341,000
Timmonsville 284,000
Spartanburg 282,000
Greenwood 195,000
Gaffney 176,000
Florence 175,000
Alcolu 150,000
Anderson 141,000
Union 134,000
Rock Hill 91,000
Sumter 90,000
Orangeburg 87,000
Bennettsville 74,000
Newberry 74,000
Winsboro 66,000
Easley 59,000
York 59,000
Laurens 54,000
Darlington 47,000
Hartsville 46,000
Marion 45,000

0	Camden	42,000	Bristol	90,000
0	Bamburg	41,000	Lewisburg	88,000
0	Saint Matthews	40,000	Union City	87,000
0	Manning	40,000	Dyersburg	76,000
0	Woodward	39,000	Lookout	
0	Beaufort	37,000	Mountain	75,000
0	Belton	35,000	Brownsville	72,000
0	Williamston	34,000	Columbia	69,000
0	Kershaw	33,000	Kingston	67,000
0	Taylors	33,000	Huntingdon	65,000
0	Lamar	27,000	Rockwood	63,000
0	Springfield	27,000	Favetteville	59,000
0	Clover	27,000	Gallatin	55,000
0	Pageland	23,000	Spring Hill	55,000
0	Westminster	22,000	Martin	55,000
0	Bishopville	22,000	Greeneville	54,000
)	Yonges Island	17,000	Pulaski	51,000
,	Cameron	17,000	Collierville	49,000
)	Cades	14,000	Portland	47,000
)	Crocketville	12,000	Charleston	42,000
)	Eutawville	12,000	Elizabethtown	42,000
)	Lynchburg	12,000	Tellico Plains	42,000
1	Lynchoung	,	Milan	38,000
1	SOUTH DAKE	AT A	Athens	35,000
)	SOUTH DAKE	///	Somerville	33,000
)	Sioux Falls	220 000	Jasper	31,000
1	Mitchell	146,000	Signal Mountain.	29,000
)	Aberdeen	140,000	Mountpleasant	28,000
	Huron	127,000	Cookeville	28,000
)	Rapid City	93,000	Etowah	28,000
)	Redfield	86,000	La Follette	28,000
	Lead	50,000	Orlinda	26,000
1	Yankton	49,000	Newbern	24,000
١	Marion	48,000	Centerville	23,000
ı	Pierre	48,000	Lexington	23,000
ч	Deadwood	35,000	Lynnville	19,000
1	Vermilion	32,000	Manchester	18,000
۱	Volga	31,000	Whites Creek	17,000
	Winner	29,000	Hendersonville .	17,000
1	Madison	28,000	Ellendale	17,000
۱	Spearfish	22,000	Big Sandy	17,000
1	Canton	22,000	Clinton	17,000
I	Flandreau	21,000	Madisonville	15,000
1	Jefferson	17,000	Fall Branch	14,000
ı	Summit	17,000	Clifton	12,000
	Centerville	16,000	Britts Landing	11,000
ı	Wentworth	15,000	* * * *	1
	Hudson	15,000	TEXAS	. 1
1	Alcester	15,000		
ı	Colman	13,000	San Antonio\$	4,752,000
1			Houston	3,769,000
	TENNESSEE		Dallas	3,698,000
1			Fort Worth	1,611,000
1	Memphis\$4,	200,000	El Paso	1,221,000
1	Nashville 4,	175,000	Amarillo	947,000
1		933,000	Beaumont	702,000
1		217,000	Waco	585,000
1	Johnson City	320,000	Galveston	567,000
ı	Jackson	193,000	Austin	508,000 437,000

### Life Insurance Means Much to Widow of 50 Years

188,000 126,000 122,000

121,000

Jackson ...... Ripley ...... Cleveland .....

Cleveland ..... Springfield ..... Humboldt .....

Covington ..... Clarksville ..... Murfreesboro ...

ROCHESTER, N. Y .- Life insurance to the widow of 30 years of married life means more than to a young widow, for a woman of 50 is unable to secure employment. If she must do something it offers her an opportunity of starting into business. Insurance means that a widow may keep her home until she obtains an offer for it, which does not sacrifice her home.

My experience with life insurance is that it is money saved, which would not have been otherwise saved. It cannot erase the great sorrow but it can carry a woman along until she is able to stand upon her own feet.

After being a housewife for so many years, a woman has lost all contacts with the business world, and has become socially inclined, which is not easily broken away from. Life insurance means that she need not drop her many friends. It also means that she may take a much needed trip, after a funeral, perhaps upon the ocean, to restore frayed

My husband was highly intellectual and his greatest regret was that he had not taken out more insurance, when a young man .- A. E. L.

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1934 Edition	
TEXAS Contin	ued
Tyler Sherman	176,000 168,000
Big Spring	160,000 155,000
Marshall	154,000 153,000
Brownsville Corsicana	150,000
Denison	144,000 141,000
Greenville	139,000 135,000
Marlin Port Arthur	119,000 118,000
San Benito	115,000 105,000
McAllen Terrell	104,000
Pampa Kerrville Brenham	102,000 $102,000$
Brenham Denton	101,000 95,000
Hillsboro	87,000 87,000
Harlingen Brownwood Nacogdoches	85,000 82,000
Victoria	82,000 81,000
Wharton Lufkin	80,000
Palestine Mexia	78,000 75,000
Waxahachie Shamrock	75,000 72,000
Gainesville McKinney	72,000 70,000
Cameron	69,000 66,000
Bryan Vernon Mineral Wells	65,000
Taylor	63,000 63,000
New Braunfels Borger	61,000 60,000
Mable Falls Navasota	59,000 56,000
McGregor	54,000 54,000
Wallis	53,000
Ennis Sulphur Springs. Crystal City	53,000 52,000
Longview	51,000 51,000
Humble	51,000 49,000
Snyder Madisonville	49,000 48,000
Cisco	48,000 48,000
Sacul Honey .Grove Chico	48,000 47,000
Edinburg	45,000
Stamford	45,000 45,000
San Marcus Henderson	44,000 43,000
La Grange Dalhart	43,000 42,000
Midland Plainview	41,000 39,000
Pilot Point	39,000
Falfurrias El Campo	39,000 39,000
Kelly Field Huntsville	37,000 37,000
Annona New Boston	36,000
Canyon	35,000 35,000
Farmersville Eagle Pass	34,000 34,000
Riverside Pearsall	33,000 33,000
Comanche	33,000 33,000
Bishop	33,000 32,000
Grand Saline	30,000
Panhandle	30,000
Wellington Teague Raymondville	30,000 29,000
	29,000 29,000
Lancaster	27,000 27,000
Wills Point	27,000 26,000
Trent Dawson	26,000
Dilley	26,000 25,000
Rice	25,000 25,000
Idalou Arp	25,000 25,000
Damon	24,000 24,000
Hawley	23,000

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	1	
	Gladewater	23,000
	Thorndale	22,000
	Santa Anna	22,000
	Orange	22,000
	Kicapo	22,000
	Hereford	22,000
	Silsbee	21,000
	Schulenburg	21,000
	Chapel Hill	21,000
	Yorktown	20,000
	Nixon	19,000
	Nixon	19,000
	Franklin	19,000
	Eagle Lake	19,000
	Calvert	19,000
	Winters	18,000
	Shiner	18,000
	San Diego	18,000
	Rockwall	18,000
	Rock Springs	18,000
	Handley	18,000
	Cotula	18,000
	Caldwell	18,000
ĺ	Thrall	17,000
ı	Roma	17,000
1	Rio Grande City	17,000
ı	Alpine	17,000
ĺ	Dimmitt	16,000
l	Sanderson	15,000
I	Odessa	15,000
l	Jermyn	15,000
1	Gordon	15,000
	Santa Rosa	14,000
	Ozona	14,000
	Chatfield	14,000
	Concho County	13,000

### **UTAH**

0		
0	Salt Lake City \$	1,654,000
0	Murray	115,000
0	Ogden	103,000
0	Provo	76,000
0	Logan	46,000
0	Brigham City	42,000
0	Price	42,000
0	Manti	18,000
0	Vernal	17,000
0	Pleasant Grove	16,000
0	Woodruff	14,000
0	Parowan	13,000
0	Kanab	13,000
n		

### **VERMONT**

		ı
Burlington	\$260,000	
Rutland	156,000	ı
Barre	105,000	ı
Montpelier	87,000	ı
Brattleboro	69,000	ı
Saint Johnsbury	56,000	
Bennington	53,000	l
Saint Albans	39,000	ı
Fair Haven	27,000	
Orleans	23,000	ı
Windsor	20,000	
Union Village	19,000	ı
North Bennington	19,000	
Morrisville	18,000	
Randolph	17,000	
Barton	17,000	
Wilder	16,000	ı
Waterbury	16,000	
Bethel	16,000	l
Hartford	15,000	
Middlesex	15,000	
Northfield	15,000	
Saxtons River	12,000	
Norwich	10,000	
Stockbridge	10,000	

### **VIRGINIA**

00,000	7111011111	
32,000		
30,000	Richmond	\$3,752,000
30,000	Norfolk	2,067,000
30,000	Roanoke	972,000
30,000	Lynchburg	613,000
29,000	Staunton	
29,000	Portsmouth	363,000
29,000	Petersburg	335,000
27,000	Newport News	
27,000	Agricola	272,000
27,000	Alexandria	270,000
26,000	Hampton	269,000
26,000	Danville	207,000
26,000	Charlottesville	187,000
25,000	Suffolf	118,000
25,000	Bristol	103,000
25,000	Ashland	97,000
25,000	Fredericksburg .	89,000
25,000	South Boston	78,000
24,000	Manassas	74,000
24,000	Winchester	70,000
23,000	Covington	67,000

	177	C7 000	0-111	99.000	Formatt	275,000
	Upperville		Oakland		Everett	
ı	Martinsville	55,000	Lawrenceville	21,000	Yakima	265,000
	Emporia	51,000	Rapidan	20,000	Walla Walla	205,000
	Lexington	51,000	Markham	19,000	Bellingham	180,000
	Radford	48,000	Belle Haven	19,000	Wenatchee	172,000
	Clifton Forge	48,000	Clarendon	18,000	Aberdeen	110,000
	Wytheville	43,000	Chuckatuck	18,000	Olympia	96,000
	Franklin	42,000	Stuart	17,000	Vancouver	96,000
	Bedford	41,000	Oceana		Longview	84,000
	The Plains		Deanes		Pullman	58,000
	Waynesboro		Washington	16,000	Bellevue	57,000
	Capron		Windsor	15,000	Anacortes	52,000
	Kilmarnock	37,000	Allavista	15,000	Puyallup	50,000
1						



"Son, you can't do better in making an investment than by putting your money in life insurance. I have seen a lot of fellows lose money on wildcat -get rich quick schemes, but there is nothing like good conservative life insurance for accumulating funds for old age and to protect your family.

"Some times your mother used to object to having to pay the premium on my life insurance when we had so many other ways in which we would like to spend it. But we resisted the temptation and kept up the payments and now the money is coming back to me in monthly instalments. It was just about eight years ago that I cashed in those policies after all you children were grown up and bought that annuity. Now the postman brings me a check every month without fail." (H. Armstrong Roberts photo)

Chesterfield	37,000	Swoope	14,000	Port Angeles	48,000
Woodstock	36,000	Pounding	14,000	Ellensburg	47,000
Quantico	36,000		14,000	Toppenish	46,000
Blackstone	34,000	Middeburg	14,000	Mount Vernon	42,000
Marion	33,000	Etna Mills	14,000	Pasco	39,000
Fincastle	32,000	Culpeper	14,000	Renton	33,000
Ettricks	31,000		14,000	Waitsburg	33,000
Glen Allen	30,000	Bluemont	14,000	Shelton	32,000
Waverly	28,000	Sandston	12,000	Chelan	31,000
Chase City	28,000		12,000	South Bend	30,000
Falls Church	27,000	Henrico County.	12,000	Auburn	30,000
University	26,000	Gordonsville	12,000	Dayton	29,000
Hilton Village	24,000	Rural Retreat	11,000	Moxee City	22,000
East Radford	24,000			North Yakima	20,000
Weems	23,000	WASHINGTO	N	Washtucna	19,000
Virginia Beach	23,000		***	Colfax	18,000
Warrenton	23,000		350,000		18,000
Gasburg	23,000				17,000
Cherrydale	23,000	Tacoma 1,			16,000

Zillah					15,000
Fort	Lewis		0		13,000

### WEST VIRGINIA

Wheeling\$1	,089,000
Charleston	816,000
Huntington	765,000
Parkersburg	332,000
Clarksburg	297,000
Fairmont	238,000
Morgantown	191,000
Bluefield	155,000
Follansbee	147,000
Martinsburg	126,000
South Charleston	113,000
Logan	87,000
Kenilworth	82,000
Princeton	81,000
Grafton	70,000
Beckley	65,000
Clay	62,000
Elkview	55,000
Keyser	55,000
Weston	51,000
Moundsville	50,000
Athens	44,000
Buckhannon	42,000
Phillippi	35,000
Point Pleasant	25,000
Montgomery	26,000
Shepherdstown .	18,000
Petersburg	17,000
Hambleton	17,000
Gary	17,000
Mount Zion	14,000
Elm Grove	13,000

### WISCONSIN

	11130011	,,,,
	Milwaukee\$	11.652,000
	Manitowoc	1,161,000
		685,000
ı	Racine	590,000
	Kenosha	541,000
	Madison	464,000
1	Chahaugan	458,000
	Sheboygan Green Bay	458,000
	Green Day	411,000
	La Crosse	354,000
	Beloit	334,000
	Fand Du Lac	303,000
1	Fond Du Lac.	292,000
	Appleton Eau Clair	240,000
	Eau Clair	231,000
	Whitefish Bay	227,000
	Menasha	222,000
i	Wausau	217,000
	Wauwatosa	205,000
	Superior Waukesha	175,000
	Waukesha	148,000
ı	West Allis	129,000
ı	Stevens Point	
	Rhinelander Marinette Chippewa Falls.	110,000
	Marinette	110,000
١	Chippewa Falls.	106,000
	Marshfield	100,000
ì	Two Rivers	105,000
1	Watertown	101,000
	Antigo	91,000
1	Antigo	90,000
	Plymouth	80,000
ı	Beaver Dam	72,000
1	Neenah Bangor	71,000
ı	Bangor	69,000
1	Portage Waupun	62,000
ı	Waupun	58,000
ı	Oconto	57,000
I	Baraboo	56,000
I	Fort Atkinson	56,000
ı	Somers	55,000
ı	Merrill	55,000
I	Menomonie	54,000
ı	Hartford Jefferson Depere	51,000
ı	Jefferson	51,000
ı	Depere	50,000
l	west Bend	48,000
l	Ripon	48,000
l	Burlington	48,000
ı	Kewaskum	46,000
1	Oconomowoc	45,000
l	Monroe	42,000
ł	East Troy	39,000
I	Monroe East Troy Port Wash-	
1	ington	37,000
1	ington Richland Center	36,000
1	Lake Mills	36,000
1	Edgerton	36,000
1	Stoughton	34,000
1	Shawano	34,000
	Elknorn	34,000
1	Whitewater	33,000
1	Whitewater Highland	33,000
1	Lodi	32,000
	(Continued on next	t page)

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### WISCONSIN\_Continued

Haywood	32,000
West Depere	31,000
Platteville	31,000
New Richmond.	31,000
New Glarus	31,000
Dodgeville	31,000
Sheboygan Falls	30,000
Phillips	30,000
Waterford	27,000
Amery	26,000
Tomahawk	25,000
Allenton	25,000
Brillion	24,000
rairwater	24,000
Little Chute	24,000
Hudson	23,000
Iron Ridge	23,000
New Lisbon	22,000
Barron	22,000
River Falls	21,000
Mount Horeb	21,000
Oakfield	20,000
Princeton	20,000
Darlington	20,000
Verona	18,000
Thiensville	18,000
Minocqua	18,000
Grantsburg	18,000
Cochrane	17,000
Lomira	16,000
Winneconne	14,000
Shullsburg	13,000

### WYOMING

Cheyenne\$1	86,000
Casper 1	67,000
Green River	73,000
Laramie	61,000
Torrington	12,000
Rawlins	39,000
Sheridan	32,000
Basin	24,000
Big Piney	19,000
Riverton	16,000
Lingle	15,000
Cody	14,000
	11,000

### CANADA

### ALBERTA algary .....\$498.000

Caigary	498,000
Edmonton	387,000
Medicine Hat	78,000
Lethbridge	61,000
Lougheed	18,000
Carmangay	17.000
Peace River	17,000
Rocky Mountain	21,000
House	15,000
Tudor	14,000
Airdrie	13,000
Strathmore	12,000
Vermillion	11,000
Drumheller	11,000
Craigmyle	10,000
	20,000

### BRITISH COLUMBIA

Vancouver\$1	.713.000
Victoria	480,000
New West-	,
minster	85,000
Kelowna	34,000
Campbellton	33,000
Terrace	24,000
North Vancouver	21,000
Nanaimo	20,000
Vernon	18,000
Esquilmalt	15,000
Langley Prairie.	15,000
Clinton	14,000
Chilliwack	13,000

### MANITORA

	•
Winnipeg\$2	2,465,000
Brandon	228,000
Saint James	59,000
Portage	
La Prairie	30,000
Dauphin	18,000
Neelin	18,000
Crandali	15,000
East Kildonan	15,000
Tlin Tlon	15,000
Morden	12,000
Rosser	11 000

### NEW PRINCY

	10,00 10.00
Saint John\$93,000 New Waterford	10,00
Fredericton 55,000	
Moncton 41,000 Edmundston 31,000 Toronto \$15,28	
Albertine 15,000 Hamilton 1,31	50,00
Sussex 15,000 Ottawa 93	35.00
	36,00

Bedford 10,	Guelph
New Waterford 10,6	Napanee Brockville
ONTARIO	Sarnia Wallaceburg
Toronto\$15,286,0	000 Pembroke

00	Napanee	
00	Brockville	
	Sarnia	
	Wallaceburg	
00	Pembroke	
00	Oshawa	
00	Sault Ste Marie	
00	Sudbury	

83,000	Schumaker	27,000
76,000	Islington	26,000
72,000	Saint Mary's	26,000
70,000	Magog	25,000
49,000	Norwich	25,000
49,000	Perth	24,000
49,000	Amherstburg	24,000
48,000	Arnprior	24,000
47,000	Chapleau	24,000
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### Augusta Township ... Simcoe ...... Renfrew ..... Marmora Gravenhurst ... Byron ..... Iearst ..... enwick ..... Hearst

Hastings ..... Scotland ..... Orangeville ....

Orangeville .... Iroquois Falls... Parkhill ...... Ridgetown ....

Palmerston ....

Prescott ...... Port Arthur....

Outremont .... Goderich .....

Saint George... West Hill..... Hawk Lake....

Gore Bay..... Hagersville ....

Glasgow .....

Wellington Campbellford ..

# No Finer Proof of Love for Family

KANSAS CITY, MO .- One foggy morning last November my mother drove my father to his office. She used the family car for some ewands during the day and returned for him in the evening. But his good-bye as he left her in the morning had been his last farewell; a few minutes before she called for him, he had been killed instantly in an accident. In his billfold, among kodak snapshots and clippings, we found a little poem, yellowed with age, in which were the two lines:

> "How many go forth in the morning who never come home at night.

My father was just a few days past his 50th birthday, in the prime of life. He was over six feet tall, vigorous, and in splendid health, and might reasonably have expected to attain the Biblical three score and ten years as his father and grandfather had done before him. He was a civil engineer and was active in church and Y. M. C. A. work, having served in France as a construction engineer with the Y. M. C. A. during the World War. He had been with the same firm for 23 years and his loyalty, industry, and ability were outstanding.

My mother was left with six children, three boys and three girls, five of them still at home and four in school. The oldest was 25, the youngest 10 years. My father's salary was never large and the expenses of a family of eight are tremendous. Therefore, we were surprised to find that he had left life insurance totalling \$20 .-Surprised, and grateful that he had shown his love for us in this practical way. Within a few weeks every policy was paid in full.

Without the insurance, we would have had a comfortable home, entirely paid for and in good condition, a practically new Nash sedan, over \$3,000 tied up in a building and loan association, and \$400 in cash. There was not a cent in outstanding debts against the estate, but after the funeral expenses were paid, we would have been without money, had it not been for the insurance.

We have tried to picture our plight had this been the case. My mother has never worked a day in her life outside her home; I, the oldest daughter, had a job that would scarcely have paid my expenses if I had lived away from home. My married brother has a young baby and as much responsibility as he can carry. This would have left the two boys, 17 and 19, a senior in high school and a freshman in college to assume the burden of supporting my mother and two younger sisters and keeping up a large house. The chances are that even if they had been forced to leave school, they couldn't have found work.

But fortunately, all this was in the realm of what might have been. Actually, we are independent. We can live on in our home, enjoy our car, the children can stay in school, and my mother has no financial worries added to her grief. All this, simply because my father was able to foresee our condition if he left us suddenly, and unprovided for.

Of course this \$20,000 is no fortune, but it is as much life insurance as my father could possibly afford with the demands of a large family on his salary. But we are careful of our expenditures, and it will amply provide for our needs during the next few years until the boys are selfsupporting and the girls have finished school. At present, most of the money is invested in government bonds, but this fall, when the estate is settled, my mother will buy an annuity, as she knows it was my father's plan for her to receive the money in regular amounts each month.

Our experience has been a powerful illustration of the value and necessity of life insurance. Our opinion of life insurance, now that we have first-hand experience with its benefits, can perhaps best be illustrated by the following facts:

Since my father's death, my married brother has increased his life insurance from \$3,000 to \$5,000. My brother who is 19, and is working during vacation, has increased his from \$1,000 to \$3,000. For several years I have intended to buy some life insurance "when I had the money;" last December I bought a \$3,000 policy. father's brother, a certified public accountant, has taken out an additional \$5,000 policy. Thus, four members of our family have increased their protection by \$12,000, and we intend to continue to do so. Any money that I have in the future, I expect to invest in life insurance or annuities, rather than in banks. We would be in need today if we had to depend solely upon our savings accounts for our funds.

My father insisted that each of his three sons buy a thousand dollar policy with the money he earned, at the age of 14 or 15. They are already thankful for his foresight.

This tragedy has brought home to us, as nothing else could possibly have done, the vital need for life insurance for everyone. I imagine that no anguish can equal that of the mother who is left with dependent children and no income. Certainly, a man can leave no finer proof of his love for his family than to leave them well provided for. And certainly the safest and easiest way for him to assure their future income is with life insurance.-Frances W. Kerr.

40,000 39,000

38,000

37,000 35,000

33.000

32,000 32,000

31,000

45,000 | Cornwall .....

Iroquois ...... Dundas .....

Port Colborne..

Lindsay .....
Tillsonburg ....
Midland .....

Fort Francis...

Brampton .....

Aurora ..... Fort William...

29,000 Ridgeway .... 29,000 Peterboro .... Walkerton .... 28,000 Weston .... Wolfe Island ...

### Elginburg ..... 10,000 Embrun ..... PRINCE EDWARD **ISLAND**

Charolletown\$249,000	ı
Summerside 88,000	ı
Souris 18,000	ı
QUEBEC	

	Montreal	\$5,845,000
	Quebec	1,575,000
	Westmount	693,000
	Outremont	133,000
	Montmagny	120,000
	Trois Riveres	116,000
	Lamblton	
	Sherbrooke	80,000
	Levis	48,000
	Valleyfield	43,000
	Asbestos	41,000
	Arthabaska	40,000
	Lac Megantic	37,000
	Ioliette	31,000
	Saint Lambert	26,000
	Waterloo	25,000
	Saint Jean	23,000
	Riviere Du Loup	23,000
	Huntingdon	23,000
	Perkins	22,000
	Coaticock	18,000
	St. Anne De	
	Bellevue	17,000
	Dundee	17,000
ı	Perce	17,000
ĺ	Thetford Mines	16,000
	Saint Hyacinthe.	15,000
	Priceville	15,000
	Marbleton	15,000
ı	Riviere Maine	14,000
	La Salle	13,000
	Rimouski	13,000
į	Victoriaville	13,000
	Saint Maurice	12,000
	Saint Marc	12,000
į	Roberval	12,000
i	Saint Pacome	11,000
J	Saint Marie	44 000
	Beauce	11,000
1	Granby	11,000
ı	Saint Germaine	10,000
Į	Parisville	10,000

### 10,000 SASKATCHEWAN

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Saskatoon\$265,000
Moose Taw 183,000
Regina 183,000
Swift Current 39,000
Rienfait 36,000
Admira1 30,000
Ponties 28,000
Salvador 22,000
Vorkton 19,000
Prince Albert 18,000
T eask 15,000
Watrous 15,000
Greelman 15,000
137oubusen 15,000
Kisbey 13,000
Eston 13,000
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Saint	John's					.\$	28	5,0	00

NOVA SCOTI	A
Halifax\$	440,000
Sydney	83,000
New Glasgow	39,000
Windsor	24,000
	23,000
Dartmouth	22,000
Yarmount	22,000
Stellarton	15,000
Truro	14,000
Glace Bay	11,000
East La Have	11,000

Forest Hill	
Village	419,000
Windsor	405,000
Oakville	268,000
Kitchener	248,000
Belleville	233,000
Brantford	207,000
Waterloo	168,000
Stratford	151,000
Chatham	118,000
Galt	116,000
New Hamburg.	109,000
Saint Thomas.	104,000
Kingston	98,000
Niagara Falls	89,000
Walkeville	84,000

	Orilla
00	Strathroy
00	Northbay
00	Waterford
00	Trenton
00	Ingersoll
00	Bridgeport
00	Owen Sound
00	Hawkesburg
00	Woodstock
00	Listowel
00	Whitby
00	Kirkland Lake
00	Fort Erie
00	North
00	Smith Falls

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## Individual Claim Payments in 1933 Listed by States and Cities

#### ALABAMA

Decrease in Payments in I	\$30,500,00 933\$2,400,00	00
Percentage of Decrease.		1/2
Rank in Payments among	States 28	th
Rank in Population		th
Payments Per Capita	\$11.	50
	Industrial: Co. No. 5, 15	
William T. Dawkins 45,920	Industrial: Co No 6 75	348
2 \$2,000 claims 4,000		287

William 2 \$2,000	T. Dawkins 45,920 claims 4,000
ALBE	RTVILLE—\$90,000
\$15,000	to \$20,000: Curtis Goodwin, 1 name
not gi	ven 40,000

not given	\$20,000 to \$25,000: Origen C. Hall
Name not given 5,000 3 \$2,000 claims 7,038 1 claim 1,000	Name not given 13,5
ALEXANDER CITY-\$42,000 Retired 6.019	\$3,000 to \$5,000: Harry James Collier, Eliza R.
Retired	White 12,0
Industrial: Co. No. 12, 4	4 \$2,000 claims 8,0 5 \$1,000 claims 5,0

claims	568
ALICEVILLE-\$35,000	
\$25,000 to \$30,000: W.	C,
Summerville 2 \$2,000 claims	4,500
ANTO ATTICTA OFF COO	

AND.	ALU	SIA-	-\$5	8,0	000	
\$20,000	to	\$25,0	000	. (	ha	rles
B. M						
\$3,000						
		ysicia				
not g	give	n				13,254
3 \$2,00	0 c	laims				6,600
1 clain	1					1.000

Hill; Physician; 1 name
not given 13,254
3 \$2,000 claims 6,600
1 claim 1,000
ANNISTON-\$318,000
George G. Britton 76,250
Name not given 74,250
\$3,000 to \$5,000: John D.
McGourik; 2 names not
given 11,706
6 \$2,000 claims 12,000
10 \$1,000 claims 10,000
Industrial: Co. No. 2, 15
claims 2,910

C. Hall
BESSEMER-\$185,000
Name not given 13,500 Designer 5,409
\$3,000 to \$5,000: Harry
James Collier, Eliza R.
Haralson, James A.
White 12,000
4 \$2,000 claims 8,000
5 \$1,000 claims 5,000 Industrial: Co. No. 5, 1
Industrial: Co. No. 5, 1
claim
Industrial: Co. No. 6, 118
claims 13,479
Industrial: Co. No. 12, 7
claims 872
BIRMINGHAM—\$5,949,000
F. W. Miller 138,288
Name not given 62,500
Name not given 52,000
Name not given 50,000
William D. Tynes, Jr., 33,000
Name not given 32,270
Fred F. Fulton 32,000

BAY MINETTE-\$32,000

1	Name not given 62,500
Į	Name not given 52,000
1	Name not given 50,000
ı	William D. Tynes, Jr., 33,000
1	Name not given 32,270
	Fred F. Fulton 32,000
ı	Attorney 25,291
١	\$20,000 to \$25,000: Cephus
	T. Mayfield, Cadwallader
ı	Jones; 1 name not
	given
	\$15.000 to \$20,000: Robert
	F. Russell, William B.
	Johnson, Edwin L. Tay-
	lor, Robert Benson Enins;
	4 names not given143,206

#### Lost Life Savings in Mortgage Company So Insurance Proves a Blessing

BIRMINGHAM, ALA.,—My husband, the late Charles E. McCay, was engaged in railroad work for 41 years and part of this time he was locomotive engineer. He performed his duties in his many places with efficiency and was considered a responsible employe. The last few years of his life he was engaged in the laundry business with his son-in-law

The insurance money was more than a blessing to me, as the insured and I had lost most of our life savings in 1930 which was invested in a mort-gage re-financing company, leaving us only \$500. in a bank. One can readily see that the hospital bills, funeral expenses, and doctors, would have absorbed the whole amount.

We have owned our home for 27 years and there being no mortgage we were not in debt. My son and two daughters being grown and married and having families of their own and with their many responsibilities the \$4,000 in life policies enabled me to continue to live in my home, which I probably would have lost. At my age, 63, I could hardly have secured a position which would have enabled me to earn a sufficient amount to maintain a home. This insurance money is used solely for We have owned our home for 27 years and there enabled me to earn a sufficient amount to maintain a home. This insurance money is used solely for my living expenses, taxes on home, fire insurance, and last but not least, my "own "life insurance." I unfortunately had to cash one policy as my reserve had to be used for expenses incurred in the death of my husband. The other policy, I left with the company, as I felt it was the safest place this money could be and it bears more interest than I could safely get elsewhere. Life insurance is the greatest thing in our social structure. It gives me independence where I would have been totally dependent.—Mrs. Charles E. McCoy. McCoy.

#### Unreported Payments Are Included in Totals

THE difference between the totals of payments shown opposite the various cities and towns and the sum of the payments actually listed is made up by adding to the payments listed the percentage of the unreported pay-ments for the entire state, as shown in the official insurance state reports, which the population of the city or town bears to the population of the state. It is impossible to secure a complete list of all payments, especially the smaller ones, so it is assumed that the unreported ones are evenly distributed throughout the state on the basis of population.

)	
)	
	\$12,000 to \$15,000: Henry
1	Haden Martin; Attorney,
	Manager; 2 names not
)	given 57,283
	given 57,283 \$8,000 to \$12,000: Charles
2	A. Scalco, F. L. Goodwin,
1	Richard W. Fox, J. R.
1	A. Scalco, F. L. Goodwin, Richard W. Fox, J. R. McWane, Mark P. Man-
2	
)	given109,007
)	\$5,000 to \$8,000: Alex.
)	given
)	Bealle, C. A. Hardwick;
)	Vice-Pres. of Waterworks, Merchant; 5 names not
)	Merchant; 5 names not
1	given
•	\$3,000 to \$5,000: Ernest M.
-	Gray, Aaron A. Gambill,
	Alton L. Barton, I. Hunt-
7	ington, Howell, Dr. Edgar
٠.	Collins, Clement H. Shu-
1	german, James D. Perry- man, Charles E. McCoy, Charles Sanders Ellison,
	Charles Canders Ellison
	Jesse Glenn Russell,
3	Thaddeus L. Belsher, Ru-
	bye E. Jones, Robert E.
=	T. Buie: 4 names not
	given
	given
- 1	53 \$1,000 claims 53,000
	Industrial: Co. No. 2, 71
	claims
- 1	53 \$1,000 claims. 55,000 claims 105,000 claims 18,814 Industrial: Co. No. 4, 83 claims 22,838 Industrial: Co. No. 5, 43 claims 13,663 Industrial: Co. No. 6, 322 105,000 claims 13,663 Industrial: Co. No. 6, 322 105,000 claims 18,663 Industrial: Co. No. 6, 322 105,000 claims 18,000 c
	claims 22,838
1	Industrial: Co. No. 5, 43
١	claims 13,863
1	Industrial: Co. No. 6, 322
	claims
- 1	Industrial: Co. No. 12, 51
-	claims 9,441
1	BREWTON-\$26,000
1	Lumberman 5,055
	Name not given 3 022
	Name not given 3,033 2 \$2,000 claims 4,000
	2 \$1,000 claims 2,008
	2 \$1,000 Cimilis 2,000

_	CHOCTAW-\$13,000
	\$8,000 to \$12,000: Hiram N. Hammond
	CULLMAN-\$57,000
	\$25,000 to \$30,000; William O. Kelley
	\$8,000 to \$12,000: William M. Adams
	\$3,000 to \$5,000; F. M. Bradford
	1 claim 2,000
	Industrial: Co. No. 2, 2 claims 299
	DADEVILLE-\$133,000
	Henry T. Donnell 88,360
	Farmer 9,781
	Name not given 5,000
	1 claim 2,515
	DANCY_\$12 000

BRUNDIGE-\$17,000

Name not given..... 10,000

- 1	
	DADEVILLE—\$133,000
	Henry T. Donnell 88,360
	Farmer 9,781
	Name not given 5,000
١	1 claim 2,515
	DANCY-\$13,000
	Physician 10,209
1	1 claim 1,000
	DECATUR-\$217,000
۱	Name not given 17,000
	\$3,000 to \$5,000: David S.
	Bullard; 1 name not
١	given 6,000
ı	5 \$2,000 claims 10,000
•	7 \$1,000 claims 7,000
1	Industrial: Co. No. 2, 7
ı	claims 1,234
	Industrial: Co. No. 5, 2
	claims 604
	DEMODOT TO BOX AND

	given 40,496 Hardware Dealer 5,009
3	DOTHAN-\$210,000
9	\$12,000 to \$15,000: Marcel-
	lus Franklin Pridgen \$8,000 to \$12,000: George
	H. Young
	Name not given 7,355
7	\$3,000 to \$5,000; Walter N. Fletcher
	3 \$1,000 claims 3,532
	ENSLEY-\$77,000
	20 000 An 210 000 Among M

ENSLE	EY-\$77,000	
8,000 to	\$12,000: Amasa T	
	\$8,000: George Mc	-

## \$3,000 to \$5,000: Samuel Robert McClellan 2 \$2,000 claims...... 4,00 2 \$1,000 claims...... 2,00 EUTAW-\$41,000 FALKVILLE-\$14,000 FLORENCE-\$284,000

6	claims 7,487   Industrial: Co. No. 12, 3	Samuel A. Blair 30,408 \$20,000 to \$25,000: Samuel
9	claims 583	H. Gibbons
	GADSDEN-\$195,000	\$5,000 to \$8,000; Roy P. Speake
	\$12,000 to \$15,000: Robert	Name not given 5,000
	L. McCleskey; 1 name	1 claim 2,000
	not given 28,000 \$5,000 to \$8,000; Cleland	1 claim 1,000
	Pratt Butcher	HEADLAND-\$45,000
5	\$3,000 to \$5,000: Merchant,	\$15,000 to \$20,000: Samuel
	Vasser B. Turner, 5	R. Vann
2	names not given 23,813 7 \$2,000 claims 14,043	\$12,000 to \$15,000: John J. Nowell, Jr.
	Industrial: Co. No. 2, 22 claims	1 claim 1,000
	Industrial: Co. No. 5, 5	HUNTSVILLE—\$03,000
	claims 1,513	Name not given 10,000
	Industrial: Co. No. 12, 7	\$3.000 to \$5.000 . Former
	elaims 810	Ice & Coal man 6,441

	GREEN VILLE—\$10,000
00	\$5,000 to \$8,000: Salesman, Housewife 12,954 \$3,000 to \$5,000: Wiley
	Howard 1 claim 2,003 1 claim 1,422
	GROVE HILL-\$75,000
00	Name not given 27,500 \$20,000 to \$25,000: Travis J. Bedsole
	Name not given 11,000 2 \$1,000 claims 2,506
00	GUNTERSVILLE-\$63,000
00	Name not given 13,000
0	Barnard, 1 name not
14	given 15,500 Name not given 5,000 1 claim 2,000
1	GURLEY-\$33,000
5 0 0 16	\$5,000 to \$8,000: Benjamin E. Graham \$3,000 to \$5,000: James W. Joplin 2 \$2,000 claims 4,006
3	HARTSELLE-\$71,000
17	Samuel A. Blair 30,408 \$20,000 to \$25,000; Samuel
3	H. Gibbons \$5,000 to \$8,000; Roy P. Speake
0	Name not given 5,000 1 claim 2,000 1 claim 1,000
	HEADLAND-\$45,000
	\$15,000 to \$20,000: Samuel R. Vann
3	\$12,000 to \$15,000: John J. Nowell, Jr.
18	1 claim 1,000 HUNTSVILLE—\$03,000
	ALVATED VELLEN - SUBJUNE

## Facts About Protective Life

(Excerpts from 27th Annual Statement to Policyholders)

Protective Life has over eight and one-half million dollars of assets, and owes no borrowed money of any kind. Owes no borrowed money of any kind. During the four years of the depression it has met promptly and at par every obligation and in addition has made some conservative new investments each year.

It has and will continue to cooperate with President Roosevelt and such recovery agencies as the NRA, and Home Owners Loan Corporation.

Protective Life is not now and never has been affiliated with any other institution.

The reserves set aside for its policyholders are in excess of legal re-quirement and are further strength-ened by its unusually large capital, surplus and contingency reserves.

Since its organization in 1907 it has

paid \$11,405,825.46 to policyholders paid \$11,400,000 and beneficiaries.

It writes both participating and nonparticipating insurance. Its low cost non-participating policies become participating when paid up, thus giving the policyholder the advantage of a guaranteed low cost during the premium-paying period and the partici-pation in dividends when paid up.

Because, unfortunately, some unscrupulous persons advise policyholders to drop their old insurance to take new, it is appropriate to repeat the warning we have frequently given in the past: Do not drop a policy in any legal reserve life insurance company for one in Protective Life. Do not drop a Protective Life. Do not drop a Protective Life policy for one in any other company. Any person who induces you to drop a legal reserve policy usually has his own interest in mind and not yours. Before taking any action, get the proposition in writing and then submit it to the Superintendent of Insurance of your state. Because, unfortunately, some un-



Operating in Alabama, Tennessee, Texas, Florida, North Carolina, Arkansas, Louisiana and Mississippi

\$15

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\$15 V

Na: \$25 V \$20

\$12, E \$8,0 H \$5,0 F \$3,0

a li h

18	•
ALABAMA—Continued	ROCKFORD-\$12,000
1 claim	
5 \$1,000 claims 5,000 Industrial: Co. No. 2, 23	SAINT BERNARD-814 000
claims 5,164 Industrial: Co. No. 5, 20	College President 12,29
claims 5,346 Industrial: Co. No. 12, 16	
claims 2,391	
JASPER—\$42,000	"I Am So Grat
Name not given 17,000 Name not given 5,000	hand's Esses
2 \$2,000 claims 4,000	Dalla s Toles
LUVERNE-\$70,000 \$8,000 to \$12,000: Stephen	Nothing Ke
W. Hicks; Merchant. 19,203 \$5,000 to \$8,000: Frank B.	Paying Hi
Bricken	ALBERTVILLE, AI
\$3,000 to \$5,000: 5 names not given 25,000	
3 \$2,000 claims 6,500 1 claim 1,000	My husband was a ye
McCULLOUGH-\$32,000	and I was 33 when he di
\$25,000 to \$30,000: Dr. Clar- ence Sellers	girl of four and a boy o
MARION-\$61,000	an undertaker and was o
Name not given 35,000	ing citizens of our com
Lawyer	local civic clubs, and alv
Wallace; Banker, Farm-	opment of his town.
1 claim 1.000 MILITOWN—\$13,000 \$5,000 to \$8,000: John D. Denny; Merchant 12,196	had an income of \$350
\$5,000 to \$8,000: John D. Denny; Merchant 12,196	much was put aside to
MOBILE—\$1,052,000	many times I have though
Name not given101,101	or we could go to this
Name not given	to meet this insurance
Name not given 13,626	grateful for my husband nothing keep him from
not given 79,332	progressed nicely in ou
not given 79,332 \$5,000 to \$8,000; Humboldt A. Siegert; Broker, Bank-	home, and after getting
\$3,000 to \$5,000: James E.	found we were going to
	money. We turned to
given	borrowed the desired a
Industrial: Co. No. 2, 52 claims	on it.
Industrial: Co. No. 5, 40	Without any warning
claims	something terrible happ
Industrial: Co. No. 12, 9	family. Our husband an
claims 1,233	a terrible incurable hea
MONROEVILLE—\$61,000 Company President 60,518	support. Our all depend
1 claim 2,000	work and care for us. V surance saved us. My
MONTGOMERY—\$1,268,000 \$15,000 to \$20,000: 2 names	the right kind of insurar
not given 35,000	"With all of the works,"
not given 35,000 Name not given 12,500 \$8,000 to \$12,000: 3 names	for the benefit of those
not given 34,000 \$5,000 to \$8,000; William O. Cromwell, Willie V. Whitefield; Division Man-	this language, it means clause, also the monthly
O. Cromwell, Willie V. Whitefield; Division Man-	meant that in this help
ager; o names not	ance paid him a month This meant that even in
\$3,000 to \$5,000: David W. Crosland, Oscar F.	independent. Otherwise
Thompson Leo Strassbur-	independent. Otherwise to care for us, or I, the
ger; Insurance Agent; 11 names not given 60,886 9 \$2.000 claims 18,200 12 \$1,000 claims 12,499 Industrial: Co. No. 5, 26 claims 7,390	have had to gone out a keep us from starving.
12 \$1,000 claims 12,499	months that he lived he w
claims	the best attention from d
claims 12,915	and I was able to stay rig children with us. This w
claims	fort gained for our family
MORVIN-\$24,000	peace that it brought us, ance was taking care of
\$8,000 to \$12,000: John A. McNider	of sorrow.
\$3,000 to \$5,000: Mer- chant; 1 name not	My husband knew tha
given 9,043	knew that although a yo
MOUNT HOPE—\$26,000	his family well cared for
\$8,000 to \$12,000: James T. Howell	thought.  At his death I received
1 claim 2,000 4 \$1,000 claims 4,000	inal amount of insurance
	This paid all debts of h
\$3,000 to \$5,000: Contractor, 1 name not given 7,048	and I was able to bury hi those we love. Our insu
	gage we had on our home
Industrial: Co. No. 12, 3	I feel that life insurance
OZARK—\$39,000	today than any others to family life and to keep it
\$8,000 to \$12,000: John A.	that sold my husband his
Anglin \$3,000 to \$5,000: H. C.	have rendered me valuable
Dowling, 1 name not given 10,000	Without life insurance
6 \$1,000 claims 6,548	eight months would have have lost everything we
PINCKARD—\$49,000  Name not given 48,000	we would have been penn
PINE APPLE—\$11,000	it is my children and I home that is free of debt,
Farmer 10,088	and the principal of the
PITTSVIEW—\$11,000	care of us by being loaned
Name not given 10,000   ROANOKE—\$26,000	mortgage real estate.—Na
\$3,000 to \$5,000: King Thomas Prather, 1 name	
	SAMSON-\$16,000
	Manager 10,038
ROBA—\$12,000	SELMA—\$564,000 Chambliss Keith114,000
Farmer 6.052 1	Name not given 31,300
Name not given 4,000	\$25,000 to \$30,000: 2 names

	THE NATIONAL UNDER	WRITER
ROCKFORD—\$12,000 \$8,000 to \$12,000: Walter B. McCain  8AINT BERNARD—\$14,000 College President 12,297	not given 58,31 Attorney 24,10 \$15,000 to \$20,000: F. M. Kelley \$12,000 to \$15,000: Mer- chant, Cotton Business 26,13	6 \$1,000 Industr claim Industr claim SHEI
band's Foresi	eful for My Hus- ght in Letting	Blake given 1 claim 3 \$1,00 SPRI
	ep Him From Premium''	not g 1 claim TALL
ALBERTVILLE, AL ance mean to me? Ever My husband was a you and I was 33 when he die girl of four and a boy of an undertaker and was co ing citizens of our communications.	A.—What does life insur-	Marion \$3,000 t McNegiven 3 \$2,000 2 \$1,000 TROY \$8,000 Hende
opment of his town. I had an income of \$350 a much was put aside to p	He was strong and well month. Each month so ay for his insurance. So	Total Decre Percer
	ht, "Oh we could buy this place if we did not have	Rank
	payment." But I am so	Rank Payme
nothing keep him from p	aying his insurance. We	ASH
progressed nicely in our home, and after getting	_	Name n
found we were going to money. We turned to o	have to borrow a little	Name n
borrowed the desired ar on it.	mount very satisfactorily	\$5,000 W. Bs \$3,000 t Matth
Without any warning t something terrible happe	to either of us one night	<b>DOUG</b> \$3,000
family. Our husband and a terrible incurable hear	daddy was stricken with	Jennin given 5 \$1,000
support. Our all depende	ed on him being able to	\$3,000 Lovell
work and care for us. W surance saved us. My w		Philbro 2 \$1,000
the right kind of insurance "With all of the works," for the benefit of those	ce, what the agents call, but to be more explicit	\$3,000 to M c G
this language, it means th	hat he had the disability	given FORT
clause, also the monthly is meant that in this helpl	ess condition his insur-	\$3,000 to Staggs
ance paid him a monthl This meant that even in h independent. Otherwise i	is severe illness we were	Name no
to care for us, or I, the have had to gone out an		\$3,000 to
keep us from starving. months that he lived he wa	As it was for the eight	GLOB1
the best attention from do and I was able to stay righ	ctors and special nurses,	\$3,000 to V. Hi given
children with us. This wa fort gained for our family, peace that it brought us,	s not only a bodily com-	3 \$2,000 1 claim
peace that it brought us, ance was taking care of u of sorrow.	knowing that our insur- is in this strenuous time	\$8,000 to A. O'C 1 Claim
knew that although a you his family well cared for.	t he would die, but he ing man he was leaving This was a consoling	OATMA Music Su PHOEN
At his death I received and amount of insurance	every penny of the orig- that he had taken out.	Robert V Name no \$25,000 t cian, 1
This paid all debts of his and I was able to bury hin those we love. Our insur	s illness, all obligations, n as we all want to bury rance paid off the mort-	Name no \$8,000 to Francis not giv
gage we had on our home I feel that life insurance	people are doing more	
oday than any others to amily life and to keep it a	live. I value the agents	Total P
hat sold my husband his i	favors.	Decrea Percen
Without life insurance sight months would have	ruined us. We would	Rank in
nave lost everything we ove would have been penni	less and dependent. As	Rank in Paymen
t is my children and I nome that is free of debt,	and we are not in debt,	ARKAD
and the principal of the care of us by being loaned	out at 8 percent on first	Name not John J. : \$20,000 t
nortgage real estateNa	ma K. Emmet.	Hearin

\$8,000 to \$12,000: Retired,
1 name not given... 20,057
\$5,000 to \$8,000: Wm. H.
Woodward, 1 name not
given ..... 13,000
\$3,000 to \$5,000: 2 names
not given ..... 7,734

13   3 \$2,000 claims 6,013 05   6 \$1,000 claims 6,010	1 claim 2,000 10 \$1,000 claims 10,100	BATESVILLE—\$51,000
Industrial: Co No 5 22		Physician
claims 6,009 Industrial: Co. No. 12, 4 claims 1,094		Andrews
		Name not given 5,000 2 \$1,000 claims 2,000
**SHEFFIELD—\$65,000  \$3,000 to \$5,000: Wyatt H.	\$3,000 to \$5,000: Engineer,	BEE BRANCH-\$31,000
Blake, 1 name not	given 17,257	\$25,000 to \$30,000: Pershing L. Johnson
given 7,719 1 claim 2,287 3 \$1,000 claims 3,000	4 \$1,000 claims 4,000 Industrial: Co. No. 5, 6	BLACK ROCK-\$20,000
SPRING HILL—\$22,000	claims 1,801 Industrial: Co. No. 12, 16	\$12,000 to \$15,000: Gustavus A: Warren
\$3,000 to \$5,000: 3 names	°claims 2,320	1 claim 2,000
not given 15,000 1 claim 2,505	TUSCUMBIA—\$43,000 Dealer	BLYTHEVILLE—\$50,000
TALLADEGA—\$80,000	2 \$2,000 claims 4.000	B. Holland
Marion H. Sims 31,000 \$3,000 to \$5,000: Daniel A.	4 \$1,000 claims 4,000 TUSKEGEE—\$53,000	Name not given 5,000 1 claim 1,250
McNeil, 1 name not given 9,000	Name not given 28,052 \$8,000 to \$12,000: Merchant;	BOONEVILLE—\$45,000
given 9,000 3 \$2,000 claims 6,091 2 \$1,000 claims 2,010	1 name not given 22,115	\$20,000 to \$25,000: Ray L. Whittam
TROY-\$77,000	UNION SPRINGS—\$22,000 \$3,000 to \$5,000: Sterling P.	\$3,000 to \$5,000: Harl W. Pyle, Emma L. Scott. 10,000
\$8,000 to \$12,000: Knox Henderson	Rainer; Judge, 1 name not given 12,679	1 claim 2,000 2 \$1,000 claims 2,007
		BRINKLEY—\$40,000
ARIZ	ONA	\$8,000 to \$12,000: 2 names
		not given 20,000 Merchant 4,008
	\$5,200,000	CAMDEN-\$32,000
Percentage of Decrease	933\$700,000 	Name not given 5,031 2 \$2,000 claims 4,200
Rank in Payments among	States 46th	2 \$2,000 claims 4,200 1 claim 1,000
Rank in Population		CHARLESTON—\$14,000 \$8,000 to \$12,000: Cass M.
Payments Per Capita	\$11.90	Bradley
	\$5,000 to \$8,000: Dr. Enoch	CONWAY—\$42,000
Name not gven 3,950	Hasson Derrick, Insur- ance Man, Otto Wyss. 23,281	\$8,000 to \$12,000: John H. Pence, Jr.
1 claim 2,500	\$3.000 to \$5.000: Aaron	2 \$2,000 claims 4,000 8 \$1,000 claims 8,000
BUCKEYE—\$38,000 Name not given 17,283	Goldberg, Frank A. Pruett, John C. Bannis-	CORNERSTONE—\$15,000
\$5,000 to \$8,000: Thomas W. Bales	ter, 8 names not given 42,033 12 \$2,000 claims 25,500	Gardener 10,067 1 claim 2,000
\$3,000 to \$5,000: Daniel J.	20 \$1,000 claims 20,000	DUMAS-\$23,000
Matthews DOUGLAS—\$63,000	PRESCOTT—\$42,000 2 \$2,000 claims 4,000	Name not given 10,000
\$3,000 to \$5,000: Irving	4 \$1,000 claims 4,007	Name not given 3,000 3 \$2,000 claims 6,000
given 8,000	<b>SELIGMAN—\$9,000</b> Name not given 5,000	EL DORADO—\$140,000 \$15,000 to \$20,000: Henry
FLAGSTAFF—\$40,000	SOMERTON—\$23,000	Packman; 2 names not not given 59,076
\$3,000 to \$5,000: Harold Lovell Osborn, John W.	\$5,000 to \$8,000: W. C. H.	\$5,000 to \$8,000: Charles A.
Philbrook 6,000 2 \$1,000 claims 2,000	Mott, 2 names not given 18,489	Berry; Service Man- ager
FLORENCE—\$23,000	TUCSON—\$93,000	Warshavsky, Odas A. Ball
\$3,000 to \$5,000: Chester F. McGee, 1 name not	Walter F. Christmann 77,785 Name not given 50,000	5 \$1,000 claims 5,014
given 8,000	Name not given 50,000	5 \$1,000 claims 5,014 Industrial: Co. No. 5, 22 claims 5,965
FORT DEFIANCE—\$7,000 \$3,000 to \$5,000; John D.	Name not given 48,000 \$25,000 to \$30,000: Joseph	ENOLA-\$12,000
Staggs	M. Ronstadt \$20,000 to \$25,000: F. G.	\$8,000 to \$12,000: Louis T. Lasley
FORT HUACHUCA—\$8,000	Gutknecht, 2 names not given 69,618	EUDORA-\$21,000
Name not given 5,000  GILBERT—\$7,000	\$15,000 to \$20,000: Samuel	Name not given 6,000 Name not given 5,000
\$3,000 to \$5,00t: Wilson A.	Richard Chasteen \$8,000 to \$12,000: Orville P.	1 claim 2,027
Douglass GLOBE—\$38,000	Berry, Earl C. Schwarz- waelder, Lawyer, 3 names	FAYETTEVILLE—\$230,000 Henry L. Tuck 55,000
\$3,000 to \$5,000: Chas. B. V. Hind; 1 name not	not given	Charles W. Appleby 40,000
V. Hind; 1 name not given 8,106	names not given 33,843	Name not given 25,000 \$8,000 to \$12,000: H. D. Tovey
3 \$2,000 claims 6,173 1 claim 1,000	\$3,000 to \$5,000: Student, Frances M. Perry, Ru- dolph J. Fabel, Marco S.	Name not given 5,000 1 claim 2,032 3 \$1,000 claims 3,000
NOGALES—\$18,000	dolph J. Fabel, Marco S. Alfassa, Salesman; 3	3 \$1,000 claims 3,000
\$8,000 to \$12,000: William A. O'Connor	Alfassa, Salesman; 3 names not given 29,778 13 \$2,000 claims 26,000	FORT SMITH—\$815,000
1 Claim 1,000	16 \$1,000 claims 16,000	Name not given
Music Superintendent 10,041	WILLCOX—\$16,000 \$3,000 to \$5,000: Charles E.	Arthur L. Ferguson 52,500 Name not given 44,500 Jesse G. Putman 33,025
PHOENIX-\$1,477,000	Adams 1 claim 2,000	\$8,000 to \$12,000: 3 names
	WINSLOW-\$31,000	Advertising Business . 5,027
Name not given 32,883 \$25,000 to \$30,000: Physician, 1 name not given 55,043	Name not given 5,000 1 claim 1,000	\$3,000 to \$5,000: George Carnahan, Charles C. Martin; 2 names not
Name not given 19,220		Martin; 2 names not given 14,283
	Name not given 7,335	given 14,283 8 \$2,000 claims 17,500 12 \$1,000 claims 12,500
	41,000 Claims	Industrial: Co. No. 5, 24 claims
ARKAI	NSAS	Industrial: Co. No. 6, 40
Total Payments in State		claims 7,937 Industrial: Co. No. 12, 22 claims
Decrease in Payments in 19	\$400,000	GARNER-\$15,000
Percentage of Decrease.	2%	\$12,000 to \$15,000: Thomas
Rank in Payments among S	tates	B. Hassell GRIFFITHVILLE—\$15,000
Rank in Population	25th	\$12,000 to \$15,000: Fred Crawford
Payments Per Capita		HARRISON-\$41,000
ARKADELPHIA—\$292,000		Name not given 12,500 \$8,000 to \$12,000: Super-
Name not given145,000   5   John J. Hardin 59,079	88,000 to \$12,000: Louie Reitzammer	intendent; 1 name not given
John J. Hardin 59,079 \$20,000 to \$25,000: J. A. Hearin		1 claim
	\$3,000 to \$5,000: John F. DeLony	HELENA—\$76,000 \$15,000 to \$20,000: James
	\$ \$2.000 claims 1,000	W. McAuley \$3,000 to \$5,000: Joseph B.
\$5,000 to \$8,000; Peter Zel-		
\$3,000 to \$5,000: Wm. V.	\$5,000 to \$8,000: George W.	Industrial: Co. No. 5, 10
	Martin \$2,000 claims 4,503	Connolly  1 claim
2 \$1,060 claims 2,080 1	Çıalım 1,130	claims

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1934 Edition	
ARKANSAS—Continued	5 \$2 000 claims 10.500
HOLLY GROVE-\$21,000	5 \$2,000 claims 10,500 4 \$1,000 claims 4,000 lndustrial: Co. No. 12, 11
Name not given 6,000	claims 1,664
2 \$2,000 claims 4,051 1 claim 1,000	MARION—\$28,000 \$15,000 to \$20,000: James
HOT SPRINGS-\$141,000	A. Redding
\$12,000 to \$15,000: Chris J.	1 claim 2,000 NEWARK—\$22,000
Ledwidge Attorney	Name not given 12,500 2 \$2,000 claims 4,500
	NORTH LITTLE ROCK—
given	\$90,000
2 \$2,000 claims	Name not given 12,000 6 \$1,000 claims 6,000
claims 2,211	OZAN-\$31,000
HUGHES—\$112,000 James P. Hughes 45,986	\$12,000 to \$15,000: H. A. King: 1 name not
Thomas H. Tucker 31,804 \$8,000 to \$12,000: Sam Ash-	given 30,000
worth: 1 name not	PARAGOULD—\$140,000 Frederick D. Rice 80.000
given	Frederick D. Rice 80,000 Manager 25,057 \$3,000 to \$5,000: Liza L.
1 claim 1,009	Baldwin 2 \$2,000 claims 4,017
HUTTIG-\$16,000 \$8,000 to \$12,000: George	8 \$1,000 claims 8,000
C. Pyle	PINE BLUFF-\$290,000
JOINER-\$19,000 Name not given 15,296	Name not given 37,000 \$20,000 to \$25,000: William
1 claim 2,500	E. Collier Name not given 10,000 Name not given 6,143
JONESBORO-\$246,000 Edward B. Noble106,800	\$3,000 to \$5,000: Edgar B.
Hotel Owner 15,063	Barrett, L. Milner Mc- Henry, Edwin Stewart; 2
\$3,000 to \$5,000: Geo. W. Martin; 1 name not	names not given 19,800 6 \$2,000 claims 12,500 6 \$1,000 claims 6,017
33,000 to 3,000 to 3,000 to 3,000 to 3,000 to 3,000 claims 6,000 6 \$1,000 claims 6,000 to 3,000 claims 6,000 to 3,000 claims 10,522 to dustrial: Co. No. 6, 132	6 \$1,000 claims 6,017 Industrial: Co. No. 5, 5
6 \$1,000 claims 6,000 Industrial: Co. No. 5, 41	claims 1,566 Industrial: Co. No. 12, 10
claims	claims 1,195
claims 24,841	PLAINVILLE—\$14,000
KINGSLAND—\$46,000 Edwin R. Buster 45,000	\$8,000 to \$12,000: Luther Evans
LAKE VILLAGE-\$28,000	PRESCOTT-\$22,000
\$15,000 to \$20,000: Harry E. Cook	-Merchant 6,647 Manager 7,787
Name not given 5,000	1 claim 2,613 1 claim 1.000
LEXA-\$26,000 \$15,000 to \$20,000: James	RECTOR—\$32,000
W. McAuley	\$12,000 to \$15,000: John W. Purcell
1 claim	\$3,000 to \$5,000: Sigmund Unterberger
Name not given 83,500 \$25,000 to \$30,000: Henry	5 \$1,000 claims 5,000
W. Browning	ROGERS—\$32,000
\$20,000 to \$25,000: 2 names not given 46,500 \$12,000 to \$15,000: Elbert	Name not given 17,253 \$3,000 to \$5,000: Henry J. Hawks
H. Wilkes Moe L.	2 \$1,000 claims 2,000
Sachs	ROSEBUD—\$13,000
	\$8,000 to \$12,000: William E. Plant
\$5,000 to \$8,000: Edgar M. Rowe, Wm. D. Thomas 12,500 \$3,000 to \$5,000: Charles F. Abeles, Lucien Matthews,	RUSSELLVILLE—\$55,000
Abeles, Lucien Matthews,	\$12,000 to \$15,000: Grover C. Webb
Jesse C. Hart, John H. Bowen, Henry H. Schmuck, Walter D. Wal-	Machinist 5,016 2 \$2,060 claims 4,000
ier, wilson H. McAllister.	3 \$1,000 claims 3,000
Lena M. Lassiter; Real Estate, Stockman; 9	\$8,000 to \$12,000: Cash L.
names not given 82,394 32 \$2,000 claims\$64,000	Murphy
32 \$2,000 claims\$64,000 29 \$1,000 claims29,000 Industrial: Co. No. 5, 25	TEXARKANA—\$135,000 \$8,000 to \$12,000: Buchard
Industrial: Co. No. 6, 227	H. Kuhl, P. G. Alston;
Industrial: Co. No. 12. 67	\$3,000 to \$5,000: 2 names
catims 3,305	not given 7,700 7 \$2,000 claims 14,000
LUXORA—\$22,000 \$8,000 to \$12,000: Frank D.	4 \$1,000 claims 4,000 WALNUT RIDGE—\$14,000
Retired 5.050	\$8,000 to \$12,000: Willis R.
1 claim 1,143	Cooper
MARIANNA—\$86,000 \$20,000 to \$25,000: Enoch	WARREN-\$26,000 Name not given 20,000
	WILSON-\$57,000
B. McLean, 1 name not	Name not given 50,000 \$3,000 to \$5,000: Rev. Wm.
given 10,000	F. Blevins

## Most Certain and Most Liquid Property Man Can Leave

ARKADELPHIA, ARK.—D. McMillan was a leading attorney in this community. He left \$15,500 insurance which was used by the beneficiary to buy United States securities. About 10 percent of his estate was represented by life insurance and the money gave the beneficiary ready cash for emergencies. The beneficiary says that life insurance is the quickest, the most certain and most liquid property that can be left by an assured to his heirs.

## THE TEST OF SECURITY

is MANAGEMENT—able and continuous management. All other evidences of strength grow directly out of—and are the results of—good management.

Fortunately—for both policyholder and agent—evidences of good management are always clear and unmistakable. Here are a few—with the application of the tests to this company:

HIGH RATIO OF ASSETS TO LIABILITIES. Kansas City Life—112%; the excess amounting to over nine million dollars.

HIGH LIQUID POSITION.

At no time in its history has this Company been required to borrow money, or sell securities to meet its cash demands; and it has, today, the highest percentage of cash and of liquid bonds in its history.

DEPOSIT COVERING RESERVE VALUE OF ALL POLICIES.

Every Kansas City Life policy is registered with the Insurance Department and its full reserve value secured by a deposit of bonds or deeds of trust.

For present satisfaction and for future dependability—for policyholder and for the agent who cares—the test of security is the test of good and continuous management.

For THIRTY YEARS the same executive officers have given their WHOLE time to the

## KANSAS CITY LIFE INSURANCE COMPANY

Home Office: 3520 Broadway KANSAS CITY, MISSOURI

J. B. REYNOLDS,

President

C. N. SEARS, Secretary

Agency inquiries should be addressed to J. F. Barr, Vice President and Superintendent of Agents

HUNTINGTON BEACH— \$43,000

Name not given..... 15,634 \$5,000 to \$8,000: Harvey S. Young 2 \$2,000 claims..... 4,050 1 claim ...... 1,000 HUNTINGTON PARK-

INGLEWOOD-\$175,000 

#### CALIFORNIA

071211	O INTITAL
Increase in Payments in I Percentage of Increase Rank in Payments among	\$172,000,000 1933 \$1,000,000 1% States 5th 6th \$30.35
ALAMEDA—\$265,000  Name not given	BIG BE/R LAKE—\$21,000 \$15,000 to \$20,000: George Wm. Bassett BURBANK—\$140,000 \$3,000 to \$5,000: George J. Helming, Edgar D. Hyames; Salesman, Real Estate; 1 name not given
claims 1,185	110 111 0 0

	Name not given 3,608	1.00
	2 \$1,000 claims 2,900	\$3,6 L
	COBONADO-\$42,000	1 c
	Name not given 5,000	E
	1 claim 2,017	Nan
	3 \$1,000 claims 3,000	\$3,0
	COVINA-\$28.000	6 3
	\$8,000 to \$12,000: C. E.	3 8
	Morlan	F
	\$3,000 to \$5,000: G. D. Jen-	\$3.0
	nings; 1 name not given 10,000	S
	1 claim 2,000	g
	CUPERTINO—\$13,000	3 \$
		F
	\$8,000 to \$12,000: Wm. K. Novakovich	Nar
	DIXON-\$18,000	\$15, B
	\$5,000 to \$8,000: Henry Pe-	\$12.
	ters	N
	Name not given 4,082	\$8,0
	DUNSMUIR-\$36,000	P
)	Name not given 16,000	\$5.0
١	\$3,000 to \$5,000: DeWitt C.	H
	Brown 1 claim 2,000	gi
,	1 claim 1,000	\$3,0 G
	EAGLE ROCK-\$51,000	h
	\$15,000 to \$20,000: 2 names	no
	not given 40,000	13
	not given     40,000       Name not given     5,000       1 claim     1,250	9 \$
		F
	EL MONTE-\$132,000	Ern
	\$8,000 to \$12,000: Howard S. Killian	Nan
		\$3,0
	Name not given 5,000	Eagi
	1 claim 1,000	1 cl
	EL SEGUNDO-\$21,000	2 \$1
į	\$3,000 to \$5,000: Harold L.	GI
١	Williams; Labor Dispatcher; 1 name not given 10,920	Nam
ı	given	Nam
1	1 claim 2,000	\$20,0
İ	ENCINITAS-\$31,000	Nam
I	Name not given 14,000 \$5,000 to \$8,000: Walter	Nam
I	\$5,000 to \$8,000: Walter	\$8,00
ı	McBroom Name not given 5,000	\$5,00
I	ESCONDIDO—\$44,000	Mi
I	Name not given 15,452	giv
۰	Name not given 15,452	\$3.00
		Sti
		Pa
		-

#### "Our Life Goes On in the Way That Was Planned"

SOUTH PASADENA, CAL.—The value of life insurance must always be expressed in terms of the individual. I feel quite sure that even in a case where larger amounts were involved, life incase where larger amounts were involved, lite insurance could not possibly mean more to anyone than it did to me. Except that I had a home, my husband's insurance constituted, on his death, my only provision and protection. What I should have done without it I shudder to consider. More than that, I know my husband's last days would have been tortured if he had had to feel that he was leaving me and our young daughter to poverty. He was able to die serene because we were

He was not a business man and he never earned large sums. It was at a considerable sacrifice that he maintained the insurance that he did. Two polices, aggregating nearly \$13,000, were not easy to keep up for a man in his circumstances. He was a keep up for a man in his circumstances. He was a man of scientific training and interests who devoted the most of his life after marriage to technical work in one of the government departments—work that was never more than very moderately paid, so that even by simple living we were able to accumulate little. When my husband reached middle life, a long illness wiped out all our savings and burdened us with debt. Life was a continual struggle after that, but through all emergencies my husband never failed to meet his life insurance premiums. That he could do so gave him a feeling of confidence. ing of confidence.

premums. That he could do so gave mm a recaing of confidence.

When he died, owing to the narrow margin on which we had lived, there was not \$25 in our joint account. But within a few hours of their notification, courteous representatives from both of the companies (Metropolitan and Bankers Life) in which he had carried policies called; and in less than a week checks for the full amounts were put into my hands. The relief, the support, I have no words to describe. This was the only light in dark days. I was able immediately to pay all expenses and meet all obligations. The debts we had could be paid in full. My daughter's education did not have to be interrupted. I consulted with the wise and kindly representatives of the companies and put back \$5,000 into one of them to provide an annuity for my old age. The remainder insures a provision for my daughter and myself until she has finished her training and reached earning power. Our life goes on in the way that was planned. My husband's care for us has extended beyond his lifetime.—Alice Dyar Russell.

80	\$3,000 to \$5,000: William C. Lewis
	1 claim 1,000
00	EUREKA-\$138,000
17	Name not given 15,000 \$3,000 to \$5,000: 3 names not given 15,000 6 \$2,000 claims 13,091 3 \$1,000 claims 3,000
	FAIR OAKS-\$19,000
00	\$3,000 to \$5,000: Arthur C. Spiers; 1 name not given
	FRESNO-\$693,000
	Name not given 67,000 \$15,000 to \$20,000: Joseph B. Harp
	\$12,000 to \$15,000: Ralph E.
32	\$8,000 to \$12,000: Lucius Powers; 3 names not
0	\$5,000 to \$8,000: Simon W. Henry, Jr.; 2 names not
0	given
0	13 \$2,000 claims 29,000 9 \$1,000 claims 9,000
0	FULLERTON-\$380,000
9 0	Ernest S. Gregory. 287,800 Name not given. 15,000 Name not given. 12,000 \$3,000 to \$5,000: Thos. Eadington: 1 name not given 7,107 1 claim 2,500 2 \$1,000 claims. 2,000
	GLENDALE—\$877,000

	GLENDALE—\$877,000	
	Name not given 63,000	ley; Auditor; 2 names
0	Name not given 50,000 \$20,000 to \$25,000: 2 names	not given 13,136
0	\$20,000 to \$25,000: 2 names	3 \$2,000 claims 6,500
	not given 44.670	1 0 01,000 CIAIIIIS 0,000
	Name not given 19.295 Name not given 12,025	LA CANADA-\$25,000
0	Name not given 12,025	Name not given 10,000
	\$8,000 to \$12,000: 3 names	Name not given 5,103
0	not given 30,000 \$5,000 to \$8,000: Dr. E. M.	Name not given 5,000
v	Miller; 3 names not	1 claim 1,000
	given 26,030	
2	\$3,000 to \$5,000: Robert H.	LA VERNE-\$27,000
	Wright, Charles M. Street. Jr., Maxie J.	\$8,000 to \$12,000: Robert
=	Street. Jr., Maxie J.	Louis Fischer
	Parker; Retired; 6 names	\$3,000 to \$5,000: Dennis F.
	not given 39,126	Schrock
	11 \$2,000 claims 22,000 24 \$1.000 claims 24,000	1 claim 2,000
	24 \$1.000 claims 24.000	LONG BEACH-\$2,022,000
	Industrial: Co. No. 1, 23 claims 5.959 Industrial: Co. No. 12, 7	27 500
	claims 5.959	Name not given 87,500
	Industrial: Co. No. 12, 7	Name not given 58,000 Name not given 36,405
- 1	claims 1,425	Name not given 35 000
- 1	GLENDORA—\$41,000	Name not given 35,000 Name not given 27,900 \$15,000 to \$20,000: Joe G.
- 1	Name not given 26,990	\$15.000 to \$20.000: Joe G.
-	\$3.000 to \$5,000: Carroll S.	Bone, Allen L. Shaw; Store Proprietor 48,886 \$12,000 to \$15,000: F. J.
- 1	Whitcomb	Store Proprietor 48,886
- 1	GOLETA-\$13,000	\$12,000 to \$15,000: F. J.
-	\$8.000 to \$12,000: Russell	Nichols, John Krick, Wm.
-	Rowe	B. Gates; Attorney; 2
-	HAYWARD-\$58,000	names not given 79,772
1		\$8,000 to \$12,000: Wm. F. J. Schmidt, Robt. D. Jud- kins, Ed. Farr, Thomas W. Watson; Store Man-
1	Company President 10,337 \$3.000 to \$5,000: Andrew C.	J. Schmidt, Robt. D. Jud-
-1	Nielsen, Louis P. Howe,	W Watson: Store Man-
1	1 name not given 15 000	ager: 4 names not
1	1 name not given 15,000 5 \$2.000 claims 11,000	ager; 4 names not given 92,454
1	HILLSBOROUGH—\$214,000	\$5,000 to \$8,000: John L. Probst: Housewife, Engl- neer: 2 nam es not given 30,589 \$3,000 to \$5,000: Lee Rid- dle, Horace C. Lowther,
1		Probst; Housewife, Engi-
1	Name not given105,000	neer; 2 names not
1	Name not given 40,000 \$8,000 to \$12,000: Charles	given 30,589
1	W. Haswell; 3 names not	\$3,000 to \$5,000: Lee Rid-
П	given 44 000	dle, Horace C. Lowtner,
1	given	Harry L. Cohn, Tsuneto Matoba, St. Clair Butler;
1	not given 9,911	Foreman; 12 names not
	3 \$1,000 claims 3,000	given 72,129
	HOLLISTER-\$132,000	31 \$2,000 claims 62,000
1	Fruit Grower100.066	31 \$2,000 claims 62,000 37 \$1,000 claims 37,000
	Name not given 3.000	Industrial: Co. No. 1, 15
Г	HOLLYWOOD-\$1,473,000	CIAIMS 2,090
1.		Industrial: Co. No. 12, 16
	Name not given125,000	claims 3,335
H	Name not given 50,000	LOS ANGELES-\$29,211,000
13	Name not given 42,000	John G. Bullock 1,690,325
1	Charles John Orbison 37,058 Lawrence A. Wagner 34,799	Name not given 200 000
1	Investment Broker 17 601	Name not given172,265 Name not given138,540 William W. Whitecot-
13	Investment Broker 17,691 \$12,000 to \$15,000: Norman	Name not given138.540
1	A. Spencer: 1 name not	William W. Whitecot-
1	given	ton
1 5	given	Name not given 100,000
ľ	Rascoe; 2 Retired; 2	Name not given 100,000 Name not given 86,000
	names not given 51.537	Name not given 86,000
1	5,000 to \$8,000: 4 names	Walter Taylor 77,150 Name not given 75,612
1	not given 26,321 3,000 to \$5,000: Frank P.	Name not given 75,612
1	3.000 to \$5.000: Frank P.	Name not given 75,000 [
1	McCann, Edward D.	Name not given 75,000

William W. Whiton
Name not given.
Name not given.
Name not given.
Walter Taylor
Name not given.
Name not given.
Name not given.
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Name not given. 50,000

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Name not given. 50,000

Name not given. 50,000

Name not given. 50,000

Name not given. 50,000

Name not given. 50,000

Name not given. 49,000

Waldo E. Starr. 43,741

William R. Goodheart,

Sr. 40,000

Michael A. Mellenthin. 39,000

Fred E. Peterson. 38,517

Name not given. 32,500

Name not given. 32,893

C. Oscar Riedel. Sr. 33,000

Name not given. 30,000

Sz5,000 to \$30,000: N. K.

Smith, Beecher Laswell;

2 Retired, Merchant,

Clothing Merchant;

2 names not given. 209,560

#### Insurance Is "a Trust" Which Means Reliance, Hope for the Future LOS ANGELES, CALIF.-My husband was a

man of integrity, of high ideals, and beloved by his fellow-men. He held many positions of trust, his last with farm loan department of the New York Life for 18 years. His life insurance made it possible to pay all debts promptly, including doctors, nurses, hospital and funeral bills. To each of our three children was given a start in business lifeand to me, by conservative methods, the wherewithall for existence.

Insurance of any kind is an asset. It is an assurance, a trust which means reliance, a hope for the future

Life insurance is a potential, as well as an actual value. It guarantees the necessities of life to the family. So "Faith is the substance of things hoped for, the evidence of things not seen." With no life insurance, I would have been among the helpless .- Name withheld, Evanston, Ill., and Los Angeles

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	1\$20,000 to \$25,000: Investi-
36	gator, Banker; 5 names
00	not given
00	not given
	Farwell; 10 names not
	given
0	\$12,000 to \$15,000: Albert
3	H. Froebe, Jacob C.
00	Ernst; Clerk; 9 names
0	H. Froebe, Jacob C. Ernst; Clerk; 9 names not given
	158,000 to \$12,000: Raymond
	R. Koontz, Herman L.
	Browne, Richard J.
	Walsh, George F. Day,
	Browne, Richard J. Walsh, George F. Day, Dorothy L. Bromberg,
	Geo. F. Dereraut, Ottis C.
0	Anthoney, Wm. B. Pick-
	rell, E. R. A. Misemer,
0	Matthew A. Young, Mau-
0	rice H. Davis, Harry M. Pallock, Ralph P. Tiet-
5 0	Pallock, Raiph P. Tiet-
0	sort; Retired, Lecturer,
0	Manufacturer; 49 names
U	not given
	\$5,000 to \$8,000: George C.
6	Mansfield, Robert O. Os-
-	born, Robert F. Hale, Cecil E. Cobb, Ed. M.
	Cecil E. Cobb, Ed. M.
	Wheeler, Edmund G. Chapman, Walter J. Reyn-
2	Chapman, Walter J. Reyn-
٠,	olds, John B. Monlux,
	Frank E. McMullen, Cy-
	ril J. McCann, Richard
	Livingston, Joseph W. Jarrett, Benjamin P.
	Hoan Charlette Clas
1	Hoar, Charlotte Glas- band, Clarence L. Jones,
	Andrew M. Stabb, Ed. C.
- 1	Andrew M. Stabb, Ed. C.

Andrew M. Stabb, Ed. C. Yockey, Anna B. Cocke, Edwin L. Chilberg, Will T. Brownile, Thornton Fitzhugh; Cafe Manager, Company President, Musician, Insurance Business, Real Estate, 3 Retired; 21 names not given... 312,007 \$3,000 to \$5,000 Richard Stone, Wm. A. Newson, John B. Stewart, Carleton R. Elliott, Wm. S. Hill, Jacob R. Cox B. R. Cosby, Sam Bellman M. Rackon, Eugene J. Pincau, Gustave H. Pockels, Philp A. Pinkel, Mary McCarthy, Dam on T. Lanier, Robt. Kranz, Albert L. Jason, Joseph Heilen, Sol Casper, John E. Hamlin, Robt. M. Hall, Leroy J. Full, Jesse J. Fuerst, Willy Dethlefs, Thomas A. Argue, O. C. Eckerman, Harold Theodore Borchardt, Wm. H. Clsyton, Guido Meniketli, Donald S. T. Chapman, Edgar Elibert, Daniel P. Sinker, Eichar, Max Koffman, Wm. F. Howe, Frank Bernard, Robt. H. T. Hertel, Jr. A. Wright, Chas. E. Parslow, John W. Wilson, Wm. A. Wilson, Hugo G. Beatty, Franklin H. Tower, Frank B. DePuy, Florence H. Joos, Franklin H. Smith, Frank W. Preston, Earl L. Phinney, Leo N. My-hill, R. A. Meek, Wm. H. Riesen, Hughes E. Sanger, Harry L. Varey, Wm. O. Scholtz, Wm. Lloyd K en n e dy, Saul Glass, Effe May Wright, S. H. Thompson, I. E. Ullrich, W. E. Sears, Walter J. Johnson, William H. Walrod, James R. R. Ervin, Roy P. Bratton, Miriam L. Kobey: 2 Salesman, 7 Retired, Com-

Dauge; Retired, Furniture
Broker, Oil Man; 1 name
not given 56,36
\$5,000 to \$8,000: John W.
Cruickshank; Contractor.
Retired, Executive: 3
names not given 40,19
er oon to er oon. Allered
\$3,000 to \$5,000: Alexander
Westrup, Charles R. Doe;
Company Vice-Pres.; 13
names not given 71,384
23 \$2,000 claims 46,500
20 \$1,000 claims 20,000
BEVERLY HILLS-
\$1,044,000
Financier205,736
Railroad Supply 25,035
\$15,000 to \$20,000: Edward
P. Lerner: 4 names not
given 95,437
\$8,000 to \$12,000: 5 names
\$5,000 to \$12,000; 5 names
not given 50,000
Nursery Business 5,130
\$3,000 to \$5,000: Allen C.
Bard, Merville E. Gates,
S. P. Leeper; 2 names
not given 21,000
5 \$2,000 claims 10,250
5 \$1,000 claims 5.000

ARCADIA-\$24,000

ARCATA-\$25,000 

 School Teacher
 4,097

 3 \$2,000 claims
 6,000

 2 \$1,000 claims
 2,077

AUBURN-\$30,000 

AZUSA—\$68,000

Charles E. Williams... 38,000
Retail Lumberman 10,038
Lumberman 5,029
3 \$1,000 claims... 3,000

BAKERSFIELD-\$247,000 W. W. Colm...... 49,000 \$5,000 to \$8,000: 2 names

BERKELEY-\$2,028,000

 Name not given.
 207,286

 Name not given.
 71,369

 Name not given.
 47,500

 Name not given.
 43,148

 Retired.
 32,383

Name not given ... 28,000
Name not given ... 28,000
\$20,000 to \$25,000: Contractor; 1 name not given 47,795
\$15,000 to \$20,000: Louis
Shafsky; 3 names not
given ... 69,391

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by

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CALIFORNIA—Continued	Name not given 12,1 \$8,000 to \$12,000: L. H.
pany President, Jeweler,	Aarons; Company Man- ager, Stock Buyer, Mer- chant, Retired; 3 names
Attorney, Accountant; 110	ager, Stock Buyer, Mer- chant. Retired; 3 names
194 \$2,000 claims383,230	not given 82,3
pany President, Jeweier, Attorney, Accountant; 110 names not given 771,417 194 \$2,000 claims 233,200 253 \$1,000 claims 235,000 Industrial: Co. No. 1, 225	not given
Industrial: Co. No. 1, 225 claims	
claims 34,108	Dentist, Proprietor, In- surance Broker; 1 name
claims	not given 44,5 \$3,000 to \$5,000; Richard B. Smith, Sven Thorsten Hansson, Thomas E. Mul-
LOS BANOS—\$68,000	B. Smith, Sven Thorsten
Name not given 60,000	len, Frank Sheets, Lester
1 claim 1,500	ton, John Vinkevich,
LOS GATOS-\$91,000	Hansson, Thomas E. Mullen, Frank Sheets, Lester A. Manning, Levi Stockton. Jo hn Vinkevich, George C. Schley, 11 names not given 75, 50 \$2,000 claims 100, 51 \$1,000 claims 52, Industrial: Co. No. 1 77 claims
Edwin M. Miller 44,600 \$5,000 to \$8,000: Lucius M.	50 \$2,000 claims100,
Hubbard Name not given 3,000	Industrial: Co. No. 1 77
4 \$2.000 claims 8,330	claims 15,1
1 41,000	
MARYSVILLE—\$42,000 Name not given 5,920	OCEAN BEACH-\$75,000
Name not given 5,000	Name not given 10, \$3,000 to \$5,000: Waldo J. Ambuhl, John C.
	Ambuhl, John C. Bryan 8,
MAYWOOD—\$17,000 Name not given 9,200	2 \$2,000 claims 5,0
1 claim 1,451	OCEAN PARK—\$26,000
MENLO PARK-\$82,000	\$5,000 to \$8,000: R. J. Na- hama, J. W. Spencer. 11, \$3,000 to \$5,000: John W.
Name not given 65,000 Name not given 10,000	\$3,000 to \$5,000: John W. McTaggart
Name not given 3,000	1 claim 1,6
MERCED—\$58,000	OJAI—\$53,000 Name not given 38,
\$3,000 to \$5,000: Clinton C. McCormick; 3 names not	1 claim 2,1 1 claim 1,
given 17,845 2 \$2,000 claims 4,048 4 \$1,000 claims 4,033	ONTARIO-\$156,000
4 \$1,000 claims 4,933 MILL VALLEY—\$59,000	\$15,000 to \$20,000: Wm. H.
40 000 4- 919 000: 9 names	\$3,000 to \$5,000: John F. Wyon; Retired; 5 names
not given 20,000 \$3,000 to \$5,000: Alexander C. Locey; 3 names not	not given 27,0
C. Locey; 3 names not	1 claim
given	PACIFIC GROVE-\$43,000
MILPITAS—\$42,000	Name not given 10.0 \$3,000 to \$5,000: Edwin S.
\$15,000 to \$20,000: Lucas	Johnston; 1 name not
J. Downing; 1 name not given	2 \$2,000 claims 4,0
Name not given 3,500 MODESTO-\$108,000	PACIFIC PALISADES—
40 447	\$20,000
\$3,000 to \$5,000; Ruth E. Nichol; 3 names not	\$5,000 to \$8,000: George E. Bittinger
given	Name not given 5,0 1 claim 2,5
2 \$1,000 claims 2,048	PALMS-\$17,000
MONROVIA-\$96,000 \$8,000 to \$12,000: Charles	Investments 15,1
I. Goodman	PALO ALTO—\$257,000 Name not given 27,0
Washburn	Name not given 27,0 \$15,000 to \$20,000: 2 names
4 \$2,000 claims 9,000 3 \$1,000 claims 3,500	not given 40,0 \$8,000 to \$12,000: 4 names
MOUNTAIN VIEW-\$27,000	not given 40,0 \$5,000 to \$8,000: Engineer;
\$3,000 to \$5,000: J. W. Paulding, 1 name not	
given	\$3,000 to \$5,000: 8 names not given 33,7 2 \$2,000 claims 4.0
given 7,000 2 \$2,000 claims 4,600 2 \$1,000 claims 2,006	2 \$2,000 claims 4,0 1 claim 1,0
NAPA-\$78,000	PASADENA-\$1,606,000
\$8,000 to \$12,000: Emory L. Wyckoff	James A. Walker100,0 Name not given34,4 Dr. Glenn Wood33,4 \$20,000 to \$25,000: Daniel C. McCallum, Alfred M.
\$3,000 to \$5,000: 2 names not given 10,000	\$20,000 to \$25,000: Daniel
1 claim 2,565 2 \$1,000 claims 2,000	Sloan, Author: 2 names
NORTH HOLLYWOOD-	not given 81,2 \$15,000 to \$20,000: Propri-
\$30,000	etor; 1 name not given 33,9
Mining Engineer 10,091 Name not given 5,000 3 \$1,000 claims 3,000	
3 \$1,000 claims 3,000 NOVATO—\$46,000	etor: 2 names not given
Name not given 30,000 Name not given 10,000	Sterling, Allyn L. Daniels;
Name not given 10 000	
1 claim 2 000	given 90,7 \$5,000 to \$8,000: Henry H.
OAKLAND-\$2,856,000	\$5,000 to \$8,000: Henry H
OAKLAND—\$2,856,000	\$5,000 to \$8,000: Henry H. Hopkins; Frank Beers;
OAKLAND—\$2,856,000	Hopkins; Frank Beers; Winfred F. Flory; Re- tired: 1 name not given
OAKLAND—\$2,856,000	Hopkins; Frank Beers; Winfred F. Flory; Re- tired: 1 name not given
OAKLAND-\$2,856,000	Hopkins; Frank Beers; Winfred F. Flory; Re-

Name not given 12,500
Name not given 12,500 \$8,000 to \$12,000: L. H. Aarons; Company Man- ager, Stock Buyer, Mer- chant, Retired; 3 names
chant, Retired; 3 names not given
not given 82,366 \$5,000 to \$8,000; Irvin Alonzo Crowther, Felix Orio, Samuel M. Sample;
surance Broker; 1 name
not given 44,831 \$3,000 to \$5,000; Richard
B. Smith, Sven Thorsten Hansson, Thomas E. Mul-
A. Manning, Levi Stock-
George C. Schley, 11 names not given 75,558
B. Smith, Sven Thorsten Hansson, Thomas E. Mullen, Frank Sheets, Lester A. Manning, Levi Stockton. John Vinkevich. George C. Schley, 11 names not given. 75,558 50 \$2,000 claims 100,000 51 \$1,000 claims 52,000 Industrial: Co. No. 1 77 claims 15,583 Industrial: Co. No. 12, 13
Industrial: Co. No. 1 77 claims
Claims 1,941 OCEAN BEACH—\$75,000
Name not given 10,000 \$3,000 to \$5,000: Waldo J.
Ambuhl, John C.
OCEAN PARK—\$26,000 \$5,000 to \$8,000: R. J. Na- hama, J. W. Spencer. 11,500 \$3,000 to \$5,000: John W.
1 claim 1,000 OJAI—\$53,000
Name not given 38,218 1 claim 2,005
1 claim
\$15,000 to \$20,000: Wm. H. Craig
Craig \$3,000 to \$5,000: John F. Wyon; Retired; 5 names not given 27,007
not given 27,007 1 claim 2,006 3 \$1,000 claims 3,000
PACIFIC GROVE-\$43,000
Name not given 10,000 \$3,000 to \$5,000; Edwin S. Johnston; 1 name not
2 \$2,000 claims 4,000
PACIFIC PALISADES—
\$20,000 \$5,000 to \$8,000: George E.
Bittinger   Name not given 5,000   1 claim 2,500
PALMS-\$17,000
Investments 15,108 PALO ALTO—\$257,000
Name not given 27,000 \$15,000 to \$20,000: 2 names
\$8,000 to \$12,000: 4 names
not given
1 Claim 1,000
PASADENA-\$1,606,000 James A. Walker100,000
James A. Walker100,000 Name not given34,431 Dr. Glenn Wood33,464 \$20,000 to \$25,000: Daniel
Sloan Author: 9 names
\$15,000 to \$20,000. Propri-
\$12,000 to \$15,000: Proprietor: 2 names not
\$8,000 to \$12,000: Robert
Retired, School Teacher,
given 90,765
Hopkins; Frank Beers; Winfred F. Flory; Re- tired; 1 name not given
tired; 1 name not given
\$3,000 to \$5,000: Herman G.

#### Father Was Strong Believer in Life Insurance as Family Protector

ROGGEN, COLO.—My father was a strong believer in insurance. He had a total of \$17,000 at the time of his passing and in our younger years he naturally used it as a protection more than as an investment. He was a stock grower in the latter years, operating two or three ranches and was also interested in several other enterprises. A man of great vision and personality and friend to all. He left his estate all clear and am glad to mention that all this due to life insurance. We have always carried what insurance we could afford from youngsters up and think it the greatest of all investments if properly placed and feel nothing will do more to develop the country's manhood and good citizenship.—James H. Painter.

	LIFE INSURANCE DI	S
0	Barber; 15 names not given 85,621 24 \$2,000 claims 48,000	
3	33 \$1,000 claims 33,500 Industrial: Co. No. 12, 4	
,	claims	l
1	Matzen; Farmer 12,566 1 claim 2,000 4 \$1,000 claims 4,122	
	PIEDMONT—\$416,000  Name not given100,000  Name not given87.014	-
	Name not given	
8	not given 49,989 \$15,000 to \$20,000: 2 names not given 31,644 Assistant Supervisor . 5,146	
3	Assistant Supervisor . 5,146 \$3,000 to \$5,000: 2 names not given 8,470 6 \$1,000 claims 6,200	
1	PLACENTIA—\$42,000 Albert S. Bradford 30,000	
0	1 claim 1,000 PLEASANTON—\$20,000 Name not given 6.000	
0	Name not given       6,000         Name not given       4,000         1 claim       2,500         1 claim       1,005	
0	POMONA-8225,000	
0	Name not given 40,000 Name not given 13,889 \$\$,000 to \$12,000: Lumber Dealer; 2 names not given 28,517	
8	\$3,000 to \$5,000: A. Riet- kerk, Charles P. Curran, R. L. Heilman: 7 names	
9	6 \$2,000 claims 12,000 5 \$1,000 claims 5,000	
	PUENTE—\$37,000 \$25,000 to \$30,000; Wm. S.	
7 6 0	\$3,000 to \$5,000: Wm. E. Clevenger REDDNG—\$52,000	
)	\$8,000 to \$12,000: James D. Wright	
)	\$5,000 to \$8,000: Mrs. Rhoda B. Menzel \$3,000 to \$5,000: Dr. Harley E. MacDonald	
)	2 \$2,000 claims 4,504 1 claim 1,005 REDLANDS—\$108,000	
,	Orange Industry 28,333 \$3,000 to \$5,000: Cale W. Coe	
)	5 \$2,000 claims 11,000 3 \$1,000 claims 3,000 REDWOOD CITY—\$101,000	
)	REDWOOD CITY_\$101,000  Name not given	
)	1 claim 2,000 4 \$1,000 claims 4,000 RICHMOND—\$62,000	
	4 \$2,000 claims 8,893 3 \$1,000 claims 3,000	
	RVERSIDE—\$144,000 \$5,000 to \$8,000: Raymond L. Wilson	
	Toeppen; Assistant Cashier; 4 names not given 23,061	
	4 \$2,000 claims 8,000 9 \$1,000 claims 9,146 ROSEMEAD—\$27,000	
	Insurance Adjuster 5,010 \$3,000 to \$5,000: Frederick W. Kelsey, 1 name not	
)	given	
	1 claim 2,500 1 claim 1,000	
	Maria M. DeBorba 30,000 SACRAMENTO-\$1,310,000	
	Carlos K. McClatchy250,000 \$15,000 to \$20,000: Retired, Sales Manager 31,410	
	\$ales Manager 31,410 \$8,000 to \$12,000: Wm. J. Tripoon, Andrew J. De- Mar; 3 names not given 59,573	
	\$5,000 to \$8,000: Franklin	
	given	
	24 \$2,000 claims 48,000 20 \$1,000 claims 21,500 Industrial: Co. No. 12, 13 claims 3,453	
	SALINAS—\$57,000 \$3,000 to \$5,000: Victor A.	

\$3,000 to \$5,000: Victor A.

Peter; 1 name not given ... 8,871
1 claim ... 2,306
4 \$1,000 claims ... 4,000 SAN BERNARDNO—\$271,000

## Stability

## ... Performance

## ... Service

Fundamental in measurement of insurance efficiency are three factors-Stability, Performance, Service.

Annual increase in volume of aggregate assets throughout the crucial past half decade—a total growth of more than \$35,000,000 from 1929 to 1933-testifies to Pacific Mutual stability.

Substantial disbursements to policyholders over the same time span-more than \$123,000,000-tell an action story of Pacific Mutual performance.

And in the matter of service-

#### "THERE'S A PLAN THAT FITS"

Participating and Non-participating Standard Life and Endowment Policies Guaranteed-rate, Minimum-cost Policies (Term and Life Expectancy and Modified Life) Retirement Income with Immediate Insurance Retirement Annuities and Life Annuities Family Income Protection Sub-standard Insurance "5-way" Life Insurance (Accident, Sickness, Accidental Loss of Sight or Limb, Old Age and Death) Non-Cancellable Disability Income Protection Modern Accident Insurance for Men and Women



Medical Expense Reimbursement Plans

Home Office Los Angeles, California

Assets Over \$198,000,000

CALIFORNIA—Continued
CALIFORNIA—Continued
\$12,000 to \$15,000: Lloyd A. Peck; 1 name not
given 30,000 \$8,000 to \$12,000: Jerome B.
Pendleton, George D.
Prentice, Jack W. Ames; 2 names not given 50,500 \$5,000 to \$8,000: Drew E. Dye, Arthur R. McConnell, James C. Haskin, Druggist; 4 names not given
55,000 to \$8,000; Drew E.
nell, James C. Haskin,
Druggist; 4 names not
given 51,952
Ellis, Chester Allen Swain,
James M. Brown, Charles
H. Jackson, Charles S.
Hamilton, Hervey R. Kel-
len, Theodore H. Fuller, Irwin G. Chase; Merchant,
Furniture Dealer; 11 names not given 90,260
names not given 90,260
35 \$2,000 claims 71,000
38 \$1,000 claims 38,000 Industrial: Co. No. 6, 12
claims 3,421
claims 1,981
SAN FRANCISCO— \$14,841,000
Name not given150,000
Gerald Fitzgerald116,000
Name not given107,500 Ernest R. Alexander103,655
Name not given 90,000
Charles E Green 66.670
Name not given 63,687 Name not given 60,000
Name not given bu.000
Name not given 55,051 Name not given 51,000
Company President 50,438
Name not given 50,000
Mark Davis Lessard 46,000
Benjamin Bear Rosen-
thal
Name not given 40,000 Name not given 38,000
John J. Carroll 35,000
Name not given 34,584 Ernest C. Duncan 32,500
Banker 32,324
Name not given 30,000

 
 Banker
 32,2

 Name not given
 30,6

 Agent
 30,3

 Name not given
 30,6

 Name not given
 30,6

 Real Estate
 25,1

 \$20,000 to \$25,000: Merton
 J. Price, Halsey E. Manwaring; Retired, Manufacturer;

 Tames not given
 7 names not given
 

not given....

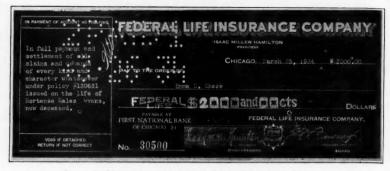
			1
1111	Pres.; 15 nam given	Edv GCh Ster Ster Ster Gregg Free Pey, J HMa Reti ecut ecut rry, Pl Se rrk;	246,080 vard vard vard vard vard vard vard vard
	claims		3,423
	SAN GABRIEL-	82,0	
	8,000 to \$12,000: 7 H. Davisson; 1 na given	me	not
N	given		7,000
ş	Humes, John	yuy War	ren
	Humes, John Smith, Alvin W Haynes	esl	еy
	Haynes		13,000
Z	\$2,000 claims		4,300

	H. Davisson; 1 name not
ŀ	given 20,754
	given
	\$3.000 to \$5.000 Guy T.
	Humes, John Warren Smith, Alvin Wesley Haynes 13,000 2 \$2,000 claims 4,300 4 \$1,000 claims 4,000
	Smith, Alvin Wesley
	Havnes 13 000
	2 \$2 000 claims 4 300
	4 \$1 000 claims 4 000
	* \$1,000 Claims 4,000
	SAN JOSE—\$630,000
1	John J. Hartmann 75,000
١	Name not given 50.000
	Name not given 33,000
1	Name not given 33,000 Name not given 25,076
ı	Name not given 17,000
1	\$12,000 to \$15,000: Charles
Į	F. Harding; 1 name not
1	given 30,000
1	\$8,000 to \$12,000: Frank J.
ı	Stock: Attorney: ?
ł	Stock; Attorney; 3 names not given 51,682
I	\$5,000 to \$8,000; Wm. C.
J	Krieg, Cecil Clark Smith,
ı	Physician, Apartment
1	Manager; 1 name not
1	given 32,697
1	\$3,000 to \$5,000: Salesman;
Į	7 names not given 27,023
1	a names not given 21,028
1	21 \$2,000 claims 43,000 10 \$1,000 claims 10,000
ł	10 \$1,000 Claims 10,000
I	SAN LEANDRO-\$78,000
ł	Name not given 3,000
ı	4 \$2,000 claims 9,000
ı	2 \$1,000 claims 2,000
l	SAN LUIS OBISPO-\$178,000
l	
I	\$20,000 to \$25,000: Howard
l	A. Gallup; 1 name not
ı	given 49,765
ı	Name not given 9,000
ı	\$3,000 to \$5,000: 4 names
ĺ	not given 16,062
	4 20 000 claims 9 000

	\$0,000. Manuac-
turer;	1 name not
given .	
\$3,000 to	\$5,000: 2 names
not giv	en 7,925
1 claim .	
	ATEO-\$209,000
Name no	t given 70,000
Name no	t given 35,856
Name no	t given 33,000
\$8 000 to	\$12 000: Michael
7 7	e; E. B. Dunlap;

	HE NATIONAL UNDERV
; 15 names not to \$5,000: Edward h Giacomo Gari- , Toy Yet Cherk, rt C. Ray, Stephen Curner, Wm. Stein- Harry Silverman, nas T. C. Gresgory, ge W. Durst, Louis anz, Jacob M. Baily, S. Ferrier, Freder- K. Blue, Sol Pearl, less W. Leddy, John celly, Wolf Hemers- , Andrew P. Mapel, Matula; Retired, e Officer, Executive, coonist, Battery Me- , Contractor, Phar- tt, Company Secre- Chief Clerk; 64 s not given 370,822 000 claims 222,000 000 claims 232,000 010 claims 232,000 010 claims 232,000 010 claims 232,000 010 claims 232,000 010 claims 26,314 011 co. No. 1, 87 012 claims 26,314 013 claims 26,314 014 claims 3,423 015 GABRIEL \$3,423	Name not given 6.455
246,086	Name not given 6,455 \$3,000 to \$5,000: 3 names not given 14,205 1 claim 2,500 4 \$1,000 claims 4,000
to \$5,000: Edward	not given 14,205
. Toy Yet Cherk.	4 \$1.000 claims 4.000
rt C. Ray, Stephen	SAN PEDRO-\$81,000
Furner, Wm. Stein-	Nurse 5,387
nas T. C. Gregory,	Nurse
ge W. Durst, Louis	not given 10,217
anz, Jacob M. Bally, S Ferrier Freder-	9 \$1,000 claims 9,000
K. Blue, Sol Pearl,	Industrial: Co. No. 12, 5
les W. Leddy, John	claims 939
. Andrew P. Mapel.	SAN RAFAEL-\$117,000 ·
Matula; Retired,	\$15,000 to \$20,000: Frank
e Officer, Executive,	Silva Name not given 10,000
c, Contractor, Phar-	Silva   Name not given   10,000   \$5,000 to \$8,000: Clarence   D. Whitaker, Virgilio J.   B. Cheda   13,102   Name not given   5,000   4 \$2,000 claims   8,200   3 \$1,000 claims   3,000
t, Company Secre-	D. Whitaker, Virgilio J.
s not given370.822	Name not given 5,000
000 claims232,000	4 \$2,000 claims 8,200
000 claims118,230	3 \$1,000 claims 3,000
8 26,314	SANTA ANA-\$348,000
ial: Co. No. 12, 59	\$25,000 to \$30,000; Henry
8, 3,423	\$15,000 to \$20,000: Wm. A.
GABRIEL—\$82,000	Flood, Eloy Lucero 37,000
to \$12,000: William	\$8,000 to \$12,000: Daniel
avisson; 1 name not	Barnes 19,956
not given 7,000	Name not given 7,661
to \$5,000: Guy T.	Baxter James H. Far-
, Alvin Wesley	ren; Oil Worker; 2 names
es 13,000	not given 17,648
avisson; 1 name not	F. Cook, Kitace H. Barnes
JOSE-\$630,000	
Hartmann 75,000	\$279.000
	Name not given
ot given 33,000	Name not given 15,000
ot given 33,000 ot given 25,076 ot given 17,000 to \$15,000: Charles arding; 1 name not	B. Metcalf: Retired; 1
to \$15,000: Charles	name not given 20,075
arding; 1 name not	not given 11.000
o \$12,000: Frank J.	not given
Attorney; 3	4 \$1,000 claims 4,000
0 \$12,000: Frank J. Attorney: 3 not given 51,682 to \$8,000: Wm. C. Cecil Clark Smith, isan, Apartment ger; 1 name not	SANTA CLARA—\$49,000
Cecil Clark Smith,	\$8,000 to \$12,000: Charles A. Fitzgerald; Shipping
ian, Apartment	clerk 19,469
	clerk \$3,000 to \$5,000: C. Smith; 1 name not given 8,000 2 \$1,000 claims 2,000
5,000: Salesman;	2 \$1,000 claims 2,000
0 claims 43.000	SANTA CRUZ-\$144,000
0 claims 10,000	Name not given 29,424
LEANDRO-\$78,000	Name not given.         29,424           Name not given.         10,000           2 \$2,000 claims.         4,000           5 \$1,000 claims.         5,000
ot given 3.000	2 \$2,000 claims 4,000
claims 9,000 claims 2,000	SANTA MARIA—\$46,000
	Name not given 6 000
UIS OBISPO-\$178,000 to \$25,000: Howard	Name not given 6,000 Name not given 5,000 1 claim 1,116
llup; 1 name not	1 claim / 1,116
llup; 1 name not	SANTA MONICA-\$834,000
ot given 9,000   0 \$5.000: 4 names	Name not given100,000
ven 16,062	Name not given100,000 Victor R. McLucas 44,423 Name not given30,000 \$20,000 to \$25,000: Edwin L. Barnard; 2 names not given 66,300
Claims o,000	\$20,000 to \$25,000: Edwin
MARINO-\$46,000	L. Barnard; 2 names not
\$8 000 Manufac-	\$15,000 to \$20,000: Physi-
1 name not	cian; 2 names not
	\$8.000 to \$12.000: 4 names
#ARINO \$46,000 0 \$8,000: Manufac- 1 name not 11,218 0 \$5,000: 2 names ven 7,925 1,000	not given 42,000
ven 7,925	\$5,000 to \$8,000: 2 Retired;
IATEO-\$209,000	\$3,000 to \$5,000: I. E.
ot given 70,000	White, Contractor; 3
ot given 35,856	names not given 21,525
\$12,000: Michael	9 \$1,000 claims 9,000
ot given 70,000 ot given 35,856 ot given 33,000 o \$12,000: Michael ke; E. B. Dunlap; me not given 29,441	L. Barnard; 2 names not given 66,300 \$15,000 to \$20,000: Physician; 2 names not given 54,090 \$8,000 to \$12,000: 4 names not given 42,000 \$5,000 to \$8,000: 2 Retired; 2 names not given 26,069 \$3,000 to \$5,000: I. E. White, Contractor; 3 names not given 21,525 13 \$2,000 claims 26,300 9 \$1,000 claims 26,300 9 \$1,000 claims 9,000 Industrial: Co. No. 12, 3 claims 735
ne not given 29,441	claims 735

#### Pays \$90 and Gets \$3,000



A story of a profitable investment is behind this \$2,000 check, which was paid to the insured's mother upon the death of the insured five years after the policy was issued.

The policy contained income total disability and waiver of premiums benefits and a year after the policy was issued the insured became totally disabled on account of tuberculosis. She received 43 monthly payments of \$20 each and was required to pay no premiums after the second. There was an expenditure of less than \$90 and the amount realized by the insured and beneficiary was almost \$3,000.

by the insured and beneticia	ry was almost \$3,000.
\$ANTA ROSA—\$88,000 \$3,000 to \$5,000: Max F. Noack, Ida J. Keller. \$,000 \$3,2,000 claims	2 \$2,000 claims 4,179 4 \$1,000 claims 4,000  VISALIA—\$73,000  \$3,000 to \$5,000: Ben M. Maddox; Attorney; 4
Name not given 20,000 Company President 12,131 \$8,000 to \$12,000: A. G. Farquhaeson; 4 n a m e s	COLO
not given 51,025 \$3,000 to \$5,000: Masuichi Nichimoto, James P. Wil- liams; Blacksmith; 3 names not given 21,019 \$2,000 claims 6,000 \$TANFORD UNIVERSITY \$18,000	Total Payments in State. Decrease in Payments in Percentage of Decrease. Rank in Payments among Rank in Population.

ims	WHITTIER—\$135,000  Name not given
iven 10,000 2,000 1,000 1,000 1,000 1,000 2 names 8,059 2,000 3,000 2,000 1,000 1,000 15,000 15,000 15,000	#8,000 to \$12,000: Wm. A. Anderson \$3,000 to \$5,000: Nathaniel A. Germeschausen 4 \$1,000 claims

#### RADO

Total Payments in State	\$27,900,000
Decrease in Payments in	1933\$5,200,000
Percentage of Decrease.	16%
Rank in Payments among	States31st
	33rd
	\$26.95
ASPEN-\$24,000	CRAGMOR-\$106,000
\$8,000 to \$12,000: Hinning R. Berglund Name not given 3,030 3 \$2,000 claims 6,959 1 claim	
BOULDER-\$136,000	\$8,000 to \$12,000; Mrs. Margaret A. White
\$15,000 to \$20,000: Carbon Gillaspie	\$5,000 to \$8,000: Warren M. Duling
\$8,000 to \$12,000: Frederick W. Kohler	1 claim 2,739 <b>DENVER—\$6,905,000</b>
Name not given 5,315	Name not street 010 979

# 

## **Continue to** Move Forward!

THE financial position of this Company is stronger than ever before, with a record cash balance and no borrowed money. . . Entering the 23rd year of faithful service to the people of its territory. . . New Liberal commission and non-forfeitable renewal contract for competent underwriters.

#### California-Western States Life **Insurance Company**

**Home Office:** 

Sacramento

STANFORD UNIVERSITY— \$18,000	Dank in Payments among 5
\$5,000 to \$8,000: Merrill M.	Rank in Population
Harned	Payments Per Capita
Name not given 5,000 STOCKTON—\$561,000	ASPEN-\$24,000
Theodore J. Stephens. 45,000	\$8,000 to \$12,000: Hinning
\$12,000 to \$15,000: 2 names not given 27,495	R. Berglund
\$8,000 to \$12,000: 4 names	Name not given 3,030 3 \$2,000 claims 6,959
not given 37,976 \$5,000 to \$8,000: 2 names	1 claim 1,000
	BOULDER-\$136,000
\$3,000 to \$5,000: D. C. Mc- Donnell, Arthur L. Cole-	\$15,000 to \$20,000; Carbon
Donnell, Arthur L. Cole- man, Joseph N. Adams,	Gillaspie
Charles L. Nuemiller, Gar-	\$8,000 to \$12,000: Frederick W. Kohler
rett S. Chambers, Johann G. Herbst; 3 names not	Name not given 5,315 ,
given 39,468	\$3,000 to \$5,000: Wm. G.
given	
Industrial: Co. No. 12, 1	6 \$2,000 claims 12,000   7
claim 396	4 \$1,000 claims 4,000
TEHACHAPI—\$39,000	BYERS-\$17,000
Name not given 23,000 \$3,000 to \$5,000: Philip	\$8,000 to \$12,000: A. P. Drogemeier
Marx	1 claim 1,000
TIPTON-\$11,000	CANON CITY—\$62,000
Name not given 10,000	Name not given 17,000
TULARE-\$57,000	\$12,000 to \$15,000: Louis F
Name not given 4,685	Collins
3 \$2,000 claims 6,500 4 \$1,000 claims 4,004	1 claim 2,000 \$ 6 \$1,000 claims 6,000
TURLOCK-\$53,000	COLORADO SPRINGS-
\$12,000 to \$15,000: Guy D.	\$913,000
Carter \$5,000 to \$8,000: John E.	Name not given279,000
Weaver	Walter C. Davis271,000 \$ Name not given 85,000
1 claim 2,000 4 \$1,000 claims 4,000	Name not given 65,000
UPLAND-\$34,000	\$20,000 to \$25,000: Ray E. Shore
Name not given 5.000	Name not given 17,520
2 \$2,000 claims 4,000	\$8,000 to \$12,000; Walter   \$
2 \$1,000 claims 2,000 VAN NUYS—\$89,000	M. Wilson; 2 names not given 30,000
\$15,000 to \$20,000: William	\$5,000 to \$8,000: Blanche
S. Bennett	M. Cravens, Sylvanis Petry; Proprietor, Rail-
Name not given 6,000 8 \$2,000 claims 17,000	road Agent 24,310 \$3,000 to \$5,000: Earl A.
4 \$1,000 claims 4,000	\$3,000 to \$5,000: Earl A. Cox, Frank Koke, Elfra
VENICE-\$54,000	S. Durr; 3 names not \$
\$3,000 to \$5,000: Richard M.	given 22,887
Pray; 1 name not given 10,000	12 \$2,000 claims 24,000 23 \$1,000 claims 23,000
8 10,000 1	7-,

#### COLORADO-Contin

DURANGO-\$74,000

| St.000 to \$8,000: Benjamin | F. Walters, Jr.; 1 name | not given | 10,213 | \$3,000 to \$5,000: Glenn A. Owens, 1 name | not given | 6,000 | \$2,000 claims | 8,000 | 1 claim | 1,372 ESTES PARK-\$25,000

#### Name not given...... 10,000 \$3,000 to \$5,000: Bert Brinkley 2 \$1,000 claims..... 2,000 FAIRPLAY-\$17,000 Name not given..... 3,265

	claims 5,200
2 \$1,000	claims 2,000
FORT (	COLLINS-\$218,000
Name not	given 26,288
Name not	given 15,000
\$8,000 to	\$12,000: Herman
J. Mass	

59

00 24 00

24

## FORT MORGAN-\$79,000

#### GOLD HILL—\$13,000 \$8,000 to \$12,000: James W. Biggerstaff GRAND JUNCTION— \$142,000

GREELEY-\$265,000 

*	urner, reacher; I n	
	not given	30,138
\$	3,000 to \$5,000: E.	W.
	Larson; 7 names	
	given	35,963
2	\$2,000 claims	4,000
5	\$1,000 claims	5,000
	HARDIN-\$14,000	
N	ame not given	10,000
1	claim	2,000

Manne 110	t given						1
1 claim		٠		٠			
HUGO-	-\$19,00	0					
3 \$2,000	claims				0		
Rancher		٠				4	

Great Comfort to Know of

Husband's Thoughtfulness

MORAVIA, CAL.-It was a great comfort to know that, owing to my husband's thoughtfulness,

we were able to meet all outstanding bills-hospital expenses, doctor bills, funeral, etc., and with the

small amount I am able to earn I can see my two younger daughters through high school, and my

second daughter through college, and also give

some aid to my married daughter. I carry all the insurance I can on myself, also on each of the

girls who are at home.-Name withheld.

	LA JUNTA-\$42,000
	\$3,000 to \$5,000: Earl J. Rose
	2 \$2,000 claims 4,040
	3 \$1,000 claims 3,000
	LAMAR—\$29,000
	\$3,000 to \$5,000: Granby R. Hillyer
	4 \$2,000 claims 8,000
	LONGMONT-\$62,000
	\$3,000 to \$5,000: Lawrence G. Buehler, Cassius M. Brown, James C. Boze; 1 name not given 17,088 4 \$2,000 claims 8,000 1 claim 1,023
	4 \$2,000 claims 8,000
	LOVELAND-\$41,000
7	\$5,000 to \$8,000: Benton R. Bonnell
)	\$3 000 to \$5 000. Conrad
0	Zeiler; 1 name not given
	given 10,000
	2 \$1 000 claims 2,500
	METER 214 000
3	MEEKER—\$14,000
	\$3,000 to \$5,000: John A. Holland
0	1 claim 2,000
0	2 \$1,000 claims 2,000
2	MONTE VISTA-\$33,000
	\$15,000 to \$20,000: John C. Hynds
0	\$3,000 to \$5,000: Lee S. Greer
	1 claim 2,000
0	MONTROSE-\$55,000
	\$15,000 to \$20,000: John C.
5	Bell 5000 to \$20,000: John C.
0	2 \$2,000 claims 4,000
0	3 \$1,000 claims 3,000
	OVID-\$22,000

## \$8,000 to \$12,000: Robert L, Rapalle, Eugene C. Danielson: 1 name not given ... 30,000 \$5,000 to \$8,000: 2 names not given ... 15,000 \$3,000 to \$5,000: College Professor, Company President; 2 names not given ... 16,029 12 \$2,000 claims ... 25,000 11 \$1,000 claims ... 11,379

RIDGW	AY-\$12,	000	
\$3,000 to			
	ti; 1 1		
given .			10,000
ROCKY	FORD-	\$43,000	D
\$5,000 to	\$8,000:	Albert	S.
Johnson			

\$5,000 to \$8,000; Albert Johnson	S.
Name not given	3.00
5 \$2,000 claims	
3 \$1,000 claims	3,00
ROGGEN-\$16,000	
\$15,000 to \$20,000: John	E.

	STERI	IN	G		73	,0	90		
N	ame ro	t g	giv	en					10,000
\$	3,000 1	to	\$	5,0	00		3	0	hn
	Keatin	g;	2	n	a	m	e	8	not
	given								9,945
1	claim								2,000
									3,000

	1 claim	
	SUGAR CITY-\$22,000	
0	\$15,000 to \$20,000: Fra	ınk
	1 claim	1,000
00	Name not given	42,000
00	Name not given	11,000

TRINIDAD-\$108,000
Name not given 42,000
Name not given 11,000
\$3,000 to \$5,000: Samuel
Morgan; Retired; 3 names
not given 19,290
4 \$1,000 claims 4,086
WHEAT RIDGE-\$17,000
Agriculturist 4,704
3 \$2,000 claims 6,000
2 \$1,000 claims 2,000

#### CONNECTICUT

Total Payments in State
Percentage of Increase9%
Rank in Payments among States
Rank in Population
Payments Per Capita\$40.40
ANSONIA-\$291.000   BRISTOL-\$171,000

ANSONIA-\$291,000	١
Name not given       20,000         Name not given       3,384         1 claim       2,000         2 \$1,000 claims       2,011         Industrial: Co. No. 1, 226	
claims 70,724	ı
BETHLEHEM-\$12,000	١
Name not given 10,000	
BLOOMFIELD-\$65,000	ļ
Name not given 50,000 3 \$1,000 claims 3,337	
BRIDGEPORT-\$1,291,000	l
Name not given 50,000 \$15,000 to \$20,000: Clergy- man; 2 names not given. 53,940	

3 \$1,000 claims 3,33
BRIDGEPORT-\$1,291,000
Name not given 50,00
\$15,000 to \$20,000: Clergy-
man; 2 names not
given 53,94
\$12,000 to \$15,000: Wm. G.
given 27,50
Shelton: 1 name not
\$8,000 to \$12,000: S. R.
Tomlinson; 3 names not
given 37,10
\$5,000 to \$8,000: 2 names
not given 13,830
\$3,000 to \$5,000: LeRoy W.
Hover, Frederick W.
Beers, Herman Spoering,
Sigmund Bohrer: Sales-
man: 7 names not
given 45,521
16 \$2,000 claims 33,000
71 \$1,000 claims 71,000
Industrial: Co. No. 1, 669
claims166,803

0	Name not given 15,000
4	\$3,000 to \$5,000: 3 names
0	not given 12,603
1	1 claim 2,010
	5 \$1,000 claims 5,000
4	COLEBROOK-\$296,000
	P. M. Speer250,000
	Attorney 20,03
0	Name not given 11,000
	3 \$1,000 claims 3,011
0	CROMWELL-\$21,000
7	Name not given 14,980
	Name not given 14,500
	Name not given 3,006
0	
U	DANBURY-\$1,035,000
	Harry McLachlan595,000
0	Name not given 30,000
U	Manufacturer 25,059
0	Name not given 25,000
U	\$12,000 to \$15,000: 2 names
	not given 28,000
	Name not given 10,000
8	Name not given 7,921
0	\$3,000 to \$5,000: 2 names
0	not given 6,000
U	4 \$2,000 claims 8,000
	9 \$1,000 claims 9,000
	DANIELSON-\$19,000
	Name not given 10,000
	1 claim 2,500
1	1 claim 1,000
0	DARIEN-\$65,000
0	DANIEA-\$05,000

0	DARIEN-\$65,000
U	\$12,000 to \$15,000: 2 names
3	not given 27,16
0	Name not given 10,000
	1 claim 2,80
=	EAST HARTFORD-\$145,000
	Name not given 10,000
	Name not given 6,000
	\$3,000 to \$5,000: Frederick
	B. Wilcox; 1 name not
	given 6,759
	6 \$1,000 claims 6,000
	EAST LYME-\$15,000
1	Name not given 10,000
	FAIRFIELD-\$141,000
	\$15,000 to \$20,000: Forrest W. Montanye
-1	37 10.000

Name 1	not given	3,000
3 \$2,00	0 claims	. 6,100
4 \$1,00	0 claims	. 4,000

Name not given	34,070 nes 60,000
Salesman 34, \$15,000 to \$20,000: 3 names not given 60, \$8,000 to \$12,000: Real Estate: 3 names not given 40, \$5,000 to \$5,000: Engineer:	34,070 nes 60,000
\$15,000 to \$20,000: 3 names not given	nes 60,000 a l
not given	60,000 a l
Estate; 3 names not given	
given 40, \$5,000 to \$8,000: Engineer;	not
\$5,000 to \$8,000: Engineer;	
	40,240
	er:
Name not given 5,	
4 \$1,000 claims 4.	4.000

	GROTON-\$79,000
	\$8,000 to \$12,000: 2 names
	not given 20,000
	Name not given 5,000
1	4 \$1,000 claims 4,500
j	HAMDEN-\$106,000
	Name not given 16,000

	Name not given 15,000
	Name not given 6,000
١	Name not given 3,000
	1 claim 2,020
	3 \$1,000 claims 4,000
	HARTFORD-\$2,492,000
	Name not given 60.000
	Name not given 56,000

#### Orrin S. Spencer

Massachusetts Mutual Life 11 Asylum St., Hartford, Conn.

Charles E. Chase 34,430
\$20,000 to \$25,000: A. Hoff-
man; 2 names not
given 72,500
\$15,000 to \$20,000: Sam
Winek; 2 names not
given 53,25
\$12,000 to \$15,000: 3 names
not given 44,000
\$8,000 to \$12,000: J. W.
Folter Co-1 C C
Felty, Carl C. Schuyler;
Salesman, Attorney; 7
names not given 111,746
\$5,000 to \$8,000: 3 names
not given 20,435
\$3,000 to \$5,000: R. T.
Lyons, J. J. Welsh.
Nicholas Winn, John H.
Conley: Banken Mann

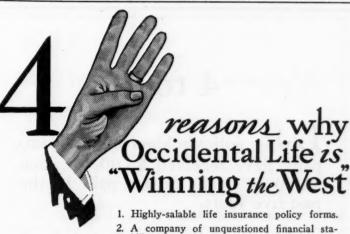
0	73 \$1,000 claims 73,000 Industrial: Co. No. 1, 479
0	Industrial: Co. No. 1, 479 claims
	HIGGANUM-\$18,000
0	Name not given 16,000
	1 claim 1,000
8	
0	KENT-\$17,000
0	Retired 10,062
	MADISON-\$19,000
	Name not given 10,000
0	1 claim 1,000
0	
9	MERIDEN—\$335,000
	\$15,000 to \$20,000: T. S.
9	Skladzien; 1 name not
0	given 36,500
	\$12,000 to \$15,000: J. G.
0	Smith; 2 names not
0	given 43,005
0	Name not given 10,000
	\$5,000 to \$8,000; Designer,
	Retired 12,033 \$3,000 to \$5,000: John B.
3	\$3,000 to \$5,000: John B.
	Loomlis; 1 name not
)	given 8,000
	2 \$2,000 claims 4,000 7 \$1,000 claims 7,358
	7 \$1,000 claims 7,358
	Industrial: Co. No. 1, 258
	claims 49,647
	MIDDLETOWN-\$180,000
	*** *** . ***

	\$15,000 to \$20,000: 2 nar	nes
	not given	40,00
	Name not given	15,000
	Name not given	10,000
	Name not given	4.83
	1 claim	
	6 \$1,000 claims	
	NAUGATUCK-\$78,000	
)	\$3,000 to \$5,000: 2 nam	nes
	not given	6,000
	3 \$2,000 claims	6,000
)	3 \$1,000 claims	3,000
	NEW BRITAIN-\$482,	000

	0 421000 0100111101111111111111111111111
	NAUGATUCK-\$78,000
9	\$3,000 to \$5,000: 2 names
	not given 6,000
	3 \$2,000 claims 6,000
)	3 \$1,000 claims 3,000
	NEW BRITAIN-\$482,000
ŧ	\$8,000 to \$12,000; 2 names
	not given 20,000
)	\$5,000 to \$8,000: 2 names
	not given 11,253
	\$3,000 to \$5,000: Under-
	taker: 7 names not
3	given 30,355
	11 \$2,000 claims 22,500
	16 \$1,000 claims 16,000
	Industrial: Co. No. 1, 238
	claims 60,516
ı	NEW CANAAN-\$48,000
	** *** ** *** .

000	NEW HAVEN SO OFF CO.
	NEW HAVEN-\$2,977,000
000	Name not given 177,000
	Name not given 100.000
655	Name not given 94,455 Name not given 50,000
	Name not given 50,000
	President 45,100
000	Name not given 33,804
000	\$25,000 to \$30,000: Morris
	Green; 2 names not
	given 83,363
062	\$20,000 to \$25,000: Physi-
002	019 n 9 n 0 m 0 n not
	cian; 3 names not given 92,822
000	\$15,000 to \$20,000: Harry
000	
000	N. Walker; 3 names not
	given 67,940
	\$8,000 to \$12,000: 6 names
	not given 62,085
	\$5,000 to \$8,000: Merchant;
500	6 names not given 45,164
	\$3,000 to \$5,000: Thomas S.
	Adams, H. F. Chase; En-
005	Adams, H. F. Chase; Engineer, Gardener; 19
000	names not given 96,212
	31 \$2,000 claims 63,500
033	68 \$1,000 claims 68,000
	Industrial: Co. No. 1, 791
	claims
000	
000	NEWINGTON—\$21,000           Name not given
358	Name not given 7.600
-	Retired 3.003
547	1 claim 2,000
	NEW LONDON—\$260,000
	\$12,000 to \$15,000: Henry O.
000	Hawthorne
000	\$8,000 to \$12,000: Samuel
000	Suisman; 3 names not
32	given 20 201
000	given 39,391
100	1 claim
00	Name not given
	Industrials Co. No. 4,002
	Industrial: Co. No. 1, 134
	claims 32,062
000	NORTON-\$53,000
000	
00	Name not given 45,000
	1 claim 2,000

\$20,000 to \$25,000: A. Hoff-	NAUGATUCK—\$78,000 \$3,000 to \$5,000: 2 names not given	
\$20,000 to \$25,000: A. Hoff-	not given 6,000 3 \$2,000 claims 6,000	Nommon
	3 \$2,000 claims 6,000	
man; 2 names not		NULTUA-\$05,000
	3 \$1,000 claims 3,000	Name not given 45,000
Winek; 2 names not	NEW BRITAIN-\$482,000	1 claim 2,000
given 53,254	\$8,000 to \$12,000; 2 names	NORTHFORD-\$17,000
\$12,000 to \$15,000: 3 names	not given 20,000	Secretary 5,002
not given 44,000 s \$8,000 to \$12,000: J. W.	\$5,000 to \$8,000: 2 names not given 11,253	2 \$2,000 claims 4,000
Felty, Carl C. Schuyler;	\$3,000 to \$5,000; Under-	NORTH HAVEN-\$29,000
Salesman, Attorney; 7 names not given111,746	taker; 7 names not	Name not given 10,000
	given	NORWALK-\$237,000
not given 20,435	16 \$1,000 claims 16,000	Name not given 50,000
13,000 to \$5,000: R. T. Lyons, J. J. Welsh.	Industrial: Co. No. 1, 238	\$8,000 to \$12,000: Artist; 1
Nicholas Winn, John H.	claims 60,516	name not given 20,097 \$3,000 to \$5,000: J. T.
Conley; Banker, Manu-	NEW CANAAN-\$48,000	Arnold: 1 name not
facturer, Clerk, Credit	\$3,000 to \$5,000: 2 names	given 8.000
Manager; 22 names not	not given 8,037	
5	2 \$1,000 claims ?,000	7 \$1,000 claims 7,500



- A conbility.
- 3. A highly-satisfactory, liberal agency bonus contract.
- An outstanding advertising program that furnishes real live leads.

Here are the four reasons why the Occidental Life Insurance Company of California has just concluded a banner yearwhy it will win still higher production marks during 1934.

Agencies now in western states, Alaska, Canada, Hawaiian Islands and treaty ports of China. Openings available for live and aggressive agencies and men.

#### Occidental Life Insurance Company of California

Old Line Legal Reserve Life, Accident, Health

Home Office, 548 S. Spring St., Los Angeles, Calif. V. H. Jenkins, Vice President, in charge of production.

CONNECTICUT—Continued
NORWICH-\$218,000
\$15,000 to \$20,000: 2 names not given
OLD GREENWICH-\$13,000
Name not given 10,000
PORTLAND-\$39,000
\$8,000 to \$12,000: 2. names not given 20,000 Name not given 5,000 3 \$1,000 claims 3,010
SEYMOUR-\$41,000
Name not given
SHARON-\$51,000
Name not given
GHET.TON-\$125,000
Name not given
SOUND BEACH-\$26,000
Name not given 25,000
SOUTH LYME-\$12,000
\$8,000 to \$12,000: J. J. Van Schoach
SOUTH MANCHESTER-
\$42,000         Name not given.       10,129         Name not given.       3,000         2 \$2,000 claims.       4,000         \$ \$1,000 claims.       5,000
STAMFORD-\$470,000
A. C. Scofield, Jr 35,000 Name not given 30,000 Name not given 15,000 \$8,000 to \$12,000: H. Alswanger; 2 names not given 30,360 \$5,000 to \$8,000: Builder; 1 name not given 10,575 \$3,000 to \$5,000: Richard A. Sorgatz: 2 names not

TH	E M
given 13,000	cl
10 \$1,000 claims 11,200 Industrial: Co. No. 1, 232	W
claims 64,855	Tea
STONINGTON—\$25,000	Mer
Name not given 10,000	1 c
1 claim 2,020	M
1 claim 2,020 1 claim 1,018	Nar
STRATFORD-\$162,000	w.
\$20,000 to \$25,000: Bert	Nar
Crump	Nar
Name not given 15,500 \$3,000 to \$5,000: Frank D. Guggenheim; 1 name not	Nar
Guggenheim; 1 name not	\$20,
given 8,000 5 \$2,000 claims 10,000 5 \$1,000 claims 5,000	Nar
5 \$1,000 claims 5,000	\$12,
THOMASTON-\$51,000	\$8,0
Name not given 8,000	ne
\$3,000 to \$5,000: Joseph	\$5,0 H
Sholtes 1 claim	\$3,0
TORRINGTON-\$144,000	
Name not given 10,000	
\$3,000 to \$5,000: Wm. E.	
Nevin; 3 names not	To
Name not given	De
	Pe
VERNON-\$34,000 Company Employee 20,082	Ra
WAREHOUSE POINT—	Ra
\$15,000	Pa
Name not given 13,000	1 0
WALLINGFORD—\$66,000	В
\$8,000 to \$12,000: 2 names	\$3,0
not given 20,000 1 claim 2,000	C
WATERBURY-\$1,255,000	Nan
Name not given100,826	D
Name not given 30,000	Ban
Name not given 27,000 President and Manager. 20,028	\$15,
\$8 000 to \$12 000. Albert	\$12,
H. Mills; 2 names not	no
given	D
\$5,000 to \$8,000: Mary E. Delahanty; 2 names not given 18,975	Nan
given	1 cl
\$3,000 to \$5,000: Superintendent; 8 names not	1 cl
given 39.122	н
13 \$2,000 claims 26,000 27 \$1,000 claims 27,000	Nan
Industrial: Co. No. 1, 539	Nam

11	E NATIONAL UNDERW	RITER-INSURANCE PRES
	Claims	Carison; 3 names not given
	DELA	WARE
	Decrease in Payments in Percentage of Decrease. Rank in Payments among S Rank in Population	\$9,800,000 1933 \$400,000 4% States 41st 
	BISHOPVILLE—\$6,000 \$3,000 to \$5,000: Jas. Moore COOCH'S BRIDGE—\$6,000 Name not given	1 claim
1	1 claim 2,540	\$20,000 to \$25,000: Ray-

	Carlson; 3 names not given 17,000
1	claim 2,500
	\$1,000 claims 11,000
	WEST HAVEN-\$123,000
\$1	15,000 to \$20,000: Frank
	Milano; 1 name not
	given 35,090
6	\$1,000 claims 6,000
	WETHERSFIELD-\$71,000
	ame not given 10,000
	\$1,000 claims 4,000
	WILLIMANTIC-\$83,000
N	ame not given 22,548
1	claim 2,000
8	\$1,000 claims 8,200
	WILTON-\$43,000
\$1	3,000 to \$12,000: 2 names
	not given 20,000
	roker 7,392
	claim 2,000
	claim 1,123

#### RE

Total Payments in State.										\$	9.	8	0	0,0	00	0
Decrease in Payments in	1	9:	33	1.		٠		,			\$	4	0	0,0	00	0
Percentage of Decrease																
Rank in Payments among	S	ta	t	es	١.									.4	11	st
Rank in Population									 	 	٠			4	81	h
Payments Per Capita													\$	41	.i	5

DELMAR-\$13,000	
Name not given	3,000
1 claim	2,540 1,000
HOCKESSIN-\$11,000	
Name not given KENTON-\$13,000	10,000
Name not given	3,000

#### DISTRICT OF COLUMBIA

-		_	_			•
				.\$	15,405,000	į
193	3			!	\$8,600,000	
					36%	
Sta	tes.				38th	
					41st	
					\$31.60	
	Sta	States	1933	1933 States	1933	\$15,405,000 1933 \$8,600,000 36% States 38th 41st \$31.60

	WASHINGTON-\$15,405,000
	Name not given 245,000
	Name not given 150,000
	Harry M. O'Brien 61,000
	Sol Herzog 56,000
	Congressman 57,760
	Naval Architect 55,755
ı	Name not given 48,000
	Name not given 45,000
	David E. Cummins 42,500
1	Name not given 41,000
١	Real Estate Salesman., 37,750
1	Name not given 37.500
ı	William N. Doak 34,000
ı	Max Needle 30,000
	\$20,000 to \$25,000: Edward
ĺ	Cooper; Vice-Pres. of
ı	Bank; 8 names not
i	given230,704
	\$15,000 to \$20,000: Henry
	Miller, Theodore P. Noyes;
	Company Manager; 1
i	name not given 71,167
J	\$12,000 to \$15,000: Charles
١	F. Lanman, Edgar A. Mc-
ı	Culloch, Emmett E. New-
i	comor John D Moor
ı	comer, John D. Moor-
ı	head; 6 names not
١	given
1	\$8,000 to \$12,000: Charles
1	F. Trotter, Michael A.
1	Rattigan, Harold H.
i	Clark, Frank J. Walters,

	James K. Mebane, John
)	A. McCarthy; Engineer,
1	Congressman; 27 names
í	not given
	\$5,000 to \$8,000: Herbert C.
í	Hale, Samuel B. Weil,
	Robert L. Waters, Thomas
	F. Smith, Robt, O. Rudd;
	Secretary, Attorney, Con-
	cert Singer, Music Teach-
	er. Foreman, 3 Retired;
	16 names not given 176,682
	\$3,000 to \$5,000: Walter
	Lee Pike, Flossie A. Beck,
1	Thomas J. Walsh, Lewis
,	Stark, Bert Russell, Wil-
	liam P. Price, Wm. V.
	McCray, W. V. Boyle,
	Bernard B. Barr; Mer-
1	chant, Auditor, Manager;
	63 names not given 320,748
	98 \$2,000 claims199,350
	443 \$1,000 claims443,000
1	Industrial: Co. No. 3, 64
	claims 13,285
	Industrial: Co. No. 4, 192
1	
H	claims
ı	oloima 6 224
ı	claims 6,334 Industrial: Co. No. 7, 33
۱	oleima E 00. No. 1, 55
	claims 5,909 Industrial: Co. No. 11114,233
	Industrial: Co. No. 11114,288
	claims

#### FLORIDA

Total Payments in State	\$30,600,000
Rank in Payments among States	
Rank in Population	31st
Payments Per Capita	\$20.85

NEWARK-\$47,000	Nank in ropulation
\$20,000 to \$25,000; Ray- mond L. Burnett Name not given 12,000	Payments Per Capita
2 \$1,000 claims 2,009	APOPKA-\$14,000
NEW CASTLE-\$28,000	\$8,000 to \$12,000: Oscar V.
\$3,000 to \$5,000: Julius Dodd; Physician 8,674 1 claim 1,000	Wiggs 1 claim
<b>ВЕНОВОТН ВЕАСН—</b>	\$5,000 to \$8,000; David C. Ryan
\$11.000	\$3,000 to \$5,000; Henry V.
\$3,000 to \$5,000: 2 names not given 10,000	Turner 1 claim 2,000  AVON PARK—\$38,000
SEAFORD—\$22,000	Thomas B. Windsor 31,262
Name not given 7,000	1 claim 1,500
Name not given 3,000	BARTOW-\$37,000
1 claim 2,000	\$3,000 to \$5,000: Christopher
2 \$1,000 claims 2,000	W. Ballard; 1 name not
WILMINGTON-\$1,677,000	given
Name not given110,334	Industrial: Co. No. 12, 3 claims 287
Name not given 12,500	CLEARWATER-\$69,000
\$8,000 to \$12,000: Contrac- tor, Retired; 6 names not given	\$3,000 to \$5,000: 4 names not given 16,203 6 \$1,000 claims 6,600
\$5,000 to \$8,000; 3 names	COCOA-\$21,000
not given 19,500 \$3,000 to \$5,000: 7 names not given 26,605	Name not given 11,000 1 claim 2,000
8 \$2,000 claims 16,000	CORAL GABLES \$68,000
16 \$1,000 claims 16,000	\$12,000 to \$15,00; Edmund B. Funston
Industrial: Co. No. 1, 38 claims 9,008	\$8,000 to \$12,000: 3 names not given 28,167
Industrial: Co. No. 3, 49 claims 8,828	\$3,000 to \$5,000: 2 names not given 9,443
Industrial: Co. No. 8, 157	3 \$1,000 claims 3,000
claims 28,023	DADE CITY-\$35,000
	Name not given 20,000

	States	27th
	\$20	).85
	Laundry Merchant 2 \$1,000 claims	2,000
ĺ	DAYTONA BEACH—\$1	62,000
	Clarence M. Rogers Name not given \$3,000 to \$5,000: John Corbett: 3 names r	10,000 R.
	given	16,578
i	DE FUNIAK SPRINGS \$43,000	-
1	\$5,000 to \$8,000: Mrs. Ma C. Cawthon	ry
ı		3,531
ĺ	2 \$2,000 claims	4,000
ļ	1 claim	1,000
į	DE LAND-\$51,000	
	Name not given	nes
l	not given	16.000
ı	2 \$2.000 claims	4,000
Ì	1 claim	1,000
ı	ELKTON-\$13,000	
1	\$8,000 to \$12,000: Morris	L.

	ELKTON-\$13,000
	\$8,000 to \$12,000: Morris L. Grimes
	GAINESVILLE—\$110,000
	\$8,000 to \$12,000: Ivey P.
	Timmons; Lumber Busi-
	ness 22,011
ı	\$5,000 to \$8,000: W. E.
	Fowler; Automobile Sales-
	man 13,090
	Salesman 4,010
	2 \$2,000 claims 4,000
į	1 claim 1,000
l	HAINES CITY-\$201,000
ĺ	Manufacturer 90,749
1	Name not given 50,000
п	

	Manufacturer 90,749	
	Name not given 50,000	
,	Name not given 25,000	
1	Name not given 10,000	
	\$3,000 to \$5,000; Ernest	
	Jaeger 1 claim 1,000	
1	HASTINGS-\$17,000	
	Name not given 10,000	
ı	1 claim 2,475	

\$3,000 P: MM Risa St. MM Risa

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HOI	LY	7	H	H	L	_	-	<b>B</b> 1	18	,	0	00
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	ame clair clair JAC ame ame	ame no claim claim JACKS ame no ame no	ame not claim claim JACKSO ame not ame not	ame not gi claim claim  JACKSON ame not gi ame not gi	ame not give claim	ame not given claim claim  JACKSONVIL ame not given ame not given	ame not given. claim  claim  JACKSONVILI ame not given. ame not given.	ame not given claim claim JACKSONVILLI ame not given ame not given	ame not given claim JACKSONVILLE- ame not given	ame not given claim claim JACKSONVILLE— ame not given	ame not given claim JACKSONVILLE—\$ ame not given	HOLLY HILL—\$19,0 ame not given claim JACKSONVILLE—\$1 ame not given ame not given 20,000 to \$25,000: Rob

#### Great Relief and Help in Old Age to Have Insurance Income

WEST PALM BEACH, FLA .- If it hadn't been for the \$3,000 life insurance which my husband left I would have had to borrow for the funeral expenses. This insurance was paid in full eight days after his death. It has also enabled me to take out on myself two annuity policies for \$1,000 each maturing in five years. It is a great relief at my age of 59 years to know that the insurance, although small, will be a great help in my old age, when I can no longer tend to business and it will be most needed .- Mrs. Thomas L. Krush.

Matured Endowments have exceeded death claims for the past five years by more than \$200,000.

4 to 1

Living policyholders of this com-

pany have received \$4.00 for each

\$1.00 in death claims paid in the

Dividends have exceeded death claims by more than \$500,000 in

past five years.

the past 29 years.

THE MIDLAND MUTUAL LIFE INSURANCE CO. Columbus, Ohio

4

MOUNT DORA-\$165,000

NAPLES-\$34,000

OCALA-\$82,000 Emanuel Henry Martin. 44,830 Name not given...... 3,830 ORLANDO-\$193,000

OVIEDO-\$20.000 \$12,000 to \$15,000: Luther P. Mills 1 claim

Edwin E. Truskett.....154,626

Retired ...... 25,104 Name not given..... 7,080

Stock Broker . 100,283
Name not given . 12,388
Name not given . 5,442
\$3,000 to \$5,000: 2 names
not given . \$,532
2 \$2,000 claims . 4,500
2 \$1,000 claims . 2,000

PASS A, GRILLE BEACH— \$132,000

PENSACOLA-\$180,000

Director

#### Sorrow Can't Be Prevented But Life Insurance Can Avert Tragedy

WASHINGTON, D. C.—I have had some small amount of luck writing fiction, but never a true story before. The appeal to express one's ideas on the subject of insurance and its benefits is too great to let pass, especially after my own ex-

Benefits. A word that cannot be used enough in connection with insurance.

Two years ago if I had been asked "What do you know about insurance?" My answer would have been the same as if they had asked "What can you do?" The answer in both cases being "Nothing." But that was two years ago. It seems a life time.

My father's passing after a few days illness was a shock to all as he was not only a comparatively young man, but the wiry type that one never seems to think of as ever being sick. He left a widow, a spoiled only child, a nice house with a first and second trust on it, a nice car not completely paid for, a few miscellaneous bills, and \$13,000 in insur-

There were court costs and funeral expenses. There were court costs and tuneral expenses. It was almost unbelievable the things that managed to happen. The dining room ceiling fell, crushing the radio, we blew all the fuses putting a light in a socket with a short circuit—minor things compared to the unrest that seethed in financial circles in February of 1933 just before the bank holiday.

But the draft covering the insurance arrived. We had been advised to pay off our second trust, leaving a first in the case that we happened to want to sell our house in a hurry and yet not being too great an amount to carry. That left us with \$10,000 to invest.

I am telling about the things we did do, not the I am telling about the things we did do, not the things we would have to have done if their had not been insurance. Needless to say, we would have lost our home and my mother, as well as myself, would have had to have gone out to hunt work at a time when jobs were almost impossible to get and positions a word of the past. Even the "depression" though had its advantages, if one were able to afford the opportunity, as we were able to invest in the country's soundest securities at rock bottom prices. bottom prices.

I took a business course and now I am an employe of the United States government as a stenographer, which says worlds in a few words. We have our home, our car, our friends. Security.

I only wish that this little article could impress all that no matter how small the amount of in-surance, it will provide that interlude that is neces-sary to accustom oneself to the enforced change in your life. Although we cannot prevent sorrow at the passing of our loved ones, insurance can avert tragedy.—Miss Kay Moorhead.

FLORIDA—Continued	1 claim 1,000
Retired; 1 name not	MIAMI-\$1,341,000
given	Name not given145,939 Harry S. Bastian50,000 Name not given32,739 \$15,000 to \$20,000: John L. Butts
Railway Clerk, Bank Cashier: 14 names not	Name not given 14.365
given 82,914 12 \$2,000 claims 24,000 25 \$1,000 claims 25,000 Industrial: Co. No. 5, 23 claims 6,070	\$8,000 to \$12,000: Josef Rutkowski, Arthur II. Grant; Renl Estatc; 4 names not given 72,808 \$5,000 to \$8,000: Irving K.
JASPER-\$37,000	Billheimer, R. Ashley;
Mallory F. Horne 32,000 1 claim	Retired, Painting Con- tractor, 1 name not
LAKELAND-\$162,000	\$3,000 to \$5,000: John F.
\$25,000 to \$30,000: Adol-	Chapman, James W.
phus Kibler	Bain, Dr. Joseph R. Simpson; 7 names not
\$3,000 to \$5,000: Ben H.	Simpson; 7 names not
Maynard, George B. Mur- rell, Earl W. Osborn; 1	given
name not given 14,000	11 \$2,000 claims 23,000
3 \$2,000 claims 6 044	18 \$1,000 claims 18,000 Industrial: Co. No. 5, 14
3 \$1,000 claims 3.009	claims 4,575
Industrial: Co. No. 12, 14 claims 2,151	MIAMI BEACH—\$496,000
LAKE WEIR-\$17,000	Arthur C. Hilmer190,600
Name not given 15,570	Name not given 70,000
YARRA TELES	Name not given 50,000
LAKE WALES—\$14,000	Harry Stead Bastian 50,000
\$3,000 to \$5,000: John F.	Name not given 42,500
Bartleson, Clifford C. Causey 10,000	Name not given 30.850 Name not given 20,600
1 claim 1,000	Real Estate 5,033
LAKE WORTH-\$54,000	\$3,000 to \$5,000: 5 names
Name not given 10 000	not given 21,000
2 \$1,000 claims 2,000	3 \$2,000 claims 7,500 1 claim 1,000
LYNN HAVEN-\$49,000	1 claim 1,000
Name not sign	MONTICELLO-\$27,000
Name not given 49,000 1 claim 2,041	\$12,000 to \$15,000: Morgan
1.000	A. Tripp
MELBOURNE SAR OOO	\$5,000 to \$8,000: William
David Peel	M. Morris; 1 name not
1 claim	given 12,978 1 claim 1,000

ı	\$20,000 to \$25,000: Paul O.
I	Meredith
١	PLANT CITY-\$49,000
l	Name not given 5,000 1 claim 2,000
١	3 \$1,000 claims 3,000
I	PUNTA GARDA—\$67,000 Name not given 50,000
ı	\$12,000 to \$15,000; Edgar
ı	W. Rountree QUINCY-\$160,900
١	Daniel A. Shaw118,353 \$8,000 to \$12,000: Paul
ı	James Neeley, Anugus L.
ı	Imnson
ı	ROCK BLUFF-\$14,000 \$8,000 to \$12,000; Wm. Mc-
1	\$8,000 to \$12,000; Wm. Mc- Mullian
١	ST. AUGUSTINE-\$103,000
١	\$15,000 to \$20,000: Joseph M. Irwin; Company Presi-
ı	dent
ı	dent
١	2 \$1,000 claims 2,000 SAINT PETERSBURG—
ı	\$747,000
	Name not given 62,500 Name not given 43,000
1	Herman A. Dann 42,000 Name not given 31,688
	Hotel Manager 30,511
l	\$20,000 to \$25,000; Joel T.
ı	Campbell Name not given 20,000
ı	Name not given 20,000 Name not given 15,000 \$8,000 to \$12,000: Salesman;
ı	3 names not given 32.511 \$5,000 to \$8,000: Arthur T. Perkins, Bert J. Part- ridge: 3 Retired, Drink
l	Perkins, Bert J. Part-
1	Distributor: 2 names not
ı	given 48.641 \$3.000 to \$5,000; Retired; 4 names not given 20,849 7 \$2,000 claims 14,000 13 \$1,000 claims 13,000
I	names not given 20,849
l	13 \$1,000 claims 13,000
I	SANFORD—\$115,000 Herschel S. White 90,000
1	SANFORD—\$115,000 Herschel S. White 90,000 \$3,000 to \$5,000: John Adams
ı	2 \$2,000 claims 4,500
İ	3 \$1,000 claims 3,000 SARASOTA—\$59,000
Ì	Mama ant oliver 10 000
1	I. Pussell: Ismes N
١	Ridley; Accountant; 2
l	Ridley; Accountant; 2 names not given 19,175 2 \$2,000 claims 4,000 2 \$1,000 claims 2,002
	SOUTH JACKSONVILLE—
ı	\$57,000 Name not given 19,000
1	TALLAHASSEE—\$123,000
	\$25,000 to \$30,000: Wm. T.
1	\$15,000 to \$20,000: Christo- pher C. Hobbs
I	pner C. Hopps

\$5,000 to \$8,000: Jehiel L. White Chief Clerk 4,574 1 claim 2,670 6 \$1,000 claims 6,000 TAMPA—\$1,279,000	claims
\$20,000 to \$25,000: Dudley P. Towne, Wm. E. Mc-Andrew	\$20,000 to \$25,000: Robert C. Baker Name not given 13,748 Name not given 10,000 Sheriff 5,437 \$3,000 to \$5,000: Thomas L. Krush; 3 names not given 15,000 \$ \$2,000 claims 6,000 \$ \$1,000 claims 3,000 WINTER GARDEN—\$41,000 \$20,000 to \$25,000: Daniel McKinnon 2 \$2,000 claims 4,500 1 claim 1,000 Industrial: Co. No. 12, 1 claim 216
GEOI	RGIA
Total Payments in State Decrease in Payments in 1	\$49,500,000 933 \$400,000

Decrease in Payments in Percentage of Decrease. Rank in Payments among Rank in Population	1933 \$400,000 1% 1 States 16th 15th \$17.05
ADEL-\$14,000	ATHENS-\$332,000
\$2,000 to \$5,000: 2 names not given	Name not given
AMERICUS—895.000	ATLANTA—812,955,000
\$15,000 to \$20,000: Baker R. Boyd \$12,000 to \$15,000: James L. Glawson Name not given	Name not given.         250,000           Name not given.         136,000           B. H. Jones.         120,000           John D. Davis, Jr.         115,000           Name not given.         100,000           Name not given.         89,000           Banker         75,280           Name not given.         68,000

20	George N. Hurt 50,000
	John D. Simmons 49,920 Name not given 46,179
33	Name not given 36,000
	Joseph C. Fincher 35,000
	Willis O. Perry 30,500
	Name not given 30,000
	Name not given 30,000
8	\$25,000 to \$30,000: Jack J.
0	Stein; Company Presi-
-	dent; 2 names not
7	George N. Hurt. 50,000 John D. Simmons. 49,920 Name not given. 46,179 Name not given. 36,000 Joseph C. Fincher. 35,000 Willis O. Perry. 30,500 Name not given. 30,000 Name not given. 30,000 Signo Sig
	P. Harris, Joseph P. B.
0	given 121 000
0	\$15,000 to \$20,000. Frank
~	M. Stewart, Edwin M. Cooledge, A. B. Morton; 5 names not given152,282
0	Cooledge, A. B. Morton:
0	5 names not given152,282
	1 \$12.000 to \$15.000; Wm. B.
	Stewart, Geo. W. York.
m	3 names not given 69,500 \$8,000 to \$12,000: John
0	\$8,000 to \$12,000: John
v	McP. Wright; 2 Attorneys,
6	Salesman, Retired; 11
	es and to the decimal war were
	Watking John T
	Salesman, Retired; 11 names not given166,635 \$5,000 to \$8,000: Marion W. Watkins, John T. Latham, Jr., Henry W.
	Campbell: Secretary, 2
	Managers, Retired; 8
	names not given 92,245
	Latham, Jr., Henry W. Campbell; Secretary, 2 Managers, Retired; 8 names not given 92,245 \$3,000 to \$5,000: Floyd C. Cooper, Saul Capeluto, Fred Walker Truluck, Jesse B. McAfee, Mary E. Pickett, Wm. M. Ross, Dainey B. Tuttle, John D. Williams, George W. Garner, George S. Blaxton; Salesman; 43 names not given 215,553
	Cooper, Saul Capeluto,
	Fred Walker Truluck,
	F Dickett Wm M Boss
	Daisey B. Tuttle John D.
	Williams, George W. Gar-
	ner, George S. Blaxton;
	Salesman; 43 names not
	given
	58 \$2,000 claims117,560
0	113 \$1,000 claims113,000
0	Industrial: Co. No. 4, 353
	Industrial: Co No 5 74
6	claims 19.149
9	113 \$1,000 claims
_	claims 81,098
3	Industrial: Co. No. 12 28,942
1	AUGUSTA-\$685,000
	\$15,000 to \$20,000: Ernest
3	C. Webb: 1 name not
i	given 38,500
	given
)	\$8,000 to \$12,000: Harry L.
)	Chafee; Cotton Broker;
)	4 mama mot mirron 20.057
)	\$5,000 to \$8,000: Eddy W.
	Crawford; Merchant; 2
	\$5,000 to \$3,000: Eddy W. Crawford; Merchant; 2 names not given 25,246 \$3,000 to \$5,000: Wm. D.
1	\$3,000 to \$5,000: Wm. D.
7	Hair; Arthur Benson; Ac-

### 1934

#### Another Progress Year for Country Life

#### First Six Months Show Big Gain

As we close June of 1934 we find that only two other months of the Company's existence did we do more business than we did in June this year. With considerably more than Two Million of business for the month, we are more than 70% ahead of the same six months' period of

1933 for gain in force.

Our lapse has dropped to a point approximately half what it was for the same six months' period of '33.

With a total in force now of approximately Sixty Million Dollars, and this all put on the books in the sixty-four months' period of our actual operation, and in one State (for we only operate in Illinois), we are indeed gratified with the performance of an agency force that has responded to our drive against depression.

Country Life Insurance Company's investments are now 95% in Government, State and Municipal bonds. Its excellent liquid position, and its fine portfolio are in keeping with its outstanding position in the acquisition field.

We have never had a month since organization

that we have not made a gain in force. We have our sights set for TWENTY MILLION new business in 1934.

L. A. WILLIAMS General Manager

#### COUNTRY LIFE INSURANCE COMPANY

608 South Dearborn Street CHICAGO, ILLINOIS

20	In
GEORGIA—Continued	Name not given 19,217
e es 000 claims 19 000	5 \$1,000 claims 5,000
9 \$2,000 claims 18,000 18 \$1,000 claims 18,000 Industrial: Co. No. 4, 98	COLUMBUS-\$681,000
Industrial: Co. No. 4, 98	Name not given158,081
claims	Name not given 32,000
claims 7,164	Name not given158,081 Name not given33,193 Name not given32,000 \$15,000 to \$20,000: 3 names
claims	not given 53,672 \$8,000 to \$12,000: Retired;
Claims 10,256	3 names not given 40,022
	\$5,000 to \$8,000: Salesman,
AVALON-\$18,000	Petired: 1 name not
Name not given         10,000           Automobile Dealer         3,057           1 claim         1,000	given
1 claim	1 name not given 7.299
BAINBRIDGE-\$97,000	7 \$2,000 claims 14,500 5 \$1,000 claims 5,000
	5 \$1,000 claims 5,000
\$8,000 to \$12,000? Boen E. Belcher; Merchant 21,009 Name not given 6,137 \$3,000 to \$5,000: Edgar T. Hines, Jessie M. McNair, Jean A. Dickenson 10,955	Industrial: Co. No. 4, 60 claims
Name not given 6,137	Industrial: Co. No. 5, 31
Hines Jessie M McNair	claims 8,704 Industrial: Co. No. 3, 119
Jean A. Dickenson 10,955	claims
I CIGITI 2,000	claims
BALL GROUND-\$25,600	DAWSON-\$59,000
Name not given 15,000	\$5.000 to \$8.000: Warehouse-
Name not given 5,000 1 claim 1,000	man, Farmer 10.500 \$3,000 to \$5,000: 4 names
BARNESVILLE—\$33,000	\$3,000 to \$5,000: 4 names
4 \$2 000 claims 8 000	not given 19,000 5 \$2,000 claims 10,000
4 \$2,000 claims 8,000 \$ \$1,000 claims 3,000	DECATUR-\$141,000
BAXLEY-\$18,000	Name not given 10,000
\$12,000 to \$15,000: Robert	Name not given 10,000 \$5,000 to \$8,000: E. M. Paltillo; Bookkeeper. 12,017 \$3,000 to \$5,000: 2 names
L. Lewis	Paltillo; Bookkeeper. 12,017
BLAKELY-\$48,000	not given 9,192
Name not given 33,000	5 \$2,000 claims 10,000 6 \$1,000 claims 6,000
3 \$1,000 claims 3,000	
BLYTHE—\$21,000	DOERUN-\$17,000
\$8,000 to \$12,000: Francis	Name not given 15 000
M. Hurst 1 claim 2,000	DONALDSONVILLE—\$38,000
1 claim 1,056	Lewis E. Hay 33,500
BRUNSWICK-\$178,000	1 claim 1,000
W. H. Parker 37,500	DOUGLAS—\$13,000 \$8,000 to \$12,000; Moses
Real Estate 24,589 Retail Furniture 8,057	Griffin
Owner of Bakery 6,099	DUBLIN-\$137,009
\$3,000 to \$5,000: Joseph S.	
Terremote; School Man-	Name not given 35,000 \$20,000 to \$25,000: Horace
ager 8,043 5 \$2,000 claims 10,000 3 \$1,000 claims 2,000	A. Knight \$3,000 to \$5,000: 4 names
3 \$1,000 claims 2,000	not given 19,000
Industrial: Co. No. 12 4,048	not given 19,000 Industrial: Co. No. 12 1,460
CAIRO—\$29,000	DUDLEY-\$17,000
Manufacturer 5,770 \$3,000 to \$5,000: 2 names	\$8,000 to \$12,000: Thomas
not given 9,582	J. Gilbert 2 \$1,000 claims 2,000
CANTON-\$35,000	
Name not given	ELBERTON—\$46,000 \$3,000 to \$5,000: Clyde
Name not given 3,000	Deadwyler: 2 names not
1 claim	given 11,000
CARROLLTON—\$46,000	given
\$3,000 to \$5,000: John D. Powers: 1 name not	FITZGERALD—\$73,000
given 14,595	William J. Lewis 35,000
given 14,595 2 \$2,000 claims 4,000	not given 20.000
2 \$1,000 claims 2,242	\$8,000 to \$12,000: 2 names not given 20,000 \$3,000 to \$5,000: 2 names
CARTERSVILLE—\$50,000	not given 10,000
\$5,000 to \$8,000: J. V. Stan-	3 \$1,000 claims 3,500

\$5,000 to \$8,000: J. V. Stanford \$3,000 to \$5,000: Edward Strickland; 1 name not given ... 9,538 1 claim ... 1,000 Industrial: Co. No. 12. 1,483



Careful financial Careful financial planning through life insurance will save your boy from hard-ship and guarantee him adequate educa-

MACON—\$1,068,000

Name not given... \$2,205

Name not given... 30,500

Name not given... 20,000

Name not given... 21,000

Name not given... 15,776

\$12,000 to \$15,000: Joseph

B. Riley; 1 name not given... 10,000

\$3,000 to \$5,000: Tom

Coombs; 14 names not given... 67,203

6 \$2,000 claims... 12,000

9 \$1,000 claims... 12,000

9 \$1,000 claims... 12,000

9 \$1,000 claims... 12,000

10 dustrial: Co. No. 4, 65

claims 17,129

Industrial: Co. No. 5, 26

claims 6,918

Industrial: Co. No. 6, 165

claims 24,451

Industrial: Co. No. 12. 4,849

MARIETTA—\$172,000 Strozier 4 \$1,000 claims..... 6,000 4 \$1,000 claims. 6,000 GRIFFIN—\$206,000 Name not given. 86,395 President of Mill. 30,742 \$3,000 to \$5,000: 2 names not given 6,000 6 \$2,000 claims. 13,500 6 \$1,000 claims. 6,000 Industrial: Co. No. 4, 43 claims 9,804 MARIETTA-\$172,000 HAWKINSVILLE-\$21,000 Name not given..... 10,000 2 \$1,000 claims..... 2,000 JASPER—\$45,000 Benjamin F. Perry.... 40,000 Name not given..... 3,000

LA GRANGE-\$381,000

Name not given. 100.000
Name not given. 17,500
Name not given. 3,000
1 claim 2,500
Industrial: Co. No. 12. 1,324 MIDDLETON-\$23,000 Vame not given..... 10,000 vame not given..... 3,000 claim ..... 2 000 MILLEDGEVILLE-MILLEN-\$47,000 MONROE-\$42,000 Name not given..... 27.000
Name not given..... 5,000
claim ..... 2,000 MONTEZUMA-\$27,000 20,000 to \$25,000: C. L. DeVaughn

armer 10,850
ame not given 5,000
\$2,000 claims 4,000
\$1,000 claims 2,000
NEWMAN—\$96,000 

NEWTON-\$14,000 3,000 to \$12,000; Robert L. Hall

ROCKMART-\$17,000

| ROCKMART-\$17,000 |
| 33,000 to \$5,000: Clifton G. |
| Mundy; 1 name not given ... 10,000 |
| 1 claim ... 1,000 |
| ROME-\$301,000 |
| 300 to \$12,000: 3 names not given ... 31,340 |
| 33,000 to \$5,000: 2 names not given ... 10,000 |
| 10,000 ... 10,000 |

SAMSON-\$31,000 \$25,000 to \$30,000: Alter V. Sawyer SAVANNAH-\$1.557.000 Name not given..... 37,870
Name not given..... 32,000
Name not given..... 21,412
\$15,000 to \$20,000: 2 names \$15,000 to \$20,000: 2 names
not given
not given
not given
\$3,000 to \$12,000: Andieu J.
Cobb, R. T. Nehervis; Retired, Superintendent; 6
names not given.... 94,175
\$5,000 to \$8,000: Stephen
E. Parris, J. A. Pruitt;
Druggist; 3 names not
given 47,863
\$3,000 to \$5,000: Alexander 

dent, Water Works President, Insurance Business:
20 names not given. 110.013
28 \$2,000 claims. 56,000
23 \$1,000 claims. 23.000
Industrial: Co. No. 4, 90
claims . 30.108
Industrial: Co. No. 5, 24
claims . 6,530
Industrial: Co. No. 6, 54
claims . 9,506
Industrial: Co. No. 12. 11.214
SHELLMAN—\$24,000
Name not given. 10,050 
 Name not given
 10,050

 Merchant
 5,037

 Name not given
 5,000

 1 claim
 1,037
 SPARKS-\$23,000 \$8,000 to \$12,000: Lewis M.
Williams
\$3,000 to \$5,000: 2 names
not given ...... 10,000 SPARTA-\$25,000 Name not given ... 10,000
Name not given ... 3,000
2 \$2,000 claims ... 4,000
2 \$1,000 claims ... 2,000 \$3,000 to \$5,000: 2 names not given ...... 10,000 THOMASVILLE-\$375,000 J. Upchurch: 1 name not given 22.00
Insurance Business 5.00;
\$3.000 to \$5,000: Edwin K
James; 2 names not given 12.07
1 claim 2.000
7 \$1,000 claims 7.1100
Industrial: Co. No. 12. 1.388 TRENTON—\$12,000
Tame not given..... 10,000
VALDOSTA—\$194,000 James A. Dasher..... 38, \$25,000 to \$30,000: Roscoe VERNON VIEW-\$14,000 Name not given..... 12,500 WARRENTON-\$28,000 \$15,000 to \$20,000: Marion L. Felts \$3,000 to \$5,000: Hugh B. WAYCROSS-\$68,000

\$5,000 to \$8,000: Wm. T. Cornelius
Name not given..... 5,000

\$3.6 Is G \$3,6 H I ci 3 \$

Con \$12, A \$3.0 B 2 \$

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#### Widow Is Able to Save Entangled Estate With Son's Insurance

Estate With Son's Insurance

GEORGIA.—When my son was 20 years old I insisted upon his taking out a 20-year policy. His father was then worth perhaps \$75,000 in real estate. These hard years and other changes in his father's mercantile business made many losses inevitable and the property decreased in value, although it was considered the most desirable in town, consisting of store buildings, etc. Last year my husband died after a week's illness; not knowing how ill he really was and not being able to think clearly enough to realize how a note that he had had his son endorse would ruin him as well. Of course his estate was so involved that had he been able to see or think clearly he would have tried to save his son's property from loss also. After his father's death my son found that everything was so involved that it could not be saved and that practically everything he had would have to go, except our home and one store that had been allowed me by the court. My son had bought a half interest in a block of stores in which his father was the owner of the other half. He was paying for it with the rents, expecting when cotton went high again to have enough money with what he could borrow from his life insurance, to retire the principal. Well it was too much when he saw that everything he had would go too! His grief for his father and his anxiety to find some way out killed him. I took his, and his father's insurance and bought back the half interest that was his father's as it was sold on the block. I also finished paying for my son's part on the other half interest as well as buying back from the bank some papers, or rather rent notes that they had taken as part payment on my husband's debt to them. I felt that my son's wish would be to have me buy back the property that represented his and his father's life work. I certainly think that life insurance is the best protection one can have for one's loved ones. If it hadn't been for life insurance I would have had a difficult time to make a living, but now I have a



FORT BENNING-\$15,000

Name not given..... 10,000 1 claim ..... 1,000

Name not given..... 11,561
Name not given..... 3,000
1 claim ....... 1.000

The Mutual Life Insurance Company of New York

invites anyone considering engaging in life insurance field work as a career to communicate with one of its managers or

> Vice President and Manager of Agencies 34 Nassau Street, New York City

HAVE YOU SEEN "A CAREER IN LIFE INSURANCE"? JUST PUBLISHED, SEND FOR YOUR COPY

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#### CEOPCIA-Continued

Industrial: Co. No. 5, 1 WAYNESBORO-\$35,000

\$8,000 to \$12,000: Vernon E.

Attaway
Name not given....... 3,000
2 \$2,000 claims...... 4,000

1 claim	
Naval Stores Operator.	12,565
WRAYSWOOD—\$12,000 Farmer	10,641
WRIGHTSVILLE—\$59,	000
\$25,000 to \$30,000: Leon Loyett	
	4,595
Name not given 5 \$1,000 claims	2,000

PRIEST RIVER-\$15,000

SODA SPRINGS-89,000

Name not given..... 7,500

#### IDAHO

Total Payments in State					\$5,300,000
Decrease in Payments in	11	933.			\$1,000,000
Percentage of Decrease					
Rank in Payments among					
Rank in Population					43rd
Payments Per Capita					\$11.85
AT BION_\$7.000	١	lav.	Davis	Α.	Eaves. 18.75

ALBION—\$7,000 Name not given	lay. Davis A. Eaves. 18,750 \$5,000 to \$8,000: Retired; 1 name not given 14,035 \$3,000 to \$5,000: Thomas P. O'Connor 1 claim
\$5,000 to \$8,000: Wm, F. Smith	\$5,000 to \$8,000: Halbert F. Neal
\$3,000 to \$5,000:3 names not given 13,500 7 \$2,000 claims 15,000 10 \$1,000 claims 10,000 BUHL—\$26,000 \$3,000 to \$5,000: E. A. Parry 3 \$2,000 claims 6,000	1 claim 2,000  MONTPELIER—\$20,000  \$5.000 to \$8,000: Franklin L. Jones 4 \$1,000 claims 4,000  MOSCOW—\$42,000  Name not given 23,667
1 claim 1,138 CALDWELL—\$39,000	3 \$2,000 claims 6,200 NAMPA—\$58,000
Name not given         5,085           Name not given         4,545           1 claim         2,000           1 claim         1,000           COEUR D'ALENE—\$42,000	Lumber Merchant 6,047 2 \$2,000 claims 4,800 1 claim 1,000 PARMA—\$11,000
\$3,000 to \$5,000: 2 names not given	\$3,000 to \$5,000; Wm. L. Evans; 1 name not given

Name not given.....

1 claim GEM-\$19.000 \$5,000 to \$8,000: James E. Carr GENESEE—\$7,000 \$3.000 to \$5,000: Isaac Isaksen G00DING-\$20,000 \$3,000 to \$5,000: W. A. Harnett

Company Manager ... 25,167 \$12,000 to \$15,000: Joseph Anderson \$3,000 to \$5,000: George A. Browning 2 \$1,000 claims ... 2,500 JEROME—\$18,000 \$1,000 claims ... 2,500 JEROME—\$18,000 \$2,500 claims ... 2,500 JEROME—\$18,000 \$2,500 claims ... 5,395 SAND POINT—\$17,000 SA,000 claims ... 5,3 \$3,000 to \$5,000: Oscar E.

| Name not given... | 30,000 | \$3,000 to \$5,000; Wm. A. | Reid, 1 name not given... | 6,902 | 2 \$1,000 claims. | 2,000 | KIMBERLY—\$23,000 | 

Name not given..... 20,000 \$8,000 to \$12,000: Harry Hal-

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tal.	Daymanta			1 - 1	ı _					

Total Payments in State.	\$235,500,000	3 \$2,000 claims 6,000 14 \$1,000 claims 14,000 BELVIDERE—\$43,000
Rank in Payments among Rank in Population	1933 \$20,500,000 8% States 3rd 3rd \$30.90	Name not given
ALLENDALE—\$31,000 Truck Driver	Retired	\$3,000 to \$5,000: Edward B.  Nolen; 1 name not given
John M. Rhodes 48,000 2 \$1,000 claims 2,000 ALTON\$295,000 \$12,000 to \$15,000: Gus Me- hilos \$3,000 to \$12,000. House G	AMBOY—\$38,000  Name not given	Fitzsimmons Name not given 10,000 Engineer 3,785  BERWYN—\$211,000
name, wm. F. Lellke; 1	ANTIOCH—\$19,000 Retired 7,076	\$8,000 to \$12,000: Robert E.

#### Husband's Life Insurance Invested in Annuity Which Pays Taxes

POCATELLO, IDAHO—I am a firm believer in life insurance.

I had my home, and it was not incumbered, so I used the money from my late husband's life insurance to buy myself an annuity policy. I get a check once a year in December. That takes care of my taxes on my home and Xmas.—Chloe L.

33		
		_
	40,000 00 40,000, 000-00	\$3,0 F
43rd	Tiffany 1 claim 1,000	E
\$11.85	ARENZVILLE—\$58,000	6
	Physician 40,609	9 8
lay, Davis A. Eaves. 18,750	3 \$2,000 claims 6,040	F
,000 to \$8,000: Retired;	AROMA PARK-\$32,000	\$20
1 name not given 14,035	\$25,000 to \$30,000: Walter	8
,000 to \$5,000; Thomas P. O'Connor	H. Lowe	g
claim 2,511	ASHLEY-\$24,000	\$8,
\$1,000 claims 2,016	\$8,000 to \$12,000: Oscar J.	A
MERIDIAN-\$33,000	Hagebush; 1 name not	\$5,
ame not given 15,000	given 20,000	F
.000 to \$8,000; Halbert F.	1 claim 1,500	n
Neal	ASSUMPTION—\$47,000	\$3,
claim 2,000	\$15,000 to \$20,000; Cath-	8
MONTPELIER—\$20,000	erine Norris 5 \$2,000 claims 10,000	f
.000 to \$8,000: Franklin L. Jones	1 claim 1,000	Ī
\$1.000 claims 4.000	ATKINSON-\$39,000	n
MOSCOW-\$42,000	Name not given 17,500	16 25
ame not given 23,667	\$12,000 to \$15,000; John M.	2.0 F
\$2,000 claims 6,200	Black	-
NAMPA-\$58.000	\$ \$1,000 claims 2,262	Na Na
	ATWOOD-\$50,600	140
mber Merchant 6,047 \$2,000 claims 4,800 claim 1,000	\$8,000 to \$12,000: 3 names	
claim 1,000	not given 30,000 \$3,000 to \$5,000; Leslie	
PARMA-\$11,000	Lewis; 1 name not	
,000 to \$5,000; Wm. L.	given 9,015	
Evans; 1 name not	AURORA-\$498,000	
given 7,082	Name not given 28,000	1
PAYETTE-\$29,000	Merchant 20,093	
ame not given 8,000 ame not given 4,500	Name not given 10,000 \$5,000 to \$8,000; Clayton E.	-
claim	Fawcett, Harry J. Cooper,	
POCATELLO-\$186,000	Edward W. Hauser 19,084	
ame not given 26,721	\$3,000 to \$5,000; Wm. T.	
ame not given 10,000	Biggs, Waifred Carlson, John A. Robbie, Walden	
,000 to \$5,000: Daniel W.	C. Miller, Charles H.	
Church, August E. Eng- strom, George A. Greene;	Lembcke; Barber; 3	
2 names not given 17.178	names not given 41,160	
2 names not given 17.178 \$2,000 claims 6,000 \$1,000 claims 2,000	8 \$2,000 claims 16,700	
\$1,000 claims 2,000	20 \$1,000 claims 20,200 Industrial: Co. No. 1, 52	
DDIEGT DIVED 215 000	Industrial, Co. 10. 1, 32	

BARRINGTON-\$145,000 BATAVIA-\$35,000

\$8,000 to \$12,000: Farmer: 1 name not given... 21,170 2 \$1,000 claims.... 2,814 BEARDSTOWN-871,000 ### REARDSTOWN—\$71,000 \$3.000 to \$5,000: John Ottis Hodgin, Charles B. Dunn, Chas. A. Schaeffer. 10,088 4 \$2,000 claims. 8,000 \$ \$1,000 claims. 3,990 Name not given..... 20,000 \$3,000 to \$5,000: Hans E. Rassmussen 1 claim .... 2,000 BELLEVILLE-\$328,000 Rassmussen claim ...... 2,000 **WEISER—\$14,000** Name not given..... 5
YELLOW PINE—\$10,000

5,000

	names not given 35,913
	\$2,000 claims 6,000
14	\$1,000 claims 14,000
	BELVIDERE-\$43,060
	ame not given 10,000
\$5	.000 to \$8,000: Charles H.
	Turner
2	\$2,000 claims 4,005
	claim 1,000
	BENTON-\$58,000
U	ndertaker 5,008
\$3	3,000 to \$5,000; Edward B.
	Nolen: 1 name not
	given 8,030
	\$2,000 claims 6,000
3	\$1,000 claims 3,000
	BERKELEY-\$34,000
	2,000 to \$15,000: J. T. Fitzsimmons
N	ame not given 10.000

name	not	R1	٧	en				٠	٠				10,000
Engin	eer								a				3,785
BEI	WY	N-	_	\$2	1	1	,	DH	91	0			
\$15.00	) to	\$	2	0,0	0	0	1:		(	7	h	aı	rles
S. 1													
\$8,000	to 1	12	. (	000	):		Ŧ	3	o l	b	e	rt	E.

1 \$	3,000 to \$5,000: Stephen
1	Rutkowski; 2 names not
	given 11,412
6	\$2,000 claims 12,000
9	\$1,000 claims 9,000
	BLOOMINGTON-\$451,000
\$	20,000 to \$25,000: Man-
	ager; 1 name not
	given 41,918
\$	8,000 to \$12,000; Clarence
	A. Warren; 4 names not
	given 52,389
\$	5,000 to \$8,000; Fred R.
	Evans; Manager; 2 names
	not given 23,755
\$	3,000 to \$5,000; George J.
	Close, Darwin E. Hin-
	shaw, Ralph D. Fox, Clif-
	ford H. Coolidge, John R.
	Doner; Machinist; 12
	names not given 78,315
1	6 \$2,000 claims 32,000
	5 \$1,000 claims 25,000
	BLUE ISLAND-\$137,000
	lame not given 14,945
N	Tame not given 10,000

	\$3,000 to \$5,000: Mary Sear	9,000 'S
	CATRO-\$193,000	
	4 \$2,000 claims	5,284 8,500 6,009
	CAMBRIDGE-\$39,000	
	Name not given 1: \$3,000 to \$5,000: Britto	n
=	2 \$2,000 claims 1 claim	4,000 1,000
	CANTON-\$147,000	,,,,,,,
		T
2	\$5,000 to \$8,000: Frank I Eslinger, G. W. Smith: name not given 1	1
0	\$3,000 to \$5,000: Ocha Syckle, George T. Markland. Owen Rafferty:	7. K-
5	name not given 1 6 \$2,000 claims 1 3 \$1,000 claims	7,650 2,000 3,000
	CARBONDALE-\$56,000	
9	\$3,000 to \$5,000: C. Perce	
5	3 \$2,000 claims 4 \$1,000 claims	
	CARMI-\$46,000	
	Name not given 1	0,000
	4 \$2,000 claims 4 \$1,000 claims	8,000
5		
0	CARROLLTON-\$77,000	
0	Name not given 4 \$3,000 to \$5,000: Edgar	2,270 L.
5		
0	4 \$1,000 claims	4,000

H. Dorjahn, Robert C. Watkins; 1 name not not given		
Watkins; 1 name not given 11,841 4 \$1.000 claims 4,289 BLUFFS—\$17,000 Name not given 10,000 \$3,000 to \$5,000: Mary Sears CAIRO—\$103,000 Mame not given 5,284 4 \$2,000 claims 5,500 6 \$1,000 claims 5,500 6 \$1,000 claims 5,500 6 \$1,000 claims 6,000 CABBONDALE—\$39,000 Name not given 10,000 \$3,000 to \$5,000: Britton Hadley 2 \$2,000 claims 1,000 CANTON—\$147,000 Mame not given 17,050 \$5,000 to \$5,000: Trank H. Eslinger, G. W. Smith: 1 name not given 17,050 \$3,000 to \$5,000: Canton	\$3,000 to \$5,000: Joachim	CARTHAGE-\$21,000
St.000 claims	H. Dorjahn, Robert C.	Farmer 8,424
### CASE 1	given 11.841	- 4-1
Allenthorp   3,000 to \$5,000: Mary Sears	4 \$1,000 claims 4,289	C 2815.82 8 \$0.13000
\$3,000 to \$5,000: Mary Sears  CAIRO—\$103,000  Manufacturer 5.244  \$2,000 claims 8.500  \$3,000 to \$3,000: Mary Sears  CAMBRIDGE—\$39,000  Name not given 10,000  \$3,000 to \$5,000: Britton  Hadley 4,000  \$2,000 claims 4,000  \$5,000 to \$5,000: Frank H.  Eslinger, G. W. Smith: 1 name not given 17,050  \$3,000 to \$5,000: Ceha V.  Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 17,050  \$3,000 to \$5,000: Ceha V.  Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 17,050  \$3,000 to \$5,000: C. C.  Perce 3  \$2,000 claims 3,000  CARBONDALE—\$56,000  \$3,000 to \$5,000: C. C.  Perce 3  \$2,000 claims 4,000  CARMI—\$46,000  Name not given 10,000  \$3,000 to \$5,000: Gears  \$4,000 claims 3,000  CARMI—\$46,000  Name not given 10,000  \$3,000 to \$5,000: Gears  \$5,000 to \$5,000: Occar C.  McIntosh  Name not given 2,000  CHENDA—\$22,000  \$3,000 to \$5,000: Gears  \$5,000 to \$5,000: Gears  \$1,000 claims 3,000  CHENDA—\$22,000  CHESTER—\$51,000  CHESTER—\$51,000  CHICAGO—\$97,350,000  Name not given 517,685  Name not given 517,685  Name not given 517,685  Name not given 517,685  Name not given 517,685  Name not given 517,685  Name not given 517,685  Name not given 517,680  Name not given 310,000  CHESTER—\$51,000  CHESTER—\$51,000  CHESTER—\$51,000  CHESTER—\$51,000  CHESTER—\$51,000  CHESTER—\$51,000  CHESTER—\$51,000  CHESTER—\$51,000  CHICAGO—\$97,350,000  CHICAGO—\$97,350,000  CHICAGO—\$97,350,000  Name not given 517,685  Name not given 517,68		Allenthorp
CAIRO—\$103,000  Manufacturer 5.284 4 \$2,000 claims 8.500 6 \$1,000 claims 6,009 CAMBRIDGE—\$39,000  Name not given 10,000 \$3,000 to \$5,000: Britton Hadley 2 \$2,000 claims 4,000 1 claim 1,000 \$5,000 to \$5,000: Frank H. Estlinger, G. W. Smith 1 name not given 17,050 \$3,000 to \$5,000: Ocha V. Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 17,050 \$ \$1,000 claims 3,000 CARBONDALE—\$56,000 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 4,000 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 4,000 CARMI—\$46,000 Name not given 10,000 4 \$2,000 claims 4,000 CARROLITON—\$77,000 Name not given 4,227 Sa,000 claims 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000 CARROLITON—\$77,000 CARROLITON—\$77,000 Name not given 4,000 CARROLITON—\$77,000	Name not given 10,000	3 \$1,000 claims 3,000
Manufacturer 5.234 4 \$2,000 claims 5.500 6 \$1,000 claims 6,009 CAMBRIDGE \$39,000 Name not given 10,000 \$3,000 to \$5,000: Britton Hadley 2 \$2,000 claims 4,000 1 claim 1,000 \$5,000 to \$5,000: Britton Hadley 2 \$2,000 claims 4,000 CANTON \$3147,000 \$5,000 to \$5,000: Crank H. Eslinger, G. W. Smith: 1 name not given 17,050 \$3,000 to \$5,000: Ocha V. Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 11,050 \$3,000 to \$5,000: Cha V. Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 11,050 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 3,000 CARBONDALE \$56,000 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 4,000 Name not given 10,000 4 \$2,000 claims 4,000 CARROLITON \$77,000 Name not given 42,270 Name not given 45,000 CARROLITON \$77,000 Name not given 42,270 Name not given 517,58 Name not given 522,000	\$3,000 to \$5,000: Mary Sears	CERRO GORDO-\$19,000
Manufacturer 5.234 4 \$2,000 claims 5.500 6 \$1,000 claims 6,009 CAMBRIDGE \$39,000 Name not given 10,000 \$3,000 to \$5,000: Britton Hadley 2 \$2,000 claims 4,000 1 claim 1,000 \$5,000 to \$5,000: Britton Hadley 2 \$2,000 claims 4,000 CANTON \$3147,000 \$5,000 to \$5,000: Crank H. Eslinger, G. W. Smith: 1 name not given 17,050 \$3,000 to \$5,000: Ocha V. Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 11,050 \$3,000 to \$5,000: Cha V. Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 11,050 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 3,000 CARBONDALE \$56,000 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 4,000 Name not given 10,000 4 \$2,000 claims 4,000 CARROLITON \$77,000 Name not given 42,270 Name not given 45,000 CARROLITON \$77,000 Name not given 42,270 Name not given 517,58 Name not given 522,000	CATRO-\$103,000	Name not given 15,000
4 \$2,000 claims	Manufacturer 5,284	
6 31,000 claims 6,000   CAMBRIDGE—\$39,000   Say,000 to \$5,000: Britton   Hadley 2 \$2,000 claims 4,000   CANTON—\$147,000   Say,000 to \$3,000 to \$3,000 to \$3,000 to \$3,000 to \$4,000   CARROLITON—\$77,000   CARROLITON—\$77,0	4 \$2,000 claims 8,500	
CAMBRIDGE—\$39,000 Name not given 10,000 \$3,000 to \$5,000: Britton Hadley \$2,000 claims 4,000 1 claim 1,000 \$2,000 claims 4,000 \$5,000 to \$3,000: Frank H. Eslinger, G. W. Smith: 1 name not given 17,070 \$3,000 to \$5,000: Ocha V. Syckle, George T. Mark- land, Owen Rafferty: 1 name not given 17,650 \$1,000 claims 12,000 \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: C. C. Perce \$3,000 to \$5,000: Oscar C. McIntosh Name not given \$3,000 CARBONDALE—\$56,000 \$3,000 to \$5,000: G. C. Perce \$3,000 to \$5,000: Oscar C. McIntosh Name not given \$3,000 CHENTOA—\$22,000 S10,000 to \$15,000: George B. Gilster \$2,000 claims \$3,000 CHESTER—\$51,000 S1,000 to \$15,000: George B. Gilster CHICAGO—\$97,350,000 Name not given \$11,11 Name not given \$1,000 Name not given \$2,000 Name not given .	6 \$1,000 claims 6,000	White, 1 name not
Name not given	CAMPRIDGE_\$39,000	given 12,111
\$3,000 to \$5,000: Britton Hadley 2 \$2,000 claims		\$3,000 to \$5,000; John L
Hadley   \$2,000 claims	\$2 000 to \$5 000 Britton	Peacock, Benton D.
2 \$2,000 claims		
1 claim  CANTON—3147,000  \$5,000 to \$8,000: Frank H. Estinger, G. W. Smith: 1 name not given	2 \$2,000 claims 4,000	given
CANTON—\$147,000 \$5,000 to \$8,000: Frank H. Eslinger, G. W. Smith: 1 name not given	1 claim 1,000	2 \$1 000 claims 3.000
\$5,000 to \$8,000: Frank H. Estinger, G. W. Smith: 1 name not given. 17,070 \$3,000 to \$5,000: Ocha V. Syckle, George T. Markland, Owen Rafferty: 1 name not given. 17,050 \$2,000 claims 12,000 \$31,000 claims 3,000 to \$10,000 claims 3,000 to \$5,000: C. C. Perce 3 \$2,000 claims 6,057 \$4,1000 claims 4,000 CARMI—\$46,000 Mame not given. 10,000 k \$2,000 claims 8,000 CARROLITON—\$77,000 Mame not given. 2,250 Mame not given. 450,000 CARROLITON—\$77,000 Mame not given. 42,270 Name not given. 517,58 Name not given. 517,58 Name not given. 30,000 to \$5,000: George Lytton 912,000 Mame not given. 450,000 Carles S. Good Carles Finke. 252,000 Carles S. Finke.		
Eslinger, G. W. Smith: 1 name not given. 17.070 \$3.000 to \$5.000: Ocha V. Syckle, George T. Markland, Owen Rafferty: 1 name not given. 17.050 \$2.000 claims. 12.000 \$3.000 claims. 12.000 \$3.000 claims. 3.000 CARBONDALE—\$56,000 CARMI—\$46,000 Name not given. 10.000 4 \$2.000 claims. 4.000 CARROLITON—\$77,000 Name not given. 42.270 Name not given. 42.270 Name not given. 450.000 CARROLITON—\$77,000 Name not given. 42.270 Name not given. 450.00 Name not given. 42.270 Name not given. 30.000 Carles E. Gister Street Str		
name not given. 17,070 \$3,000 to \$5,000: Carb.  CARBONDALE—\$56,000  \$3,000 to \$5,000: C. C. Perce \$\$2,000 claims. 4,000  CARMI—\$46,000  Name not given. 10,000  \$\$1,000 claims. 4,000  CARROLITON—\$27,000  Name not given. 42,270  \$\$2,000 claims. 4,000  CARROLITON—\$27,000  Name not given. 42,270  \$\$3,000 to \$5,000: Edgar L. Davis \$\$2,000 claims. 6,633  \$\$2,000 claims. 4,000  CARROLITON—\$27,000  Name not given. 42,270  Name not given. 450,000  CARROLITON—\$27,000  Name not given. 450,000  CARROLITON—\$27,000  Name not given. 450,000  CARROLITON—\$27,000  Name not given. 450,000  CARROLITON—\$27,000  Name not given. 3,00  CHICAGO—\$97,350,000  George Lytton 912,00  Name not given. 450,00  CARROLITON—\$22,000		
\$3,000 to \$5,000: Ocha V. Syckle, George T. Markland, Owen Rafferty: 1 name not given. 17,650 \$2,000 claims. 12,000 \$31,000 claims. 12,000 \$31,000 claims. 3,000 CARBONDALE \$56,000 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims. 6,057 \$41,000 claims. 4,000 CARMI—\$46,000 Name not given. 10,000 4 \$2,000 claims. 8,000 CARBOLITON—\$77,000 Name not given. 42,270 Name not given. 450,000 CARBOLITON—\$77,000 Name not given. 42,270 Name not given. 361,000 Carles E. Glaster 10,000 CARBOLITON—\$77,000 CARBOLITON—\$70,000		
Syckle, George T. Mark- land, Owen Rafferty: 1 name not given. 17,650 6 \$2,000 claims. 12,000 \$3,000 to \$5,000: C. C. Perce 3 \$2,000 claims. 6,057 4 \$1,000 claims. 6,057 4 \$1,000 claims. 4,000 CARROLITON—\$77,000 Name not given. 10,000 4 \$2,000 claims. 4,000 CARROLITON—\$77,000 Name not given. 4,2,270 Name not given. 450,000 CARROLITON—\$6,037 CARROLITON—\$77,000 Name not given. 4,000 CARROLITON—\$70,000 Name not given. 4,000 CARROLITON—\$70,000 Name not given. 4,000 CARROLITON—\$70,000 Nam	\$3,000 to \$5,000; Ocha V.	
name not given. 17,650 \$ \$2,000 claims. 12,000 \$ \$1,090 claims. 3,000 CARBONDALE—\$56,000 \$ \$2,000 claims. 6,057 \$ \$1,000 claims. 4,000 CARMI—\$46,000 Name not given. 10,000 \$ \$2,000 claims. 8,000 \$ \$1,000 claims. 3,000 \$ \$1,000 claims. 4,000 CARBOLITON—\$77,000 Name not given. 42,270 Name not given. 42,270 Name not given. 450,000 Name not given. 42,270 Name not given. 301,000 CARBOLITON—\$77,000 Name not given. 301,000 CARBOLITON—\$71,000 CARBOLITON—\$72,000 CARBOLITON—	Syckle, George T. Mark-	
name not given. 11,006 \$ \$2,000 claims. 12,006 \$ \$1,000 claims. 2,000 \$ \$3,000 to \$5,000 C. C. Perce \$ \$2,000 claims. 6,057 \$ \$1,000 claims. 4,000 CARMI—\$46,000 Name not given. 10,000 \$ \$2,000 claims. 8,000 \$ \$1,000 claims. 3,000 CARROLITON—\$77,000 Name not given. 42,270 Name not given. 42,270 Name not given. 450,000 CARROLITON—\$77,000 Name not given. 450,000 CARROLITON—\$77,000 Name not given. 301,000 CARROLITON—\$77,000 CARROLI	land, Owen Rafferty; 1	CHENOA-822,090
3 \$1,000 claims	name not given 17,050	
CARBONDALE—\$56,000  \$3,000 to \$5,000: C. C. Perce  \$ \$2,000 claims. 6,057  \$ \$1,000 claims. 4,000  CARMI—\$46,000  Name not given. 10,000  \$ \$1,000 claims. 8,000  \$ \$1,000 claims. 4,000  CARROLITON—\$77,000  Name not given. 12,270  \$ \$2,000 claims. 3,30  CHICAGO—\$97,350,000  George Lytton 912,00  Name not given. 517,58  Name not given. 517,58  Name not given. 361.00  Name not given. 361.00  Emanuel M. Hegman. 285,000  Charles E. Finke. 252,00  Carles E. Finke. 252,00		Neumann
CABBONDALE—\$56,000 3,3,000 to \$5,000: C. C. Perce 3 \$2,000 claims. 6,057 4 \$1,000 claims. 4,000 CARMI—\$46,000 Name not given. 10,000 4 \$2,000 claims. 8,000 4 \$3,000 claims. 4,000 CARBOLITON—\$77,000 Name not given. 4,270 Name not given. 4,000 CABBOLITON—\$77,000 Name not given. 4,000 CABBOLITON—\$77,000 Name not given. 361,00 Name not given. 361,00 R. W. Stevens. 361,00 R. W. Stevens. 361,00 Charles E. Finke. 252,00 Emanuel M. Hegman. 285,00 Charles E. Finke. 252,00	3 \$1,000 Claims 5,000	1 claim 2,000
\$3,000 to \$5,000: C. C. Perce  \$2 \$2,000 claims. 6,057  \$3 \$1,000 claims. 4,000  CARMI_\$46,000  Name not given. 10,000  \$4 \$2,000 claims. 8,000  \$4 \$1,000 claims. 4,000  CARROILTON—\$77,000  Name not given. 4,2,270  \$3,000 to \$15,000: George  B. Glister  \$2 \$2,000 claims. 9,300  CHICAGO—\$97,350,000  George Lytton 9,100  Name not given. 517,58  Name not given. 517,58  Name not given. 510,000  R. W. Stevens. 361,000  Emanuel M. Hegman. 285,000  Charles E. Finke. 252,000  Carles E. Finke. 252,000  Carles E. Finke. 252,000	CARBONDALE—\$56,600	
B. Glister   3 \$2,000 claims   6,057   4 \$1,000 claims   4,000		
4 \$1,000 claims 4,000  CARMI—\$46,000  Name not given 10,000 4 \$2,000 claims 8,000 4 \$1,000 claims 4,000  CARROLLTON—\$77,000  Name not given 517,58  Name not given 517,58  Name not given 517,58  Name not given 517,58  Name not given 517,58  Name not given 517,58  Name not given 510,000  R. W. Stevens 361,00  R. W. Stevens 361,00  Carles E. Finke 252,00  Example M. Hegman 285,000  Carles E. Finke 252,00		B. Gilster
CARMI—\$46,000 Name not given. 10,000 4 \$2,000 claims. 8,000 4 \$1,000 claims. 4,000 CARROLLTON—\$77,000 Name not given. 450,000 CARROLLON—\$77,000 Name not given. 450,000 R. W. Stevens. 361,00 Name not given. 301,00 Emanuel M. Hegman. 285,00 Charles E. Finke. 252,00 Eggs Warner 225,00		2 \$2,000 claims 4,005
Name not given. 10,000 4 \$2,000 claims. 8,000 4 \$1,000 claims. 4,000 CARROLLTON—\$77,000 Name not given. 450,000 8 \$2,000 to \$5,000: Edgar L. Davis 3 \$2,000 claims. 6,033 \$2,000 claims. 6,033		3 \$1,000 claims 3,300
4 \$2,000 claims 8,000   4 \$1,000 claims 4,000   Name not given 51;88   Name not given 51;88   Name not given 51;88   Name not given 51;88   Name not given 51;88   Name not given 51;88   Name not given 51;88   Name not given 52;00		CHICAGO-\$97,350,000
\$ 31,000 claims . 4,000 CARBOLLTON - \$77,000 Name not given . 450,000 R. W. Stevens . 361.00 Name not given . 301.00 S 32,000 to \$5,000: Edgar f. Davis 3 \$2,000 claims . 6,033 Egga Warner . 225,00 Egga Warner . 225,00		George Lytton912,000
CARROLITON—\$77,000  Name not given	4 \$2,000 Claims 8,000	Name not given 517,581
Name not given		Name not given 450,000
\$3,000 to \$5,000: Edgar f  Davis  \$2,000 claims		R. W. Stevens
Davis   Charles E. Finke252,00   252,00   Ezra Warner	Name not given 42,270	Name not given301.000
3 \$2,000 claims 6.033 Ezra Warner225,00		
4 21 000 claims 4 000 Erwin R. Brigham 179,50	2 \$2 000 claime 6.033	
	4 21 000 claims 4.000	Erwin R. Brigham 179,500

### The "Package" Sells the Goods

The successful merchant "packages" his goods attractively to arouse interest and create desire.



The "package idea" being developed by the CENTRAL LIFE is an unusual "door opener," giving YOU an opportunity to display the service of this old line legal reserve Life Insurance Company to the best advantage-

And Assuring You Increased **Earnings** 

#### CENTRAL LI INSURANCE COMPANY OF ILLINOIS

Alfred MacArthur, President

720 N. Michigan Ave.

Chicago

Serving Satisfied Policyholders for More Than a Quarter Century

#### ILLINOIS-Conti

150 000

Name not given
Name not given 150,000
Benjamin Heller146,000
Name not given145,357
Name not given122,349
Name not given 119,956
Name not given 114,000
Name not given 112,000
Leo Wenk110,000
Name not given108,320
Executive
Carl H. Weil100,000
Paul C. L'Amoreaux 100,000
John D. Cady 100,000
Name not given 100,000
Name not given 100,000
Name not given100,000
Name not given 100,000
Name not given100,000
Name not given 100,000

#### Williamson & Wellbeloved

General Agents
Connecticut Mutual Life
Ins. Co. 222 W. Adams St. Chicago, Ill.

Name not given......100,000

Name not given.....100,000

Name not given.....100,000

Name not given.....99,600 Name not given Name not given.... Name not given.... Name not given.... Edgar Lebensberger

Edgar Lebensberger.

Name not given....

Benjamin I. Rapport.

Name not given....

F. E. Straus...

Name not given...

Name not given... Name not given.
Frank M. Patton.
Name not given.
Name not given.
Harry A. Rick...

#### Rockwood S. Edwards

Aetna Life Ins. Co. 1 N. La Salle St. Chicago, Ill.

51,519 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 50,000 49,471 48,475 Name not given...
Company President
Florence A. Hurley.
Chas. D. Quirk...
Geo. B. Levee...
Name not given.
Name not given.
Name not given.
Name not given.
Name not given.
Name not given.
Name not given.
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Name not given.
Name not given.
Name not given.
Name not given. Name not given Company Presid 40,000 40,000 40,000 40,000 40,000 39,628 38,000 38,000 38,000 37,500 Leon J. Klein...
Name not given.
Name not given.
Name not given.
Name not given.
Name not given.
Lawrence Whitty Name not given

Name not given

Lawrence Whitty

Name not given

Abraham Ostrovsky

Name not given

Attorney

Name not given

Name not given

Name not given

Name not given

Name not given

Name not given

Name not given

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Name not given

Name not given

Osame not given

Name not given 36,760 36,582 36,563 36,246 35,000 35,000 35,000 35,000 35,000 35,000 35,000 34,000 33,700 33,500 33,500 32,384 32,129 ance Broker .... 32,129
ain Edwin O. Schilduer ..... 32,000
pany President ... 31,588

#### Widow Is Able to Become Beauty Operator and Earn Living

CHICAGO, ILL.-Neil Gainer left around \$1,700 life insurance as we had borrowed about \$1,000 before his death. Mr. Gainer was building and selling houses till the crash came. After that, like many others, we had mostly liabilities.

The insurance was promptly paid to me, his widow, from which I paid all expenses, personal debts. Otherwise they would have had to wait years till I could raise money on my home.

I am using the insurance to live and since I received it I obtained my schooling and license in beauty culture and am now able to support myself again.

So far I have been able to live in my home although the insurance wasn't large enough to care for any part of the mortgage.

We had no children. I should imagine one could say the insurance represented a third of the estate.

My opinion was always to carry as much insurance as one could afford. My husband also felt the same way. The insurance was a great blessing to me as I was able to pay my way independently of my family or friends.

I feel no one should need any persuasion to buy life insurance. It's one of the finest ways to build up an estate and make one save and we have all found how stable and sound insurance has been through these trying times. No other investment has remained so unchanged.

I was paid a lump sum to cover all the debts and was paid a monthly amount to live on through insurance bond.

I did this so I would make the money last longer as I made myself live within the monthly check. My husband's loving care was in a very concrete form and it has given me back courage and faith in myself and the world to face it again after being married only five years.-Mrs. Irene Gainer.

#### Wm. M. Houze

General Agent John Hancock Mut. Life Ins. Co. 1 N. La Salle St. Chicago, Ill.

Schulte, Hiley Onstott,
Oscar Offner, Wm. H.
Hoops, Jr., Frank W.
Brenn, Henry R. Bebber,
Oscar Amaldus; 26 names
not given ........484,445
8,000 to \$12,000: Fred H.
Pim, Harry A. Parkin,
W. A. Miller, Oren E.
Merley, Edward W.

#### D. C. Kemp Agency Manage

Equitable Life of New York

120 S. La Salle St.—Room 1559 Chicago, Ill.

Houser, Philip L. F. Elting, Arthur R. Duffy, Miles J. Devine, John C. Dasso, Robt. L. Carlton, Charles E. Boynton, Ira J. Bliss, Bernard Autenrieth, Edward C. Wittman, Franklin W. Shimmin, John Shidlo, Augustus W. Mercer, Henry M. Louis, Judson A. Lamon, Klenentas Kalainis, Chas. C. Hoffman, Albert J. Klenentas Kalainis, Chas.
C. Hoffman, Albert J.
Hayes, Richard I. Gavin,
Arch O. Burdick, Herman
Brans, President of Company, Grocer, Merchant,
Iron Dealer, Jeweler,
Pharmacist, Tailor, Executive, Superintendent,
Manufacturer, 2 Salesmen, 2 Engineers, 4 Retired, 2 Real Estate; 102
names not given....1,456,457
5,000 to \$8,000: Charles F.
Wells, E. W. Swanson,
Ralph W. Stansbury,

5,000 to \$\$,000: Charles F. Wells, E. W. Swanson, Ralph W. Stansbury, Herman D. Schiller, Schelte A. Scheltes, Standey T. Rywniak, Lewis D. Petre, Peter E. Pesch, Louis W. O'Rourke, Jay B. Neer, John Melhop, John C. McFadzean, Dr. Elmore W. LeRoy, Daladus C. Humphries, Glea

Harvey, Claude R. Harvey, Samuel J. Fagenholz, Louis J. Ehinger, Michael Bochenski, Wm. J. Baker, Ernest E. Adams, Eula S. Williams, Marion C. Wells; Attorney, Man-Ernest E. Adams, Eula S. Williams, Marion C. Wells; Attorney, Manager, Furniture Dealer, Partner of Firm, Vice-Pres. of Company, Housewife, Butcher, Manufacturer, Student, Waiter, Bank Roceiver, Clerk, Pharmacist, Undertaker, 4 Engineers, 8 Salesmen, 4 Real Estate, 7 Retired; 47 names not given. 705,517

#### Stumes & Loeb

General Agents

Penn Mutual Life Ins. Co. 1 N. La Salle St.

\$3,000 to \$5,000: Chandler T. Winkless, K. H. Smith, John E. Schnauder, A. J. Russell, R. W. Robinson, Frank J. Prasil, Harry C. Moir, Armin N. Mayer, Charles Leonhart, Cyril R. Jandus, Charles W. Hollnagel, Howard W. Harrington, Edward C. Haggerty, Harry J. Gumbin, Wm. Gribas, Emanuel Goldstein, Dr. Enoch M. Fredericks, A. Ib er t. R. R. Foerster, Andre w. Erickson, Wm. Edwards, Frank D. Cooley, Lyman L. Campbell, Miles E. Bristol, Theo. C. Bresnahan, Robert O. Beals, A. L. Campbell, Miles E. Bristol, Theo. C. Bresnahan, Robert O. Beals, A. Wolcott, Christ Weissenstein, A. u. gu st F. W. Walther, Alexander J. Wabersky, A. n. n. et e. S. Venzke, Solomon Turov-lin, Dr. Byron S. Turner, Robert D. Towns en d. Benjamin Speelman, Nels W. Sorenson, Fred T. Smith, Charles E. Smith, Anton Skavina, H. arry Silver, Wilford B. Sherwood, Daniel Shea, George E. Sevey, A. u. gu st H. Schulte, Barbara Schuenemann, Harry C. Robertson, Patrick J. Regan, Fred Pritchard, Herbert D. Post, Robert O'Donoghue, Arthur Niederberger, John F. Nicholson, Isadore Newman, Wm. A. Murphy, Isaac M. ey er. Clarence Mayer, Robert D. May, Wm. C. Mathiesen, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, Carl A. Johnson, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, Carl A. Johnson, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, C. Ponson, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, C. Ponson, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, Carl A. Johnson, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, C. Ponson, James Mann, Calvin G. McCullotyh, Ben Leifferman, Herman G. Kallin, C. J. Hodging, Howard P. Castle, Nicholas Caster, Jr., Laurence A. Carton, Katherine Butler, Joseph H. Brown, J. W. Brooks, Wm. Bolandes, Wm. A. Blomgren, John W. Bledsoe, Anton Ackerman; Vice-Pres. of Company, Teacher, Shoe Store Owner, Nan 1 cl \$8,0 \$15, B Nan \$5.0 D Na: \$12 \$8,0 \$5,000 to volume 34,000 young; 4 names given 34,000 to \$5,000: Henry Stumme: Bookkeeper, Florist; 4 names not given 27,169 \$2,000 claims 28,000 claims 25,000 DECATUR-\$1,432,000 Name not given..... Albert W. Wagner.... Name not given..... Horace W. McDavis... Name not given.....
Name not given....
Name not given....
Name not given....
Name not given....

#### Charles O. Reynolds Co.

Lincoln National Life 222 W. Adams St. Chicago, Ill.

Taxicab Owner, Broker, Superintendent, Coal Busi-ness, Wool Buyer, Clerk, Baker, Railroad Detec-

Industrial: Co. No. 6, 213	\$12,000 to \$15,000: Wm. A.
claims	Hammer: 1 name not given 27,021
claims	\$8,000 to \$12,000: Company
Industrial: Co. No. 12124,836	President; 3 names not
CHICAGO HEIGHTS-	given
\$112,000	\$5,000 to \$8,000: Anda F. Burwell, Alex. Rodger, Robert R. McClure 19,321
\$5,000 to \$8,000: Clay C.	Robert R. McClure 19,321
Whitacre; 1 name not	\$3,000 to \$5,000: Jacob L. Eisele, Stanley Hedges;
given	Eisele, Stanley Hedges; Retired; 6 names not
1 claim	given 37.039
CHILLICOTHE—\$26,000	18 \$2,000 claims 36,000
\$3,000 to \$5,000: 3 names	23 \$1,000 claims 23,000
not given 11,000	DEERFIELD-\$32;000
1 claim 2,000	Name not given 20,000
1 claim 1,000	3 \$1,000 claims 3,000
CICERO—\$229,000	DE KALB-\$87,000
Name not given \$12,500	Name not given 12,007 \$8,000 to \$12,000; Rodney
Name not given 10,000 Name not given 3,000	\$8,000 to \$12,000; Rodney A. Wright
1 claim 2.000	1 claim 2,000
8 \$1,000 claims 8,000 Industrial: Co. No. 1, 40	2 \$1,000 claims 2,008
Industrial: Co. No. 1, 40 claims 8,183	DES PLAINES—\$53,000
Industrial: Co. No. 10, 8	Name not given 3,000 1 claim 2,000
claims 2,138	5 \$1,000 claims 5,000
COLETA-\$17,000	DIXON-\$167,000
Name not given 12,000	Name not given 25,862
1 claim 1,000	\$15,000 to \$20,000: John F. Enright
COLLINSVILLE—\$33,000	Name not given 13,000
\$8,000 to \$12,000: Frederick	Physician
W. Branner 2 \$2,000 claims 4,000	\$3,000 to \$5,000; Anna T. Swartz
\$ \$1,000 claims 3,000	6 \$2,000 claims 12,000
COLUMBIA—\$33,000	11 \$1,000 claims 11,000
\$15,000 to \$20,000: Emil H.	DOWNERS GROVE—\$96,000
Brucker	\$20,000 to \$25,000: 2 names
Name not given 10,000	not given 43,000 \$3,000 to \$5,000: James R.
DALLAS CITY-\$16,000	Chrissinger; 1 name not
\$5,000 to \$8,000; Wm. H.	given 7,000
Bliss 1 claim 2,500	3 \$2,000 claims 6,000 3 \$1,000 claims 3,300
	3 \$1,000 claims 3,300 DU QUOIN—\$30,000
Name not given 50 000	Name not given 5,000
Name not given 50,000 \$25,000 to \$30,000: Sam L.	4 \$1,000 claims 5,000
Worthington; 1 name not	DWIGHT-\$71,000
given 53,000	Name not given 35,000
Name not given 20.000 \$12,000 to \$15,000: 2 names	Name not given 10,000
not given 28,000	Name not given 6,000 4 \$1,000 claims 4,000
\$8,000 to \$12,000: 3 names	EAST MOLINE—\$33,000
not given 30,239 \$5,000 to \$8,000; Earl S.	\$5,000 to \$8,000: Elmer I.
Young; 4 names not	Donahey
Young; 4 names not given	2 \$2,000 claims 4,336
\$3,000 to \$5,000: Henry Stumme: Bookkeeper.	1 claim 1,000

#### "We Will Never Cease to Be Thankful" for the Aid of Life Insurance

116,000 78,935 64,070 59,000 57,000 60,000 40,000 37,500 16,535

foot, Jos Foreman; given ...

EAST ST. LOUIS-\$1,221,000

CHICAGO.-For many years I have been a firm believer in life insurance and our experience since my father's death has tended to increase rather than diminish this conviction.

Father was the victim of a long and distressing illness which precluded the possibility of his continuing in business, with the result that his income was entirely cut off. Expenses mounted-and the meeting of insurance premiums became a real problem. Realizing the importance to us of carrying it, we made other sacrifices which enabled us to keep it in effect. Aside from the usual expenses attending an extended illness and death, we have been under a continued heavy financial drain due to the illness of my mother whose condition has necessitated very special care. The funds which came to us through insurance are being used for this purpose alone and we will never cease to be thankful that we have had this sum to draw upon in the present troublesome period.

Every member of our family carries just as much insurance as can possibly be handled and the writer never loses an opportunity to suggest insurance when she is aware that none is being car-

ried.-Name withheld.

on

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5,862

1.119

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#### Gets Insurance Payments in Monthly Installments—Only Income

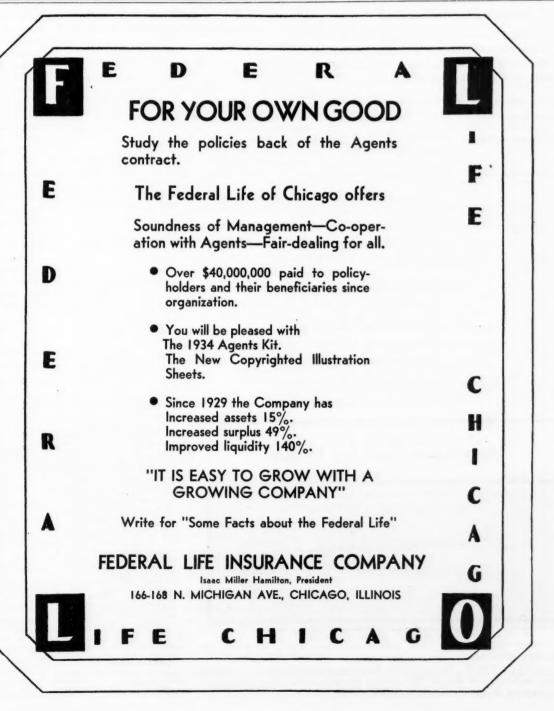
ROCKFORD, ILL.—The complete amount of my husband's insurance was \$5,272, which I get in monthly payments of \$50. So far I have received \$750. Insurance is a wonderful thing. At the time of my husband's death the insurance was the only income I had. It helped to pay part of the funeral expenses and part of the bills I had. As soon as I get the rest I intend to finish paying my debts. Since I am unable to work, I looked forward to my money with much appreciation. It has helped me to support my boy.—Mrs. Pauline Militello.

ILLINOIS—Continued	FAIRMONT-\$46,000
11 \$2,000 claims 22,000	Name not given 23,000 Name not given 14,000 1 claim 2,000
1 \$1,000 claims 21,500 ndustrial: Co. No. 1, 292	1 claim 2,000
claims 67.460	1 claim 1,000
claims	FARMER CITY-\$25,000
ustrial: Co. No. 10, 108	\$3,000 to \$5,000: Samuel J.
laims	Basom; 1 name not given 8,000
DWARDSVILLE—\$53,000 000 to \$5,000: 2 names	
ot given	
\$2,000 claims 4,040 \$1,000 claims 5,000	
FFINGHAM—\$51,000	
000 to \$8,000: Farmer: 1	/ -
name not given 12,277	
me not given 3,589	
\$1,000 claims 5,000	
ELGIN—\$369,000	
time not given 35,100 time not given 10,000 ,000 to \$5,000: Herbert J. Wolfe, Arthur H. Schwarz, John W. Mowat,	
000 to \$5,000: Herbert	
Schwarz, John W. Mowat.	
Arthur H. Millen, Elmer E. Egler, Edward S. Eno,	
Orlando A. Clark; 2	
sames not given 38,196	
Orlando A. Clark; 2 names not given 38,196 \$2,000 claims 24,000 \$1,000 claims 16,000	
ELMHURST-\$156,000	
astav H. D. Franzen. 31,996 ame not given 20,000	
me not given 10 000	
tired 3,003 \$2,000 claims 8,000 \$1,000 claims 4,000	
\$1,000 claims 4,000	
ELMWOOD-\$23,000	
000 to \$5,000: Dr. O.	
lark Bailey, Azel Otho Vhitten 8,000	
2,000 claims 4,175	
	U
LMWOOD PARK—\$78,000 ne not given 14,329	
ne not given 8,500 ne not given 3,000	
RIE—\$24,000 ne not given 7,000	
000 to \$5,000: Theodore	
Risdon 2,000	
\$1,000 claims 2,000	
EVANSTON—\$3,081,000	
ame not given	
ame not given 80,000	
mpany President 35.452	
me not given 32,000	
1,000 to \$25,000: Win-	
chester K. Hunter; Exec-	D
	1 1
given142,296 5,000 to \$20,000: 4 names	
me net given 15,493	
000 to \$12,000 Lillian	
,000 to \$12,000 Lillian Haslip; Clothier; 12 names not given139,959	
000 to \$8,000; C. E.	
Blanchard; Janitor, Milk Salesman; 2 names not	A
tiven 29,646 000 to \$5,000: Martin K.	A
ortham, Samuel N.	
Schneider, Lillian Allen, Edward P. Willey: Mer-	
Edward P. Willey; Mer- chant, 2 Bankers, Credit Manager; 15 names not	
given 96.859	
100   100	
\$1,000 claims 23,000 EVANSVILLE—\$31,000	
000 to \$12,000: Wm. M.	
chuwerk	
me not given 4,074 claim 2,019	
\$1,000 claims 3,000	
FAIRBURY—\$41,000	
000 to \$12,000: Joshua C. Dawson	1 7
000 to \$5,000: Raymond	
S. Deputy; 2 names not given 11,000	

	1 claim 2,500	6
	1 claim 1,004	17
	FLAT ROCK-\$16,000	
1	Name not given 11,140	\$5
i	1 claim 1,013	\$3
1	FORRESTON-\$14,000	
1	Name not given 10,000	
	FREEPORT-\$223,000	3
1	Physician 43,077	-
ł	Name not given 13,000	
ı	\$5,000 to \$8,000: 2 names	E
	not given 10,092	N
	\$3,000 to \$5,000: John M.	N
	Hull, John F. Fair; 1	\$2
	name not given 12,000	
	7 \$2,000 claims 14,000	N
	11 \$1,000 claims 11,000	\$8
	FULTON-\$30,000	\$1
		1
		\$3
		1
	2 \$2,000 claims 4,000	
	GALENA-\$51,000	1
	Superintendent 10,256	1
	6 \$2,000 claims 12,500	
	1 claim 1,000	3:
	GALESBURG-\$342,000	1
	\$20,000 to \$25,000: Wm. E.	1
	Doyle	î
	Name not given 12,595	1
	Name not given 10,000 \$5,000 to \$8,000: John M.	
	\$5,000 to \$8,000: John M.	N
	Mellican, Henry G. Haw-	N
	kinson; 1 name not	-
	given 19,124	
	\$3,000 to \$5,000: 5 names	\$5
1	not given 19,030	1

6 \$2,000 claims 12,000 17 \$1,000 claims 17,000 GENESEO—\$45,000	\$3,000 to \$5,000: Walter W. Kerch, Jonah Williams; 1 name not given 11,368
\$5,000 to \$8,000: Otto A.	1 claim 2,000 10 \$1,000 claims 10,000
Gotthardt \$3,000 to \$5,000: Albert T.  Johnson: 2 names not given	GREENFIELD—\$29,000  Name not given 9,019 \$3,000 to \$5,000: Ralph  Metcalf
GLENCOE—\$545,000	1 claim 2,600 1 claim 1,000
Erwin R. Brigham179,500	GREENVILLE—\$37,000
Name not given	\$3,000 to \$5,000: Guy M. Haun, William F. Rix- mann, John H. Davis 13,100 1 claim
Bender; 1 name not given 8,028	Ringhausen 1 claim 1,000
1 claim 2,030 1 claim 1,000	HARRISBURG-\$168,000
GOLF—\$57,000  Name not given	\$20,000 to \$25,000: Walter E. Stump: 1 name not given

	5 \$2,000 claims 10,900 1 claim 1,153
8	HARVEY-\$91,000
9	\$3,000 to \$5,000: Joseph Edwards: 1 name not given
0	HENNEPIN—\$25,000  Name not given 10,000  Name not given 10,000  1 claim 1,000
	HERRIN-\$85,000
0	\$8,000 to \$12,000. Bart Colombo 1 claim
	3 \$1,000 claims 3,000
	HIGHLAND-\$71,000
	Name not given
0	HIGHLAND PARK—\$835,000
	R. W. Stevens
0	Name not given 43,000 \$20,000 to \$25,000: Miner M. Austin
0	\$15,000 to \$20,000: 3 names



#### ILLINOIS-Continued

\$12,000 to \$15,000: 3 names
not given 41,600 \$8,000 to \$12,000: 4 names
\$8,000 to \$12,000: 4 names
not given 40,000 \$5,000 to \$8,000: 3 names
\$5,000 to \$8.000: 3 names
not given 30,143 \$3,000 to \$5,000: Daniel S.
\$3,000 to \$5,000; Daniel S.
Stern; 5 names not
given 30,530
7 \$2,000 claims 14,000
1 claim 1,181
HINSDALE-\$197,000
David K. Winton 87,000
Name not given 30,820
Name not given 29,183
Grain Broker 10,030
\$3,000 to \$5,000: Charles W.
Leibhart: 1 name not
given 7.069
1 claim 2,042
1 claim 1,000
HUBBARD WOODS-
\$830,000
Name not given202,600
Name not given 26,000
JACKSONVILLE—\$229,000
\$8,000 to \$12,000: Wm. O.
Wait, Wm. S. Ehnie; 2
names not given 39,500
Name not given 6,853
\$3,000 to \$5,000: Maud L.
Walsh, Wm. S. Cannon;
5 names not given 26,368
8 \$2,000 claims 16,000
13 \$1,000 claims 13,100

KENILWORTH-\$254,000
Name not given107,3
\$15,000 to \$20,000: 2 names not given 36,3:
Name not given 15,00
\$5,000 to \$8,000: 2 names not given 13,00
\$3,000 to \$5,000; Edward F. Hamm, William F. Wil-
liamson, 5 names not
given 31,50
3 \$2,000 claims 7,50

1	claim	1,00
	KEWANEE-\$205,000	
8:	20,000 to \$25,000: Edwa	rd
	LeMotte Eustice	
\$8	8,000 to \$12,000: Brandt	T.
	Crocker; 3 names n	ot
	given	10,10
\$3	3,000 to \$5,000: Charles !	М.
	Carpenter; 2 names n	ot
	given 1	14,20
6	\$2,000 claims	12,00
5	\$1,000 claims	5,00
	T 4 CON	

#### LACON-\$32,000

	\$20,000			\$2	5,	0	)(	):		F		E.
	Wils \$5,000		\$	8,0	0	0:		2	1	n	a	mes
1	not 1 clair	give	n									

#### LA GRANGE-\$165.000

i	Name	not	8	iv	e	n							20,980
	Name	not	8	iv	e	n							20,000
Ì	\$8,000	to	\$	12,	0	0	0	:	1	3	n	a	mes
	not	give	n										29,653

#### Proves Fine Investment

PEORIA, ILL.-Jerome J. Terry, Jr., left \$2,-973 in life insurance. He was a medical student and the insurance showed it was a very fine investment, as it was bought at an early age.

### JERSEYVILLE-\$34,000 #12.000 to \$15.000: James H. Smith \$3.000 to \$5,000: Francis G. G. Reardon, Fred Herold Herold \$1,000 claims..., 2,000 JOLIET-\$657,000 Bush: Retirea; 16,377 not given 16,377 3,000 to \$5,000: John Jenco, Charles W. Burge; 7 names not given 38,500 13 \$2,000 claims 27,000 40 \$1,000 claims 40,000 Industrial: Co. No. 10, 66 claims 16,757 KANKAKEE-\$299,000 Horatio N. Boshell. . 52,500 Furniture Dealer . . . 36,000 Name not given . . . 29,902 \$12,000 to \$15,000: Michael J. Edgeworth Physician E. Caron, 6,000 to \$5,000: Fred D. Martin, Dr. Eugene Cohn. Glustave A. Kramer: 3 names not given... 25,000 \$3,4000 to 11,000 to 11,000 to 12,000 \$5,000: Fred D.

	Anione to Anione, o Herrico
	not given 10,685
	5 \$2,000 claims 10,000
	4 \$1,000 claims 4,000
	LAKE BLUFF-\$214,000
)	Name not given 85,000
	Name not given 65,000
	Name not given 42,000
)	1 claim 2,000
)	
)	LAKE FOREST-\$289,000
ı	Name not given100,000
•	Name not given 50,000
	\$20,000 to \$25,000: 2 names
7	not given 50,000
•	Name not given 6,746
	\$3,000 to \$5,000: 3 names
)	not given 15,000
'	2 \$2,000 claims 4,000
)	3 \$1,000 claims 3,000
,	
7	LA SALLE—\$183,000
'	Name not given 20,000
	\$5,000 to \$8,000: Fred L.
)	Hackman; Proprietor. 10,759
)	\$3,000 to \$5,000; John J.
)	Vohs, Benjamin Dres-
	bach; 4 names not
	given 26,000
7	9 \$2,000 claims 18,000
1	7 \$1,000 claims 7,000
	LAWRENCEVILLE—\$56,000
	\$5,000 to \$8,000: Thomas C. Watts
1	\$3,000 to \$5,000; Ralph J.
)	Kirkwood
	***************************************

	Name not given
.000 to \$5,000: 3 names not given 10,685 \$2,000 claims. 10,000 \$1,000 claims. 4,000 LAKE BLUFF—\$214,000	6 \$2.000 claims
me not given	MARSEILLES—\$30,000 \$3,000 to \$5,000: Batista Lanfranchi 5 \$1,000 claims 5,0
LAKE FOREST—\$289,000	MASCOUTAH-\$26,000
me not given	\$5,000 to \$8,000: Carl Mon- tag 2 \$2,000 claims 4,0 2 \$1,000 claims 2,0
me not given	MATTOON—\$148,000  Name not given
me not given 20,000 000 to \$8,000: Fred L. Hackman; Proprietor. 10,759 000 to \$5,000: John J.	1 name not given 12,5 3 \$2,000 claims 6,0 9 \$1,000 claims 9,0 MAYWOOD—\$167,000
Vols, Benjamin Dresbach; 4 names not given	\$12,000 to \$15,000: 3 names not given 44,9 \$3,000 to \$5,000: 2 names not given 6,0 3 \$2,000 claims 6,5
LAWRENCEVILLE—\$56,000	11 \$1,000 claims 11,0
000 to \$8,000: Thomas C. Watts 000 to \$5,000: Ralph J. Kirkwood	MELVIN—\$30,000 \$12,000 to \$15,000: Dr. H. N. Boshell Name not given

MONTICELLO-827,000

Name not given..... 10,000 \$3,000 to \$5,000: Harry E.

1 claim ...... 2,000 1 claim ..... 1,000

MORRIS—\$78,000 \$12,000 to \$15,000: George M. Strawn \$3,000 to \$5,000: John I. Schuler: 3 names not given ... 18,000 \$ \$2,000 claims ... 6,000 3 \$1,000 claims ... 3,000

8,000 to \$12,000: Vincent
A. Bell
\$3,000 to \$5,000: Edward O.
Hills
1 claim . . . . . . 2,000

MOUNT CARMEL-\$52,000

\$2,000 claims..... 6,022 \$1,000 claims..... 4,000

MOUNT CARROLL-\$16,000

MOUNT STERLING-\$42,000

Name not given.

MORRIS-878.000

MORRISON-\$27,000

LEROY-\$22,000	MENDOTA-\$50,000
Name not given	\$8,090 to \$12,000: Oscar P. Harris Name not given 5,000
LEXINGTON—\$17,000	2 \$2,000 claims 4,000 7 \$1,000 claims 7,000
Name not given	MOLINE—\$235,000 \$3,000 to \$5,000: Lewis A. Mahoney, John W. Schriver, Ralph W. Entrikin 12,168 \$ \$2,000 claims 15,000 13 \$1,000 claims 13,000 Industrial: Co. No. 1, 23 claims 6,004

LITCHFIELD—\$33,000	claims 6,004
\$3,000 to \$5,000; Theodore	MONMOUTH—\$118,000
W. Williams, John W.	\$8,000 to \$12,000: Harold P.
Griswold; Retired 11,159	Chaffel
3 \$2,000 claims 6,000	\$5,000 to \$8,000: Willard
1 claim 1,000	Schellenbarger, Newell D.
LOCKPORT-\$64,000	Bowker 11,901
Name not given 32,270	5 \$2,000 claims 10 014
\$3,000 to \$5,000: Edward A.	9 \$1,000 claims 9,000

Name not given \$3,000 to \$5,000; Edward	
Ott 4 \$2,000 claims	
LOMBARD-\$57,000	_

	LOM	DAN	1	\$91,0	UU	
8	8,000	to	\$12.	:000	O.	T.
	Berg	um;	1	nan	n e	not
						20,000
\$						mes
	not i	giver				14,564
1	clain	1				2,500
	LOVI	INGT	ON-	-\$25	.000	

LOV	INGT	ON-\$20	5,000	
Name	not gi	ven	10,0	000
\$3,000	to	\$5,000	: Mrs.	
Mari	h Esl	cridge;	1 name	
not	given		10,6	000
1 clair	n		1,6	00

													-	-	-/
	McCL	UIR	E	-	_	86	36	3,	0	0	0				
N	ame n	ot	g	i١	re	n									54,000
M	erchan	t								۰				۰	6,039
1	claim						٠				9				2,000
	McHE	NI	81	Y-	_	\$	õ	5	,€	)(	)(	)			
R	etired														50,234
1	claim														1,000
	MACO	M.	B-	_	8	1	1	0	,0	н	16	)			

Retired	50,234
1 claim	1,000
MACOMB-\$110,	000
Name not given	25,000
Name not given	8,025
Merchant	5,022
Name not given	4,515
6 \$2,000 claims	12,000
5 \$1,000 claims	5,000
MANLIUS-\$44,0	00
\$12,000 to \$15,000:	2 names
not given	

Name not given	. 11,07
MARSEILLES-\$30,0	00
\$3,000 to \$5,000: Ba	tista
5 \$1,000 claims	. 5,00
MASCOUTAH-\$26,00	90
\$5 000 to \$8 000 Corl	Mon-

\$5,000 to \$8,000; Carl M	on-
tag 2 \$2,000 claims 2 \$1,000 claims	
MATTOON-\$148,000	
Name not given	
Name not given	12,000
\$3,000 to \$5,000: Joshua	C.

	ner, Joseph H. Dodd;
1 na	me not given 12,500
3 \$2,0	00 claims 6,000
9 \$1,0	00 claims 9,000
MAY	WOOD-\$167,000
	to \$15,000: 3 names
	given 44,957
\$3,000	to \$5,000: 2 names
not	given 6,000

	not given	44,957
į	\$3,000 to \$5,000: 2 nar	nes
ı	not given	6,000
1	3 \$2,009 claims	
1	11 \$1,000 claims	11,000
	MELVIN-\$30,000	
	\$12,000 to \$15,000: Dr. N. Boshell	H.

#### \$5,000 to \$8,000: H. E. Nelson, John A. Flynn. 14,538 \$3,000 to \$5,000: John Hense: 2 names not given ... 11,669 \$\$2,000 claims... 6,000 6 \$1,000 claims... 6,000 MOUNT VERNON-\$76,600 \$3,000 to \$5,000: Morris Emmerson ### \$2,000 claims..... 8,000 2 \$1,000 claims..... 2,000 MOUNT ZION-\$18,000 fame not given...... 8,229 5,000 to \$8,000: George C. Outten MURPHYSBORO-\$60,000 NAUVOO-\$23.000 \$8,000 to \$12,000: Henry A Summers 1 claim ...... 2.000 2 \$1,000 claims..... 2,007

## \$12,000 to \$15,000: Fred-erick Wm. Kuechler \$3,000 to \$5,000: Wm. L. Raef 1 claim . . . . 2,000

NILES CENTER-\$39,000
Edward P. Willey 30,000
OAK PARK-\$2,118,000
Name not given 90,599
John Ingram 67,000
Retired 37,815
Contractor 30,213 220,000 to \$25,000: 3 names
20,000 to \$25,000: 3 names
not given 69,195
not given 69,195 15,000 to \$20,000: 3 names
not given 50,033 12,000 to \$15,000: Corydon
12,000 to \$15,000: Corydon
A. Reed; 2 names not
given 45,000
8,000 to \$12,000: Salesman,
Physician, Supervisor; 8
names not given108,837
5,000 to \$8,000: Edward
W. Schroeder, John M.
Hayes; Manufacturer; 4
names not given 44,984
3,000 to \$5,000: Henry R.
Winter, Arthur H. Reed,
Sr., Wm. H. Riddiford, Charles W. Prindle, Fred-
Charles W. Prindle, Fred-
erick Knoop, George T.
Goodrow, George W. An-
derson, Artemus W. Hale;
Wholesale Poultry Buyer;
12 names not given 95,797
1 \$2,000 claims 42,000
4 \$1,000 claims 24,000
industrial: Co. No. 10, 3
claims 1,225
ODELL-\$20,000

Name not given.....

Name not given....

1 claim ......

1 claim ......

#### Insurance Proves Life Saver After Successful Young Man's Death

CHICAGO-My dear husband was insured for \$21,000, \$1,000 being in a fraternal organization. He was treasurer and director of a company of mortgage bankers, receiving a wonderful salary and was only 32 years old when he died on Jan. 31, 1933.

During the time of his last illness, which was only a week, my four-year-old girl was taken to the hospital with middle ear infection and Brights disease. We were terribly worried about her condition, not realizing how seriously ill he was. My husband was taken to the same hospital for an appendicitis operation, previously having had a streptococcic infection which the doctor neglected. Four days later he passed away. The little girl came through O. K. There were doctors, nine of them all told, three nurses, hospital bills, funeral, the \$1,000 paying all the bills. These debts could, not of been paid out of property as we had \$5,000 invested in vacant which I now lost as I did not wish to put good money into bad and we had \$1,500 in defaulted bonds. I do not know if I will ever get it back. I did not remain in my old home, as the rent was too high. I have three children, they were six, four and 6 months old. I felt I had to save out of my monthly allowance to take care of their growing needs in years to come. Just a month before my dear husband passed away he intended to take another \$10,000 policy. He said he did not have enough for his family, as it was. But I only have the sample policy. When the agent came to his office he was too busy, and another time he was at home sick just 4 days prior to his death.

If it had not been for his wonderful interest in life insurance, I do not know what his lonesome family would be doing today.

My dear husband had his insurance arranged so that I could have \$5,000 cash immediately but I left it remain on interest with the other \$15,000. Out of my small allowance I was able to save \$250 last year and hope to do it again this year. I am keeping house for my father in his flat. I pay all expenses, buy coal, pay gas, electric, telephone and all eatables, so I feel proud that I am able to save some for later use. I surely would have had to go to work if there had been no life insurance. This way I can be with my kiddies.

So I highly recommend life insurance and that every man take all he can conveniently pay for. It has been a life saver for my family.-Mrs. Paul G. Liesen.

#### In Force Less Than Two Months



On March 12, 1934, George Fenner, owner of the Angeles Hotel in San Antonio, Tex., applied for a \$2,500 modified term expectancy policy in the Centrul Life of Illinois with an annual premium of \$104.48. On April 24 Mr. Fenner was seriously injured in an automobile accident, passing away on May 14. The claim was promptly settled. General Agent J. M. Albers wrote the policy.

## Name not given 10,000 2 \$2,000 claims 4,000 1 claim 1,352 OTTAWA-\$214,000

Lester J. Horan 50,000
\$5,000 to \$8,000: Henry C.
Telford; Priest 13,309
\$3,000 to \$5,000: James H.
Foster; - name not
given 9,655
4 \$2,000 claims 8,600
10 \$1,000 claims 10,000
PALESTINE-\$15,000
Name not given 10,000
1 claim 1,000
PALMYRA-\$15,000
\$8,000 to \$12,000; Jesse A. Smith
1 claim 1,000
PARIS-\$31,000
Name not given 13,000
\$3,000 to \$5,000: Coral
Reard

OREGON-\$35,000

- 1	1 MARIE 1 1675 - 010,000
I	\$8,000 to \$12,000; Jesse A. Smith
ļ	1 claim 1,000
	PARIS-\$31,000
Ì	Name not given 13,000
	\$3,000 to \$5,000: Coral Beard
١	2 \$2,000 claims 4.398
١	6 \$1,000 claims 6,400
ı	PARK RIDGE-\$205,000
	Foreman 27,154
1	\$5,000 to \$8,000: 2 names
1	not given 12,456
1	\$3,000 to \$5,000: Ernst C.
1	Helmer, Alden L. Sand-
1	quist; 2 names not
ı	given 17,000
1	3 \$2,000 claims 6,500
1	5 \$1,000 claims 5,000
	Industrial: Co. No. 12 500
- 1	

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,000	to	\$5	5,0	00			A	r	ı	11	a	A	Ia-
tilda													
clair	n								*				2,5
\$1,0	00	cl	ai	ms	١.		٠						6,00

#### PAYSON-\$22,000

\$15,000 to \$20,000: George N. Speckhart

#### PEKIN-\$245,000

,	\$8,000 to \$12,000: Lawrence
)	R. Clary, 1 name not
	given 20,000
	\$5,000 to \$8,000: Wm. T.
١	Shelton, Geo. A. Himmel,
1	Thaddeus W. Rodecker;
	4 names not given 46,421
	Name not given 5,000
	4 \$2,000 claims 8,000
	16 \$1,000 claims 16,043
1	

•	PEORIA-\$3,147,000
	Name not given240,600
	Edgar J. Kahn232,890
	Theodore R. Faber170,000
	Name not given 66,000
	Name not given 70,000
	Name not given 59,790
	Garret Kinney 41,000
	\$25,000 to \$30,000: Jacob
	Kraemer, Abraham H.
	Levy 53.037
	Name not given 20,000
'	\$12,000 to \$15,000; Joseph
	Francis Vacha, Hero T.
	Poppen, Jr., Edward J.
	Schultz, Giles H. Brad-
	Schultz, Glies H. Blad
	ley; 2 names not given 82,254
,	\$8,000 to \$12,000: 11 names
)	not given

#### ILLINOIS—Continued

\$5,000 to \$8,000: James C.
Paine, Frederick J. Dam-
mann; 4 names not
given 40,1
\$3,000 to \$5,000: Aaron S.
Oakford, Thomas P. Nel-
son, Jerome J. Terry, Jr.,
Theodore H. Kruse, Wm.
Hall, Frank W. Blumb,
Mark W. Cowell, Wm.
Peck, Wm. A. Aitchison;
21 names not given120,6
43 \$2,000 claims 86,0
90 \$1,000 claims 90,0

21 names not given	120,653
43 \$2,000 claims	
90 \$1,000 claims	90,000
Industrial: Co. No. 1,	
claims	
Industrial: Co. No. 6,	
claims	10,710
Industrial: Co. No. 10,	63
claims	
Industrial: Co. No. 12	4,781
DEBI	

PERU-\$93,000	
\$5,000 to \$8,000; Gottl	leb
Kutter	
\$3,000 to \$5,006; 2 nan	nes
not given	6,95
4 \$2,000 claims	8,00
8 \$1,000 claims	8,00
PETERSBURG-\$18,000	)
Name not given	10.000
Station Owner	
1 claim	1,000
PISTOKEE LAKE-\$41	.000

PISTOKEE LAKE-\$4	1,000
Charles Aronson	39,000
PIPER CITY-\$23,000	
Name not given	16,000
Name not given	4,000
PITTSFIELD-\$38,000	
\$3,000 to \$5,000: Mary	J.
McAnarney	
3 \$2,000 claims	6,500
5 \$1,000 claims	5,000
POLO-\$46,000	
\$3,000 to \$5,000: 2 nan	
not given	
3 \$2,000 claims	6,000
0 81 000 -1-1	0 000

\$3,000 to \$5,000: 2 names
not given 6,500
3 \$2,000 claims 6,000
2 \$1,000 claims 2,000
PONTIAC-\$57,000
Name not given 10,000
\$3,000 to \$5,000: Philip A.
Pyper, President of
Bank 8,794
1 claim 1,000
PRINCETON-\$71,000
Name not given 6,000
\$3,000 to \$5,000; Wilson
Yearnshaw, Earle K.
Smyth, Frank P. Taylor;
2 names not given 17,600
5 \$2,000 claims 10,000
6 \$1,000 claims 6,000
PRINCEVILLE—\$25,000
Name not given 20.000

Smyth, Frank P. Taylor;
2 names not given 17,600
5 \$2,000 claims 10,000
6 \$1,000 claims 6,000
PRINCEVILLE—\$25,000
Name not given 20,000
1 claim 1,000
PROPHETSTOWN-\$56,000
Name not given 15,000
Name not given 10,157
\$3,000 to \$5,000: Guat An-
derson, Richard C. For-
key, 1 name not given 13,600
2 \$2,000 claims 4.000
2 \$1,000 claims 2,000
QUINCY-\$512,000
John L. Flynn 34,055
Name not given 95 000

John L. Flynn 34,0 Name not given 25,0	
	00
Name not given 20,0	00
Name not given 10.0	00
\$5,000 to \$8,000: 2 names	
not given 11,1	73
\$3,000 to \$5,000: Alfred H.	
Figgen, Charles L. Ennis,	
Virgil L. Baker, Wm. D.	
Best; Farmer; 1 name	
not given 27,5	96

37

254

88



Big or little, life insurance can eliminate hardship in any business at the death of the partner, sole owner or key executive. Business insurance provides funds during the readjustment period and carries through during the inevitable emergencies.

0	44 40 000 1-1-1-	
	14 \$2,000 claims 28,000 15 \$1,000 claims 15,000	1
0	RAYMOND-\$25,000	i
U	\$3,000 to \$5,000: Wm. C. C.	-
	4 \$2,000 claims 8,080	1
0	2 \$1,000 claims 2,000	1
0	RED BUD-\$35,000	1
	Name not given 10,000	١
	Salesman 4,086 2 \$2,000 claims 4,000	I
0	3 \$1,000 claims 3,000	Ì
0	RIVER FOREST-\$323,000	
	Kenny K. Bell 71,000 Name not given 50,000	ı
0	Name not given 50,000	l
U	Name not given 44,750 \$20,000 to \$25,000: 2 names	ı
	\$20,000 to \$25,000: 2 names	ı
4	not given 50,000 Name not given 20,000	ı
0	\$8 000 to \$12,000: Manufac-	1
	\$8,000 to \$12,000: Manufac- turer; 1 name not	ł
0	21ven	ı
	\$3,000 to \$5,000: 3 names	l
	not given 15,000 5 \$2,000 claims 10,500	l
	3 \$1,000 claims 3,000	١
0	RIVERSIDE—\$31,000	ŀ
0	\$8,000 to \$12,000: 2 names	ı
	not given 19,500	
	1 claim 2,032	ı
0	ROBINSON-\$99,000	
	Name not given 43,000	ı
)	Cashier 15,191	
7	Name not given 6,000 1 claim 2,000	ı
	1 claim 2,000 5 \$1,000 claims 5,000	ı
	ROCHELLE—\$32,000	L
2	Name not given 5,000	ľ
)	4 \$1,000 claims 5,050	1
1	ROCHESTER—\$21,000	
. 1		1
5	Name not given 10,000 Name not given 5,000	ı.
1	2 \$1,000 claims 2,000	ŀ
)	ROCK FALLS-\$27,000	
	\$8,000 to \$12,000: Sherman	
3	C. Hoffman	1
	Name not given 3,000	
	ROCKFORD-\$1,212,000	1
	E. C. Alexander 35,000	1
1	Willard A. Stapleton 31,117	4.0

00	Name not given 30,659 \$25,000 to \$30,000: Thomas
00	\$25,000 to \$30,000: Thomas
	M. Keegan; 2 names not
	given 83,51
	\$20,000 to \$25,000: John P. Doyle
80	Name not given 13,000
00	\$8,000 to \$12,000: John Wm.
	Hickey: 4 names not
	Hickey: 4 names not given 51,69:
00	\$5,000 to \$8,000: Joseph J.
86	Militello; Dealer, Com-
00	pany President; 2 names
00	not given 29,090 \$3,000 to \$5,000: Edgar E.
	\$3,000 to \$5,000: Edgar E.
	Stanbury, Charles Santee,
00	C. A. Hult, Henry Han-
00	son; Company President,
0	Merchant: 12 names not
06	given
00	41 \$1 000 claims 41 000
,,	41 \$1,000 claims 41,000 Industrial: Co. No. 1, 40 claims
	claims 5.830
13	Industrial: Co. No. 10, 22
	claims 6,325
00	
0	ROCK ISLAND—\$479,000
00	Name not given         50,000           Thomas F. Halligan         31,000           Name not given         12,000           Name not given         8,000
	Thomas F. Hailigan 31,000
	Name not given 12,000
0	\$3,000 to \$5,000: Charles J.
12	Soarlo C August Schoos-
	Searle, C. August Schoes- sel, Wm. E. Hetter, Abe Blitz; 6 names not
	Blitz: 6 names not
00	given
0	10 \$2,000 claims 20,000
0	28 \$1,000 claims 28,000
0	ROSSVILLE-\$38,000
	\$20,000 to \$25,000: Charles
	E Brown
0	1 claim 2,725
0	RUSHVILLE—\$39,000
	100011 111111-000,000

000	RUSHVILLE—\$39,000
10,000	\$5,000 to \$8,000: Chas. D.
5,000	Cunningham \$3,000 to \$5,000: Willie F.
2,000	Harvey, Chas. H. In-
,000	Harvey, Chas. H. Ingalls 6,024 5 \$2,000 claims 10,200
erman	5 \$2,000 claims 10,200
3.000	3 \$1,000 claims 3,000
	SHELBYVILLE-\$47,000
2,000	Name not given 12,000
35,000	2 \$2,000 claims 4,000 3 \$1,000 claims 3,000
31,117	SIDNEY—\$23,000
	Name not given 5 000
	Name not given 5,000 2 \$2,000 claims 4,000
	2 \$2,000 claims 4,000 2 \$1,000 claims 2,000
gage	SOUTH ELGIN-\$29,000
	\$20,000 to \$25,000: Herman
h	G. Zierke
	SPRINGFIELD-\$1,266,000
insur-	Clarence E. Randall101,500 Paul Lester James 80,040 Thomas L. Mauldin 68,000
en 19,	Paul Lester James 80,040
was a	Thomas L. Mauldin 68,000
e hos-	Name not given 23,026 \$15,000 to \$20,000: Julius M.
away	Myers: 4 names not
	Myers; 4 names not given 87,204
-1	
about	F. Eck; 1 name not
so I	F. Eck; 1 name not given
e that	Kikendall, John S. Lewis,
g cash	Wm. H. Hibbs, Elmer E.
e sec-	
0 and	\$5,000 to \$8,000: Wm. H.
3,900.	given
	3 names not given 32,111
en in	\$3,000 to \$5,000: Albert J. Baker, Charles E. Mar-
to go	chessault. Chas. McWil-
very	chessault, Chas. McWilliams, John B. Clifford, Dr. Gridley W. Collins, Henry F. X. Sommer, Chas. L. Koehn, Edward
noney	Dr. Gridley W. Collins,
es.	Chan I Kooke Edward
	C. Knotts, Benjamin F.
s and	Capen, John A. Gaby.
en we	Capen, John A. Gaby, Louis Fishman, Emanuel
	Salzenstein, Harry D. Foreman; 10 names not
t that	roreman; 10 names not
ng all	given 92,111 27 \$2,000 claims 55,250 43 \$1,000 claims 43,000 Industrial: Co. No. 1, 707 claims 216,021
eceive	43 \$1,000 claims 43,000
CCEIVE	Industrial: Co. No. 1, 707
	claims
	Industrial: Co. No. 10, 12 claims 3,548
	Ctatina 0,040

	STAUNTON-\$33,000	1 cla
	\$5,000 to \$8,000: Chas. Wm.	1 cla
	Faulstich	W
	1 claim 2,510 3 \$1,000 claims 3,000	00,00
		Str
	STERLING—\$95,000	\$3,00 Lar
	8 \$2,000 claims 16,000 3 \$1,000 claims 3,000	eric
	STREATOR—\$209,000	1 cla
	S1KEA1UK-\$209,000	WA
	Name not given 22,250 Name not given 10,000 \$5,000 to \$8,000: Benjamin H. Armstrong, Wm. H.	\$5,00
	\$5,000 to \$8,000: Benjamin	Tel
	H. Armstrong, Wm. H.	\$3,00
	Jennings 13,109 \$3,000 to \$5,000: Henry B.	
	\$3,000 to \$5,000: Henry B.	1 cla
	Fisher, Thomas Hayes, Wm. P. Reinhard: 4 names not given	WA
	names not given 27 028	Chest
	4 \$2,000 claims 8,000	WA
	11 \$1,000 claims 11,000	W. A
	SULLIVAN-\$25,000	Name
	\$15,000 to \$20,000: C. R.	1 cla
	Patterson	WA
	Name not given 10,000 Name not given 3,000	\$5,00
	Name not given 3,000 2 \$2,000 claims 4,149	Ser
		\$3,000 Del
	TAMAROA-\$12,000	4 \$2.
	Name not given 10,000	4 \$2, 7 \$1,
	TAYLORVILLE—\$57,000	WA
	\$3,000 to \$5,000: Benjamin	Name
	J. Theiss, Morris Dailey, Clifford J. Vogelsang, Paul E. Pearson, Sarah A. Seel-	\$3,000
	Clifford J. Vogelsang, Paul	Sw
	bach 16 964	2 \$2,
۰	1 claim 2,000	4 \$1,
	bach	WA
	TILDEN-\$13,000	Name
	Name not given 10,500	Leon
	TUSCOLA-\$23,000	near
	105COLA-\$25,000	Name
	\$3,000 to \$5,000: A. W. Wallace; 1 name not given	\$15,00
	given 7.230	Ma
	2 \$2,000 claims 4,500	giv
	1 claim 1,000	\$8,000 Cur
	URBANA-\$179,000	Gri
	Frank A. Somers 34,000 Name not given 10,000 \$5,000 to \$8,000: Matthew	not
	Name not given 10,000	\$5,006
	\$5,000 to \$8,000: Matthew	L.
	\$5.000 to \$8,000: Matthew W. Busey, Vinson Lee Krause; 1 name not given 16,741 Name not given 3,348 2 \$2,000 claims 4,000	\$3,000 Wr
	given 16 741	nan
	Name not given 3,348	3 \$2,
	2 \$2,000 claims 4,000	7 \$1,
	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000	WE
ı	VERSAILLES-\$26,000	SI
J	\$3,000 to \$5,000: Albert H.	Name
J	Davis; 1 name not	\$3,000
	given 8,000 3 \$2,000 claims 6,000	Em
j		nan
	VIRGINIA-\$29,000	2 \$2,6
	\$12,000 to \$15,000: Wm. R.	2 \$1.6 WE
J	Blackburn	81
1	\$3,000 to \$5,000: Richard R. Jokisch	Name
1		

Strouss   \$3,000 to \$5,000: Orval W.	-	
WALNUT_\$20,000   35,000 to \$8,000: Wilber Strouss \$3,000 to \$5,000: Orval W. Langford, George P. Frederick 7,061 claim 1,000   WARREN_\$18,000 to \$5,000: Jacob Teuscher \$3,000 to \$5,000: Edgar H. Morris 1 claim 1,000   WARREN_\$18,000 to \$5,000: Edgar H. Morris 1 claim 1,000 WARREN_\$1,000 to \$5,000: Edgar H. Morris 1 claim 1,000 WARREN_\$125,000 Chester H. Strauss 30,000 WARSAW_\$125,000 to \$10,000	1 claim 2,285	
35,000 to \$8,000: Wilber Strouss		1 claim 1,000
Strouss   \$3,000 to \$5,000: Orval W   Langford, George P. Frederick   7,061   claim   1,000   WARREN_\$18,000   \$5,000 to \$5,000: Jacob Teuscher   \$3,000 to \$5,000: Edgar H. Morris   1 claim   1,000   WARREN_\$1,000   Edgar H. Morris   1 claim   1,000   WARREN_\$1,000   Edgar H. Morris   1,000   WARREN_\$125,000   Chester H. Strauss   30,000   WARSAW_\$125,000   U. 0,000   WARSAW_\$125,000   U. 0,000   U. 0,	)	
Langford, George P. Frederick 7, 061 1 claim 1,000 WARREN—\$18,000 35,000 to \$5,000: Edgar H. Morris 1 claim 1,000 WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARSAW—\$125,000 W. A. Dodge 109,100 Name not given 10,000 \$5,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint \$3,000 to \$5,000: Louis S. DeMint \$3,000 to \$5,000: Louis S. DeMint \$3,000 claims 7,200 WATSEKA—\$57,000 Name not given 25,776 \$3,000 to \$5,000: Henry P. Swindeman \$2,200 claims 4,500 \$4,1000 claims 4,500 \$4,1000 claims 4,500 WAIUGGAN—\$482,000 Name not given 56,000 Leon G. Brackett 55,000 Real Estate 44,232 Name not given 27,500 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$15,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$3,000 to laims 2,000 WEST FRANKFORT— \$12,000	)	Strouss
erick 7,061 claim 1,000  WARREN—\$18,000 \$5,000 to \$5,000: Jacob Teuscher \$3,000 to \$5,000: Edgar H. Morris 1 claim 1,000  WARRENVILLE—\$32,000 Chester H. Strauss. 30,000  WARRENVILLE—\$32,000  WARRENVILLE—\$30,000  VARRENVILLE—\$1,000  \$5,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint 4 \$2,000 claims. \$,000 7 \$1,000 claims. 7,200  WATSEKA—\$57,000 Name not glven. 26,776 \$3,000 to \$5,000: Henry P. Swindeman 2 \$2,000 claims. 4,500 4 \$1,000 claims. 4,000  WAUKEGAN—\$482,000 Name not glven. 36,000 Real Estate 44,292 Name not glven. 37,500 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn; 1 name not given 42,309 \$5,000 to \$5,000: Guerdon L. Brewster 3,000 to \$5,000: Guerdo		\$3,000 to \$5,000: Orval W.
1 claim 1,000  WARREN—\$18,000: Jacob Teuscher \$3,000 to \$5,000: Edgar H. Morris 1 claim 1,000  WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARSAW—\$125,000 W. A. Dodge 109,100 Name not given 10,000 \$5,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint 4 \$2,000 claims \$,000 WATSEKA—\$57,000 Name not given 25,776 \$3,000 to \$5,000: Henry P. Swindeman 2,200 WATSEKA—\$57,000 Name not given 25,776 \$3,000 to \$5,000: Googe N. A. Dodge 10,100 WATSEKA—\$57,000 MATSEKA—\$57,000 Name not given 25,776 \$3,000 to \$5,000: Henry P. Swindeman 4,500 4 \$1,000 claims 4,500 WAUKEGAN—\$482,000 Name not given 25,700 WAUKEGAN—\$482,000 Name not given 27,500 \$15,000 to \$20,000: Office Manager; 1 name not given 27,500 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff. Tobias Jensen. Grier B. Flynn; 1 name not given 42,300 \$15,000 to \$20,000: Office Manager; 1 name not given 15,912 \$3,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 2,000 WESTERNSPENSE— \$12,000 claims 2,000 WEST FRANKFORT— \$12,000 claims 2,000 WEST FRANKFORT—		erick 7 061
WARREN.\$18,000   S5,000   Lacob Teuscher   \$3,000   to \$8,000   Edgar H. Morris   Claim   1,000   WARRENVILLE.\$32,000   Chester H. Strauss 30,000   WARRENVILLE.\$32,000   Claim 2,000   WATERLOO.\$47,000   S5,000   Louis S. Dendint   \$2,000   Claims \$0,000   S5,000   Claims \$0,000   Toliam   S,000   Toliam   T,200   WATERLOO.\$47,000   Claims \$0,000   T,200	,	
\$5,000 to \$5,000: Jacob Teuscher \$3,000 to \$5,000: Edgar H. Morris 1 claim		
Teuscher \$3,000 to \$5,000: Edgar H. Morris 1 claim 1,000 WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARSAW—\$125,000 W. A. Dodge 109,100 Name not given 10,000 \$5,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint \$3,000 to \$5,000: Louis S. DeMint \$3,000 claims \$,000 Ya1,000 claims 7,200 WATSEKA—\$57,000 Name not given 25,776 \$3,000 to \$5,000: Henry P. Swindeman 2 \$2,000 claims 4,500 \$4,1000 claims 4,500 \$4,1000 claims 4,500 WAUKEGAN—\$482,000 Name not given 56,000 Leon G. Brackett 55,000 Real Estate 44,293 Name not given 31,518 \$8,000 to \$12,000: James H. Cundiff. Tobias Jensen, Grier B. Flynn; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff. Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$15,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000: Walter D. Wright: Contractor; 2 names not given 15,912 \$3,2,000 claims 6,100 \$1,000 claims 6,100 \$1,000 claims 7,000 WESTERN SPRINGS—\$60,000 Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney: 1 name not given 9,000 \$3,000 claims 2,000 WEST FRANKFORT—\$12,000 to \$1,000 claims 2,000		\$5,000 to \$8,000: Jacob
1 claim 1,000 WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARSAW—\$125,000 W. A. Dodge 109,100 Name not given 10,000 1 claim 2,000 WATERLOO—\$47,000 \$5,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint 4 \$2,000 claims 5,000 7 \$1,000 claims 7,200 WATSEKA—\$57,000 Name not given 25,776 \$3,000 to \$5,000: Henry P. Swindeman 2 \$2,000 claims 4,500 4 \$1,000 claims 4,500 4 \$1,000 claims 4,500 WAUKEGAN—\$482,000 Name not given 56,000 Leon G. Brackett 53,000 Real Estate 44,292 Name not given 27,500 \$15,000 to \$20,000: Office Manager; 1 name not given 21,500 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$5,000 to \$5,000: Guerdon L. Brewster \$3,000 to \$5,000 Guerdon L. Brewster \$3,000 to \$5,000 Guerdon L. Brewster \$3,000 to \$5,000 Guerdon L. Brewster \$3,000 to \$5,000 Guerdon L. Brewster \$3,000 to \$5,000 Guerdon L. Brewster \$3,000 to \$5,000 Guerdon		\$3,000 to \$5,000; Edgar H.
WARRENVILLE—\$32,000 Chester H. Strauss 30,000 WARSAW—\$125,000 W. A. Dodge 109,100 Name not given 10,000 1 claim 2,000 \$5,000 to \$5,000: John S. Sennott \$5,000 to \$5,000: Louis S. DeMint 4 \$2,000 claims \$,000 Name not given 25,776 \$3,000 to \$5,000: Henry P. Swindeman 2 \$2,000 claims 4,500 4 \$1,000 claims 4,500 4 \$1,000 claims 4,500 WAUKEGAN—\$482,000 Name not given 56,000 Leon G. Brackett 55,000 Real Estate 44,232 Name not given 27,560 \$15,000 to \$20,000: Office Manager; 1 name not given 27,560 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$5,000 to \$12,000: James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$5,000 to \$12,000: Guerdon L. Brewster \$3,000 to \$5,000: Guerdon L. Brewster L. Guerdon L. Brewster L. Guerdon L. Brewster L. Guerdon L. Brewster L	•	
Chester H. Strauss 30,000  WARSAW—\$125,000  W. A. Dodge 109,100  Name not given 10,900  I claim 2,000  WATERLOO—\$47,900  \$5,000 to \$5,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint 4 \$2,000 claims \$,000  7 \$1,000 claims 26,776  \$3,000 to \$5,000: Henry P. Swindeman 2 \$2,000 claims 4,500  4 \$1,000 claims 4,500  4 \$1,000 claims 4,600  WAUKEGAN—\$482,900  Name not given 56,000  Leon G. Brackett 53,000  Name not given 56,000  Leon G. Brackett 53,000  Name not given 31,518  \$8,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn; 1 name not given 31,518  \$8,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn; 1 name not given 31,518  \$5,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn; 1 name not given 42,309  \$5,000 to \$12,000: Guerdon  L. Brewster 3,000 to \$5,000: Guerdon  L. Brewster 3,000 to		
WARSAW—\$125,000  W. A. Dodge		
W. A. Dodge	3	
WATERLOO \$47,000		W A Dodge 100 100
WATERLOO \$47,000	,	Name not given 10 000
WATERLOO \$47,000		1 claim 2,000
\$5,000 to \$3,000: John S. Sennott \$3,000 to \$5,000: Louis S. DeMint \$3,000 to \$5,000: Louis S. DeMint \$4\$2,000 claims		WATERLOO-\$47,000
Sennott   Sa,000: Louis   Sa,000 to \$5,000: Louis   Sa,000 to \$5,000: Touis   Sa,000 to \$1,000 claims   Sa,000 to \$1,000 claims   Sa,000 to \$1,000 claims   Sa,000 to \$5,000: Henry   Swindeman   Sa,000 to \$5,000: Henry   Swindeman   Sa,000 claims   Sa,000 to \$1,000 claims   Sa	)	
DeMint 4 \$2,000 claims		Sennott
WATSEKA—\$57,000  Name not given		DeMint
WATSEKA—\$57,000  Name not given	)	7 \$1.000 claims 7.200
Name not given		
2 \$2,000 claims. 4.500 4 \$1,000 claims. 4.000 WAUKEGAN—\$482,000 Name not given. 55,000 Leon G. Brackett 53,000 Real Estate 44,293 Name not given. 27,500 \$15,000 to \$20,000 Office Manager; 1 name not given 31,518 \$8,000 to \$12,000 James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$5,000 to \$8,000 Guerdon L. Brewster \$3,000 to \$5,000 Walter D. Wright; Contractor; 2 names not given. 15,912 3 \$2,000 claims. 6,100 7 \$1,000 claims. 7,000 WESTERN SPRINGS— \$60,000 Name not given. 33,000 \$3,000 to \$5,000 George H. Emanuel; Attorney: 1 name not given. 9,000 2 \$2,000 claims. 2,000 WEST FRANKFORT— \$1200 claims. 2,000 WEST FRANKFORT— \$1200 claims. 2,000 WEST FRANKFORT— \$123,000 claims. 2,000		Nome not given 96 776
2 \$2,000 claims. 4.500 4 \$1,000 claims. 4.000 WAUKEGAN—\$482,000 Name not given. 55,000 Leon G. Brackett 53,000 Real Estate 44,293 Name not given. 27,500 \$15,000 to \$20,000 Office Manager; 1 name not given 31,518 \$8,000 to \$12,000 James H. Cundiff, Tobias Jensen, Grier B. Flynn; 1 name not given 42,309 \$5,000 to \$8,000 Guerdon L. Brewster \$3,000 to \$5,000 Walter D. Wright; Contractor; 2 names not given. 15,912 3 \$2,000 claims. 6,100 7 \$1,000 claims. 7,000 WESTERN SPRINGS— \$60,000 Name not given. 33,000 \$3,000 to \$5,000 George H. Emanuel; Attorney: 1 name not given. 9,000 2 \$2,000 claims. 2,000 WEST FRANKFORT— \$1200 claims. 2,000 WEST FRANKFORT— \$1200 claims. 2,000 WEST FRANKFORT— \$123,000 claims. 2,000		\$3,000 to \$5,000; Henry P.
WAUKEGAN—\$482,000  Name not given 56,000  Leon G. Brackett 53,000  Real Estate 44,293  Name not given 34,000  Name not given 27,500  \$15,000 to \$20,000: Office  Manager; 1 name not given 31,518  \$8,000 to \$12,000: James H.  Cundiff, Toblas Jensen, Grier B. Flynn: 1 name not given 42,309  \$5,000 to \$8,000: Guerdon L. Brewster 3,000 to \$5,000: Walter D. Wright: Contractor; 2 names not given 15,912  3 \$2,000 claims 6,100  YESTERN SPRINGS— \$60,000  WESTERN SPRINGS— \$60,000  Name not given 33,000  33,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000  2 \$2,000 claims 2,000  WEST FRANKFORT— \$123,000 to laims 2,000		
Name not given		4 \$1,000 claims 4,000
Name not given		WAUKEGAN-\$482,000
Real Estate 44.293 Name not given. 34,000 Name not given. 37,500 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn: 1 name not given 42,309 \$5,000 to \$8,000: Guerdon L. Brewster 33,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 3 \$2,000 claims. 6,100 7 \$1,000 claims. 7,000  WESTERN SPRINGS— \$60,000 Name not given. 33,000 33,000 to \$5,000: George H. Emanuel; Attorney: 1 name not given. 9,000 2 \$2,000 claims. 4,000 3 \$1,000 claims. 2,000 WEST FRANKFORT— \$123,000		Name not given 56,000
Real Estate 44.293 Name not given. 34,000 Name not given. 37,500 \$15,000 to \$20,000: Office Manager; 1 name not given 31,518 \$8,000 to \$12,000: James H. Cundiff, Toblas Jensen, Grier B. Flynn: 1 name not given 42,309 \$5,000 to \$8,000: Guerdon L. Brewster 33,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 3 \$2,000 claims. 6,100 7 \$1,000 claims. 7,000  WESTERN SPRINGS— \$60,000 Name not given. 33,000 33,000 to \$5,000: George H. Emanuel; Attorney: 1 name not given. 9,000 2 \$2,000 claims. 4,000 3 \$1,000 claims. 2,000 WEST FRANKFORT— \$123,000		Leon G. Brackett 53,000
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		Name not given 34,000
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		\$15.000 to \$20.000: Office
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		Manager; 1 name not
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		given 31,518
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		\$8,000 to \$12,000: James H.
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		Cundin, Tobias Jensen,
\$5,000 to \$8,000: Guerdon L, Brewster \$3,000 to \$5,000: Walter D. Wright; Contractor; 2 names not given 15,912 \$ \$2,000 claims 6,100  WESTERN SPRINGS— \$50,000  Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel; Attorney; 1 name not given 9,000 \$2,000 claims 4,000 \$1,000 claims 4,000 WEST FRANKFORT— \$123,000		not given
3.,000 to \$5,000: Walter D. Wright: Contractor: 2 names not given 15,912 3 \$2,000 claims 6,100 7 \$1,000 claims 7,000  WESTERN SPRINGS— \$69,000 Name not given 33,000 33,000 to \$5,000: George H. Emanuel: Attorney: 1 name not given 9,000 2 \$2,000 claims 4,000 2 \$2,000 claims 2,000 WEST FRANKFORT— \$123,000		\$5,000 to \$8,000: Guerdon
Wright: Contractor; 2 names not given. 15,912 3 \$2,000 claims. 6,100 7 \$1,000 claims. 7,000  WESTERN SPRINGS— \$60,000 Name not given 33,000 33,000 to \$5,000: George H. Emanuel: Attorney: 1 name not given 9,000 2 \$2,000 claims 4,000 3 \$1,000 claims 2,000 WEST FRANKFORT— \$123,000	1	22 000 to 25 000 Walter D
WESTERN SPRINGS— \$50,000 Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel: Attorney: 1 name not given 9,000 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 WEST FRANKFORT— \$123,000	1	Wright: Contractor: 2
WESTERN SPRINGS— \$50,000 Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel: Attorney: 1 name not given 9,000 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 WEST FRANKFORT— \$123,000	J	names not given 15,912
WESTERN SPRINGS— \$50,000 Name not given 33,000 \$3,000 to \$5,000: George H. Emanuel: Attorney: 1 name not given 9,000 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 WEST FRANKFORT— \$123,000	Į	3 \$2,000 claims 6,100
\$69,000  Name not given	ı	
Name not given	1	
Emanuel; Attorney; 1 name not given 9,000 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 WEST FRANKFORT— \$123,000	1	
Emanuel; Attorney; 1 name not given 9,000 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 WEST FRANKFORT— \$123,000	ı	Name not given 33,000
\$123,000	I	Emanuel: Attorney: 1
\$123,000	1	name not given 9,000
\$123,000	1	2 \$2,000 claims 4,000
\$123,000	1	2 \$1,000 claims 2,000
	1	8123 000
· Atomo not given 25,020	1	
		Attento 1106 BIVCH 23,020 1

2,285	\$5,000 to \$8,000: Noah M. McNeill
1,000	McNeill 1 claim 2,044 3 \$1,000 claims 3,333
	1 claim 2,044 3 \$1,000 claims 3,333
r	
	WHEATON-\$75,000
	\$8,000 to \$12,000; 2 names
-	not given 20,000 Name not given 3,000
,061	Name not given 3,000
,000	4 \$2,000 claims 8,500 2 \$1,000 claims 2,000
	2 \$1,000 claims 2,000
b	WILMETTE-\$409,000
Ι.	Name not given 104,000
	Frank J. Carroll 30,000
,000	\$20,000 to \$25,000: 3 names
•	not given 75,000
.000	\$20,000 to \$25,000: 3 names not given 75,000 Name not given 18,814 \$8,000 to \$12,000: Merchant,
,000	Manager; 1 name not
	given 30,806
,100	\$5,000 to \$8,000: Civil Engineer, Manufacturer; 1 name not given 16,291
,000	gineer, Manufacturer: 1
,000	name not given 16,291
	\$3,000 to \$5.000: John Bium-
1.	name not given. 16,291   \$3,000 to \$5,000: John Blum-   baugh, Howard S. Gem-   mill; 5 names not     given. 32,076     \$2,000 claims. 12,174     \$1,000 claims. 5,181
	mill; 5 names not
š.	given 32,076
	5 \$1,000 claims 5,181
,000	5 \$1,000 claims 5,181
,200	WINCHESTER-\$33,000
	\$5,000 to \$8,000: George C.
,776	Brengle
	5 \$2,000 claims 10,200
	3 \$1,000 claims 3,000
,500	WINFIELD-\$16,000
,000	Name not given 10.000
	Name not given 10,000 \$3,000 to \$5,000: Solomon
000,	L. Orwall
.000	WINNETKA-\$533,000
,293	WINEIRA—9555,000
,000 ,500	Name not given 56,000
,500	George B Sedgwick 48 000
9	Name not given 36,000
,518	\$20,000 to \$25,000: 3 names
,010	not given 71,444
	Name not given 16,009
9	Name not given. 96,000 Name not given. 51,000 George B. Sedgwick. 48,000 Name not given. 36,000 \$20,000 to \$25,000: 3 names not given. 16,000 \$12,000 to \$15,000: Floyd M. Brockell: I name not
,309	M. Brockell; 1 name not
1	given
	tor Physician: 4 names
	not given 58 547
912	\$5,000 to \$8,000: 3 names
100	not given 19,048
000	tor, Physician; 4 names not given
444	W. Steul, Allen L. With-
	ers; 4 names not given 30,000 6 \$2,000 claims 12,000
	6 \$2,000 claims 12,000
000	1 claim 1,000
	WOODSTCCK-\$51,000
	Salesman 10,101
000	2 \$2,000 claims 4,000
000	2 \$2,000 claims 4,000 3 \$1,000 claims 3,400
000	WORDEN-\$15,000
	11 0 10 10 10 10 10 10 10 10 10 10 10 10

#### ... "a credit to the institution of life insurance"

"HE management of the Old Republic Credit Life is endeavoring to build a company that will be a credit to the institution of life insurance. It is our desire to handle every transaction intelligently and with the sincere purpose of doing what is best at all times for our policyholders.

To "do as you would be done by" is an old but true saying. It has been of immeasurable help in guiding the affairs of this organization.

#### OLD REPUBLIC CREDIT LIFE INSURANCE COMPANY

221 N. LaSalle St.

Chicago, III.

#### Substantial Reduction on Mortg Principal With Insurance Cas

LOMBARD, ILL.—I received \$10,000 is ance money. I am the mother of four children 15, 12 and 4 years of age. My husband we dentist, a healthy man but was taken to the pital for appendicitis operation and passed six days afterward.

We had bought a home in the suburbs seven years ago and had a large debt on it was advised to pay off the mortgage as people held them needed the money badly and having I was able to reduce them substantially—the ond mortgage of \$2,500 was reduced to \$1,250 the first mortgage of \$5,000 was reduced to \$

I have been able to keep all the childre school; I surely would not have been able to far as at the time my husband's business was poor and had only about \$250 in ready m which would hardly have paid funeral expenses

I paid all his debts and funeral expenses and ras able to continue living the same as when we had support.

I received \$2,000 for the dental office but that would not have got us very far after paying all expenses, it surely was a life saver for us to receive this insurance.—Mrs. Elizabeth Bergum.

#### INDIANA

Increase in Payments in I' Percentage of Increase . Rank in Payments among Rank in Population	\$81,400,000 933 \$5,300,000 7% States # 10th 11th \$25,20
ANDERSON-\$462,000	BROWNSBURG—\$13,000
Arthur W. Brady 39,000	Name not given 10,000
Name not given 15,000 Name not given 6,000	CANNELTON-\$23,000
\$3,000 to \$5,000: Henry West, Hugh Kettron.	\$5,000 to \$8,000: Joseph M.
Joseph S. Ellison; 1 name not given 15,000	Hirsch Name not given 5,000 3 \$1,000 claims 3,481
5 \$2,000 claims 10,000 15 \$1,000 claims 15,000	CARLISLE-\$14,000
Industrial: Co. No. 2, 5	Name not given 10,000
Industrial: Co. No. 4, 26	CHESTERTON—\$23,000

							40
claims							5.801
Industrial:	Co.	Ni	0	1	0		298
claims							49,844
ANGOLA	-838	.00	00				
\$12,000 to		-			7		1-
		UU	v.		£	r	ank
G. Robert							
Name not	giver	п.				0	3,109
1 claim							2,000
2 \$1,000 cl	aims						2,003

Name not given	
\$3,000 to \$5,000: 2 nar	
not given	10,000
3 \$2,000 claims	6,000
1 claim	1,000
BEDFORD-\$97,000	
\$8,000 to \$12,000: Frank	L.
Walters	
\$3.000 to \$5.000. Marga	rat

\$8,000 to \$12,000:	Frank L.	
Walters		
\$3,000 to \$5,000:	Margaret	
L. Davis, Rayı	nond A.	
Ramage, Frank	Bailey: 1	
name not given	14.90	8
3 \$2,000 claims	6,00	4
8 \$1,000 claims	8,00	0
Industrial: Co. N	0. 10, 3	
claims	17	4
BERNE-\$22,000		

	RAUGHT.	C4 100	-	90		
\$3.	,000	to	\$5,00	0:	EH	C.
	Biere	e,	Matha	E	. D	eep,
1	Harol	d	Eichen	ber	ger.	13,500
3	\$1,00	0 (	claims.			3,000
4	DYO	M	NOTO	N.T	#400	000

BLOOMINGTON-\$4	22,000
Name not given	
Name not given	
Name not given	
\$12,000 to \$15,000: 4 1	
not given	50,000
Name not given	
\$3,000 to \$5,000: Clau	de G.
Malott; 2 names	not
given	11,750
2 \$2,000 claims	4,560
8 \$1,000 claims	8,000
Industrial: Co. No. 1	0. 15
claims	. 3.332

BLUFFTON-\$97,000	
\$3,000 to \$5,000: Edward B.	
Williamsen, Henry Ul-	
mer; 1 n a m e not	
given 13,500	
6 \$2,000 claims 12,000	
11 \$1,000 claims 11,200	

6	\$2,000	claims			٠	٠			12,000
11	\$1,000	claim	s.	۰		۰			11,200
1	BOONV	ILLE-	-8	2	2	.0	0	0	
Na	me no	given							4,500
3	\$2.000	claims							6.000

	BROWNSBURG—\$13,000
0	
0	Name not given 10,000
ŏ	CANNELTON-\$23,000
•	\$5,000 to \$8,000: Joseph M. Hirsch
	Name not given 5,000
0	3 \$1,000 claims 3,481
0	CARLISLE—\$14.000
U	
8	Name not given 10,000
	CHESTERTON—\$23,000
1	Banker 5,002
i	Name not given 5,000 1 claim 2,526
ŧ	1 claim 2,526
	2 \$1,000 claims 2,000
	CLINTON-\$84,000
	Name not given 15.000
9	Name not given 15,000 \$3,000 to \$5,000: James P.
9	
3	2 \$2,000 claims 4,200 4 \$1,000 claims 4,000
	4 \$1,000 claims 4,000
	COLUMBUS—899,000
)	\$3,000 to \$5,000: Louis F.
)	Huff: 1 n n m n not
)	Huff; 1 n a m e not given 8,000
í	1 claim 2,295
	7 \$1,000 claims 7,302
	Industrial: Co. No. 10, 99
	claims 15,378
	CONNERSVILLE—\$95,000
	\$5,000 to \$8,000: Mary L.
	Cusick *8,000: Mary L.
	3 \$2,000 claims 6.016
	3 \$2,000 claims 6,016 5 \$1,000 claims 5,000
)	CONVERSE-\$17,000
1	\$8,000 to \$12,000: Mrs. Nina Myers
1	1 claim 1.000
	2,000
1	COVINGTON-\$27,000
	\$8,000 to \$12,000: Edward
	J. Martin
1	3 \$1,000 claims 3,006
	CRAWFORDSVILLE-
I	<b>\$72,000</b>
1	Name not given 10,742
	\$2 000 to \$5 000. Blackburn

	\$8,000 to \$12,000: I. Clinton Shafer
\$25.20	Name not given 7,2
	Name not given 7,2 \$3,000 to \$5,000: 2 names
BROWNSBURG-\$13,000	not given 6,5
Name not given 10,000	4 \$2,000 claims 8,0 10 \$1,000 claims 10,0 Industrial: Co. No. 2, 5
	Industrial: Co. No. 2, 5
CANNELTON-\$23,000	claims
\$5,000 to \$8,000: Joseph M. Hirsch	claims 3,2
Name not given 5,000	EVANSVILLE-\$1,296,000
3 \$1,000 claims 3,481	Henry F. Bosse 47.0
CARLISLE-\$14,000	Name not given 32,0
Name not given 10,000	Dr. Elmer L. Boyd 31,0
CHESTERTON-\$23,000	Henry F. Bosse
	Cutier. 2 hames not
Banker	given
1 claim	not given 53,7
1	not given 53,7 \$12,000 to \$15,000: Mer- chant; 1 name not
CLINTON-\$84,000	given 29,2
Name not given 15,000 \$3,000 to \$5,000: James P.	
Longo	not given 30,0
2 \$2,000 claims 4,200 4 \$1,000 claims 4,000	\$5,000 to \$8,000: Steven B. Graves, Lenpha A. Fol-
4 \$1,000 claims 4,000	so, 000 to \$12,000: 3 names not given
COLUMBUS-899,000	som, Henry J. Rusche; Company President; 133,000 to \$5,000: Arthur Holfelner, Michele Man- cini, Robert Gunton, Rob- ert W. Schaeffer, Charles C. Hedderich, Wilbur Erskine: Nurse Real Es-
\$3,000 to \$5,000: Louis F.  Huff; 1 n a m e not given	\$3,000 to \$5,000: Arthur
Huff; 1 n a m e not	Holfelner, Michele Man-
given 8,000	cini, Robert Gunton, Rob-
1 claim	C. Hedderich, Wilhur
industrial; Co. No. 10, 99	C. Hedderich, Wilbur Erskine; Nurse, Real Es-
claims 15,378	tate Agent, Saw Filer,
CONNERSVILLE—\$95,000	Erskine; Nurse, Real Estate Agent, Saw Filer, Insurance Agent; 10 names not given \$1,9 26 \$2,000 claims 53,5 46 \$1,000 claims 46,0 Industrial: Co. No. 1, 31 claims 6,9
\$5,000 to \$8,000: Mary L.	26 \$2,000 claims 53,5
Cusick	46 \$1,000 claims 46,0
3 \$2,000 claims 6,016 5 \$1,000 claims 5,000	claims 6,9
CONVERSE—\$17,000	Industrial: Co. No. 2, 20
\$8,000 to \$12,000: Mrs. Nina	Industrial: Co. No. 3, 9
Myers	claims 1.8
1 claim 1,000	Industrial: Co. No. 4, 110
COVINGTON-\$27.000	claims
\$8,000 to \$12,000: Edward	claims
J. Martin	Industrial: Co. No. 10, 228
3 \$1,000 claims 3,006	claims 34,9
CRAWFORDSVILLE-	FAIRMONT-\$83,000
<b>\$72,000</b>	\$20,000 to \$25,000: Howard E. Walton; 1 name not
Name not given 10,742	given 44,9
Name not given 10,742 \$3,000 to \$5,000: Blackburn Brooks; 1 name not	given
	2 \$1,000 claims 2,00
I Claim 2.000	
3 \$1,000 claims 3,000	FORT WAYNE—\$2,797,000
CROWN POINT-\$97,000	Franklin B. Mead263,10 Isaac Weil61,00
Roy F. Holley 36,000 \$15,000 to \$20,000; Carl W.	\$25,000 to \$30,000: Daniel
\$15,000 to \$20,000; Carl W.	G. Milligan
Lennertz Name not given 6,000	\$20,000 to \$25,000: Thomas W. Stone, Arthur J. Fol-
1 claim 2,000 5 \$1,000 claims 5,000	som 46,00
5 \$1,000 claims 5,000	\$15,000 to \$20,000; Michael
DECATUR-\$94,000	r. Royal, 2 names not
President 25.004	given
President	H. Underwood, Thomas L.
Peterson, Harl Hollings-	Realtor Rooke;
given 12,300	\$8,000 to \$12,000: Harry
given	O'Brien, Charles W. Til-
7 \$1,000 claims 7,404	Wright, Charles E. Smith
	5 names not given101,25
	given 50.03 given 50.03 k12.000 to \$15.000: Edwin H. Underwood, Thomas L. Staples, John W. Cooke; Realtor 52.28.000 to \$12.000: Harry O'Brien, Charles W. Tilden, N. Erber, Spencer H. Wright, Charles E. Smith, 5 names not given 101.25 \$5.000 to \$8.000: Ira M. Matthews, Emerson Carey.
	Milton T Michal, Cime-1
ts Aid In Illness,	Maintainer: 3 names not
	given
Pays Debts	Einestine Clade E Con

FRANKFURT—\$136,000 \$15,000 to \$20,000: Losey L. Harding \$8,000 to \$12,000: Charles P. McDougall \$3,000 to \$5,000: Edwin M. Catron; 1 name not given 9,000 4 \$2,000 claims. 8,500 10 \$1,000 claims. 10,000

GARY—\$1,007,000

Morris Kahan ... 43,374

\$8,000 to \$12,000: Dr. J. H.
Goad, Wm. Feder... 20,500

\$5,000 to \$5,000: Harrison
T. Lewis, Edward Harmon, Walter R. Glidhaus;
1 name not given... 29,012

GALVESTON-\$17,000 

GARY-\$1,007,000

#### Disability Payments Aid In Illness, Life Insurance Pays Debts

SOUTH BEND, IND.—My late husband Arthur M. Diamond, was only a small wage earner as a hotel clerk, well known and liked throughout the city and by the traveling public.

He met with an accident in July, 1932. Needing cash for doctor expenses he applied in August for a loan on his policy, which was granted. In September, his leg was amputated causing total disability. He applied for disability benefits which were paid to him from February, 1932, until his death in October, 1933.

I do not know what I would have done with four children all in school, and a totally disabled hus-band, if we had not had that insurance loan and later band, if we had not had that insurance loan and later the small monthly disability payments. However small they were, they enabled me to stay home and give my husband the care he needed. At the time of his death I received \$2,393 cash, the loan being deducted. I was able to pay all hospital, doctor and funeral expenses and all other debts incurred during his 15 months illness. We had no other income during this time. I can not emphasize too greatly the importance of life insurance.

Arthur was always a kind husband and father

Arthur was always a kind husband and father but the children and I realize since he is gone that the kindest thing he ever did for his family was to take out life insurance.—Mary Diamond.

_	TE NATIONAL UNDERW	KITEK—INSORATIVEE TRES
	EAST CHICAGO-\$155,000	\$3,000 to 5,000: Albert J.
	\$8,000 to \$12,000: John	Tarries T 11. A Therenes
	Nicksic \$3,000 to \$5,000: Pietro Bi-	wise, Lesie A. Demon; 1 name not given. 11,000 11 \$2,000 claims. 22,000 29 \$1,000 claims. 39,449 Industrial: Co. No. 1, 37 claims
)	\$3,000 to \$5,000: Pietro Bi- anchi, Benjamin F. Dun-	39 \$1,000 claims 39,449
)	4 \$2,000 claims 8,000	claims 8,106
0	can	claims 10,526
1	ELKHART-\$360,000	Industrial: Co. No. 10, 92
1	Name not given 36,000 \$8,000 to \$12,000: I. Clinton	claims
)	Snater	Voloto to voloto. O memes
	\$3,000 to \$5,000: 2 names	5 \$1,000 claims 5,800
		claims 2,382
00	4 \$2,000 claims 8,000 10 \$1,000 claims 10,000 Industrial: Co. No. 2, 5	GRAND VIEW-\$38,000
	claims 1,388	#25,000 to #30,000; Joseph
	claims	Craig Name not given 5,000
0 (		
31	Henry F. Bosse 47,000	Name not given 15 851
	Henry F. Bosse	Name not given 15,851 \$8,000 to \$12,000: John B. Thomas
0	Superintendent 25,280 \$20,000 to \$25,000: James F.	\$5,000 to \$8,000: Wm. Allen
)2		\$5,000 to \$8,000: Wm. Allen \$3,000 to \$5,000: Silas A. Hays; 1 name not given 7,100
00	given	given
6	not given 53,764	4 \$2,000 claims 8,016 2 \$1,000 claims 2,000
	chant: 1 name not	GREENFIELD—\$33,000
0	\$8,000 to \$12,000: 3 names	\$5,000 to \$8,000: W. F. Win-
	not given 30,000	chester Name not given 3,000
0	Graves, Lenpha A. Foi-	4 \$1,000 claims 4,590
U	som, Henry J. Rusche; Company President:	GREENSBURG—\$55,000
	som, Henry J. Rusche; Company President; 4 names not given 51,380 \$3,000 to \$5,000: Arthur Holfelner, Michele Man- cini, Robert Gunton, Rob- ert W. Schaeffer, Charles C. Hedderich, Wilbur Erskine; Nurse, Real Es- tate Agent. Saw Filer.	Baker
	Holfelner, Michele Man-	2 \$2,000 claims 4,000
0	cini, Robert Gunton, Rob-	HAMMOND-\$916,000
2	C. Hedderich, Wilbur	Clyde Cleveland 41,000 Name not given 20,000 \$12,000 to \$15,000: Nicholas
8	tate Agent, Saw Filer,	\$12.000 to \$15,000: Nicholas Emerling
	Insurance Agent; 10	\$8.000 to \$12.000: Joseph E.
	26 \$2,000 claims 53,500	Mvers \$5,000 to \$8,000: Henry J.
6	tate Agent, Saw Filer, Insurance Agent; 10 names not given \$1,973 26 \$2,000 claims \$53,500 46 \$1,000 claims \$46,000 Industrial: Co. No. 1, 31 claims 6.913	Christensen
0	claims 6,913 Industrial: Co. No. 2, 20	
	Claims 4,951	Andrew P. Keilman, Karl F. Hellwig, Orin C. Har-
	Industrial: Co. No. 3, 9 claims 1,884	Bodi, Albert F. Killoorn. Andrew P. Keilman, Karl F. Hellwig, Orin C. Har- ner, Vasile Marcusan. 20,380 6 \$2,000 claims 12,500 27 \$1,000 claims
0	Industrial: Co. No. 4, 110	27 \$1,000 claims 27,000
	Claims	Industrial: Co. No. 10, 134 claims
	claims	HARTFORD CITY_\$108 000
6	claims 34,999	\$20.000 to \$25,000: Ells-
	FAIRMONT—\$83,000	worth L. Chalfant; 1
_	\$20,000 to \$25,000: Howard E. Walton; 1 name not	\$20.000 to \$25.000: Ellis- worth L. Chalfant; 1 name not given 42,000 \$5,000 to \$8,000: Oren P. McFerrin, Benjamin A.
2	given	
0	Name not given 3,500	3 \$2,000 claims 6,500 3 \$1,000 claims 3,563
0		
0	Franklin B Mond	HOBART—\$42,000 Dairyman 10,004
	Franklin B. Mead263,104 Isaac Well61,000 \$25,000 to \$30,000: Daniel	Dairyman
0	G. Milligan	#UNTERTOWN—\$26,000 \$12,000 to \$15,000: Albert
0	\$20,000 to \$25,000: Thomas W. Stone, Arthur J. Fol- som	B. Goodrich
0	som	\$3,000 to \$5,000: Raleigh H. Keller
)	P. Royal; 2 names not	1 claim 2,000
	\$12,000 to \$15,000; Edwin	HUNTINGBURG-\$93,000
	H. Underwood, Thomas L. Staples, John W. Cooke;	Name not given
	Realtor 52,225	Purchasing Agent 10,044
2	\$8,000 to \$12,000: Harry O'Brien, Charles W. Til-	derson, Charles R. Land-
	Realtor	grebe, Ernst W. Pick- hardt, Miss Jeannette S. Dufendach; 1 name not
	Fight, Charles E. Smith, 5 names not given101,256 \$5,000 to \$8,000: Ira M.	Dufendach; 1 name not
:	\$5,000 to \$8,000: Ira M. Matthews, Emerson Carey,	given
	Militon L. Michel, Signal	HUNTINGTON-\$171,000
	Maintainer; 3 names not given 49,269	
	given	\$3,00 to \$5,000: Earl Park- er, John F. Dormire, Jesse D. Hart; 2 names
		not given 19,500 5 \$2,000 claims 10,018
1	Clement J. Stein, George M. Atwell, Harry E.	5 \$1,000 claims 5,008
	Pence, Herman Konow; Banker: 13 names not	INDIANAPOLIS-\$11,720,000
	given 84,684	T - 35 - 1- 407 000 5
-	given	Name not given 124,210 Name not given 96,500
	Industrial: Co. No. 1, 37 claims 9,826	Name not given 66,835 J. George Mueller 65,500
	claims	Name not given 48,711 Alfred Henry 47,500
	claims	Name not given 47.400
-	claims	Lewis C. Willis 37,500 I
1	claims 20,793	Lewis C. Willis 37,500 I Name not given 30,000 \$25,000 to \$30,000: Harry Lipes; 1 name not given 57,000 I
1	FRANKFORT-\$136,000	given
1	\$15,000 to \$20,000: Losev L.	\$20,000 to \$25,000; Edgar

Keller
1 claim 2,000
HUNTINGBURG-\$93,000
Name not given 29,000
Name not given 20,000
Purchasing Agent 10,044
Name not given 20,000 Purchasing Agent 10,044 \$3,000 to \$5,000: L. C. An-
dergon Charles P Land
grebe, Ernst W. Pick-
hardt, Miss Jeannette S. Dufendach; 1 name not
Dufendach; 1 name not
given 21,847
2 \$2,000 claims 4,500
HUNTINGTON-\$171,000
\$3,00 to \$5,000: Earl Park-
er. John F. Dormire.
Jesse D. Hart: 2 names
Jesse D. Hart; 2 names not given
5 \$2,000 claims 10,018
5 \$1,000 claims 5,008
INDIANAPOLIS-\$11,720,000
Isaac Marks165,000
Name not given124,210
Name not given 96 500
Name not given 96,500
Name not given 66,835 J. George Mueller 65,500
Name not given 48,711
Alfred Henry
Name not given 47,400
Lewis C Willis 37.500
Name not given 30,000
\$25,000 to \$30,000: Harry
\$25,000 to \$30,000: Harry Lipes; 1 name not
given 57,000
given
M. Ross. Edward G. Sour-
bier: 5 names not
given
\$15,000 to \$20,000: Adam J.

Kaufer, Ralph E. Carter,
4 names not given 114.18
\$12,000 to \$15,000: Thomas
R. Johnstone; 5 names
not given 88,36
\$8,000 to \$12,000: Henry C.
Vehling, Louis A. Simons,
Elmer W. Rogers, John
Rieman, Joseph R. Raub,
Rudolph F. Mayer, Harry
E. McLain, Wm. MaGin-
nis: President of Com-
pany: 16 names not
given
given
\$5,000 to \$8,000: Harry
Wade, Edward A. Remy,
John J. Reilly, Wm. Emil
Krieger, Frederick Kremp,

#### "The Only Way a Set Goal May Be Assured With a First Deposit

INDIANAPOLIS-I am the brother of Charles E. Ridge. For a person of but 20 years, my brother was insured above the average with \$4,130. This may be accounted for by the fact that Charles was in the employ of the American Central Life for almost five years. He had just submitted his thesis in connection with the course given by the Insurance Institute of America, and a reply after his passing stated that his grade was 85 per cent. You may easily see that he had a better knowl-You may easily see that he had a better knowledge of the value of insurance than the average layman. And when mentioning laymen, it seems actually sad to see how uneducated the average American is toward life insurance. Many of them never read their policies through, and most of them cannot offer a sound reason why they chose the type of insurance that they are now carrying. This may seem a bit strong, although the writer has found it so.

Challes were an exception in as much as he com-

Charles was an exception, inasmuch as he commanded the respect of all who knew him merely because his goodness was reflected in his every action. In all of my travels and acquaintances I have never met anyone so free from criticism.

have never met anyone so free from criticism.

The claims paid my mother totaled \$4,130. Of this amount, mother reinvested \$3,000 in an annuity. This assures her of a fixed monthly return as long as she lives. The balance, \$1,130, was used to cover funeral expenses and all other debts, with a remainder capable of meeting most any emergency. Like most other people in equal conditions, mother felt that everything regarding the last rites should be correct and not cheap. Had there been no insurance, it might have made conditions much more heartbreaking to have to follow too strict economy. too strict economy.

You may claim that return on a \$3,000 annuity does not provide enough to allow mother to live independently. She seems to feel no desire to quit business at the age of 50 years. Nevertheless, should anything happen to her other children, the insurance they carry, which is made payable to her, if converted into annuities, along with the present amount, would provide enough to assure her a comfortable and permanent living.

Having definite first hand experience with benefits from life insurance, the writer feels that the first form of family savings should come into this class, for it is the only way a set goal may be assured with the first deposit.—Clayton A.

Elisha M. C. Hobbs,	. 1
Joseph E. Harbison, Edw.	Pro
Finney, Orville L. Clark;	
Professor: 8 names not	\$5,
Professor; 8 names not given116,498	A
\$3,000 to \$5,000; Rosier B.	\$3,
Wingate, Waldo C. Wick-	I
liff Roy Spreckekmeyer.	6 3
liff, Roy Spreckekmeyer, Herman H. Schulz, Wm.	3
J. Shields, Harry Saga-	5 5
lowsky, Edward P. Rob-	Ind
inson. Charles E. Ridge.	e
Thorne F. Randolph,	-
Chas. H. W. Otte, James	I
Chas. H. W. Otte, James A. O'Connor, James F.	
Miller, Melville A. Mar-	\$12. T
shall, John H. McPherson,	
Thomas J. Harmon, Rob-	1 c
ert R. Dalton, Lillian G.	
Clark, Irving L. Burch,	L
John Sam Browning,	Geo
Frederick G. Beckman: 35	Naı
names not given230,096	Nai
79 \$2,000 claims158,250	Nan
156 \$1,000 claims157,112	Nan
Industrial: Co. No. 1, 62	\$3,0
claims 61,397 Industrial: Co. No. 2, 22	R
Industrial: Co. No. 2, 22	V
claims 3,813 Industrial: Co. No. 3, 56 claims	n
Industrial: Co. No. 3, 56	16 23
claims 11,056	
Industrial: Co. No. 4, 200	Ind
claims	el
Industrial: Co. No. 6, 234	L
claims	1
Industrial: Co. No. 10, 606	\$3,0
claims112,157	3 \$
JEFFERSONVILLE-	0 9
\$102,000	L
\$102,000	Geo

JEFFERSONVILLE— \$102,000	
Name not given	10,00
5 \$2,000 claims	
1 claim	1,00
Industrials Co No 0	-

In In In

Industrial: Co. No. 2, claims	5 266
KENTLAND-\$35,000	
Name not given	18,000
Coal Dealer	5,316
1 claim	2,000
2 \$1,000 claims	2,000

KNOX-\$15,000	Banker 6,764
	\$3,000 to \$5,000; 2 names not given 6,019 1 claim 2,500

	. КОКОМО—\$301,000
	Proprietor 50,377 \$5,000 to \$8,000: H. G.
	\$5,000 to \$8,000 H G
	Moose, J. Rollin Morgan;
98	Accountant 19,035
	\$3,000 to \$5,000: Jesse H.
	Dailey
	6 \$2,000 claims 12,500
	3 \$2,000 claims 6,000 5 \$1,000 claims 5,000
	Industrial: Co. No. 10, 17
	claims 2,472
	Ciainis
	LA CROSSE-\$19,000
	\$12,000 to \$15,000: Wm. E.
	Tennell
	1 claim 2,000
	LAFAYETTE-\$479,000
	George P. Haywood 57,500
	Name not given 45,000
6	Name not given 21,140
0	Name not given 13,000
2	Name not given 10,000
4	\$3,000 to \$5,000; Henry
7	Rosenthall, Clyde Cannon.
	Wilbur E. Chamberlin; 3
3	names not given 25,240
. 0	16 \$2,000 claims 32,000
	10 payou claims object

	16 \$2,000 claims 32,000
6	23 \$1,000 claims 23,000
0	To Just to 1. Co. Mrs. 10, 229
	Industrial: Co. No. 10, 239
1	claims 41,501
4	LA GRANGE—\$24,000
•	\$3,000 to \$5,000: 2 names
7	not given 6,000
	3 \$2,000 claims 6,000
	3 \$2,000 Claims 0,000
	LA PORTE-\$166,000
	George M. Gross 32,000
)	Road Contractor 26,063
1	Name not given 13.348
	Name not given 10,076
	Secretary 10,076
	\$5,000 to \$8,000: Charles N.
	Cook; Grocer, Engineer; 1
	name not given 18,573
	\$3,000 to \$5,000; Oliver A.
	Ludlow, Paul A. Ritter;
И	1 name not given 12,641
	2 \$2,000 claims 4,000
	2 \$2,000 Claims
ı	6 \$1,000 claims 6,000
	LAWRENCEBURG-\$25,000
ı	Denless 6.764

INDIANA—Continued  LEBANON—\$27,000  \$3,000 to \$5,000: Jehu W. Shumate; Jeweler 7,270	Industrial: Co. No. 3, 17 claims 2,382 Industrial: Co. No. 10, 160
\$3,000 to \$5,000: Jehu W.	Industrial: Co No 10 160
WO,000 7 7 070	claims 30,778
Shumate; Jeweler 1,270 4 \$1,000 claims 4,008	NORTH JUDSON-\$20,000
LOGANSPORT-\$234,000	\$5,000 to \$8,000: Dr. Geo. B. Corbitt
Russell N. Swadener, Sr. 34,819 \$8,000 to \$12,000: 3 names	1 claim 2,245
\$8,000 to \$12,000: 3 names	2 \$1,000 claims 2,001 PENDLETON—\$101,000
not given 30,000 \$5,000 to \$8,000: George W.	
Cann \$3,000 to \$5,000: 2 names	Name not given 52,000 Name not given 40,000
not given 9,000 3 \$2,000 claims 6,500	1 claim 2,235 1 claim 1,291
3 \$2,000 claims 6,500 5 \$1,000 claims 5,000 Industrial: Co. No. 11, 14	PERU—\$49,000
claims 2,495	Name not given 14,000 Name not given 8,000
LYNN-\$14,000	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000 Industrial: Co. No. 10, 24
\$3,000 to \$5,000: 2 names not given 8,000	Industrial: Co. No. 10, 24
2 \$1,000 claims 2,000	claims 2,781
MARION-\$354,000	PETERSBURG—\$21,000 \$8,000 to \$12,000: Byron C.
Coleston R. Tuttle 33,000 Contractor 25,113 \$8,000 to \$12,000: Roger M.	Tucker
Kilev	Owner & Manager 3,007 1 claim 2,000
\$5,000 to \$8,000: Charles S. Williams; 1 name not	PLYMOUTH-\$29,000
given	\$5,000 to \$8,000: Adelbert R. Clizbe
	Name not given 3.000
2 \$2,000 claims 4,000 15 \$1,000 claims 15,000 Industrial: Co. No. 2 2	2 \$2,000 claims 4,014 2 \$1,000 claims 2,064
Industrial: Co. No. 2 2	PORTLAND-\$41,000
claims 630 Industrial: Co. No. 10, 17 claims 1,954	\$3,000 to \$5,000: Adam Zeig-
elaims 1,954	ler; 1 name not given 7,500 3 \$2,000 claims 6,016
MICHIGAN CITY—\$281,000	PRINCETON-\$70,000
Name not given 38,831 Name not given 20,000 \$8,000 to \$12,000: Arthur	\$3,000 to \$5,000: Ellen J. Keimer, Barnhill R.
	Bruce 6,000
\$3,000 to \$5,000: 3 names	
2 \$2,000 claims 4,000 6 \$1,000 claims 6,000	RENSSELAER—\$33,000 3 \$2,000 claims 6,553
	5 \$1,000 claims 5,000
MISHAWAKA—\$293,000 Frederick G. Eberhart. 36,000	RICHMOND-\$349,000
Frederick G. Eberhart. 36,000 Name not given 21,000 \$5,000 to \$5,000: John H. Wiekamp, Jr. \$5,000 to \$5,000: 2 names	Name not given 32,000 \$15,000 to \$20,000: Rudolph
Wiekamp, Jr.	J. Schuerman: 1 name not
not given 8,332	given
not given 8,332 5 \$2,000 claims 10,000 9 \$1,000 claims 9,000	not given
MITCHELL—\$15,000	Virgran; 2 names not given 19.383
\$8,000 to \$12,000: John L.	
Holmes	7 \$2,000 claims 14,000
MONTPELIER—\$23,000 Name not given 8,823	19 \$1,000 claims 19,400 Industrial: Co. No. 10, 150
\$5,000 to \$8,000: Willard W. Warfield	Claims 20,013
\$3,000 to \$5,000: Lew E. Worster, Luther E. Kel-	**ROCHESTER-\$20,000   \$5,000 to \$8,000: Clem R,
ley 6,000	Miller
ley 6,000 3 \$1,000 claims 3,000	Name not given 3,000 3 \$1,000 clams 3,000
MOUNT VERNON—\$56,000 Flour Milling 12,025	ROCKPORT-\$45,000
Grain Dealer 5,003	\$25,000 to \$30,000: Walter J. Weiss
Name not given 3,525 2 \$2,000 claims 4,194 4 \$1,000 claims 4,000	2 \$2,000 claims 4,501
	1 claim 1,000
MUNCIE—\$1,122,000 Alva C. Surber718,825	RUSHVILLE—\$57,000 \$8,000 to \$12,000: D. Hager
Name not given 63.866	Dean; Manufacturer 21,400 2 \$1,000 claims 2,169
	SAINT JOE—\$26,000
Tuhey, Charles Indorf, Frank E. Henderson, Johnnie A. Bryant 41,420 \$5,000 to \$8,000: Lucius L.	\$8,000 to \$12,000: Elza R.
Johnnie A. Bryant 41,420	\$8,000 to \$12,000: Elza R. Kinsey; 1 name not given
	given
\$3,000 to \$5,000: Charles F. Koontz, Charles E. Mc- Kibbin, Richard Ross C.	SALEM-\$31,000
Kibbin, Richard Ross C. Stone, Cleo. J. Cline; Mer-	\$20,000 to \$25,000: Charles W. Sieveking
chant, Proprietor; 4 names not given 46,854	2 \$1,000 claims 2,033
5 \$2,000 claims 10,000 14 \$1,000 claims 14,000	SEYMOUR-\$44,000 \$8,000 to \$12,000: John H.
industrial: Co. No. 10, 29	Kamman
claims 4,805	\$3,000 to \$5,000: John Dan- iel Quinn; Secretary 7,022
NAPPANEE—\$109,000	5 \$1,000 claims 5,000
Name not given	SHELBYVILLE—\$107,000
NEW ALBANY—\$222,000	Name not given 18,000 \$8,000 to \$12,000: Horace G. Montgomery; 1 name
	G. Montgomery; 1 name not given 17,200
\$3,000 to \$5,000: Reuben T	
\$3,000 to \$5,000: Reuben T. Jones, Clell Biggs: Re-	not given 17,200 \$3,000 to \$5,000: Robert N.
\$3,000 to \$5,000: Reuben T. Jones, Clell Biggs: Re-	McGaughev
\$3,000 to \$5,000: Reuben T	McGaugney

#### "Life Insurance Has Meant a Great Deal in My Life"

FORT WAYNE, IND.—Life insurance has meant a great deal in my life. Before my husband's death it seemed like a great hardship to pay the premiums, but it helped to build our character.

Now being left with the \$9,500 insurance it did many things for me—paid all debts including funeral expenses and doctor bills. Now I have put the remainder in an annuity which will mean an income for life, and will give me peace of mind to readjust myself to conditions.—H. S. E.

2	
	SHIDELER—\$13,000
	\$8,000 to \$12,000: John E.
3	Smith
	SOUTH BEND-\$2,744,000
	Company President 235,356
	Company President 225,355 W. A. McInerny 148,000 Name not given 100,000 Name not given 100,000 Name not given 30,000 \$25,000 to \$30,000: Frederick J. Bickelhaupt; Laundry 58,685
5	Name not given100,000
L	Name not given 30,000
	\$25,000 to \$30,000: Fred-
)	erick J. Bickelhaupt;
)	Laundry 58,685 \$20,000 to \$25,000; Mer- chant; 1 name not
	chant: 1 name not
	given
	\$15,000 to \$20,000: 2 names
)	not given 37,000 \$12,000 to \$15,000: John E. Waltz Bruno Nehrling:
)	Waltz, Bruno Nehrling;
)	1 name not given 42,365
	\$8,000 to \$12,000: E. R.
L	not given \$7,000 and given \$12,000 to \$15,000: John E. Waltz, Bruno Nehrling; 1 name not given. \$2,365 \$8,000 to \$12,000: E. R. Borley, S a m u e l P. Schwartz; 1 name not given \$31,035
	given 31,035
	\$5,000 to \$8,000: Dr. John M. Singler; Insurance
	M. Singler; Insurance Agent, Realtor; 1 name
	not given 21,349
1	\$3,000 to \$5,000: Lovell R.
	Wilbur, Joseph Nowak,
	Kara Solomon Fox Al-
)	bert R. Erskine, Arthur
i	M. Diamond, Henry G.
1	Agent, Healtor; 1 name not given
	Donald E. Allen: Retired:
1	5 names not given. 63,371 20 \$2,000 claims. 40,000 83 \$1,000 claims. 83,000 Industrial: Co. No. 1, 84
)	20 \$2,000 claims 40,000
1	Industrial: Co No. 1 84
	claims 21.117
1	Industrial: Co. No. 2, 16
	reductrial: Co. No. 10. 107
	Column
	SULLIVAN—\$36,000
	\$5,000 to \$8,000; Farmer; 1 name not given 10,250
1	1 name not given 10,250 \$3,000 to \$5,000: Noah
	Hutchison
)	1 claim 2,000
1	
	TERRE HAUTE-\$913,000
1	Name not given 25,000 \$15,000 to \$20,000: Com- pany President; 1 name
1	\$15,000 to \$20,000: Com-
1	not given 36,536
	pany President; 1 name not given 36,536 \$8,000 to \$12,000: Retired Merchant; 6 names not
	not given 36,536 \$8,000 to \$12,000: Retired Merchant; 6 names not
	given os,oro
	D. Williams: Attorney: 2
	\$5,000 to \$8,000: Llewellyn D. Williams; Attorney; 2 names not given 23,921
1	\$3,000 to \$5,000: Hubert P.
1	Martin: 14 names not given
1	19 \$2,000 claims 38,000
1	37 \$1,000 claims 37,000
	Industrial: Co. No. 4, 102
1	Industrial: Co. No. 10, 279
1	claims 52,456
ł	TIPTON-\$33,000
1	Housewife 5,039
1	Farmer 3,004
1	1 claim 2,000 1 claim 1,012
1	
1	UNION CITY—\$27,000
1	2 \$2,000 claims 4,000 7 \$1,000 claims 7,600
1	
1	VALPARAISO—\$94,000
1	\$25,000 to \$30,000: Henry P. LaCount
	Dentist 23,828
	Salesman 6.063
1	9 99 000 plaims gana
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given
	3 \$2,000 claims 6,000 7 \$1,000 claims
	3 \$2,000 claims 6,000 7 \$1,000 claims
	3 \$2,000 claims 6,000 7 \$1,000 claims
	3 \$2,000 claims 6,000 7 \$1,000 claims
	3 \$2,000 claims 6,000  7 \$1,000 claims 7,000  VINCENNES—\$373,000  Name not given 145,000  Name not given 15,000  \$8,000 to \$12,000: Wm. N.  Robeson; A ttorney; 1 name not given 32,078  \$5,000 to \$5,000: Bertha M.  Klein  \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500
	3 \$2,000 claims 6,000  7 \$1,000 claims 7,000  VINCENNES—\$373,000  Name not given 145,000  Name not given 15,000  \$8,000 to \$12,000: Wm. N.  Robeson; A ttorney; 1 name not given 32,078  \$5,000 to \$5,000: Bertha M.  Klein  \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A tto rn e y; 1 name not given 32,078 \$1,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 5 \$2,000 claims 10,000 5 \$1,000 claims 5,000
	3 \$2,000 claims 6,000  7 \$1,000 claims 7,000  VINCENNES — \$373,000  Name not given 145,000  Name not given 15,000  Name not given 15,000  \$8,000 to \$12,000: Wm .N.  Robeson; Attorney; 1  name not given 32,073  \$5,000 to \$8,000: Bertha M.  Klein  \$3,000 to \$5,000: Bertha M.  Klein  \$3,000 to \$5,000: Bertha M.  Carthy, Marion W. Brown,  Charley E. Buchanan; 1  name not given 20,500  \$ \$2,000 claims 10,000  \$ \$1,000 claims 5,000  Industrial: Co. No. 10, 159
	3 \$2,000 claims 6,000  7 \$1,000 claims 7,000  VINCENNES—\$373,000  Name not given 145,000  Name not given 15,000  Name not given 15,000  Name not given 15,000  S\$,000 to \$12,000: Wm. N.  Robeson; A ttorney; 1  name not given 32,078  \$5,000 to \$8,000: Bertha M.  Klein  \$3,000 to \$5,000: Dan Frew,  Treat Ruble G. P. Mc-  Carthy, Marion W. Brown,  Charley E. Buchanan; 1  name not given 20,500  \$2,000 claims 10,000  \$3,000 claims 5,000  Industrial: Co. No. 10, 159  claims 28,490
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; Attorney; 1 name not given 32,078 \$5,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 5 \$2,000 claims 10,000 5 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000 Wm. N. Robeson; Attorney; 1 name not given 32,078 15,000 to \$5,000 Bertha M. Klein \$3,000 to \$5,000 Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 5 \$2,000 claims 10,000 5 \$1,000 claims 10,000 5 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 Ernest G. Hettmansperger
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A ttorney; 1 name not given 32,078 \$5,000 to \$8,000: Bertha M. Klein \$3,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 5 \$1,000 claims 10,000 5 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 \$8,000 to \$12,000: Ernest G. Hettmansperger \$5,000 to \$4,000: Charles C.
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000 Wm. N. Robeson; A ttorney; 1 name not given 32,078 \$1,000 to \$5,000 Bertha M. Klein \$3,000 to \$5,000 Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 5 \$2,000 claims 10,000 5 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 Ernest G. Hettmansperger \$5,000 to \$12,000: Charles C. Schode Schode Schode
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	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm. N. Robeson; A ttorney; 1 name not given 32,078 \$5,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 \$1,000 claims 10,000 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 Entertainsperger \$5,000 to \$12,000: Ernest G. Hettmansperger \$5,000 to \$3,000: Charles C. Schade \$2,000 to \$5,000: Wm. R.
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm. N. Robeson; A ttorney; 1 name not given 32,078 \$5,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 \$1,000 claims 10,000 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 Entertainsperger \$5,000 to \$12,000: Ernest G. Hettmansperger \$5,000 to \$3,000: Charles C. Schade \$2,000 to \$5,000: Wm. R.
	3 \$2,000 claims 6,000  VINCENNES—\$373,000  Name not given 145,000  Name not given 145,000  Name not given 15,000  \$8,000 to \$12,000: Wm. N.  Robeson; A ttorney; 1 name not given 32,078  \$5,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500  \$2,000 claims 10,000  \$3,000 to \$5,000: Ernest G. Hettmansperger  \$5,000 to \$8,000: Charles C. Schade  \$3,000 to \$5,000: Charles C. Schade  \$3,000 to \$5,000: Mm. R. Trader, Charley R. Fox; 1 name not given 14,400  \$3,000 claims 6,000  \$3,000 claims 6,000  \$3,000 claims 6,000  \$3,1000 claims 6,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A ttorney; 1 name not given 32,078 \$5,000 to \$8,000: Bertha M. Klein \$3,000 to \$5,000: Bertha M. Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH \$94,000 Ernest G. Hettmansperger \$5,000 to \$5,000: Charles C. Schade \$3,000 to \$5,000: Wm R. Trader, Charley R. Fox; 1 name not given 14,400 \$2,000 claims 6,000 6 \$1,000 claims 6,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A ttorney; 1 name not given 32,078 \$5,000 to \$8,000: Bertha M. Klein \$3,000 to \$5,000: Bertha M. Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH \$94,000 Ernest G. Hettmansperger \$5,000 to \$5,000: Charles C. Schade \$3,000 to \$5,000: Wm R. Trader, Charley R. Fox; 1 name not given 14,400 \$2,000 claims 6,000 6 \$1,000 claims 6,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A ttorney; 1 name not given 32,073 \$5,000 to \$8,000: Bertha M. Klein \$3,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 5 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH \$94,000 \$8,000 to \$12,000 : Ernest G. Hettmansperger \$5,000 to \$4,000: Charles C. Schade \$3,000 to \$5,000: Wm R. Trader, Charley R. Fox; 1 name not given 14,400 3 \$2,000 claims 6,000 \$1,000 claims 6,000 \$1,000 claims 6,000 \$4,000: Claims 6,000 \$4,000: Claims 6,000 \$1,000 claims
	3 \$2,000 claims 6,000  Vincennes—\$373,000  Name not given 145,000  Name not given 145,000  Name not given 15,000  Name not given 20,700  S\$,000 to \$5,000: Bartha M.  Klein  \$3,000 to \$5,000: Bar Frew, Treat Ruble G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1  name not given 20,500  \$2,000 claims 10,000  \$31,000 claims 5,000  Industrial: Co. No. 10, 159  claims 28,490  WABASH—\$94,000  WABASH—\$94,000  Hettmansperger  5,000 to \$5,000: Charles C.  Schade  \$3,000 to \$12,000: Charles C.  Schade  \$3,000 to \$5,000: Wm R.  Trader, Charley R. Fox;  1 name not given 14,400  \$2,000 claims 6,000  WATERLOO—\$83,000  Ora A. Turney 45,000  8,000 to \$12,000: Stephen  A. Bowman; 1 name not
	3 \$2,000 claims 6,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 Name not given 32,078 \$5,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc- Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 5 \$2,000 claims 10,000 5 \$2,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 S8,000 to \$12,000: Ernest G. Hettmansperger 5,000 to \$8,000: Charles C. Schade \$2,000 claims 14,400 \$3,000 to \$5,000: Mm. R. Trader, Charley R. Fox: 1 name not given 14,400 \$3,000 to \$12,000: Stephen A. Bowman; 1 name not given 45,000 S8,000 to \$12,000: Stephen A. Bowman; 1 name not given 22,046
	3 \$2,000 claims 6,000 VINCENNES—\$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 Name not given 32,078 \$5,000 to \$12,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 S \$2,000 claims 10,000 S \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH—\$94,000 S\$,000 to \$12,000: Ernest G. Hettmansperger \$5,000 to \$8,000: Charles C. Schade \$3,000 to \$5,000: Wm. R. Trader, Charley R. Fox; 1 name not given 14,400 S \$2,000 claims 6,000 S \$1,000 claims 6,000 Trane 17 Turney 45,000 \$3,000 to \$12,000: Stephen A. Bowman; 1 name not given 22,046 claim 2,006 s \$1,000 claims 2,000 \$3,000 to \$3,000 claims 2,000 \$3,000 to \$12,000: Stephen A. Bowman; 1 name not given 22,046 claim 2,000 \$3,000 claims 3,000
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A ttorney; 1 name not given 32,073 \$5,000 to \$8,000: Bertha M. Klein \$3,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 10,000 5 \$1,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH \$94,000 \$8,000 to \$12,000: Ernest G. Hettmansperger \$5,000 to \$4,000: Charles C. Schade \$3,000 to \$5,000: Wm R. Trader, Charley R. Fox; 1 name not given 14,400 3 \$2,000 claims 6,000 \$1,000 claims 6,000 \$1,000 claims 6,000 WATERLOO \$83,000: Stephen A. Bowman; 1 name not given 23,046 claims 2,000 slaims 2,000 \$1,000 claims 2,000 \$1,000 claims 3,000 WASHINGTON \$3,000 to \$3,000 dlaims 2,000 \$1,000 claims 3,000 WASHINGTON \$3,000 to \$3,000 dlaims 2,000 \$1,000 claims 3,000 WASHINGTON \$37,000
	3 \$2,000 claims 6,000 Vincennes—\$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 Name not given 20,700 Name not given 20,700 S\$,000 to \$5,000: Dan Frew, Treat Ruble G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 S\$,000 claims 10,000 S\$,000 claims 10,000 S\$,000 to \$12,000: Ernest G. Hettmansperger S\$,000 to \$12,000: Charles C. Schade S\$,000 to \$5,000: Wm. R. Trader, Charley R. Fox; 1 name not given 14,400 S\$,000 to \$12,000: Stephen A. Bowman; 1 name not given 45,000 NATERLOO—\$83,000 Dra A. Turney 45,000 S\$,000 to \$12,000: Stephen A. Bowman; 1 name not given 23,046 claim 23,046 claim 23,040 SASHINGTON—\$37,000 S\$15,000 to \$20,000: Dr.
	3 \$2,000 claims 6,000 7 \$1,000 claims 7,000 VINCENNES \$373,000 Name not given 145,000 Name not given 145,000 Name not given 15,000 \$8,000 to \$12,000: Wm N. Robeson; A ttorney; 1 name not given 32,073 \$5,000 to \$8,000: Bertha M. Klein \$3,000 to \$5,000: Bertha M. Klein \$3,000 to \$5,000: Dan Frew, Treat Ruble, G. P. Mc-Carthy, Marion W. Brown, Charley E. Buchanan; 1 name not given 20,500 \$2,000 claims 5,000 Industrial: Co. No. 10, 159 claims 28,490 WABASH \$9,000 to \$12,000: Ernest G. Hettmansperger \$5,000 to \$4,000: Charles C. Schade \$3,000 to \$5,000: Wm R. Trader, Charley R. Fox; 1 name not given 14,400 \$2,000 claims 6,000 \$1,000 claims 6,000 \$1,000 claims 6,000 \$1,000 claims 6,000 \$2,000: Stephen A. Bowman; 1 name not given 23,046 claims 2,000 \$1,000 claims 2,000 \$1,000 claims 3,000 WASHINGTON \$3,000: Dr. Ernest Hollingsworth

WEST LAFAYETTE—\$58,000
Name not given..... 43,000
3 \$1,000 claims..... 3,000
WEST NEWTON—\$15,000

## VACATION DAYS....

are the happiest days of the year . . . but . . . they are the most dangerous.

Already accidents for 1934 have increased over 1933, when 31,500 were killed in automobiles, and 90,000 were permanently disabled.

Swimming is good summer sport, but it, too, takes a heavy toll each year.

There's an accident in the United States every two seconds, day and night.

The Accident insurance provided by B. M. A. aided greatly to relieve the \$2,000,000,000.00 wage and expense loss resulting from accidents in 1933.

Now when incomes are so important—they must be protected. B. M. A. salesmen are equipped to protect the citizens of this country against loss of income caused by sickness, accident, old age and death.

This complete service accounts for the almost unprecedented growth of the . . .

## BUSINESS MEN'S ASSURANCE COMPANY

Kansas City, Mo.

W. T. GRANT, President

More than \$32,000,000.00 Benefits Paid

BURLINGTON-\$294,000

#### IO WA

Total Payments in State	\$49,400,000
Decrease in Payments in 1933	\$200,000
Percentage of Decrease	1%
Rank in Payments among States	
Rank in Population	
Payments Per Capita	

Payments Per Capita	
ALBIA-\$30,000 .	Alexander, Brown;
\$3,000 to \$5,070: George W. Hartsuck, Elijah C. Arm- strong	given 4 \$2,000 clais
2 \$2,000 claims 4,000 1 claim 1,000	6 \$1,000 clais AUDUBON-
ALGOMA-\$44,000 Name not given 7,252	\$12,000 to \$1 F. Bilharz
\$3,000 to \$5,000: Timothy	AUSTINVII Name not giv
\$ \$2,000 claims 6,506  ALTOONA—\$12,000	BANCROFT
Name not given 10,000  AMES—382.000	\$15,000 to \$20 2 \$2,000 clair
\$3,000 to \$5,000: Henry E.	\$8,000 to \$
Bourne, Fred C. Hinze 8,000 4 \$2,000 claims 8,500	Laursen BEDFORD-
ANAMOSA—\$32,000 \$3,000 to \$5,000: 2 names	\$8,000 to \$12,0
not given 8,101	Payton 1 claim
4 \$1,000 claims 4,100 ANITA—\$22,000	BELLE PL
\$5,000 to \$8,000: Hugo Wiese	Name not give \$3 000 to \$5,0 Tippie
\$3,000 to \$5,000: Wm. II. Egan	BETTENDO Joseph W. Bet
2 \$2,000 claims 4,000 ANTHON—\$22,000	\$3,000 to \$5,0
\$5,000 to \$8,000: Max Ad-	A. Morsman
ler; Farmer 11,538 3 \$1,000 claims 3,513	<b>BOONE—\$1</b> 0 \$5,000 to \$8,00
ARMSTRONG—\$29,000	Reilly \$3,000 to \$5,00
\$3,000 to \$5,000: Arthur S. Loomer 3 \$2,000 claims 6,000	Pulver; given
	6 \$2,000 clain 4 \$1,000 clain
\$8,000 to \$12,000: Clifford D. Marker; 2 names not given	\$12,000 to \$1 Saint Germa
\$5,000 to \$8,000: Samuel A.	BRITT-\$19, \$5,000 to \$8,00
given 12,011	Braley \$3,000 to \$5,000 lenwarth

	\$20.00
00	Alexander, Orville W. Brown; 2 names not given 21,649 4 \$2,000 claims 8,300 6 \$1,000 claims 6,416 AUDUBON—\$18,000
52	\$12,000 to \$15,000: Edward F. Bilharz
)6	AUSTINVILLE—\$12,000  Name not given 10,000  BANCROFT—\$28,000
00	\$15,000 to \$20,000; J. Nurre 2 \$2,000 claims 4,048
00	BARNUM—\$14,000 \$\$.000 to \$12,000: Wm. Laursen BEDFORD—\$23.000
1 0 0	\$8,000 to \$12,000: Samuel L. Payton 1 claim
	Name not given 12,162 \$3 000 to \$5,000: John A. Tippie
0	BETTENDORF—\$1,703,000  Joseph W. Bettendorf.1,688,500  \$3,000 to \$5,000: Edna C.  A. Morsman
8 3	1 claim
0 9	\$3,000 to \$5,000: George R. Pulver; 2 names not given
8	BREAUX BRIDGE—\$17,000 \$12,000 to \$15,000: L. C. Saint Germain BRITT—\$19,000
	\$5,000 to \$8,000: Ernest E.

	BURLINGTON—\$294,000	13
	\$8,000 to \$12,000; Dr. John	1
	W. Smith; 2 names not given 25,702	1
	\$5,000 to \$8,000: Henry A. Summers; 1 name not	
	given	1
	Jeweler; 6 names not	1
	Jeweler; 6 names not given	1
	CARROLL—\$119,000	1
	Name not given 18,533	١.
	\$8,000 to \$12,000: John P. Hess	3 52
	\$3,000 to \$5,000: John H. Pascoe, George Selzer,	L
)	Edwin J Hoffmann	1
)	Edwin J. Hoffmann; Farmer	1
	6 \$2,000 claims 12,000	3
	3 \$1,000 claims 3,073	2
	CEDAR FALLS-\$82,000	
	\$8,000 to \$12,000: Harry L.	1
	Eells 6 \$2.000 claims 12.032	î
١	6 \$2,000 claims 12,032 2 \$1,000 claims 2,200	P
	CEDAR RAPIDS—\$650,000	8
	Name not given 35,670 Clarence C. Flodin 34,300 \$25,000 to \$30,000: Luther	5
	\$25,000 to \$30,000: Luther	
1	A. Brewer	\$
	A. Brewer \$12,000 to \$15,000: Guy Christian, Chas. S. Law-	8
	baugh	7
1	cott, Frank Leo Chadima,	N
1	cott, Frank Leo Chadima, John Burianek, Jr., Claude Kidd, Edmond J.	\$
ı	Long: 2 Barrier not	
1	given	1
ı	Long; 2 names not given	2
ı	Reding, Oliver Longue- ville, Joseph Kacere; Re-	
1	tired: I nome not	\$
1	given	
I	\$3,000 to \$5,000: Clyde T.	\$
Ì	Rodskier, Brad Lane.	
I	Elizabeth S. Johnston,	
1	James L. Carver; Insur-	4
I	ance Agent; I name not	7
I	33 \$2 000 claims 66 000	
1	22 \$1,000 claims 22.000	
1	James L. Carver; Insur- ance Agent; I name not given	\$
I		2
-	CENTERVILLE—\$312,000	3
I	Clyde E. Sawyers100,073	
1	Name not given 40,000	\$
	Name not given 25,000 Name not given 20,000	2
		2

	\$8,000 to \$12,000: Attorney;
	3 names not given 40,500
702	\$5,000 to \$8,000: Jesse C.
	Harter \$3,000 to \$5,000: Retired; 4
000	names not given 24.623
,00	2 \$2,000 claims 4.083
	names not given 24,623 2 \$2,000 claims 4,082 3 \$1,000 claims 3,000
82	CHARITON-\$55,000
000	Name not given 5.500
000	\$3,000 to \$5,000: Harry H.
	Name not given 5,500° \$3,000 to \$5,000: Harry H. Hooper, Orren E. Lamb;
33	I name not given 10,155
	3 \$2,000 claims 6,000 2 \$1,000 claims 2,016
	CHARLES CITY-\$27,000
	\$5,000 to \$8,000; Wm. O. Johnson
00	Name not given 5 000
00	Name not given 5,000 3 \$2,000 claims 7,000
73	12 \$1.000 claims 2.000
	Name not given
32	Name not given 30.000
00	Name not given 10,000
00	\$3,000 to \$5,000: Peter M.
	Roy C. Seaman. 60.500 Name not given. 30,000 Name not given. 10,000 Name not given. 10,000 Name not given. 10,000 Handevidt; 1 name not given. 9,500 5 \$2,000 claims. 10,545
70	5 \$2,000 claims 10.545
00	CI APINDA PRO 000
	CLARINDA—\$60,000
٠.	\$8,000 to \$12,000: Thomas P. Harris
	\$3,000 to \$5,000: Hetty
00	Miller
	7 \$1,000 claims 7,3%0
	CLEAR LAKE-\$32,000
	Name not given 6,000 \$3,000 to \$5,000: George A.
	\$3,000 to \$5,000: George A.
	given 6027
90	Etzel; 1 name not given
	2 \$1,000 claims 2,146
	CLINTON-\$195,000
	\$15,000 to \$20,000: Charles
60	M. Yerkes
	\$3,000 to \$5,000: Max C. Rehwoldt, Frank A. Pieper; Trainman; 1
	Rehwoldt, Frank A.
	name not given 14.535
	4 \$2,000 claims 8,044
	name not given
53	COLUMBUS JUNCTION-
00	\$29,000
00	\$5,000 to \$8,000: Edward
59	G. Anwyl
	2 \$2,000 claims 4,200 3 \$1,000 claims 3,270
73	COON RAPIDS—\$33,000
00	
00	\$12,000 to \$15,000: Wm. K. Keister
00	2 \$2,000 claims 4,000
	2 \$1,000 claims 2,000
	CORNING-\$22,000

COUNCIL BLUFFS-

CRESCO-\$58,000

-8374.000



#### SELLING AIDS

In addition to a complete line of modern life and annuity contracts, our representatives are equipped with the following sales helps:

- A series of organized sales talks.
- B.
- Effective prospecting material. Home Office Correspondence Course. C.
- D.
- Change-of-Age Service.
  A definite "time control" set-up. E.
- A circularizing system and many other valuable selling aids.

#### THE VOLUNTEER STATE LIFE INSURANCE COMPANY

Chattanooga, Tennessee

RICHARD H. KIMBALL, President

All agents' agreements made direct with Home Office

2	\$5,000 to \$8,000: Jesse C. Harter
	\$3,000 to \$5,000 Retired: 4
0	names not given 24,623
	2 \$2,000 claims 4,083
	names not given     24,623       2 \$2,000 claims     4,082       3 \$1,000 claims     3,600
2	CHARITON-\$55,000
0	
0	\$3 000 to \$5 000. Howeve II
	Name not given 5,500° \$3,000 to \$5,000: Harry H. Hooper, Orren E. Lamb;
	1 name not given 10,155
3	3 \$2,000 claims 6,000
	2 \$1,000 claims 2,016
	CHARLES CITY-\$27,000
	\$5,000 to \$8,000: Wm. O. Johnson
ŋ	Nome not since
0	Name not given 5,000 3 \$2,000 claims 7,000
3	2 \$1,000 claims 2,000
	CHEPOKEE 2019 000
	Roy C Seeman CO TOO
	Name not given 47 260
	Name not given 30 000
2	Name not given 10 000
)	\$3.000 to \$5.000 Peter M
	Roy C. Seaman. 60.500 Name not given. 47.269 Name not given. 30.000 Name not given. 10.000 Name not given. 10.000 Handevidt; 1 name not given. 9 5500
)	given 9 500
)	given 9,500 5 \$2,000 claims 10,545
,	CLARINDA-860,000
	\$8,000 to \$12,000: Thomas P. Harris
-	\$2 000 to \$5 000. II - 4 4
)	\$3,000 to \$5,000: Hetty Miller
	7 \$1,000 claims 7,380
-	
1	CLEAR LAKE-\$32,000
-1	Name not given 6,000 \$3,000 to \$5,000: George A.
-1	\$3,000 to \$5,000: George A.
ı	Etzel; 1 name not
,	given 6,027
1	2 et 000 eleim 2,000
- [	\$5,000 to \$5,000: George A.  Etzel; 1 name not given
- 1	CLINTON-\$195,000
- 1	\$15,000 to \$20,000; Charles
ı	M. Yerkes
1	\$3,000 to \$5,000: Max C.
1	Rehwoldt, Frank A.
1	Pieper: Trainman: 1
-1	name not given 14,535
1	4 \$2,000 claims 8,044
1	name not given
1	COLUMBUS JUNCTION-
1	\$29,000
1	\$5,000 to \$8,000: Edward
1	G. Anwyl
1	2 \$2,000 claims 4.200
1	2 \$2,000 claims 4,200 3 \$1,000 claims 3,270

## Name not given..... 14,500 Lawyer Tells Why Life Insurance Is Important for Larger Estates SIOUX CITY, IA.—John G. Sibert left approximately \$69,000 life insurance, of which \$27,000 was in the New York Life, \$14,000 in the Travelers, \$3,000 National Fidelity Life and \$25,000 in the Prudential. About \$40,000 of the proceeds were left Prudential. About \$40,000 of the proceeds were left with the insurance companies on an annuity basis, assuring the widow an income properly protected against any possible loss or depreciation. Of the balance, \$5,000 was paid in a lump sum, but we turned the money over to the New York Life to be paid to the widow as an annuity. The balance of the money was invested in United States bonds. of the money was invested in United States bonds. Mr. Sibert had been in the laundry business for a number of years until he sold out in 1928. He was very successful and built up quite an estate. Shortly thereafter he went into the insurance business under the firm name of McManus-Sibert-Murdoch Company and built up an excellent business. He was always prominent in civic and charitable affairs of Sioux City, holding a number of responsible positions in the chamber of commerce, charity fund, and welfare organizations. His estate other than the insurance consists of ity fund, and welfare organizations. His estate other than the insurance consists of excellent real estate, all clear, stocks and bonds, and other personal investments with a considerable amount of cash available. It will not be necessary to resort to the insurance to pay the debts of the estate. We have advised the widow that even though the cash necessary for the estate were insufficient that the insurance should not be touched. That is a protection for her personally and, under the laws of Iowa, the entire amount of such insurance is absolutely exempt from the debts of the deceased.

debts of the deceased.

The insurance was made payable to the widow during her lifetime, and upon her death to the children. This affords the family the ability to continue under the same conditions as existed during the lifetime of Mr. Sibert. ing the lifetime of Mr. Sibert.

I have personally been a firm believer in the benefits to be derived from life insurance, and had occasion to consult with Mr. Sibert for a number of years prior to his death with reference to the disposition of his estate. I drew his will last September, and at that time we went over all of his affairs and was very much gratified to find that he had followed the suggestions made prior thereto with reference to providing for an annuity for his dependents' use of the proceeds of the life insurance. We feel that more people should realize that life insurance is the best estate a man can have, and particularly is this true if the balance of his that life insurance is the best estate a man can have, and particularly is this true if the balance of his estate is considerable. There is always available a cash fund which can avert the necessity of sacrificing substantial investments which might be sacrificed for the purpose of securing the necessary cash to pay inheritance taxes, costs of administration, and debts of the estate.

While the proceeds of life insurance are exempt in an estate, still the beneficiary has the option of using such money if it becomes absolutely necessary to do so to avoid loss to an otherwise substantial estate.

stantial estate.

We have no hesitancy in giving you all this information and also in expressing our views with reference to the benefits of life insurance. It is my opinion that special efforts should be made by those in the life insurance business to impress the young man who is just beginning to accumulate an estate with the benefits of life insurance. The trouble with many men has been that such information came too late. I speak from actual experience and have always regretted that the information and experience which I have now with respect to life insurance wasn't impressed upon me respect to life insurance wasn't impressed upon me when I was much younger.—E. E. Baron, Lawyer and Executor.

CRESCO-\$58,000
\$25,000 to \$30,000: Orvine J. McHugh
\$5,000 to \$8,000: Alvin E. Weinkauf
Name not given 5,000
1 claim 2,000 1 claim 1,000
CRESTON—\$128,000
\$8,000 to \$12,000: Yale D.
Sandeman
\$5,000 to \$8,000: Perry W. Jones
Name not given 3.000 7 \$2,000 claims 14,000
7 \$1,000 claims 7,000
CUMMING—\$14.000
\$8,000 to \$12,000; Aaron L.
Cochran
DAVENPORT—\$2,314,000
Joseph W. Bettendorf.1,688,500 Name not given
cian; 1 name not
\$15,000 to \$20,000: Wm. M.
Dougherty, 2 names not
given
Pain, John G. Rohrig. 25,261
\$8,000 to \$12,000: Lawrence
M. Pedigo, Thomas F.
Halligan; Printer; Un- dertaker; 10 names not
given 129 800
\$5,000 to \$8,000: Louis R.
Denger, Sr., George M.
\$5,000 to \$8,000: Louis R. Denger, Sr., George M. Hahn; Realtor 21,042 \$3,000 to \$5,000: Arthur F.
Hubbard, Howard J.
Kretsch, Oswald C. Hill.
Frank D. Schnitger, John
H. Hass, Thomas L.
Wm. J. Baumberger:
President, Mortician; 7
Flynn, Harry A. Faust, Wm. J. Baumberger; President, Mortician; 7 names not given 71,076

=		_
30 Inc	\$2,000 claims 24,0 \$1,000 claims 31.3 lustrial: Co. No. 1, 90 claims 23,4	230
1	DECORAH-\$88,060	
	5,000 to \$20,000; Burton	
	nie not given 10,0	00
\$5,6	000 to \$8,000: Benjamin . McKay	
\$3,6	000 to \$5,000: Albert K.	
	ame not given 12,0	27
3 \$	\$2,000 claims 6,8	00
2 \$	1,000 claims 2,0	00
I	DEFIANCE-\$17,000	
Nan	me not given 15,0	00
D	DES MOINES-\$2,441,000	
Nai	me not given 37,1	30
Naı	me not given 28,4	20
	.000 to \$25,000: Edwin	

\$15,000 to \$20,000: Michael
J. Lang; 2 names not
given 53,985
\$12,000 to \$15,000: 3 names
not given 39,865
\$8,000 to \$12,000: Cornelius
M. Steffens; 13 names not
given 138,246 M. Steffens; 13 names not given ... 138,246 \$5,900 to \$8,000: Hjalmar H. Elmquist, Charles Hitt, J. C. Cummins, Pleasant J. Mills, Charles T. Millard, Charles D. Marckres, Charles W. Rosene, Francis W. Rosene, Francis W. Cowles; Physician, Undertaker, Retired; 7 names not given... 112,135 \$3,000 to \$5,000: LeRoy C. Dunn, Frank M. Johnson, Wm. L. Hinds, George M. Hamilton, Samuel W. Britton, Audbur D. Evans, Em. E. Evens,

\$3,000 to \$5,000: Wm.
Dougherty, Simeon
Cleveland
1 claim
2 \$1,000 claims.

OELWEIN—\$34,000

M. C. 6,707 2,000 2,000

5,500

IOWA—Continued	3 \$2,000 claims 6,000 5 \$1,000 claims 5,000
Harry Van Schoiack,	FREMONT—\$17,000
Harry Van Schoiack, Robert B. Aten, Fred H. Aldrich; 28 names not	\$12,000 to \$15,000: James
given	Glen Githens GLADBROOK—\$35,000
Industrial: Co. No. 1, 74	Name not given 10,000 \$3,000 to \$5,000 2 names
claims 17,055	\$3,000 to \$5,000 2 names not given 7,500
DONNELLSON—\$18,000 \$8,000 to \$12,000: Carl A.	1 claim 2,500 1 claim 1,000
Wiegner	GREENE-\$12,000
\$3,000 to \$5,000: Emil P. Armknecht	Name not given 10,000
DUBUQUE-\$575,000	GRINNELL—\$60,000
David J. Heisey103,000 Merchant28,653 \$8,000 to \$12,000: W. A.	\$3,000 to \$5,000: 2 names not given 7,864
McGuigan: 2 names not	1 claim 2,000 2 \$1,000 claims 2,000
given to ge one. Lonie F.	GRUNDY CENTER-\$28,000
Metz, Dr. Fred A. Kep- pler; 2 names not	Name not given 10,000 \$5,000 to \$8,000: Gertrude
given 20,348	E. Crary
H Winders George J.	Name not given 5,000 1 claim 1,000
Wimmer; Dentist, Re- tired; 7 names not	GUTTENBERG—\$18,000
19 \$2,000 claims 38,000	\$3,000 to \$5,000: Wm. H. Kann; 1 name not
17 \$1,000 Claims 11,402	1 claim 2,000
DURANT-\$17,000 Name not given 7,500	2 \$1,000 claims 2,000 HARLAN—\$23,000
\$3,000 to \$5,000: Charles C. Boettger	\$3,000 to \$5,000: Niels Peter
DYERSVILLE—\$37,000	Nelson; 1 name not given 8,500
\$3,000 to \$12,000: Anton	given
Schermer 1 claim 2,135 3 \$1,000 claims 3,181	Name not given 40,000
\$1,000 Claims 5,151 ELDORA—\$30,000	Name not given
Name not given 5,000	\$5,000 to \$8,000: Earl U. Chesmore
2 \$2,000 claims 4,000 1 claim 1,374	\$3,000 to \$5,000: Edwin M.
ELKADER-\$26,000	Wilcox 3 \$2,000 claims 6,000
Retired 5,301 Name not given 4,000	IOWA CITY—\$187,000 Farmer 10,008
2 \$2,000 claims 4,500 1 claim 1,354	Farmer
ELMA-\$15,000	hock; 1 name not given 20,098
\$3,000 to \$5,000: 2 names not given 10,000	given 20,098 \$3,000 to \$5,000: Carl A. Paulus, Clarence E. Ettinger, Johannah B.
1 claim 1,034 ESTHERVILLE—\$175,000	tinger, Johannah B. Gardner; 2 names not
Raymond C. Coleman., 56,583	given
Name not given 25,000 Name not given 20,000 \$12,000 to \$15,000: 2 names	4 \$1,000 claims 4,000
\$12,000 to \$15,000: 2 names not given 27,484	IOWA FALLS—\$31,000 Name not given 11,000
not given 27,484 \$3,000 to \$5,000: Bert B. Anderson; 1 name not	\$3,000 to \$5,000: Jesse H.
1 claim 2,043	Spencer         1 claim
4 \$1,000 claims 4,000 FAIRFAX—\$13,000	3 \$1,000 claims 3,000 JEFFERSON—\$20,000
Name not given 10,000	Name not given 5,000 1 claim 2,000
FAIRFIELD—\$65,000	3 \$1,000 claims 3,000
\$3,000 to \$5,000: Richard Fisher	JOHNSTON—\$25,000 Retired 23,175
4 \$2,000 claims 8,000 FARRAGUT—\$37,000	KEOKUK-\$181,000
\$3,000 to \$5,000: 4 names	\$8,000 to \$12,000: 2 names not given 16,403
not given	not given 16,403 \$5,000 to \$8,000: Corey F'. McFarland; Contrac-
3 \$1,000 claims 3,371 FORT DODGE—\$254,000	tor
\$15,000 to \$20,000; Arthur	Sawyer; Banker; 2 names
M. Kruckman, Hazel M. Quist	not given 16,001 7 \$2,000 claims 14,000 3 \$1,000 claims 3,000
Name not given 14,500 \$5,000 to \$8,000: Charles	KINGSLEY—\$22,000
\$3,000 to \$5,000: Mark A.	\$3,000 to \$5,000: Thomas M. Navin, Wm. A.
Hurlbut; Optician; 5	Etchen 7,073
10 \$2,000 claims 21,230 16 \$1,000 claims 16,311	1 claim 2,000 3 \$1,000 claims 3,063
FURT MADISON-\$165,600	IACONA—\$18,000
\$5,000 to \$8,000: George M.	Name not given 16,000



\$5,000 to \$8,000; Clement F. Lake, Albert Moss; 2 names not given..... 14,395 
| Albert Moss | 2 | 1,000 claims...... 2,532 |

LACONA-\$18,000 

Ease and contentment in old age are guaranteed by the ever increasing value of life insurance policies.

	LIFE INSURANCE D	IS
	LAKOTA—\$27,000 \$8,000 to \$12,000: Clarence R. Smith Name not given	A 2 4
	Name not given 7,000 \$3,000 to \$5,000: Fred G. Gutknecht	\$:
	LGRIMOR—\$21,000 \$8,000 to \$12,000: Oscar F.	3
	Erickson \$3,000 to \$5,000: Harvey C. T. McCall; Farmer 6,900	3
	MAQUOKETA—\$114,000 Clarence Ely 55,000 \$5,000 to \$3,000; Geo. W. Brown	8:
	\$3,000 to \$5,000: 2 names	7
	not given 6,947 3 \$2,000 claims 6,000 3 \$1,000 claims 3,000 MARION—\$22,000	13
	\$8,000 to \$12,000: Elias J. Thompson	\$3
	\$3,000 to \$5,000: 2 names not given 6,000 MARSHALLTOWN—\$249,000	2 2
	\$15,000 to \$20,000: Frank M. Farber	I
	F. Kellogg; Farmer. 18,275 \$3,000 to \$5,000; Lewis C. Abbott, Edwin L. Lay,	
	names not given 32,560	
	6 \$1,000 claims 6,000 MASON CITY—\$312,000	
	Name not given 42,402 Frank A. Johnson 30,000 Name not given 19,436 \$8,000 to \$12,000: 2 names	
	\$8,000 to \$12,000: 2 names not given 20,000 \$3,000 to \$5,000: John W. Swanson, Clyde Stilweli, Charles M. Maynard; 4 names not given 25,491	
	Charles M. Maynard; 4 names not given 25,491 10 \$2,000 claims 20,500	
	10 \$1,000 claims 10,581  MELBOURNE—\$40,000	
	\$12,000 to \$15,000: 2 names not given 25,334 3 \$1,000 claims 3,100	
	MERRILL—\$22,000 \$8,000 to \$12,000; John C.	
I	Van Nimwegen 1 claim	
	\$3,000 to \$5,000: Charles C. Williams 2 \$2,000 claims 4.048 2 \$1,000 claims 2,000	
	MOUNT PLEASANT— \$68,000	
I	Name not given       8,700         Name not given       7,980         3 \$2,000 claims       6,700         4 \$1,000 claims       4,000	
	MOUNT VERNON-\$42,000	
	\$3,000 to \$5,000: Forrest E. Walters; 2 names not given	
	5 \$2,000 claims 10,500 3 \$1,000 claims 3,000 MOVILLE—\$28,000	
İ	\$5,000 to \$8,000: J. E. Neustrom \$3,000 to \$5,000: I. Blaine	1
	Southwick 3 \$2,000 claims 6,000 1 claim	
	MUSCATINE—\$225,000	
	Name not given 50,000 \$8,000 to \$12,000: David C.	
l	\$3,000 to \$5,000: Louis Duge, Bessie M. Martz, Wm. M. Kincaid, Charles	
	Will M. Kheath, Charles S. Kincaid, Charles M. Fifer; 1 name not given	
	NEWTON—\$137,000 John W. Ross 42,640 \$3,000 to \$5,000: 2 names	
	4 \$2,000 claims 8,000 4 \$1,000 claims 4,000	
	NORTHWOOD—\$26,000 \$3,000 to \$5,000: Claude R. Heiny	
	2 \$2,000 claims 4,000 3 \$1,000 claims 3,000 OAKDALE—\$24,000	
	\$8,000 to \$12,000: Richard C. Anderson Company Manager 3,064	
	1 claim 2,000 1 claim 1,000	
	OAKLAND-\$18,000	1

1	OSAGE-\$34,000	ı
	Automobile Dealer 10,018 2 \$2,000 claims 4,045 4 \$1,000 claims 4,000	
1	OSKALOOSA-\$105,000	ı
	\$5,000 to \$8,000: James E. Fleener; 1 name not given	
1	OTTUMWA-\$189,000	l.
١	\$5,000 to \$8,000: Manufac-	1
l	turer; Pharmacist; 1. name not given 20,985	1
	\$3,000 to \$5,000: Joseph L. Graham; 2 names not given	1
ŀ	7 \$2,060 claims 14,000	
l	13 \$1,000 claims 13,000	1
	PERRY-\$57,000	
	\$5,000 to \$8,000: Henry Miller	1
	\$3,000 to \$5,000: George Shenton	1
I	2 \$2,000 claims 4,000 2 \$1,000 claims 2,196	

POCATELLO—\$29,000
Jeweler 13,726
\$8,000 to \$12,000: Plant
Superintendent, Jewel-
er 21,431
POSTVILLE-\$17,000
\$8,000 to \$12,000; Elliot M.
Olson
1 claim 1,000
PRAIRIE CITY-\$39,000
\$15,000 to \$20,000; David L.
Graham
\$8,000 to \$12,000; Harlan D.
Warner
\$3,000 to \$5,000: Wm. J.
Stoner
PRIMGHAR-\$16,000
\$3,000 to \$5,000: John E.
Hicks; 1 name not
given 10,000
1 claim 2,021
RED OAK-\$63,000
\$12,000 to \$15,000: Charles
E. Peterson; 1 name not
given 27,000

726	Name not given 6,900 \$3,000 to \$5,000; Oby E. Whitaker
131	2 \$2,000 claims 4.045 1 claim 1,000
	ROCKFORD-\$24,000
_	\$3,000 to \$5,000: Charles O.
	Yenerich; 1 name not
000	given 9,077
100	1 claim 2,000
	3 \$1,000 claims 3,075
	ROCKWELL-\$21,000
	\$12,000 to \$15,000: James E. Treston
	1 claim 1,955
	SAINT ANSGAR-\$23,000
	\$3,000 to \$5,000: 2 names
	not given 8,000
	2 \$2,000 claims 4,336
	1 claim 1,000
000	SANBORN-\$16,000
21	Priest 10,033
	1 claim 2,000
	SHELDON-\$41,000
	\$20,000 to \$25,000: Justus
000	A. Benson

#### **MUTUAL TRUST**

AS FAITHFUL AS OLD FAITHFUL

THE ONLY ILLINOIS MUTUAL FULL LEVEL PREMIUM RESERVES COMPANY AND ONE OF 24 SUCH COMPANIES IN THE UNITED STATES.

Each and every year of the depression the cash income of the Company exceeded all cash demands and in 1933. the most trying year this generation has experienced, it increased its surplus and special contingencies reserve 22% plus.

#### Operates in the East as well as the West:

Maine	New Jersey	Minnesota
New Hampshire	Ohio	North Dakota
Vermont	Michigan	South Dakota
Massachusetts	Wisconsin	California
Rhode Island	Illinois	Washington
Connecticut	lowa	Oregon
	Nobraska	

MEN WHO BELIEVE THEY HAVE GENERAL AGENCY QUALIFICATIONS MAY OBTAIN FULL PARTICULARS BY ADDRESSING THE AGENCY DEPARTMENT.

\$3,0 La 4 \$

\$12, E. \$3,06 Ha 3 \$2 3 \$1 SA

Fran Nam 2 \$2

SA

\$20,0 Ba \$15,0 Po: \$8,00 F. \$3,000 Cox 5 n 11 \$2 6 \$1,

IOWA—Continued	4 \$2,000 claims 8,00
Name not given 20 000	
Name not given 20,000 \$3,000 to \$5,000: John Mc- Candless, LeRoy W.	\$15,000 to \$20,000; Minnie
Candless, LeRoy W.	I. Draman
Schauda 9,009	Z \$2,000 claims 4.00
1 claim 2,500 2 \$1,000 claims 2,000	SUTHERLAND—\$26,000
SHENANDOAH-\$80,000	Name not given 15,000
5,000 to \$8,000: Lester M.	Name not given 5,000
Bohrer	TAMA-\$51,000
3 \$2,000 claims 6,000	140,000 to 415,000. 114111 11.
2 \$1,000 claims 2,000 SIOUX CITY-\$1,280,000	
John H. Kelly305,684	Name not given 6,687 \$3,000 to \$5,000: 2 names
John G Sibert 69 000	not given 8,000
Editor 25,174	1 claim 2,000 3 \$1,000 claims 3,000
Editor	
Scherling	TOLEDO-\$19,000
Name not given 15,000	\$3,000 to \$5,000: 2 names
\$8,000 to \$12,000: 4 names	not given
not given	TRAER-\$30,000
Kilbourne, Charles J. Bell, Ira L. Anderson,	2 \$2,000 claims 4,044
Bell, Ira L. Anderson, Edward W. Meis; 2 names	5 \$1,000 claims 6,024
not given 39,534	UNIONVILLE—\$22,600
\$3,000 to \$5,000: Edward H.	\$8,000 to \$12,000: Dr. L. S.
Smitn, McReese Edwards, Frank Dixon, Anson J.	Patterson
Brower; 7 names not	\$3,000 to \$5,000: Mary E.
given 46,685	Patterson 1,000
31 \$2,000 claims 63,785 36 \$1,000 claims 36,000	
Industrial: Co. No. 1, 40	VINTON-\$40,000
Industrial: Co. No. 1, 40 claims 10,749	\$12,000 to \$15,000: John D. Nichols
SOLON-\$20,000	\$3,000 to \$5,000: George M.
\$12,000 to \$15,000: Joseph	Cox, John E. Luckey,
S. Ulch 1 claim 1,009	Myron M. Richart; 1 name not given 17,161
SPIRIT LAKE-\$18,000	1 claim 2,500
\$5,000 to \$8,000: Lenton W.	WAPELLO-\$40,000
Owen	\$12,000 to \$15,000; John H.
Name not given 5,000	Buster
1 claim 1,000 SPENCER—\$42,000	\$3,000 to \$5,000: Harry O. Weaver
Name not given 10,000	2 \$2,000 claims 4,000
Name not given 3,000	WASHINGTON-\$71,000
1 claim 1,264	\$5,000 to \$8,000: Wm. W.
STORM LAKE-\$47,000	Cherry; Farmer 11,242
Name not given 10,000 \$5,000 to \$8,000; Merchant;	\$3,000 to \$5,000: Donald J.
\$5,000 to \$8,000: Merchant;	Ross
1 name not given 11,942 \$3,000 to \$5,000: Frank W.	3 \$2,000 claims 6,040 5 \$1,000 claims 5,000
Mack, Samuel T.	WATERLOO-\$391,000
Farmer 8,000 \$ \$2,000 claims 6,000	
STRAWBERBY POINT—	Name not given 50,000 \$20,000 to \$25,000: Jacob
\$23,000	Ackermann, Louis A. Kliebenstein 41,272
\$3,000 to \$5,000: Alva L,	Name not given 10,406

TH	HE
4 \$2,000 claims 8,000	
\$15,000 to \$20,000: Minnie I. Draman	
2 \$2,000 claims 4,000 SUTHERLAND—\$26,000	1
Name not given 15,000 Name not given 5,000	
TAMA-\$51,000 88,000 to \$12,000: Frank A.	3 2
Booth Name not given 6,687 33,000 to \$5,000: 2 names	1
not given 8,000 claim 2,000 \$1,000 claims 3,000	
TOLEDO-\$19,000	3
3,000 to \$5,000: 2 names not given 7,383 \$2,000 claims 4,000	\$
<b>TRAER—\$30,000</b> \$2,000 claims 4,044 \$1,000 claims 6,024	
UNIONVILLE—\$22,600 8,000 to \$12,000: Dr. L. S.	
Patterson 3,000 to \$5,000: Mary E. Patterson claim 1,000	
VINTON-\$40,000	
12,000 to \$15,000: John D. Nichols 3,000 to \$5,000: George M	
3,000 to \$5,000: George M. Cox, John E. Luckey, Myron M. Richart; 1 name not given 17,161 claim 2,500	1
WAPELLO-\$40,000 12,000 to \$15,000: John H.	\$3
Buster 3,000 to \$5,000: Harry O. Weaver \$2,000 claims 4,000	3
WASHINGTON-\$71,000	\$3
5,000 to \$8,000: Wm. W. Cherry; Farmer 11,242 5,000 to \$5,000: Donald J. Ross	1
\$2,000 claims 6,040 \$1,000 claims 5,000 WATERLOO—\$394,000	Ni Ni
me not given 50 000	3

not given 15,000	WILLIAMSBURG-\$17,000
\$3,000 to \$5,000: Charles E. McBride, Howard W.	\$3,000 to \$5,000: Elmer Pugh: 1 name not
Harrington; 5 names not	given
given 28,308	2 \$2,000 claims 5,0
12 \$2,000 claims 24,032 23 \$1,000 claims 23,000	WILTON-\$22,000
	\$5,000 to \$8,000: Chas. Fred
WAUKON-\$33,000	Jenner
\$3,000 to \$5,000: 2 names	\$3,000 to \$5,000: Fred A.
not given 9,000	Maurer
3 \$2,000 claims 6,048	1 claim 2,0
2 \$1,000 claims 2,910	1 claim 1,0
WEBSTER CITY-\$59,000	WINTERSET—\$39,000
\$3,000 to \$5,000; Julia D. Ellingson, Jesse A. Fisher;	\$3,000 to \$5,000: Thomas M. Scott; 1 name not
1 name not given 12,000	given 6,00 4 \$2,000 claims 8,00
3 \$2,000 claims 6,142	3 \$1,000 claims 3,00
1 claim 1,000	WOODBINE-\$91,000
WHAT CHEER-\$17,000	
	Joe E. Dale 59,00
\$3,000 to \$5,000: Albert L.	\$15,000 to \$20,000; Bruce R. Mills
Hatcher, Willie L. Herr- mann; 1 name not	1 claim 2.09
given 12,093	2 \$1,000 claims 2,00
g 1	- 4-,000 0
17 A A I	C + C

#### KANSAS

								\$	31	8,4	40	0,000
19	33								\$	7,	00	0,000
											. \$	21.30
	St.	1933 State	1933 States.	1933 States	1933 States	States	1933	1933	1933	1933	1933 \$7, States	\$38,40 1933 \$7,00 States \$

	ABILENE—\$55,000
	\$3,000 to \$5,000; 2 names
	not given 8,000
	3 \$2,000 claims 6,551
	3 \$1,000 claims 3,000
	ANTHONY-\$18,000
	\$3,000 to \$5,000: Anna M.
	Kastens, John A.
	Kropp 8,000
	1 claim 2,040
	ARKANSAS CITY-\$126,000
	Name not given 10,000
	Name not given 7,000
1	Name not given 5,000
ı	3 \$2,000 claims 6,052
į	5 \$1,000 claims 5,267
ı	ATCHISON-\$100,000
	\$5,000 to \$8,000: James F. Gallery
	7 \$2,000 claims 15,100

	1933\$7,000,000
1	States
	24th
	3 \$1,000 claims 3,000 Industrial: Co. No. 3, 4 claims
	BELLEVILLE—\$23,000
)	Jones
	\$8,000 to \$12,000: 2 names not given 20,000 \$5,000 to \$8,000: Melvin Guard
	\$3,000 to \$5,000: Anson G.
	BRIDGEPORT—\$15,000
	Farmer
	BUHLER-\$15,000
ı	Name not given 10.277

,000	\$3,000 to \$5,000: Edwin D.	3 \$1,000 claims 3,000	1 claim 1,000
,010	Dandall Orval E	HIGHLAND-\$20,000	NEWTON-\$166,000
000	Jones 8,744  1 claim 2,000  3 \$1,000 claims 3,040	Name not given 10,000	
.000	3 \$1,000 claim= 2,000	Name not given 7,000	Name not given 26.159
,000	DET OF 840 000	HOLTON-\$39,000	Name not given 26,159 \$12,000 to \$15,000; Perry M.
,000	BELOIT-\$42,000		
,052	\$8,000 to \$12,000: 2 names	3 \$2,000 claims 6,042 4 \$1,000 claims 4,000	Name not given
, 201	not given 20,000 \$5,000 to \$8,000: Melvin		9 \$1,000 claims 9,000
	Guard		
	\$3,000 to \$5,000: Anson G. Mead	Emerson Carey 126,000 Name not given 56,500	NORTON—\$26,000
,100	1 claim 2,500	Harry L. Bossemeyer., 55,000	\$3,000 to \$5,000: James A. Kauten
	1 claim 1,000	Name not given 25,332	3 \$2,000 claims 6,000
	BRIDGEPORT-\$15,000	\$12,000 to \$15,000; Wm. J. Briggs	1 claim 1,000
	Farmer 5,214	\$3,000 to \$5,000: Clarence	OTTAWA-\$102,000
-	Name not given 5,000	\$3,000 to \$5,000: Clarence H. Morton, Eugene N.	\$15,000 to \$20,000: Harry E.
1	Name not given 5,000 1 claim 1,000	Duvall, Arthur H. Schlaudt; 4 names not	Little
1	BUHLER-\$15,000	given 31,460	\$8,000 to \$12,000: John Nel-
1	Name not given 10,277	11 \$2,000 claims 22,500	son
	1 claim 1,000	7 \$1,000 claims 7,210	\$5,000 to \$8,000: Merchant; 1 name not given 10,043
	CANTON-\$17,000	INDEPENDENCE-\$163,000	Name not given 5,000 4 \$2,000 claims 8,023 4 \$1,000 claims 4,000
1	\$5,000 to \$8,000: Albert W. Matthes		4 \$2,000 claims 8,023
	\$3,000 to \$5,000: John A.	Name not given 34,000 \$8,000 to \$12,000; Clyde C.	4 \$1,000 claims 4,000
	Frick	Clark	PAOLA-\$28,000
	CHANUTE-\$96,000	\$5,000 to \$8,000: Daniel A. Dabney	\$15,000 to \$20,000: Wm. D.
	\$15,000 to \$20,000: Wm. F.	\$3,000 to \$5,000; Benjamin	Clarke
11.	Allen	\$3,000 to \$5,000: Benjamin F. Boys; 2 names not	1 claim 1,500
	Name not given 10,000 \$3,000 to \$5,000: 2 names	given	PARSONS-\$126,000
	not given 8,000	10 \$1,000 claims 10,000	Name not given 31,000
	\$2,000 claims 14,023	IRVING-\$18,000	4 \$2,000 claims 8,500 3 \$1,000 claims 3,000
	CLAY CENTER—\$36,000		3 \$1,000 claims 3,000
	5,000 to \$8,000: George W.	\$3,000 to \$5,000: 2 names not given 6.733	PITTSBURG-\$201,000
11	Hanna claim 2 003	not given 6,733 2 \$2,000 claims 4,711	Name not given 17,000
1 2	claim 2,003 \$1,000 claims 2,000	KANSAS CITY-\$811,000	\$8,000 to \$12,000: James A. Yates; 1 name not
	CLYDE-\$20,000	\$3,000 to \$5,000: Birdette	given 21,000
	5,000 to \$8,000: Patrick A.	B. Nance, Samuel L.	\$3,000 to \$5,000; Hannah M.
11.	Lynch	Buckner, Bernard Stroth, James E. Boyd; 7 names	Reese, Edgar M. Conrad,
	claim	not given 47,595	A. Herman Schlanger; 1 name not given 19,084
11.	COFFEYVILLE—\$105,000	23 \$2,000 claims 46,000	1 claim
11,	Name not given 5 500	23 \$2,000 claims 46,000 22 \$1,000 claims 22,000	1 claim
I i	Name not given 5,500 \$2,000 claims 10,030	Industrial: Co. No. 3, 50 claims	PRATT-\$113,000
1 8	\$1,000 claims 5,040	Industrial: Co. No. 6, 124	Name not given 100,000
	COLUMBUS-\$36,000	claims 21,036   Industrial: Co. No. 12 15,119 1	Name not given 3,414
1 1	12,000 to \$15,000: John D.	Industrial: Co. No. 12 15,119 1	claim 2,077
	Graham		
1 15	Attorney 6,346		
1 3	claim 2,000 \$1,000 claims 3,000	A	1110
	COUNCIL GROVE—\$38,000	Automatic Extend	ed Lite Insurance
1 3	3,000 to \$5,000: Floyd D. 5,000 to \$8,000: Wm. H.	Feature Keeps	Dalian in Carea
113	Woods \$8,000: Wm. H.	reature Keeps	rolley in Force
	Metzger	EALL DIVED MAN	I D Cl 41-4
1 2	\$2,000 claims 4,000 claim 1,000		-Lou P. Ghramm died
	claim 1,000	in January, 1934, at the age	of 31. He left a widow
11.	DODGE CITY—\$95,000	and three children, and v	
11	3,000 to \$5,000: James P.	lapsed insurance policies	. That was all—until
11	English, Eddie L. Newell, Harry R. Van Valken-	Agnes Ghramm, the widow	
H.	Durg	one of the letters coming i	
	claim	Assurance and tell them	
11	ELDORADO—\$73,000	notices to remind her tha	t her husband had had
1 .		to let the insurance laps	
1 3	3,000 to \$5,000: Edward C. Rutherford	In May, Bert Hedges, ma	anager for Kansas, took
4	\$2,000 claims 8,000 claim 1,028	her a check for \$112.28, as	nd the message that she
1		would receive \$20 a mont	h for three years. The
	ELLSWORTH—\$32,000	automatic extended insurar	
1 8	8,000 to \$12,000: Henry Z.	policy had kept it in force	for nearly four years.
1 1	Hissen Jame not given 5,443		
	not given 0,443		

R	ESS	1934 Edition
_	1 claim 2,00	LARNED-\$40,000
	1 claim 2,00 1 claim 1,00	9 \$3,000 to \$5,000: Harry M.
2	EMPORIA—\$222,000	Carr 2 \$2,000 claims 5,000
0	Name not given 29,000 \$8,000 to \$12,000: Omer A.	0 2 \$1,000 claims 2,000
	Kirkendell Secretary 29 04	LAWRENCE-\$227,000
	\$3,000 to \$5,000; Wm. A.  Dye; 2 names not	Name not given 40,000 Joseph S. Hopping 34,000 \$5,000 to \$8,000; Harry C.
	given	\$5,000 to \$8,000; Harry C.
0.5	10 \$2,000 claims 20,000	Treworgy, Clark DeVal;
06		Treworgy, Clark DeVal; Merchant; 1 name not given
	EUREKA-\$36,000	\$3,000 to \$5,000: Renwick E. Crockett; 2 names not
	\$3,000 to \$5,000: Harry H. Robbins, Fred A. Breit-	given 11,067
00	Kreutz 7,500	given
00		
	FORT SCOTT-\$150,000	LEAVENWORTH—\$291,000
00	T 41 D 37 05 000	Name not given 96,000 \$15,000 to \$20,000: 3 names
	Name not given 7,000 Secretary 3,019	\$15,000 to \$20,000: 3 names not given 48,610 Name not given 13,000 Name not given 7,000 6 \$2,000 claims 12,000 8 \$1,000 claims 8,000
3	2 \$2,000 claims 4,076	Name not given 13,000 Name not given 7,000
00		6 \$2,000 claims 12,000
	GOODLAND—\$33,000	8 \$1,000 claims 8,000 Industrial: Co. No. 12 648
	\$5,000 to \$8,000; Mrs. Hazel Rouse	
	1 claim 2,500	McPHERSON—\$56,000
)	GREAT BEND-\$125,000	Automobile Dealer 3,166 4 \$2,000 claims 8,500
)	\$25,000 to \$30,000: Jesse C.	4 \$2,000 claims 8,500 2 \$1,000 claims 2,200
	Biggers Name not given 20,000	MADISON-\$18,000
ĺ	Name not given 10,000 \$5,000 to \$8,000: Dr. Addi-	\$12,000 to \$15,000: Guy
	son Kendall	Bangs
	Name not given 3 000	MANHATTAN-\$99,000
'	4 \$2,000 claims 9,000 3 \$1,000 claims 3,201	\$8,000 to \$12,000: Oscar H. Halstead; 1 name not
0	HAYS-\$55,000	given 21.000
U	Name not given 15 000	Name not given 5,000
5	Name not given 15,000 Name not given 10,060 \$5,000 to \$8,000: John	2 \$2,000 claims 4,000 3 \$1,000 claims 3,000
,	\$5,000 to \$8,000; John O'Loughlin	MARYSVILLE—\$57,000
9	\$3,000 to \$5,000: Frederick W. Arnhold; 1 name not	\$25,000 to \$30,000: Gordon
0	W. Arnhold; 1 name not given 7,000	Payne
	given 7,000 3 \$1,000 claims 3,000	2 \$2,000 claims 4,500 1 claim 1,000
	HIGHLAND-\$20,000	
0	Name not given 10.000	NEWTON—\$166,000
0	Name not given 7,000	Name not given 32,005 Name not given 26,159 \$12,000 to \$15,000: Perry M.
	HOLTON-\$30,000	\$12,000 to \$15,000: Perry M. Hoisington
	3 \$2,000 claims 6,042 4 \$1,000 claims 4,000	Name not given 3.000
)		5 \$2,000 claims 10,500 9 \$1,000 claims 9,000
	HUTCHINSON—\$492,000	
	Emerson Carey 126,000 Name not given 56,500	NORTON—\$26,000 \$3,000 to \$5,000: James A.
)	Harry L. Bossemeyer. 55,000	Kauten
1	Name not given 56,500 Harry L. Bossemeyer. 55,000 Name not given 25,332 \$12,000 to \$15,000: Wm. J.	3 \$2,000 claims 6,000 1 claim 1,000
1		
	H. Morton, Eugene N.	OTTAWA-\$102,000
-	\$3,000 to \$5,000: Clarence H. Morton, Eugene N. Duvall, Arthur H. Schlaudt; 4 names not	\$15,000 to \$20,000: Harry E. Little
	schlaudt; 4 names not given 31 460	\$8,000 to \$12,000: John Nel-
	given	son \$5,000 to \$8,000: Merchant;
	7 \$1,000 claims 7,210	1 name not given 10,043
1	INDEPENDENCE—\$163,000	Name not given 5,000 4 \$2.000 claims 8.023
-	Name not given 34,000 \$8,000 to \$12,000; Clyde C.	1 name not given 10,043 Name not given 5,000 4 \$2,000 claims 8,023 4 \$1,000 claims 4,000
1	Clark	PAOLA-\$28,000
1	\$5,000 to \$8,000; Daniel A.	

"Our objective, in endeavoring to build this Company, is to conduct our activities with a full appreciation of our place in the field of life insurance and of our obligation to life insurance as an institution."

Our EFFORTS to maintain and strengthen public confidence in life insurance as an institution are indicated in two booklets: "How to Judge an Insurance Company" and "Let's Talk About Your Future." We shall be glad to mail them to you.



Saint Louis, Missouri WALTER W. HEAD, PRESIDENT

#### Automatic Extended Life Insurance Feature Keeps Policy in Force

Life Insurance Provides Funds for Settling Estate

Settling Estate

WICHITA, KAN.—My husband, the late L. S.
Naftzger, was president of the Southwest National Bank and the Southwest Building & Loan
Association and was interested in many other enterprises. He was the oldest banker in Wichita and had held many responsible positions in his long and busy life. At his death we had no debts and had accumulated a small fund towards the expense of his long illness and subsequent death but found it inadequate to pay all the expense attached to settling up the estate. I cashed in a \$3,000 and a \$2,000 policy for living expenses and I left \$6,000 with the Northwestern Mutual Life and \$5,000 with the New York Life, the proceeds being paid on instalments.—Ida L. Naftzgen.

KANSAS—Continue	ec	ć
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KANSAS—Continued	
SABETHA-\$29,000	\$2
	1
\$3,000 to \$5,000: John C.	\$2
Lanning 4 \$2,000 claims 8,027	\$2
SAINT JOHN-\$47,000	\$1
\$12,000 to \$15,000: Edward	1
E. Harrison	81
\$3,000 to \$5,000: Broadus	47
Hanley	\$8
3 \$2,000 claims 7,500	40
3 \$1,000 claims 3,200	
SAINT MARY-\$61,000	\$5
Frank A. Moss 36,000	1
Name not given 5,000	
2 \$2,000 claims 4,000	
	\$3
SALINA-\$273,000	1
\$20,000 to \$25,000: Frank E.	
Barbee	
\$15,000 to \$20,000: J. R.	
Porterfield	
\$8,000 to \$12,000: Samuel	19
F. Gutsch	26
\$3,000 to \$5,000: Wm. R.	In
Cox, Warren T. Welsch;	
5 names not given 29,133	In
11 \$2,000 claims 22,000	
6 \$1,000 claims 6,000	
SMITH CENTER-\$24,000	\$5.
\$3,000 to \$5,000: George T.	<b>#</b> 0,
Moore; 1 name not	\$3.
given a name not	\$3,
1 claim 9 024	1
given 9,000 I claim 2,034 1 claim 1,000	1
1,000	

	TOPEKA-\$870,000
	\$25,000 to \$30,000: Banker
	and Realtor; 1 name not
	given 50,074
	\$20,000 to \$25,000: Robt. B.
7	Phillips
	\$15,000 to \$20,000: Louis A.
	Alexander; 2 names not
	given 59,500
	\$12,000 to \$15,000: Charles
	B. Ramsey
)	\$8,000 to \$12,000: Mary E.
,	Vogt, Alfred A. Scott; 1
,	name not given 28,072
	\$5,000 to \$8,000: Charles A.
)	Long, George E. Lawson,
)	George D. Holt; 1 name
)	not given 24,719
	\$3,000 to \$5,000: Frank L.
	Cowell, Guy A. Morse,
	Glen T. Murphy, Law-
	rence E. Shoebrook, Chas.
	C. Summers; Secretary; 9
i	names not given 55,057
١	19 \$2,000 claims 38,000
	26 \$1,000 claims 26,000
ļ	Industrial: Co. No. 6, 42
1	claims
ı	Industrial. Co. No. 12 1,210
	TURON-\$28,000
п	** ***

TOPEKA-\$870,000
\$25,000 to \$30,000: Banker and Realtor; 1 name not given
\$20,000 to \$25,000; Robt. B. Phillips
\$15,000 to \$20,000: Louis A. Alexander; 2 names not given
\$12,000 to \$15,000; Charles B. Ramsey
\$8,000 to \$12,000: Mary E. Vogt, Alfred A. Scott; 1 name not given 28,07
\$5.000 to \$8,000; Charles A. Long, George E. Lawson.
George D. Holt; 1 name not given 24,71 \$3,000 to \$5,000; Frank L.
Cowell, Guy A. Morse, Glen T. Murphy, Law-
rence E. Shoebrook, Chas. C. Summers; Secretary; 9 names not given 55,05
19 \$2,000 claims 38,00 26 \$1,000 claims 26,00
Industrial: Co. No. 6, 42
claims
TURON-\$28,000

1	TOPEKA-\$870,000
	\$25,000 to \$30,000: Banker and Realtor; 1 name not given 50,074
-	\$20,000 to \$25,000; Robt. B. Phillips
	\$15,000 to \$20,000: Louis A. Alexander; 2 names not given
	given 59,500 \$12,000 to \$15,000: Charles B. Ramsey
	\$8,000 to \$12,000: Mary E. Vogt, Alfred A. Scott; 1 name not given 28,072
	\$5.000 to \$8,000: Charles A. Long, George E. Lawson, George D. Holt; 1 name
	not given 24,719 \$3,000 to \$5,000: Frank L.
	Cowell, Guy A. Morse, Glen T. Murphy, Law- rence E. Shoebrook, Chas.
	C. Summers; Secretary; 9 names not given 55,057
13	19 \$2,000 claims 38,000 26 \$1,000 claims 26,000 Industrial: Co. No. 6, 42
1	claims

1	5,000 Potte	70														W.
\$	3,000 Nisw	to	7	4	5	i,	0	0	0		I	C	r	ic	;	W.
1	claim															2,000
1	claim	1 .														1,000

WAREENEX-\$25,000	13
\$5,000 to \$8,000: Wilhelm H. C. Musselman	
\$3,000 to \$5,000: John T. W. Cloud; Farmer 7,449	
1 claim 2,000	1
WELLSVILLE—\$30,000	
\$8,000 to \$12,000: George J. Bauer	
3 \$2,000 claims 6,733	
WHITE CLOUD-\$16,000	
Name not given 11,230 claim 1,000	
WICHITA-\$2,973,000	
Name not given601,000 Charles M. Jackson131,000	2 3
Name not given 51,281 Name not given 50,000	I
Name not given 50,000 Wm. S. Hadley 38,000	I
Samuel O. Naftzger 35,000 \$25,000 to \$30,000: James	
W. Craig, Walter J. Weiss 56,000 320,000 to \$25,000: 4 names	N
\$20,000 to \$25,000: 4 names	
net given	N
8,000 to \$12,000: Levi S.	\$
Naftzger, Carrie S. Mc- Neal, James H. Stewart.	2

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1 100 81100 111111111111 01,001
\$3,000 to \$5,000: Edward
Hartman, Francis M.
Hazlewood, Homer J.
Hubbard, Edward C.
Koester, Thomas W.
Myers, Mark Norwood,
Frederick H. Robertson,
Aaron W. Stoner, John
W. Ward, Cecil D. Whit-
comb; 16 names not
given
23 \$2,000 claims 46,000

#### WILMORE-\$28,000 Name not given..... 25,000

20,000 to \$25,000: 4 names not given100,000	WINFIELD—\$65,000
Name not given 20,000 88,000 to \$12,000: Levi S.	Name not given 37,649 \$3,000 to \$5,000: 2 names
Naftzger, Carrie S. Mc-	not given 9,000
Neal, James H. Stewart,	2 \$2,000 claims 4,000
Oscar O. Beatie; 5 names	2 \$1,000 claims 2,000
not given 91,408	Industrial: Co. No. 12 720

#### KENTUCKY

Total Payments in State			 .\$39,100,000
Decrease in Payments in			
Percentage of Decrease			
Rank in Payments among	State	es	 22nd
Rank in Population			 17th
Payments Per Capita			

ALBANY-\$24,000	
Sheriff 10 \$3,000 to \$5,000: Plate	
	,000
ALLENSVILLE—\$17,000 \$3,000 to \$5,000: Alfred D	
Cecil; 1 name no	
1 claim 2	000
ACTUA ANTO COMO OCO	

		L. He	elf	r	ie	1	1											
ĺ	\$2	20,000	to		4	\$2	28	5,	0	0	0	:		I	q	ea.	rn	est
		ASHL	A	N	1	•	-	-	8	2	5	6	,0	10	H	)		
ı	1	claim				۰												1,0
ı	1	claim								٠								2,0
1		BIAGH		*										*				0,0

\$14.85	\$8,000 to \$12,000: Henry R.  Lawrence 1 claim	\$15,000 to \$20,000: Willie   Wilson   Name not given   3,000   1 claim   1,000   EIGHTY EIGHT—\$13,000
\$12,000 to \$15,000: Wm. M. Bond, Wallace J. Will-liamson 30,000 \$8,000 to \$12,000: Walter S. Wells; 3 names not given 37,862 \$5,000 to \$8,000: Cashier, Attorney; 2 names not given 23,553 \$3,000 to \$5,000: James T. Wheeler, James H. Davisson, John E. Nichol; 2 names not given 21,000 \$2,000 claims \$6,000 \$2,000 claims \$6,000 ndustrial: Co. No. 2, 52 claims 12,196	lock Name not given	\$8,000 to \$12,000: Robert E. Richardson  EMINENCE—\$24,000  \$3,000 to \$5,000: Retired; 2 names not given 9,029  \$1,000 claims 3,000  FINCHVILLE—\$15,000  Farmer 10,051  claim 1,000  FLEMINGSBURG—\$40,000  Name not given 12,611  Name not given 3,000  Ame not given 3,000  2 \$2,000 claims 4,000

#### AUGUSTA-\$104,000

Company Treasurer	94,305
BELLEVUE-\$92,000	
Name not given	15,000
Retired	4,006
3 \$2,000 claims	6,000
5 \$1,000 claims	5,279
BOURBON COUNTY— \$25,000	

BOWLING GREEN— \$185,000
\$12,000 to \$15,000: Chester A. Bicksel, Lowe G. John- son
\$5,000 to \$8,000: Alonzo C. Burton, Dr. James W. Lewis, John H. Lar-
mon
name not given 15,000 \$2,000 claims 14,000 15 \$1,000 claims 15,000
Industrial: Co. No. 2, 14 claims 2,288
claims
Industrial: Co. No. 6, 61 claims 5,361
BUECHEL-\$61,000

## \$20,000 to \$25,000: Frank G. Snyder: 1 name not

given	42,75
Name not given	10.00
Name not given	3.83
2 \$1,000 claims	2,00
CADIZ-\$21,000	
\$8,000 to \$12,000: Henry	R.
Lawrence	
1 claim	2.00
1 claim	1,00
CALHOUN-\$35,000	
\$8,000 to \$12,000: Josi	iah
H. Miller	
Attorney	5,109

	UALHUUN-\$39,000
0	\$8,000 to \$12,000: Josiah H. Miller
	Attorney 5,109
2	1 claim 2.106
4	4 \$1,000 claims 4,000
	CAMPBELLSVILLE—\$25,000
3	\$8,000 to \$12,000: Joe Wil- lock
	Name not given 3,476
	2 \$1,000 claims 2,000
)	CARLISLE-\$39,000
)	\$12,000 to \$15,000; Samuel
)	H Cunningham

Name not given 60,000
\$25,000 to \$30,000: John L. Goble
Name not given 14,000
\$8,000 to \$12,000: Edward
H. Flach; 3 names not
given 40,804
Name not given 5.683
\$3,000 to \$5,000: Lawrence
O. Nutter, Henry Huber;

BOURBON COUNTY—
\$25,000

Name not given. 10,500
1 claim . 1,000

Notice, Henry Huber;
2 names not given. 18,000
9 \$2,000 claims. 29,000
29 \$1,000 claims. 29,000
1 claim . 1,000
1 claim . 1,000
1 claim . 1,000 

#### CRESTWOOD-\$313,000

Henry L. Utt309,752
CYNTHIANA-\$66,000
\$5,000 to \$8,000; Alveh
Hidredth Stone; House-
wife 13,836
\$3,000 to \$5,000: Richard
S. Kitchen; Banker; 1
name not given 13,017
2 \$2,000 claims 4,000
4 \$1,000 claims 4,000

## DANVILLE—\$242,000

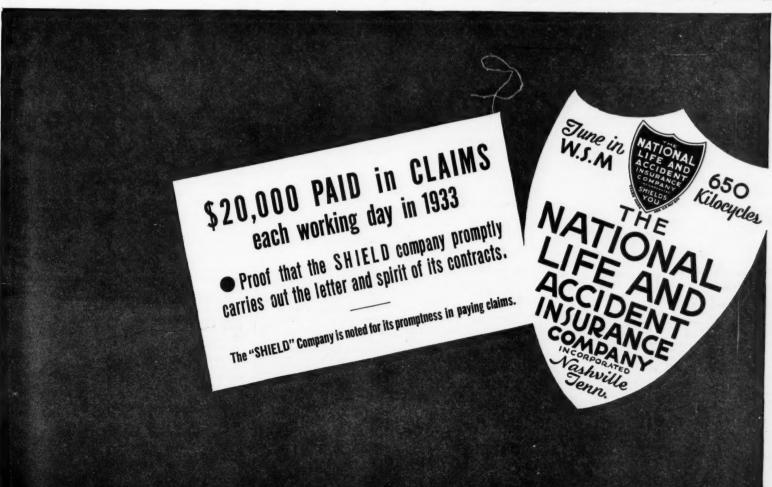
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	nam	0 I	100	giv	er	n.					9,	618
3	\$2,0	00	cla	ims							6,	000
3	\$1,0	00	cla	ims	١						3,	000

#### EDMONTON-\$28,000

## EIGHTY EIGHT—\$13,000 \$8,000 to \$12,000: Robert E. Richardson

#### EMINENCE-\$24,000 \$3,000 to \$5,000: Retired; 2 names not given.... 9,029 3 \$1,000 claims..... 3,000 FINCHVILLE-\$15,000

#### Farmer ...... 10,051 1 claim ..... 1,000 FLEMINGSBURG-\$40,06



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B. 2 \$2 LA

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30	
KENTUCKY—Continued	
FORT MITCHELL-\$37,000	
Name not given 20,000	
FORT THOMAS \$286,000 Kenneth F. Williams. 66,000	
Kenneth F. Williams.       66,000         Name not given.       48,832         Name not given.       47,632         Raymond D. Ross.       46,000         17,130       130	
Raymond D. Ross 46,000	
Name not given. 17,130 Name not given. 10,000 Name not given. 3,000	
Z \$1,000 Claims 2,500	
FRANKFORT-\$148,000 Name not given 20,000	
Name not given 13,061	
Name not given 20,000 Name not given 13,061 \$3,000 to \$5,000: Joseph P. Noonan; 2 names not given 12,113	
given	
claims 1,638	
FRANKLIN—\$79,000	
Name not given 20,000 Name not given 20,000 \$3,000 to \$5,000: 2 names	
not given 0,000	
1 claim	=
claims	
FULTON—\$36,000 \$5,000 to \$8,000: Joe H.	N
Duncan	N
3 \$1,000 claims 3,000 Industrial: Co. No. 5, 3	1
claims	3
GEORGETOWN—\$49,000  Name not given 15,000	4
Name not given 15,000 \$3,000 to \$5,000: 2 names not given 10,000	5
\$ \$2,000 claims 6,000 2 \$1,000 claims 2,000	N
GLASGOW-\$116,600	N
Name not given	CNN
Name not given 7,272 \$3,000 to \$5,000: 2 names	\$:
not given 7,269	\$1
3 \$2,000 claims 6,500 4 \$1,000 claims 4,169	N
GREEN RIVER-\$12,000	\$8
Name not given 10,000 GREENSBURG—\$42,000	
\$20,000 to \$25,000: Lee W. Coakley	0.0
Name not given 13,366	\$:
GREENVILLE \$35,000 \$15,000 to \$20,000: John T.	
Reynolds, Jr.	16
\$ \$2,000 claims 1,200 claim 1,000 QUTHRIE—\$28,000	28 Tr
Name not given 15,000 Name not given 10,000	11
HARDIN-\$23,000	I:
Name not given 14,000 \$3,000 to \$5,000: Teddie L.	
Pace HARLAN—\$67,000	Н
Name not given 40,000 Name not given 5,000 2 \$2,000 claims 4,000	O
2 \$2,000 claims 4,000	J.
HENDERSON—\$358,000 W. Elliott114,000	N
Grocer	N
\$15,000 to \$20,000: Edwin Hodge: 3 names not	S
\$8,000 to \$12,000: 2 names	C .
\$3,000 to \$5,000: William	\$
Buchanan; 1 name not given 8,000	
4 \$2,000 claims 8,000 8 \$1,000 claims 8,000	\$
Buchanan; 1 name not given . 8,000 4 \$2,000 claims . 8,000 11,000 claims . 8,000 mustrial: Co. No. 2, 25 claims . 2,877	
Name not given 10.000	\$
Name not given 10,000 \$3,000 to \$5,000: 5 names not given 20,267 \$ \$2,000 claims 7,000	\$
\$ \$2,000 claims 7,000 HODGENVILLE—\$30,000	-
Name not given 3.376	
4 \$1.000 claims 4,000	\$
HOPKINSVILLE-\$171.000	
HOPKINSVILLE—\$171,000	•
Rodman Meachan 31,000 \$12,000 to \$15,000: Dr. Rob- ert L. Woodward	
\$12,000 to \$15,000: Dr. Rob- ert L. Woodward \$8,000 to \$12,000: G. C.	
\$12,000 to \$15,000: Dr. Rob- ert L. Woodward \$8,000 to \$12,000: G. C.	
#12,000 to \$15,000: Dr. Rob- ert L. Woodward \$8,000 to \$12,000: G. C. Atkinson Name not given \$,000 \$3,000 to \$5,000: R. J. Johnson; 3 names not	\$
#12,000 to \$15,000: Dr. Rob- ert L. Woodward \$8,000 to \$12,000: G. C. Atkinson Name not given \$,000 \$3,000 to \$5,000: R. J. Johnson; 3 names not	\$
Note	\$
Rodman Meschan   3,000   S12,000 to \$15,000   Dr. Robert L. Woodward   \$8,000 to \$12,000   G. C. Atkinson   Name not given   8,000   \$3,000 to \$5,000   R. J. Johnson   3 names not given   16,649   \$2,000   claims   14,000   \$1,000   claims   3,300   Industrial   Co. No. 6, 107   claims   22,337   JEFFERSONTOWN   \$65,000	\$
## ROOMER ASSECTION NO.   10   10   10   10   10   10   10   1	\$
## ## ## ## ## ## ## ## ## ## ## ## ##	
Nodman Meschan   St.,000   St2,000 to \$15,000   Dr. Robert L. Woodward   \$8,000 to \$12,000   G. C. Atkinson   Name not given   \$8,000   \$3,000 to \$5,000   R. J. Johnson   \$3,000 to \$5,000   R. J. Johnson   \$3,000 to \$5,000   R. J. Johnson   \$3,000 to \$1,000   \$1	81
## ## ## ## ## ## ## ## ## ## ## ## ##	81
Nodman Meschan   St.,000   St2,000 to \$15,000   Dr. Robert L. Woodward   \$8,000 to \$12,000   G. C. Atkinson   Name not given   \$8,000   \$3,000 to \$5,000   R. J. Johnson   \$3,000 to \$5,000   R. J. Johnson   \$3,000 to \$5,000   R. J. Johnson   \$3,000 to \$1,000   \$1	81 1:



Keep her smiling through the years by making her immune to financial difficulties with adequate life insurance

1 claim 2,500 2 \$1,000 claims 2,000			\$15,000 to \$20,000: Wm. C. Eubanks; 2 names not	R
Industrial: Co. No. 5, 4 claims 975			given 50,747 \$12,000 to \$15,000: Robt. F.	R
FULTON—\$36,000	LAFAYETTE-\$37,000	Industrial: Co. No. 6, 293 claims	Fisher; 1 name not given 28,000	P
\$5,000 to \$8,000: Joe H. Duncan	Name not given 28,600 Name not given 5,000	Industrial: Co. No. 10, 736 claims	Name not given 10,000 \$5,000 to \$8,000: Harry R.	
3 \$2,000 claims 6,500 3 \$1,000 claims 3,000	LEBANON-\$66,000	Industrial: Co. No. 12 1,575	Bash, Abraham Living- ston; Manager; 1 name	Na
Industrial: Co. No. 5, 3 claims 892	Name not given 7,420 33,000 to \$5,000: W. M. Boner, Robert W. Tay-	LYNDON—\$17,000	not given 25,521 \$3,000 to \$5,000: Henry A.	Na
GEORGETOWN-\$49,000	Boner, Robert W. Tay- lor; 2 names not given 20,000	\$3,000 to \$5,000: Lewis Wer- nette Hancock; 2 names	Petter, Alfred Levy, Frank James; Railroad	Wi Ra
Name not given 15,000 \$3,000 to \$5,000: 2 names	4 \$2,000 claims 8,000	not given 14,000	Agent; 7 names not	Na Coi
not given Iv, ove	5 \$1,000 claims 5,060 LEXINGTON—\$980,000	MADISONVILLE—\$66,000 \$5,000 to \$8,000: Chas. O.	given 46,043 11 \$2,000 claims 22,000	\$15 I
3 \$2,000 claims 6,000 2 \$1,000 claims 2,000	Name not given100,000	Osburn Name not given 5,000	17 \$1,000 claims 17,000 Industrial: Co. No. 2, 63	Na.
GLASGOW-\$116,000	Name not given 60,000 Charles F. Werst 38,000	1 claim 2,232	claims	\$3,
Name not given 20,730	Name not given 36,000 Name not given 35,000	Industrial: Co. No. 5, 8 claims 3,286	claims 4,914 Industrial: Co. No. 6, 117	(
Name not given 10,000 Name not given 7,272	\$20,000 to \$25,000: 5 names not given117,240	MAYFIELD—\$69,000		f
	\$15,000 to \$20,000: Asa C.	\$8,000 to \$12,000; Nathan A. Hale	PAINTSVILLE—\$87,000	7 5
not given	Thomas; 1 name not given 37,000	\$5,000 to \$8,000: Ann P. Cash	\$20,000 to \$25,000: Charles	Inc
GREEN RIVER-\$12,000	Name not given 14,118 \$8,000 to \$12,000: John B.	Name not given 3,458 2 \$2,000 claims 4,000	A. Kirk; 1 name not given 46,000	Inc
Name not given 10,000	Dicker, W. W. Keys; Physician; 7 names not	5 \$1,000 claims 5,005 Industrial: Co. No. 2, 8	Name not given 10,000 \$3,000 to \$5,000: Glen V.	Ind
GREENSBURG—\$42,000 \$20,000 to \$25,000: Lee W.	given	claims 1,354	Daniel 1 claim 2,000	Na
Coakley Name not given 13,366	Hall; 1 name not given 15,222	MAYSVILLE—\$304,000	3 \$1,000 claims 3,000 Industrial: Co. No. 2, 7 claims 1,542	2 :
GREENVILLE-\$35,000	\$3,000 to \$5,000: John M. Anderson, Jas. B. Rich-	Name not given 70,000 Name not given 63,000	claims 1,542	\$15
\$15,000 to \$20,000: John T. Reynolds, Jr.	ardson, Albert V. Stuart, 15 names not given 75,000	Name not given 25,000 Grain Merchant 10,130	PARIS-\$194,000 \$20,000 to \$25,000: David C.	Cor
2 \$2,000 claims 4,200 1 claim 1,000	16 \$2,000 claims 32,000	\$5,000 to \$8,000: Joseph W. Downing; 3 names not	Parrish, John N. Bren-	1 0
GUTHRIE-\$28,000	28 \$1,000 claims 28,000 Industrial: Co. No. 2, 13	given	nan; 1 name not given 67,380 \$15,000 to \$20,000: 2 names	\$8,
Name not given 15,000 Name not given 10,000	claims	Davis: 4 names not	not given 35,000 Name not given 15,000	I I
HARDIN-\$23,000	claims 5,962 Industrial: Co. No. 6, 292	given 22,500 4 \$2,000 claims 8.500	Name not given 12,000 \$3,000 to \$5,000: 2 names	\$5,
Name not given 14,000 \$3,000 to \$5,000: Teddie L.	claims 42,628	6 \$1,000 claims 6,000	not given 10.000 4 \$2,000 claims 8,000	C
Pace	LOUISVIIILE—\$6,318,000 Henry Almstedt304,000	MIDDLESBORO—\$115,000 \$5,000 to \$8,000: Wm. J.	5 \$1,000 claims 5,000	\$3,
HARLAN—\$67,000 Name not given 40,000	Lewis W. Hancock125,000 Otto Seelbach 70,000	Callison Name not given 5,000	PEMBROKE—\$28,000 \$12,000 to \$15,000: Elzie B.	_
Name not given 5,000 2 \$2,000 claims 4,000	John G. Garibaldi 68,000 Retired 65,821	2 \$2,000 claims 4,000 Industrial: Co. No. 2, 17	Ledford \$3,000 to \$5,000: 2 names	
HENDERSON-\$358,000	Name not given 52,500 Name not given 50,000	claims	not given 8,000	
W. Elliott	Name not given 48,750	claims 3,076	PINEVILLE—\$39,000 \$8,000 to \$12,000: James G.	
Name not given 30,000 \$15,000 to \$20,000: Edwin	Walter C. Stacy 46,770 S. L. Frazier 45,000	MONTICELLO-\$57,000 \$15,000 to \$20,000: Edward	Rollins	
Hodge; 3 names not given 72,746	Name not given 39,500 Charles D. Campbell 30,000	E. Bell Name not given 10,000	\$5,000 to \$8,000: Harold P. Card	
\$8,000 to \$12,000: 2 names not given 20,000 \$3,000 to \$5,000: William	\$25,000 to \$30,000: William B. Beckman	\$3,000 to \$5,000: 2 names not given 6,500	Name not given 3,067 1 claim 1,000	
Buchanan; 1 name not	\$20,000 to \$25,000: Frank G. Snyder, Frank H. Brown;	3 \$2,000 claims 6,513 1 claim 1,000	Industrial: Co. No. 2, 3 claims 807	
given 8,000 4 \$2,000 claims 8,000	1 name not given 69,265 \$15,000 to \$20,000: Joseph	MORGANFIELD—\$27,000	PRESTONSBURG-\$21,000	
Industrial: Co. No. 2, 25	\$15,000 to \$20,000: Joseph Marone, Roe R. Hobbs, Eli B. Evans; 5 names	\$8,000 to \$12,000: John P.	\$3,000 to \$5,000: John C. B.	
claims 2,877 HICKMAN—\$51,000	\$12,000 to \$15,000: Leo J.	Longstaff 1 claim 2,000	Auxier 1 claim 2,000	
Name not given 10,000 \$3,000 to \$5,000: 5 names	Zimlich; 5 names not given 84,300	MOUNT STERLING-	PRINCETON—\$42,000	
not given 20,267	\$8,000 to \$12,000: Robert L. McKellar, Wm. L. Ken-	\$106,000	Name not given 10,000 4 \$1,000 claims 4,000	
HODGENVILLE-\$30,000	nett, Nancy B. Acosta; Salesman, Contractor; 11	Name not given 50,000 Name not given 17,000	PROVIDENCE—\$36,000 \$3,000 to \$5,000: Minnie R.	
Name not given 3,376 2 \$2,000 claims 5,000 4 \$1,000 claims 4,000	names not given159,503 \$5,000 to \$8,000: Theodore	\$3,000 to \$5,000: 3 names not given 9,687	Wynns; 1 name not	
4 \$1,000 claims 4,000	R. Stauf, C. F. Proehl,	1 claim 2,029	given 9,000 3 \$1,000 claims 3,000	
Rodman Meachan 31,000	Thomas Gleason, Wm.	4 \$1,000 claims 4,000 MURRAY—\$32,000	RICHMOND—\$51,000  Name not given 15,000	
\$12,000 to \$15,000: Dr. Rob- ert L. Woodward	Carter, Dr. Benjamin L. Bruner; Banker, Assem- bler, Insurance Agent,	\$5,000 to \$8,000: 2 names	Name not given 5,000	
\$8,000 to \$12,000: G. C. Atkinson	Manufacturer, Sales Man- ager; 6 names not	not given 11,647 Name not given 3,000	2 \$1,000 claims 2,000	
Name not given 8,000 \$3,000 to \$5,000: R. J. Johnson; 3 names not	given	2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	RUSSELLVILLE—\$33,000 \$3,000 to \$5,000: Francis E.	
Johnson; 3 names not given 16,649	Falconer, Morris F. Lan-	NEWPORT-\$293,000	Taylor: 2 names not	
given	dau, Wm. I. Lipscomb, James House, Charles	Otto Zimmerman 34,000	given 9,000 4 \$2,000 claims 8,000	
Industrial: Co. No. 6, 107 claims 22,337	M. Wade, Martha J.	\$25,000 to \$30,000: Allen Heath	\$5,000 to \$8,000: Joseph	
JEFFERSONTOWN-\$56,000	James House, Charles Gutig, Wm. T. Elder, A. M. Wade, Martha J. Sherman, Jacob Schaus, Fred H. Sackett, Morvin	\$8,000 to \$12,000: Bernard Vonderhaar	Salinger \$3,000 to \$5,000; Robert Lee	
\$20,000 to \$30,000: Joseph A. Sweeny	J. Morthorst, Wm. H.	\$5,000 to \$8,000; Edward H. Reed	Ethington; Retired; 4 names not given 26,201	
Name not given 5,000 2 \$2,000 claims 4,000	Moeller; 44 names not given243,300	\$3,000 to \$5,000: Walter F. Carr. George T. Metzel,	3 \$2,000 claims 6,001 4 \$1,000 claims 4,000	-
\$ \$1,000 claims 3,000 JENKINS-\$14,000	85 \$2,000 claims171,250 119 \$1,000 claims119.000	Vladislaw Lawgaud, Rev. Joseph A. Flynn; Dye	SOMERSET—\$43,000	
\$3,000 to \$5,000: John M.	Industrial: Co. No. 1, 106 claims 17,076	Maker; 1 name not	Name not given 10,000 3 \$2,000 claims 6,000	
Paul, James W. Beatty	Industrial: Co. No. 2, 271 claims 56.153	3 \$2,000 claims 6,000 17 \$1,000 claims 17,000	4 \$1,000 claims 4,000 Industrial: Co. No. 2, 13	
i claim 1,003 KNOB LICK-\$13,000	Industrial: Co. No. 3, 87 claims	Industrial: Co. No. 4, 7 claims 1.934	claims 2,573	
Name not given 10,000		Industrial: Co No 10 467	SOUTH-\$11,000 Farmer 10,015	=
i claim 1,000	Comme Comme Spirit	1		

B CH	\$12,000 to not giv Name no
	President
	\$3,000 to Winster Fireline
	given 8 \$2,000
	16 \$1,000 Industria
SALE IN THE SALE I	claims
学学(1987)	Name no
	1 claim 1 claim
	PACKA
through the years	\$8,000 to Ledford
ne to financial dif-	PADIO Name no
ate life insurance	Name no \$20,000 to Hanifa
	given \$15,000 t
	Eubank
ndustrial: Co. No. 6, 293	\$12,000 to Fisher;
claims 42,215	Name no
claims	\$5,000 to Bash, ston;
LVNDON-\$17,000	not giv \$3,000 to
3,000 to \$5,000: Lewis Wernette Hancock; 2 names not given 14,000	Petter, Frank
not given 14,000 MADISONVILLE—\$66,000	Agent;
5,000 to \$8,000: Chas. O.	11 \$2,000 17 \$1,000
ame not given 5,000 claim 2,232 ndustrial: Co. No. 5, 8	Industria
dustrial: Co. No. 5, 8 claims 3,286	Industria claims
MAYFIELD—\$69,000	Industria claims Industria
3,000 to \$12,000: Nathan A. Hale	PAINT
5,000 to \$8,000: Ann P. Cash	\$20,000 t A. Ki
Cash ame not given 3,458 \$2,000 claims 4,000 \$1,000 claims 5,005 dustrial: Co. No. 2, 8 claims 1,354	given
dustrial: Co. No. 2, 8 claims	Name ne \$3,000 to Daniel
MAYSVILLE-\$304,000	1 claim 3 \$1,000
ame not given 70,000 ame not given 63,000	Industria claims
ame not given 25,000 rain Merchant 10,130	PARIS \$20,000 to
ame not given 25,000 rain Merchant 10,130 5,000 to \$8,000: Joseph W. Downing; 3 names not	Parrish
given	nan; 1 \$15,000 t not giv
given 22,500 \$2,000 claims 8.500	not giv Name no Name no \$3,000 to
\$1,000 claims 6,000	not giv
MIDDLESBORO—\$115,000 5,000 to \$8,000: Wm. J.	5 \$1,000
Callison	PEMB \$12,000 t
ndustrial: Co. No. 2, 17	Ledfor \$3,000 to not gi
ndustrial: Co. No. 5, 7	not giv
claims 3,076  MONTICELLO—\$57,000	\$8,000 to Rollins
15,000 to \$20,000: Edward E. Bell	\$5,000 to Card
ame not given 10,000 3,000 to \$5,000: 2 names	Name no
\$2,000 claims 6,513	Industria claims
claim 1,000 MORGANFIELD—\$27,000	PREST
8,000 to \$12,000: John P. Longstaff	\$3,000 to Auxier
claim 2,000	1 claim
MOUNT STERLING-	Name n
\$106,000	4 \$1,000 PROVI
fame not given 50,000 fame not given 17,000 3,000 to \$5,000: 3 names	\$3,000 to Wynns
claim 2,029	given 3 \$1,000
\$1,000 claims 4,000 MURRAY—\$32,000	RICHM
5.000 to \$8.000: 2 names	Name no Name no 4 \$2,000
not given	2 \$1,000
\$2,000 claims 4,000 \$1,000 claims 2,000	\$3,000 to
NEWPORT—\$293,000	Taylor given
tto Zimmerman 34,000 25,000 to \$30,000: Allen Heath	4 \$2,000 SHELL
Heath 8,000 to \$12,000: Bernard Vonderhaar	\$5,000 to Salinge
5,000 to \$8,000: Edward H.	\$3,000 to Ething
6,000 to \$5,000: Walter F. Carr. George T. Metzel.	names 3 \$2,000
Vladislaw Lawgaud, Rev. Joseph A. Flynn; Dye	4 \$1,000 SOME
	Name no 3 \$2,000
given 23,279 \$2,000 claims 6,000 7 \$1,000 claims 17,000 ndustrial: Co. No. 4, 7	4 \$1,000 Industria
dustrial: Co. No. 4,	claims

ITER—INSURANCE PRE	SS
OWENSBORO—\$279,000	
25,000 to \$30,000; Esrael Baker 12,000 to \$15,000; 2 names	\$3
not given 28,524	1 4
President	\$1
Name not given	
\$2,000 claims 16,500 6 \$1,000 claims 16,000	N 1
Fireline: 5 names not given	3
Name not given 11,000	\$1
claim 1,000	2
PACKARD—\$16,000 88,000 to \$12,000: Thomas Ledford Shelley	
PADICAH-\$478,000	1
Name not given 41,000 220,000 to \$25,000: Lyda J. Hanifan; 1 name not given 47,500	1
Hanifan; 1 name not given	1
given	
given 50,747  112.000 to \$15,000: Robt. F.  Fisher: 1 name not given 28,000  Name not given 10,000  15,000 to \$8,000: Harry R.  Bash, Abraham Livingston; Manager; 1 name not given 25,521	1
Name not given 10,000 35,000 to \$8,000: Harry R.	Ι.
Bash, Abraham Living- ston; Manager; 1 name	N
ston; manager; I name not given	N W R
Frank James; Railroad Agent; 7 names not	N
Agent: 7 n a m es not given 46,043 [1 \$2,000 claims 22,000 claims 17,000 claims 17,000 claims 11,248 [1 \$1,000 claims 11,248 [1 \$1,000 claims 11,248 [1 \$1,000 claims 4,914 [1 \$1,000 claims 1,000 claims 16,555 [1 \$1,000 claims 16,550 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,550 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 claims 16,555 [1 \$1,000 cla	\$1 N
Industrial: Co. No. 2, 63 claims 11,248	\$1
Industrial: Co. No. 5, 15 claims	\$
claims	7
PAINTSVILLE—\$87,000	5
PAINTSVILLE—\$87,000 \$20,000 to \$25,000: Charles A. Kirk; 1 name not given	Ĩ1
Name not given 10,000 33,000 to \$5,000: Glen V.	I
Claim	N 2
	\$1
PARIS \$194,000 \$20,000 to \$25,000: David C.	C
\$20,000 to \$25,000: David C. Parrish, John N. Brennan; 1 name not given 67,380 \$15,000 to \$20,000: 2 names	\$1
10,000 to \$20,000 2   names   35,000	4.
\$3,000 to \$5,000: 2 names not given 10.000	\$1
\$2,000 claims 8,000 5 \$1,000 claims 5,000	\$:
PEMBROKE-\$28,000	_
\$12,000 to \$15,000: Elzie B. Ledford \$3,000 to \$5,000: 2 names not given 8,000	
PINEVILLE—\$39,000	
\$8,000 to \$12,000: James G. Rollins \$5,000 to \$8,000: Harold P.	
\$5,000 to \$8,000: Harold P. Card Name not given 3,067	
I claim 1,000 Industrial: Co. No. 2, 3	
PRESTONSBURG-\$21,000	
Attorney 6,561 \$3,000 to \$5,000: John C. B.	
1 claim 2,000	
PRINCETON—\$42,000 Name not given 10.000	
4 \$1,000 claims 4,000 PROVIDENCE—\$36,000	
PROVIDENCE—\$36,000 \$3,000 to \$5,000: Minnie R. Wynns; 1 name not given 9,000	
3 \$1,000 claims 3,000 RICHMOND—\$51,000	
Name not given 15,000	
2 \$1,000 claims 2,000	
RUSSELLVILLE—\$33,000 \$3,000 to \$5,000: Francis E. Taylor; 2 names not given 9,000	
Taylor; 2 names not given 9,000 4 \$2,000 claims 8,000	
SHEILBYVILLE—\$64,000 \$5,000 to \$8,000: Joseph	
Salinger \$3,000 to \$5,000; Robert Lee Ethington; Retired; 4 names not given 26,201 \$ \$2,000 claims 6,001 4 \$1,000 claims 4,000	
\$ \$2,000 claims 6,001 4 \$1,000 claims 4,000 SOMERSET—\$43,000	
Name not given 10,000 3 \$2,000 claims 6,000	
Name not given	
SOUTH—\$11,000	

STANFORD—\$28,000	WILILIAMSTOWN-\$11,000
lesman 5,022 ,000 to \$5,000: Samuel Morgan 2,500	\$3,000 to \$5,000: Joseph A. Harrison, Ad R. Thomas 9,000
\$1,000 claims 4,000	WINCHESTER-\$211,000
VALLEY STATION-\$16,000	George B. Williams 65,000
2.000 to \$15,000: Ray M.	Andrew H. Hampton 38,500
Means	Name not given 20,000
VERSAILLES-\$20,000	\$8,000 to \$12,000: Tip C.
ame not given 5,000 claim 2,002 \$1,000 claims 3,000	Rawlins; Farmer; 1 name not given
WILLIAMSBURG-\$26,000	2 \$2,000 claims 4,000
5,000 to \$20,000: James M. Sullivan \$1,000 claims 2,000	5 \$1,000 claims 5,000 Industrial: Co. No. 2, 19

#### LOUISIANA Total Payments in State.....\$34,100,000 Decrease in Payments in 1933.....\$8,700,000 Payments Per Capita.....\$16.25 Reynaud, Gluseppe Parrino, Ralph W. Loveland, Alonzo A. Fridge, Joseph Dupay; Capitalist; State Agent 26,323 6 \$2,000 claims 12,000 9 \$1,000 claims 1,000 Industrial: Co. No. 4, 76 claims 13,792 Industrial: Co. No. 5, 11 claims 2,893 Industrial: Co. No. 6, 187 claims 20,753 Industrial: Co. No. 12 4,833 BREAUX BRIDGE \$19,000 ALEXANDRIA—\$417,000 Name not given. 51,000 Name not given. 44,500 William J O'Pry 41,000 Ralph B. Easton. 39,500 Name not given. 30,279 Company President. 25,612 \$15,000 to \$20,000: Jos. A. Packer Name not given. 12,000 \$5,000 to \$5,000: Domony Oliver, Archie B. Crawford: Attorney: 1 name not given. 15,521 7 \$2,000 claims. 5,039 Industrial: Co. No. 5, 10 claims 15,000 5 \$1,000 claims. 5,039 Industrial: Co. No. 6, 101 claims 14,000 5 \$1,000 claims. 5,039 Industrial: Co. No. 6, 101 claims 14,963 Industrial: Co. No. 12 2,679 ALGIERS—\$16,000 Name not given. 10,000 2 \$1,000 claims. 5,000 DENHAM SPRINGS—\$37,000 Sangue Claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,100 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,100 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,100 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,101 Shoot claims. 5,100 Shoot claims. 5,100 Shoot claims. 5,100 Shoot claims. 5,100 Shoot claims. 5,101 Shoot claims. 5,100 Shoot claims. 12,000 Shoot claims. 12,000 Shoot cl ALEXANDRIA-\$417,000 ame not given..... 10,000 \$1,000 claims..... 2,000 AMITE-\$28,000 15,000 to \$20,000: Ray D. Magruder

## DONALDSONVIIILE— \$85,000 ruder essman ....... 3,025 m ..... 1,000

#### Young Bride Sees That Husband Is Sold First \$1,000 Policy

The widow of a prominent insurance publicity man tells the story of how her husband acquired his first life insurance policy some 30 years ago. About a month after they were married, while seated at the breakfast table one morning, the young bride thought it well to inquire into the financial status of her husband. He was then a reporter on a newspaper. She began with a mild question as to his bank account. In reply he slapped his hip pocket and declared that it was right there, that there was no use in bothering with banks. Slightly startled, she then asked how much life insurance he carried. "None" was his hearty answer and gulping his coffee, he departed for the answer and gulping his coffee, he departed for the

answer and gulping his coffee, he departed for the office.

Finding herself on what she considered a rather unstable footing, the young wife of four weeks pondered a few minutes in serious thought and then hastened to the telephone. She seized the classified directory and with only a vague notion of what she wanted to do, she turned to the insurance listings and beginning with "A," ran her fingers slowly down the page, looking for an insurance company. The first one she found was the Aetna and she called the number. The person on the other end of the wire must have been pleasantly startled to hear a crisp young voice say, most decisively, "I want you to send someone right down to my husband to insure him." She gave the young reporter's name and office address and turned away from the phone, well satisfied with herself. The policy was written in spite of the young man's first objection and she is still well satisfied with that action of hers, because upon her husband's death within the last year the first check she received was from the Aetna in payment of that \$1,000 policy.

671

281

893

101

	LOUISIANA—Continued
	HOMER—\$33,000 \$5,000 to \$8,000; Reuben S.
	Smith
	B. Feartherston 2 \$2,000 claims 4,009
	LAFAYETTE-\$37,000
	\$3,000 to \$5,000: Lloyd E. Fishback
	4 \$1,000 claims 4,500 Industrial: Co. No. 6, 114
	claims
	24 000
	\$3,000 to \$5,000: Albert M.
	given
	Miller; 1 hame 1000 given 8,873 3 \$2,000 claims 6,500 4 \$1,000 claims 4,000 Industrial: Co. No. 4, 18 claims 4,568
	Industrial: Co. No. 4, 18  claims
ı	LAKELAND—\$19,000
	Name not given 10,000 Name not given 3,000
	MANSFIELD—\$36,000 \$8,000 to \$12,000: Buford K.
	Parrish \$3,000 to \$5,000; 3 names
	not given 9,000 1 claim 2,008
	1 claim 1,003 MARINGOUIN—\$51,000
	\$20,000 to \$25,000: Joseph L. Landry
	Merchant 7,006 5 \$2,000 claims 10,000
١	MINDEN-\$55,000
١	Name not given 5,226 2 \$2,000 claims 4,000 2 \$1,000 claims 2,369
١	MONROE-\$382,000
١	Name not given
١	Stubbs; 1 name not given 28,000
i	
ı	Executive; 2 names not given 51,762
ı	neys
I	not given 18.855
ı	10 \$2,000 claims 20,500 3 \$1,000 claims 3,000 Industrial: Co. No. 5, 10
ı	Industrial: Co. No. 12 8,989
l	
l	Name not given 10,000 4 \$1,000 claims 4,016 Industrial: Co. No. 5, 5 claims 1,588
l	NEW ORLEANS \$8,121,000
ı	Name not given310,000 Name not given309,000 William Waterman125,000
l	Chairman
ı	John S. Waterman, Sr. 81,000 Name not given 80,303
	Wm. S. Penick 55,000
l	Name not given 48,220 Name not given 47,000
I	John S. Waterman, Sr. 81,000 Name not given. 80,303 Name not given. 60,728 Wm. S. Penick. 55,000 Name not given. 54,000 Name not given. 47,000 Name not given. 47,000 Name not given. 40,000 Name not given. 40,000 Name not given. 39,000 Dame not given. 39,000 Name not given. 36,000 Name not given. 36,000
I	Name not given 39,000 P. Ellis 36,000
	P. Ellis
١	Vice-President: 4 names
	not given
	names not given 56,000
	names not given 56,000 \$8,000 to \$12,000: Byron H. DeMent; Retired, Stock Broker, Attorney; 9 names
ı	not given
ı	Shwartz, Harry H. Flow-
ı	ers; Housewife, Traffic Manager, Broker; 2 names not given
	standard, Broker; 2 names not given
	L. Pouble, Louis D.
	ance Agent, Engineer, Salesman, Merchant; 27
	Salesman, Merchant; 27 names not given154,867 45 \$2,000 claims 90,000
	15 \$2,000 claims 90,000 58 \$1,000 claims 60,233 Industrial: Co. No. 3, 60 claims
	Industrial: Co. No. 4, 1,078 claims 278 291
	Industrial: Co. No. 5, 36
	Industrial: Co. No. 3, 60   claims
	*8,000 to \$12,000: Albin
	Major \$3,000 to \$5,000: 2 names not given
	\$1,000 claims 4,000
í.	
ı	

		LIFE INSURANCE DISTRIBUTIONS NUMBER		39
9	OPELOUSAS—\$90,000  Name not given	Industrial: Co. No. 5, 27   C.aims	not given 34,567 \$3,000 to \$5,000: C. S. Pearl; Retired Contrac- tor, Teacher; 11 names not given 49,913 13 \$2,000 claims 26,500 H\$1,000 claims 14,000 BIDDEFORD \$75,000 Name not given 10,000 Name not given 3,000 2 \$1,000 claims 2,509 BOOTHBAY HARBOR— \$21,000	GARDINER—\$23,000  Name not given
3 0 0 8	SHREVEPORT—\$1,810,000  Name not given	MAINE  Total Payments in State	\$8.000 to \$12,000: John F. Corey 1 claim	#AMPDEN HIGHLAND— \$13,000  Name not given
0 0 8 3	\$3,000 to \$5,000: Willis D. Redwine, Herbert S. Nor- ton, James E. Larsen, Wm. E. Glassell, Clar- ence T. Ellington: Trav- eling Salesman; 5 names not given 45,179  \$2,000 claims. 19,500 13 \$1,000 claims. 15,530 Industrial: Co. No. 4, 92 claims 20,822	AUBURN—\$246,000 \$8,000 to \$12,000: Manager, Merchant 22,753 \$5,000 to \$8,000: Company President: 2 names not given 19,964 \$3,000 to \$5,000: 4 names not given 28,000: 24,000 claims 2,000 \$12,000 claims 2,000  BANGOR—\$375,000  BANGOR—\$375,000  BANGOR—\$375,000  BANGOR—\$375,000  BANGOR—\$375,000  S1,000 claims 25,305  \$5,000 to \$5,000: 5 names not given 25,305	\$13,000 Florist 10,426 FARMINGTON—\$19,000 Name not given 10,000 Manager 3,575 FREEPORT—\$22,000 \$3,000 to \$5,000: 3 names not given 13,000 1 claim 2,000 1 claim 1,000	### 15.00 to \$12,000: Cornelius E. Cronin; 3 names not given 41,000 \$3,000 to \$5,000: Mechanic; 7 names not given 25,700 \$42,000 claims 7,000 \$41,000 claims 6,000 Industrial: Co. No. 1, 76 claims 15,192

#### FINANCIAL STATEMENT PAN-AMERICAN LIFE INSURANCE CO.

December 31, 1933

#### RESOURCES

\$ 2,453,325.14 First Mortgage Loans on Real

10,650,109.63

U. S. Bonds and Other Bonds (Amortized Value) ..... 4,452,178.70

Real Estate...

Policy Loans and Liens ... 6,017,559.29

Premium Notes ... 2,055,978.03 Cash in Office and Banks..... 592,290.24

424,492.72 Accrued Interest ... Net Uncollected and Deferred

Premiums

Miscellaneous Resources 40,902.58

#### LIABILITIES

by Law	724,722,103.74
Death Claims Reported, Proofs Not Received	170,282.21
Reserve for Taxes	60,059.45
Bills, Accounts, Medical and In- spection Fees Due and Accrued	18,451.06
Suspense Account	11,526.49
Premiums Paid in Advance	51,786.40
Interest Paid in Advance	158,272.99
Reinsurance Companies' Reserve	17,082.27
Annual Dividend Declared	120,000.00
Miscellaneous Liabilities, Includ- ing Special Reserves for De- preciation and Contingencies	287,830.45
Surplus for Protection of Policy- holders Over All Liabilities	2,001,460.80

\$27,618,936.06

Total Policy Benefits Paid in 1933 . . . . \$ 5,862,570.00 Insurance in Force . . . . . . . . . . . . . . . . 158,037,111.00 39,286,234.00

Paid Policyholders and Beneficiaries . . .

\$27,618,936.06

932,099.73



For Information on Agency Openings, Write TED M. SIMMONS, Manager United States Agencies

Total...

## **NEW ORLEANS, U.S.A.**

CRAWFORD H. ELLIS, President

1934

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40	; TH	IE NATIONAL UNDERW	RITER-INSURANCE PRI
MAINE—Continued  ORONO—\$44,000  Name not given	\$2,000 to \$5,000: 2 names not given \$,500 2 \$2,2000 claims 4,000 3 \$1,000 claims 4,000 3 \$1,000 claims 4,000 Name not given 10,000 Name not given 6,661 \$3,000 to \$5,000: F. L. Elder \$3,000 to \$1,000: F. L. Elder \$3,000 to \$5,000: Retired; 1 name not given 6,008 1 claim 1,000 VINELHAVEN—\$35,000 \$0 \$1,000 claims 4,370 7 \$1,000 claims 4,370 7 \$1,000 claims 4,370 7 \$1,000 claims 4,000 Name not given 6,100 2 \$2,000 claims 4,049 WALDOBORO—\$18,000 Name not given 10,000 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$1,000 claims 4,000 \$1,000	Industrial: Co. No. 1, 1,135 claims	MOUNT AIRY—\$17,000  Merchant 5,03 \$3,000 to \$5,000 2 names not given 6,00  NEWARK—\$19,000  Physician 15,48  NEW HARMONY—\$17,000 \$12,000 to \$15,000: J. A. Wilhelm  PARKTON—\$12,000  Name not given 10,000  PHOENIX—\$24,000  Name not given 18,144  Retired 3,777  PIKESVILLE—\$19,000  Name not given 17,39:  RISING SUN—\$29,000  \$20,000 to \$25,000: Carroll H. Cameron  ROCKVILLE—\$19,000  Carpenter \$,899 2 \$2,000 claims 4,050 2 \$1,000 claims 2,188  RUXTON—\$191,000  Name not given 150,000  Vice President 15,024
	5 \$1,000 claims 5,900	Industrial: Co. No. 4, 7 claims	Total Payments in State. Increase in Payments in Percentage of Increase. Rank in Payments among
Total Payments in State. Decrease in Payments in I Percentage of Decrease. Rank in Payments among I Rank in Population. Payments Per Capita	1933\$6,200,000 12% States15th 28th	ment Employee: 1 name not given 14,506 \$3,000 to \$5,000: 2 names not given 10,000 1 claim 1,502 CUMBERIAND—\$258,000 Name not given 39,000 Physician 10,198 \$3,000 to \$5,000: 3 names not given 12,000	Rank in Population   Payments Per Capita   Rank
Name not given 10,000 1 claim 2,696 Industrial: Co. No. 3, 64 claims 10,267 Industrial: Co. No. 6, 91 claims 13,239 BALTIMORE—\$15,129,000  Mayer Schloss 200,000 Meyer Schloss 200,000 Maurice R. Roberts 160,000 Name not given 155,000 Fred L. Harthelmer 109,000 Name not given 106,250 Name not given 97,000 Name not given 97,000 Name not given 96,000 Name not given 96,000 Name not given 96,000 Name not given 50,000 Name not given 47,000 Henry B. Lansburgh 40,700 Name not given 40,000 Name not given 38,000 Name not given 38,000 Name not given 38,000 Name not given 38,000 Name not given 32,000 Name not given 30,000	chant, Salesman, Manager, Furniture Business; 35 names not given. 515,875 \$5,000 to \$8,000: John G. Schorr, Barney Pritzker, Thos. H. A. Browne; 2 Proprietors, 5 R etire d, Merchant, Butcher, Insurance Agent, Salesman, Watchmaker, Company President; 21 names not given	4 \$2,000 claims	AGAWAM—\$36,000  \$3,000 to \$5,000: 2 names not given 8,000 1 claim 2,000 2 \$1,000 claims 2,000 ALLSTON—\$72,000 \$15,000 to \$20,000: Restaurant Owner: 1 name not given 35,583 Name not given 4,000 2 \$2,000 claims 4,500 1 claim 1,000 AMESBURY—\$105,000 Name not given 20,000 Name not given 10,000 ANDOVER—\$63,000 Name not given 5,000 ANDOVER—\$63,000 Name not given 12,238 Name not given 12,238 Name not given 12,000 ANDOVER—\$63,000 Name not given 12,000 ANNOVER—\$63,000 Name not given 10,000 ANNOVER—\$105,000 \$2,000 claims 4,000 ANNINGUAM—\$17,000 Name not given 10,000 ANNINGUAM—\$17,000 \$3,000 to \$5,000: 5 names not given 17,045 4 \$1,000 claims 4,000 ARLINGTON HEIGHTS—\$40,000 \$20,000 to \$12,000: 2 names not given 20,000 1 claim 2,000 2 \$1,000 claims 2,015 ASHBURNHAM—\$49,000 \$20,000 to \$25,000: John C. Vose Salesman 7,549 1 claim 1,668 AUBURNDALE—\$48,000 Name not given 15,000 Name not given 15,000 Name not given 15,000
PROTEC  Home Life agents ar	FE INSURANCE OF AMERICA TS THE ENTIRE FA THE Equipped to serve every many to the control of the	MILY eed for life insurance. inary plans, from birth	BEACHMONT—\$18,000 \$12,000 to \$15,000: S. Myers BELMONT—\$296,000  Name not given

#### PROTECTS THE ENTIRE FAMILY

A POLICY FOR EVERY PURSE AND PURPOSE

Basil S. Walsh PRESIDENT

Joseph L. Durkin SECRETARY

John J. Gallagher TREASURER

Independence Square

Philadelphia, Penna.

- 1	MOUNT AIRY-\$17,000
	Merchant 5,033 \$3,000 to \$5,000: 2 names
1	not given 6,000
I	NEWARK-\$19,000
١	Physician 15,485
l	NEW HARMONY-\$17,000
	\$12,000 to \$15,000: J. A. Wilhelm
l	PARKTON-\$12,000
	Name not given 10,000 PHOENIX—\$24,000
	Name not given 18,140 Retired 3,773
ı	PIKESVILLE—\$19,000
	Name not given 17,398 RISING SUN—\$29,000
	\$20,000 to \$25,000: Carroll H. Cameron
	ROCKVILLE—\$19,000
	Carpenter 8,898
	2 \$2,000 claims 4,055 2 \$1,000 claims 2,188
	BUXTON—\$191,000
	Name not given150,000 Vice President 15,024

Name not given 15,000 1 claim 1,000	
SALISBURY-\$130,000	
Name not given 31,400 Attorney 10,083 \$5,000 to \$8,000; 2 names	1
not given 14,000 \$3,000 to \$5,000: Merchant; 1 name not given 7,030	1
3 \$2,000 claims 6,000 3 \$1,000 claims 3,000 Industrial: Co. No. 3, 59	1
claims 9,084 TANEYTOWN—\$14,000	
Banker       6,364         Name not given       3,000         1 claim       1,000	-
TOWSON—\$32,000 \$3,000 to \$5,000: 7 names not given 30,647	1
WESTMINSTER-\$63,000	1
\$15,000 to \$20,000: G. A. Albaugh \$5,000 to \$8,000: F. T.	20
Babylon \$3,000 to \$5,000: Farmer; 2 names not given 13,006 4 \$1,000 claims 4,000	1
	١,

#### MASSACHUSETTS

	\$168,500,000 933 \$10,500,000
Percentage of Increase	
Rank in Population	
ADAMS-\$66,000	Name not given 72,472
Name not given 10,000	Name not given 57,157 Publisher 37,300
\$3,000 to \$5,000 2 names not given 7,500	37 0000
1 claim	Salesman 25,312
2 \$1,000 claims 2,046	Name not given 25,000

Percentage of Increase	7%
Darl :- Daymanta amana	Ctatas (1)
Rank in rayments among	States
Rank in Population	
Payments Per Capita	
ADAMS-\$66,000	Name not given 72,472
ame not given 10,000	Name not given 57,157
3,000 to \$5,000 2 names	Publisher 37,300
not given 7,500	Name not given 30,000 Salesman 25,312
claim	Salesman
AGAWAM-\$36,000	\$15,000 to \$20,000: 2 names not given 35,895 \$12,000 to \$15,000: Presi-
3,000 to \$5,000: 2 names	\$12,000 to \$15,000: Presi-
not given 8,000	dent of Steamship Line; 3
claim 2,000	names not given 56,809 \$8,000 to \$12,000: Trustee,
\$1,000 claims 2,000	Superintendent; 16 names
ALLSTON-\$72,000	not given180,458
15,000 to \$20,000: Restau-	\$5,000 to \$8,000; Physician, Assistant Treasurer; 5
rant Owner; 1 name not given 35,583	Assistant Treasurer; 5 names not given 40,835
ame not given 6,215	\$3.000 to \$5,000: George H.
ame not given 4,000 \$2,000 claims 4,500	Watson; Engineer, Archi- tect; 30 names not
\$2,000 claims 4,500 claim 1,000	given140,044
AMESBURY-\$105,000	47 \$2,000 claims 94,000
ame not given 20,000	60 \$1,000 claims 60,000 Industrial: Co. No. 1, 2,157
ame not given 10,000	claims
ame not given 5,000	BRAINTREE-\$120,000
ANDOVER-\$63,000	\$8,000 to \$12,000: 2 names
ame not given 12,298 ame not given 5,000	not given 18,103
\$2,000 claims 6.000	Name not given 3,000
\$1,000 claims 4,000	3 \$1,000 claims 3,000
ANNISQUAM-\$17,000	BRIGHTON-\$261,000
ame not given 10,000	Meat Packer 18,103
ARLINGTON-\$105,000	\$3,000 to \$5,000: 5 names not given 19,948
,000 to \$5,000: 5 names	1 claim 2,000
not given 17,045 \$1,000 claims 4,000	2 \$1,000 claims 2,000
ARLINGTON HEIGHTS-	1 claim 2,000 2 \$1,000 claims 2,000 Industrial: Co. No. 1, 434 claims 156,453
\$40,000	BROCKTON-\$223,000
,000 to \$12,000: 2 names	\$3,000 to \$5,000: Merchant;
not given 20,000	5 names not given 25.861
claim	4 \$2,000 claims 8,000
ASHBURNHAM—\$49,000	20 \$1,000 claims 21,500
0,000 to \$25,000: John C.	4 \$2,000 claims 8,000 20 \$1,000 claims 21,500 Industrial: Co. No. 1, 366 claims 81,862
Vose	BROOKFIELD-\$59,000
lesman	Name not given 50,000
claim 1,068  AUBURNDALE—\$48,000	2 \$1,000 claims 2,002
ame not given 15,000	BROOKLINE-\$3,925,000
ame not given 5,375	Name not given325,000
BEACHMONT-\$18,000	Name not given 265,000
2.000 to \$15.000: S. Myers	Proprietor100,595

0	ANDOVER-\$63,000	BRAINTREE-\$120,000
	Name not given 12,298	\$8,000 to \$12,000: 2 names
	Name not given 5,000	not given 18,103
	3 \$2,000 claims 6,000	Name not given 3,000
0	4 \$1,030 claims 4,000	3 \$1,000 claims 3,000
	ANNISQUAM-\$17,000	BRIGHTON-\$261,000
	Name not given 10,000	Meat Packer 18,103
	ARLINGTON-\$105,000	\$3,000 to \$5,000: 5 names
		not given 19,948
7	\$3,000 to \$5,000: 5 names	1 claim 2,000
)	not given 17,045	2 \$1,000 claims 2,000 Industrial: Co. No. 1, 434
,	4 \$1,000 claims 4,000	Industrial: Co. No. 1, 434
L	ARLINGTON HEIGHTS— \$40,000	claims156,453
,	\$8,000 to \$12,000: 2 names	BROCKTON-\$223,000
	not given 20,000	\$3,000 to \$5,000: Merchant;
	1 claim 2,000	5 names not given 25,861
	2 \$1,000 claims 2,015	4 \$2,000 claims 8,000 20 \$1,000 claims 21,500
	ASHBURNHAM—\$49,000	20 \$1,000 claims 21,500
		Industrial: Co. No. 1, 366
,	\$20,000 to \$25,000: John C. Vose	claims 81,862
	Salesman 7,549	BROOKFIELD—\$59,000
	1 claim 1,068	Name not given 50,000
	AUBURNDALE—\$48,000	2 \$1,000 claims 2,002
	Name not given 15,000	BROOKLINE-\$3,925,000
1	Name not given 5,375	Name not given325,000
1	BEACHMONT-\$18,000	Name not given265,000
1	\$12,600 to \$15,000: S. Myers	Proprietor
	The state of the s	E. D. VerPlanck 52,000
1	BELMONT—\$296,000	Name not given 50,000
	Name not given 50,000	Name not given 50,000
-	Name not given 41,795	Furniture Dealer 40,470 Name not given 40,000
1	Name not given 8,517	Name not given 38,446
-	\$5,000 to \$8,000: Thomas	Name not given 35,000
1	N. Mason; 1 name not	Name not given 31.000
1	given 15,000 \$3,000 to \$ 5,000: Cabinet	\$25,000 to \$30,000: Treas-
١	Maker; 3 names not	\$25,000 to \$30,000: Treas- urer; 1 name not given
١	given 17,044	given 50,435
1	BEVERLY-\$306,000	\$20,000 to \$25,000: Broker;
1	4	4 names not given119,846
1	Name not given 40,000 Name not given 25,000	\$15,000 to \$20,000: H. T. Mann; 2 names not
1	\$15,000 to \$20,000: Ralph	mann; z names not
١	D. Stanley; 1 name not	\$12,000 to \$15,000: 2 names
1	given 39,000	not given 29,125
1	Name not given 10.000	\$8,000 to \$12,000: Salesman:
1	\$5,000 to \$8,000: 3 names not given 18,772	4 names not given 43,281
1	not given 18,772	Trustee 5,100
ı	\$3,000 to \$5,000: 4 names	\$3,000 to \$5,000; Wm. T.
1	not given 15,247	McLain; Sales Manager,
ı	1 claim 2,000	Merchant; 9 names not
1	2 \$1,000 claims 2,182	given 50,865
1	BOSTON-\$19,700,000	8 \$2,000 claims 16,000
1	Name not given 200,000	17 \$1,000 claims 17,000
1	Name not given116,993	BURLINGTON-\$19,000
1	Name not given110,000	\$5,000 to \$8,000; Thomas I.
1	General Manager 101,420 Wm. H. Blood, Jr 91,000	Reed
1	wm. H. Blood, Jr 91,000	Name not given 5,000
8		

	1	
15,000 1,000	CAMBRIDGE-\$1,401,000	П
90	Name not given 53,00 Name not given 15 51	ı
	Name not given 15,00	ı
. 31,400 . 10,083	CAMBRIDGE—\$1,401,000  Name not given	
. 14,000	Business; 3 names not	ı
hant; . 7,030	\$5,000 to \$8,000: Ernest S.	ı
. 6,000		ı
3, 59	not given 21,733 12 \$2,000 claims 24,000	ı
. 0,007	12 \$2,000 claims	ı
. 6,364		ı
. 3,000	CHELMSFORD—\$42,000	ı
. 1,000	bloc Maliatacearer 22,07	ı
ames	CHELSEA—\$285,000	ı
. 30,647	\$20,000 to \$25,000: Jack J. Milender \$8,000 to \$12,000: Leonard	ı
3,000	I. Guilbowd	ı
. A.	\$3,000 to \$5,000: 2 names not given	ı
т.	\$3,000 to \$5,000: 2 names not given 10.000	ı
er; 2	1 claim 2,000 3 \$1,000 claims 3,000	
. 13,006 . 4,000	CHESTNUT HILL—\$69,000	ı
. 4,000	Name not given 14.561	ı
	Name not given 14,561 \$3,000 to \$5,000: 2 names	ı
	not given 6,001 1 claim 2,000 1 claim 1,000	ı
00,000	1 claim 1,00	ı
00,000	**CHICOPEE FALLS—\$96,000 ** \$8,000 to \$12,000: 2 names	
7%	not given 21,500	ı
6th	Name not given 5,000	ı
8th	3 \$1,000 claims 4,000	ı
39.65	CLINTON—\$95,000	١
37.03	\$5,000 to \$8,000: House- keeper; 1 name not	
79 479		ı
. 72,472 . 57,157 . 37,300 . 30,000	CONCORD-\$115,000	ı
. 37,300	Company President 25.121	ı
. 25,312 . 25,000	Company President	ı
ames		ı
. 35,895 resi-	3 \$1,000 claims 3,000	ı
ne; 3 . 56,809	DANVERS-\$78,000 \$8,000 to \$12,000: 2 names	ı
stee,	not given 21,500	ı
mes .180.458	Name not given 5,000	ı
.180,458 cian,	DEDHAM—\$160,000 Frederick P. Royce \$5,00 Name not given 10,00 \$3,000 to \$5,000: Insurance Business; 1 name not given	ı
; 5 . 40,835 e H.	Name not given 10,000	ı
e H.	\$3,000 to \$5,000: Insurance Business: 1 name not	ı
not	B. 1011 0,011	ı
. 94,000	1 claim 2,000 1 claim 1,011	ı
.140,044 . 94,000 . 60,000 2,157	DORCHESTER—\$207,000	ı
.495,303	\$8,000 to \$12,000: Michael	ı
00	H. Crowiey; 1 name not given 21,901 \$5,000 to \$8,000: 2 names	ı
mes . 18,103	\$5,000 to \$8,000: 2 names not given	ı
3,000	not given 11,153 Name not given 3,482	ı
3,000	8 \$2,000 claims 16,500 16 \$1,000 claims 16,000	ı
18,103	DOVER-\$17,000	ı
mes	\$3,000 to \$5,000; George A.	ı
19,948	Strong; 1 name not given 10,000	ı
2,000	EAST WALPOLE-\$18,000	ı
156,453	Name not given 13,200	ı
	EVERETT—\$65,000	
ant; 25,861	\$3,000 to \$5,000; John P. Glynn	ı
8,000	2 \$2,000 claims 4,011	ı
21,500 366	4 \$1,000 claims 4,600 FALL RIVER—\$1,134,000	ı
81,862	\$12,000 to \$15,000: J. P.	
50.000	Gulliman	
50,000 2,002	urer; 2 names not	ı
900	5 \$2,000 claims 10,000	
325,000 265,000	16 \$1,000 claims 16,000 Industrial: Co. No. 1, 711	ı
100,595	claims	
52,000 50,000	FALMOUTH—\$62,000	
50,000 40,470	Name not given 47,000 3 \$1,000 claims 3,000	
40,000	FITCHBURG—\$357,000	ı
38,446 35,000	Watchman 5,040 Name not given 3,803	
31,000 eas-	3 \$2,000 claims	
not	9 \$1,000 claims 9,965 Industrial: Co. No. 1, 408	ı
50,435 ker;	claims	
119,846 T.	FRAMINGHAM—\$402,000 Name not given 78,500	
not	\$20,000 to \$25,000: Louis R.	
58,000 mes	Knight	
29,125 an;	\$8,000 to \$12,000: 2 names not given 20,860 Retired 5,007	
43,281	Name not given 3,639	
5,100 T.	1 claim	
ger, not	Industrial: Co. No. 1, 227	ı
50,865		
16,000	Name not given 15,000	
0	Name not given 15,000 Name not given 5,774 \$3,000 to \$5,000: Charles A. Barnard; Retired Broker 6,224	
s I.	A. Barnard; Retired Broker	
5,000	4 \$1,000 claims 4,000	
1		
		-

Edition

01,000

53,00 53,00 15,50 15,00 Insur-dware s not 52,50 est S.

names
.. 21,73
.. 24,000
.. 10,000
1,236
.. 264,154

,000 .. 22,07

onard

5,017 ames 10,000 2,000 3,000

69,000 . 14,561 ames . 6,000 . 2,000

not 12,667 6,210

nce not 6,011 2,000 1,011

10t 21,901 1es 11,153

870

#### Children and Widow Would Have Been Destitute Without Insurance

LONGMEADOW-\$44,000
Name not given 15,000 Name not given 6,762
Name not given 3,000
1 claim
LOWELL-\$1,062,000
Name not given 10,000
Name not given 10,000 \$5,000 to \$8,000: Matthew Johnston; Attorney 14,067
\$3,000 to \$5,000: 5 names
not given 21,000
11 \$1,000 claims 11,000
5 \$2,000 claims
LYNN-\$1,475,000
J. J. Corbett103,628
Israel Bloomberg 36,000 Name not given 20,000 \$8,000 to \$12,000: 2 names
\$8,000 to \$12,000: 2 names
not given 21,500 \$3,000 to \$5,000: Isaac Hayes; Retired, Proprie-
Hayes; Retired, Proprie-
tor
15 \$1,000 claims 15,000 Industrial: Co. No. 1, 371
claims 81,694
MALDEN-\$335,000
\$3,000 to \$5,000: 2 names not given 7,920
3 \$2,000 claims 6,000
1 claim 1,000 Industrial: Co. No. 1, 772
claims184,511
MARBLEHEAD-\$78,000
Name not given 10,000 Retired 5,052
Name not given 5,000
1 claim 2,000 4 \$1,000 claims 4,422
MARSHFIELD—\$28,000
Name not given 22,000
MAYNARD-\$65,000
Name not given 21,000
Name not given 5,000 2 \$2,000 claims 4,000
1 claim 1,027
MEDFORD—\$457,000
Name not given
Nurse; 1 name not
\$3,000 to \$5,000: 3 names
4 \$2 000 claims 9 011
2 \$1,000 claims
claims109,587
MELROSE—\$391,000
Name not given       33,768         Name not given       33,000         Manufacturer       32,388         name not given       29,625         Name not given       18,000
Manufacturer 32,388
Name not given 29,625
\$12,000 to \$15,000; 2 names
not given 29,523
not given 29,523
\$12,000 to \$10,000; 2 names not given
\$12,000 to \$10,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162
\$12,000 to \$10,000; 2 names not given
\$12,000 to \$12,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 7 \$1,000 claims 7,000 MHLLBURY—\$55,000
12,000 to \$12,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 7 \$1,000 claims 7,000 MILLBURY—\$55,000 Name not given 5,819
\$12,000 to \$12,000: names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 Y \$1,000 claims 7,000 MILLBURY—\$55,000  Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000
\$12,000 to \$12,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 7 \$1,000 claims 7,000 MILLBURY—\$55,000 Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000 MILTON—\$166,000
\$12,000 to \$12,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 MHLBURY—\$55,000 Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000 MILTON—\$166,000 Name not given 31,039 Name not given 31,039
\$12,000 to \$12,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 MHLBURY—\$55,000 Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000 MILTON—\$166,000 Name not given 3,000 Name not given 31,039 Name not given 31,039
\$12,000 to \$10,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 7 \$1,000 claims 7,000 MILLEURY—\$55,000 Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000 MILTON—\$166,000 Name not given 31,039 Name not given 5,065 \$3,000 to \$5,000: Samuel C. Lord; 7 names not given 33,214
12,000 to \$12,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 7 \$1,000 claims 7,000 MILLBURY—\$55,000 Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000 MILTON—\$166,000 Name not given 31,039 Name not given 5,065 \$3,000 to \$5,000: Samuel C. Lord; 7 names not given 33,214 \$2 \$2,000 claims 4,000
\$12,000 to \$10,000: 2 names not given 29,523 \$5,000 to \$12,000: 2 names not given 20,500 Name not given 6,763 \$3,000 to \$5,000: 8 names not given 31,162 6 \$2,000 claims 12,000 7 \$1,000 claims 7,000 MILLEURY—\$55,000 Name not given 5,819 1 claim 2,346 3 \$1,000 claims 3,000 MILTON—\$166,000 Name not given 31,039 Name not given 5,065 \$3,000 to \$5,000: Samuel C. Lord; 7 names not given 33,214

	<del>,</del>
	NEEDHAM—\$144,000 Name not given 9,422
Children and Widow Would Have	Name not given 9,422 \$5,000 to \$8,000 15,375 \$3,000 to \$5,000; A. L. Beach; 3 names not
Been Destitute Without	
Insurance	2 \$2,000 claims 4,500 3 \$1,000 claims 3,000
AXTELL, KANMy husband left \$4,000 life	NEEDHAM HEIGHTS— \$14,000
insurance and without this insurance the children and myself would have been destitute. Imme-	NEW BEDFORD—\$426,000
diately following my husband's death I received word that my father, who had just recently been	Name not given 23,042 \$8,000 to \$12,000: 3 names
left a widower, was about to lose his home and	not given 30,240 Pharmacist 5,048
small acreage due to his inability to pay his in- debtedness on the home, which was \$2,300. In	Pharmacist 5,048 \$3,000 to \$5,000: 2 names not given 7,861 6 \$2,000 claims 12,000
that way I saved the home for father and at the same time made a permanent home for myself	7 \$1,000 claims 7,000 NEWBURY—\$41,000
and children, as father gave me the deed of the property, transfer to be made after his death. The	\$8,000 to \$12,000: 3 names not given 30,000
halance of the insurance I am holding in reserve	Name not given 5,000 NEWBURYPORT—\$115,000
to complete the children's education, as we can make a living on the ground saved.—Mrs. C. F.	Retired 5,046 \$3,000 to \$5,000: 2 names
Lake.	not given 9,985
	3 \$2,000 claims 6,000 2 \$1,000 claims 2,300 NEWTON—\$752,000
MASSACHUSETTS—Continued LONGMEADOW—\$44,000 Name not given 15,00	Name not given 187,060 Name not given 38,000
GLOUCESTER—\$110,000   Name not given 6,76	Name not given 25,000 Name not given 10,000
\$1,000 claims	Graves: 1 name not
Name not given 10,000 LOWELL-\$1,062,000	given
\$3,000 to \$5,000: Carpenter, Coal Merchant 6,115   claim 2,000   3 \$1,000 claims 3,000	given 16,142
Transpirit I \$765,000   not given	0 NEWTON CENTER-
Shoe Manufacturer         237,179         5 \$2,000 claims         10,00           Manufacturer         50,048         11 \$1,000 claims         11,00           Name not given         25,000         Industrial: Co. No. 1, 752	0 \$159,000 Name not given 15,000
es 000 to \$12,000; 2 names   claims	9 Name not given 10,000 Name not given 5,187 \$3,000 to \$5,000: Merchant;
not given 20,000 LYNN-\$1,475,000	2 names not given 13,276
name not given 10,528 Israel Bloomberg 36,00	0 2 \$1 000 claims 2 000
Industrial: Co. No. 1, 243 not given 21,50	8155,000 R. M. McLellan 85,000
HINGHAM-\$51,000 tor	1   \$8.000 to \$12.000; 2 names
t3 000 to \$5,000: Physician:   3 \$2,000 claims 6,64	0 not given 20,000 0 1 claim 2,000
1 name not given. 8,980 15 \$1,000 claims. 15,00 1 claim 2,000 Industrial: Co. No. 1, 371 claims. \$1,600 claims 18,600 claims 18,000 claims 18,	4 Name not given 25,000
Attorney 26,711 MALDEN—\$335,000 Name not given 3,000 \$3,000 to \$5,000: 2 names	Name not given 8,000 \$3,000 to \$5,000: 3 names
1 claim	0 not given 13,000 2 \$1,000 claims 2,000
Name not given180,500 Industrial: Co. No. 1, 772	Name not given 3.900
Salesman 25,094 MARBLEHEAD-\$78,000	3 \$1,000 claims 3,000
Name not given. 15,000 \$3,000 to \$12,000: 2 names not given. 20,000 Name not given. 5,000 Name not given. 5,000	NORTH ADAMS—\$235,000 Name not given 35,000 Name not given 10,177
\$3,000 to \$5,000: Coal   1 claim 2,00	0   \$5,000 to \$8,000: Manufac-
given	\$3,000 to \$5,000: Retired; 1 name not given 8.119
4 \$2,000 claims	0 3 \$2,000 claims 6,000 7 \$1,000 claims 7,000
claims	1 Inomas R. Hickey 57,500
Name not given	Name not given 15.699
Name not given 10,000 MEDFORD \$457,000	Name not given 11,000 \$3,000 to \$5,000: 2 names not given 8,000
\$3,000 to \$5,000; Joseph Haluch \$5,000 to \$8,000: Retired 1 claim	1 claim
Name not given 22 000 \$3,000 to \$5,000: 3 names	Name not given 50.000
Name not given 10,000 4 \$2,000 claims 9.01	1   \$20,000 to \$25,000: 2 names not given 50,000
1 claim 1.000 2 \$1,000 claims 2,000 Name not given 10,000 claims 109,000 claims 109,56	NORTH ATTLEBORO—
\$3,000 to \$5,000; Charles E. MELROSE-\$391,000	Name not given 10,264
Save11   7,000   7,000   Name not given   33,70   Name not given   33,70   Name not given   33,70   Manufacturer   32,33	0 3 \$1,000 claims 3,000
\$3,000 to \$12,000: Manager; 2 names not given 31,103 \$3,000 to \$5,000: 2 names \$13,000 to \$15,000: 2 names	5 NOITH ACTON—\$11,000
not given 7.500 not given 29,52	Name not given 5,000 OAK BLUFFS \$93,000
4 \$2,000 claims 8,000   \$6,000 to \$12,000: 2 names   12,000 claims 8,000   not given 20,50   1ndustrial: Co. No. 1, 650   Name not given 6,76   6,76	Name not given 88,185 ORANGE—\$48,000
TELEGRAPH C102 000   53,000 to \$5,000: 8 names not given	2   1 claim 2.000
Name not given 50,000 7 \$1,000 claims 7.00	0 2 \$1,000 claims 5,000 PALMER—\$105,000
Name not given 32,399 88,000 to \$12,000: 4 names not given 40,000 Name not given 5,81	Name not given 12,000 \$3,000 to \$5,000: 3 names
Manufacturer 5,774 1 claim 2,34 Name not given 5,000 3 \$1,000 claims 3,00	6 not given 10,865 0 5 \$2,000 claims 10.000
LEOMINSTER—\$153,000 MILTON—\$166,000  Name not given 20,476 Name not given	3 \$1,000 claims 3,500 PEABODY—\$198,000
Name not given 8,086   Name not given 5,06   \$3,000 to \$5,000; Nurse.   \$3,000 to \$5,000; Samuel C.	5   Contractor
not given 0 566 given 33 21	Leather Worker 3,015 1 claim 1,000 PITTSFIELD—\$319,000
2 \$2,000 claims. 6,000 2 \$2,000 claims. 4,00 6 \$1,000 claims. 6,000 3 \$1,000 claims. 3,03 LEXINGTON—\$150,000 NANTUCKET—\$84,000	Name not given 6,000
Name not given 75,000 School Teacher 5,02 Name not given 20,000 \$3,000 to \$5,000: Retired: 6	7 32,000 to \$5,000: 4 names not given 18,000
and the second s	4 14 91 000 clotme 14 000
Name not given         15,000         names not given         24,60           Name not given         10,000         1 claim         2,51           3 \$2,000 claims         6,000         2 \$1,000 claims         2,25	4 14 \$1,000 claims 14,000 5 Industrial: Co. No. 1, 274 8 claims 59,144

STRIBUTIONS NUMBER
PLYMOUTH—\$80,000  Name not given
PROVINCETOWN—\$62,000 \$8,000 to \$12,000; Clifton B. Russell: 1 name not
Name not given 3,000 2 \$2,000 claims 4,000 1 claim 1,074
QUINCY—\$235,000  Name not given 17,807 \$3,000 to \$5,000: 2 names not given 10,000 3 \$1,000 claims 3,000 Industrial: Co. No. 1, 325 claims 75,580
Name not given 5,000 2 \$2,000 claims 4,500 READING—\$87,000
Name not given 15,000   Name not given 4,406   1 claim
Name not given 15,000 \$8,000 to \$12,000: Retired: 1 name not given 18,402 ROCKLAND—\$72,000
Name not given 6,000 \$3,000 to \$5,000; Merchant; 2 names not given 14,541
1 claim
Name not given 20,000 Name not given 5,970 \$3,600 to \$5,000: Book- keeper, Housewife; 4 names not given 20,104 5 \$2,000 claims 13,000 Industrial: Co. No. 1, 944 claims 205,563
13 \$1,000 claims 13,000 Industrial: Co. No. 1, 944 claims
Name not given 50,000 \$15,000 to \$20,000: 2 names
\$3 000 to \$5 000. 2 mamor
not given 11,089 4 \$2,000 claims 8,000 6 \$1,000 claims 6,000 Industrial: Co. No. 1, 449 claims 102,872 SAXONVILLE—\$26,000
Physician
Firm
The Berksh

	71
SHARON-\$43,000	STONEHAM-\$64,000
Name not given 7,000 Name not given 3,000 4 \$1,000 claims 4,446	Name not given 5,000
Name not given 3,000	2 \$2,000 claims 4,000
4 \$1,000 claims 4,446	\$ \$1,000 claims 3,801 STOUGHTON—\$32,000
SHERBORN-\$24,000	Name not given 25,000
Name not given 5,993	Retired 3,006
Name not given 4,919	1 claim 2,507
2 \$1,000 claims 2,734	SUDBURY-\$84,000
SOMERVILLE-\$941,000	Name not given 70,000
Name not given 81,466	Name not given 70,000 Name not given 10,000
Name not given 20,000	SWAMPSCOTT-\$159,000
\$8,000 to \$12,000: 3 names	Name not given 42,000
not given 30,000 \$5,000 to \$8,000: Retired; 1	\$20,000 to \$25,000: 2 names
\$5,000 to \$8,000: Retired; 1	not given 50,000
name not given 10,238 \$3,000 to \$5,000: J. E.	Name not given 20,000 Name not given 10,000
Palmer; 5 names not	Name not given 10,000
given 24,600	\$3,000 to \$5,000: Carpenter; 4 names not given 18,792
8 \$2,000 claims 16,000	1 claim 2,000
6 \$1,000 claims 6,000	1 claim 1,000
SOUTH BOSTON-\$75,000	TAUNTON-\$206,000
\$8,000 to \$12,000: Martin J. Grabowski	Name not given 10,000 \$5,000 to \$8,000: Under-
1 claim 2,000	taker; 2 names not
1 claim 1,000	given 18,941
	Name not given 3,663
SOUTHBRIDGE—\$80,000	2 \$2,000 claims 4,600
\$8,000 to \$12,000: 2 names	4 \$1,000 claims 4,000
not given	TURNERS FALLS-\$28,000
2 \$2,000 claims 4,000	Name not given 13,207
3 \$1,000 claims 3,000	2 \$1,000 claims 2,000
	WABAN-\$123,000
SOUTH WESTPORT—\$13,000	\$8,000 to \$12,000; Sales
Name not given 10,000	Manager; 5 names not
SOUTH WEYMOUTH-	given 60,082
\$20,000	\$3,000 to \$5,000: Restau-
Superintendent 5,029	rant Owner; 3 names not
Superintendent 5,029 2 \$2,000 claims 4,000	given
1 claim 1,000	WAKEFIELD-\$135,000
SPRINGFIELD-\$1,235,000	Leather Merchant 50,050
\$20,000 to \$25,000: Charles	Name not given 25,000
B. Reed; 1 name not	Name not given 4,166
givan	2 \$2,000 claims 4,500 4 \$1,000 claims 4,000
Name not given 20,000	4 \$1,000 claims 4,000
\$12,000 to \$15,000: 4 names	WALPOLE-\$157,000
not given 55,900 \$8,000 to \$12,000: 3 names	Name not given 65,000
not given 31,487	Retired 50,949 \$3,000 to \$5,000: 3 names
\$5,000 to \$8,000: Company	\$3,000 to \$5,000: 3 names
President; 3 names not	not given 12,773
	WAL/THAM-\$370,000
3,000 to \$5,000: Retired; 19 names not given	Attorney 5,109
names not given 77,715	5 \$1,000 claims 5,000
48 \$1 000 claims 44,000	Industrial: Co. No. 1, 258 claims
Industrial: Co. No. 1, 707 claims206,021	Claims 64,519
	WARE-\$85,000
claims	
	\$15,000 to \$20,000: 2 names
STOCKBRIDGE-\$26,000	not given
STOCKBRIDGE-\$26,000	\$15,000 to \$20,000: 2 names not given 30,688 4 \$2,000 claims 8,000 3 \$1,000 claims 3,000

## As the Hills!!

ire Life seal and slogan and rightfully so-

83 years of conscientious and efficient service to policyholders.

This company has completed the first six months of 1934 with substantial gain in premium income over 1933 and is ever mindful of the Field Veterans and Newcomers, whose efforts in "Production" and "Conservation" made this achievement possible.

#### BERKSHIRE LIFE INSURANCE COMPANY

Incorporated 1851

HOME OFFICE PITTSFIELD, MASS. FRED H. RHODES PRESIDENT

193

FR

Name \$3,000 Ka

6A \$15,00 Fru

\$3,000 Joh giv 6 \$1,

6 \$1, GL \$12,00 H. 1 cla 2 \$1,

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#### MASSACHUSETTS-Conti WATERTOWN-\$415,000 WAYLAND-\$50,000 WELLESLEY-\$128,000 Name not given...... 73,050 Name not given...... 15,000 \$8,000 to \$12,000: 2 names not given ..... 20,000 WELLESLEY HILLS-\$32,000 Name not given..... 12,740 1 claim ..... 2,000 WEST MEDFORD-\$62,000 WESTON-\$75,000 WEST ROXBURY-\$42,000 WEST SPRINGFIELD— \$127,000 WILLIAMSETT-\$37,000 3 names not given... 26,054 \$3,000 to \$5,000: Charles B. Randolph, G. E. Sander, Oscar W. Borg, C. H. Briggs: Superintendent, Nurse, Housewife; 21 names not given... 106,598 12 \$2,000 claims... 24,000 60 \$1,000 claims... 60,000 Industrial: Co. No. 1,526 WILLIAMSTOWN-\$33,000 Name not given..... 10,000 1 claim ..... 1,000 WILMINGTON-\$27,000 \$8,000 to \$12,000: Wm. B. Bigelow .125,637

TH	E NATIONAL UNDERWI
WINCHENDON—\$55,006 \$3,000 to \$5,000: Wm. H.	місн
Brown; 1 name not given	Total Payments in State
WINCHESTER—\$396,000  Name not given 98,000  Name not given 56,434	Rank in Payments among Rank in Population Payments Per Capita
Name not given	ADRIAN—\$141,000
\$8,000 to \$12,000: 3 names not given \$0,000 Name not given 6,000 \$3,000 to \$5,000: Retired; 3	\$5,000 to \$8,000: Henry Judge; 1 name not given
names not given 16,215 2 \$2,000 claims 4,000 4 \$1,000 claims 4,000	5 \$2,000 claims 10,018 10 \$1,000 claims 10,000 ALBION—\$191,000
WINTHROP—\$125,000 Name not given 10,000	George E. Dean 62,000 Name not given 60,106
Roofing Contractor         3,031           4 \$2,000 claims         8,000           4 \$1,000 claims         4,000	\$5,000 to \$8,000; George W. Condon \$3,000 to \$5,000; 3 names not given
WOBURN-\$170,000	4 \$1,000 claims 4,799
Name not given	ALMA—\$61,000  Name not given 26,546 2 \$2,000 claims 4,000 3 \$1,000 claims 3,000
2 \$1,000 claims 2,000	ALPENA-\$81,000 \$8,000 to : 2,000: Nason C.
WOLLASTON—\$102,000  Name not given	Johnson \$3,000 to \$5,000: John Keat- ing 1 claim
WORCESTER-\$1,825,000	ANN ARBOR-\$388,000
Name not given 40,000 \$20,000 to \$25,000: Charles A. Lations	Name not given 25,000 \$25,000 to \$30,000: Lewis P. Budley
\$15,000 to \$20,000: C. H. Stewart; 1 name not given	Name not given
given	\$3,000 to \$5,000: Dr. S. H. Havice; 7 names not given

місн	IGAN
Total Payments in State. Rank in Payments among Rank in Population Payments Per Capita	States
ADRIAN—\$141,000  \$5,000 to \$8,000: Henry Judge: 1 name not given 14,116 Name not given 3,280 \$2,000 claims 10,018 10 \$1,000 claims 10,000	\$15.000 to \$20,000: John F.  Byrne Name not given 12,42 \$8,000 to \$12,000: Sales Manager; 5 names not given 62,0 \$5,000 to \$8,000: Samuel C. Allen: Attorney 11.01

Name not given 12,4 \$8,000 to \$12,000: Sales Manager; 5 names not given 62,0 \$5,000 to \$8,000: Samuel C. Allen; Attorney 11,0 \$3,000 to \$5,000: Arthur G.
Luck, Fred B. Benedict;
9 names not given 49,3
12 \$2,000 claims 24,0
18 \$1,000 claims 18,0
Industrial: Co. No. 10, 12
claims 2,2
BAY CITY-\$514,000
Edward A. Turdell 36,0 \$12,000 to \$15,000: Carl
Erickson
\$8,000 to \$12,000: Alison R.

BATTLE CREEK-\$621,000

Thomas Zelinsky ... 60,000
William H. L. McCourtie 51,000
Name not given... 50,000
\$20,000 to \$25,000: Frank
H. Scott

18 \$1,000 claims 18,000	l
Industrial: Co. No. 10, 12	1
claims 2,233	١
BAY CITY-\$514,000	l
Edward A. Turdell 36,000	l
\$12,000 to \$15,000: Carl	ľ
Erickson	ı
\$8,000 to \$12,000: Alison R.	ı
Millar; 1 name not	١
given 17,250	ı
\$3,000 to \$5,000: John Car-	ı
roll, Zephyr C. LaPorte;	ı
1 name not given 12,100	ŀ
7 \$2,000 claims 14,500	ľ
10 \$1,000 claims 10,000	1
	ł.

1 1	name	e not	giv	en.		12,100
\$2	,000	clair	ns			14,500
0 \$	1,000	clai	ms.			10,000
BE	NTO	N H	ARI	301	R—\$	92,000
3,00	0 to	\$5,00	0: 5	Cho	mas	C.
Ho	ware	d, Ca	rl 1	F.	Stri	by;
1	nam	e not	gi	ver	1	9,157
\$2.	000	clain	ns			6,500
91	000	oloin	n n			9 000
	\$2 \$ BE 3,00 Ho 1 \$2,	\$2,000 \$1,000 BENTO 3,000 to Howard 1 nam \$2,000	\$2,000 clair \$1,000 clair BENTON H. 3,000 to \$5,00 Howard, Ca 1 name not \$2,000 clair	\$2,000 claims. \$1,000 claims. BENTON HARP 3,000 to \$5,000: 7 Howard, Carl 1 name not gi \$2,000 claims.	\$2,000 claims \$1,000 claims  BENTON HARBOI 3,000 to \$5,000: The Howard, Carl F. 1 name not giver \$2,000 claims	1 name not given \$2,000 claims  \$1,000 claims  BENTON HARBOR—\$ \$,000 to \$5,000: Thomas Howard, Cari F. Stri 1 name not given \$2,000 claims \$1,000 claims

	RII		SPR	INGS-	
3,000	to	\$5.	000:	Clyde	E.
Spau	ldir	g;	Hot	el Man	ag-
er; 1	na	me	not	given.	12,800

N	ame	no	t g	ver	۵.						20,000
	3,000										
•	Plum	ste	ad;	2	n	a	m	ie	8		not
	giver	1 .									15,000
2	\$2,00	00	clai	ms					٠	۰	15,000
3	\$1.00	00	clai	ms							3.016

BOY	NE (	CIT	Y-	-\$	1	2	9,	.0	00		
W. H.	Wh	ite							100	.00	0
Vame	not	giv	en				٠		20	,00	0
BUC											
Name Name 2 \$1.0	not	giv	ren						15	,00	0
Name	not	gi	en			۰	٠		. 5	,00	0
\$1.0	00 c	lair	na.						. 2	.00	0

BYRON CENTER-\$18	,000
Name not given	11,000
CADILLAC-\$91,000	
Name not given \$5,000 to \$8,000: Harold Kenaga	
5 \$2.000 claims	10 000

\$4,000	Claims	10,000
\$1,000	claims	2,000
CALUM	1ET\$75,000	
\$2,000	claims	8,000
\$1,000	claims	7,000
3,000 to	\$5,000: James	
claim		2,100
\$1,000	claims	2,000
CASCA	DE-\$19,000	
ama n	nt given	15 000
	\$1,000 CALUM \$2,000 \$1,000 CARO- 3,000 to Wean; given claim \$1,000 CASCA	\$2,000 claims.  CALUMET—\$75,000 \$2,000 claims. \$2,000 claims.  CARO—\$30,000 \$,000 to \$5,000: James Wean; 1 name given claim \$1,000 claims.  CASCADE—\$19,000 ame not given.

CAS	SOPO	LIS-	\$16,0	00	
\$3,000					
	er; B				
not	given				13,085
CER	ESCO	-\$20	,000		

		or Biven.		
2	\$1,000	claims		2,008
	CHAR	LOTTE-	97,000	
		ot given.		
\$3		\$5,000:		
	H. She	epherd; 1	name	not
	given			9,080
6	\$2,000	claims		13,500
7	\$1,000	claims		7,000

IEB	OY	G	AN	-	\$55,	000	
ie r	ot	g	ive	n.			5,02
aim							1.36
	e r cInt	e not 00 to cIntire,	ne not g	ne not give 00 to \$5, cIntire, Wi	ne not given. 00 to \$5,000 cIntire, Will	ne not given 00 to \$5,000: cIntire, Will R.	HEBOYGAN—\$55,000 ne not given 00 to \$5,000: Fra cIntire, Will R. Ki rly

4	\$1,000	claims		
*				
	COLD	WATER	-\$77,6	000
3,		\$5,000:		
		1 n		
	given			7,2
1	claim			2,5
g.	\$1,000	alaim-		0.0

5	\$1,000	clair	ms.		٠.		۰		6,00
	CONST	ANT	INE	-	-8	7	7,	00	0
N	ame no	t gi	ven			۰			65,00
1	\$1.000	clair	ms.						4,00
	CRYST	AL I	FAL	L	8-	_	8	32	,000

Uses	Insurance	Money	to Buy
Ann	uity—"Fin	e Inves	tment"
	0.000		

PORT HURON, MICH.—As Mr. McFadzean's widow I received the full insurance, \$6,540.00, on my husband's life, which I invested in an annuity. It is such a fine investment for people who know little of investing and who have to depend on others for advice.—Mrs. J. C. McFadzean.

DEARDORN-\$120,000	
Name not given 12,500 Name not given 11,720 \$3,000 to \$5,000: Frank Kontowski, Eugenia Roch; 1 name not given 9,000	-
2 \$2,000 claims 4,384	
6 \$1,000 claims 6,000	
DECATUR-\$104,000	
James E. Maxwell 60,000	
Name not given 5,902	
\$3,000 to \$5,000: 2 names	
not given 10,000	
2 \$2,000 claims 5,000	
1 claim 1,000	
DETROIT-\$23,600,000	
Name not given736,000	١
Name not given265,000	ı
Name not given200,000	ı
Name not given110,000	ı
President	ı
Lon W. Haynes100,000	l
Name not given100,000	1
Simon A. Yockey 79,570	1

#### H. E. Van de Walker Agency Co. State Managers

Ohio State Life Ins. Co. Special Attention Given to Brokerage and Juvenile Business 1116-1118 United Artists Bldg. CHerry 2525

Carl I	c. Lo	ng.					٠		79,000
Valter	S. I	Cilla	m.						66,698
ice F	resid	lent							51,048
ice F	resid	lent			٠				50,043
lame	not	give	en.						50,000
lame									50,000
Vame	not								50,000
Vame	not								50,000
Vame	not	give	en.					٠	50,000
Name	not	give	en.			٠			50,00
Name	not	give							48,92
danuf	actur								45,45
Vame	not	give	en.						45,00
Vame	not	give	en.						45,00
Name	not	give							40,00
Vame	not	giv							36,39
rank	L. C	. St	. A	1	n	0	u	T	35,00
Vame	not	give	en.						35,00
oseph	H.	Ball							32,00

#### Nathaniel Reese General Agent

Provident Mutual Life Ins. Co. of Philadelphia

	3007-15 Book Tower
\$25,000 land	not given
\$20,000 Mitchue, Fent give: \$15,000 Wag Hard Rich Solo:	0 to \$25,000: Earl L. chell, Frank J. Dona- Leon Krim, Jacob A. berg; 2 names not n
\$12,000 Free Yode Cour gives \$8,000	0 to \$15,000: Chester emont Gage, Evan A. er, Fred I. Larrett; ncel; 7 names not n
Zolle Chri Sheb terfic Abra mer Fam sell, sale not \$5,000 ba, Mari F. K	er, Alfred C. White, er, Alfred C. White, pell, Raymond L. Sat- eld, Max Milgrom, tham Goldwater, El- E. Gerard, Jos. V. ullaro, Abram Brus- Israel Brown; Whole- Druggist; 31 names given

Phys	ician	, Lu	mbe	r Mer-
chan	t;	15	nam	es not
given				163,22
\$3,000	to	\$5,0	00:	Milton
				Vaszew-
				ompson,
Ben	The	mas,	A	rchibald

Milton L.

Name not given...... 50,000 Treasurer ...... 15,063 2 \$1,000 claims..... 2,000

Name not given...... 32,763 1 claim ..... 1,000

"You can bet your money on me! I am going to qualify for the Home Office Convention! I am on my way to Greensboro! Look for me!"

> THIS note is typical of the dozens of replies received in answer to a letter written to the Jefferson Standard Field by President

> Jefferson Standard officials are making plans right now for the 1935 Convention, which will be held in Greensboro in the spring of next year.

> This is an event eagerly anticipated by all Jefferson Standard representatives.

### JEFFERSON STANDARD LIFE Name not given...... 4,000 2 \$2,000 claims...... 4,000 4,000 4,000 4,000 INSURANCE COMPANY

Julian Price, President

A. R. Perkins, Agency Manager

GREENSBORO, NORTH CAROLINA

Woodward General Agent 13th Floor Union Guardian Bldg. Northwestern Mutual Lije Ins. Co. writing wom rates as me Industrial: Co. No. 1, 1,016 claims ... 261,488 Industrial: Co. No. 4, 127 claims ... 38,621 Industrial: Co. No. 6, 169 claims ... 44,246 Industrial: Co. No. 10, 569 claims ... 44,246 Industrial: Co. No. 10, 569 DURAND—\$28,000 \$5,000 to \$8,000: 2 names not given . . . . 13,479 4 \$1,000 claims . . . . 4,500 EAST GRAND RAPIDS-\$113,000 Name not given.....100,000 EAST TAWAS—\$34,000 Name not given...... Name not given..... Name not given..... ESCANABA—\$104,000 20,000 #\$UANABA—\$104,000 \$20.000 to \$25,000: Paul R. Wickert \$3,000 to \$5,000: Philip G. Shedore; 2 names not given 9.0 FENTON—\$37,000 Name not given...... \$3,000 to \$5,000: Clare Tinker; 1 name

FERNDALE—\$65,000 \$3,000 to \$5,000: Hope Wagner 2 \$2,000 claims....... 4 \$1,000 claims......

FLINT—\$1,450,000 Name not given...... \$12,000 to \$15,000; Tim O'Leary; 2 names given

	MICHIGAN—Continued	\$2
	\$8,000 to \$12,000: Vernon	81
	W. Dodge; Manutactur-	\$1
	Name not given 7,500 \$3,000 to \$5,000: Wolf Mil- ler, Edward C. Smith, Jr.,	
	ler, Edward C. Smith, Jr., Ralph H. Sill, John F.	\$8
	Ralph H. Sili, John F. Pontius, Arthur F. Crooks; 9 names not given	
ı	given	
ı	21 \$2.000 claims. 42,000 33 \$1,000 claims. 38,000 Industrial: Co. No. 1, 76 claims 15,792	\$5
	claims	\$3
ı	Industrial: Co. No. 12 2,334	
ı	FRANKEMUTH-\$15,000	
ı	Name not given 7,000	
	Nuechterlein 6,000 2 \$1,000 claims 2,000	
	GAINES-\$23,000	
ı	\$15,000 to \$20,000: Herbert Frutchey	
	GLADSTONE—\$45,000	
	*2 000 to \$5.000: Soren	17
	Johnson; 1 name not	In
	given	In
	GLADWIN-\$27,000	
	\$12,000 to \$15,00: Ferman H. Seaton	In
	1 claim 2,015	R
	2 \$1,000 Ciaimis 2,000	N
	GRAND HAVEN—\$87,000	\$3
	Name not given 15,500 Name not given 11,500 \$3,000 to \$5,000: Wm. A.	
	\$3,000 to \$5,000: Wm. A.	3
	Hanrahan 3 \$2,000 claims 6,384	3
	3 \$2,000 claims 6,384 5 \$1,000 claims 5,000	N
	GRAND LEDGE—\$32,000	N
	Name not given 6,000	A
	Name not given 6,000 Name not given 5,000 7 \$1,000 claims 7,000	N
	GRAND RAPIDS-\$2,025,000	N
	Wm. H. Gilbert136,000	3
	Name not given	1
	Name not given 55,000	
	Utility Officer 50,126 Name not given 50,000	N
	Name not given 50,000	1

	\$20,000 to \$25,000: 2 names not given	GROSSE POI \$123,000
	\$20,000 to \$22,000: 2 names not given	Name not give
,	\$12,000 to \$15,000: Daniel	Name not give 3 \$2,000 claim
•	Kelley; 6 names not	1 claim
	\$8 000 to \$12 000: Newman	HAMTRAMCI
	N. Azkoul, Arthur C. J.	\$15,000 to \$20,
	N. Azkoul, Arthur C. J. Iten, Raymond G. Rich- ards; Manufacturer,	mar A. Negge
	Physician: 2 names not	1 claim
	given113,252	HANCOCK-
	given	\$5,000 to \$8,0
	given	Exley; Farme 6 \$1,000 claims
	\$3,000 to \$5,000; Wm. K.	HARBOR BE
	Hulswit, Alfred W. Pal-	Name not give
	Hulswit, Alfred W. Pal- mer, Peter G. Hansen, Benjamin S. Hanchett,	Name not give
)	Benjamin S. Hanchett,	HARBOR SP.
	Jr., Gerry Holman, Gerrit Demmink, Dick Weide- naar, George W. Thayer, Jr., Theodore Smith,	\$8,000 to \$12,0
	naar, George W. Thayer,	Clarke
	Charles F. Schauweker,	1 claim
	A. T. Montgomery, Ross	HASTINGS-
	Thomas Montgomery, Charles M. Locklin; Re-	Name not give 2 \$2,000 claims
	tired, Realtor; 21 names	HIGHLAND
	not given	\$545,000
	17 \$2,000 claims 95,250 74 \$1,000 claims 74,000	Leon H. Frank \$8,000 to \$12,00
1	Industrial: Co. No. 1, 44 claims	\$8,000 to \$12,00
)	claims 10,131	Otterbein; 2 given
	Industrial: Co. No. 10, 98	Name not give
	claims	\$3,000 to \$5,000 Chandler, Jr
	GREENVILLE—\$87,000	not given
	Ray S. Cowin 31,912	6 \$2,000 claims
	Name not given 12,000 \$3,000 to \$5,000: Herbert C.	14 \$1,000 claim
)	Decker; 1 name not given 9,000 2 \$2,000 claims 4,000	
)	given 9,000 2 \$2,000 claims 4,000	Name not give \$8,0000 to \$12,
	3 \$1,000 claims 3,000	Seitz, Ge
	GROSSE POINTE-\$611,000	Smith
,	Name not given265,000 Name not given160,000	Name not give \$3,000 to \$5,0
	Name not given160,000	Cole
,	Attorney 59,508 Name not given 30,000	1 claim 2 \$1,000 claims
)	Name not given 30,000	HOLLAND-
)	Name not given. 30,000  Name not given. 21,572  Name not given. 10,000	John P. Kolla
)	3 \$2,000 claims 6,000	Name not give
,	3 \$2,000 claims 6,000 1 claim 1,000 GROSSE POINTE FARMS—	Superintendent Name not given
)	\$195,000	Name not give \$20,000 to \$25,0
	Name not given185,000	\$20,000 to \$25,0 P. Donnelly;
,	1 claim 2,000	given
)	GROSSE POINTE SHORES— \$54,000	Name not give Name not give
5	Name not given 40 000	\$5,000 to \$8,000
3	Name not given 8,800	Van Lande
		tired

Thankful	Husband	Was	Thoughtful
to	Protect I	His Fa	mily

BRONSON, MICH.—My husband left \$5,000 life insurance. It would have been very sad indeed for me and my three little girls if we had not been helped in this manner. Mr. Lawrence was only 37 years old—and our children were only seven, five and two years—so we had not had time to accumulate anything for a rainy day.

We had bought our home—but still owed \$1,500—so I was able to pay this mortgage which allows me the monthly rental of \$25. I was also able to pay all bills and \$600 funeral expenses, and the balance was invested in a first real estate mortgage on my father's home and has made a home for gage on my father's farm. The life insurance saved my father's home and has made a home for me and children.

If I had not had the insurance left me, I surely would have lost everything, and been in debt

besides.

I have been criticized by some for not using my money for living expenses instead of investing it, and then working to earn my current expenses. But my idea is to work while I am still young enough to do so—and while my children are small—then use the investment to educate them later on when they will need it most.

My husband traveled over most of the state of Ohio and I have been with him on many an occasion when he has delivered death claim checks—from accident policies—we had both learned the

from accident policies—we had both learned the need of insurance.

need of insurance.

It seems to me the highest tribute a husband can pay his family is enough insurance to at least pay the bills.

I might say I also carry insurance—and I have been unable to meet the premiums—but as we had never used the dividends I am fortunate enough to pay last year's premiums—this year's premiums and still next year's premiums with these dividends. I hope by that time to be able to meet them, as I have been fortunate enough to find office work.

Though my heart is very sad, and I still have a

them, as I have been fortunate enough to find of-fice work.

Though my heart is very sad, and I still have a big job ahead of me taking care of our little fam-ily—words fail when I try to tell how thankful I am that Mr. Lawrence was thoughtful enough to protect us against loss and indebtedness.—Verald W. Lawrence.

00 23

	LIFE INSURANCE DI
\$25,000: 2 names en 46,000	GROSSE POINTE PARK-
\$20,000: 4 names	Name not given
n 75,500	Name not given 15,000
6 names not	3 \$2,000 claims 6,100
95,564	1 claim 1,151
\$20,000: 4 names 50 \$15,000: Daniel 6 names not	HAMTRAMCK-\$185,000
oul, Arthur C. J.	\$15,000 to \$20,000: Gunde- mar A. Neggo
fanufacturer,	mar A. Neggo
n: 3 names not	1 claim 1,000
\$8,000: David 5 names not	HANCOCK-\$43,000
\$8,000: David	\$5,000 to \$8,000: P. H. Exley; Farmer 13,211 6 \$1,000 claims 6,200
b names not	Exley; Farmer 13,211
\$5,000: Wm. K.	
ph, Frank T.	HARBOR BEACH—\$26,000
Alfred W. Pal-	Name not given 10,500
eter G. Hansen,	Name not given 5,000
5 names not	HARBOR SPRINGS-\$17,000
k, Dick Weide-	\$8,000 to \$12,000: Wm. J.
eorge W. Thayer,	Clarke
neodore Smith,	1 claim 1,000
F. Schauweker, Montgomery, Ross	HASTINGS-\$42,000
as Montgomery.	Name not given 10,000
as Montgomery, M. Locklin; Re-	2 \$2,000 claims 4,044
ealtor; 21 names	HIGHLAND PARK—
ole ime 95 250	\$545,000
claims 74,000	Leon H. Frank305,000 \$8,000 to \$12,000: Alfred A.
: Co. No. 1, 44	Otterbein; 2 names not
claims	given
: Co. No. 10, 98	given
: Co. No. 12 1,630	\$3,000 to \$5,000: Homer P.
VILLE-\$87,000	Chandler, Jr.; 5 names not given 25,862
owin 31,912	6 \$2,000 claims 12,000
given 12,000	6 \$2,000 claims 12,000 14 \$1,000 claims 14,000
\$5,000: Herbert C.	HILLSDALE-966 000
1 name not	Name not given 15,000 \$8,0000 to \$12,000: Robert Seitz, George N. Smith 20,094 Name not given 6,000 \$3,000 to \$5,000: Harlan Cole
	\$8,0000 to \$12,000: Robert
claims 3,000	Seitz, George N.
POINTE-\$611,000	Name not given 6 000
given265,000	\$3,000 to \$5,000: Harlan
given160.000	Cole
given 59,508	1 claim 2,000 2 \$1,000 claims 2,006
given 30,000	HOLLAND—\$1,539,000
given 21,572	
given 30,000 t given 21,572 t given 10,000	John P. Kolla625,000 Name not given527,000
ciaims 6,000	Superintendent 101.439
POINTE FARMS	Name not given 50,000 Name not given 50,000 \$20,000 to \$25,000: Bernard
00	Name not given 50,000
given185,000	
2,000	given 48,000
E POINTE SHORES—	P. Donnelly; 1 name not given 48,000 Name not given 17,987 Name not given 10,000 \$5,000 to \$8,000; George A. Van Landegend; Retired 14,321 Name not given 5,000 4 \$2,000 claims 8,044 7 \$1,000 claims 7,000
-	Name not given 10,000
given 40,000 given 8,800	Van Landegend: Re-
0,000	tired 14,321
	Name not given 5,000
	7 \$1 000 claims 7 000
Thoughtful	HOUGHTON—\$51,000
Thoughtful	\$3,000 to \$5,000: Nicholas
•1	Poduon: 4 names not

	Name not given
00	\$5,000 to \$8,000: George
00	Van Landegend; R
	tired
	Name not given
=	4 \$2,000 claims
	7 \$1,000 claims
	HOUGHTON-\$51,000
	\$3,000 to \$5,000: Nichol
	Paduan; 4 names n
	given 1
	2 \$2,000 claims

Paduan: 4 names not
given 16,455
2 \$2,000 claims 4,048
3 \$1,000 claims 3,000
HOWELL-\$52,000
Name not given 27,000
2 \$2,000 claims 4,000
1 claim 1,028
HUDSON-\$32,000
\$15,000 to \$20,000: George
F. Vais
2 \$2,000 claims 4,000
3 \$1,000 claims 3,000
IMLAY CITY-\$24,000
\$8,000 to \$12,000: Milton
Moyer
4 \$1,000 claims 4,000
IONIA-861.000
Name not given 6,146 \$3,000 to \$5,000: Lee S.
Densmore, Myron D. Wil-
son: 2 names not given 15,956
3 \$2,000 claims 6,000
8 \$1,000 claims 8,000
IRON MOUNTAIN-\$177,000
Name not given 20,000
Name not given 7,933
\$3,000 to \$5,000; 3 names
not given 12,744
4 \$2,000 claims 8,000
12 \$1,000 claims 12,000
IRONWOOD-\$156,000
\$15,000 to \$20,000 Frank N.
Milev

Miley
Realtor 5,879
\$3,000 to \$5,000: Abraham
Lieberthal; 1 name not
given 7,429
7 \$2,000 claims 14,000
5 \$1,000 claims 5,000
ISHPEMING-\$93,000
3 \$2,000 claims 6,000
12 \$1,000 claims 12,600
JACKSON-\$676,000
9ACESUA-\$010,000
Name not given 81,750
Name not given 54,047
Claude B. McQuellan 35,000
\$25,000 to \$30,000: House-
wife; 1 name not
given 52,277
Name not given 25,000
Name not given 13,000
\$8,000 to \$12,000: George C.
Wissmann
\$5,000 to \$8,000: John J.
Crowley Honey M Dust

Crowley, Henry M. B	urt,
Charles A, Bigalke;	1
name not given	25,864
\$3,000 to \$5,000: Alfred	J.
McDonald; Carpenter;	
names not given	33,943
16 \$2,000 claims	32,000
33 \$1,000 claims	
Industrial: Co. No. 10,	
claims	16,238

KALAMAZOO—\$1,789,000 forrill B. King
ecretary 16,786 not given 22.0 \$5.000 to \$\$,000 to \$\$,000 to \$5,000 : 2 names \$1,000 claims 2,000 to \$12,000 to \$15,000 : Myrl E. Newark \$0.000 to \$12,000 to \$12,000 to \$12,000 to \$15,000 : Charles not given 20,0 \$12,000 to \$15,000 : 2 names not given 20,0 \$12,000 to \$15,000 : 2 names not given 20,0

1	I	
KALAMAZOO-\$1,789,000	\$3,000 to \$5,000: Bert Bu-	MUSKEGON-\$454,000
Merrill B. King497,000	lock, James H. Seager, Charles A. Boomer, Stif	\$25,000 to \$30,00: Lawrence
Name not given 470,000	Kupco; 6 names not	C. Monroe; 1 name not
Name not given200,000	given 33,251	given 58,000
\$20,000 to \$25,000: 2 names	14 \$2,000 claims 28,000	\$8,000 to \$12,000: Herman
not given 45,058	25 \$1,000 claims 25,000	A. Buthker; 3 names not
Name not given 17,000	Industrial: Co. No. 10, 6	\$5,000 to \$8,000; Charlie H.
\$12,000 to \$15,000: Joseph	claims 1.851	Cuddeback; 1 name not
P. Reardon, Robert E.		given 15,194
Staebler; 1 name not	LUDINGTON-\$79,000	\$3,000 to \$5,000; Lloyd J.
given 49,500	Name not given 15,810	Smith, Ernst J. Hent-
\$8,000 to \$12,000: 6 names	\$5,000 to \$8,000: Ralph H.	schel: 3 names not
not given 61,360 \$5,000 to \$8,000: Company	Baker	given
President: 1 name not	\$3,000 to \$5,000: 2 names	4 \$2,000 claims 8,030
given 13,018	not given 7,958	13 \$1,000 claims 13,000
\$3,000 to \$5,000; Garret	2 \$2,000 claims 4,000 6 \$1,000 claims 6,000	MUSKEGON HEIGHTS-
Bushouse, Bert McKee,	MARQUETTE-\$183,000	899,000
Herbert G. Stankrauff,	\$5,000 to \$8,000: 3 names	Name not given 13,000
Louis G. Wilson, Sales-	not given 18,991	\$8,000 to \$12,000; Wm. J.
man; 9 names not	\$3,000 to \$5,000; Frank A.	Carl
given 58,730	Ledstrand: Salesman: 2	2 \$2,000 claims.: 4,800
18 \$2,000 claims 36,000	names not given 14,240	3 \$1,000 claims 3,000
35 \$1,000 claims 35,000	8 \$2,000 claims 16,000	NAPOLEON-\$17,000
Industrial: Co. No. 1, 11	12 \$1,000 claims 12,000	
claims	MONROE-\$149,000	Name not given 10,000
claims 20,704	Name not given 46,570	NEGAUNEE-\$81,000
	Manager 15,083	\$3,000 to \$5,000: 4 names
L'ANSE-\$34,000	\$8,000 to \$12,000: 2 names	not given 16,500
Secretary 16,786	not given 22,000	3 \$2,000 claims 6,200
\$5.000 to \$8,000: Louis J.	\$3,000 to \$5,000: 2 names	4 \$1,000 claims 4,000
Bowin	not given 10,000	NEWBERRY-\$31,000
2 \$1,000 claims 2,000	3 \$2,000 claims 6,000	\$5,000 to \$8,000: Ernest W.
LANSING-\$889,000	7 \$1,000 claims 7,000	Takala
Retired Merchant 25,271	MOUNT CLEMENS-\$115,000	\$3,000 to \$5,000: Geo. C.
\$12,000 to \$15,000: Myrl E.	Name not given 20,000	Beeman
Newark	\$12,000 to \$15,000; 2 names	6 \$1,000 claims 6,000
\$8,000 to \$12,000: Charles	not given 27,839	NEW BUFFALO-\$15,000
H. Hart; Retired; 1	Name not given 5,501	\$8,000 to \$12,000: Mr.
name not given 30,152		Deaner
\$5,000 to \$8,000; Douglas C.	not given 12,500	NILES-\$71,000
Severance, H. A. Hafer;	3 \$2,000 claims 6,000	
Retired 21,198	1 claim 1,323	machinist 3,949

#### The Criterion

HE true measure of progress in an institution is performance-not for the day only-but over the years. This progressive, time-tried Company is in its fortieth year of consistent, conservative, steady performance. It has paid over \$93,000,000 in benefits to policyholders and their beneficiaries .

THE

#### STATE LIFE

INSURANCE COMPANY

Indianapolis Indiana

FORTIETH YEAR

SA

SH

SLE

Name \$3,000 not 1 clair 1 clair

SPRI

Name i Name i Name i Name i \$5,000 not g Name in I claim

\$1,000 STILL

Jacob R Name no \$3,000 to

TWIN

VIRGIN

claim ... \$1,900 el WABASI ,000 to ; Robinson \$2,000 cla WAYZAT 000 to \$

WHITE B

WILLMAR 100 to \$8 long

ven ...

with

fohn

MICHIGAN—Continu	
3 \$2 000 claims	0.000
5 \$1,000 claims	5,009
Name not given Name not given \$3,000 to \$5,000: Charles Horton, Clarence Petis	11,779 7,446
Horton, Clarence Pette Hugh O'Connor	R. eys,
1 claim	11,514 2,096
OAKLAND COUNTY— \$26,000	3,000
Name not given	20,000
OVID-854.000	-
Name not given \$8,000 to \$12,000: Howa L. Jenks; I name n	23,000 rd
2 \$1,000 claims	ot 21,000 2,000
Name not given 2 Name not given 2 Name not given 2 Name not given 3 \$2,000 claims.	1,000 0,000 8,000
3 \$2,000 claims	4,000 3
Name not given	3.103 5.000 N
1 claim 1	,000
PETOSKEY—\$69,000 Publisher	035 8
Publisher	
2 \$1,000 claims 2,	007 3
PINCONNING—\$18,000 \$5,000 to \$8,000: Clarke W. Haire, Carl Erickson 12, 1 claim	6
PLEASANT RIDGE—\$16,0	000 Ge 000 Na
1 claim	
Aaron Mendelson       93,0         Name not given       90,0         Name not given       60,0         Name not given       50,0	00 Te
Name not given 60,00	00 In
Name not given	Pe
Colden; 1 name not given	-
Hazelton: 1 Ransom	Pa
\$8,000 to \$12,000: Joseph H. Barnett. Walter E	0
\$5,000 to \$12,000: Joseph H. Barnett, Walter F. Thomas; Jeweler 31,56 Name not given 7,00 \$3,000 to \$5,000: Charles H. Going, Lula Turner; Secretary; 7 names not given 40,11	6 Nam
H. Going, Lula Turner:	\$3,00
given 40,114	no 6 \$2,
Eiven	4 \$1,
Industrial 917	Cliffo
Industrials Co. 32 1,452	\$3,00
Industrial G. 3. 1,259	b e giv 3 \$2,0
PORT HURON—\$235,000	3 \$1,6
Maurer	Name
3,000 to \$5,000: Peter N. Moore, Dr. Isaac Bow- den, Alexander McClel-	\$8,000
\$2 000 0101	Dvo 3 \$2,0
IVUIAL UAK-\$89,000	1 clai
3,000 to \$5,000: 3,000	Merch Name
names not	2 \$2,00 1 clair
42,000 CHIMS	BLU
\$1,000 claims	Name \$3,000

THE TOTAL OF	ADEKA
\$15,000 to \$20,000: W. J. Nuechterlein; General Manager	ames
MINNESOTA	Na Na 4 \$

Total Payments in State													¢	4	0		^	^ ^	0	
Percentage of Increase	•		J	,	•		*	٠		ě.				Þ.	Z,	7	O	0,0	00	)
Rank in Payments among		c						ě				٠						.4	%	
Rank in Population	,	J	F	1	re	25			٠		٠			*	٠			12	th	
Payments Por Canita	٠	*			٠	*	٠		*			*						19	th	
Payments Per Capita		*			٠												\$2	26.	90	
ALBERT LEA-\$112,000																				

•	Mama wat at	
6	Name not given 14,00 \$5,000 to \$8,000: Housewife;	0
v	1 name not given 11,49	
	\$3,000 to \$5,000: 2 names	ן
	not given 7 04	2
1		6
)	2 \$1,000 claims 4,000	
1	AUSTIN-\$95,000 *	1
1	Clifford C. Leck 32,000	
	Name not given 10 000	
1	\$3,000 to \$5,000: Olaf Gold-	1
1	berg; 1 name not	1
1	given	1
ļ	3 \$1,000 claims 3,000	1
1	BARRETT-\$13,000	1.
I	Name not given 12,000	
ı	DET 1 7 17 17 17 17 17 17 17 17 17 17 17 17	1
ı	BELLE PLAINE-\$32,000	1
1	\$8,000 to \$12,000: Frank L. Dvorak	1
L	0 00 000 0 0	1.
1	3 \$2,000 claims 6,029 1 claim 1,000	1
1	BEMIDJI-847,000	
١,		E
i	Merchant 5,009 Name not given 5,000	N
6	2 \$2,000 clains 4,777	2
1	claim 1.021	
	BLUE EARTH-\$40,000	8
1	Name not given 20,000	*
9	3 000 to %5 000. Tale 20,000	M

5 \$1,000 claims 5,000 Industrial: Co. No. 12 2,652 SAGINAW—\$823,000	\$5,000 to \$8,000: Housewife:  1 name not given 11,49; \$3,000 to \$5,000: 2 names not given 7,04; \$2,000 claims 12,000 4 \$1,000 claims 12,000 4 \$1,000 claims 12,000 Mame not given 10,000 \$3,000 to \$5,000: Olaf Goldberry: 5,000 to \$5,000: Olaf Goldberry: 1 name not given 8,000 3 \$2,000 claims 6,033 3 \$1,000 claims 6,033 3 \$1,000 claims 6,033 3 \$1,000 claims 6,039 8ARRETT—\$13,000 Name not given 12,000 BELLE PLAINE—\$32,000 \$8,000 to \$12,000: Frank L. Dvorak 20,000 \$2,000 claims 6,029 1 claim 1,000 METHIJJ—\$47,000 Merchant 5,009 Name not given 5,009 Name not given 5,009 Name not given 5,000 Name not given 5,000 Name not given 5,000 Name not given 5,000 Name not given 5,000 Name not given 5,000 Name not given 20,000 \$3,000 to \$5,000: Leland R. Grout	Engberg
	5,004	4,000 claims 4,000

MELROSE-\$18,000 

MANKATO—\$159,000

\$\$,000 to \$12,000: George
W. Sugden; Retired. 20,193
Name not given. 7,000
\$3,000 to \$5,000: John A.
Hancock; 2 names not
given. 11,807

\$2,000 claims. 11,000
\$1,000 claims. 3,082

MELROSE—\$18,000

NASHWAUK-\$25,000 

Wm. W.	President: 4 names	pany	
	President: 4 names not given		
7,500	\$8,000 to \$12,000 Merch	. 15,000	
FY—\$130,000	6 names not given.	71.272	
FY—\$130,000  John W.  6,000  8,000  8,000  8,000  1,200  1			
6.000	3 names not given	uist;	
····· 6,000 ···· 8,000	\$3,000 to \$5,000: Roy	H. 36,385	
0	Peterson, Harold R.	Гау-	
rthur H.			
Arthur H.	Leo M. McDonnell, G. Holcomb, Louis DeStefanis; 22 names	Will	
2,000	G. Holcomb, Louis	A.	
1,000	given 22 names	not	
883,000	21 \$2,000 claims	42,000	
lilbert F.	given	49,335	
2,000	ELV-837 000	10	
8,000	\$8,000 to \$12,000: J. Moor	nan	
. 10, 11	Bezek Edward Ursula	M. Ha	
3,000	\$8,000 to \$12,000: J. Moor \$3,000 to \$5,000: Ursula Bezek, Edward E. Ha	an- Na	
Geo. L.	1 claim	2,000 Na	
	- claim	1.000 Na	
C. Me-	FARIBAULT-\$95,000	Na	
earle S.	Name not given.  Name not given  \$ \$2,000 claims.	7,390 Ar	
es not	3 \$2 000 olaima	4,000 Na	
13,000	1 claim	6,500 Cor	
6,000	FAIRMONT-\$32,000	1,000 Ret Nar	
12	Vame not give-	Dr.	
11	Name not given	0,000 Nar	
14	\$1,000 claims	4,000   Nan	
100,000			
900 000	3,000 to \$5,000: 2 name not given	7,000 Nam	
900,000	\$1,000 claims	Nam	
4%	GLENCOE-\$33,000	\$25,0	
12th   "	L. Karstens	e G.	
1011 123	.000 to \$5 000. 35 .	890.0	
ta/ 00	1 name not given 7	nea I no	
\$26.90	\$1 000 -1-1	.220  ,0	
-	GRAND BADYDS		
	GRAND RAPIDS \$103,00		
ter J. Na	illiam C. Gilbert 40, ume not given 40, ume not given 40, ume not given 10, 000 to \$8,000: Gennaro Marinelli claim	000 H.	
6,000 Na 1,000 \$5	me not given 10	000 St.	
1,000	Marinelli \$8,000: Gennaro	\$8,000	
0 1	claim	Bar	
. 20,000	HIBBING-\$183,000	000 sey, Ha	
ge E. Jol	nn W. Dohm	Nat Nat	
cker; 38,	000 to \$12,000: Howard	N a Mar	
. 5,053 n	ot given	not	
0 \$3,0	000 to \$5,000 2 names	00 \$5,000	
ifrey 2 8	ot given 10.0	00 Wi	
not 3 s	ot given	00 Wm	
. 11,929 2,044	OPKINS-\$53,000	00 Wm.	
		Dill,	
\$3,0	ne not given 7,0 00 to \$5,000: William 0 sp; 1 name not	00 Arth	
H	osp; 1 name not	F.	
ames gi	ven 6,000 claims 6,000 claims 6,000 claims	00 Merc	
1,938 2 \$1			
H	UTCHINSON-837,000	\$3,000	
5,058   \$12,	000 to \$15 000. Philim	mern	
5,000 2 82	hoeneman	F. W	
4,048 2 \$2	,000 claims 4,50	0 Charl	
	TERNATIONAL FALLS-	Toroc	
C. \$3,00	0 to \$5.000 · Poton ***	son, ert	
3,000 2 St	erna	Rued	
6,000 2 \$1.	000 claims 4,000 000 claims 2,000		
4,000 JA	CKSON_ 200 000	John	
1 wall	e not given 5 000	thanie	
1 cla	im	Georg	
WA.	2 000	Willia	
	SSON—\$23,000	Scott	
	not given 9,500 to \$5,000: 2 names	Farr, Wm.	
		Aberne	
		Manag tive, A	
LEC	ENTER-812 000	l tired:	
Name	not given. 10 con	given	
Name	SUEUR-\$24,000	118 \$2,00 187 \$1,00	
2 \$2,00	not given 6,100 00 claims 4,000	Industria	
		claims	
- TAZAL	MATU-\$159,000	MOORE	
\$8.000	to 010 000 -	34	

	CRYSTAL BAY-\$17,000	
)	\$8,000 to \$12,000: Charles F. Lindholm 1 claim 1.000	Income From Life Insurance Gives
	1 claim 1.000  DULUTH—\$2,937,000  A. M. Chisholm \$15,500  Name not given 205,000  Name not given 106,000  Name not given 50,000  Name not given 50,000  \$20,000 to \$25,000: 2 names  not given 50,000  \$21,000 to \$20,000: Company  President; 4 names not  given \$9,400  Name not given 15,000  \$8,000 to \$12,000: Merchant;  6 names not given 71,272  5,000 to \$8,000: A. C. Will-  cuts, Jacob E. Nyquist:  3 names not given 36,385  3,000 to \$5,000: Roy H.  Peterson, Harold R. Tay-  lor, Richard W. Smith,  Thaddeus J. Galarneau,  Leo M. McDonnell, Will  G. Holcomb. Latter	Income From Life Insurance Gives  "Tremendous Moral Support"  MINNEAPOLIS, MINN.—The amount of insurance left by Nathan S. Jacobs was \$8,859, \$1,000 of which was in a fraternal order which was paid in full to me. Two policies were with old line companies and to date I have left the full amount of the proceeds with them. I was too stunned and numb from my bereavement to think constructively and I was glad of the opportunity to leave this money where it was as safe as any investment I could make and with no effort on my part.  While the income from the insurance is small, the feeling of added security has a tremendous moral support when one at 50 years of age starts in to reconstruct one's life. The \$1,000 I collected I invested in Bell Telephone preferred stuck.—
0.	DeStefanis; 22 names not given	Bertha S. Jacobs.

not . 114,93	Bertha S. Jacobs.	
42,00	0	
. 49,33	not given	
	not given	
nan M,	MINNEAPOLIS \$14.378 000   TI SIVER	
Ian-	Harry E. Pence. 941,807 Name not given. 689,100 Name not given. 55,500 Name not given. 55,500	
8,500	Name not given	
2,000 1,000		
	Name not given	
7,390	132 930 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
4,000	Name not given 100,000   \$12,000 to \$15,000: August	
6,500		
-,000	Retired 76,921   Name not given 5,116   Name not given 5,000   4 \$1,000 claims	
20,000	Name not given	
3,000	Name not given	
4,000	Name not given 60,891 \$5,000 to \$8,000: Frank A.  Chosles of given 60,000 Neubert	
000	Names F. Herrman 46.017 1 claim	
7,000	Name not given. 40,000   1 claim 1,000   1,000	
7,000 8,000	Name not given 35,000 OWATONNA-\$39,000	
5,011	Name not given	
ce	\$25,000 to \$30,000: Edwin G. Mereness; 1 name not given 12,000	
t:	\$20,000 to \$25,000 to \$5,000: Edward J.	
7,060	not given	
4.220	\$15,000 to \$20,000: Morris S. Slate; Contractor; 11 names not given 5 \$1,000 claims. 5,600	
2,000	names not contractor; 11 \$1,000 claims 5,600	
0,000	\$12,000 to \$15,000: Charles  H. Wingste	
0000	Charles Sherman E.   \$5,000 to \$12,000; Charles	
0,000		
	Baratz, Ernest C. Wilt	
,000	sey, Shegetaro Morikubo, RED WING-\$95,000	
000	Nathan S. Jacobs	
000	Nathan S. Jacobs, Isaac Nathan ael Anderson; 3 \$2,000 claims. 6,000 Manufacturer: 29 pages 3 \$1,000 claims. 6,000	
	Manufacturer; 29 names not given	
500 \$	5,000 to \$8,000: Herman ROCHESTER—\$221,000	
000	Thomas, Harry Schlefel Clyde O. Lamson 61,000	
000	Wm. J. Reimer, George \$8,000 to \$12.00.	
000	Manufacturer: 29 names not given	
000	Arthur B. Chamberlin Name not given 29,500	
	Robert L. Bruen, Edwin \$3,000 to \$5,000: Miles	
000	Dill, Frank P. Cullinan, Arthur B. Chamberlin, Robert L. Bruen, Edwin F. Anderson; Manager, Merchant, Collector, In- given	
000	Surance Agent Cu.	
01 1 40	162 201   1 DI Claims 7 000	
	merman, J. Arthur Wil-	
	liams, Ole J. Ween, Curtis F. Webb, Frank J. Venie, Charles F. Trotter, Wm.  Porodor, Fred F. S. 100 to \$8,000; Henry G.	
00	Charles F. Trotter Wm \$5.000 to \$8.000 Horse	
- 3	Torodor, Fred E. Swan- son, Earl G. Sukau Pob	
6	ort Schway, Conrad at Name not given	
I	Ruedlinger, Harvey E. Rounsavell, Rhea B. Rob. 5 \$1,000 claims. 5,000	
00 i	Rounsavell, Rhea B. Rob- nson, Haiman Pich. 5,000	
00 J	fohn M. Johnson, Na-	
00 G	haniel S. Hoo g n e r, leorge E. Habberstad, Manuel D. M	
2 G	George F. Goodermont, Maurice B. Blehert 56,000	
O N	cott A. Foster W	
o F	arr, James T. Elwell. Harry J. Clark 53,500	
A	bernethy: 2 Salary Name not given 50,000	
M	Sounsavell, Rhea B Robnson, Haim an Rifkin, Saint PAUL—\$9,340,000  SAINT PAUL—\$9,340,000  SAINT PAUL—\$9,340,000  SAINT PAUL—\$9,340,000  SAINT PAUL—\$9,340,000  Name not given 105,000  Name not given 95,000  Name not given 54,214  Name not given 53,500  Harry J. Clark 53,500  Name not given 50,000  Name not given 53,500  Name not given 30,104  Name not given 30,104  Name not given 30,104  Name not given 30,104  Name not given 30,104  Name not given 30,104  Name not given 30,104  Name not given 30,100  Name not given 30,100  Name not given 30,100  Name not given 30,100  Name not given 30,100  Name not given 30,100  Name not given 30,000  Name not given 30,100  Name not given 30,100	
CII	ted; bb hames Name not given 99 000	
l gi	red: 65 n a me s not Name not given. 33,000 Name not given. 32,500 \$2,000 claims. 256,000 to \$30,000: Mer-chant Cohant 187	ven
Indu	strial: Co. No. 1. 155 dent; 3 names not	
MO	ORHEAD-\$66,000 pany President: 2 mamas	
Name	e not given 95,220	
1 cla	im 6,216 visite to \$20,000; Dr. Har-	
- 4-10	4.000 Reeper; 7 names not	
MO	RRIS—\$16,000 \$12,000 to \$15,000. Tawin A	
2 \$2.0	given	
- 01001	m	
NAS	SHVILLE—\$13,000 McGuire, W. B. McPher-	
\$8,000	to \$12,000: Grace man, Engineer; 10 names	
NAS	not given	
\$15.000	\$5,000 to \$8,000: John A. Winkel, Richard N.	
	o to \$20,000: Philip Winkel, Richard N. Travis, Hubbard K.	
l clair	winkel, Richard N. Travis, Hubbard K. Bishop, Frank J. Big- ham; Designer, Coal	
	, sesigner, Coar	

## Strong

## Progressive

Are You Willing to WORK for a Company Which Is Willing to WORK with You?



E. S. ASHBROOK
President

JOHN H. McNAMARA
Founder

PAUL McNAMARA Vice-President

range Company

NORTH AMERICAN BUILDING, CHICAGO, ILLINOIS

MINNESOTA—Continued	1 claim 2,000 3 \$1,000 claims 3,000	<b>WINTHROP—\$27,00</b> \$8,000 to \$12,000: Jam Shea
Dealer, Secretary, Retired; 12 names not given	WINONA-\$176,000 \$20,000 to \$25,000: George	1 claim
given	W. Briggs; 1 name not given	1 claim
Wangensteen, Jr., Emil	\$15,000 to \$20,000: Fred-	\$20,000 to \$25,000: Just Smallwood
John F. Kelley, Robert	\$8,000 to \$12,000: 2 names	Physician
Johnson, P. W. H. Reich-	not given 20,227 Merchant 5,002 \$3,000 to \$5,000: Pharmaccist; 1 name not	1 claim
mond W. Paulson, Thomas Hickey, C. Haney,	\$3,000 to \$5,000: Pharma-	ZUMBROTA-\$15,000 \$3,000 to \$5,000: Retir
my Dovle Mark	given	name not given
McEllistrem, Colgne N.	given	1 claim
Jobber, Superintendent, Chairman, College Pro- fessor; 46 names not		
fessor; 46 names not	M1331	SSIPPI
fessor; 46 h a m e s given	Total Payments in State.	\$22,1
SAUK CENTRE—\$34,000	Increase in Payments in	933 \$4.1
Name not given 9,000	Percentage of Increase	
Name not given 7,000 Name not given 3,857	Rank in Payments among	States
2 \$2,000 claims 4,048 1 claim 1,085	Rank in Population	
	Payments Per Capita	
SAVAGE-\$32,000 John Emil Oberhoffer 30,454	BAILDWIN-\$27,000	DREW-\$42,000
SHAKOPEE—\$26,000	Painter & Merchant 17,099 3 \$2,000 claims 6,044 BENOIT—\$17,000	Name not given
Name not given 6,000	3 \$2,000 claims 6,044	\$3,000 to \$5,000: Iler terville, Neva G.
1 claim 2,000 2 \$1,000 claims 2,000	BENOIT—\$17,000 Name not given 11,018	ring
SLEEPY EYE—\$41,000	Bank Cashier 4,035	FOREST-\$19,000
	BOLTON—\$36,000	\$8,000 to \$12,000: W.
Name not given 18,500 \$3,000 to \$5,000: 2 names not given 8,800	Name not given 29,595 Name not given 4,596	Steele Physician
delaim 2,500	BROOKSVILLE—\$24,000	GREENVILLE-\$167,
i claim 1,004	\$8,000 to \$12,000: John J. Dotherow	Name not given \$20,000 to \$25,000: Leon
SPRINGFIELD—\$142,000  Name not given 50,000	4 \$2,000 claims 8,500 1 claim 1,055	Fletcher
Name not given 25,000	CANTON-\$55,000	\$8,000 to \$12,000: 2 not given
Name not given 25,000 Name not given 20,000 Name not given 12,000 \$5,000 to \$8,000: 2 names not given 13,592	Name not given 25,372 Name not given 14,500 \$3,000 to \$5,000: Joseph J.	s,000 to \$12,000; 2 n not given \$3,000 to \$5,000; Henr Nelson; River Commi
	\$3,000 to \$5,000: Joseph J. Mayfield; 1 name not	not given
Name not given 5,000 1 claim 2,000 3 \$1,000 claims 3,015	given 6,000	4 \$2,000 claims 5 \$1,000 claims Industrial: Co. No. 5
3 \$1,000 claims 3,015	CLAREMONT—\$49,000  Joel R. Adams 47,000	Industrial: Co. No. 5
STILLWATER—\$141,000	Joel R. Adams 47,000 Name not given 47,000	Industrial: Co. No. 6,
Jacob R. Kolliner 34,000 Name not given 12,012	CLARKSDALE—\$206,000 Walter B. Nichols 50,000	GREENWOOD—\$106,
\$3,000 to \$5,000: Manufac-	Walter B. Nichols 50,000 Name not given 40,000 Name not given 22,140 \$5,000 to \$8,000: Cotton Merchant; 2 names not given 23,000	\$15,000 to \$20,000: Wn
turer; 3 names not given	\$5,000 to \$8,000: Cotton	\$5,000 to \$8,000: Scoti
8 \$1,000 claims 8,000	given	Dulin Pone Blanton
TWIN VALLEY-\$14,000	given	Sandifur, Dr. John Kennedy: 4 names
\$5,000 to \$8,600: N. Con-	ter 8,000 3 \$2,000 claims 6,000 Industrial: Co. No. 5, 2	\$3,000 to \$5,000: Feli: Sandifur, Dr. John Kennedy; 4 names given 5 \$2,000 claims.
stant Holm Name not given 3,000	Industrial: Co. No. 5, 2 claims	5 \$1,000 claims
VIRGINIA-\$66,000	COLUMBIA—\$34,000	GRENADA—\$37,000
Butcher 8,566 Butcher 5,016	Name not given 10,000 \$5,000 to \$8,000: Charles B.	\$8,000 to \$12,000: Georg Lawrence
Butcher 5,016 \$3,000 to \$5,000: Charles	Quinn 1 claim 2,545	\$3,000 to \$5,000: George McClure
Ostrov claim 2,000	1 claim 2,545 3 \$1,000 claims 3,000	Industrial: Co. No. 6
2 \$1,000 claims 2,000	COLUMBUS—\$318,000 Name not given202,506	GULFPORT-\$132,000
WABASHA—\$26,000	Merchant	Name not given Exporter
3,000 to \$5,000: Frank S. Robinson	Name not given 5.000	Name not given2 \$2,000 claims
\$2,000 claims 6,000	4 \$1,000 claims 4,000	1 claim
	claims 2,414	claims
WAYZATA—\$15,000 \$3,000 to \$5,000: Bernhard	Industrial: Co. No. 6, 62 claims 7,039	HATTIESBURG-\$1,0
L. Nielsen, John Leur 8,500 claim 1,911	COMO-\$35,000	William E. Eddins Name not given
	Name not given 15,000 \$3,000 to \$5,000: Merchant;	Name not given Name not given \$8,000 to \$12,000: C.
WHITE BEAR LAKE— \$29,000	1 name not given 8,006	Powell O'sce Manager
Name not given 10,000 Name not given 4,000	2 \$1,000 claims 2,010	3 \$2,000 claims
claim 2,000	CORINTH-\$86,000 \$8,000 to \$12,000: Frank H.	2 \$1,000 claims HOLLY RIDGE—\$15,
claim 1,422	Hess; 1 name not given 21,000	\$8,000 to \$12,000: Lloye
WILLMAR-\$55,000	\$3,000 to \$5,000: Salesman;	Alexander

MINNESOTA—Continued	3 \$1,000 claims 3,000	\$8,000 to \$12,000: James H.	1
Dealer, Secretary, Retired; 12 names not	WINONA-\$176,000	Shea 1 claim 2,124 1 claim 1,000	
tired; 12 names not given	W. Briggs; 1 name not given 44,539	1 claim 1,000	1
Wangensteen, Jr., Emil	given 44,539 \$15,000 to \$20,000: Fred- erick L. Smock		1
Bilben, Samuel G. Pieter, John F. Kelley, Robert	\$15,000 to \$20,000: Fred- erick L. Smock \$8,000 to \$12,000: 2 names not given	Smallwood Physician 10,026	
Johnson, P. W. H. Keich- Johnson, Rossi, Ray-	not given 20,227 Merchant 5,002	1 claim 2,500 2 \$1,000 claims 2,000	1
Johnson, F. W. Istein, Sam Rossi, Ray- mond W. Paulson, Thomas Hickey, C. Haney,	\$3,000 to \$5,000: Pharma-	ZUMBROTA—\$15,000	1
Thomas W. Dovle, Mark	cist; 1 name not given	\$3,000 to \$5,000: Retired; 1 name not given 6,770	1
McEllistrem, Colgne N.	3 \$2,000 claims 6,000 9 \$1.000 claims 9,000	\$3,000 to \$5,009; Retired; 1 name not given 6,770 1 claim 2,000 1 claim 1,000	1
Jobber, Superintendent,			1
	W1221	SSIPPI	1.
given	Tatal Daymente in State	£22 L00 000	1
9 \$1,000 Claims	Total rayments in State.	\$22,100,000	
SAUK CENTRE-\$34,000	Porcentage of Increase	1933\$4,100,000	1
ame not given 9,000	Dank in Payments among		1
ame not given 3,807	Dank in Population	States	1
\$2,000 claims 4,048 claim 1,085	Payments Per Capita	\$11.00	1
SAVAGE-\$32,000		ф11.00	
ohn Emil Oberhoffer 30,454	BAILDWIN-\$27,000	DREW-\$42,000	9
SHAKOPEE—\$26,000	Painter & Merchant 17,099 3 \$2,000 claims 6,044	Name not given 24,500 \$3,000 to \$5,000: Her Net- terville, Neva G. Her-	j
ame not given 6,000 claim 2,000	BENOIT—\$17,000	terville, Neva G. Her-	1
claim 2,000 \$1,000 claims 2,000	Name not given 11,018	ring 8,000 1 claim 2,000	1,
SLEEPY EYE—\$41,000	Bank Cashier 4,035	FOREST-\$19,000	1
ame not given 18,500	BOLTON—\$36,000 Name not given 29,595	\$8,000 to \$12,000: W. Clell	1
and to \$5 000 2 names	Name not given 4,596	Steele Physician 5,033	F
1,004   1,00	\$8,000 to \$12,000: John J	GREENVILLE—\$167,000	1
	\$8,000 to \$12,000: John J. Dotherow	Name not given 35,000 \$20,000 to \$25,000: Leonidas	1,
SPRINGFIELD—\$142,000	4 \$2,000 claims 8,500 1 claim 1,055	Fletcher	1
ame not given 50,000 ame not given 25,000	CANTON-\$55,000	\$8.000 to \$12.000 2 names	ĺ,
ame not given 12,000	Name not given 25,372	not given 21,704 \$3,000 to \$5,000: Henry L. Nelson; River Commission	I
not given 13.592	Name not given 25,372 Name not given 14,500 \$3,000 to \$5,000: Joseph J. Mayfield; 1 name not given 6,000	Asst., Secretary: 3 names	
ame not given 5,000	Mayfield; 1 name not given 6,000	not given 91 951	2
ame not given	CLAREMONT—\$49,000	5 \$1,000 claims 5,000 Industrial: Co. No. 5, 10	2 I
STILLWATER—\$141,000	Joel R. Adams 47,000 Name not given 47,000	claims 2,867 Industrial: Co. No. 6, 129	ī
STILLWATER—\$141,000 acob R. Kolliner 34,000	CLARKSDALE—\$206,000	Industrial: Co. No. 6, 129 claims 16,238	-
ame not given 12,012	Walter B Nichols 50 000	GREENWOOD-\$106,000	
3,000 to \$5,000: Manufac- turer: 3 names not	Name not given 22,140	\$15,000 to \$20,000: Wm. S.	*
given	Name not given 40,000 Name not given 22,140 \$5,000 to \$8,000: Cotton Merchant; 2 names not	Dulin Done Blocker 40 070	\$
\$2,000 claims 12,000 \$1,000 claims 8,000	given 23,000	Dulin, Pope Blanton. 12,259	2 5
TWIN VALLEY-\$14,000	given	Sandifur, Dr. John P. Kennedy; 4 names not	10
5,000 to \$8,600: N. Con-		given	\$
stant Holm ame not given 3,000	3 \$2,000 claims	5 \$2,000 claims 10,000 5 \$1,000 claims 5,000	
	COLUMBIA-\$34,000	GRENADA-\$37,000	
VIRGINIA—\$66,000	Name not given 10,000	\$8,000 to \$12,000: George M. Lawrence	
utcher	\$5,000 to \$8,000: Charles B. Quinn	\$3,000 to \$5,000: George W.	
Ustrov	1 claim 2,545 3 \$1,000 claims 3,000	McClure Industrial: Co. No. 6, 88	
claim 2,000	COLUMBUS-\$318,000	claims 9,967	
\$1,000 claims 2,000	Name not given202,506	GULFPORT—\$132,000  Name not given 60,000	
WABASHA—\$26,000	Merchant	Exporter 34,131	
3,000 to \$5,000; Frank S. Robinson	Name not given 5,000 3 \$2,000 claims 6,000	Name not given 4,069 2 \$2,000 claims 4,086	
\$2,000 claims 6,000 claim 1,000	4 \$1,000 claims 4,000	1 claim 1,000 Industrial: Co. No. 5, 9	
	claims 2,414	claims 2,543	
WAYZATA—\$15,000 3.000 to \$5,000: Bernhard	Industrial: Co. No. 6, 62 claims 7,039	HATTIESBURG-\$1,013,000	
L. Nielsen, John Leur 8,500	COMO-\$35,000	William E. Eddins815,000 Name not given 24,636	
claim 1,911	Name not given 15,000 \$3,000 to \$5,000: Merchant;	Name not given 17,618	
WHITE BEAR LAKE— \$29,000	1 name not given 8,006	\$8,000 to \$12,000: C. A. Powell	
ame not given 10,000	2 \$1,000 claims 2,010	O%ce Manager 5,005 3 \$2,000 claims 6,500	
ame not given 4,000 claim 2,000	CORINTH-\$86,000	2 \$1,000 claims 2,718	
claim	\$8,000 to \$12,000: Frank H. Hess; 1 name not	### ##################################	
WILLMAR-\$55,000	\$3,000 to \$5,000; Salesman;	Alexander	
5,000 to \$8,000: Peter B. Hong	1 name not given 9,043 [	INDIANOLA—\$37,000 \$8,000 to \$12,000; John M	
3,000 to \$5,000: Martin	2 \$2,000 claims 4,018 2 \$1,000 claims 2,000	\$8,000 to \$12,000: John M. McLendon	
n	The state of the Man State of the state of t	1 claim 2,131	
Peterson; 1 name not given 9,000	Industrial: Co. No. 5, 3 claims	3 \$1,000 claims 3,000	
Peterson; 1 name not	Industrial: Co. No. 5, 3 claims	JACKSON-\$497,000	
Peterson; 1 name not	claims 782	JACKSON—\$497,000  Name not given 79,000 \$25,000 to \$30,000: 2 names	i
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims	JACKSON—\$497,000  Name not given 79,000 \$25,000 to \$30,000: 2 names	
Peterson; 1 name not	claims 782	JACKSON—\$497,000  Name not given 79,000 \$25,000 to \$30,000: 2 names not given 52,000 \$20,000 to \$25,000: Samuel H. Gibbons; I name not	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims	JACKSON—\$497,000  Name not given 79,000 \$25,000 to \$30,000: 2 names not given 52,000 \$20,000 to \$25,000: Samuel	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: CO. NO. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: CO. NO. 0, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: CO. NO. 0, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not	Industrial: Co. No. 9, 3 claims 782	JACKSON—\$497,000  Name not given	
Peterson; 1 name not given 9,000	nen you grow older	JACKSON—\$497,000  Name not given	



Carefree days when you grow older with sufficient funds to enjoy them may be had by systematic saving through life insurance.

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10,026 2,500 2,000	\$25,0 We
red; 1 6,770 2,000 1,000	Name Name 1 cla 3 \$1,
00,000 00,000 23% 34th 23rd \$11.00	MA Name 2 \$1, ME Abra: Name Name \$5,000 er, \$3,000 Sar Dai
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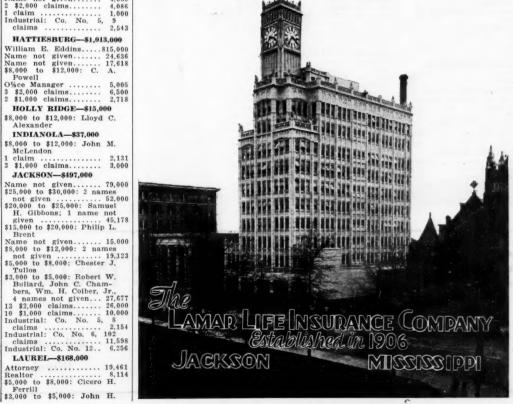
Cook, Wm. T. Scott: Banker; 1 name not given	
me not given	
tme not given 14,000 \$1,000 claims 2,776	The state of the s
MERIDIAN-\$412,000	
ram I. Buckwalter. 118,425 me not given 15,500 me not given 15,000 000 to \$8,000: Bookkeep- er, Insurance Agent. 10,076 000 to \$5,000: Wm. C. Sam, Frank C. Brown; Dairyman; 4 names not given 26,941	so that the home w
riven	Bank President 10 2 \$2,000 claims 4
MERIGOLD—\$64,000	PORT GIBSON—\$25,000
rchant 45,546 rmer 11,557 tired 3,000 claim 1,000 MINTER CITY—\$17,000 d,000 to \$15,000 Guy A. sperry	Merchant
NATCHEZ-\$133,000	Levingston \$3,000 to \$5,000: Kenneth
okkeeper 5,436 000 to \$5,000: Webster H. Brown: Salesman: 4 12,000 claims 22,001 12,000 claims 2,000 13,000 claims 2,000 14,000 claims 572 14ims 572 14ims 572 14ims 10,401 16W ALBANY=\$38,000 100 to \$8,000: Dentist, "armer 11,091 100 to \$5,000: James H. 12,000 claims 4,029 11,000 claims 5,002 1EWTON=\$17,000	J. Sweatt SENATOBIA—\$25,000 Lumber Merchant 20, 1 claim 1, SHELBY—\$18,000 \$8,000 to \$12,000: Henry C. Carnes TAYLORSVILLE—\$25,000 \$12,000 to \$15,000: Emmett H. Ford 1 claim 2, TERRY—\$16,000 \$5,000 to \$3,000: Charles S. Bridgers 2 1,000 claims 2, TIPLERSVILLE—\$15,000
000 to \$12,000: D. Velpo IcMullan	TUPELO—\$122,000 Company President 74,



me adequate mortgage insurcluded in the financing plans will be unencumbered in case ner's death.

FICAI UNE \$147,000	\$5,000 to \$12,000; Robert G.
Eastman F. Tate 84,921 Housewife 30,206	Strain; Retired; Company President 31,555
Bank President 10,035	\$3,000 to \$5,000: Salesman,
2 \$2,000 claims 4,763	Superintendent 6,072
PORT GIBSON—\$25,000	TYLERTOWN-\$25,000
Merchant       4,002         3 \$2,000 claims       6,000         t claim       1,000         RULEVILLE—\$68,000	Merchant     5,041       Name not given     5,000       2 \$2,000 claims     4,000       1 claim     1,000
Name not given 47,000	VAIDEN-\$14,000
Name not given 47,000 \$8,000 to \$12,000: Jacob	Physician 10,110
Levingston	VICKSBURG-\$365,000
3,000 to \$5,000: Kenneth	Name not given 41,568
J. Sweatt	Name not given 26,500
SENATOBIA-\$25,000	Name not given 15,000
Lumber Merchant 20,227	Name not given 8,766
claim 1,470	Merchant 5,344
SHELBY-\$18,000	\$3,000 to \$5,000: James W.
8,000 to \$12,000: Henry C.	Collier, Edward T. Tscha- bold: Occultist: 2 names
Carnes	not given 22,033
TAYLORSVILLE—\$25,000	5 \$2,000 claims 10,400
12,000 to \$15,000: Emmett	4 \$1,000 claims 4,003
H. Ford	Industrial: Co. No. 5, 5
claim 2,000	claims 1,390
TERRY-\$16,000	Industrial: Co. No. 6, 87
5,000 to \$8,000: Charles	claims 9,355
S. Bridgers	Industrial: Co. No. 12 2,101
\$1,000 claims 2,511	WEST POINT-\$211,000
TIPLERSVILLE—\$15,000	Name not given105,000
Tarmer 12,828	Thaddeus M. Moseley,
TUPELO-\$122,000	Jr 77,000
ompany President 74,116	Mayor 8,023

### Tower of Strength Unshaken by Recent Blasting Years



SALISBUE

2,000 to tine H. G SAVANNA 3,000 to \$3 not given \$2,000 ela

SEDAILIA-\$2,000 cla \$1,000 cla dustrial: 0

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me not a 2,000 to \$1 Croft; 1

Theodore Pundmann ... 54,000 \$8,000 to \$12,000: John J.

Name not given	Bowman; Merchant, Bank Teller 18,42 497 \$3,000 to \$5,000; Louis Goldstein; Pharmacist; 1
MIS	SOURI
Rank in Payments amo Rank in Population	te \$111,100,000 in 1933 \$17,200,000 e 18% ong States 9th 10th \$30.55
AUBORA—\$24,000  Name not given	Curotto; 2 names not given
BETHANY-\$215 000	COLUMBIA - 2126 000
Ezra H. Frisby 106,0 Name not given 94,8 Attorney	\$20,000 to \$25,000: Faye E.  Kauffman \$5,000 to \$3,000:Contractor, Professor
Name not given 5,00 1 claim 2,00 3 \$1,000 claims 3,00	CONCORDIA—\$22,000  Name not given
DUCKNEE-\$13,000	1 claim 9 007
Name not given 10,00	00 DE SOTO-\$33,000
\$8,000 to \$12,000: Howell	Name not given 13,000 5 \$2,000 claims 10,100
\$3,000 to \$5,000: Evelyn W. Smiser; Attorney 6,03: \$1,000 claims 2,00: CANTON \$55,000	0 SG6,000 SPRINGS—
CANTON—\$56,000	Name not given 17,075 \$5,000 to \$8,000: Harry A.
\$15,000 to \$20,000: Joseph	\$5,000 to \$8,000: Harry A. Rheem
C. Cason	\$3.000 to \$5.000. Tohn O
C. Cason \$3,000 to \$5,000: Linn T. Nelson; Merchant 6,710	Craven; 1 name not given 6,000
9 \$1 000 01-1-	
CAPE GIRARDEAU—	1,000
\$1.60,000	\$12,000 to \$15,000: Paul V. Rozier; 1 name not given 30,000 \$3,000 to \$5,000: 2 names not given 7,000 2 \$2,000 claims 4,000 I claim 1,000 I
\$8,000 to \$12,000: Edward	Rozier; 1 name not
A. Caton  Name not given 7,924  \$3,000 to \$5,000: Frank E.  McDonald; 1 name not	\$3,000 to \$5,000: 2 names
McDonald; 1 name not given	not given 7,000 2 \$2,000 claims 4,000
given	1 claim 1,000 H
5 \$1,000 claims 5,000	FERRELVIEW-829,000
CARROLLTON-\$52,000	\$20,000 to \$25,000: Joseph E. W. Carey
\$8,000 to \$12,000: Edward H. Quisenberry	FESTUS-\$141,000
#3,000 to \$5,000: John D.	Meyer S. Miller126,000 N. 1 claim
Fristoe \$5,000: John D.	1 claim 2,000 M 1 claim 1,000 N
2 \$1 000 claims 4,000	FULTUN-\$43,000   N
CARTHAGE—\$85,000	Name not given 14,136 N
\$5.000 to \$9.000.	1 claim 2,000 J.
1 name not given 10,771	2 \$1,000 claims 2,000 M
1 name not given. 10,771 Name not given. 4,448 2 \$1,000 claims. 2,000	HANNIBAL-\$182,000 E
CARUTHERSVILLE-	
807,000	Name not given 9.000
\$20,000 to \$25,000: Earl J.	Name not given 6,000 \$2 Name not given 3,000
Long Bank Cashier	Name not given
	Industrial: Co. No. 5, 2
claim 108	HARRISONVILLE—\$26,000 \$1

CHARLESTON-\$26,000

\$20,000 to \$25,000: Edwin
W. Scott
Pharmacist
\$3,000 to \$5,000: Charles J.
Blanchard
\$2,000 claims. 6,000
\$31,000 claims. 2,000
CLAYTON—\$715,000
Name not given. 150,000
Frans A. Cramer. 133,000
Name not given. 98,000
Wm. C. Uhri. 87,260
Name not given. 75,260
Name not given. 75,260
Name not given. 49,000
\$20,000 to \$25,000: Harry
J. Vogt

J. Vogt

| HELENA—\$17,000
| \$8,000 to \$12,000: Robert R.
| Veale | 1 claim. 1,500
| HORNERSVILLE—\$25,000
| HORNERSVILLE—\$25,000
| HORNERSVILLE—\$25,000
| HOUSTON—\$14,000
| \$8,000 to \$12,000: Harry S.
| Kelly | INDEPPENDENCE—\$123,000
| \$12,000 to \$15,000: Frank
| H. Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley | Criley |

owman; Merchant, Bank	\$3,000 to \$5,000: Lula W.
oller	4 \$2,000 claims 8,00 3 \$1,000 claims 3,00
dstein; Pharmacist; 1 me not given 12,072	TENER PROPERTY OF THE PARTY OF
,000 claims 8,500 aim 1,000	
JRI	Name not given 10,000 \$5,000 to \$8,000: Leon H. Hand
\$111,100,000	\$3,000 to \$5,000: Charles W. Westcott, Charles A. Hen-
\$17,200,000	derson; Vice-Pres, of Com- pany; 1 name not
18%	4 \$2,000 claims 8,000
	Industrial: Co. No. 12 874
\$30.55	KANSAS CITY-\$13,446,000
	George T. O'Maley305,000 Wm. S. Connelly195,700
not given 13,000 to \$5,000: Frank J.	Name not given179,410 Name not given159 929
otto; 2 names not 20	Name not given142,778
TIMENTA CARREST	



Adequate monthly family income life insurance guarantees your boy can play instead of work after school hours.

0	Vis. Frank M Crommell	
0	vis, Frank M. Cromwell, Jr., Frederick W. Crane,	
0	Emir J. Christeson Fred	
0	R. Castie. Charles E. Con	1
0	per, Jack N. Carter.	- 1
	Catharine H. Carrollo,	- [
8	per, Jack N. Carter, Catharine H. Carrollo, Martin Carroll, Wm. L.	- 1
0	Burrus, Clarence A Bur-	- 1
0		- 1
	ter H. Bray, Isaac R. Bornstein, Amy L. Black-	- 1
2	Bornstein, Amy L. Black-	- [
í	man, Wm. H. Besack,	- 1
)	Orville H. Beattle, Bessie A. Barnes, Clifton B.	- 1
1	Adams; Buyer, Merchant;	-
	51 names not given 441,171	. 1
	131 \$2,000 claims 262 000	
1	131 \$2,000 claims	
1	Industrial: Co. No. 1 76	1
- 1	claims	1
1	Industrial: Co. No. 3, 99	
1	claims 27,305	1
1	Industrial: Co. No. 5, 10	1.
1	Claims 2,748	1
Į	claims	1.
1	claims	1
1		1
1	KEARNEY-\$26,000	1
1	\$5,000 to \$8,000: Frank M.	1 \$
		1
1	3 \$2,000 claims 6,000	1
ı	5,000	1
L	KENNETT-\$50,000	2
1	3 \$2,000 claims 6,000	
1	4 \$1,000 claims 4,000	18
ı	KIRKWOOD-\$107,000	1
١.	\$107,000	3
1	\$12,000 to \$15,000: R. Pic-	3
1,	Vame not of	
1	Name not given 10,000	8:
7	Name not given 5,013 Name not given 5,000 \$2,000 claims	9.
3	\$2 000 olaima	
2	\$2,000 claims 6,000 \$1,000 claims 2,000	1
	\$2,000 Claims 2,000	1
	LAMAR-\$29,000	
\$	3,000 to \$5,000: John O.	5
	Faudion	1
3	\$2,000 claims 6,500	
2	\$1,000 claims 2,000	N
	2,000 /	441

	LIBERTY—\$63,000
	\$15,000 to \$20,000: C. R. Howd
	\$8,000 to \$12,000: John M. Coates; 1 name not given
005	Name not given 6,0
	Evans, Lizzie W. Davis;
	given 22, 33,000 to \$5,000: Cecil D. Evans. Lizzie W. Davis; 1 name not given 10, 2 \$2,000 claims 4,0 1 claim 1,0
	LOUISIANA-\$126,000
	Retired 40,0
	Retired
	3 \$2,000 claims
	• 41,000 Claims 6,0
	MAPLEWOOD—\$117,000 \$8,000 to \$12,000: Edouard Keller; 1 name not
	Keller; 1 name not given 21,50
	Schupp, Wm. H. Brink-
- 1	horst 8,00 3 \$2,000 claims 6,00 4 \$1,000 claims 4,00
- 1	
1	3.000 to \$5 000. Farmon. 4
1 4	
	MARY VILLE—\$47,000
,	5.000 to \$8,000: Samuel G. Gillam; 1 name not given 12,081 3,000 to \$5,000: 2 names not given 8,300 \$2,000 claims
\$	3,000 to \$5,000: 2 names
	\$2,000 claims 4,500
1	\$2,000 claims. 4,500 claim
\$:	3.000 to \$5.000: Pelides E. Locke; 1 name not given
5	given 8,220
4	\$2,000 claims 10,000 \$1,000 claims 4,000
\$5	,000 to \$8,000: Theodore
\$3	P. Manuel ,000 to \$5,000: Farmer; 1
3	name not given 8,066 \$2,000 claims 6,600
B	MONROE CITY_\$23,000
1 90	Yowell S5,000: Daniel K.
3	\$2,000 claims 6,000 MOUNT LEONARD—\$27,000
\$15	0,000 to \$20,000: George
1	claim 2.474
-	NIXA-\$26,000 1,000 to \$15,000: Wm. A.
E.	Vasson
1 0	4,052 2,500 DLD MONROE—\$21,000
\$8.6	000 to \$12,000. Charles
1 0	L Clemmons
0	laim
\$3,0 n	00 to \$5,000: 2 names ot given 6,122
4 \$ Ind	00 to \$5,000: 2 names ot given
*10	ACIFIC—\$47,000
no \$3.0	000 to \$15,000: 2 names pt given
no	ot given 10,000
\$3.0	00 to \$5,000: Toronh 73
cl.	ven 9,000 aim 2,000 ,000 claims 2,000 PRTAGEVILLE—\$39,000
P(	ORTAGEVILLE—\$39,000
La \$2	000 to \$20,000: Wm. W. rgent ,000 claims 6,000
PO	,000 claims 2,000
Ma 1	0 to \$5.00: Aubrey E. tits, Wm. H. Wheeler; name not given 14,000 im 1,000
RI	CHMOND-\$15,000
\$2, cla	000 claims 10,000
SA	INT CHARLES \$273,000
ame	not given115,861
_	-

t.	Farmer	5,030
,000	Farmer \$3,000 to \$5,000: 2 nan not given 6 \$2,000 claims	6,611
	6 \$2,000 claims	4,001
,000 ,000 ,000	STE. GENEVIEVE—\$38	1,74
.000	\$3,000 to \$5,000: Albert	J. 5
047	3 \$2,000 claims	6.04 a
000	SAINT JOSEPH-2890	5,044 n
065		5,022 lis
000	Benjamin W. Toothaker	4.001 5.50) SI
000	Name not given 2	0,000 CE
	Name met	n,955 in:
500	\$5,000 to \$8,000: Wm	),00) M
	dy; 2 Attorneys; 3 name	in
000	\$2 000 to \$5 000. 73	1995
000	Hanush, Walter L. Roberts, Wm. J. Glasson Merchant; 15 names no given	thi
35	given	010
00	given 79 23 \$2,000 claims 46, 24 \$1,000 claims 24, Industrial: Co. No. 3, 47 claims 9,	001
00	claims 9	574 A
	SAINT LOUIS-\$25,280,00	Wm
85	Thomas W. Garland 190,	E. I Dan
09	Name not given185,	gene V. L
00	Mark Silverstone148,5	Char gang A.
1	Name not given126,0	A. Golte
0 1	Name not given167,0	Burn tired
0 1	Name not given 77,20	Firer given
N	SAINT LOUIS—\$25,280,00 Name not given 200, Thomas W. Garland 190, Arthur C. Hilmer 190, Arthur C. Hilmer 185, Name not given 185, Name not given 185, Name not given 185, Name not given 185, Name not given 190, Name not given 120, Ohn F. Queeny 115, Name not given 107, eopoid Ackerman 90, tame not given 77, tame not given 77, tame not given 65,0, homas P. Chapman 65,0, tame not given 67,1, am W. Stein 51,0, am enot given 67,1, am Stein 51,0, am enot given 51,0, am enot given 51,0, am enot given 51,0, am enot given 51,0, am enot given 51,0, am enot given 51,0, am enot given 50,0, am enot given 50,0, am enot given 50,0,0, am enot given 50,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,	\$3,000 Zelni
N	ame not given 57,41	liams H. A. ton
6 N	ame not given 50,00	ton Tynda
0 N	ame not given 48,00	Thom: Schm
N	am W. Stein. 51.00 fame not given. 50.00 fame not given. 50.00 fame not given. 48.00 fame not given. 45.00 fame not given. 40.00 fame not given. 40.00 fame not given. 39.33 fame not given. 39.33 fame not given. 39.34	John Parter
H	ardware Merchant 39,47 ame not given 38,67 ame not given 34,80	Ought O'Neil
N	ame not given 34,85	Matth W. M
Jo	ohn A. Moore 32,500	Meyer, Merz,
Ai	ame not given. 348% not riven 33 no hin A. Moore. 32,5% corge M. Scheu. 32,0% thur V. Marquardt 32,0% hn T. Manning. 31,0% time not given. 30,0% time not given. 30,0%	Joseph W. M
Na	hn T. Mannins. 11.00 time not given 30.00 time not given 30.00 time not given 30.00 time not given 30.00 5,000 to \$30,000: Michael Sansone, Irving J. Hun- ticher, R. P. Haldeman, blibert Habermans, Louis L. Badaracco; 4 names	McHal heim, Rose
Ne	me not given 30,000	Knoke.
\$2	5,000 to \$30,000: Michael	John
	stein, R. P. Haldeman,	James, Mary F
1	J. Badaracco; 4 names not given246,691	J. Her wig, Jr ther, E
\$20	0,000 to \$25,000: Patrick	ther, E
1	Albert Habermaas, Louis J. Badaracco; 4 names lot given 246,89 ,000 to \$25,000: Patrick I. Regan, P. G. Paugh, John Boggiano; Banker: names not given 187,351	Clarence H. Fu Fisher,
\$15	names not given187,391,000 to \$20,000: A be ichweitzer, John J. Schurman, Harry A. Schnitter, Benjamin H. Lowe, Sohumil M. Kosek, Richrd F. Jack, Henry E. [Olloway. Andrew Hoff.]	Fisher, Wm. G. Dietz, J L. Dil
e	rman, Harry A. Schnitt-	Dacuroe
I a	Sohumil M. Kosek, Rich- rd F. Jack Henry E	griff, Con
I n	Iolloway, Andrew Hoff- nan, Jacob Herklotz; uperintendent, Broker;	3 Retire
8	uperintendent, Broker; 1 names not given388,42	Traffic 84 name
\$12 T	000 to \$15,000: Lewis G.	161 <b>\$2,000</b> 357 <b>\$1,000</b>
J.	Kane, Casper H. Hart-	Industrial:
In	I names not given. 383,t <sup>2</sup> 600 to \$15,000: Lewis G. odd, Henry D. Steimke. Kane, Casper H. Hart- nbach, Salesman, Clerk. Isurance Agent; 9 names ot given	claims .
\$8,0 Si	ot given	Industrial: claims
M J.	aurice M. Olian, Joseph McKenna, George S.	Industrial: claims .
L	aurice M. Olian, Joseph McKenna, George S. angland, Oliver P. Lan- in, A. J. Ikemeier, M. Hopkins, Frank H. J. Jernberger, Max Carys, BRW Baker Sigmund	Industrial:
J.	Hopkins, Frank H. J. uernberger, Max Carys	claims
Au	Roy Baker, Sigmund er: Contractor, Retired: names not given 438,651 0 to \$8,000: S. S. rickland, Frank J.	claima
\$5,00	names not given 436,453	Industrial:
St	rickland, Frank J. rech, Sr., Bruno Schroe- , Benjamin Rosenthal	\$20,000 to H. Butler
ter	, Benjamin Rosenthal.	2 \$2,000 cla

## ST. LOUIS MUTUAL LIFE INSURANCE COMPANY

ST. LOUIS, MISSOURI

"Solidity maintained three-quarters of a century for policyholders and agents."

F. H. KREISMANN, PRESIDENT

 Reliable representatives desired in Kansas, Illinois and Missouri.

#### Part of Druggist's Insurance Used to Educate Daughter

MORRIS, ILL.-George M. Strawn left \$13,-563 in life insurance. He was a retired druggist and, although his life insurance money was not needed to pay debts, they would have been met with less convenience if it had not been for the life insurance. Of the insurance, \$5,000 is being spent for the daughter's education and 75 percent of the entire estate was represented by life insurance. In commenting on insurance, the late Mr. Strawn's brother, A. A. Strawn, said: "Life insurance is a very fine and convenient, orderly system of leaving an estate and eliminates financial worries for the family. For a small estate this method could hardly have been excelled."

#### MISSOURI-Continued

61 \$2,000 claims.....339,338 57 \$1,000 claims.....360,250 dustrial: Co. No. 3, 280 dustrial: Co. No. 5, 22 claims ..... 5,992 dustrial: Co. No. 6, 334 claims ..... 55,132 SALEM-\$37,000

0,000 to \$25,000: James H. Butler \$2,000 claims..... 4,000 SALISBURY—\$27,000 000 to \$15,000: Valen-ne H. Gisler aim ...... 2,000

8AVANNAH-\$22,000 0.000 to \$5,000: 2 names not given ..... 8,500 \$2,000 claims ..... 8,000 SEDAILIA-\$195,000

8PRINGFIELD-\$591,000 the not given..... 25,000 2,000 to \$15,000: Albert J. Croft; 1 name not given ..... 27,425 anager ..... 10,171 1000 to \$8,000: Charles E.

\$12,000 to \$15,000: Samuel Bauer 1 claim ...... 2,500 1 claim ..... 1,082 UNION-\$33,000 UNIVERSITY CITY— \$254,000 Name not given..... 60,000 \$25,000 to \$30,000: Henry N. Eversole N. Eversole
Physician 15,052
Name not given 10,000
\$5,000 to \$5,000 to \$6,000 to \$6,000 to \$6,000 to given 24,087
\$3,000 to \$5,000 Wm. R.
Achuff 2 \$2,000 claims 6,598
\$ \$1,000 claims 4,000 WARRENSBURG-\$33,000 Name not given...... 4,000 2 \$2,000 claims..... 4,000 3 \$1,000 claims..... 3,000 WEBB CITY-\$51,000 \$8,000 to \$12,000: Fletcher Hammond Hammond
Name not given...... 6,000
\$3,000 to \$5,000: James E.
Potts; 1 name not
given ...... 9,000
2 \$2,000 claims ..... 4,000 WEBSTER GROVES— \$342,000 20,125 \$3,000 WELLINGTON-\$38,000 Henry B. Corse..... 30,000 Lumberman ..... 3,009 1 claim ...... 1,000 WELLSVILLE-\$25,000 | WELLSYILLE | \$25,000 | \$3,000 to \$5,000; Wm. C. | Miller; 1 name not given ... 9,000 | claim ... 2,500 | 3 \$1,000 claims ... 3,000 WENTZVILLE-\$30,000 WESTBORO-\$66,000 WESTPLAINS-\$27,000 \$3,000 to \$5,000: George T. Humphries, Henry D. Rockhold ....... 9.070 2 \$1,000 claims ..... 2,009

Industrial: Co. No. 6, 109

STEELE-\$14,000

#### MONTANA

Total Payments in State	.\$15,900,000
Rank in Payments among States	37th
Rank in Population	
rayments rer Capita	

ANACONDA-\$87,000 7 \$2,000 claims...... 14,000 14 \$1,000 claims...... 14,000 KALISPELL-\$86,000 \$20,000 to \$25,000: Victor B.

Riley
\$8,000 to \$12,000: Contractor: 1 name not given 19,110
\$5,000 to \$8,000: Jesse A.
Gudgel; Retired ... 12,163
1 claim ... 2,500
4 \$1,000 claims ... 4,000 \$1,000 claims..... 8,000 BELGRADE-\$16,000 LEWISTON-\$62,000 BILLINGS-\$291,000 Attorney ..... 5,511 \$3,000 to \$5,000: Leslie Mc-

\$20,000 to \$25,000: Fred S. Elliott \$20,000 to \$12,000: John E.

\$3,000 to \$12,000: John E.

Glantz; Realtor ... 20,037

\$5,000 to \$5,000: Realtor; 1
name not given... 11,509

\$3,000 to \$5,000: Lawrence
F. Barrett, Del H. Holliday. Ethyl G. Tlpling; 3
names not given... 24,000

\$2,000 claims... 12,500

\$1,000 claims... 5,000 Cann 4 \$2,000 claims..... 8,500 LIVINGSTON-\$229,000 Arthur W. Miles...... 64,000
Name not given...... 63,000
Name not given...... 20,000
Dentist ...... 12,117

BOZEMAN-\$106,000 \$12,000 to \$15,000; Harvey H. Cox; Pharmacist.. 27 \$5,000 to \$8,000; Wilbur L

\$5,000 to \$8,000: Wilbur L.
Smith
\$3,000 to \$5,000: James F.
Blair, George A. Horkan;
3 names not given... 22,437
\$2,000 claims...... 8,000
2 \$1,000 claims...... 2,600

BUTTE-\$902,000 

\$15,000 to \$20,000: John D. Ryan \$8,000 to \$12,000: Wm. J. Kelly, Charles O'Farrell: 1 name not given... 31, \$5,000 to \$8,000: Thomas M. Shea, John McDaniel, Dan Connors: 1 name not given... 27, 

CHINOOK-\$22,000 12.000 to \$15,000: Wm. H. Kuhr ,000 to \$5,000: Cyrus H. Whitlatch

COFFEE CREEK-\$13,000 Name not given..... 6,000 4 \$1,000 claims..... 4,900 CUT BANK-\$31,000

DILLON-\$25,000 

 Stockman
 5,062

 \$3,000 to \$5,000: 3 names
 13,067

 not given
 13,067

 1 claim
 1,507

 GLACIER PARK-\$14,000

\$8,000 to \$12,000: John J. Pearce GLASGOW-\$20,000 \$5,000 to \$8,000: E. S. Far-rington 2,500 1 claim 2,500 1 claim 1,016

GREAT FALLS-\$294,000 \$20.000 to \$25,000; Edgar E. 

HAVRE-\$40,000 Attorney ..... 5, 3,000 to \$5,000; Martin L. Jensen 3 \$2,000 claims..... 6,000 HELENA-\$522,000

HELENA—\$522,000

Harry R. Cunningham .103,500

Name not given ... 94,883

Name not given ... 92,278

\$20,000 to \$25,000: Wm.

Brulo, Samuel McKennan ... 44,000

\$8,000 to \$12,000: Howard R. Brunner

3,000 .to \$5,000: Arthur

Jordan, Win. V. Stapp: 7

names not given ... 38,074

2 \$2,000 claims...... 4,000 2 \$1,000 claims..... 2.000 MILES CITY-\$19,000 MISSOULA-8141,000

RONAN-894 000 \$12,000 to \$15,000: Alfred H. Baker 3 \$1,000 claims...... 3,000 SHERIDAN-\$31,000 Pharmacist 27,121
Name not given 3,000
5 \$2,000 claims 10,200
7 \$1,000 claims 7,010

Gemmell 2,000
1 claim 2,000
THOMPSON FALLS \$13,000
Merchant 10,088

#### NEBRASKA

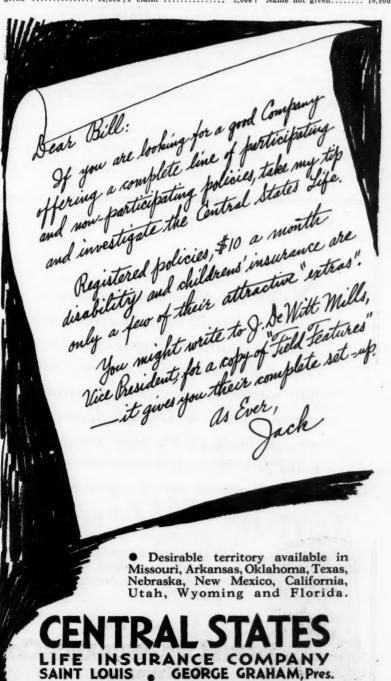
Total Payments in State.	\$33,200,000
Decrease in Payments in	1933\$7,800,000
Percentage of Decrease.	
Rank in Payments among	States
	32nd
Payments Per Capita	\$24.10

ALLIANCE-\$55,000 \$3.000 to \$5,000: Thomas H.

Barnes, Harold W. Robbins 7,078
1 claim 2,000
2 \$1,000 claims. 2,008 Name not given. 53,000
Name not given. 20,000
Dentist : 2,117
\$8,000 to \$12,000: Ernest E.
Vanzant; 1 name not
given 21,148
Merchant 6,912
\$3,000 to \$5,000: Thomas H.

ALMA-\$20,000: Thomas H. 2.000

AUBURN-863,000 1 name not 28,000 \$3,000 to \$5,000: Cecil R. Lash
3 \$2,000 claims..... 6,911 AURORA-\$23,000 Name not given.....



193

RE

Total

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Rank

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COL \$1,00

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\$15,000 Wate \$12,000 M. I given Name : \$8,000 Gaut! \$5,000

Jorda

claim

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Name n \$3,000

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FRAN

GOFFS

Vame no 3,000 to Merrow given claim claim

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NEBRASKA—Continued	
\$3,000 to \$5,000: Carl G.	\$3
Johnson 1 claim 2,500	2
BANCROFT-\$14,000	1
\$5,000 to \$8,000: Howard	NE
Saunder 1 claim 2,000	2
BEATRICE-\$205,000	1
Name not given 50,000	
Martin F. Eickmann 35,500	\$1
Name not given 25,000 \$12,000 to \$15,000: Arthur	\$3
A. Rhodes ,	
\$5,000 to \$8,000; Otis B. Heffelfinger	2 2
\$3,000 to \$5,000: Hannah J.	
\$3,000 to \$5,000; Hannah J. Macy, Charles B. Demp- ster, Miley Graves; 3	\$5,
names not given 23.125	
4 \$2,000 claims 8,000 2 \$1,000 claims 2,008	\$3,
BELDEN-\$15,000	1
	\$8.
Name not given 9,000 1 claim 2,038	00,
BRUNO-\$23,000	. 5
\$15,000 to \$20,000: Ludvik	\$5,
C. Hasik 1 claim 1,000	\$3,
CEDAR RAPIDS-\$16,000	1
\$8,000 to \$12,000: Bruno A.	2 1
Vandewaller 1 claim 1,510	12
CENTRAL CITY-\$27,000	
\$3,000 to \$5,060: Frederick	Na \$3,
C. Ratcliff; 1 name not	)
given 8,500 3 \$2,000 claims 6,500	3 \$
COLUMBUS-\$94,000	1
\$3,000 to \$5,000: Andrew O.	(
Christensen, Leo M. Giet-	\$3,
names not given 24,278	3
\$3.000 to \$5,000: Andrew O. Christensen, Leo M. Gietzen, David T. Martyn; 3 names not given 24,278 6 \$2,000 claims 12,000 2 \$1,000 claims 2,037	2 1
CORTLAND-\$17,000	1
\$12,000 to \$15,000; Earl L.	(
Carns	\$15
CRETE-\$34,000	\$8,
Vanek. Herman H	I
\$5,000 to \$8,000: Joseph Vanek, Herman H. Boden	\$5,
2 \$2,000 Claims 4,000	b
CROFTON—\$24,000	\$3,
\$12,000 to \$15,000: Chas. Ruden	n
Insurance Agent 3,032	6 \$
1 claim 2,000	5 \$

IH	E NATIONAL UNDERW
EDGAR—\$21,060 3,000 to \$5,000: Edward T. Wise, Fred A. Voor- hees 9,000 \$2,000 claims 4,000 ELMWOOD—\$21,000 ame not given 6,000 \$2,000 claims 4,000 claim 1,000 FALLS CITY—\$32,000 12,000 to \$15,000: J. In- gram Cain 3,000 to \$5,000: Willie M. Karet \$2,000 claims 4,048 \$1,000 claims 2,000	GREELEY—\$13,000 \$3,000 to \$5,000: Martin Flynn, Frank Moran. 10,000 HARDY—\$17,000 \$8,000 to \$12,000: Thomas D. Griffen 1,000 HASTINGS—\$132,000 Wm. M. Dutton
FARNAM-\$14,000	\$5,000 to \$8,000: Fred A.
5,000 to \$8,000: Hugh	P. Reischleim Name not given 3,000
Ralston 3,000 to \$5,000; Clarence	HOLDREDGE-\$37,000
C. Crampton  FREMONT—\$119,000	\$3,000 to \$5,000; Frank
3,600 to \$12,000: Andrew J. Williams, E. For-	given
J. Williams, E. For- ster 20,000	2 \$1,000 claims 2,000
5,000 to \$8,000; Farmer; 1	KEARNEY-\$96,000
name not given 12,151 ,,000 to \$5,009: Frank E. Sommers, Otis C. But- ton 7,000 \$2,000 claims 4.000 2 \$1,000 cla.ms 12,300	\$3,000 to \$5,000: Charlie P. Mitchell; Station Agent; 2 names not given 15,016 7 \$2,000 claims 14,000 3 \$1,000 claims 3,000 KENNARD—\$30,000
	\$20,000 to \$25,000: J. Floyd
GENEVA—\$39,000 ame not given	McCann 1,000 LEXINGTON—\$19,000 Name not given 10,000 Name not given 4,000 LIBERTY—\$20,000
GENOA-\$18,000	\$3,000 to \$5,000; Carl E.
\$,000 to \$5,000: John E. Young: 1 name not given	Mutchmore 2,027 claim 2,027 s \$1,000 claims 3,000 LINCOLN—\$947,000 Fred E. Walt 68,000 Name not given 66,190
GRAND ISLAND—\$231,000	Name not given 59,065
5,000 to \$20,000: Earl D. Bruce ,000 to \$12,000: Max Nie- mann ,000 to \$8,000: Bessie Neumann, Emil Wol- bach	Name not given 50,000 Name not given 26,000 Name not given 24,500 Name not given 15,000 Name not given 15,000 Name not given 15,000 Sa,000 to \$12,000: Albert R. Mitchell, Albert D. Paap, Warren J. Byer 30,335 \$5,000 to \$8,000: Elmer E. Ricker, Frank B. Balley, Wm. C. Elmelund, George A. Fisher; 1 name not given 31,772
\$1,000 Claims 5,000	giron

\$3,000 to \$5,000: Silad H.
Burnham, Charles A.
Shoemaker, Horace F.
Shearer, Mr. Armstron,
John H. Allyn, Henry J.
Hall, Alexander H. Keyes,
Marvin C. Johnson, Wm.
L. McKenney, Fred Jenkins, Charles A. Gregg: 9
23,000 claims. 58,000
40 \$1,000 claims. 40,500
Industrial: Co. No. 1, 27
claims 7,215 Martin oran. 10,000 Thomas 2,000 .... 32,000 Wm. H. 10,553 5,055 4,913 6,600 4,015 Fred A. ... 3,000 37.000 000 harlie P. 1 Agent; en... 15,016 .... 14,000 .... 3,000

\$3,000 to \$5,000: Arthur G.
Beard, Cora E. Bake, Albert C. Arend, Ivan E.
Adams, David W. Black,
Thomas A. Bronder, Wm.
C. Brunke, Charles F.
Davis, Luke G. Elias,
Harriet E. Ellsworth,
John H. Haney, Eugene
R. Lanke, Edmund G.
McGilton, Robert G.
Mackley, Edward M.
Martin, Angelo Randone,
Eugene Russell, F. E.



Maintain the splendid father and son relationship by providing for the future of that boy of yours through life insur-

McCOOK-\$54,000

MILLARD-\$24,000 8,000 to \$12,000: Wm. V. Dohren; 1 name not given ........... 21,000 MITCHELL-\$25,000 ame not given...... 10,000 \$2,000 claims...... 4,000 claim ...... 1,000 NEBRASKA CITY-\$73,000

NEWMAN GROVE-\$15,000 \$5,000 to \$8,000: Charles E. Barrett 33,000 to \$5,000: Albert C. Wurtzel

NORFOLK-895,000

NORTH PLATTE-\$124,000 

NORTHPORT-\$14,000 \$8,000 to \$12,000: Donald R. Dean

OAKLAND-\$41,000 \$8,000 to \$12,000: Thomas T. Kerl \$5,000 to \$8,000: Albert F. Hedman, Walter S. Mag-OMAHA-\$3,471,000

M. Boehler: 0 177,559 \$12,000 to \$15,000: 2 names not given 28,653 \$8,000 to \$12,000: E. G. Lantz; 8 names not 90,964

PAWNEE CITY-\$35,000

RANDOLPH-\$37,000

PALISADE-\$93,000 Wm. H. Smith...... 85,000 Name not given..... 5,000 \$2,000 claims...... 10,700 \$1,000 claims...... 4,000 \$15,000 to \$20,000: Albert
L. Harvey
\$5,000 to \$8,000: Henry O.

SAINT EDWARD-\$23 000 SCHUYLER-\$32,000 Mail Carrier ...... 10,66 \$5,000 to \$8,000: Roy V. Roach SCOTTSBLUFF-\$69,000 Name not given ...... 11,600 \$3,000 to \$5,000: Mark L. Atkins; 1 name not given ..... 6,000 3 \$2,000 claims .... 6,000

SEWARD \$40,000 \$8,000 to \$12,000: \$8,000 to \$12,000: Im;g Name not given..... 4 \$2,000 claims...... STERLING-\$63.000

Richard F. Frerichs... 36,00 Name not given..... 22,00 \$3,000 to \$5,000; Guy W. Reese 1 claim ..... 2,00 SUTTON-\$35,000 \$3,000 to \$5,000: Adam Deering 5 \$2,000 claims...... 10,18

TEKAMAH-\$22,000 \$5,000 to \$8,000: Attorney, 1 name not given.... 13 3 \$1,000 claims....... 3, \$1,000 claims...... VALENTINE—\$31,000

\$15,000 to \$20,000: George W. Stetter \$3,000 to \$5,000: Ivan E. Beckwith VALLEY-\$18,900

Insurance Agent ..... 10,0 \$3,000 to \$5,000: Edward E. WAYNE-\$39,000

Name not given...... 19, \$3,000 to \$5,000: Henry S, Bush, Albert M. Jacobs, Phares L. Miller.... 12, \$2,000 claims..... 6, WEST POINT-\$27,000

\$8,000 to \$12,000; August Pospishie Name not given...... 4 \$1,000 claims..... WHITE-\$14,000

\$8,000 to \$12,000; Fred M. WISNER-\$23,000

YORK-\$63,000

NEVADA

Total Payments in State	\$1,700,000
Decrease in Payments in 1933	
Percentage of Decrease	6%
Rank in Payments among States	49th
Rank in Population	491
Payments Per Capita	\$18.70

CARSON CITY-\$24,000 FALLON-\$32,000 8,000 to \$12,000; Anders Henriksen; 1 name not given 20,3 3,000 to \$5,000; Charles W. Renfro 1,5 \$8,000 to \$12,000: Vern F. Henry 2 \$2,000 claims...... 4,033 ELKO-\$32,000 GARDNERVILLE-\$15,000 GOLDFIELD—\$18,000 5,000 to \$2000 \$5,000 to \$8,000: Robert W. Cattermole 1 claim .............. 2,0 Name not given..... 5,000 1 claim ..... 1,000

Son's Insurance Enables Mother to Continue Business, Buy Annuity

CHICAGO.-The \$5,000 insurance money which was paid to me at the time of my son's passing, enabled me to defray all accrued expenses, to continue a business (in which we were both engaged) which had suffered on account of protracted illness of my son. I was also able to reinvest a good portion of this money in an annuity. I don't know how I would have managed without this insurance money, as I had lost considerable in bonds and real estate. I feel insurance is the best investment.-Mrs. Emily A. Foerster.

HOME OFFICE

We have several permanent General Agencies available. If you are interested, we invite your inquiry.

EBRASKA was granted statehood

in 1867. Only 20 years later Bankers

Life of Nebraska was founded on prin-

ciples which have enabled it to success-

fully weather the most severe financial

storms. Today our General Agencies

are established on the same fair and

sound principles which made our com-

pany a permanent part of a great state.

Founded in 1887

ikers Life Insurance Co.

LINCOLN, NEB

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NEVADA-Continue	d
LAS VEGAS-\$57,000	
Attorney	5,020
22 000 to \$5,000: Sadie	M.
Elwell; 1 name	not
given	9,000
2 \$2,000 claims	4,600
1 claim	
RENO-\$198,000	
\$15,000 to \$20,000: Elmo Dierker; Store Prop	H. rie-

Total Payments in State...

tor	
\$8,000 to \$12,000: Char	les
W. Hogue, Jr.	
\$5,000 to \$8,000: Physici	an,
Student	10,260
\$3,000 to \$5,000: 2 nan	nes
not given	6,385
4 \$2,000 claims	8,000
TONOPAH-\$32,000	
Physician	8,249
1 claim	2,500

.....\$11,200,000

Percentage of Decrease.	
Rank in Payments among	States
Park in Population	42nd
Payments Per Capita	\$24.10
CLAREMONT-\$85,000	KEENE-\$147,000
Name not given	Name not given 10,000 \$3,000 to \$5,000: 2 names
COLEBROOK-\$32,000	not given 9,000 2 \$2,000 claims 4,000
Name not given 20,000 2 \$1,000 claims 2,500	LACONIA-851,000
CONCORD—\$303,000 \$15,000 to \$20,000: John F.	not given 21,000 \$3,000 to \$5,000: A. S. Owen
Waters	LISBON-\$14,000
\$12,000 to \$15,000: Harold M. Berrie; 1 name not given	Name not given
Name not given 10,000 \$8,000 to \$12,000; Almon I.	MANCHESTER-\$1,071,000
Gauthier \$5,000 to \$8,000; Ralph K. Jordan	Name not given 65,000 Name not given 50,000 Name not given 35,000
Name not given 5,000 1 claim 2,507 6 \$1,000 claims 6,800	Dentist
6 \$1,000 claims 6,800 Industrial: Co. No. 1, 64 claims 14,289	not given 30,000 \$8,000 to \$12,000: Grocer; 2
DOVER-\$111,000	names not given 28,374 \$5,000 to \$8,000; Clerk, Coal
Name not given	

ust	DOVER-\$111,000
	Name not given 8,000
3,601	\$3,000 to \$5,000: 2 names
4,018	not given 8,000
	7 \$2,000 claims 14,000
M.	7 \$1,000 claims 7,000
м.	EXETER-\$30,000
- 1	\$3,000 to \$5,000: 3 names
D.	not given 15,000
	1 claim 2,000
L.	1 claim 1,000
2,631	FRANKLIN-\$66,000

FRANKLIN-\$66,000	Name no
Name not given	\$3,000 to not giv 5 \$2,000 c 6 \$1,000 c
GOFFSTOWN-\$42,000	Secretary
Name not given 20,000 \$3,000 to \$5,000: Annie B. Merrow; 1 name not given 7,000	\$3,000 to Gardner names 1 claim
1 claim 2,049	3 \$1,000 c

claim	1,000	
GORHAM-\$47,000		
Name not given	41,000	D
\$1,000 claims	2,533	2
GROVETON-\$13,000		12
Name not given	10,000	
HUDSON-\$22,000		A
Name not given	12.461	3

\$5,000: Sadie M. 1 name not	\$5,000 to \$8,000: Physician, Student 10,260 \$3,000 to \$5,000: 2 names
9,000 aims	not given 6,385 4 \$2,000 claims 8,000 TONOPAH—\$32,000
\$20,000: Elmo H. Store Proprie-	Physician 8,249 1 claim 2,500
JEW HA	MPSHIRE

## Decrease in Payments in 1933 \$2,700,000 Percentage of Decrease

ank in Population	
ayments Per Capita	\$24.10
CLAREMONT—\$85,000	KEENE-\$147,000
ame not given 7,063 ame not given 5,000 \$1,000 claims 5,000	Name not given 10,000
COLEBROOK—\$32,000	2 \$2,000 claims 4,000
ame not given 20,000 \$1,000 claims 2,500	\$8,000 to \$12,000: 2 names
CONCORD-\$303,000	not given
5,000 to \$20,000: John F. Waters	LISBON—\$14.000
2,000 to \$15,000: Harold M. Berrie; 1 name not given	Name not given
DOVER-\$111,000 ame not given 8,000	\$5,000 to \$8,000: Clerk, Coal Business, Clergyman; 1
000 to \$5,000: 2 names not given	sames, Ciergyman; 1 name rot given 22,232 \$3,000 to \$5,000: Pharmacist, Physician, Retired; 6 names not given 35,028 9 \$2,000 claims 18,000
EXETER-\$30,000	19 \$1,000 claims 19,000
000 to \$5,000: 3 names not given 15,000 claim 2,000	Industrial: Co. No. 1, 171 claims
claim 1,000	N 0 500

.507	Dentist 18,038	2 \$1,000 Citilian 2,000
,800	\$12,000 to \$15,000: 2 names	ATLANTIC CITY-\$991,000
,289	not given 30,000 \$8,000 to \$12,000; Grocer; 2	Name not given100,000 Edgar S. Steelman 59,050
	names not given 28,374	Name not given 52,300
000	\$5,000 to \$8,000; Clerk, Coal Business, Clergyman; 1	Name not given 28,500
000	name not given 22,232	\$15,000 to \$20,000: Fred Plum, Maria A. Gable 39,062
000	\$3,000 to \$5,000: Pharma-	\$8,000 to \$12,000: 3 names
000	cist, Physician, Retired:	not given 30,000
000	6 names not given 35,028	Proprietor 5,085
	9 \$2,000 claims 18,000	\$3,000 to \$5,000: Insurance
	19 \$1,000 claims 19,000	Agent: 7 names not
	Industrial; Co. No. 1, 171	given 35,607
000	claims 49,943	4 \$2,000 claims 8,000
000	NASHUA-\$26,000	8 \$1,000 claims 8,300 Industrial: Co. No. 9, 73
000	Name not given 8,500	claims 10,686
	Name not given 7,500	
000	\$3,000 to \$5,000: 4 names	AVON-\$84,000
000	not given 20,000	D. G. C. Sinclair 80,000
000	5 \$2,000 claims 10,000	BASKING RIDGE-\$48,000
600	6 \$1,000 claims 6,000	Name not given 46,700
000	PORTSMOUTH-\$189,000	BAYONNE-\$338,000
	Secretary 23,268	Name not given 23,000
000	Name not given 13,422	\$5.000 to \$8,000: 2 names
000	\$3,000 to \$5,000: Frederick	not given 13,200
	Gardner; Merchant; 3	\$3,000 to \$5,000: Sam Wald-
000	names not given 21,369	stein, DeWitt Van Bus-
049	1 claim 2,000	kirk, Nathan London; 1
000	3 \$1,000 claims 3,000	name not given 17,422
	WHITEFIELD—\$25,000	3 \$2,000 claims 6,000 8 \$1,000 claims 8,000
	Musician 10,119	
	Name not given 5 000	BEACHHAVEN-\$13,000

m	1 claim 2,000 3 \$1,000 claims 3,000
IAM-\$47,600	WHITEFIELD—\$25,000
not given 41,000 00 claims 2,533 OVETON—\$13,000	Musician
not given 10,000 DSON—\$22,000	WOODSVILLE—\$24,000  Merchant 9,042  Name not given 6,000
not given 12,461	3 \$1,000 claims 3,000

#### Pride That All Debts Were Paid Sustains Family's Morale

TEXARKANA, TEX .- My recent experience with life insurance has proved its inestimable value. I would, first of all, commend most highly the companies who paid my policies for their promptness and kindly consideration in making these adjustments. The collapse of my husband's real estate business prior to his death left us with many debts. His creditors knew of his insurance, so that we were able to borrow sufficient money to give my husband proper care during his last illness and he was greatly comforted by the knowledge that his debts would be paid. This has been done and our credit is unimpaired in this community in which my husband had so long enjoyed a reputation for honesty and integrity. This has sustained our family morale; in fact, has enabled us to meet problems that could have been met in no other way. I am writing my actual experience, my object being to express my gratitude for the blessing of life insurance and impress upon others its very great importance.—Mrs. B. H. Kill.

#### NEW JERSEY

Total Payments in State	.\$158,000,000
Increase in Payments in 1933	\$11,000,000
Percentage of Increase	6%
Rank in Payments among States	
Rank in Population	9th
Payments Per Capita	\$39.20

ABSECON-\$30,000	CAMDEN-\$895,000
ame not given 15,075 \$2,000 claims 5,000	\$8,000 to \$12,000: Elmer G. Riegert; 2 names not
ALLENHURST-\$217,000	given 31,000
me not given187,500	Name not given 3,000
me not given 10,000 .000 to \$5,000; 2 names	8 \$2,000 claims 16,000 9 \$1,000 claims 9,000
not given 10,000	Industrial: Co. No. 1, 557 claims
ANDOVER\$18,000	Industrial: Co. No. 9, 109
rmer	claims 12,533 CEDAR GROVE—\$27,000
ARLINGTON-\$97,000	Name not given 14.070
me not given 20,938	Name not given 9,070

	ARLINGTON-\$97,000	Name not given
	Name not given 20,938	Name not given
	Name not given 20,000 \$8,000 to \$12,000; Walter	CHATHAM-\$114,000
•	S. Montgomery	Florist
	Name not given 5,807	Name not given 1
	Name not given 5,000	\$8,000 to \$12,000: 2 nam
	2 \$2,000 claims 4,000 3 \$1,000 claims 3,000	not given
ı	ASBURY-\$27,000	not given 1
	Name not given 12,000 3 \$1,000 claims 3,000	1 claim
	ASBURY PARK-\$223,000	Name not given 2
-	Name not given 30,000 \$12,000 to \$15,000: Katie	
1	Spielfogel	
I	\$8,000 to \$12,000: 4 names not given 40,000	<b>经</b>
ı	\$3,000 to \$5,000: 2 names not given 8,000	
1	2 \$2,000 claims 4,300	
1	2 \$1,000 claims 2,000	
1		

BEACHHAVEN-\$13,000

Name not given..... 10 BERGENFIELD—\$78,000

\$8,000 to \$12,000: 2 names not given ...... 21,464 2 \$2,000 claims..... 4,000

BERNARDSVILLE-\$33,000 Name not given..... 10,000 1 claim ..... 1.003

BLOOMFIELD—\$344,000

BORDENTOWN-\$34,000

Name not given..... 9,853 1 claim ...... 1,000

BRADLEY BEACH-\$30,000

BRANCHVILLE-\$121,000

BROODLAKE PARK-

CALDWELL—\$92,000

\$22,000
Name not given..... 20,000
BURLINGTON—\$38,000

BOUND BROOK-\$58,000

	CEDAR GROVE-\$27,000
	Name not given 14,076
38	Name not given 9,070
00	CHATHAM-\$114,000
	Florist 60,385
07	Name not given 12,500
00	\$8,000 to \$12,000: 2 names
00	not given 19,895
00	Housewife 5,006
	\$3,000 to \$5,000: 3 names
	not given 13,000
00	1 claim 1,000
00	CINNAMINSON—\$23,000
0.0	Name not given 20,000

	CLARKSBORO—\$33,000	İ
	Name not given 28,260 1 claim 1,000	
	CLARKS LANDING-\$23,000	l
	Name not given 21,000	l
	CLEMHURST-\$50,000	l
	Dennis E. McMahon 48,000	ı
	CLEVELAND-\$34,000	ì
	Name not given 32,000	
١	CLIFFSIDE—\$31,000	į
	Furrier	
ı	CLIFTON-\$147,000	
	\$15,000 to \$20,000: Arthur S. Mahony	
	\$8,000 to \$12,000: Jozef Wdowiak; 1 name not	
ı	given 19,185 \$3,000 to \$5,000: 2 names	
١	not given 8.500	
ı	not given 8,500 2 1,000 claims 2,100	
ĺ	CLOSTER-\$27,000	
	\$8,000 to \$12,000: 2 names	
į	not given 20,000	
ı	Name not given 3,102	
Ì	COLLINGSWOOD—\$120,000	
	Company Treasurer 23,683 \$3,000 to \$5,000: 2 names	
I	not given	
ł	3 \$2,000 claims 6,000	
I	3 \$1,000 claims 3,000 COLONIA—\$38,000	
ı	D. L. Hedges 36,000	
l	CRANFORD-\$31,000	
ĺ	\$8,000 to \$12,000: 2 names	
I	not given 20,000	

	CRAWFORD—\$22,000
0	Name not given 10,000
0	2 \$2,000 claims 4,000
0	DEAL-\$195,000
0	
v	Name not given170,000
	Name not given 20,000
0	DENVILLE-\$41,000
	Name not given 30,000
0	\$3,000 to \$5,000: Edwin H.
	Stratford; 1 name not
	given 8,000
1	DUNELLEN-\$48,000
	Name not given 13,000
	1 claim 2.000
	1 claim 1,000
	EAST ORANGE-\$1,059,000
	Name not given198,000
5	George M. Beal 60,000
	Name not given 50,000
)	Name not given 45.000
)	Name not given 45,000 Name not given 33,000
	Name not given 27,000
	\$20,000 to \$25,000: 3 names
	not given 72,000
9	\$15,000 to \$20,000: 2 names
5	not given 40.000
	not given 40,000 \$8,000 to \$12,000: House-
3	wife, Realtor; 7 names
	not given 90.280
)	\$5,000 to \$8,000: Account-
)	ant. Merchant School
)	Principal, Attorney, 2 Retired: 5 names not given
	Retired: 5 names not
}	given 61.311
	\$3.000 to \$5,000: John R.
	Homer, Harry B. Clem-
1	mens; Attorney; 23 names
)	not given
)	13 \$2,000 claims 26,000
,	21 \$1,000 claims 21,000

Name not given..... 3,000 2 \$1,000 claims..... 2,500

### Outstanding Stability

 $\star$  Size, location, age — all are interesting factors as applied to a life insurance company but none of these compare in importance to Surplus above Liabilities.

This item in a company's financial statement is the true measuring rod which determines the strength and stability of the institution.

With Admitted Assets of \$16,616,706.65, the Guarantee Mutual Life of Omaha is one of the few companies having Surplus above Liabilities equal to 20% of its Legal Reserve.

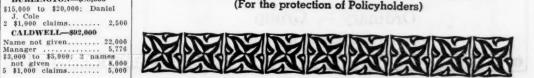
There may be larger and older companies in the United States, but it will be difficult to find one financially stronger or more safe than this sound and well managed purely mutual legal reserve company.

A copy of our booklet, "An Analysis of Our 32nd Annual Statement", will be mailed to anyone interested in a complete review of our financial condition.

> Write for details of the excellent Agency opportunities available in Twenty-seven states.



\* TOTAL SURPLUS \$2,568,388.63 (For the protection of Policyholders)



= | KEARNEY-\$165,000

1934

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Name 1 Name 1 \$15,000 not 8 \$12,000

G. Ca \$8,000

\$8,000 net a \$5,000 Town name \$3,000

PRIN Name r \$12,000

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Bank Claime n RED

RIDG

\$20,000 not g Name n \$8,000 t not g \$3,000 t not g 1 claim

RIDG:

\$1,000 RIDG

Name n Name n Name n Name n \$5,000 t not g: \$3,000 t not g: 2 \$2,000 7 \$1,000

ROSE ame n ame n

3,000 officer

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name 13,000 to Black

given \$2,000 \$1,000

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Executiv J. E. Ki \$20,000 in not gi Name no \$8,600 t Milligs

given hurch \$1,000

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NEW JERSEY-Continued	
EATONTOWN—\$85,000  Name not given 56,500  Name not given 27,092	"Insure While You
EGG HARBOR CITY—	vises Widow of
Farmer 10,032	My husband, having
2 \$1,000 claims 2,000	Over six years before mis
ELIZABETH-\$1,575,000	32, was not able to get most men, but we mana
Max Hassel	on his \$5,000 life insura
\$12,000 to \$15,000: Stephen	icy at the time of his de
name not given 43,977	we had been forced on
name not given 43,977 \$8,000 to \$12;000: George Dackermann; 8 names not	\$500 and \$350 on the podeath—with interest, etc.
es 000 to \$9 000: 2 names	\$4.016.32.
not given	My check came on D
4 \$2,000 claims 4,528 9 \$1,000 claims 9,000	diately paid his funeral
Industrial: Co. No. 1, 398	the mortgage on our hor
claims	in my name) which amou
ENGLEWOOD—\$249,000	a mortgage of \$84.07 on of \$114 on our automobil
Name not given 16,944	marker for my husband's
Name not given 16,944 Name not given 10,004 \$3,000 to \$5,000: Frank D. Phillips; 5 names not given 24,926 \$\$2,000 claims 6,100 1 claim 1,000	ning of 1934 I was able to
Phillips; 5 names not	a clean slate and a fee
3 \$2,000 claims 6,100	first time in ten years about making a building
1 claim 1,000 ESSEX FALLS—\$33,000	first Monday of the mo
	Being a young widow
Name not given 27,500 Purchasing Agent 2,050	been able to take over my
FAIR HAVEN—\$14,000 \$3,000 to \$5,000: Wesley W.	ance agency and am able
Kennerly; 1 name not	without having to touch surance money, which is
given 9,924 FAIRVIEW—\$29,000	have that comfortable fe
Contractor 15,087 \$3,000 to \$5,000: 2 names	day come along, the more boy has all the little luxi
\$3,000 to \$5,000: 2 names not given 10,000	customed and we are abl
FAN WOOD-\$14,000	home, although my pare
Name not given 10,048	from here and we are we
FAR HILLS—\$315,000 Name not given240,000	What I desire to say ab
Insurance Broker 50,587	"Insure while you're your
Name not given 15,000 FLEMINGTON—\$262,000	was taken out when he single man. We were i
	and in sound health but b
Name not given100,000           Name not given70,000           Name not given31,000           Name not given	a father, he was in the ho
Name not given 25,967 Banker 5,068	ing lost 40 pounds of w
2 \$2,000 claims 4,000	course he was never abl surance policy, but throu
1 claim	pensive years of diet, insi
	we managed to pay our
Name not given 10,000 \$3,000 to \$5,000: Publisher; 1 name not given 7,256	even though we had to b
GILEN RIDGE—\$134,000	So after my sad expeten years of married life
Name not given 50,000 \$12,000 to \$15,000: 2 names	husbands, "Insure while
not given 27,107 \$3,000 to \$5,000: 4 names	husbands, "Insure while y incurable diseases can cr word of warning."—A W
not given 16,052	word of warning."—A W
not given	
GRANTWOOD-\$31,000	TARRESON SEGONO
Retired	HARRISON—\$60,000 \$8,000 to \$12,000: 2 names not given 20,000
1 claim 1,298	HASBROUCK HEIGHTS—
HACKENSACK—\$664,000 Name not given 48,000	\$51,000
Name not given 30.066	Name not given 15,000 Name not given 6,000
\$12,000 to \$15,000: Mary R.	3 \$2,000 claims 6,000 4 \$1,000 claims 4,000
H. King: 3 names not	HIGH BRIDGE—\$21,000
given 56,500 Name not given 10,000 Merchant 5,131	Physician 11.038
\$3,000 to \$5,000: J. J. Mag-	\$3,000 to \$5,000: John J. Rufe
ner; 3 names not given. 16,310 7 \$2,000 claims 14,500 4 \$1,000 claims 4,000	HIGHTSTOWN—\$46,000
4 \$1,000 claims 4,000 Industrial: Co. No. 1, 251	Name not given 30,000 Merchant 11,773
Industrial: Co. No. 1, 251 claims 61,335	1 claim 1,000
HADDONFIELD—\$113,000	HILLSDALE—\$25,000 \$3,000 to \$5,000: Superin-
Name not given 20,000 Name not given 15,000 \$8,000 to \$12,000: 2 names	tendent; 2 names not
\$8,000 to \$12,000: 2 names not given 20,000	given 10,211 HOBOKEN—\$519,000
\$3,000 to \$5,000: 3 names	Name not given 10,000
not given	1 claim 2,000 8 \$1,000 claims 8,000
5 \$1,000 claims 5,000 HAMILTON SQUARE—	Industrial: Co. No. 1, 567
\$13,000	claims
\$3,000 to \$5,000: 2 names not given 10,000	claims
HAMMONTON-\$32,000	\$8,000 to \$12,000: Daniel J.
Name not given 20,000	Ellison

#### "Insure While You Are Young," Advises Widow of Diabetes Victim

My husband, having been ill with diabetes for over six years before his death at the early age of 32, was not able to get out and make money like most men, but we managed to keep our premiums on his \$5,000 life insurance policy paid. His policy at the time of his death, was 12 years old, but we had been forced on two occasions to borrow \$500 and \$350 on the policy, so at the time of his death—with interest, etc., deducted, I received only \$4.016.32. \$4.016.32.

My check came on Dec. 16, 1933, and I imme diately paid his funeral expenses of \$650, paid off the mortgage on our home (the title of which was in my name) which amounted to \$1,996.68, paid off a mortgage of \$84.07 on our furniture and another of \$114 on our automobile. I purchased a suitable

of \$114 on our automobile. I purchased a suitable marker for my husband's grave and at the beginning of 1934 I was able to start the New Year with a clean slate and a feeling of security. For the first time in ten years I did not have to worry about making a building loan payment on the first Monday of the month.

Being a young widow with only one child I have been able to take over my husband's general insurance agency and am able to "keep the ball rolling" without having to touch the balance of the life insurance money, which is in a sound place. But I have that comfortable feeling that, should a rainy day come along, the money is there for us. My boy has all the little luxuries to which he was accustomed and we are able to live here in our own home, although my parents live but a few blocks from here and we are welcome there.

What I desire to say about life insurance is this—

from here and we are welcome there.

What I desire to say about life insurance is this—
"Insure while you're young." My husband's policy
was taken out when he was only 19 and still a
single man. We were married when he was 22
and in sound health but by the time he was 25, and
a father, he was in the hospital with diabetes—having lost 40 pounds of weight in six months. Of
course he was never able to get another life insurance policy, but through those terrible and expensive years of diet, insulin and insulin reactions,
we managed to pay our annual premiums of \$146,
even though we had to borrow money to do so.

So after my sad experience, during our short

So after my sad experience, during our short ten years of married life, I say to all the young husbands, "Insure while you're young, for terrible, incurable diseases can creep upon you without a word of warning."—A Widow.

8	
	HASBROUCK HEIGHTS— \$51,000
0	Name not given 15,000
6	Name not given 6,000
U	3 \$2,000 claims 6,000
	4 \$1,000 claims 4,000
0	HIGH BRIDGE-\$21,000
0	Physician 11,038
1	\$3,000 to \$5,000: John J. Rufe
0	
0	HIGHTSTOWN—\$46,000
0	Name not given 30,000
	Merchant 11,773
5	1 claim 1,000
	HILLSDALE—\$25,000
0	\$3,000 to \$5,000: Superin-
0	tendent; 2 names not
	given 10,211
0	HOBOKEN-\$519,000
	Name not given 10,000
0	1 claim 2,000
0	8 \$1,000 claims 8,000
U	Industrial: Co. No. 1, 567
	claims
	Industrial: Co. No. 9, 100
	claims 18,002
0	HO-HO-KNO-\$13,000
0	\$8,000 to \$12,000: Daniel J.

Name not given 40,000	П
Name not given 40,000	Г
Name not given 20,000	П
Name not given 20,000	L
\$3,000 to \$5,000: 3 names	1
not given 12,000	H
6 \$2.000 claims 12.000	li
6 \$1 000 alaims 6 000	1
Industrial: Co. No. 9, 78	
claims 14,529	
JERSEY CITY-\$3,605,000	П
Name not given 70,000	1 5
Name not given 59,000	1
\$20,000 to \$25,000: Wm. C.	L
Heppenheimer; 3 names	1
not given 97,000	ı
	L
Name not given 14,977	1
\$8,000 to \$12,000: Kostanty	1
Urynowicz; 9 names not	1
given	1
\$5,000 to \$8,000: Clerk; 3	Г
names not given 24,062	1
\$3,000 to \$5,000: J. Philip	1
Bird, Thomas Murphy,	
Walter O'Mara, Edwin H.	1
Stratford; 11 names not	
given 59,589	1
13 \$2,000 claims 26,000	Ι.
38 \$1,000 claims 38,000	1
Industrial: Co. No. 1, 619	
claims	
Industrial: Co. No. 9, 162	1
claims 28,469	1
	4

IRVINGTON-\$822,000

KEARNEY-\$105,000	1 315
\$12,000 to \$15,000: 2 names	
not given 28,500 2 \$2,000 claims 4,000	10
LAKEHURST-\$58,000	\$3,0 n
Name not given 15,000	
Name not given 10,000	3 \$
\$3,000 to \$5,000: Wm. T.	N
Name not given 15,000 Name not given 10,000 \$3,000 to \$5,000: Wm. T. Hill; 2 names not given 12,000	Nar
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LAKEWOOD-\$18,000	Nar
\$8,000 to \$12,000: Katie	Nar
Spielfogel	\$20,
LEONIA-\$47,000	n
Name not given 15,000 Name not given 9,000 Name not given 3,000	\$15,
Name not given 3,000	\$12,
12 \$2,000 Claims 4,000	n
1 claim 1,000	\$8,0
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\$15,000 to \$20,000: 3 names	45,0
not given 60,000	10
1 claim 1,000	\$3,0 SI
LONG BRANCH—\$84,000	Sa
Name not given 5,000	CS
Name not given	B
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Broker	41 \$ 57 \$
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1 claim 2.000	cl
MAPLEWOOD-8679,000	Indi
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Name not given225,540 Name not given170,000	14.
Name not given 30,000	\$8,0
Name not given 30,000 \$25,000 to \$30,000: Arthur G. F. Lockwood	N
Name not given 25,000 \$15,000 to \$20,000: 2 names	Nan
\$15,000 to \$20,000: 2 names	3 \$2
not given 38,000 \$12,000 to \$15,000: 3 names	8 \$1
not given 43,000 \$8,000 to \$12,000: 3 names	Indu
\$8,000 to \$12,000: 3 names	N
Name not given 8,000	\$3,00
\$3,000 to \$5,000: Charles L.	no
Zeek; 3 names not	NI
\$5,000 to \$12,000: 3 names not given 29,500 Name not given \$,000 \$3,000 to \$5,000: Charles L. Zeek; 3 names not given 17,340 1 claim 2,000 9 \$1,000 claims 9,000 MATAMAN N. \$15,000	Nam
9 \$1,000 claims 9,000	NI
MATAWAN-\$16,000	Nam
Name not given 11,000	Exec
MAYWOOD-\$46,000	Pros
\$8,000 to \$12,000: 2 names	N
not given 24,000	Nam
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not given 60,000 000 to \$20,000: 3 names	not given 40.66 \$3,000 to \$5,000: Charles E.
000 to \$20,000: 3 names	\$3,000 to \$5,000: Charles E.
not given 30,000	Wirth; 2 names not given 12,5
not given 30,000 000 to \$5,000: 3 names not given 13,000	2 \$1,000 claims 2,16
\$2,000 claims 6,500	
claim 1,000	OCEAN CITY-\$66,000
NEWARK-\$6,943,000	Insurance Agent 46,5
me not given175,000	1 claim 1,56
me not given160,000	ORADELL-\$20,000
me not given 50,000	Name not given 10,00
me not given 50,000 as. E. Dalrymple 42,500	1 claim 1,00
	ORANGE-\$405,000
me not given 32,504	Name not given . 134 M
0.000 to \$25.000: 3 names	Name not given 30,66
not given 70.617	Name not given
5,000 to \$20,000: 2 names	Name not given 20,66
me not given 32,504 me not given 30,000 ,000 to \$25,000: 3 names not given 70,617 ,000 to \$20,000: 2 names not given 36,304 2,000 to \$15,000. 4 names	\$5,000 to \$8,000: Merchant; 2 names not given19,11 \$3,000 to \$5,000: 2 names not given
	z names not given 19,28
000 to \$12 000. Beats -:	not gived
not given 57,200 000 to \$12,000: Benjamin Padwee; 12 names not	8 \$1,000 claims 8,00
iven	Industrial: Co. No. 1, 250
000 to \$8,000: Jeweler;	not gived 5,44   10   10   10   10   10   10   10
0 names not given. 68,708	Industrial: Co. No. 9, 117
iven	CIAIMS 22,18
lam Biok Cremenia Bali	PALISADE-\$165,000
astro, Frederick Disch,	Name not given 82,14
Benjamin Kemelhor, M.	Name not given 15,69
Benjamin Kemelhor, M. Adesky; Salesman; 17	Name not given
emor not given 102 467	claims 38,34
\$2,000 claims 82,000 \$1,000 claims 57,000 lustrial: Co. No. 1, 496	PARK RIDGE-\$12,000
bustrial Co No 1 496	
CO, 410, 1, 100	\$3,000 to \$5,000: John F.
laims	Carrety: 1 name not
ustrial: Co. No. 9, 302	Carrety; 1 name not
lustrial: Co. No. 9, 302 laims 48,661	Garrety; 1 name not given 10,666
iustrial: Co. No. 9, 302 laims	Carrety; 1 name not given
lustrial: Co. No. 9, 302 laims	Carrety; 1 name not given 10,666  PASSAIC—\$861,000  Name not given 60,686
lustrial: Co. No. 9, 302 laims	Garrety; 1 name not given 10,600  PASSAIC—\$\$861,000  Name not given 20,600  Name not given 20,600  \$\$8,000 to \$12,000: Henry C
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	Garrety; 1 name not given 10.60  PASSAIC—\$861,000  Name not given 60.60  Name not given 20.60  \$8,000 to \$12,000: Henry C.  Barlow; 1 name not given 20.60  \$5,000 to \$5,000: Manager; 3 names not given 20.60  \$3,000 to \$5,000: Mary Sylvester; Merc hant; 2 names not given 15.51  \$2,000 claims 16.60
Section   Sect	Garrety: 1 name not given 10,600  PASSAIC—\$861,000  Name not given 60,600  Name not given 20,600  \$8,000 to \$12,000: Henry C.  Barlow: 1 name not given 20,600  \$5,000 to \$5,000: Manger; 3 names not given 28,700  vester; Merchant; 2 names not given 21,551  \$2,000 claims 15,551  \$2,000 claims 10,600  \$1,000 claims 2,500  \$1,000 claims
Ustrial: Co. No. 9, 302     Iaims	Garrety; 1 name not given
Ustrial: Co. No. 9, 302     Iaims	Garrety: 1 name not given 10,600  PASSAIC—\$861,000  Name not given 60,600  Name not given 20,600  \$8,000 to \$12,000: Henry C.  Barlow: 1 name not given 20,600  \$5,000 to \$5,000: Manger; 3 names not given 28,700  vester; Merchant; 2 names not given 21,551  \$2,000 claims 15,551  \$2,000 claims 10,600  \$1,000 claims 2,500  \$1,000 claims
Section   Sect	Garrety: 1 name not given 10,600  PASSAIC—\$861,000  Name not given 60,600  Name not given 20,600  \$8,000 to \$12,0000: Henry C.  Barlow: 1 name not given 20,500  \$5,000 to \$8,0000: Manager; 3 names not given 28,500  \$3 names not given 28,500  vester; Merc hant; 2 names not given 12,501  \$2,000 claims 12,501  \$1,000 claims 12,501  \$1,000 claims 2,500  Industrial: Co. No. 1, 321  claims 99,400  Industrial: Co. No. 9, 75  claims 20,111  PATERSON—\$1,145,000
Ustrial: Co. No. 9, 302	Garrety: 1 name not given 10,600  PASSAIC—\$861,000  Name not given 60,600  Name not given 20,600  \$8,000 to \$12,0000: Henry C.  Barlow: 1 name not given 20,500  \$5,000 to \$8,0000: Manager; 3 names not given 28,500  \$3 names not given 28,500  vester; Merc hant; 2 names not given 12,501  \$2,000 claims 12,501  \$1,000 claims 12,501  \$1,000 claims 2,500  Industrial: Co. No. 1, 321  claims 99,400  Industrial: Co. No. 9, 75  claims 20,111  PATERSON—\$1,145,000
Ustrial: Co. No. 9, 302	Garrety: 1 name not given 10,600  PASSAIC—\$861,000  Name not given 60,600  Name not given 20,600  \$8,000 to \$12,0000: Henry C.  Barlow: 1 name not given 20,600  \$5,000 to \$8,0000: Manager; 3 names not given 28,500  \$3 names not given 28,500  vester; Merc hant; 2 names not given 24,500  \$2 \$1,000 claims 12,500  \$3 2,000 claims 12,500  \$4 \$1,000 claims 2,500  Industrial: Co. No. 1, 321  claims 99,400  Industrial: Co. No. 9, 75  claims 20,111  PATERSON—\$1,145,000  Name not given 21,600  Name not given 21,600  Name not given 21,600
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Section   Sect	Garrety; 1 name not given
Security   Security	Garrety; 1 maine not given 10,89  PASSAIC—\$861,000  Name not given 60,89  \$8,000 to \$12,000: Henry C.  Barlow; 1 name not given 20,89  \$5,000 to \$8,000: Manager; 3 names not given 23,37  \$3,000 to \$5,000: Mary \$91- vester; Merchant; 2 names not given 12,59  \$2,000 claims 10,89  \$1,000 claims 10,89  \$1,000 claims 2,89  Industrial: Co. No. 1, 321 claims 99,81 Industrial: Co. No. 9, 75 claims 20,111  PATERSON—\$1,145,000  Name not given 21,89  \$15,000 to \$26,000: Silk Manufacturer; 2 names not given 21,89  \$8,000 to \$12,000: Richard A. Gerhardt Name not given \$1,89  \$3,000 to \$5,000: Jacob Lef- kowitz, Robert A. Trimble; \$ Rames not given 3,500 to \$5,000: Jacob Lef- kowitz, Robert A. Trimble; \$ Rames not given 3,500

#### Invests Husband's Insurance Money in Annuities—Keeps Home

MONMOUTH, ILL.-My late husband, Newell MONMOUTH, ILL.—My late husband, Neweil D. Bowker, left me \$6,027 life insurance and \$86 sick benefit. My husband was manager of the Consumers Company, a coal, ice and building material business. He was a Rotarian and treasurer of our church and for three years was president of the chamber of commerce. His insurance paid all funeral expenses and debts. Otherwise I would have had to sell my home and vacant lot, my two children are married and have homes of their own. My home was free from mortgage and I am happy that I can now see my way to live in it as it has been our home for the past 30 years. I am 63 years old so this is the way I managed to live independently. I bought an annuity w \$5,000 in the Prudential for which I receive \$29.15 each month as long as I live. The annuity has refund provision so in case of my death my children will get the principal. As I could only get 2 percent at the bank on my savings account I took what was left of the \$1,000 I held out of the insurance, my savings and what I received from the sale of our automobile and bought another refund annuity for \$1,000 on which I will receive \$73.10 each year. This will take care of my taxes so I am free from worry on that account.

It took me some time to decide what was the best way to place the insurance money and I think buying an annuity in a safe company is the best plan. I chose the Prudential as my husband had een paying in that one 37 years. He had so much faith in the Prudential that he had our oldest son take out a 20-year policy which is now paid up.— Mrs. Clara Bowker.

NEW JERSEY

PENNSYLVANIA

NEW YORK

#### INDUSTRIAL—INTERMEDIATE

#### The Colonial Life Insurance Company

OF AMERICA HOME OFFICE—JERSEY CITY, NEW JERSEY

Ordinary — Group

"A Good Company To Represent -Represent a Good Company'

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Name not given.....
Name not given.....
Name not given....
Name not given....
Name not given....

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	1934 Edition	
	NEW JERSEY—Continued	\$3,000 to \$5, O'Leary
	PENNINGTON—\$35,000 \$8,000 to \$12,000; 2 names	2 \$1,000 claim SOUTH OR.
	not given 20,000	Name not giv
	claim 1,000	Name not giv
	PERTH AMBOY—\$115,000 2 \$2,000 claims 4,000	Name not giv Name not giv Name not giv Name not giv Piano Mercha
	6 \$1,000 claims	lasine not give
	claims	\$12,000 to \$15 not given \$8,000 to \$1 Dunn; Who
	Name not given 12,542 2 \$2,000 claims 4,000	gist; 5
	1 claim 1,000	\$5,000 to \$8,00
	PLAINFIELD—\$525,000 Name not given 34,000	6 names no \$3,000 to \$5,0
	Name not given 50,000 \$15,000 to \$20,000: 2 names	not given . 5 \$2,000 claim 1 claim
	12.000 to \$15.000; Nathan	SPRING LA
	G. Campbell \$8,000 to \$12,000: 2 names not given 20,000	B. F. Richard Name not give
ì	not given 20,000 \$5,000 to \$8,000: Samuel Townsend; Retired; 1	Name not give Name not give \$3,000 to \$5,0
	name not given 18,521 \$3,000 to \$5,000: 3 names	not given
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	5 \$1,000 claims 5,023 PRINCETON—\$176,000	Name not give
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	\$12,000 to \$15,000: 2 names not given 30,000 \$8,090 to \$12,000: 5 names	Rollier SUMMIT—\$2
100	not given 50.000	Name not give
18 18	Name not given 6,000 4 \$2,000 claims 8,058 2 \$1,000 claims 2,000	,
	RAHWAY-\$120,000	1
	\$8,000 to \$12,000: 2 names not given 20,600	
	4 \$1,000 claims 4,000 RAMSEY—\$27,000	
	Bank Clerk       5,082         Name not given       5,000         1 claim       1,000	
ı	1 claim 1,000 RED BANK-\$229,000	
۱	Name not given 106,250	
	Name not given 81,078 \$8,000 to \$12,000: Herbert A. N. Straus	
ı	3 \$1,000 claims 3,000 RIDGEFIELD—\$111,000	
	\$20,000 to \$25,000: 2 names	
ı	not given 46,480 Name not given 15,000 \$8,000 to \$12,000: 2 names	
	not given 20,000 \$3,000 to \$5,000: 2 names	
	not given 8,954 1 claim 2,034	
	RIDGEFIELD PARK— \$38,000	
	\$5,000 to \$8,000: 3 names not given 18,367	
	1 claim 2,000 2 \$1,000 claims 2,000	
	RIDGEWOOD-\$195,000	
	Name not given         50,000           Name not given         26,000           Name not given         22,500	
ı	\$5,000 to \$8,000: 2 names	
ı	\$3,000 to \$5,000: 2 names	
ı	2 \$2 800 claims 4 2 20	
ı	7 \$1,000 claims 7,000 ROSELAND—\$46,000	
	Name not given 35,335 Name not given 7,000	
	ROSELLE—\$82,000	
	Officer Ship Architect: 9	
	names not given 16,000 2 \$1,000 claims 2,000 RUMSON—\$62,000	
ı	Name not given 25,406 Bank President 16,540	
۱	BUNNEMEDE-322,000	
۱	Name not given 16,800 1 claim 1,000	
ı	BUTHERFORD COOL DOG	
ı	Wm. T. Cooper	
۱	name not given 19,091	
۱	\$3,000 to \$5,000: Daniel D.  Black; 6 names not given 28,000	
۱	4 \$2,000 claims 9,000	
۱	SELECTI-863.000	
۱	Manufacturer 20,100	
۱	Name not given	
۱	Executive	
۱	E. Kilpatrick 55,249	
۱	not given 47,000 Name not given 15,000 \$8,600 to \$12,000: G. Mc- Milligan; 1 name not given 22,000	
۱	Milligan; 1 name not	
۱	Allreh D	
۱	SOUTH AMPON SACOR	L
ı	Name not given 25,000	7

	1
\$3,000 to \$5,000: Thomas	Name not given 25,
O'Leary	\$15,000 to \$20,000; 4 names
2 \$1,000 claims 2.000	not given 78,
CONTRACTOR MADE AND	Name not given 15,
SOUTH ORANGE—\$628,000	\$8,000 to \$12,000: 4 names
Name not given104,626	not given 38,
Name not given100,000	\$5,000 to \$8,000: 2 names
Name not given 63,780	not given 11.
Name not given 45.000	\$3,000 to \$5,000: 3 names
Name not given 57,000	not given 13,
Piano Merchant 21,034	2 \$1,000 claims 2,
Name not given 18,330	SUSSEX-\$65,000
\$12,000 to \$15,000: 3 names	4. 1.
not given 41,400	\$25,000 to \$30,000: Louis
\$8,000 to \$12,000: S. M.	Stout; 1 name not
Dunn; Wholesale Drug-	given 54,
gist; 5 names not	2 \$1,000 claims 2.
given 70,885	TEANECK-\$53,000
\$5,000 to \$8,000: Merchant:	\$8,000 to \$12,000: 2 names
6 names not given 44,989	not given 20.
\$3,000 to \$5,000: 3 names	
not given 15,000	Salesman 5,
5 \$2,000 claims 10,000	Name not given 3, 4 \$2,000 claims 8,
1 claim 1,000	
SPRING LAKE-\$540,000	TENAFLY-\$74,000
B. F. Richardson 425,000	Name not given 25,
Name not given £0,000	Name not given 10,
Name not given 25,000	\$3,000 to \$5,000: 2 names
Name not given 10,000	not given 10.
\$3,000 to \$5,000: 2 names	2 \$2,000 claims 4,
not given 10,000	TOM'S RIVER-\$13,000
SOUTH PLAINFIELD-	Name not given 10,
\$14,000	TRENTON-\$1,230,600
Name not given 10,000	Name not given 46.
SOUTH VINELAND-\$15,000	\$15,000 to \$20,000: 2 names
\$8,000 to \$12,000: Emil A.	not given 37,
Rollier	\$8,000 to \$12,000: 7 names
	not given 71.
SUMMIT-\$283,000	\$5,000 to \$8,000: Attorney;
Name not given 50,000	2 names not given 18.6

05.000	e2 000 to e5 000. 11 manual
25,000	\$3,000 to \$5,000: 11 names
00: 4 names	rot given 49,098
78,254	13 \$2,000 claims 26,000
15,000	21 \$1,000 claims 21,000
00: 4 names	Industrial: Co. No. 1, 327
38,653	claims 89,082
0: 2 names	Industrial: Co. No. 9, 282
11,099	claims 51,462
0: 3 names	UNION-\$42,000
13,000	
2,001	Name not given 27,000
000	1 claim 2,321
,000	1 claim 1.000
,000: Louis	UNION CITY-\$52,000
name not	Insurance Agent 10,123
54,000	Name not given 5,000
2,022	7 \$1,000 claims 7,500
53,000	
	UPPER MONTCLAIR-
0: 2 names	\$349,000
20,811	Carol E. Dengler 60,000
5,728 3,000	Name not given 41,280
3,000	Name not given 35,000
8,000	Name not given 35,000
74,000	Name not given 30,000
	\$20,000 to \$25,000: 2 names
25,000	not given 50,000
10,000	\$8,000 to \$12,000: Manager;
0: 2 names	2 names not given 30,000
10,000	\$5,000 to \$8,000: 2 names
4,000	
3-813,000	not given 13,690
	\$3,000 to \$5,000: Banker; 5
10,000	names not given 22,854
1,230,000	1 claim 2,000
46,000	VENTNOR-\$101,000
0: 2 names	Name not given 24,000
37,000	\$8,000 to \$12,000; 2 names
0: 7 names	not given 20,000
71,859	Name not given 5,000
: Attorney;	4 \$2,000 claims 8,000
	5 \$1,000 claims 5,000
given 18,677	0 41,000 Claims 0,000

ı	VERONA-#51,000
Ī	\$15,000 to \$20,000: Ernest
ı	H. Bates
ŀ	Name not given 7,000
	Name not given 5 000
	1 claim 2,000
	3 \$1,000 claims 3,000
	VINELAND\$46,000
	Name not given 11,140
	Baker 5,001
	1 claim 2,000
	4 \$1,000 claims 4,000
	WASHINGTON-\$52,000
	Name not given 12,000
	\$3,000 to \$5,000: 3 names
	not given 15,000
	9 \$2 000 alaima 4 000
	2 \$2,000 claims 4,000 1 claim 1,080
	1 claim 1,080
	WATCHUNG-\$14,000
	\$3,000 to \$5,000; 2 names
	not given 10,000
	WEEHAWKEN-\$54,000
	Name not given 35,000
	Name not given 11,000
	1 claim 1,500
	WESTFIELD-\$318,000
	Name not given106,500
	\$20,000 to \$25,000: Manu-
	facturer; 1 name not
	given 41,273
	Name not given 15,000 Name not given 10,000
	Name not given 10,000
	\$3,000 to \$5,000: 2 names
	not given 9,752
	2 \$2,000 claims 4,000
	5 \$1,000 claims 5,000

	WEST MILFORD-\$25,000
	Name not given 15,000 Name not given 5,000
00	WESTMONT-\$23,000
00	\$15,000 to \$20,000: G.
00	Thomas Flack
	WEST NEW YORK-\$22,000
40	Name not given 10,000
01	WEST ORANGE-\$596,000
00	Name not given 155,000
00	Name not given 94,000
	Name not given 50,000
	Name not given 30,000
00	Name not given 28,130
	\$20,000 to \$25,000: 3 names
0.0	not given 75,000
00	\$8,000 to \$12,000: Frank
80	Koewing; 1 name not
	given 20,000
	Company Vice-Pres 5,009
00	\$3,000 to \$5,000: 3 names
00	not given 11,086
	1 claim 2,531 6 \$1,000 claims 6,000
00	6 \$1,000 claims 6,000
00	WOODBURY-\$74,000
00	\$3,000 to \$5,000: 2 names
	not given 10,000
	1 claim 2,500
00	2 \$1,000 claims2,001
	WOODCLIFF LAKE-\$32,000
73	Name not given 10,000
00	Name not given 4,000
00	6 \$1,000 claims 6,000
00	WYOMING-\$22,000
52	\$8,000 to \$12,000; J. C.
00	Philyss \$12,000: 5. C.
00	Name not given 5.000

(Number 4 of a Series)

#### The NEW Federal Reserve LIFE-TIME PLAN

#### Is Your Daily Procedure Organized?

Definite standards of performance are required of our field representatives in their appointment as policyholders' consultants.

The new Federal Reserve LIFE-TIME Plan

as policyholders' consultants.

The new Federal Reserve LIFE-TIME Plan recognizes life underwriting as a profession, and it is necessary that our consultants have the ability and do deliver a professional service to clients. In establishing and maintaining a professional relationship with clients, consultants are called upon to enlarge the scope of activities of the average life underwriter. Periodic service calls and other services to policyholders are required of them. These additional duties obviously make essential a high degree of organization of the consultant's working time. To assist them in properly organizing their time, we have outlined a plan of organized daily procedure. The purpose of this procedure is not an attempt at regimentation, but is merely another step in our plan to place the management of life insurance production on a scientific basis.

We have prepared special forms which assist consultants to plan each day's work, to make reports, and to maintain a record of their activi-

Principles

We believe that the interests of Policyholders, Field Force and Company are exactly parallel,

We believe that wastage in the Life Insurance business is borne by Policyholders, Field Force and Company alike,

We believe that Standards of Performance are attainable which will eliminate waste, and

We believe that these principles should find expression in the relationship entered into between the Field Force and the Company.

ties. Analyses of these reports are made at the home office, and each consultant is given the oportunity to compare his efficiency with other consultants and with the entire group.

From these detailed reports the company receives information concerning policyholders which is valuable, and we pay our consultants to secure these facts. This is one of the factors taken into consideration in establishing the scale of remuneration to consultants. Their compensation is on an entirely new basis for field representatives of life insurance companies, and represents an attempt by this company to pay them for the present and continuing worth of their business. Finally, they are assured a LIFE-TIME income on retirement, based on their performance while actively representing the company.

The LIFE-TIME Plan has been enthusiastically received by our field force. We will gladly explain it more fully on request.

B. FRANK BUSHMAN President



GEORGE L. GROGAN Agency Vice-President

KANSAS CITY, KANSAS

#### NE

Total Payments in State.		\$4,400,000
Rank in Payments among	States	47th
Rank in Population		
Payments Per Capita		\$10.30

ALBUQUERQUE \$622,000
Joseph L. E. Cox 75,606
Name not given 67,306
Jacob A. Fenberg 37,500
\$15,000 to \$20,000; Samuel
P. Routt. Max Krisberg:
1 name not given 46,877
Shoe Merchant 15,000
\$8,000 to \$12,000: Julia E.
Tessier, Charles G. Zaph,
Graysen D. Ramsey; 1
name not given 40,277
\$5,000 to \$8,000: Leon Fleig;
Proprietor 13,088
\$3,000 to \$5,000: Alfred H.
Vogt. George S. Downer.
Frank B. Fritz; Realtor,
Teacher: 2 names not
given 26,482
18 \$2,000 claims 36,000

23 \$1,000 claims	
Industrial: Co. No. 12	5,0
BERNALILLO-\$15,000	
\$3,000 to \$5,000: Sosimo de Baca	C.
1 claim	2,00
CAR LSBAD-\$40,000	
\$3,000 to \$5,000; Frederi W. Cook	ck
1 claim	2,03
1 claim	1,00
CLOVIS-\$32,000	
1 claim	2,38
4 \$1,000 claims	4,00

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1	clair	m												۰	۰	2
	COR	0	N	4.		9	ti	9	2.4	n	0	n				

	-			
FOL	80	N-88,00	10	
\$3,000	to	\$5,000:	Albert	H

GLENCOE-\$15,000								
\$8,000	to	\$12,000:	Tom	W				

PITTSBURGH

10

COMPANY

INSURANCE

RELIANCE

W MEXICO	\$3,000 to \$5,000: Co President, 1 nam given
State       \$4,400,000         among States       .47th         on       .45th         pita       \$10.30	4 \$2,000 claims 2 \$1,000 claims SANTA RITA—\$18 Name not given 2 \$2,000 claims

LAS CRUCES-\$62,000
\$8,000 to \$12,000: James B.
Wray; 1 name not
given 24,000
\$5,000 to \$8,000: Wm, P. B.
McSain
\$3,000 to \$5,000: Clarice E.
D. Mayfield; Attorney,
Insurance Man 10,030
1 claim 2,000

2 \$1	000 claims 2,000
LA	S VEGAS-\$114,000
	not given 30,000
\$15,0	00 to \$20,000: 2 names
not	given 37.608
\$8,00	to \$12,000: 2 names
not	given 20,000
Phys	cian 5,667
	000 claims 4,000

LOS	L	UNAS—\$1	8,000
\$8,000 M. (			Eduardo
241.	rei	0	

\$	3,000 t															
	Schiele	3;			1			3	n	8	ι	n	1	6	1	not
	given															
1	claim				٠											2,286
1	claim			0	٠	۰	٠			۰		۰				1,000
	PORT	1	L	I	C#	8	_	-	8	1	8	,0	0	10	•	
2	\$2,000		c	1:	ai	ir	n	8								4.000
2	\$1,000		c	la	al	ix	n	8								2,000

	PORTALES-\$18,000	
ı	2 \$2,000 claims	. 4.000
	2 \$1,000 claims	2,000
	ROSWELL-\$75,000	
	Name not given	7,360
	\$3,000 to \$5,000: Hard	ld E.
1	2 \$2,000 claims	4,000
ı	4 \$1,000 claims	4,000
ı	SANDOVAE-87,000	

Name not given 5,052
SANTA FE-\$132,000
\$20,000 to \$25,000: Presi-
dent of Bank, Teach-
er 43,345
\$8,000 to \$12,000: Banker,
2 names not given 28,179 \$5,000 to \$8,000: Arthur
Solieman

\$3,000 to \$5,000: Company President, 1 name not given 7,283 4 \$2,090 claims 8,200 2 \$1,000 claims 2,000 SANTA RITA—\$18,000	Giddings; 1 name not given 6,000
Name not given 6,325 2 \$2,000 claims 4,045 SILVER CITY—\$31,000	1 claim

#### NEW YORK

Total Payments in State				ŧ,	54	11	C	0	0 000
Increase in Payments in 193									
Percentage of Increase									
Rank in Payments among S									
Rank in Population					,				1s
Payments Per Capita	 							\$	50.70

000 to \$12,000: Attorney:  1 name not given 19,033  000 to \$8,000: Manufacturer: Attorney: 1 name not given 16,088  men not given 5,000  \$2,000 claims 6,578  \$1,000 claims 5,000  dustrial: Co. No. 1, 136
claims 32,963 AMITYVILLE—\$36,000 Ime not given. 7,000 and Trimmer 3,065 claim 2,000 ASTORIA—\$79,000 Ime not given. 15,000 [juster 5,002 3 names not given 13,704 \$2,000 claims. 12,000 \$1,000 claims. 3,000 ATTICA—\$23,000
a d

27 \$2,000 claims	54,000
53 \$1,000 claims!	53,000
Industrial: Co. No. 1, 7	53
claims1	57,694
ALBION-\$58,000	
Name not given	13.000
\$8,000 to \$12,000: Louie	
Wilson	
Farmer	3.019
2 \$2,000 claims	4.014
2 \$1,000 claims	2,000
ALEXANDRIA BAY- \$31,000	
Y 1 Y	

,	\$31,000
	Laundry Proprietor 9,611 \$3,000 to \$5,000: 2 names
1	\$3,000 to \$5,000: 2 names
	not given 10,000
	not given 10,000 2 \$1,000 claims 2,072

#### Noted Merchant and Philanthropist Leaves \$650,000 Life Insurance

NEW YORK.—Herbert Nathan Straus, who left \$650,000 life insurance, was vice-president of R. H. Macy & Co., of New York, and president of L. Bamberger & Co. of Newark, N. J., two of the largest department stores in the United States. He was in his fifty-second year. Death was due to heart disease. He was a brother of Jesse Isidor Straus, Ambassador to France, and Percy & Straus. All three of the brothers had long been connected with Macy's.

Mr. H. N. Straus was well known for his philan.

connected with Macy's.

Mr. H. N. Straus was well known for his philanthropies. He was a patron of the arts and prominent in Republican party affairs. During the World War he served on the staff of Former President Hoover in the Food Administration. He was also a member of the first Citizen's Military Training Corps, organized at Plattsburg in 1916. In 1918 he received his captain's commission in the Motor Transport Corps just before the Armistice. Mr. Straus and his two brothers made generous donations to Harvard, their alma mater. He served on the boards of many philanthropic and charitable organizations. and charitable organizations.

## BABYILON-\$33,000 BALDWIN-\$117,000 BALDWINSVILLE-\$22,000

e not given..... 10,000 ,000 claims..... 2,766

AUBURN-8523,000

\$15.000 to \$20,000: A. Middleton	W.
BATAVIA-\$153,000	
Name not given \$8,000 to \$12,000: Lewis Aldridge	
Name not given 2 \$2,000 claims 6 \$1,000 claims	3,000 4,600 6,000
BATH-\$31,000	
Name not given Name not given 1 claim	6,000 3,000 1,005
BAY SHORE-\$59,000	
Walter J. Blair Name not given	

ame not given..... 10,000 \$1,000 claims..... 4,000

BALSHORE-\$22,000

Waiter J. Diair 42,00
Name not given 4,00
1 claim 2,75
BAYSIDE-\$43,000
\$8,000 to \$12,000: 2 names
not given 21.54
\$3,000 to \$5,000: Frank S.
Stelling: 2 names not
given 11,07
2 \$1,000 claims 2,00
BEAVER FALLS-\$18,000
\$3,000 to \$5,000: 3 names
not given 15,00
BELLE HARBOR-\$42,000
\$15,000 to \$20,000: H. Rob- ert Burney
Retired 10,13
1 claim 2,00
BINGHAMTON-\$1,030,000
\$20,000 to \$25,000: David

ert Burney	Name not given	88,000
Retired 10,138	Name not given	86,899
1 claim 2,000	Merchant	80,902
	Name not given	80,000
BINGHAMTON-\$1,030,000	Name not given	80,000
\$20,000 to \$25,000: David	F. R. Thorns	79,165
Rothschild: 1 name not	Name not given	65,000
given 46,000	Name not given	63,328
Name not given 19,358	Name not given	63,000
Name not given 15,000	Name not given	57,750
\$8,000 to \$12,000: 2 names	Name not given	50,000
not given 20,000	Name not given	50,000
\$5,000 to \$8,000: H. W.	Name not given	50,000
Gruschurtz	Name not given	50,000
\$3,000 to \$5,000: Wilna H.	Manufacturer	45,180
Wilcox; 5 names not	Name not given	45,000
given 24,178	Name not given	43,000
9 \$2,000 claims 18,500	Name not given	40,000

ľ	
	25 \$1,000 claims 25,000 Industrial: Co. No. 1, 135 claims 32,095
	BRIARCLIFF MANOR— \$31,000
	\$15,000 to \$20,000: Gelston B. Morris Name not given 6,000
	BRIGHTON-\$77,000
1	Wm. R. Hill
	BRONX-\$4,359,000
1	Name not given
40	\$20,000 to \$25,000: Insurance Manager: 2 names
40	not given
400	not given
	given
	3,000 to \$5,000; James Stone, Harry Harper, Donald T. Bailey, Isidore Yoffle; Housewife; 17 names not given105,739
4	14 \$2,000 claims 68,000 4 \$1,000 claims 44,000 ndustrial: Co. No. 9, 186

Industrial: Co. No. 9, 186
claims 41,708
BRONXVILLE-\$430,000
Merchant
Company Vice-Pres 55,220
Name not given 50,000
\$15,000 to \$20,000: 2 names
not given 40,000
\$12,000 to \$15,000: George
B. Caldwell; 1 name not
given 27,119
\$8,000 to \$12,000: 6 names
not given 60,000
\$3,000 to \$5,000; Wm. W.
Evans, 2 names not
given 11,000
\$2,000 claims 10,000
claim 1,000

,	* Eva	ns,	2	na	m	es		not	
	give							11,0	
	5 \$2,0	00 c	lain	ns.				10,0	00
	1 clair	m				٠.		1,0	00
	RR	юкі	VN	e	28	24	14	000	
	Name	not						545,0	
	Name	not	giv	en.				485,0	00
	Compa		nre	ctor				243,6	66
	Name		giv	en.				175,0	00
	Name		giv	en.				142,0	00
	Name	not						140,0	
•	Name	not	giv	en.				124,4	00
	Name	not						106,5	
	Compa	ny l							
	Name	not	giv	en.				100,0	00
	Name	not	giv	en.				100,0	00
	Name	not	giv	en.			٠.	92,0	00
	Name	not	giv	en.				90,0	00
	Name	not	giv	en.				88,0	00
	Name	not	giv	en.				86,8	99
	Mercha	ant .						80,9	02
	Name	not	giv	en.				80.0	00
	Name	not	giv	en.				80.0	00
	F. R.	Tho	rns.					79.1	65
	Name	not		en.				65.0	
	Name	not		en.				63,3	
	Name	not	giv	en.				63.0	
	Name	not		en.				57.7	
	Name	not	giv	en.				50.0	
	Name	not		en.				50.0	
	Name	not		en.				50,0	
	Name	not		en.				50.0	
	Manuf							45,1	
	Name	not		en.				45,0	
	Name	not		en.				43.0	

	•
Name and almost the	
Name not given 40.4	Ħ
Name not given 37,5	H
Name not given. 36,7 Name not given. 36,7 Name not given. 38,1 Name not given. 35,0 Name not given. 35,0	
Name not given 36,3	
Name not given 35,0	
Name not given 35,0	Ħ
Name not given 35,0 Name not given 35,0	Ŋ
Name not given 30,0	N N
Name not given 34,8 Name not given 34,8	N
Name not given 294	UI All
Name not given 32,0 Name not given 31,4	11
Retired Dairyman 30,3	II či
Salesman 30,8	17 61
Name not given 30,0	ei Bi
Name not given 200	VI M
Name not given30,0 Name not given30,0 \$25,000 to \$30,000: Manufac- turer, Dentist, Egg Deal-	VI Ad
\$25 000 to \$20 000: Manufac-	VI
tures Dentist For Desl-	
er; 5 names not given.215,8	91
\$20,000 to \$25,000: Company	91
Secretary Leather Manu-	
Secretary, Leather Manufacturer, Realtor; 11 names not given321,0	
names not given 9914	۵
\$15,000 to \$20,000. Forrest	y
I Jones Otto Christian	
\$15,000 to \$20,000: Forrest J. Jones, Otto Christian Thinn, Abraham Frons;	
22 names not given455,6	9!
\$12,000 to \$15,000: Jacob M.	
Weil Ahraham Gotkin:	
Weil, Abraham Gotkin; Pattern Maker, Furrier;	
10 names not given. 211.0	9
\$8,000 to \$12,000: Abraham Spilkia, George A. Sin-	
Spilkia, George A. Sin-	
koff Henry Koch, Felix	
Vexler, Alfred Neues, Ed-	
koff, Henry Koch, Felix Vexler, Alfred Neues, Ed- gar Greene, Saul Z Tep- per, Frank Atzert; 3 Re-	
per. Frank Atzert; 3 Re-	
tired. Z Physicans, Attor-	
nev. Garage Owner, Flor-	
ist. Merchant, Insurance	
Agent. Manager, Fruit	
Dealer, Musician, Window	
Trimmer. Accountant,	
Coffee Broker Asst.	
Treasurer, Executive; 56	
Treasurer, Executive; 56 names not given827,73	þ
\$5,000 to \$8,000; N. B. 17"	
ler. Max Renebola;	
Retired, Merchant, Police-	
man, Banker, Check Room	
Owner Bacteriologist,	
Dealer, Manager, Book- keeper, Move Man, Civil	
keeper, Move Man, Civil	
	in
29 names not given. 289.40 \$3,000 to \$5,000: Louis Cohn. Edward D. Day,	9
\$3,000 to \$5,000: Louis	
Cohn Edward D. Day,	

Rea C Na

ı	Dealer, Manager, Book-
ı	keeper, Move Man, Civil
ı	Engineer Manufacturer;
ı	29 names not given 289,40
ı	\$3.000 to \$5.000; Louis
ı	Cohn. Edward D. Day,
ı	Frank J. Dughi, Abraham
1	Euder. Frank Gertler,
i	Barnett Lipp, George R.
i	McGee, Concitta Monjuo,
ı	John A Schmoll, Herman
Ì	Uehlinger; 4 Retired, 3
1	Uehlinger; 4 Retired, 3 Clerks, 2 Housewives,
Į	Salesman, Waiter, Fire
ı	man, Foreman, Tailor,
Į	Vegetable Merchant, Deal-
I	er, Furniture Merchant,
l	Pharmacist, Secretary,
I	Builder; 128 names not
l	given
ı	
l	
I	Industrial: Co. No. 1, 6,213
I	claims
١	claims 59,46
ĺ	CIRIIIS
ĺ	BUFFALO-\$11,695,000

claims
Industrial: Co. No. 9, 285
claims
BUFFALO-\$11,695,000
239.000
Name not given150,000
Name not given
Name not given 10,000
Name not given 36,845 Name not given 36,845
\$20,000 to \$25,000: Broker;
a mamag mot griven July
ist, Publisher; 8 names
\$12,000 to \$15,000: 3 names
\$12,000 to \$15,000: 3 hames and not given 41,147

## Men, Management and Reserve Power

Policyholders demand strength to give enduring worth to their insurance service. Men to direct the service and reserve power to back it up are made possible by able management. Since the beginning, Reliance management has maintained that fine balance of aggressive vitality and conservatism necessary to achieve the policyholder's ideal of policy values.

> Ask F. W. Maule of Los Angeles, Calif.

-representing Reliance Life for more than 15 years.



RELIANCE LIFE

SECURITY Seals every Reliance Policy

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NEW YORK-Continued	CHURCHVILLE—\$23,000
\$8,000 to \$12,000; E. J.	Name not given 10,000 Name not given 5,000
Mover Retired: 16 names	
not given	COPILESKILL—\$33,000
Burgasser; Realtor, At-	Name not given 10,249 \$3,000 to \$5,000: 2 names
torney, Retired; 14 names	\$3,000 to \$5,000: 2 names not given 8,000
not given	3 \$1,000 claims 3,000
not given	COHOES-\$249,000
Edward R. Price; Floor Walker, Broker; 50 names	Name not given 33,000
Walker, Broker; 50 names	Name not given 33,000 Name not given 28,000 Name not given 12,000
77 \$2,000 claims154,000	Name not given 12,000 Name not given 3,500
95 \$1,000 claims 95,000	Name not given 3,500 3 \$2,000 claims 6,000
watker, bloker, so harms not given	1 claim 1,000
claims	COLONIE-\$15,000
claims 40,536	
CALEDONIA-\$35,000	1 claim 1,000
Name not given 20,000	CONEY ISLAND—\$26,000
	9 \$1 000 claims 2 000
1 claim 2,916 3 \$1,000 claims 2,000	COOPERSTOWN—\$38,000
CAMBRIDGE—\$23,000	\$3,000 to \$5,000: 3 names
Salesman 5,172	not given 10,488
Name not given 3,000 1 claim 2,000	14 \$2,000 Claims 3,000
1 claim	
CANAJOHARIE—\$34,000	CORNING-\$132,000
Assistant Postmaster 5,058	\$8,000 to \$12,000: 3 names not given 30,509
Name not given 5,000	\$3,000 to \$5,000: 2 names
l claim 1,300	not given 6.024
CANANDAIGUA-\$41,000	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000
\$3,000 to \$5,000: Herbert	CORONA-\$51,000
Wiley 2 \$2,000 claims 4,000	Name not given 13,000
\$1,000 claims 3,000	Bookkeener 5 029
CANASTOTA-\$33,000	not given 8.000
3,000 to \$5,000: 2 names	2 \$2,000 Claims 4,000
not given 8,000	
l claim	
CARTHAGE—\$42,000	Name not given 17,500 Name not given 10,387
8,000 to \$12,000:Albert E.	Retired 5,017
Johnson; 1 name not given 20,000	
claim 1,000	CRESTWOOD-\$251,000
CAYUGA-\$16,000	
Name not given 9,000	Name not given 43,000 Name not given 20,000 \$8,000 to \$12,000: Retired;
claim 1,500	\$8,000 to \$12,000: Retired;
CEDARHURST—\$39,000	2 names not given 31,356 Name not given 7,000
Name not given 10,051 3 \$1,000 claims 3,000	\$3,000 to \$5,000: 5 names
CENTER MORICHES—	not given 25,090 1 claim 2,000
\$12,000	1 claim 1,000
Realtor 10,094	
CENTRAL SQUARE-\$23,000	
Name not given 20,000	DEPOSIT-\$13,000
CHATHAM CENTER-	\$3,000 to \$5,000: 2 names
\$15,000	not given 10,000
Name not given 12,000	DOLGEVILLE—\$32,000
CHAPPAQUA—\$189,000	Name not given 12,000 1 claim 2,000
Name not given164,500 Name not given 7,000	2 \$1,000 claims 2,000
\$2,000 claims 6,000	2.021.22.22.2
CHAUMONT-\$121,000	Name not given 59,518 \$8,000 to \$12,000: 3 names
Name not given 71,237	\$8,000 to \$12,000: 3 names
112,000 to \$15,000: Publish-	not given 31,000 \$5,000 to \$8,000: Physician; 1 name not given 12,543
er; 2 names not given 42,589 Name not given 3,059	1 name not given 12,543
CHAUTAUQUA-\$23,000	\$3,000 to \$5,000: 3 names not given 11,000
3,000 to \$5,000: 2 names	1 claim 2,000
not given 8,000	9 \$1,000 claims 9,700
\$1,000 claims 2,000 CHENANGO BRIDGE—	EAST AURORA—\$111,000
\$12,000 BRIDGE	\$20,000 to \$25,000: 2 names
Dealer 10,155	Name not given 18,000
CHERRY VALLEY-\$15,000	not given
lame not given 10,000	not given 9,000 2 \$2,000 claims 4,500
claim 1,000	7 \$1,000 claims 7,000
CHESTERTOWN—\$12,000	EAST HAMPTON—\$270,000 Ring Lardner
Proprietor 10.024	7

	1
CHURCHVILLE—\$23,000	Name not given 10,000
me not given 10,000	EAST WINDSOR-\$17,000
me not given 10,000 me not given 5,000 claim 1,695	\$3,000 to \$5,000: 3 names
claim 1,695	not given 14,188
COP LESKILL—\$33,000	ELLENVILLE—\$39,000
me not given 10,249 000 to \$5,000; 2 names not given 8,000 \$1,000 claims 3,000	Manufacturer 13.073
not given 8.000	Manufacturer 13,073 \$8,000 to \$12,000: Myer Rosenthal
\$1,000 claims 3,000	Rosenthal
COHOFS \$249 008	
me not given. 33,000 me not given. 28,000 me not given. 12,000 me not given. 3,500 \$2,000 claims. 6,000 claim 1,000	ELMA-\$58,000
me not given 28,000	Name not given 55,000
me not given 12,000	ELMHURST-\$54,000
\$2.000 claims 6.000	\$12,000 to \$15,000: W. C.
claim 1,000	Jantzen
OLONIE-\$15,000	Shoe Dealer: 1 name not
me not given 10,000	given 9,651 1 claim 2,000 4 \$1,000 claims 4,000
claim 1,000	1 claim 2,000
CONEY ISLAND—\$26,000	ELMIRA—\$573,000
me not given 16,000	Wm D Delener 21 000
\$1,000 claims 2,000	Wm. D. Delaney 31,000 Name not given 21,020 Name not given 15,000 \$8,000 to \$12,000: B. V. Doane; 2 names not given. 20,000
COOPERSTOWN—\$38,000	Name not given 15,000
000 to \$5,000: 3 names not given 10,488	\$8,000 to \$12,000: B. V.
\$2,000 claims 9,000	given 30,000
\$2,000 claims 9,000 \$1,000 claims 2,000	\$5,000 to \$8,000: C. L.
CORNING-\$132,000	Wright; Secretary; 1
000 to \$12,000: 3 names not given 30,509 000 to \$5,000: 2 names	Solution   Solution
10t given 30,509	not given 34.000
not given 6.024	11 \$2,000 claims 22,000
not given 6,024 \$2,000 claims 4,000 \$1,000 claims 4,000	21 \$1,000 claims 21,292
\$1,000 claims 4,000	ELMSFORD-\$22,000
CORONA-\$51,000	Name not given 13,602
me not given 13,000	EXETER-\$17,000
000 to \$5,000: 2 names	Name not given 13,348
me not given	FALCONER-\$36,000
\$2,000 claims 4,000	Name not given 4,000 3 \$2,000 claims 6,000 2 \$1,000 claims 2,030
CODWY AND CLOS COO	3 \$2,000 claims 6,000
CORTLAND-\$105,000	2 \$1,000 Claims 2,030
me not given 17,500 me not given 10,387	FALLSBURGH—\$13,000
tired 5,017	Name not given 10,000
\$1,000 claims 3,000	FAR ROCKAWAY—\$222,000
CRESTWOOD-\$251,000	Name not given
me not given 106,648 me not given 43,000 me not given 42,000 000 to \$12,000: Retired; : names not given 31,356 me not given 7,000 000 to \$5,000: 5 names lot given 25,000 claim 2,000 claim 1,000	Name not given 20,650
me not given 20,000	Manufacturer 10,063
000 to \$12,000: Retired;	\$3.000 to \$5.000: 6 names
names not given 31,356	not given 28,000
me not given 7,000	5 \$2,000 claims 10,528
ot given 25,090	I claim 1,000
claim 2,000	FLORAL PARK—\$85,000
TITLE CIA OOO	\$3,000 to \$5,000: 2 names not given 9,835
71111111111 WX 1,000	5 \$2.000 claims 11.500
me not given 12,000 DEPOSIT—\$13,000	4 \$1,000 claims 3,500
000 to \$5,000: 2 names	FLUSHING-\$615,000
ot given 10,000	Name not given 50,000
OOLGEVILLE—\$32,000	Name not given
me not given 12.000	\$15,000 to \$20,000: A. Plage;
claim 2,000 \$1,000 claims 2,000	3 names not given 79,159
\$1,000 claims 2,000	\$8,000 to \$12,000: 5 names not given
OUNKIRK-\$172,000	\$5,000 to \$8,000: 2 Clerks,
me not given 59,518	Executive 16,071
ot given 31.000	Business: 7 names not
me not given 59,518 000 to \$12,000: 3 names ot given 31,000 000 to \$8,000: Physician; name not given 12,543 000 to \$5,000: 3 names ot given 11,000	given 34,626
name not given 12,543	6 \$2,000 claims 13,200
	Industrial: Co. No. 1, 719
\$1,000 claims 9,700	FOREST HILLS—\$898,000
EAST AURORA—\$111,000	Name not given225,064
.000 to \$25,000: 2 names	Howard D. McClelland.200,751 Investment Broker100,145 Name not given35,000 Name not given33,000 \$20,000 to \$25,000: Realtor,
ot given 50,000 me not given 18,000 000 to \$5,000: 2 names	Name not given 35,000
000 to \$5,000: 2 names	Name not given 33,000
ot given 9,000	\$20,000 to \$25,000: Realtor,
\$2,000 claims 4,500 \$1,000 claims 7,000	\$12,000 to \$15,000: Henry G.
AST HAMPTON-\$270,000	Barnhurst; 2 names not
g Lardner250,000	\$20,000 to \$25,000: Realtor, \$alesman
	not given 50.070
	\$5,000 to \$8,000: C. C.
A/: 1 1 - D	\$3,000 to \$5,000: Salesman;
Widow to Pay	5 names not given 25,000 8 \$2,000 claims 16,000
	8 \$2,000 claims 16,000 4 \$1,000 claims 4,000
rge Loan	FOREST PARK—\$32,000
-	Name not given 27,500
t had not been for the	FREEPORT—\$141,000
l left to me, I should	President 13,224
against it. The bulk	Salesman 11.068
a large collateral loan.	\$5,000 to \$8,000; Cyril L.
resources, they would	Gutekunst 7 \$2,000 claims 14,000
he bucket in the pay-	1 claim 1,022
	FULTON-\$197,000

Name not given ... 25,000
\$8,000 to \$12,000: Charles
M. Allen: 2 names not
given ... 30,844
Physician 5,051
\$3,000 to \$5,000: 6 names
not given ... 26,000
\$3,000 claims ... 16,560
\$1,000 claims ... 6,000

GARDEN CITY-\$341,000

Name not given ... 201,500
Civil Engineer ... 20,061
Name not given ... 17,000
\$12,000 to \$15,000 3 names
not given ... 41,500
\$3,000 to \$5,000: Frederick
C. Reimer; 6 names not
given ... 27,000

given ...... 5 \$1,000 claims..... GENESEO-\$22,000 Name not given..... Name not given..... l claim ....

### Insurance Enables Widow to Pay Husband's Large Loan

Proprietor ...... 10,024 Ring Lardner

NEW YORK CITY.—If it had not been for the insurance which my husband left to me, I should indeed have been much up against it. The bulk of it went to the payment of a large collateral loan. While I had some other resources, they would have been a mere drop in the bucket in the payment of the loan.

ment of the loan. At the time my husband took out his last two policies, we seriously considered doubling the amount. It is too bad we didn't; money meant little to us then, as my husband was sales manager for a large real estate company, at an excellent salary.

What is left will not keep me all my life, and I am going on a position immediately; but it was a godsend in the paying off of the loan.

Why people don't insure themselves as heavily as they possibly can I don't understand. Life insurance stood up against all other forms of investment during the entire depression. This in itself should be sufficient to encourage people to make every possible effort to carry as much insurance as possible.—MRS, GEORGE F. BARTON.

	LIFE INSURANCE D	ISTRI
=	Name not given 10,000	
1	EAST WINDSOR-\$17,000	
)	\$3,000 to \$5,000: 3 names	
•	not given 14,188	
	ELLENVILLE—\$39,000	
)	Manufacturer 13,073 \$8,000 to \$12,000: Myer	
)	\$8,000 to \$12,000: Myer Rosenthal	
•	1 claim 1,000	
	ELMA-\$58,000	
	Name not given 55,000	
	ELMHURST-\$54,000	
	\$12,000 to \$15,000: W. C.	
	Jantzen	
	\$3,000 to \$5,000:Policeman, Shoe Dealer; 1 name not	
	given 9,651	
	given 9,651 1 claim 2,000 4 \$1,000 claims 4,000	
	TOT MITTO A PERSO DOD	
	Wm. D. Delanev 31,000	
١	Name not given 21,020	
ı	Name not given 15,000	
	Doane: 2 names not	
	given 30,000	2000
	Wm. D. Delaney 31,000 Name not given 21,020 Name not given 15,000 \$8,000 to \$12,000: B. V. Doane; 2 n a m e s not given 30,000 \$5,000 to \$5,000: C. L. Wright; Secretary; 1 name not given 17,091 \$3,000 to \$5,000: 9 names not given 34,000 11 \$2,000 claims 22,000	- 4
	name not given 17,091	
١	\$3,000 to \$5,000: 9 names	
	not given	
i	21 \$1,000 claims 21,292	
	ELMSFORD—\$22,000	
į	Name not given 13,602	1
	EXETER-\$17,000	
	Name not given 13,348	
	FALCONER—\$36,000	
	Name not given 4,000 3 \$2,000 claims 6,000	122
	2 \$1,000 claims 2,030	1/4
	FALLSBURGH—\$13,000	
ı	Name not given 10,000	
	FAR ROCKAWAY—\$222,000	
	Name not given 50,000	
١	Name not given 50,000 Name not given 20,650	0.0
	Manufacturer 10.063	
	Name not given 6,000 \$3,000 to \$5,000: 6 names not given 28,000	_
١	not given 28,000	
١	5 \$2,000 claims 10,528	
	1 claim 1,000 FLORA/L PARK—\$85,000	
-	\$3,000 to \$5,000: 2 names	
-	not given 9,835	
	5 \$2,000 claims 11,500 4 \$1,000 claims 3,500	
	FLUSHING—\$615,000	
I	Name not given 50,000	

"Don't risk it, Ed. You see, I had put off getting enough life insurance—waiting for better times. Then this illness... and now perhaps I can't get it!"

Advertising
that comes to life

on the page ...

"That's all right, Joe. You'll be as good as new before long." (To himself) "This is a lesson to me. I'm not going to wait any longer to investigate the Union Central's Economic Adjustment Plan. They say with that plan a man doesn't have to wait for better times to secure adequate protection for his family."

Look at this photograph again. It is the type of picture that appears in Union Central national advertising to tell families, in human terms, about an insurance plan that will give them "full protection at once even on a reduced income."

To the reader of The Saturday Evening Post, Time, or Collier's, pictures like this one come to life right on the page. These are real people (just like his own family) with real problems (just like his own).

So it's perfectly natural that the reader should say to himself, "I like that company. It's human." Men in the field say that it's half the battle to find the prospect in that frame of mind on the first call!

# The UNION CENTRAL Life Insurance Company

CINCINNATI

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M \$8.00 no M

MI Nam 1 cla 3 \$1.

MI

MI

Nam \$3,00 no: 1 cls

Nam \$20.0

15.0 not Exec Nam 3 \$2.

MI \$3,00 no 3 \$1, MI \$3,00 no 1 cls

Retir 1 cla

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Nam Nam 2 \$2, 1 ela MC

NEW YORK-Continued	GREENE-\$13,000
GENEVA-\$159,000	\$3,000 to \$5,000: 2 names
	not given 10,000
Name not given 24,114 Name not given 10,000	GREEN LAKE-\$19,000
\$3,000 to \$5,000: 2 names	Name not given 10,000
not given 8.227	Name not given 5,000
not given 8,227 3 \$2,000 claims 6,000	Traine not given.
4 \$1,000 claims 4,499	GREEN WICH-\$21,000
GLENDALE-\$46,000	Clothier 10,585 \$3,000 to \$5,000: Carpenter;
Name not given 17,390 Name not given 5,000	
2. \$2,000 claims 4,000	HAMBURG-\$73,000
4 \$1,000 claims 4,000	Name not given 20,000
	\$5,000 to \$8,000; 2 names
GLENS FALLS-\$255,000	not given
Name not given 33,553	\$3,000 to \$5,000: Eugene E.
Name not given 23,500	Haskell; Retired; 1 name
\$12,000 to \$15,000: 2 names	not given 9,908
not given 29,000	1 claim 2,009
\$5,000 to \$8,000; Frank P.	4 \$1,000 claims 4,433
Monaghan; 2 names not	HAMILTON-\$77,000
given 18 500	Name not given 41,072
\$3,000 to \$5,000: 3 names	
not given 11.000	
3 \$2,000 claims 6,238 9 \$1,000 claims 9,400	0 \$1,000 CHIMBITTI 0,000
9 \$1,000 claims 9,400	HARRISON-\$166,000
Industrial: Co. No. 1, 254 claims 69,936	Name not given 61,140
Claims 69,936	Manufacturer 58,361 Name not given 15,000
GLENVILLE-\$17,000	Name not given 15,000
	\$5,000 to \$8,000: 2 names
Company President 13,401	not given 14,000 \$3,000 to \$5,000: 2 names
GLOVERSVILLE-\$231,000	\$3,000 to \$5,000: 2 names
	not given 7,824
Name not given 20,000	HARTSDALE-\$16,000
Name not given 10,845	\$3,000 to \$5,000: 2 names
Name not given 5,285 \$3,000 to \$5,000: 3 names	not given 10,000
not given 12,783	2 \$1,000 claims 2,001
6 \$2.000 claims 12,100	HASTINGS ON HUDSON-
16 \$1,000 claims 16,000	\$75,000
GOUVERNEUR-852,000	Name not given 17,890
	Name not given 10,000
\$3,000 to \$5,000: 4 names	3 \$1,000 claims 3,003
not given 17,000	HEMPSTEAD-\$264,000
2 \$2,000 claims 4,000	Name not given 12,000
GOVERNORS ISLAND-	Name not given 6 000
\$28,000	Name not given 6,000 \$3,000 to \$5,000: John L.
\$20,000 to \$25,000: Herman	Moran, Charles F. He-
Erlenkotter	witt 8,000
	1 claim 2.529
GRANDVIEW-\$23,000	Industrial: Co. No. 1, 341
Name not given 20,000	Industrial: Co. No. 1, 541 claims124,242
GREAT NECK-\$526,000	HERKIMER-\$178,000
Name not given250,000	Name not given100,000
Name not given100.000	Merchant 7,054
Name not given 100.000	\$3,600 to \$5,000; 2 names not given 8,000
Name not given 50,000	2 \$2,000 claims 4 007
18,000 to \$12,000: Patrick	2 \$2,000 claims 4,007 7 \$1,000 claims 7,000
McGovern	HEWLETT-\$87,000
Name not given 5,194 2 \$1.000 claims 2,364	
	Name not given 35,000

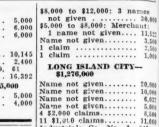
E	NATIONAL UNDERWE	2
\$2	0,000 to \$25,000: 2 names	Ī
	not given 47,000	
1	claim 1,000	
	HIGH FALLS-\$13,000	
N	ame not given 10,000	
	HOLLEY-\$25,000	
N	ame not given 10,000 ame not given 5,000	
N:	ame not given 5,000	
1	claim 2,000	
	HOLLIS—\$83,000	
N	ame not given 15,000	
80	lesman 10,066 ,000 tc \$5,000: 2 names not given 10,000	
90	not given 10 000	
6	\$2,000 claims 12,000	
4	\$1,000 claims 4,000	
	HOMER-\$47,000	
Fr	anklin J. Mason 30,000	
Na	ame not given 12,435	
1	claim 1,600	
	HORNELL—\$196,000	
NE	ime not given 72,518	
Na	tme not given 26,922	
NE	me not given 9,000	
NE	ime not given 6,481	
	\$1,000 claims 3,800	
	HUDSON\$55,000	
Nε	me not given 5,000	
3	\$2,000 claims 6,000	
1	HUDSON FALLS—\$55,000	
Na	me not given 5,000	
2	\$2,000 claims 4,000 \$1,000 claims 2,000	
	\$1,000 claims 2,000   HUNTINGTON-\$101,000	
	chitect	
\$8,	000 to \$12,000: 3 names	
1	not given 30,000	
6 1	2,000 Claims 4,000 :	-
	\$1,000 claims 3,000	]
	11071DEQCO11—001,000	-
Na	me not given 40,550	
Na	me not given 26,635	
	\$1,000 claims 3,500	
		-
Na	me not given 20,953 000 to \$12,000: 3 names	
40,	000 to \$12,000: 3 names	6
No	not given 30,000	1
\$2	me not given 6,500	]
T	me not given 6,500 000 to \$5,000: 8 names not given 31,477	
8 5	2.000 claims 16.000	]
9 1	2,000 claims 16,000 1,000 claims 9,000	
eJ.	ACKSON HEIGHTS— \$312,000	
3.7		P.
Na		F
\$12	,000 to \$15,000: 2 names	N
Y		\$
		\$

E NATIONAL UNDERW	RI'
\$20,000 to \$25,000: 2 names	\$
not given 47,000 1 claim 1,000	
	88
HIGH FALLS-\$13,000	
Name not given 10,000	\$3
HOLLEY-\$25,000	8
Name not given 10,000	3
Name not given 5,000	-
1 claim 2,060	N
HOLLIS-\$83,000	\$1
Name not given 15.000	
Salesman	
\$3,000 to \$5,000: 2 names	
not given 10,000 6 \$2,000 claims 12,000	
4 \$1,000 claims 4,000	
HOMER-\$47,000	
Franklin J. Mason 30,000	
Name not given 12,435	1
1 claim 1,600	
HORNELL-\$196,000	
Name not given 72,518	
Name not given 26,922	
Name not given 9,900	
Name not given 6,481	
3 \$1,000 claims 3,800	
HUDSON-\$55,000	
Name not given 5,000	
3 \$2,000 claims 6,000	
HUDSON FALLS—\$55,000	
Name not given 5,000	
2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	
HUNTINGTON—\$101,000	
Architect 50,473 \$8,000 to \$12,000: 3 names	=
not given 30,000	
2 \$2,000 claims 4,000	\$1
3 \$1,000 claims 3,000	
IRONDEQUOIT—\$84,000	Na \$5
Name not given 40,550	70
Name not given 26,635 3 \$1,000 claims 3,500	
	\$3
ITHACA—\$214,000	90
Name not given 20,953 \$8,000 to \$12,000: 3 names	
not given	6
Name not given 6.500	14 In
\$3,000 to \$5,000: 8 names not given 31,477	10
not given	In
9 \$1,000 claims 9,000	1
JACKSON HEIGHTS-	

\$8,000 to \$12,000: 4 names not given 40,204 \$5,000 to \$8,000: Retired,	-
Salesman; 1 name not	i i
given 17,533	ľ
\$3,000 to \$5,000: 7 names	ı
not given 36,290	
8 \$2,000 claims 16,000	
3 \$1,000 clains 3,000	1
JAMAICA-\$896,000	
4	Į
Name not given 28,000	1.
\$15,000 to \$20,000: 2 names	1
not given 35,000	1 5

2,000 to \$15,000: Fred-erick D. Sackett

	LE ROY-\$41,000	
04	Name not given	5,00
	3 \$2,000 claims	6,00
	6 \$1,000 claims	6,00
33	LIBERTY-\$38,000	
90	Dentist	10,14
00	2 \$1,000 claims	2,40
00	Industrial: Co. No. 9,	61
	claims	16,39
00	LITTLE FALLS-\$75,	000
	Name not given	5,00
00	2 \$2,000 claims	4.00



Ready for bed and happy dreams ahead — AND their father can do much toward providing happy days ahead for the rest of their lives by investing in life insurance.	Name not given 10,000 Name not given 6,601 Name not given 5,600 A \$2,000 claims 11,000 Industrial: Co. No. 1, 648 claims 1.59,555 Industrial: Co. No. 9, 147 claims 25,154 LYNBROOK—\$130,000 \$3,000 to \$5,000: J. P. Freese; Engineer; 1 name not given 11,055 5 \$2,000 claims 10,000 5 \$1,000 claims 5,000 LYNDONVILLE—\$70,000 Name not given 6,000 Name not given 6,000 Name not given 1,000 MADISON—\$27,900 Name not given 14,000 Name not given 10,000 MADISON—\$27,900 Name not given 10,000 MADISON—\$27,900 Name not given 10,000 Name not given 10,000 MALBA—\$41,000 Name not given 35,551 Name not given 35,551 Name not given 10,000 MALBA—\$41,000 Name not given 35,551 Name not given 35,551
	MALVERNE—\$94,000
6 \$1,000 claims 6,000 LITTLE NECK—\$28,000	Charles A. Werner
\$5,000 to \$8,000: George	MAMARONECK—\$46,000
H. Libby; 1 name not given	Name not given 15,031
Name not given 5.000	Name not given 11,500
2 \$1,000 claims 2,000	i claim 1,660
LOCKPORT-\$253,000	MANHASSET-\$59,600
Name not given 70,000 Paper Manufacturer 10,058	Name not given 50.000 Name not given 6.000
Retired 7,107	MANHATTAN BEACH-
Name not given 3,194 3 \$2,000 claims 6,000	\$20,000
5 \$1.000 claims 5,000	Name not given 10.000
LOCUST VALLEY-\$17,000	\$3.000 to \$5,000: Harry Berlin
\$5,600 to \$8,000; 2 names	MANLIUS-\$27,000
not given 14,218	\$3,000 to \$5,000; 2 names
LONG BEACH—\$178,000 Name not given 30,000	not given
\$20,000 to \$25,000: 2 names	1 claim 2,000 2 \$1,000 claims 2,000
not given 50,000	MANVILLE ROAD\$24,000
Name not given 20,000	Name not given 20,000
Name rot given 15,000	Name not given 20,000

## WANTED: Managerial Material for the States of BUFFALO MUTUAL LIFE INSURANCE COMPANY New York 1872 and Obio

There are many men who would make good local and district managers for this 62 year old Company. We are trying to find them. And when we do they will be glad to hear our story. But, frankly, the best managers we have found were men who started with us as agents. Our problem is to fit good men to available territory in the states of Ohio and New York.

Buffalo Mutual Life is a progressive Company, growing fast, but not so large as to make individual attention and instruction difficult. If you feel you are managerial material and are willing to prove it by starting as an agent, write in confidence and detail to E. Parker Waggoner, Supt. of Agents, Buffalo, N.Y.

### 18 POLICIES...Birth to Age 60...DEPENDABLE PROTECTION

Whole Life Special • 20 Payment Life Special • Multiple Option Life and Annuity • 10 and 20 Year Modified Ordinary Life • 10 and 20 Year Family Income • Endowment at Age 65 • Ordinary Life, Endowment at 85 • 20 Payment Life, Endowment at 85 • 10, 15 and 20 Year Endowment • Special Convertible Term • 10 Year Term • Children's Policies (Three Forms) Birth to Age 10

JAMESTOWN-8514,000 JAMESTOWN 50,000

Name not given 37,000

Name not given 25,077

Executive 25,000 Name not given..... 2 5,000 to \$8,000: Contracto \$5.000 to \$8.000: Contractor; 1 name not given... 11,634 \$3,000 to \$5.000: Physician; 7 names not given... 31,393 \$2,000 claims..... 8,500 16 \$1,000 claims.... 16,000 JAMESPORT-\$13,000 Name not given ..... 10.000 JOHNSON CITY-\$15,000 ame not given..... 28,685 claim ..... 2,000 JOJINSTOWN-\$75,060 \$3,000 to \$5,000: Edward Newnham; 1 name not KATONAH-\$49,000 Name not given...... 33,809
Name not given...... 5,617
Name not given...... 5,000 KENMORE-\$135,000 KEW GARDENS-\$5,000 to \$8,000: Clerk, Chemist ........ 10,261 Manufacturer ...... 4,043 KINGSTON—\$203,000 \$12,000 to \$15,000: Samuel J. Pirie LAKE PLACID-\$19,000 Name not given..... 9,000 Name not given..... 3,000 LARCHMONT-\$246,000 LARCHMONT—\$246,000

Name not given. 103,900

Name not given. 26,160

Name not given. 25,000

Name not given. 20,000

Name not given. 14,000

Name not given. 11,000

Name not given. 7,900

Name not given. 16,000

Lame not given. 16,000

Lame not given. 2,000

\$1,000 claims. 2,000

LATHAMS—\$22,000 LATHAMS-\$23,000 Name not given..... LAWRENCE—\$64,000 

\$5,600 to \$8,000; 2 names not given ..... 14, LONG BEACH—\$178,000 Name not given...... 30 \$20,000 to \$25,000: 2 names

## "Decorate the Lives of the Living' With Life Insurance

How poignantly beautiful it is to write odes to the memory of a departed loved one, to erect monuments to his blessed memory, to plant flowers upon his grave, to kneel before it in reverence, to carry a pang in the heart until we ourselves go beyond. But all to what end? Living in a practical world, it is the lives of the living we must decorate so that they can continue to live, to secure their sustenance, to insure them against want and deprivation when tragedy should befall them as it too often does. as it too often does.

as it too often does.

The loss of a dear one, the head of a family results not only in a void and an ache in the heart but often means a complete change in the destiny of the survivors who were dependent upon this one person. One mortal man—upon whom so one person. one person. One mortal man—upon whom so many depend upon: children, for their education and their upbringing, a wife for her shelter and comfort and opportunity of establishing her home in its proper strata in the community, and very often aged parents who have finished their work orten aged parents who have infished their work and linger on for a few years in the golden autumn without the ability of self support. They all depend upon one man, the main artery of a family structure subjected to mortality perhaps a 100 times a day.

times a day.

What happens if the unforeseen occurs, sudden death, a fatal accident or any of the numerous other ways that fate plays her cruel tricks upon us?

With a substantial amount of insurance left to the dependents, order can in due time be reestablished out of the chaos brought about. A period of readjustment ensues, but the tragedy is to a great extent eased when the security of the home is recognized, the education of the children assured, all indebtedness paid and money appropriated for other emergencies which too often present themselves and tend to complicate the course of our selves and tend to complicate the course of our

Let us then while we are living do the noble thing and decorate the lives of the living with in-surance.—Esther Levine.

1934 Edition	
NEW YORK—Continued	Name no
MASPETH-\$25,000	Gunzbu
es and to \$12.000; 2 names	given
not piven 20,000	\$12,000 to
1 claim 1,000	N. Gen
MASSENA-\$44,000	\$8,000 to
Name not given 10,000	Zimmer
1 claim 1,000	given
MECHANICVILLE-\$52,000	\$5,000 to
Name not given 5,000	\$3,000 to
Name not given 5,000 1 claim 2.006	Murray
3 \$1,000 claims 3,000	given
MEDINA-\$178,000	1 claim
Name not given 100,000	6 \$1,000 c
Name rot given 30,000	claims
Name rot given 30,000 Name rot given 30,000 Henry L. Hartt, George A. Newell 8,191	Industria
Hartt, George A.	claims
Newell	NEWAL
MENANDS-\$30,000	Name not
Name not given 15,000	Name not
\$3,000 to \$5,000: 3 names not given 10,235	Name not
1 claim 1,000	Name not
MIDDLETOWN-\$394,000	\$3,000 to not giv
Name not given 41,000	2 \$2,000 0
\$20,000 to \$25,000: 2 names	2 \$1,000 0
not given 47,785 \$15,000 to \$20,000: 2 names	NEW B
\$15,000 to \$20,000: 2 names	Name not
not given 40,000 Executive 12,062	Name not
Name not given 8.000	NEWBI
3 \$2,000 claims, 6,000	\$20,000 to
Name not given	not giv
MILLBROOK-\$19,000	Name not
\$3,000 to \$5,000: 2 names	\$3,000 to
not given 10,000	not giv
3 \$1,000 claims 3,000	9 \$1,000 0
MILLER PLACE—\$16,000	Industrial
\$3,000 to \$5,000: 2 names	claims
not given 10,000	NEW I
1 claim 2,000	Name not
MONROE-\$16,000	2 \$2,000 c
Retired 10,133	3 \$1,000 c
1 claim 1,299	NEW I
MOUNT KISCO-\$50,000	Name not
Name not given 15,000	\$8,000 to
Name not given 10,000	not give
2 \$2,000 claims 4,400 1 claim 1,030	1 claim .
MOUNT MORRIS-\$32,003	NEW I
3100N1 MUINIS-\$38,000	\$1.787

MOUNT VERNON-\$1,139,000

Name not given..... 80,000 Name not given..... 45,000 Name not given..... 30,000

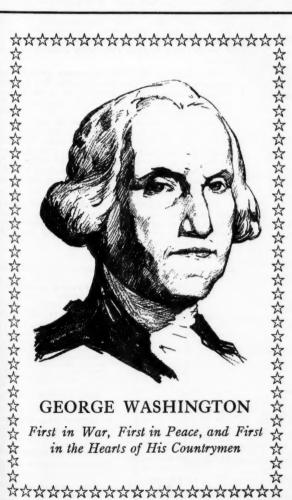
	Name not given 30,000 \$15,000 to \$20,000: F. M. Gunzburg; 1 name not
	Gunzburg: 1 name not
	given 40,000
0	given
0	N. Gennerich; 1 name not
	\$8.000 to \$12.000 Hurris
0	Zimmerman: 3 names not
0	Zimmerman; 3 names not given
	\$5,000 to \$8,000; 2 Clerks;
9	2 names not given 22,337
3	\$3.000 to \$5,000: Wm. A.  Murray; 11 names not given
0	given 50,106
	1 claim 2,060
0	6 \$1,000 claims 6,000 Industrial: Co. No. 1, 278 claims 65,451 Industrial: Co. No. 9, 86 claims 15,283
)	alaims Co. No. 1, 278
	Industrial: Co. No. 9. 86
ı	claims 15,353
L	NEWARK-\$102,000
)	Name not given 25,000 Name not given 20,000
)	Name not given 6,666
	Name not given
)	2 \$2 000 claims 4 007
,	2 \$1,000 claims 2,000
5	NEW BRIGHTON-\$38,000
)	Name not given 33,189 Name not given 3,000
2	NEWBURGH-\$309,000
)	\$20,000 to \$25,000: 2 names
)	not given
	not given 45,052 Name not given 10,000
	\$3,000 to \$5,000: 3 names
)	not given 13,384
)	9 \$1,000 claims 9,000
	Industrial: Co. No. 9, 105
	not given 13,384 5 \$2,060 claims 10,000 9 \$1,000 claims 9,000 Industrial: Co. No. 9, 105 claims 16,008
)	NEW DORP-\$42,000
)	Name not given 7.000
	Name not given
3	3 \$1,000 claims 3,000
)	NEW HARTFORD-\$60,000
	Name not given 30,697 \$8,000 to \$12,000: 2 names
)	\$8,000 to \$12,000; 2 names
)	nct given 20,000 Name not given 4,000 1 claim 1,000 NEW ROCHELLE—
,	1 claim 1,000
	NEW ROCHELLE-
	\$1,787,000
,	Frank Finethweit 390 766
,	Name not given375.000
	Name not given
	Name not given 77 000
,	Name not given 77,000 Frank J. Hermes 56,435
)	Name not given 77,000 Frank J. Hermes 56,435 Name not given 55,000
	Name not given. 145,000 Name not given. 111,603 Name not given. 77,000 Frank J. Hermes. 56,435 Name not given. 55,000 Name not given. 50,000

## "I Shudder to Think What Would Have Become of Us" SAN ANTONIO, TEX .- The life insurance

SAN ANTONIO, TEX.—The life insurance money that came to us paid most of our debts. My good husband had a small agency and of course I had to settle with the companies. The life insurance also took care of the funeral expenses and paid off the mortgage on our home. I shudder, even now after 17 months, to think of what would have become of us had there been no insurance. We can barely live, due to the low rents realized from our few pieces of income property including the home. Had we had to sell these for less than half price due to the depression, to pay our debts, we wouldn't have had a cent to live on and no relatives in a position to help much. My daughter was 14 years of age and of course not out of school. My husband had had more insurance but had to borrow the limit in order to live, as our losses had been more than he could stand. I was 57 years old and tried to help out but was not able to do much. I believe everyone should take out insurance early in life.—Name withheld.

1	
Name not given 32,415	Name not given 310
Name not given 30,000	Name not given302
Realtor 23,060	Name not given260
\$15,000 to \$20,000: George	Name not given260
W. Kuchler; Retired; 2	Name not given260
rames not given 73,976	Texas Guinan250
\$12,000 to \$15,000: S names	R. P. Brewer244
not given 43,216	Name not given235
\$8,000 to \$12.000: 2 names	Name not given210
not given 20,000	Name not given200
\$5,000 to \$8,000; Attorney,	Name not given 192
Merchant, Executive, Re-	Name not given180
tired; 4 names not	Name not given 176
given 47,876	E. D. Emmons159
\$3,000 to \$5,000: A. E.	Howard B. Straus 154
Atherton; Retired; 7	Name not given152
names not given 35,254	Name not given151
8 \$2,000 claims 16,000	Name not given150
6 \$1,000 claims 6,000	Banker
NUMBER NOTES OF STREET	Name not given150
NEW YORK CITY-	Name not given150
\$151,311,300	Name not given145
Name not given1,704,500	Albert E. Keinthal 139
John D. Ryan 1,510,000	Name not given139
Name not given 700,000	Mayer Mirken138
Name not given700,000	Name not given136
Herbert N. Straus650,000	J. Irving Walsh130
Name not given402,000	Name not given125

_				
•	Name not given	115,000	Executive	52,588
	Name not given	115,000	Banker	51,826
	Name not given	112,055	Retired	50,494
	Name not given	111,272	Name not given	50,366
	Name not given	111,000	Physician	
	Name not given	110,000	Name not given	
	Realtor		Name not given	50,000
	Name not given Executive	102,294	Name not given	50,000
	Publisher	100,000	Name not given	50,000
	Name not given		Name not given	50,000
	Name not given	100,000	Name Lot given	50,000
	Name not given	100,000	Name not given	50,000
	Name not given		Name not given	50,000
	Name not given	100,000	Name not given	50,000
	Name not given	100,000	Name not given	50,000
	Name not given	100,000	Name not given	50,000
	Name not given	100,000	Name not given	50,000
	Robert Van Iderstine		Name not given	
	Wm Frachach	99 000	Name not given	50,000
	Wm. Engelbach Contractor	95 415	Name not given	50,000
	Name not given	95,060	Name not given	50,000
	Executive	94 395	Executive	48,977
	Name not given	90 700	Urban P. Adams	47,210
	Name not given	90.000	Name not given	46,783
	Name not given	90.306	Name not given	46,037
	Name not given	85.000	Joseph S. Ulman	
	Name not given	85.000	Name not given	45,000
	Name not given	83.000	Name not given	45,000
	Name not given		Name not given	45,000
	Name not given	80,000	George L. Forrest	43,000
	Name not given	75,000	Name not given	41,000
	Name not given	75,000	Name not given	40,918
	Name not given	75,000	Principal of School	
	Name not given		Attorney	40,307
	Name not given	75,000	Executive	
•	Name not given	75,000	W. A. White	40,000
	Charles J. Dorner	75,000	Name not given	40,000
1	Name not given	74,000	Name not given	40,000
•		73,430	Name not given	40,000
		72,625	Name not given	40,000
1		70,000	Name not given	40,000
1	Name not given	70.000	Name not given	40,000
•	Retired	68,333	Name not given	40,000
)	Name not given	68,269	Name not given	
	Name not given			38,000
١	Clothing Salesman	65,239	Name not given	
1	Name not given	65,000		
	Lipman M. Kahn	64,000	Name not given	37,000
H	Name not given	64.000	Name not given	35,125
Ц	Name not given	63.756	Name not given	35,000
П	Name not given	63,220	Name not given	35,000
П	Name rot given		Name not given	35,000
1	Retired		Name not given	35,000
	Executive	60,133	Name not given	33,500
	Name not given	60,122	Name not given	33,895
ı	Name not given	60,000	A. Benedict	33,000
	Name not given	57,500	Name not given	32,500
ı	Diamond Importer		Victor Steinman	32,000
ı	Name not given		Name not given	32,000
	Name not given	55,500	Realtor	31,128
J	Name not given		Name not given	31,210
	Name not given		Herman J. Newman	20 204
	Name not given	54,000	Attorney	30,234
U	Name not given			30,210
	Name not given	34,000	Attordey	00,401



\*\*\*\*\*\*

THE Two Great "Washingtons"

# Washington National Insurance Company

H. R. KENDALL Chairman

**CHICAGO** 

G. R. KENDALL President

First in Life, Accident and Health Insurance Service to Our Countrymen

A Strong and Progressive Old Line Legal Reserve Company doing business from the Atlantic to the Pacific and from Canada to the Gulf

1934

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POT

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Name \$12,000 Rive: \$8,000 not \$5,000

QUE

\$3,000 House giver 1 claim 4 \$1,00 Industiclain

QUO

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PROVEN STABILITY.

a history of thirty years successful life insurance experience; of capable and efficient management, and steady and consistent growth . . . . by having given at all times the fullest protection possible at the fairest cost consistent with safety . . . . by having pursued a policy of squaredealing with its policyholders and its agents.

STRENGTH . . . . proven by total assets of \$14,860,977.00 (Dec. 31, 1933) the largest in the company's history . . . . . total insurance in force \$115,048,145.00 a net increase in 1933 of \$2,363,000.00, one of the few companies to show a gain.

SECURITY . . . . proven by ratio of \$1.20 in assets for every \$1.00 of liabilities . . . . this "protection margin" has been the same for the past 3 years . . . rated "A" excellent.

AGENTS - If interested in representing a company of proven stability, strength and security, write for information regarding our unique contract.

1. Smith Homans, Vice-President

COMMONWEALTH LIFE INSURANCE CO. LOUISVILLE, KY

4	E NATIONAL UNDERWI	RITER-
	NEW YORK C-4-1	10 01 000
	NEW YORK—Continued	6 \$1,000 NOR
	Merchant	Name r
	Name not given 30,000 Name not given 30,000 Name not given 30.000	\$12,000 S. Ha
	Name not given 30,000 Name not given 30,000 Name not given 30,000	Name r Mercha
	Name not given 30,000 Name not given 30,000	1 claim
	Name not given 30,000 Name not given 30,000 S25,000 to \$30,000: F. J. Wilstach, Charles J. Quinlan; Retired, Physician Product	\$22 Name r
	Quinlan; Retired, Physician, Railway President.	Name r Name r \$3,000
	cian, Railway President, 2 Executives, Merchant, Firm Member, Investment Banker; 8 names not	not g 2 \$2,000 2 \$1,000
	given	NOR1
	given	\$8,000 Jaffe
	Gerstenzang, G. C. Austin; 2 Realtors, Publisher,	Name n
	Concessionaire, 2 Brokers, Private Secretary, House-	1 claim
	Owner, Attorney, Secre- tary of Company, Execu-	\$5,000 Allen \$3,000
	tive, Retired, Manufac- turer, Merchant; 51	\$3,000 not g 3 \$2,000
	Concessionaire, 2 Brokers, Private Secretary, House-wife, Judge, Theatre Owner, Attorney, Secretary of Company, Executive, Retired, Manufacturer, Merchant: 51 names not given1,714,883 \$15,000 to \$20,000: Francis H. Sisson, G. F. Barton.	4 \$1,000 OLEA
	Newspaper Man, Execu- tive, Retired, Vice Presi-	Raymon \$15,000
	dent, Insurance Broker, Realtor, Housewife, Banker, 58 names not	cian given
		Name n
	\$12,000 to \$15,000: Henry W. Thornton, J. W. Stocher, George K. Myers,	Name n Salesma
	Joseph Levy, Saul D. Kooke, Alfred C. DuPont, Merchant, Stock Broker;	5 \$2,000 4 \$1,000 ONEI
	Merchant, Stock Broker; 44 names not given832,665	Name n
1	\$8,000 to \$12,000: J. E. Winterhocton, Joseph Urban, Isaac Tugendrick, Fred Sirico, Harry Sunshine, Joseph Scher, Edwin E. Lion. S. E. Lebech, Abraham Klein. M. Feder, Harry Ehrmann, C. Adams: 2 Attorneys.	\$5,000 Agent not g
	Fred Sirico, Harry Sun- shine, Joseph Scher, Ed-	2 \$2,000 1 claim
1	win E. Lion. S. E. Lebech, Abraham Klein. M. Feder,	\$5,000
	Harry Ehrmann, C. Adams; 2 Attorneys, Jeweler, School Principal,	McFee Retire
1	Jeweier, School Principal, Shoe Business, Silk Busi- ness, 4 Executives, Con- tractor, Butcher, Musi-	3 \$2,000 3 \$1,000
	cian, mechanicai Dentist,	Name n
١	Carpenter Hairdrosser	\$20,000 C. Spe
	Tailor, Accountant, To- bacco Merchant, 4 Mer- chants. 7 Retired, 2 Sales- men, 3 Brokers, 2 Secre-	1 clain:
	taries, 2 Realtors, 2 Managers; 147 names not	Name n \$8,600 L. Yo
	men, 3 Brokers, 2 Secre- taries, 2 Realtors, 2 Man- agers; 147 names not given	Retired
	Sandzik, James F. Pershing, Delos E. Parsons,	Physicia Name n
	Gerhard Martens, Marcus Last, Max Kaplan, Pau-	3 \$2,000 4 \$1,000
	Gerhard Martens, Marcus Last, Max Kaplan, Pau- line Firestine, John Farr, R. Callison, 2 House-	OSWE \$12,000
		Sincla
	eler, 2 Nurses, Pharma- cist, Book Business, Ball Player, 3 Merchants, Cab- inet Maker, Student, Im- porter Accountant Taller	Name n \$5,000
1	porter, Accountant, Tailor, Buyer, Petroleum Pro-	taker, not g \$3,000
1	porter, Accountant, Tailor, Buyer, Petroleum Pro- ducer, Grocer, Realtor, Chemist, Physician, Con- tractor, Banker, 3 Man-	Jones:
	agers, 2 Executives, 6	given 2 \$2,000 2 \$1,000
	8 Salesmen, 5 Attorneys, 12 Retired; 55 names not	OYST
	\$3.000 to \$5.000: Max Zucker Joseph H Tool	\$20,000 ers . Name n
	Manufacturers. 5 Brokers, 8 Salesmen. 5 Attorneys, 12 Retired; 55 names not given	1 claim OZON
	Morris Rothleder, Frank G. Robb, Raymond W.	\$3,000 mar
	Morris Rothleder, Frank G. Robb, Raymond W. Pendergast, Frederick H. Nunns, Ray E. Matshak, Emil Loeb, Edwin Hotz, Jr., Jacob Good man, Marit E. Folsom, Matt- hew F. Flynn, Edward M. Evarts, Charles H. Engelman, A. E. Cun- ningham; 4 Salesmen, 5 Fetired, Bookkeeper, Job-	given 1 claim
	Jr., Jacob Goodman, Marit E. Folsom, Matt-	5 \$1,000 PALM
	M. Evarts, Charles H.	Name n 2 \$2,000
	ningham; 4 Salesmen, 5 Retired, Bookkeeper, Job-	2 \$1,000 PARK
	ber, Storckeeper, Insur- ance Broker, Clerk, Housewife, Grover, Fire	Name n
		Name no \$8,000 t
1	Builder, Realtor, Designer, Proprietor, Manager, Pharmacist, 2 Physicial Company of the Company	not gi
	sicians, 2 Merchants, 2 Executives, 2 Manufac- turers; 281 names not	not gi 3 \$2,000 2 \$1,000
1	given	PELH
	given	\$25,000 Killing
		\$12,000 H. Ir given
-	NIAGARA FALLS—\$732,000 Name not given110,000	\$8,000 to not gi Name no \$3,000 to
	Name not given 70,000 Name not given 10,000 \$5,000 to \$8,000; Plumber	Name ne \$3,000 to ture
	Salesman; 1 name not given	given 2 \$2,000 3 \$1,000
-	S. Lugan; 4 names not	3 \$1,000 PELH
	given	Name no
•		

ITER—INSURANCE	PRESS
6 \$1,000 claims NORTH PELHAM—\$1	6,000 =
Name not given NORTHPORT—\$23,000	10,000
\$12,000 to \$15,000: Edv S. Hartt	win
Name not given	10,000 7,514
Merchant 1 claim NORTH TONAWANDA	1,000
\$225,000 Name not given	37,000
\$3,000 to \$5,000: 3 nam	25,000 nes 11.000
Name not given	4,000 2,000
NORTH TARRYTOWN	
Name not given	
1 claim	2,000 1,000
NORWICH—\$83,000 \$5,000 to \$8,000: Paul	R.
\$5,000 to \$8,000: Paul Allen \$3,000 to \$5,000: 4 nan not given	nes 16,000
3 \$2,000 claims 4 \$1,000 claims	6,500 4,000
OLEAN-\$288,000	1
Raymond B. Morris1 \$15,000 to \$20,000: Phy cian; 1 name i	not
given Name not given Name not given Name not given Salesman	15,000 10,000
Name not given Salesman 5 \$2,000 claims 4 \$1,000 claims	3,002
ONE ID 4 - 600 000	
Name not given \$5,000 to \$8,000: Tick Agent, Director; 1 namely not given 2 \$2,000 claims	10,000 ket
Agent, Director; 1 name	me 15.721
1 claim	1,000
\$5,000 to \$8,000; Fra McFee; Lumber Deal Retired	nk er.
Retired	0,000
ORCHARD PARK—859.	3,001 ,000
\$20,000 to \$25,000: Nels	25,830 on
ORIENT—\$32.000	2,600
Name not given \$8,600 to \$12,000: Charl L. Young	13,888 les
Retired	4,197
Physician	10,849
Tajooc Citaling,	0,000
\$1,000 claims.  OSWEGO—\$249,000  \$12,000 to \$15,000: F. Sinclair: 1 name r given  Name not given.  S5,000 to \$5,000; Unde taker. Banker: 1 nam  13,000 to \$5,000: Hann Mahaney. Marcus Jones: 2 names r given  \$2,000 claims.	D.
given	27,412
\$5,000 to \$8,000; Under taker, Banker; 1 nar	er- me
33,000 to \$5,000: Hann Mahaney, Marcus	19,567 ah E
Jones; 2 names n	17,453
given	2,000
\$20,000 to \$25,000: 2 Bro	k-
ers Name not given	10,000 2,500
OZONE PARK—\$29,000 \$3,000 to \$5,000; Rose Maria; 1 name n given	Di
claim	8,000 2,000
PALMYRA—\$35.000	5,339
Name not given	5,000 N 4,011 \$1
PARKSVILLE—\$23,000	2,000 N
Name not given PEEKSKILL—\$181,000	N:
Name not given	20,000 \$2 19,838 No
18,000 to \$12,000: 2 nam not given	19,838 O <sub>1</sub> 12,342 \$3
\$1,000 claims	6,000 2,003
PELHAM—\$137,000	2
Killinger 112,000 to \$15,000: Charl H. Irvin; 1 name n	es \$5
8,000 to \$12,000: 3 nam	28,000 \$3 es
given	8,000 3 e-
	ot \$1 9,035 4,000 \$8
\$1,000 claims PELHAM MANOR—\$18	W GOO INE
Name not given	7,000 2

## Impossible to Raise and Educate Children Without Insurance

NAUVOO, ILL.—My husband, Henry A. Summers died Jan. 9, 1934 after an illness of ten days of pneumonia. I was left with a family of six children, the oldest a boy of 16 years and the youngest a baby girl only five months. I was so distressed I thought now what will I do. When my father asked if Henry had insurance in good standing I was able to say yes. It had been very hard and at a great sacrifice that he had carried this insurance for us. insurance for us.

We bought our home, a farm of 120 acres in 1917. It was Henry's grandmother's farm which his grandfather had purchased in 1848. We had to borrow all the money on it giving a mortgage on the farm. We thought we had bought it at a reasonable price but since farming has been going back ever since we had a debt that was impossible at present prices. We had to make some improvements and had a great expense in feeding and clothing the children. So that made more debts. It was impossible to see how we could continue. Then to have the husband and father taken by death was overwhelming. He was an honest, by death was overwhelming. He was an honest, industrious farmer.

industrious farmer.

It was up to me to carry along to provide and make a home, as the children were small I could not leave them and go get work but as the oldest three could help with chores and house work we decided to stay on the farm and invest our insurance money in the farm. Land values had decreased so since our purchase in 1917 and banks were having failures and no money paid on investments of farm mortgages. The bank agreed to make a reduction on our mortgage. We had to take all matters through court so that was expensive and just recently we received the mortgage and notes paid off by insurance money. I also have paid many small debts and have invested some of the money in another farm mortgage.

The oldest boy finished high school this June

The oldest boy finished high school this June and Ruth, age 15, finished her second year in high school. Mary, age 13, wrote both seventh and eight year finals this year. So she will be ready for high school next year. It is a great expense to send the children to high school as we live eight miles from town. Their transportation, clothing and books cost a great deal. So insurance money was used for that. If we had not of had insurance I would have had to take both children out of school.

If we had not of carried insurance our credit at the bank would not have been possible. But through Henry's honesty in all dealings the bank trusted him very far and always he did the best possible to meet his debts and obligations. It was no fault of ours that times made it impossible to keep our debts paid. And now, thank goodness, I think I will be able to start with a clean slate. We will have to work hard and by careful planning and saving I hope to raise and educate the children. It would have been impossible to have done it without insurance. This way we can keep our home and work together for our living.

I am a firm believer in insurance and have taken

I am a firm believer in insurance and have taken out insurance on myself and I intend to take insurance for my oldest boy. Keep up your insurance if you do have to sacrifice for it.—Mrs. Henry Summers.

Name not given 25,000 \$15,000 to \$20,000: 3 names	PLEASANT PLAINS— \$13,000
not given 60,000 Name not given 12,000 PERRY—\$154.000	Name not given 10,000 PLEASANTVILLE—\$46,000
Name not given 32,099 \$20,000 to \$25,000: 2 names not given 48,510 Name not given 12,129	Name not given
Optometrist       6,043         \$3,000 to \$5,000: Manufacturer;       4 names not given         22,085       2,500         telaim       2,500	Grain Dealer   35,26   Manufacturer   22,13   Name not given   16,83   Ice & Coal Dealer   10,00   1 claim   1,00
2 \$1,000 claims 2,000 PITTSFORD—\$46,000	PORT JEFFERSON-\$20,00 Name not given 15,00
Name not given 12,000 \$5,000 to \$8,000; 2 names not given 15,000	1 claim
\$3,000 to \$5,000: 2 names not given 10,006 3 \$1,000 claims 3,000	Name not given 5.00 3 \$1,000 claims 3,000 PORT RICHMOND—\$23,000
PLATTSBURGH\$144,000 \$12,000 to \$15,000: Wm. B. Ragatz \$8,000 to \$12,000: 3 names	Name not given 5,000 Name not given 5,000 2 \$2,000 claims 4,000
not given 31,832 Name not given 5,000 2 \$2,000 claims 4,000	PORT WASHINGTON— \$33,000  Contractor

RICI \$8,000 cian give \$5.000 not \$3,000 not 8 \$2,0 12 \$1, RID Name \$1,0

> ROC Name Name Name Name Name \$20,000 not Name

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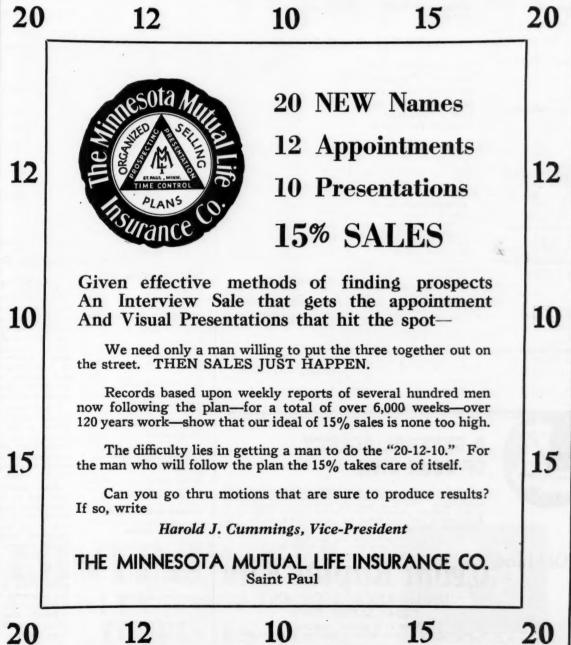
	1934 Edition
	NEW YORK-Continued
	1 claim 2,520
	1 claim 1,000 POTSDAM—\$45,000
	t: 000 to \$5,000: 2 names
	not given 10,000
	7 \$1,000 claims 7,000 POUGHKEEPSIE—\$405,000
	Name not given 25,000 \$12,000 to \$15,000: W. T.
	Rivenburgh
ı	\$3,000 to \$12,000: 4 names not given 17,462 \$5,000 to \$8,000: Broker; 5 names not given 38,103 \$3,000 to \$5,000: 9 names not given 37,419 4 \$2,000 claims .8,000
ı	names not given 38,103
í	\$3,000 to \$5,000. 5 Halles not given
1	10 \$1,000 claims 10,000
J	QUEENS VILLAGE—\$480,000 \$8,000 to \$12,000: Architect;
١	2 names not given 30,049 \$3,000 to \$5,000: Contractor,
۱	
۱	Housewire; 4 haines not given
ı	Industrial: Co. No. 1, 370 claims 87,829
١	QUOGUE-\$13,000
ı	\$3,000 to \$5,000: 2 names not given 10,000
ı	PHINERECK-\$21,000
١	\$5,000 to \$8,000: Frederick W. Kaeb; Retired 13,204
ı	RICHMOND HILL—\$610,000
ı	Name not given 23,000 \$8,000 to \$12,000: Electri- cian; 1 n a m e not
ı	cian; 1 n a m e not given 20,026
ı	\$5,000 to \$8,000: 2 names not given 12,682
ı	\$3,000 to \$5,000: 9 names not given
ı	8 \$2,000 claims 16,000 12 \$1,000 claims 12,000
ı	RIDGEWOOD-\$187,000
ı	Name not given 26,195 2 \$1,000 claims 2,000
ı	Name not given
ı	RIVERDALE ON HUDSON -\$101,000
ı	Name not given 91,172 1 claim 2,000
١	ROCHESTER-\$7,350,000
	Name not given355,500 Name not given160,000
ı	Name not given
ı	
ı	Name not given 50,000
ı	
ı	Name not given 37,000 Name not given 33,000
ı	\$20,000 to \$25,000: 11 names not given272,000
ı	Name not given 20,000
ı	\$12,000 to \$15,000: Insur- ance Agent; 7 names not given
ı	given
ı	Pembroke; Secretary, Avi- ator; 16 names not given
	given
	given
	Attorney Probes: 7
	names not given100,967
	names not given100,967 \$3,000 to \$5,000: Apostol Athana, Charles M. Har- mon, Wm. H. O'Kane;
	mon, Wm. H. O'Kane; Retired, Housewife; 56 names not given. 25,326 51 \$2,090 claims. 123,000 147 \$1,000 claims. 147,230 ladustrial: Co. No. 1, 657 claims 131,515
	147 \$1,000 claims147,230
ı	Industrial: Co. No. 1, 657
ı	claims
ı	ROCKAWAY BEACH— \$33,000
ı	\$8,000 to \$12,000 2 names
I	not given
I	ROCKVILLE CENTER-
ı	\$225,000 Name not given 22,000
ı	Name not given
١	35,000 to \$12,000: 2 names not given
۱	1
۱	
۱	Name 704 5282,000
۱	Name not given. 44,440 Name not given. 20,200 Name not given. 7,000 Name not given. 5,000 2 \$2,000 Claims 4,000
۱	Name not given 5,000 2 \$2,000 claims 4,000
۱	** *1,000 claims 13.600 !
۱	Name not given 25,000
۱	Name 2212,000
۱	Name not given 50,000 Name not given 50,000 Name not given 30,000
۱	mot given 30,000
d	

	0 \$15,000 to \$20,000: 2 names
8,000 to \$12,000: Execu- tive; 2 names not	not given 37,081
	Name not given 12,500
given 30,01: 3,000 to \$5,000: 3 names	1 Name not given 16,000 Name not given 7,003
not given 15,000	
claim 2,080	
\$1,000 claims 2,000	0 2 \$2,000 claims 4,000
	2 \$1,000 claims 2,000
SAINT ALBANS-\$41,000	SCHENECTADY-\$963,000
8,000 to \$12,000: 2 names	
not given 20,000	Name not given 50,000
3,000 to \$5,000: Richard E.	\$20,000 to \$25,000: 2 names
F. Wetzel; Bank Execu-	not given 46,298 Name not given 15,000
tive 9,385	1 00 000 A- 010 000. 0
\$1,000 claims 2,000	00.000
\$1,000 claims 2,024	\$5,000 to \$8,000; Louis W.
SALEM-\$27,000	Killeen; Merchant 14,382
ame not given 15,000	\$3,000 to \$5,000: George A.
ame not given 6,720	
\$1,000 claims 2,000	etor; 8 names not
	given 38,817
SARANAC LAKE—\$34,000	20 \$2,000 claims 40,000
ame not given 10,000	
ame not given 3,000	
\$2,000 claims 4,500 \$1,000 claims 3,000	
\$1,000 claims 3,000	
SARATOGA SPRINGS-	Merchant 6,381
\$115,000	2 \$2,000 claims 4,481
anager 17,319	1 claim 1,009
ame not given 5,000	SENECA FALLS-\$53,000
claim 1,007	
SAUGERTIES-\$81,000	H. Vosburgh; 1 name
ame not given 44,500	not given 9,683
ame not given 21,126	5 \$1,000 Claims 5,000
\$1,000 claims 3,309	SODUS-\$26,000
SCARSDALE-\$369,000	Physician 12,022
ame not given 66,155	Name not given 4.722
ame not given 50,000	
ame not given 50,000	
ame not given 25,000	
ame not given 25,000	

Name not given 100,000
1 claim 2,500
2 \$1,000 claims 2,000
SPEONK-\$13,000
Name not given 10,000
SPRINGFIELD-\$17,000
Name not given 10,000
1 claim 1,500
SPUYTEN DUXVIL-\$28,000
Name not given 25,000
STAPLETON-\$38,000
Name not given 16,245
Name not given 5,000
1 claim 2,500
3 \$1,000 claims 3,000
STATEN ISLAND—\$555,000
Name not given 34,725
\$3,000 to \$5,000: 3 names
not given 10,000
3 \$2,000 claims 6,000 1 claim 1,000
1 claim 1,000 Industrial: Co. No. 1, 315
claims 70,673
SUFFERN-\$32,000
\$5.000 to \$8.000: G. G.
Hooper
1 claim 2,701
SYOSET-\$30,000
Broker 25,130
SYRACUSE-\$2,997,000
Name not given 60,000
Roger S. Weston 32,500
Name not given 30,000
Name not given 20 000
\$20,000 to \$25,000: 2 names
not given 47,000
\$20,000 to \$25,000: 2 names not given 47,000 \$15,000 to \$20,000: 2 names
not given 40,000
\$12,000 to \$15,000: 5 names
not given 66,978

000	\$8,000 to \$12,000: Distribu-
600	tor; 8 names not given 94,590
000	\$5,000 to \$8,000: I. Gingold;
-	Rabbi, Judge, Paper Deal-
	er, Manufacturer; 5 names
00	not given 63,849
	\$3 000 to \$5 000-Biley E
	\$3,000 to \$5,000:Riley E. Horner, Wm. P. Clarke,
00	C & Aiken Pancom A
00	G. S. Aiken, Ransom A. Short, Edward A. Wil-
00	Short, Edward A. Wil-
00	cox, K. W. Witham, Clergyman; 29 names not
00	given141,109
	43 \$2,000 claims 86,000
49	92 \$1,000 claims 92,000
00	Industrial: Co. No. 1, 504
00	claims 106 919
00	claims
0	claims 1,915
25	TANNERSVILLE—\$13,000
	Retired 10,042
00	TARRYTOWN-\$81,000
00	
00	Name not given 12,000
	Name not given 5,867 Name not given 3,000 2 \$2,000 claims 4,500
73	Name not given 3,000
	2 \$2,000 claims 4,500
	3 \$1,000 claims 3,000
	TICONDEROGA-\$38,000
01	Realtor 12,351
97	Name not given 8,000
	Name not given 3,220
30	3 \$1,000 claims 3,000
-	
	TONAWANDA—\$66,000
00	\$8,000 to \$12,000: 2 names
00	not given 22,000
00	TROY-\$1,480,000
00	
	Name not given 383,500
00	Wm. B. Frear366,910
	Name not given100,000
00	Name not given 50,000 Name not given 30,419
	Name not given 30,419
78	Office Manager 30,271

Name not given 20,000 \$3,000 to \$12,000: Salesman, Sales Manager; 2 names not given 39,360 \$\$5,000 to \$3,000: Mechanic, Retired; 4 names not given 37,670 \$\$3,000 to \$5,000: Sales Man- ager; 5 names not given 25,165 \$\$2,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 claims 18,430 \$\$1,000 to \$5,000: 3 names not given 13,000 \$\$15,000 to \$30,000: Charles \$\$15,000 to \$30,000: Charles \$\$15,000 to \$30,000: Charles \$\$15,000 to \$30,000: Charles \$\$15,000 to \$30,000: Charles \$\$15,000 to \$30,000: Charles \$\$15,000 to \$20,000: Banker; 1 name not given 25,000 \$\$15,000 to \$5,000: Physician; 16 names not given 63,060 \$\$3,000 to \$5,000: Physician; 16 names not given 63,060 \$\$3,000 to \$5,000: Physician; 16 names not given 63,500 \$\$3,000 to \$5,000: Physician; 16 names not given 63,500 \$\$3,000 to \$5,000: Physician; 16 names not given 63,500 \$\$3,000 to \$5,000: Physician; 16 names not given 63,500 \$\$13,000 claims 23,000 lindustrial: Co. No. 1, 363 claims 95,534  WATERFORD \$\$28,000  Name not given 13,951	_	
90 \$8,000 to \$12,000: Salesman, Sales Manager; 2 names not given		1
Sales Manager; 2 names not given		
not given 33,360  \$5,000 to \$5,000: Mechanic, Retired; 4 names not given 37,670  \$3,000 to \$5,000: Sales Man- ager: 5 n ames not given 25,165  \$2,000 claims 18,430  101  102  103  104  105  105  107  107  108  108  109  109  109  109  101  101	90	
## Retired; 4 names not given 37,670  ## 33,000 to 35,000: Sales Manager; 5 names not given 25,165  ## 2,000 claims 16,430  ## 3,000 to 35,000: Sales Manager; 5 names not given 267,889  ## 267,000 to 35,000: 3 names not given 13,000  ## 33,000 to 35,000: 3 names not given 13,000  ## 25,000 to 35,000: Sales 4,000  ## 25,000 to 35,000: Charles S. Bowen 25,000  ## 315,000 to \$30,000: Charles S. Bowen 25,000  ## 315,000 to \$312,000: Charles 25,000  ## 315,000 to \$312,000: Charles 25,000  ## 315,000 to \$312,000: Charles .		Sales Manager; 2 names
## Retired; 4 names not given 37,670  ## 33,000 to 35,000: Sales Manager; 5 names not given 25,165  ## 2,000 claims 16,430  ## 3,000 to 35,000: Sales Manager; 5 names not given 267,889  ## 267,000 to 35,000: 3 names not given 13,000  ## 33,000 to 35,000: 3 names not given 13,000  ## 25,000 to 35,000: Sales 4,000  ## 25,000 to 35,000: Charles S. Bowen 25,000  ## 315,000 to \$30,000: Charles S. Bowen 25,000  ## 315,000 to \$312,000: Charles 25,000  ## 315,000 to \$312,000: Charles 25,000  ## 315,000 to \$312,000: Charles .		not given 39,360
## Retired; 4 names not given 37,670  ## 33,000 to 35,000: Sales Manager; 5 names not given 25,165  ## 2,000 claims 16,430  ## 3,000 to 35,000: Sales Manager; 5 names not given 267,889  ## 267,000 to 35,000: 3 names not given 13,000  ## 33,000 to 35,000: 3 names not given 13,000  ## 25,000 to 35,000: Sales 4,000  ## 25,000 to 35,000: Charles S. Bowen 25,000  ## 315,000 to \$30,000: Charles S. Bowen 25,000  ## 315,000 to \$312,000: Charles 25,000  ## 315,000 to \$312,000: Charles 25,000  ## 315,000 to \$312,000: Charles .		\$5,000 to \$8,000: Mechanic,
given	49	Retired: 4 names not
\$3,000 to \$5,000: Sales Manager: 5 names not given		given
ager; 5 names not given		\$3,000 to \$5,000; Sales Man-
given 25,165 8 \$2,000 claims 6,430 6 \$1,000 claims 6,000 10 lindustrial: Co. No. 1, 1,131 claims 267,889  TUCKAHOE \$57,000 13,000 to \$5,000: 3 names not given 13,000 1 claim 1,000 1 claim 1,000 25,000 to \$30,000: Charles S. Bowen Name not given 25,000 \$15,000 to \$20,000: Banker; 1 name not given 31,128 Name not given 1,2,421 8,000 to \$2,000: Physician: 16 names not given 63,060 13,000 to \$5,000: Physician: 16 names not given 63,269 13 \$2,000 claims 23,000 13,000 claims 23,000 13,000 claims 95,354 WATERFORD \$23,000 Name not given 13,951 WATERFORD \$28,000 Name not given 13,951		ager: 5 names not
8 \$2,000 claims		
9 5 \$1,000 claims		8 \$2 000 oleima 18 420
Industrial: Co. No. 1, 1,131     Claims		
Claims	0.0	7-4-4-1-1- Co No. 4 1 101
TUCKAHOE—\$57,000  \$3,000 to \$5,000: 3 names not given		Industrial: Co. No. 1, 1,131
### TUCKAHOE—\$57,000 #### \$3,000 to \$5,000: 3 names not given 12,000 1 claim		Claims ,
19 \$3,000 to \$5,000: 3 names not given	00	TUCKAHOE-\$57,000
not given	19	
15 2 \$2,000 claims 4,000 claims 1,000 claims 1,000 claims 1,000 claims 25,000 cs 330,000: Charles S. Bowen S. Bowen 25,000 cs 315,000 cs 520,000: Banker: 1 name not given 31,124 st. 24,000 cs 52,000: Carl Strauss, Szczepan Usyk: 4 names not given 63,600 st. 33,000 cs 55,000: Physician: 16 names not given 63,600 claims 26,500 claim		not given 12 000
UTICA—\$1,029,000  255,000 to \$30,000: Charles S. Bowen Name not given	15	9 \$2 000 claims 4 000
UTICA—\$1,029,000  \$25,000 to \$30,000: Charles S. Bowen Name not given	6.0	1 oloim 1 000
\$25,000 to \$30,000; Charles S. Bowen Name not given		
S. Bowen Name not given	12	UTICA-\$1,029,000
S. Bowen Name not given		\$25,000 to \$30,000; Charles
Name not given		S. Bowen
15.5000 to \$20,000: Banker; 1 name not given	10	Name not given 25.000
1 name not given. 31,128 Name not given. 12,421 Name not given. 12,421 Strauss, Szczepan Usyk; 14 names not given. 63,060 13,000 to \$5,000: Physician: 16 names not given. 68,269 13 \$2,000 claims. 26,500 12 \$1,000 claims. 23,000 Industrial: Co. No. 1, 363 claims 95,354 WATERFORD \$28,000 Name not given. 13,951 00 Name not given. 10,000		\$15,000 to \$20,000: Banker:
Name not given		
38,000 to \$12,000; Carl   Straus, Szczepan Usyk; 4 names not given. 63,060   33,000 to \$5,000; Physician; 16 names not given. 68,269   13 \$2,000 claims 26,500   23 \$1,000 claims 23,000   Industrial: Co. No. 1, 363   claims 95,354   WATERFORD \$23,000   Name not given 13,951   WATERPORT \$23,000   Name not given 10,000		Name not given 12 421
Strauss, Szczepan Usyk; 4 names not given 63,060 10 \$43,000 to \$5,000: Physician: 16 names not given 68,269 13 \$2,000 claims 26,500 23 \$1,000 claims 23,000 1ndustrial: Co. No. 1, 363 claims 95,354 WATERFORD—\$28,000 Name not given 13,951 00 01 01 02 03 03 04 05 05 06 07 08 07 08 08 08 08 08 08 08 08 08 08 08 08 08	10	#9 000 to \$19 000. Com
11 4 names not given. 63,060 2 \$3,090 to \$5,090: Physician: 16 names not given. 68,269 12 \$2,090 claims 26,590 22 \$1,090 claims 23,090 Industrial: Co. No. 1, 363 claims 95,354 WATERFORD \$23,000 Name not given 13,951 0 VATERPORT \$23,000 Name not given 10,000		Strong Strong Tours
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16 names not given. 63,269 23 \$1,000 claims 26,500 23 \$1,000 claims 23,000 Industrial: Co. No. 1, 363 claims 95,354 WATERFORD \$23,000 Name not given 13,951 0 Name not given 10,000		to one as as one. Demoles
13		
23 \$1,000 claims		16 names not given 63,269
Industrial: Co. No. 1, 363 claims	10	13 \$2,000 claims 26,500
claims 95,354 WATERFORD—\$23,000 Name not given		23 \$1,000 claims 23,000
WATERFORD—\$23,000 Name not given 13,951  WATERPORT—\$23,000 Name not given 10,000		Industrial: Co. No. 1, 363
WATERFORD—\$28,000 Name not given 13,951 WATERPORT—\$28,000 Name not given 10,000	0	claims 95,354
Name not given 13,951  WATERPORT—\$28,000  Name not given 10,000		WATERFORD 222 000
WATERPORT—\$28,000 Name not given 10,000		
WATERPORT—\$28,000   Name not given 10,000		Name not given 13,951
Name not given 10,000		WATERDOPT - 898 000
		* * *
	9	Name not given 8,000
1 2 \$1,000 claims 2,001	1	2 \$1,000 claims 2,001



NEW YORK-Continued

WATERTOWN-\$307,000

\$5,000 to \$8,000: J. M. Man-

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MOU Mercha \$5,000 1 na \$3,000

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Name Name Hotel

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BAI \$20,00 Mat give \$15,00 Lat: \$8,000 Bre nan \$3,000 B a nan 11 \$2 15 \$1 Indus

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\$8,000

## WATERTOWN—\$307,000 \$20,000 to \$25,000: Robert J. Dundon Name not given... 20,000 \$8,000 to \$12,000: Attorney; 2 names not given... 28,178 \$5,000 to \$8,000: Retired, Salesman ... 10,028 \$3,000 to \$5,000: 5 names not given ... 23,000 12 \$1,000 claims ... 15,300 12 \$1,000 claims ... 12,336 WATERVLIET-\$60,000 Name not given..... 10,000 2 \$1,000 claims..... 2,000 WAVERLY-\$52,000 \$3,000 to \$5,000: 2 names not given ...... 10,000 2 \$2,000 claims. .... 4,594 4 \$1,000 claims. .... 4,000 WEBSTER-\$23,000 WELLS BRIDGE-\$17,000 erchant ...... 14,405 WELLSVILLE—\$71,000 Name not given... 13,431 \$5,000 to \$8,000: Executive; 1 name not given... 12,037 3 \$2,000 claims.... 6,000 3 \$1,000 claims..... 3,000 WEST HAVERSTRAW-\$100,000 Name not given ..... 90,000 Name not given .... 5,000 WEST HEMPSTEAD — \$170.000 \$179.000 Name not given....150,000 Name not given....10,000 \$3,000 to \$5,000: 2 names not given....8,000 1 claim.....1,000 WEST NEW BRIGHTON— \$43,000 WHITE PLAIS. \$24,000 Manufacturer \$2,200 Manufacturer \$2,200 \$20,000 to \$25,000: 3 names not given 66,434 Name not given 13,000 \$8,000 to \$12,000: D. O. Lively; 5 names not WHITESTONE-\$25,000 Name not given..... 10,000 Name not given..... 5,000 2 \$1,000 claims..... 2,000 WILLIAMSVILLE—\$82,000 Name not given 20,000 Name not given 10,000 Same not given 10,000 Same not given 7,000 4 \$2,000 claims 8,000 1 claim 1,009 WINDSOR-\$21,000 \$3,000 to \$5,000: 2 names not given ....... 10,000 2 \$1,000 claims...... 2,334 WOODHAVEN—\$254,000

### Life Insurance Money Saves Home For Widow and Small Sons

WILMINGTON, N. C .- My husband carried \$3,500 life insurance. It enabled me to pay for my home, otherwise I would have lost it. The rest of the insurance took care of his debts and funeral expenses. I am very grateful that he was so thoughtful of his family's interest to have left the insurance. I have two boys, 11 and 9. My husband invested in this insurance for our benefit so that we would have a home when he was gone.-Mrs. W. S. Holland.

\$3,000 to \$5,000: Housewife; 1 name not given 9,010 4 \$2,000 claims 8,000 12 \$1,000 claims 12,000	Name not given
Industrial: Co. No. 1, 514 claims	Name not given. 21.32( Name not given. 21.32( Name not given. 20.00( \$8,000 to \$12,000: Francis H. Sisson; Executive, Messenger, Contractor; 7 names not given. 7,00( \$3,000 to \$5,000: Accountant, Teacher, Executive; 17 names not given. 33,70( 12 \$2,000 claims. 24,00( 18 \$1,000 claims. 18,00( Industrial: Co. No. 1, 416 claims 118,97( Industrial: Co. No. 9, 73 claims 16,996
NORTHC	AROLINA
Decrease in Payments in Percentage of Decrease. Rank in Payments among Rank in Population	\$40,500,000 1933 \$100,000 1935 100,000 1936 121st 12th \$12.75

Manufacturer 82,753 Name not given 40,000	Rank in Population
\$20,000 to \$25,000: 3 names not given	AHOSKIE—\$40,000 \$15,000 to \$20,000: James E. Hall \$5,000 to \$8,000: Thomas B. Hall 1 claim 2,000 2 \$1,000 claims 2,000 ALBERMARLE—\$50,000 \$5,000 to \$8,000: F. E.
11 \$1,000 claims	Starnes   Name not given
WILLIAMSVILLE—\$82,000  Name not given 20,000  Name not given 10,000  \$3,000 to \$5,000: 2 names	Name not given
not given	Willis J. Jackson
\$3,000 to \$5,000: 2 names not given 10,000 2 \$1,000 claims 2,334 WOODHAVEN—\$254,000	\$5,000 to \$8,000: Lolan E.  Hall; Industrialist . 13,414  \$3,000 to \$5,000: Guy D.  Buckner, Wm. V. Brown,
\$15,000 to \$20,000: R. R. Noel \$8,000 to \$12,000: 2 names not given 19,410 Name not given 7,000	Kirschenbaum, Junniu J. Talman, J. H. Wood; Grocer; 2 names not given

	6 \$1,000 claims 6,000 Industrial: Co. No. 4, 60 claims 11,445 Industrial: Co. No. 5, 10 claims
	<b>BEAUFORT—\$73,000</b> Name not given 50,000 \$8,000 to \$12,000: Wm. A.
	Mace 1 claim 2,810 1 claim 1,000
	BELVIDERE—\$32,000 \$8,000 to \$12,000: Perry Bragg; 1 name not given
	Farmer 21,000 5,024
ŀ	BREVARD—\$17,000 Name not given 10,000
	BURLINGTON-\$105,000
	Name not given 15,000 \$3,000 to \$5,000: Prof. Walter M. Brown; Re- tired
	\$8,000 to \$12,000: Dr. Eric A. Abernethy

ning
ning \$3,000 to \$5,000: Eugene C. Branson; Teacher; 2 names not given 14,905 1 claim
names not given 14,905 1 claim 2,284
1 claim
\$12,000 to \$15,000: 2 names not given
Williamson; Robt. M. Schnore, Ed. S. Gillespie,
Dr. S. B. Bivens; 3 names not given 72,000
\$5,000 to \$8,000; Bessie B. Robinson; Retired 11,659
\$3,000 to \$5,000: Ada C. Buck, Harvey E. Kiser,
Virgil Presnell, James D. Smith, James V. Starnes;
Robinson; Retired 11,659 \$3,000 to \$5,000; Ada C. Buck, Harvey E. Kiser, Virgil Presnell, James D. Smith, James V. Starnes; Clerk, Retired; 9 names not given 74,836
not given 74,836 13 \$2,000 claims 26,000 5 \$1,000 claims 55,000 Industrial: Co. No. 4, 128 claims 29,644 Industrial: Co. No. 5, 26 claims 7,683 Industrial: Co. No. 12 6,007
Industrial: Co. No. 4, 128
Industrial: Co. No. 5, 26 claims
Industrial: Co. No. 12 6,007
Name not given 13,500
Name not given 13,500 \$3,000 to \$5,000; Rev. Javan J. Beach
CLAYTON-\$47,000
D. H. McCullers 33,000 \$3,000 to \$5,000: Andrew L.
\$3,000 to \$5,000: Andrew L.  Bynum 3 \$1,000 claims 3,000  COMO—\$15,000
COMO-\$15,000
ers 10,508
CONCORD-\$142,000
Name not given 10,000 \$5,000 to \$8,000: Arthur B. Pounds; 1 name not
\$2,000 claims
claims
DUNN_\$27 000
S3,000 to \$5,000; W. H.   Turlington, John W.   Thornton
Thornton 10,000
a Chemi
DURHAM—\$721,000 Eli Nachamson 90,586
\$25,000 to \$30,000: Wm. B. Thacker, John V. Der-
Eli Nachamson 90,586 \$25,900 to \$30,000; Wm. B. Thacker, John V. Dermott; 1 name not given 81,115
given
\$8,000 to \$12,000: Maurice
Adams: 3 names not
Adams; 3 names not given
Adams; 3 names not given
Adams; 3 names not given
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims. 22,000 16 \$1,000 claims. 16,000 Industrial: Co. No. 4, 138
Adams; 3 names not given 49,892 speed to \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims . 22,000 16 \$1,000 claims . 16,000 Industrial: Co. No. 4, 139 claims 33,653
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 industrial: Co. No. 4, 139 claims 33,653 industrial: Co. No. 5, 148 claims 35,812 industrial: Co. No. 12. 818 Industrial: Co. No. 12. 818
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 9 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,653 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12 \$818 EDENTON—\$32,000 George
Adams; 3 names not given 49,892 \$1,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$3,000 to \$12,000: George E. Major
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,655 Industrial: Co. No. 5, 148 claims 10,000 to \$12,000: \$818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 10,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,453 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T.
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,453 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T.
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,453 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T.
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,453 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T.
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,653 Industrial: Co. No. 5, 148 claims 5, 35,812 Industrial: Co. No. 5, 148 claims 20,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 to \$12,000: J. T. McCabe Farmer 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 claims 8,000 13 \$1,000 claims 8,000 13 \$1,000 claims 8,000 13 \$1,000 claims 3,051 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 Name Name Name Name Name Name Name Name
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 13 \$1,000 claims 8,000 13 \$1,000 claims 3,050 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 3,517 ELM CITY—\$13,000 Name not given 3,517 ELM CITY—\$13,000 Name not given 3,517 ELM CITY—\$13,000 Name not given 10,000 Name Name Name Name Name Name Name Name
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,653 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$3,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,016 4 \$2,000 claims 8,000 3 \$1,000 claims 3,055 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 \$3,000 to \$15,000 VMm. A. McDaniel; 1 name not given 12,075 \$3,000 Claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 Name not given 12,077 \$3,000 VMm. A. McDaniel; 1 name not given 12,077
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 la \$1,000 claims 22,000 la \$1,000 claims 16,000 lndustrial: Co. No. 4, 139 claims 35,812 lndustrial: Co. No. 5, 148 claims 35,812 lndustrial: Co. No. 12 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 l claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 claims 8,000 \$1,000 claims 10,000 \$12,000 claims 10,000 \$1,000 claims 10,000 lndustrial: Co. No. 4, 12 claims 10,000 laims 10,000 lndustrial: Co. No. 4, 12 claims 10,000 kme not given 10,000 km. AmcDaniel; 1 name not given 12,000 km. AmcDaniel; 1 name not given 12,000 lndustrial: Co. No. 4, 12 claims 12,000 lndustrial: Co. No. 4, 12 claims 10,000 km. In ln ln ln ln ln ln ln ln ln ln ln ln ln
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Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,016 4 \$2,000 claims 8,000 \$12,000 claims 3,517 ELM CITY—\$13,000 Name not given 3,517 ELM CITY—\$13,000 Name not given 10,000 claims 3,517 ELM CITY—\$13,000 Name not given 12,070 Name not given 12,0
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,016 4 \$2,000 claims 8,000 1312,000 claims 3,056 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 \$5,000 to \$8,000: Wm. A. McDaniel; 1 name not given 12,077 Name not give
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 lndustrial: Co. No. 4, 139 claims 35,812 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$12,000 J. T. McCabe Farmer 3,014 \$2,000 to \$15,000: J. T. McCabe Farmer 3,016 \$1,000 claims 3,050 Industrial: Co. No. 4, 12 claims 3,517 ELIM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 \$5,000 to \$8,000: Wm. McDaniel; 1 name not given 10,000 ENFIELD—\$25,000 \$1,000 to \$8,000: Wm. McDaniel; 1 name not given 10,000 FAYETTEVILLE—\$140,000 \$3,000 to \$8,000: Wm. Georgian 10,000 FAYETTEVILLE—\$140,000 \$3,000 to \$2,000 Peter McQueen 3 \$2,000 claims 6,500 \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo \$1,000 claims 6,500 fo foliuntalial: Co. No. 4, 62 claims 10,632 foliums 10,632
Adams; 3 names not given 49,892 5,000 to \$8,000: 3 names not given 20,743 3,000 to \$5,000: 2 names not given 10,000 colaims 12,000 claims 22,000 li \$2,000 claims 22,000 li \$3,000 claims 22,000 li \$3,000 claims 22,000 li \$3,000 claims 33,653 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 1312,000 claims 3,055 Industrial: Co. No. 4, 12 claims 3,515 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 6,500 1 claim 2,000 1 claim 2,000 1 claim 2,000 1 claim 5,000 Peter Mc-Queen 3 \$2,000 claims 6,500 6 \$1,000 claims 6,500 Industrial: Co. No. 4, 62 claims 10,632 FOREST HILLS—\$82,000 Name not given 6,500 Name not given 10,632 FOREST HILLS—\$82,000 Name not given 80,807
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 16,000 Industrial: Co. No. 4, 13 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 1312,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 1512,000 claims 3,051 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 \$5,000 to \$8,000: Wm. A. McDaniel; 1 name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 6,500 1 claim 2,000 1 claim 2,000 1 claims 6,500 6 \$1,000 claims 6,500 6 \$1,000 claims 6,500 1 ndustrial: Co. No. 4, 62 claims 6,500 Name not given 6,500 6 \$1,000 claims 6,500 Name not given 80,800 Peter Mc-Queen 3 \$2,000 claims 6,500 1 ndustrial: Co. No. 4, 62 claims 10,632 FOREST HILLS—\$82,000 Name not given 80,800 FREMONT—\$18,000
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 colaims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 33,653 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,016 4 \$2,000 claims 3,055 Industrial: Co. No. 4, 12 claims 3,100 claims 3,055 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 12,073 Name not given 4,000 1 claim 1,000 FAYETTEVILLE—\$140,000 FAYETTEVILLE—\$140,000 Industrial: Co. No. 4, 62 claims 10,632 FOREST HILLS—\$82,000 Name not given 6,000 Industrial: Co. No. 4, 63 claims 10,632 FOREST HILLS—\$82,000 Retired 6,042 \$3,000 to \$5,000 Peter Mc-Queen \$2,000 claims 6,500 Name not given 80,807 FREMONT—\$18,000 Retired 6,042 \$3,000 to \$5,000 Peter Mc-Parter Standard Sta
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 la \$3,000 claims 22,000 la \$1,000 claims 16,000 lndustrial: Co. No. 4, 139 claims 33,653 lndustrial: Co. No. 5, 148 claims 35,812 lndustrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 lclaim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 \$12,000 to \$15,000: J. T. McCabe Same 10,000 claims 3,056 lndustrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 \$5,000 to \$8,000: Wm. A. McDaniel: 1 name not given 1,000 lclaims 1,000 lclaims 1,000 lclaims 1,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 6,000 lndustrial: Co. No. 4, 62 claims 10,632 FOREST HILLS—\$82,000 Name not given 80,800 FEREMONT—\$18,000 Retired 6,044 \$3,000 to \$5,000: Benjamin H. Velverton: 1 name not given 6,044 \$3,000 to \$5,000: Benjamin H. Velverton: 1 name not
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 la \$3,000 claims 22,000 la \$1,000 claims 16,000 lndustrial: Co. No. 4, 139 claims 33,653 lndustrial: Co. No. 5, 148 claims 35,812 lndustrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5,088 lclaim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 \$12,000 to \$15,000: J. T. McCabe Same 10,000 claims 3,056 lndustrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 \$5,000 to \$8,000: Wm. A. McDaniel: 1 name not given 1,000 lclaims 1,000 lclaims 1,000 lclaims 1,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 2,000 lclaims 6,000 lndustrial: Co. No. 4, 62 claims 10,632 FOREST HILLS—\$82,000 Name not given 80,800 FEREMONT—\$18,000 Retired 6,044 \$3,000 to \$5,000: Benjamin H. Velverton: 1 name not given 6,044 \$3,000 to \$5,000: Benjamin H. Velverton: 1 name not
Adams; 3 names not given 49,892 5,000 to \$8,000: 3 names not given 20,743 3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 George E. Major Retired 5,088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,010 4 \$2,000 claims 8,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,515 Industrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Name not given 10,000 ENFIELD—\$25,000 Sindustrial: Co. No. 4, 12 claims 3,517 ELM CITY—\$13,000 Industrial: Co. No. 4, 12 claims 10,000 Industrial: Co. No. 4, 12 claims 10,000 Industrial: Co. No. 4, 12 claims 10,000 ENFIELD—\$25,000 Sindustrial: Co. No. 4, 12 claims 10,000 Industrial: Co. No. 4, 1
Adams; 3 names not given 49,892 \$5,000 to \$8,000: 3 names not given 20,743 \$3,000 to \$5,000: 2 names not given 10,000 11 \$2,000 claims 22,000 16 \$1,000 claims 16,000 Industrial: Co. No. 4, 139 claims 35,812 Industrial: Co. No. 5, 148 claims 35,812 Industrial: Co. No. 12. 818 EDENTON—\$32,000 \$8,000 to \$12,000: George E. Major Retired 5.088 1 claim 2,000 ELIZABETH CITY—\$131,000 Name not given 40,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,016 4 \$2,000 claims 8,000 \$12,000 to \$15,000: J. T. McCabe Farmer 3,016 4 \$2,000 claims 3,517 EIM CITY—\$131,000 Name not given 10,000 ENFIEID—\$25,000 Name not given 10,000 FAYETTEVILLE—\$40,000 \$5,000 to \$8,000: Wm. A. McDaniel; 1 name not given 12,073 Name not given 12,073 Name not given 12,000 claims 2,000 to claim 2,000 claims 6,000 fAYETTEVILLE—\$140,000 \$3,000 to \$5,000: Peter McQueen 2 \$2,000 claims 6,000 Industrial: Co. No. 4, 62 claims 10,632 FOREST HILLS—\$82,000 Name not given 80,807 FREMONT—\$18,000 Retired 6,042 \$3,000 to \$5,000: Benjamin H. Yelverton; 1 name not given 80,807 FREMONT—\$18,000 Retired 6,042 \$3,000 to \$5,000: Benjamin H. Yelverton; 1 name not given 8,000 claims 1,000 GAFFNEY—\$118,000 W. C. Thomson 116,000 \$4.85TONIA—\$219,000
Adams; 3 names not given 49,892   \$5,000 to \$8,000: 3 names not given 20,743   \$3,000 to \$5,000: 2 names not given 10,000   11 \$2,000 claims 22,000   16 \$1,000 claims 16,000   16 \$1,000 claims 3,653   Industrial: Co. No. 4, 139   claims 35,812   Industrial: Co. No. 5, 148   claims 35,812   Industrial: Co. No. 12. 818   EDENTON—\$32,000   George E. Major   Retired 5,088   1 claim 2,000   ELIZABETH CITY—\$131,000   Name not given 40,000   \$12,000 to \$15,000: J. T. McCabe   EAGL   Farmer 3,010   4 \$2,000 claims 8,000   \$12,000 claims 3,515   ELM CITY—\$13,000   Name not given 10,000   ENFIELD—\$25,000   \$5,000 to \$8,000: Wm. A. McDaniel; 1 name not given 12,071   Name not given 1,2,071   Name not given 1,2,071   Name not given 1,000   FAYETTEVILLE—\$140,000   \$3,000 to \$5,000: Peter Mc-Queen 3,000

	claims	Name not given136,00
	GIBSON—\$14,000	Name not given 23,777 \$8,000 to \$12,000: George F.
1	\$8,000 to \$12,000: Annie P.	Wilson
	Wright	\$3,000 to \$5,000: Samuel L. Davis, Jr., Lee R. Ca.
1	GOLDSBORO—\$178,000	8 \$1,000 claims 8,00
	George K. Freeman 88,961 \$3,000 to \$5,000; Sion A. Boney, Mrs. G. M. War- rick; 1 name not	Industrial: Co. No. 4, 44
	Boney, Mrs. G. M. War-	claims 9,387
	given 11,000	HOOKERTON—\$25,000
١	1 claim 2,000 4 \$1,000 claims 4,000	\$8,000 to \$12,000: Charlie
	Industrial: Co. No. 12 949	H. Whitfield Name not given 3,611
	GREENSBORO-\$684,000	1 claim 2,500
4	John E. Hardin 61,378	2 \$1,000 claims 2,000 HUDSON—\$14,000
	\$12,000 to \$15,000: 2 names	Name not given 12,500
	John E. Hardin	JACKSON-\$68,000
1	rogieman, waiter r.	Name not given 37,500
•	\$8,000 to \$12,000: C. E. Fogleman, Walter P. Donaldson, Wm. J. Bled- soe; 2 names not given 52,650	Name not given 37,500 \$12,000 to \$15,000: Dr. Law- rence E. McDaniel
	Donaldson, Wm. J. Bled- soe; 2 names not given 52,650 \$5,000 to \$8,000; R. H. Brooks; Retired 14,018 \$3,000 to \$5,000; Weldon W. Clark, J. L. Harris, Ethan E. Hester, Jesse R. Nance, John H. Price, Whitt R. Stone, Jesse S. Trotter: 6 names not given 51,000 11 \$2,000 claims 22,000	5 \$2,000 claims 11.66
	\$3,000 to \$5,000: Weldon W.	1 claim 1,000 KINSTON—\$155,000
	Clark, J. L. Harris, Ethan	
	John H. Price, Whitt R.	Name not given 12,500 Name not given 10,000 \$5,000 to \$8,000: James H.
)	Stone, Jesse S. Trotter:	Mewborne, James G. Dail.
	11 \$2,000 claims 22,000	James E. Bowling 16,194
	11 \$2,000 claims 22,000 22 \$1,000 claims 22,000 Industrial: Co. No. 12 1,479	Spear, Wm. Badham; 1
)	GREENVILLE—\$153,000	\$5,000 to \$8,000: James H.  Mewborne, James G. Dail,  James E. Bowling 16,18  \$3,000 to \$5,000: Elbert W.  Spear, Wm. Badham; 1  name not given 12,00  2 \$2,000 claims
	\$8,000 to \$12,000: Benjamin	2 \$2,000 claims 4,000 7 \$1,000 claims 7,600
)	F. Tyson, Dr. Joseph	LA GRANGE—\$20,000
	\$5,000 to \$8,000: Wm. H.	\$3,000 to \$5,000: Charles H. Swinson, John W.
3	Hyde \$3,000 to \$5,000: 2 names	Gray
	not given 9,000 7 \$2,000 claims 14,200	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000
)	3 \$1,000 claims 3,000	LAURINBURG—\$45,000
)	HAMILTON-\$21,000	\$25,000 to \$30,000: N. C.
)		Hunter 1 claim 2,000
)	\$12,000 to \$15,000; Penja- min B. Sherrod 3 \$1,000 claims 3,000	1 claim 1,006
)	HARTFORD-\$130,000	LEAKSVILLE—\$45,000 \$12,000 to \$15,000; J. E.
)		Emerson
	Name not given 95,452 \$25,000 to \$30,000: Thomas	Attorney 5,033 1 claim 2,744
)	Nixon, Jr. 2 \$1,000 claims 2,000	Industrial: Co. No. 4, 70
)	HENDERSONVILLE-	claims
3	\$166,000	Name not given 6,897
3	Hestley A. Stepp 38,200 \$25,000 to \$30,000: Louis A.	Name not given 3.000
	North	3 \$2,000 claims 6,000 3 \$1,000 claims 3,000
	W. Arant	LEXINGTON-\$40,000
5	\$8,000 to \$12,000: Physi-	Name not given 6,952 1 claim 2,000
)	given 21,361	1 claim 2,000 9 \$1,000 claims 9,000
	\$15,000 to \$20,000; Martna W. Arant \$8,000 to \$12,000: Physician; 1 name not given	LOUISBURG-\$100,000
	1 claim 2.140	Benjamin T. Holden 43,000 \$8,000 to \$12,000; K. K.
2	7 \$1,000 claims 7,000 HICKORY—\$70,000	Allen
3	Name not given 50,000	\$3,000 to \$5,000: Farmer; 1 name not given 8,025
0	1 claim	4 \$2,000 claims 8,000 4 \$1,000 claims 4,000
0	2 \$1,000 claims 2,000	14 \$1,000 claims 4,000
3		

Industrial: Co No 4 106 HIGH POINT-\$431,000

## On the First of Every Month She Receives Her Annuity Check

RIDGECREST, N. C.—In March, 1933, my life-long companion, Rev. B. H. De Ment, D. D., L.L.D., was taken from me and I was left in the midst of the world-wide depression with two sons, one still a student in college and the other unemployed. For more than 50 years my husband had been a minister, seminary professor and president of a religious school. With educating the boys and meeting the demands of his position we had saved little except what we had invested in life insurance—\$10,000 in three different companies.

I had never fully realized the value of our insurance until I was left to face alone the responsibilities of life. This insurance money, which was promptly paid, enabled me to return two small loans, meet all funeral and other expenses, and complete the education of the younger son, all of which would have been impossible without the insurance money. surance money.

After meeting all obligations, the problem was how best to dispose of the remaining funds at a time when banks were failing everywhere and investments of all kinds were insecure. On the advice of my boys, I turned to the annuity plan—a perpetual insurance—which provides me with a regular income sufficient for my support in reasonable comfort. able comfort.

This money is received the first of every month This money is received the first of every mount with unfailing regularity, so from every standpoint I am a strong advocate of life insurance. For a person of small means or of large salary it is a reliable way of saving a portion of the income regularly, and brings in the returns at the time when it is most needed.—Mrs. B. H. De Ment, New Orleans, La. and Ridgecrest, N. C.



## A GENERAL AGENCY OF YOUR OWN

A limited number of selected IOWA-MINNESOTA-NEBRASKA territories of proved productivity are now open for general agency representation. This is an unusually advantageous opportunity to make a profitable connection with a strong company whose record of 28 years of service to agents and policyholders speaks for itself. Write us at once.

### The Old Line

# Cedar Rapids Life Insurance company

CEDAR RAPIDS, IOWA

C. B. Svoboda, Secy.—Jay G. Sigmund, Vice-Pres. & Agency Director

5,358

	1934 Edition
	NORTH CAROLINA—Continued
	LUMBERTON-\$35,000 Housewife 10,143 \$3,000 to \$5,000: John D.
	McMillan
	2 \$1,000 claims 2,000 MARSHALL—\$17,000
	Name not given 10,000  MAXTON—\$53,000  Name not given 13,000
	\$8,000 to \$12,000; Rurus M.
	\$3,000 to \$5,000: 2 names not given
	Name not given 15,000 Name not given 5,000
	MONROE—\$58,000  Name not given 13,000  Name not given 10,000
	Name not given
	MOREHEAD CITY—\$53,000 Edmund H. Gorham 32,000
	1 claim
	Name not given 18,442 1 claim 1,000
	MORVEN-\$19,000 \$12,000 to \$15,000: Preston E. Ratliff
	1 claim
	Merchant
	1 name not given 12,601 \$3,000 to \$5,000: 2 names not given 10,000
	2 \$1,000 claims 2,000
	Parrish; 1 name not
	3 \$1,000 claims 3,000 NEW BERN—\$80,000
	\$3,000 to \$5,000: Warden W. Gaskins; 1 name not given 6,280
	1 claim
	NEWTON—\$54,000 \$8,000 to \$12,000: Robert L.
	Hewitt \$3,000 to \$8,000: Alonzo H.
ì	Crowell, Jacob R. Heav- ner
	NORLINA—\$57,000
	Name not given 25,000 Name not given 20,000 Hotel Proprietor 10,360
ı	0XF0RD—\$123.000
ı	Name not given 15,995 \$8,000 to \$12,000: J. F. Meadows, Wm. E. Jeff- reys: Tohaconist 29,978
١	Meadows, Wm. E. Jeff- reys; Tobacconist 29,978 \$3,000 to \$5,000: Kathlyn Jones Medford, J. F. Hobgood; 1 name not
١	Hobgood; 1 name not given 11,786
ı	given
ı	\$8,000 to \$12,000: George E. Ricks
ı	Farmer 7,170 PIKEVILLE—\$23,000
	\$8,000 to \$12,000: Louisia Hinuant \$3,000 to \$5,000: Frank
	1 claim 2,000
	POMONA—\$21,000 \$8,000 to \$12,000: Paul C. Lindley
	\$3,000 to \$5,000: G. N. Ed- wards
	PRINCETON—\$34,000 \$12,000 to \$15,000: N. D. Walters
ı	Name not given 7,000
l	*20,000 to \$25,000
	given 50,000
	18 000 to 010 000
١	Coob; 1 name not given 20,502 \$4,500 to \$3,000: Robert H. Breese; Saw Filer; 2 names not given 24,402 \$3,000 to \$5,000: C. L. Baker; Contractor; 9 names not siven. 37,137 11 \$2,000 claims. 22,000 is \$1,000 claims. 22,000 is \$1,000 claims. 15,000
ı	names not given 24,492 \$3,000 to \$5,000; C. L.
ı	names not given 37,137
ı	alai- Co. No. 4, 110
ı	RED SPRINGS STREET
ı	Merchant 4,119
ı	RICH SQUARE-\$19,000

Name not given	3,000	so
ROCKY MOUNT-\$255	.000	\$5
Charles E. Edge	35,000	2
Name not given	10,000	-
Name not given	5,000	1
4 \$2,000 claims	8,700	\$20
7 \$1,000 claims	7,500	1
Industrial: Co. No. 4, claims		\$3,
Industrial Co. No. 12	772	40
ROSE HILL—\$15,000		,
\$8,000 to \$12,000: W	ard	4
Maury		3
ROXBORO-\$51,000		1
Name not given	8,000	Ge
\$3,000 to \$5,000: Wm.	C.	1
Watkins, Wm.	T.	
Davis	5,942	
4 \$1,000 claims	4,603	\$1
RUTHERFORDTON-		1
		,
Name not given 3 \$2,000 claims	10,000	
	0,000	\$3,
SALISBURY-\$147,000		1
\$8,000 to \$12,000: Thor	nas	4
B. Marsh		3
Name not given 4 \$2,000 claims	6,000 8,500	1
4 \$1,000 claims	4,000	\$5.
Industrial: Co. No. 4,	89	1
claims	21,115	2
claims	35	2
claims	9,899	1
	733	\$8.
SANFORD—\$32,000		1
Name not given	5,000	\$3,
2 \$2,000 claims	4,000	_ 1
1 claim	1,000	9 3

SOUTHERN PINES—\$24,000	WALNUT CO
\$5,000 to \$8,000: Banker, Club Secretary 11,349 2 \$2,000 claims 4,500	\$5,000 to \$8,0 D. Fulk 2 \$2,000 claim
STATESVILLE-\$114,000	WASHINGTO
\$20,000 to \$25,000: Espy E. Little; 1 name not given 42,000 \$3,000 to \$5,000: Wm. M. Westmoreland; 1 name not given 7,874 \$2,000 claims 8,000 \$3,1000 claims 3,000	\$15,000 to \$20 M. Dumay \$3,000 to \$5,000 Edwards; 3 given 7 \$2,000 claim 2 \$1,000 claim WEST DURH
SWANNANOA-\$37,000	\$15,000 to \$20,0
George C. Buquo 32,500	Dailey
l claim 1,000	WHITAKERS
TABOR—\$42,000 \$15,000 to \$20,000; David J. Hughs; 1 name not given	\$3,000 to \$5,00 not given 3 \$2,000 claim 1 claim
TARBORO-\$51,000	\$25,000 to \$30,
\$3,000 to \$5,000: Dr. Oswald H. Graham; 3 names not given	R. Dunning Attorney 3 \$2,000 claims 1 claim WILLOW SP
TAYLORSVILLE—\$26,000	Name not given
85,000 to \$8,000: Thomas C. Barnes 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	2 \$1,000 claims WILMINGTO Thomas M. Gre
WADESBORO-\$28,000	\$25,000 to \$30, ald Murphy
3,000 to \$12,000: Victor B. Braswell 3,000 to \$5,000: Merchant;	\$15,000 to \$20,0 Williams
1 name not given 6,524	\$5,000 to \$8,000 Agent; 2
1 name not given 6,524 \$1,000 claims 5,000	given

	WALNUT COVE-\$21,000	-
	\$5,000 to \$8,000: Pinkney	
49	D. Fulk	
00	2 \$2,000 claims 4,500	
	WASHINGTON-\$89,000	
	\$15,000 to \$20,000: Alonzo M. Dumay	
00	\$3,000 to \$5,000; Rev. C. J.	
00	Edwards: 3 names not	
	given	
74	2 \$1,000 claims 2,051	
00	WEST DURHAM—\$23,000	
••	\$15,000 to \$20,000: John C.	
	Dailey	
00		=
00	WHITAKERS—\$34,000	1
	\$3,000 to \$5,000: 2 names	\$
	not given 10,000 3 \$2,000 claims 7,500	
	1 claim 1,000	
00	WILLIAMSTON-\$64,000	
	\$25,000 to \$30,000: Archer	1
	D Dunning	1
	Attorney 13,317	1
00	3 \$2,000 claims 6,000	I
41	1 claim 1,000	
00	WILLOW SPRINGS-\$16,000	I
	Name not given 10,000	N
	2 \$1,000 claims 2,000	3
00	WILMINGTON-\$445,000	*
00	Thomas M. Green105,114	
	\$25,000 to \$30,000: J. Ger-	N
	ald Murphy	N
	\$15,000 to \$20,000: James S. Williams	\$
	\$5,000 to \$8,000: Insurance	
24	Agent; 2 names not	
00	given 20,057	

Able	to	Take	Care	of	Young
(	Child	dren W	ith Ins	uran	ce
adjuster, says: "Li me to tak until they selves. N	left a ife ins te care y are lo mai	\$11,500 library to the surance is of my to large ern with a	ife insura a Godse wo childr yough to family ca	nce. nd. It en, age look in carr	n insurance His widov will enables 5 and 13 after them y too much s my grate

given 40,000 Yame not given 11,000	Name not given
Vame not given 6,000 3,000 to \$5,000: J. J.	15 \$1,000 claims 15 Industrial: Co. No. 4, 15
Amerson, George W. Stanton, Lynwood K.	claims
Wilkins; 6 names not given 35,100	Industrial: Co. No. 12 3

# VIEWPOINT



## agency understanding

Seasoned viewpoint promotes a sympathetic understanding of agency problems . . . insures harmonious relations between agent and Company.

Continental executives are familiar with every day agency problems. Their spurs were won by performance in the field.

This viewpoint, young enough to be aggressive, old enough to be conservative, has been a factor in the success of these Companies and their agents. It insures the DURABILITY of this institution.

CONTINENTAL CASUALTY ASSURANCE CHICAGO COMPANIES



### NORTH DAKOTA

Total Payments in State	\$7,400,000
Increase in Payments in 1933	\$1,100,000
Percentage of Increase	
Rank in Payments among States	43rd
Rank in Population	38th
Payments Per Capita	\$10.85

rayments rer Capita	
BISMARCK-\$138,000	GRAND FORKS-\$208,000
\$5,000 to \$8,000: Augusta Karpen, John 7J. Leif; 1 name not given 19,228 \$3,000 to \$5,500: Greenbury A. Rawlings; 2 names not given	\$15,000 to \$20,000: 2 names not given
BUXTON-\$22,000	key 9,000 9 \$2,000 claims 18,000
Name not given 10,360 \$3,000 to \$5,000: Leonard	8 \$1,000 claims 8,000
Hanson; 1 name not given 7,432	#ARVEY-\$23,000 \$12,000 to \$15,000: Olaf
1 claim 1,000	Roble
COOPERSTOWN-\$48,000	Name not given 3,487 1 claim 1,000
Name not given 38,000 Name not given 5,000	HAZEN-\$16,000
DEVILS LAKE—\$88,000	Name not given 7,000
Name not given 25,000	3 \$1,000 claims 3,000
Name not given 10,000	JAMESTOWN-\$108,000
\$5,000 to \$8,000: Farmer,  Horse Dealer 10,123 \$3,000 to \$5,000: Frank P.  Clapp 2 \$2,000 claims 4,500 1 claim 1,402	\$8,000 to \$12,000: John B. Clabots; 1 name not given
ELLENDALE—\$16,000	1 claim 2,009 5 \$1,000 claims 5,400
Name not given 12,289	KELSO-\$13,000
ENDERLIN—\$17,000	Retired 10,034
FARGO—\$347,000	LISBON-\$27,000
Joseph A. Pierce 32,046	\$3,000 to \$5,000: Christian
Name not given 30,000 \$8,000 to \$12,000; G. C. Washburn	Staiger; Manager 7,183 1 claim 2,000 2 \$1,000 claims 2,010
\$5,000 to \$8,000; James Tyrer	MINOT-\$82,000
\$3,000 to \$5,000; George M. Canham, Roy W. Brown- son, David M. Goodall; 5	Name not given 8,439 1 claim
names not given 35,600 14 \$2,000 claims 28,000	MOHALL—\$28,000
15 \$1,000 claims 15,000 GARSKE—\$13,000	Name not given 8,500 \$5,000 to \$8,000; Olando C.
	Soberg 2 \$2,000 claims 4.000

	GRAND FORKS-\$208,000
	\$15,000 to \$20,000: 2 names not given 38,965
8	Name not given 10,000 \$5,000 to \$8,000: Sam J.
9	Bergman; Director; 1 name not given 18,798 \$3,000 to \$5,000: Lewis P.
8	Colhorn, Frank G. Han-
0	key 9,000 9 \$2,000 claims 18,000 8 \$1,000 claims 8,000
	HARVEY-\$23,000
2	\$12,000 to \$15,000: Olaf
	Name not given 3,487 1 claim 1,000
0	HAZEN-\$16,000
	Name not given 7,000
0	3 \$1,000 claims 3,000
0	JAMESTOWN-\$108,000
3	\$8,000 to \$12,000: John B.
	Clabots; 1 name not
	Name not given 7 067
2	Name not given 7,067 \$3,000 to \$5,000; Earl E. Ramer
	1 claim 2,009 5 \$1,000 claims 5,400
9	
i	KELSO—\$13,000 Retired 10,034
)	
	LISBON-\$27,000
3	\$3,000 to \$5,000: Christian Staiger; Manager 7,183
0	Staiger; Manager 7,183
	1 claim 2,000 2 \$1,000 claims 2,010
	MINOT-\$82,000
	Name not given 8,439
	1 claim 2.000
	6 \$1,000 claims 6,000

### Insurance Left With Companies to Provide Monthly Income

ASHTABULA, O.—Of the amount of my husband's life income, \$10,000 was left with the insurance companies, \$3,000 to be paid in \$50 monthly payments for five years, \$2,000 in a bank savings account and the remaining \$1,000 was used immediately to pay for all expenses and to clear off all debts of the estate.—Nance Worthfield.

\$5,000 to \$8,000: Wm. Trester \$3,000 to \$5,000: Farmer; 1 name not given 8,036 VALLEY CITY—\$39,000 \$25,000 to \$30,000: Erle B.	1 claim  WILLISTON—\$27,000  \$8,000 to \$12,000: Alva Field 1 claim 1 claim	J.
Crosby	IIO	2,00

Total Payments in State	\$182,000,0	00
Decrease in Payments in	1933 \$10,500,0	00
Percentage of Decrease		%
Rank in Payments among	States	th
Rank in Population		th
Payments Per Capita		40
ADENA 917 000	1 \$5 000 to \$8 000 6 names	RI.

	ADENA-\$17,000
	Name not given 10,000
	AKRON-\$2,952,000
	Name not given 82,000
	Grafton B. Davis 57,000
	Charles Mueller 45,000
	Curtis E. Brooks 42,000
	Name not given 35,326
	Name not given 35,000
	Name not given 30,935
	Name not given 30,300
	\$15,000 to \$20,000: Clayton
ı	W. Bedford, Alpha W.
ı	Power; 3 names not
ı	given 91,109
ı	\$12,000 to \$15,000: Joseph
1	Papp, Wilford G. Gough;
1	2 names not given 56,100
J	ac one A. sie one. Howev E.
1	\$8,000 to \$12,000: Harry E.
ı	Matteson; Engineer, 4
ı	names not given 60,758

States4th
4th
\$27.40
\$5,000 to \$8,000: 6 names
not given 50,464 \$3,000 to \$5,000: Franklin
\$3,000 to \$5,000: Franklin
E. Ludeman, Charles W.
Price, Cletus F. Mock,
Sr., Harry Garman, Henry
Riemenschneider, Claude
R. Thrapp, Ernest M.
Taylor, Ernest C. Staib,
Edward W. Hawn; 23
names not given139,473
39 \$2,000 claims 78,000
99 \$1,000 claims 99,000
Industrial: Co. No. 1, 32
claims
Industrial: Co. No. 3, 37
claims 9,888 Industrial: Co. No. 6, 57
Industrial: Co. No. 6, 57
claims 15,332
Industrial: Co. No. 10, 27
claims 51,256
ALLIANCE-\$270,000
Name not given 10,000
\$5,000 to \$8,000: Evan T.
Jones
Attorney 3,012
8 \$2.000 claims 16,700
17 \$1.000 claims 17,200

## ARCANUM—\$28,000 \$3,000 to \$5,000; Charles F. Williams, John Beecher; 2 names not given... 17,763 2 \$1,000 claims...... 2,000 ARCHBOLD-\$26,000 ARCHBOLD—\$25,000 Name not given....... 11,140 \$3,000 to \$5,000: Clarence Rupp; 1 name not given........ 10,000 ASHLAND—\$66,000

Banker; 2 names not
given 17,040
3 \$2,000 claims 6,500
7 \$1,000 claims 7,000
ASHTABULA-\$216,000
Name not given 15,949
\$5,000 to \$8,000: Alfred J.
Soderman, Roy L. Sil-
vieus; 1 name not
given 18,270
10 \$2,000 claims 20,000
16 \$1,000 claims 16 000

Name not given..... 26,000 \$3.000 to \$5,000; Salesman,

-	Industrial: Co. No. 10, 90
	claims 17,917
	ATHENS-\$108,000
	\$3,000 to \$5,000: A. G.
1	Matthews
1	10 \$1,000 claims 10,000
	Industrial: Co. No. 10, 146
	claims 20,705
	ATWATER—\$39,000
ı	\$12,000 to \$15,000; Edgar
1	A. Loomis
1	\$3,000 to \$5,000: 2 names
1	not given 9,320
1	3 \$1,000 claims 3,000

3 \$1,00	00 0	lair	ns			3,
BAR	$\mathbf{B}\mathbf{E}$	RTO	N-	-819	4,00	00
\$5,000 Ritzr	to	\$8,	000	C	arl	E.
Ritzr \$3,000 Stah	to , W	\$5, 7m.	900: Fla	wel	7m.	R.

10 91,000	ciaims		. 10.00
Industrial:	Co. 1	No. 1	0, 21
claims .			. 4,49
BELLAI	RE-\$9	5,000	
\$3,000 to H. Grell	\$5,000:	Law	rence
H. Grell	la, Geo	rge I	Calil;
Monohom	4 William an	larras	10 00

	Mercha	int,	Emp	loye	e.,	13,034
3	\$2,000	cla	ms.			6,000
3	\$1,000	cla	ims.			3,000
	BELLI	EFO	NTA	INE	-\$1	75,000
N	ame no	t gi	ven.			70,000
\$:	3,000 to	\$5,6	000:	Tho	mas	C.
	Morrov	v, M	unc	e J.	Ho	yl-
	man;	1	n a	m e	n	ot
	grinnan					11 000

=		
	3 \$2,000 claims 6,000 5 \$1,000 claims 5,000	Industrial: Co. No. 10, 147
		claims
	BELLE VALLEY—\$14,000	Name not given 9,5
	Name not given 8,000 2 \$1,000 claims 2,000	1 claim 1,0
	BELPRE-\$17,000	CELINA—\$50,000
	Retired 10,099	\$8,000 to \$12,000: Josephine A. Pfister
	BEXLEY-\$65,000	\$3,000 to \$5,000: Leonard Wise, Clement L. Hain-
	Name not given 10,000 1 claim 2,000	line 8,0
	1 claim 2,000 1 claim 1,000	line 8,0 2 \$2,000 claims 4,0 2 \$1,000 claims 2,0
	BOARDMAN-\$62,000	2 \$1,000 claims 2,0
	Name not given 45,000	CHAGRIN FALLS—\$52,000 \$5,000 to \$8,000: Georgiana
	Name not given 10,000 \$3,000 to \$5,000: Charles A.	A. Carey
	I. Miles	Name not given 3,0
	BRYAN-\$56,000 .	4 \$2,000 claims 8,0 6 \$1,000 claims 6,0
	\$3,000 to \$5,000: Frank W. Radabaugh; 1 name not	CHARDON—\$26,000
	given 9,200 2 \$1,000 claims 2,000	Name not given 5,0 1 claim 2,0 5 \$1,000 claims 5,0
	BUCYRUS—\$266,000	5 \$1,000 claims 5.00
		CHILLICOTHE—\$202,000
)	Robert S. Carroll 88,000 \$15,000 to \$20,000: Charles	Name not given 20,0
		\$8,000 to \$12,000: John E.
	\$2 000 to \$5 000: 5 names .	given 23,1
	not given 22,934	Name not given
	not given	Anderson, Wm. Edwards:
	CADIZ-\$41,000	1 name not given 12,00 7 \$2,000 claims 14,00 7 \$1,000 claims 7,00 Industrial; Co. No. 10, 270 claims
	Name not given 7,000 \$3,000 to \$5,000: Rupert R.	7 \$1,000 claims 7.00
	Beetham	Industrial: Co. No. 10, 270
	1 claim 2,000	claims 35,64 CINCINNATI—\$18,182,000
	8 \$1,000 claims 8,000 CAMBRIDGE—\$190,000	Name not given 525 AG
	\$5,000 to \$8,000; Melville	Name not given
	B. Warden, Allen C.	Name not given185,00 Name not given171,50
	Logan; County Auditor;	Name not given 169 ac
	1 name not given 20,614 4 \$2,000 claims 8,519	Name not given
	4 \$2,000 claims 8,519 6 \$1,000 claims 6,000 Industrial: Co. No. 10, 23	Name not given 97,69
	claims 3,649	
	CANAL WINCHESTER—	Name not given 84,00
	\$24,000	Name not given         90,00           Name not given         84,00           Kenneth F. Williams         56,00           Name not given         54,00
	\$3,000 to \$5,000; Charles H. Crumley	many Dunnelly 32.00
	2 \$2,000 claims 4.500	Name not given 50,00
	2 \$1,000 claims 2,000	Name not given 50,00 Name not given 45,00
	CANTON-\$1,908,000	Name not given 42,08
	Name not given 85,000 Name not given 60,000	Name not given 41,56 Carl F. Meinken 40,56
ì	Name not given 50.000 l	Name not given
	\$20,000 to \$25,000: Wm. H.	Name not given 39,00 Name not given 38,50
	Lumber Dealer 40,096 \$20,000 to \$25,000: Wm. H. Weaver; 2 names not	Name not given 36,50
	given 71,391 \$15,000 to \$20,000: Wm. A.	Name not given 30,43 Proprietor 30,20
	Ulrich	Proprietor 30,30 Name not given 30,00 Name not given 25,00 Name not given 25,00 \$20,000 to \$25,000: 7 names
	\$12,000 to \$15,000: Charles A. Booth; 3 names not	Name not given 26.00
	given	\$20,000 to \$25,000: 7 names
1	given	PAT OOD A- BOO OOD TY
1	dolph, Donald C. Barrick,	
1	pany: 2 names not 4	Reiser; 9 names not given
-	given 60,641	C. Grant; Will F. Finch,
I	given	facturer: 13 names not
-	given 26,068	## 355,19  \$8,000 to \$12,000: Benjamin  Posner, Aaron Levine.
1	given 26,068 \$3,000 to \$5,000: Olva L. Deal Charles H H Rost	\$8,000 to \$12,000: Benjamin
-	Deal, Charles H. H. Rost, Arthur A. Gussett, John R. Miles, Samuel L. Cor- rell, Gertrude L. Bott;	Howard J. Herrlinger;
1	R. Miles, Samuel L. Cor-	Ferry Owner, Publisher, Retired; 24 names not
1	Steel Roller Helper, At-	given
1	torney; 9 names not	35,000 to 38,000; Raymond
1	given	Von Wahlde, Judson D. Stone, Martin Murphy.
1	36 \$1,000 claims 36,000	Charles Maisel, David M.
1	Industrial: Co. No. 1, 48 claims 14,660	Retired, Dentist, Pharma-
1	Industrial: Co. No. 3, 21	cist, Oil Dealer; 11 names
1	claims	\$3,000 to \$5,000: Elgie F.
1	claims 525	Stone, Martin Murphy. Charles Maisel, David M. Allen, Charles C. Aler; 2 Retired, Dentist, Pharma- cist, Oil Dealer; 11 names not given
-		

000		
000	1 claim 1,0	0
	CELINA-\$50,000	
099	\$8,000 to \$12,000: Josephine	
000	A. Pfister	
000	\$3,000 to \$5,000: Leonard	
000	Wise, Clement L. Hain- line 8,0 2 \$2,000 claims 4,0 2 \$1,000 claims 2,0	
000	2 \$2,000 claims 4.00	01
000	2 \$1,000 claims 2.0	01
	CHAGRIN FALLS-\$52,000	
000	\$5,000 to \$8,000: Georgiana	
000	A. Carey	
	Name not given 3.00	Aí
	4 \$2,000 claims 8,0	00
	4 \$2,000 claims 8,00 6 \$1,000 claims 6,00	ð(
	CHARDON—\$26,000	
200	Name not given 5,0: 1 claim 2,0: 5 \$1,000 claims 5,0:	06
000	1 claim 2,0	13
	5 \$1,000 claims 5,00	)(
000	CHILLICOTHE—\$202,000	
000	Name not given 20,00 \$8,000 to \$12,000: John E. Hess; 1 name not	96
	\$8,000 to \$12,000: John E.	. 4
427	Hess; 1 name not	
	given 23,14	10
934	\$3 000 to \$5 000 Toba W	2
000	given	
000	Anderson, Wm. Edwards; 1 name not given 12,62 7 \$2,000 claims 14,00 7 \$1,000 claims 7,00 Industrial: Co. No. 10, 70 claims 35,64	9
	7 \$2,000 claims 14.00	10
000	7 \$1,000 claims 7,00	0
	Industrial: Co. No. 10, 270	
000	claims 35,64	7
000	CINCINNATI-\$18,182,000	
	Name not given525,00	0
	Name not given250,00	0
	Name not given. 185,00 Name not given. 171,30 Name not given. 162,00 Name not given. 119,14 Howard E. Metzger. 115,00	1)
	Name not given171,50	0
614	Name not given	90
519	Howard E. Metzger 115.00	a
000	Howard E. Metzger 115.00 Name not given. 9.06 Name not given. 90.00 Name not given. 90.00 Name not given. 34.00 Kenneth F. Williams. 56.00 Name not given. 54.00 Name not given. 50.00 Name not given. 50.00 Name not given. 50.00 Name not given. 45.00 Name not given. 45.00 Name not given. 45.00 Name not given. 45.00 Name not given. 41.55 Carl F. Meinken. 40.50 Name not given. 39.00 Name not given. 39.00 Name not given. 39.00 Name not given. 35.50 Name not given. 35.50 Name not given. 35.50	á
649	Name not given 90,00	0
043	Name not given 90,00	0
	Name not given 84,00	0
	Name not given	9
	Harry Donnelly 52.00	9
500	Name not given 50,00	Ô
000	Name not given 50,00	0
000	Name not given 45,00	Ą
	Name not given 42,08	1
000	Carl F Moinkon 40:00	ų,
000	Name not given 40.00	n
096	Name not given 39.00	ó
000	Name not given 38,50	0
	Name not given         36,58           Name not given         30,43           Proprietor         30,20           Name not given         30,00           Name not given         30,00	9
391	Name not given 30,43	0
	Nome not given	U
	Name not given	n
	Name not given 26.00	Ó
335	\$20,000 to \$25,000: 7 names	ĺ
	not given	å
	\$15,000 to \$20,000: Wm.	
	Reiser; 9 names not	
	\$12 000 to \$15 000 Charles	ø
641	Name not given. 38,00 Name not given. 39,00 Name not given. 25,00 S20,000 to \$25,000: 7 names not given 152,16 \$15,000 to \$20,000: Wm. Reiser: 9 na me s not given \$12,000 to \$15,000: Charles C. Grant; Will F. Finch, Joseph R. Deins; Manu- facturer; 13 names not given 515,100 \$15,000 to \$15,000: Renlamin	
0.11	Joseph R. Deins; Manu-	
	facturer; 13 names not	
068	given	3
	\$8,000 to \$12,000: Benjamin	

### Pays \$741 in Premiums—\$2,100 Paid For Disability, \$5,000 at Death

CLEVELAND.-Emanuel Waldman was insured for \$5,000 by the Columbus Mutual Life in 1927. The policy had a disability clause. The premium on this policy was \$247. On Jan. 1, 1930, Mr. on this policy was \$247. On Jan. 1, 1930, Mf. Waldman became totally disabled. The result is summarized as follows: Mr. Waldman paid three premiums, for the years 1927, 1928 and 1929, aggregating about \$741. The Columbus Mutual paid in disability benefit in 1931, 1932 and 1933 an aggregate of about \$2,100. They also paid his premiums for four years, each of \$247, aggregating about \$988. He died in June of 1933 and his widow received \$5,000.

Mr. Waldman was a cigar salesman and the life insurance paid whatever debts there were and funeral expenses. He had no estate left except a house in which they had lived. There is still a mortgage on the house. The life insurance enabled his widow to live as heretofore as there were no his widow to live as heretofore as there were no children. The widow certainly has a very high regard for life insurance.—Solomon Ulmer.

## The Columbus Mutual

## **OFFERS**

First-LOW COST INSURANCE TO SELL.

Second-LIBERAL COMMISSIONS FOR SELLING IT. (An Unusual Combination)

Third—IDEAL WORKING CONDITIONS.

Vested Renewals-Unrestricted Territory-Automatic Promotion-Equality of Opportunity-The Right to Build Your Own Agency-No one to interfere, dictate or coerce-Every influence helpful, inspirational-Reward determined not by chance, by guess, or by favoritism, but by results-The larger the production, the higher the rate of compensation-

You do not have to fight for a better contract-You rise to your rightful level without let or hindrance.

## THE COLUMBUS MUTUAL LIFE INSURANCE COMPANY

COLUMBUS, OHIO

147 25,181

35,647 000

42,081 41,500 40,500 40,000 39,000 38,500 36,502 30,430 30,200 30,000 26,000

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## Insurance Money Pays Up Debts and for Remodeling Home

CARROLLTON, ILL.—My sister and I were the beneficiaries of the insurance of my father, Edgar L. Davis. We received about \$4,421.

My father was in the hardware business just be-fore his death. Before that he was in the dry goods and shoe business for a good many years. He helped in all community affairs and was a mem-ber of the Carrollton school board.

ber of the Carrollton school board.

I can't begin to tell you all the good the insurance money was in helping pay debts. For about two or three years before his death it was a puzzle as to whether my sister and I could keep up the payments on his insurance or not. He owned a building on the west side of the square and the home in which I live now. We had the post office in our building up to two years ago and then they built a government office here. When they moved out our building hardly paid expenses. We tried to pay his premiums out of the rent from the building but couldn't do it. So didn't know what to do but to pay it out of our own money. I had to borrow on two of my policies and Dorothy had to put a lot of money in so that we could pay the taxes, insurance on the building and the home.

We owed about \$2,800 to the bank here when he

we owed about \$2,800 to the bank here when he died and the money paid all of that and all of his funeral expenses and other debts he owed. We also had enough money to fix the upstairs of our home into an apartment which we are renting now, which helps to keep up the repairs and painting of the house. If dad had not had any insurance we would have had to turn the building over to the bank and might have lost our home too.

Dank and might have lost our home too.

I have carried from \$5,000 to \$10,000 ever since I have been in business here which has been nine years and I think that it is very fine and the only thing for a man to do. I have a family of a wife and three boys. Carry insurance on all the boys and the wife too. Wouldn't be without insurance. Hope that I will live to have several of my policies mature.—Kenneth G. Davis.

### OHIO-Continued

CIRCLEVILLE—\$94,000

\$5,000 to \$12,000: Charles
M. Leist; Minister; 1
name not given... 28,045
\$3,000 to \$5,000: Joseph M.
Bell; Housewife; 1 name
not given ... 12,878
\$2,000 claims ... 8,000
9 \$1,000 claims ... 10,000
CLEVELAND—\$19,350,000

10 \$1,000 claims. 10,000
CLEVELAND—\$19,350,000
George Earl Randles. 335,000
Name not given. 328,523
Name not given. 150,000
John MacGregor 99,700
Name not given. 76,000
Emory L. Dial. 61,950
Oscar L. Gaede. 60,000
Company Owner \$51,000
Irving Noonan 42,000
Irving Noonan 42,000
Name not given. 40,500
Name not given. 40,500
Company President 40,312
Floyd A. Deahl. 33,000
Set 10,000
Name not given. 54,584
\$20,000 to \$25,000 : Electrician; 4 na me s not given. 110,531
\$15,900 to \$25,000 : Charles
A. Smyth. Max Prochaska; Executive: 7
names not given. 110,531
\$15,000 to \$20,000 : Charles
A. Smyth. Max Prochaska; Executive: 7
names not given. 177,865
\$12,000 to \$15,000 : Wm. H.
Hottz, Harry L. Haber,
Henty C. Beckwith; 8
names not given. 151,317
\$8,000 to \$12,000 : Lyman R.
Walker, Benjamin Sas-law, Richard H. Morrow,

	PER S								
Name	not	given						.380,000	N
Name	not	given						.239,000	R
Name	not	given		٠	٠			.169,544	N
Samue	I M	albin						.166,000	N
Name	not	given				٠		.141,000	\$2
Nama	mot	orizon.						129 790	
Name	not	given			·		6	127,100	\$2

_	EILE HASOKATAGE
_	Name not given 90,00
-	Ulysses M. Bachman 59,00
	Name not given
	\$20,000 to \$25,000; 2 names
	not given 48,90
	\$15,000 to \$20,000: Thomas
	R. Nolan; 1 name not
	given 40 00
	\$12,000 to \$15,000: 2 names
	not given 28.50
	not given 28,50 \$8,000 to \$12,000; Retired;
	4 names not given 49.03
	\$5,000 to \$8,000; Charles M.
	Dorris: 3 names not
	given
	\$3,000 to \$5,000: Harry C.
	Lynch; Merchant; 13
	names not given 59,30
	10 \$2,000 claims 20,00
	18 \$1,000 claims 18,00
	CLYDE-\$36,000
	\$3,000 to \$5,000: Harry
	Warman; 1 name not
	given 6.00
1	1 claim 2,00
- 8	4 \$1,000 claims 4,00
	COLUMN OF SECOND
1	COLUMBUS-\$7,862,000
1	Name not given 187,00
١	Executive
١	Charles Zimmerman 74,07
1	Executive 57,03
	Cyril B. Harpster 51.50

Cyril B. Harpster... 51,500
Foss A. Lambert... 44,450
Frank M. Long... 41,500
Name not given... 31,500
Name not given... 32,050
Name not given... 32,050
Name not given... 32,050
Name not given... 32,050
Name not given... 30,000
\$25,000 to \$30,000: Wm. H.
Joyce; 2 names not given... 70,962
\$20,000 to \$25,000: Daniel
Carroll, David C. Hornbeck, Wm. I. Winegarner;
Sales Manager, 8 names not given... 277,353
\$15,000 to \$20;000: James
A. Berry, Daniel Fraser,
Louis E. Topper: Manufacturer; 4 na mes not given... 150,481
\$12,000 to \$15,000: Albert A.
Fenker; Sales man; 7 names not given... 124,623
\$8,000 to \$12,000: Wm S.
Mayes, Charles R. Cassiday; 11 na mes not given... 125,968
\$5,000 to \$12,000: Fanker, Charles E. Cogger, George
F. Frank H. Schille, Sam Ruttenberg,
Rossoe Dixon, Frederich
E. Compton; Bank Executive; 7 na mes not given... 109,815
\$3,000 to \$5,000: Robert H.
Day, John T. Gale, Wm.
C. Gager, Charles E. Eckhart, Walter King,
David Quick, George I.
Nusbaum, Joseph F.
Friedenberg, Charles E.
Eckhart, Walter King,
David Quick, George I.
Nusbaum, Joseph F.
Miles, Samuel A. Hudson,
Orville C. Jordan, Marshall C. Matthews, John B. McLaughlin, Almanza
K. McCreight, Charles G.
Thompson, George B.
Turley, Christian Wucher,
Leo J. Schlaechter, Orville W. Johnson, Joseph F.
Burkley, Robert B.
Drury, Fred S. Hatch,
Charles H. Doughty,
Franklin J. Hendrix,
Anna U. Boyd; Teacher:
2 Retired; 41 names not given... 292,297
109 \$2,000 claims... 218,000
174,1000 claims... 13,506
Industrial: Co. No. 1, 55
claims ... 13,514
Industrial: Co. No. 1, 55
claims ... 13,556
Industrial: Co. No. 1, 55
claims ... 13,556
Industrial: Co. No. 1, 55
claims ... 13,556
Industrial: Co. No. 1, 55
claims ... 13,556
Industrial: Co. No. 1, 55
claims ... 13,556
Industrial: Co. No. 1, 10,954
COSHOCTON—\$134,000



School days will soon be here again. Arrange now for financing your children's higher education, which means so much to their future happiness.

cellus S. Benn; 3 names	DELAWARE-\$99,000	FOSTORIA-\$146,000
not given 94,000		\$8,000 to \$12,000: Horace O.
\$15,000 to \$20,000: Dwight	3 \$2,000 claims 6,038	Ahlemuis
G. Estabrook, Walter P.	6 \$1,000 claims 6,000	\$3,000 to \$5,000: Mahlon M.
Hoffman; 1 name not	DESHT.ER-\$17,000	Carr
given 94,000	Name not given 10,000	5 \$2,000 clamis 10,000
\$8,000 to \$12,000: Hugh M.		10 \$1,000 claims 10,000
Elmendorf, Rev. Joseph	DOVER-\$80,000	Industrial: Co. No. 10, 168
N. Kock, Karl A. Gerst; Executive; 10 names not	\$3,000 to \$5,000: 2 names	claims 29,094
given140,438	not given 10,000	FREMONT-\$181,000
\$5,000 to \$8,000: Physicist;	2 \$2,000 Claims 4,000	Name not given 50,000
4 names not given 30,505	2 \$1,000 claims 2,031	\$25,000 to \$30,000: Robert
\$3,000 to \$5,000: Wilbur R.	DOYLESTOWN-\$36,000	H. Taylor
Herby, Dr. Emory F.	Name not given 27,000	
McSherry; Attorney; 17	1 claim 2,029	Executive 7,167
names not given 84,124	3 \$1,000 claims 3,000	\$3,000 to \$5,000: 2 names
33 \$2,000 claims 66,000	DRESDEN-\$23,000	not given 10,000
84 \$1,000 claims 84,000	Name not given 10,000	5 \$2,000 claims 10,000
Industrial: Co. No. 1, 99	4 \$1,000 claims 4,638	13 \$1,000 claims 13,000
claims 23,821	E. CLEVELAND-\$315,000	GALION-\$101,000
Industrial: Co. No. 6, 58		Name not given 24,000
Industrial: Co. No. 10, 390	Name not given 17,000	\$15,000 to \$20,000: Edwin
claims 67,539		W. Seemann
DEFIANCE-\$96,000	Arter; 1 name not given	2 \$2,000 claims 4,500
\$8,000 to \$12,000: Tele-	19,000	7 \$1,000 claims 7,000
grapher; 1 name not	\$5,000 to \$8,000: Edwin I.	GALLIPOLIS—\$92,000
given 18,027		Name not given 5.000
\$3,000 to \$5,000: Edward M.	given 11,197	6 \$2,000 claims 12,400
Kehnast; 1 name not	\$3,000 to \$5,000: 2 names	5 \$1,000 claims 5,000
given 8,026	not given 10,000 3 \$2,000 claims 6,200	GARRETSVILLE-\$63,000
	12 \$1,000 claims 12,000	Earl C Chapman 60.000
o 4-1-00 cambining 0,000	. 12 47/000 CHANNES	

	01
	EAST LIVERPOOL—\$249,000
	\$12,000 to \$15,000: Roy Rinehart
	\$8,000 to \$12,000: Fred G. Porter
	\$3,000 to \$5,000 2 names
	not given 6,000
	not given 6,000 4 \$2,000 claims
	Industrial: Co. No. 10, 170 claims
	ELYRIA-\$390,000
	Name not given
	\$3,000 to \$5,000: Elmer M. Rice; 1 name not given
	9,088
	5 \$2,000 claims 10,000 7 \$1,000 claims 7,000
	FINDLAY-\$145,000
	\$3,000 to \$5,000: Melvin C. Mathews, Harlan S. Law- rence; Accountant; 1 name not given 13,059 3 \$2,000 claims 6,000 5 \$1,000 claims 5,230
	FOSTORIA-\$146,000
1,044 6,038	\$8,000 to \$12,000: Horace O. Ahlemuis
6,000	\$3,000 to \$5,000: Mahlon M.
0,000	5 \$2,000 clamis 10,000 10 \$1,000 claims 10,000 Industrial: Co. No. 10, 168 claims 29,094
0,000	FREMONT-\$181,000
4,000	Name not given 50,000
2,031	\$25,000 to \$30,000: Robert H. Taylor
7,000	Name not given 24.655
2,029 3,000	Executive
3,000	not given 10.000
0,000 4,638	not given
00	GALION-\$101,000
0,325	Name not given 24,000 \$15,000 to \$20,000: Edwin
7,000	
n	2 \$2,000 claims 4,500
9,000	7 \$1,000 claims 7,000 GALLIPOLIS—\$92,000
t	Name not given 5 000

## SUCCESS...

## Can Be Assured

MEN WHO ARE WILLING TO WORK a few hours each day and who are willing to follow a definite but simple plan, may now be sure of attaining real success.

Two men in Michigan decided to adopt this new method of selling and to work jointly. Here is the record of their production during their first month:

53 applications for the month. A fraction over two applications for each working day.

An average of two applications were obtained from every three

Total production during the first month was \$102,030.

100% of the policies sold by the new method were delivered and paid-for as soon as they were issued.

This new plan will work for those who are willing to work the plan.

THE OHIO STATE LIFE INSURANCE COMPANY

COLUMBUS, OHIO

## OHIO-Contin JEFFERSON-\$20,000 GENEVA-842,000 KENTON-\$65,000 ### RENTON—\$45,000 | S.,000 to \$8,000 Carlos W. Faulkner Name not given ... 3,000 3 \$2,000 claims ... 6,044 \$1,000 claims ... 4,000 \$3,000 to \$5,000: Era Z. Perry, Wm. H. Kussmaul, Charles K. Conard... 10,873 2 \$2,000 claims...... 4,000 3 \$1,000 claims....... 3,000 KINGS MILLS-\$104,000 Name not given ..... 100,000 LAKEWOOD-\$1,200,000 Name not given. 21,000 Name not given. 10,000 GREENVILLE—\$33,000 \$12,000 to \$15,000: Julia C. Minnich \$2,000 claims 2,000 1 claim 1,000 1 claim 1 clai \$8,000 to \$12,000: 4 names 37,732 \$8,000 to \$12,000: 4 hances not given 37,732 \$5,000 to \$8,000: 3 names not given 19,692 \$3,000 to \$5,000: Robert S. Breckenridge, John F. Bruce, Henry C. Fricker, Frank L. Thurber, Warner H. Sullivan, Geo. H. Ball: 10 names not given 65,032 28,000 \$8,000 to \$12,000; Ernest C. Baird .... 65,000 28,000 31,000 LANCASTER-\$186,000 2 \$2,000 claims ... 4,000 1 claim ... 1,000 IRONTON—\$102,000 88,000 to \$12,000: Butcher, Executive: 1 name not given ... 28,085 6 \$1,000 claims ... 6,010 Industrial: Co. No. 2, 3 claims ... 81 JACKSON—\$465,000 31,000 to \$20,000: Albert G. Bauman \$5,000 to \$8,000: John D. Stuter \$3,000 to \$5,000: Orley R. Riegel \$1,000 claims ... 8,274 Industrial: Co. No. 10, 118 claims ... 21,077 LEIPSIC—\$36,000 \$15,000 to \$20,000: Albert G. JACKSON CENTER-\$24,000 \$8,000 to \$12,000: George W. Moodie

_	
	33,000 to \$5,000: Frank W. Holmes, Laura L. Herr, Roy Heap, Dave Der- ringer, Arc h ib ald C. Adams, Louis C. Naas:
0	Holmes Laura L. Herr.
9	Roy Heap, Dave Der-
7	ringer. Archibald C.
•	Adams, Louis C. Naas:
	Adams, Louis C. Naas: Physician; 7 names not given 57,48 13 \$2,000 claims 26,00 24 \$1,000 claims 24,00 Industrial: Co. No. 10, 284 claims 44,79
	given 57.48
	13 \$2.000 claims 26.00
0	24 \$1,000 claims 24.00
8	Industrial: Co No 10 284
0	claims 44.79
U	
	LOGAN-\$75,000
0	\$8,000 to \$12,000: Physician; 1 name not given 20,04 1 claim
U	cian: 1 name not given 20.04
	1 claim 9 05
0	2 21 000 claims 2.00
0	5 \$1,000 Claims 5,00
U	LONDON-\$48,000
6	N 10.00
0	Name not given 10,000 \$5,000 to \$8,000; Morton B.
0	\$5,000 to \$8,000; Morton B.
	Shaffer
0	\$3,000 to \$5,000: Im M.
	Bradley
	2 \$2,000 claims 4.00
8	2 \$2,000 claims 4.00 1 claim 1,00
	LORAIN-\$475,000
2	
	Name not given 16,500
2	\$8,000 to \$12,000: August Ryll
	Ryll
	Name not given 6,000
	Name not given 3,000
	8 \$2,000 claims 16,000
	20 \$1,000 claims 20,000
	Industrial: Co. No. 3, 14
2	claims 2,895
)	Industrial: Co. No. 10, 49
)	Name not given
	Loudonville—\$26,000
	Loudonville-\$25,000
1	Name not given 4,000 2 \$2,000 claims 4,500 3 \$1,000 claims 3,000
-	2 \$2,000 claims 4,500
- 1	3 \$1,000 claims 3,000
	LOUISVILLE-\$29,000
- 1	130015 111112-035,000
	\$3,000 to \$5,000: Austin
1	Palmer; 1 name not
. 1	given 8.000
	2 \$2,000 claims 4,000
1	Palmer; 1 name not given
. 1	LYNDHURST-\$27,000
1	Dealer 22,019
-	MADEIRA—\$232,000 Name not given225,000
-	Nome not given 995 000
1	Name not given225,000
1	MANSFIELD-\$381,000
1	
1	\$12,000 to \$15,000: Walter
П	C. Kramer
1	\$5,000 to \$8,000; George B.
1	Smith, Wm. C. Brown; 1 name not given 20,135
1	I name not given 20,135
1	\$3,000 to \$5,000: 4 names
1	not given 18,152
1	13 \$2,000 claims 26,000
1	23 \$1,000 claims 23,000
1	\$3,000 to \$5,000: 4 names not given 18,152 12 \$2,000 claims 26,000 23 \$1,000 claims 23,000 Industrial: Co. No. 10, 153

	I .
	claims 25,858
	MARIETTA-\$338.000
	B. F. Strecher. 97,000 Walter W. Wood. 70.884 Name not given. 35,925 Name not given. 20,000 Name not given. 13,035 83,000 to \$12,000 2 names not given. 18,849
	Walter W. Wood 70,884
	Name not given 35,925
32	Name not given 13.035
00	\$8,000 to \$12,000: 2 names
	not given 18,849
3	C Middleswort: Manager:
	1 name not given 18,419
	1 name not given 18,419 \$3,000 to \$5,000: Shoe Mer- chant: 3 names not given
15	chant: 3 names not given
0	6 \$2,000 claims 12,400
00	chant: 3 names not given 
	MARION-\$390,000
0	
	James Dugan 47,000 \$3,000 to \$5,000: Frank H. Bailey, John C. Ritzler,
	Bailey, John C. Ritzler,
	1 claim 1,000
0	Balley, John C. Ritzler, 1 claim
0	6 \$2,000 claims 12,000
	30 \$1,000 claims 30,000
0	Industrial: Co. No. 10, 160
	Claims
0	
0	Name not given 65,000
0	MARTINS FERRY—\$75,000
0	\$3,000 to \$5,000: 2 names not given 8,000
9	3 \$2,000 claims 6,000
	3 \$2,000 claims 6,000 1 claim 1,000
2	MARYSVILLE—\$39,000
	\$3,000 to \$5,000: 4 names
0	not given 19,090
0	not given
v	1 claim 1,000
	MASSILLON—\$267,000
	\$15,000 to \$20,000: Raymond
0	T. Lake
0	\$12,000 to \$15,000: John L. Reeves; 1 name not given
0	
	Executive 11,523
9	Executive
	Cohen
0	2 \$2,000 claims 4,500 20 \$1,000 claims 20,000
	MENTOR-\$37,000
-	\$8,000 to \$12,000: Steve H.
	Oliver \$3,000 to \$5,000: 2 names
5	not given 8,000
	1 claim 2,504
2	MIAMISBURG-\$38,000
0	Name not given 4,500
	2 \$2,000 claims 4,000
1	4 \$1,000 claims 4,000
1	MIDDLEFIELD—\$33,000
1	Name not given 20,000
	1 claim 2,500 2 \$1,000 claims 2,000
-1	MIDDLETOWN-\$330,000

Protection NOW... for the greatest investment in the World ...

## Children!

Juvenile 20 Year Endowment Juvenile 20 Pay Endowment at 64

With or Without Payor Benefit

Cash and Loan Values and Dividends. Policies issued from birth to age 9.

OUR GENERAL AGENTS will accept business on the lives of healthy children of good families from agents of companies not writing insurance under age 10.

Ask or write for rate book and literature about these attractive Juvenile contracts.

## Security Mutual Life Insurance Company

BINGHAMTON, N.Y.

	B. F. Strecher. 97,000 Walter W. Wood. 70,848 Name not given. 35,925 Name not given. 20,000 Name not given. 13,035 \$\$,000 to \$12,000: 2 names not given. 18,849 \$5,000 to \$8,000: Clarence	
	Name not given 35,925	1
32	Name not given 20,000	ı
00	\$8,000 to \$12,000: 2 names	ı
93	\$5,000 to \$8,000; Clarence	1
,0	C. Middleswart; Manager;	ı
	\$5,000 to \$8,000: Clarence C. Middleswart: Manager: 1 name not given 18,419 \$3,000 to \$5,000: Shoe Mer- chant: 3 names not given 17,361	1
15	chant: 3 names not given	
00	1 0 4=1000 CIMINDITITITITITITITITITITITITITITITITITITI	1
0	MARION—\$390,000	1
	James Dugan 47,000 \$3,000 to \$5,000: Frank H. Bailey, John C. Ritzler,	1
	Bailey, John C. Ritzler, 1 claim 1,000	1
0		١
0	6 \$2,000 claims 12,000	1
	30 \$1,000 claims 30,000 Industrial: Co. No. 10, 160	
0	name not given 16,850 6 \$2,000 claims 12,000 30 \$1,000 claims 30,000 Industrial: Co. No. 10, 160 claims 25,844	
0	MARREA-\$68,000	
0	Name not given 65,000	l
0	MARTINS FERRY—\$75,006	ı
9	\$3,000 to \$5,000; 2 names not given 8,000 3 \$2,000 claims 6,000	
	3 \$2,000 claims 6,000 1 claim 1,000	1
2	MARYSVILLE—\$39,000	Ì
0	\$3,000 to \$5,000: 4 names not given 19,090 2 \$2,000 claims 4,000	ı
0	not given	1
0	1 claim 1,000	
	MASSILLON—\$267,000	
	\$15,000 to \$20,000; Raymond T. Lake	l
0	\$12,000 to \$15,000: John L.	
0	T. Lake \$12,000 to \$15,000; John L. Reeves; 1 name not given 29,519	
	Executive	
9	\$3,000 to \$5,000; Solomon L.	
0	Cohen 2 \$2,000 claims 4,500 20 \$1,000 claims 20,000	
	MENTOR-\$37,000 \$8,000 to \$12,000: Steve H.	
	Oliver	
5	Oliver \$3,000 to \$5,000: 2 names not given	
	1 claim 2,504	Ì
2	MIAMISBURG—\$38,000	
)	Name not given 4,500 2 \$2,000 claims 4,000	
-	4 \$1,000 claims 4,000	
1	MIDDLEFIELD—\$33,000	
1	Name not given 20,000 1 claim 2,500	
1	2 \$1,000 claims 2,000	
-	MIDDLETOWN—\$330,000 \$12,000 to \$15,000: Howard	
-	\$12.000 to \$15,000: Howard A. Wilson Name not given	
1	Name not given 6.400	
1	\$3,000 to \$5,000: Joseph M.	
	Estes, Harry B. Robinson;	
1	1 name not given 16,000 2 \$2,000 claims 4,000	=
	21 \$1,000 claims 21,000	
	claims 52,590	3
	MINSTER-\$89,000	
	\$15,000 to \$20,000; Rudolph	\$
	A. Rulmann; 1 name not given 39,000	
1	Physician 5,021 \$3,000 to \$5,000; Frank J.	
	Brinkman, Edward J.	6
	Steinemann;         1 name not given           1 claim         2,000	I
	1 claim 2,000 1 claim 1,010	
-	MONROEVILLE—\$17,000	P
	Name not given 10,000	5
	Name not given 4,792	,

2 \$2,000 claims		ri
\$15,000 to \$20,000: Rudolph A. Rulmann; 1 name not given	Manager; en 16,186 Frank M. I i c h a e l ewmaster, ames not	1
Brinkman, E dward J.   Steinemann; 1 name not given   10,157   1 claim   2,000   1 claim   1,010   NEW LEXINGTO	No. 3, 16 2,461	-
MONROEVILLE	5,392 4,000 5,000	-
MONTPELIER—\$51,000   Name not given 11,000   \$3,000 to \$5,000: Wm. Casebeer   2 \$2,000 claims 4,000   3 \$1,000 claims 3,000   1 claim	James A 4,573 2,042 1,072	1114
\$3,000 to \$5,000: Clayton F. Graham  5 \$1,000 claims. 4,000  5 \$1,000 claims. 5,000  1 claim 1 claim  1 claim	Frank H 2,000	44
MOUNT VERNON-\$142,000   Name not given. 60,000   \$3,000 to \$12,000   Executive, Physician; 1 name not given 31,713   \$2,000   claims 8,000   \$1,000   claims 7,025   NAPOLEON-\$85,000   \$3,000 to \$5,000   NEX-\$14,000   NEX-\$14,000   NEX-\$14,000   \$3,000 to \$5,000   C. C. C. C. C. C. C. C. C. C. C. C. C.	Wilbur B 4,000	1 1
Name not given.   25,000   Name not given.   5,000   1 claim   1 claim   1 claim   1 claim   NILES—\$75,000   3 \$1,000 claims.   3,000   NELSONVILLE—\$36,000   3 \$2,000 claims.   2,000   1	given 8,500 2,000 5,002 6,000 4,000	1 1
NEWARK—\$381,000 \$8,000 to \$12,000: Chas. M. Moore; 4 names not given 49,519  Name not given \$3,000 to \$5,000: Non Bernower \$\$1,000 claims	50,000 forman E.	11 3

## "Surely Glad That We Always Kept Up the Premiums"

LINCOLN, ILL.—I am so grateful for my dear husband's life insurance that I cannot help writing and explaining the God-send that it proved to be to me and mine.

My husband was a dairyman in Lincoln the past four years and had become very well known, in fact I never realized how well known he was until after he had passed away and people, perfect strangers to me, came and offered sympathy and spoke of how long they had known and appreciated his friendship.

He also farmed a little on the side and that is how he met his death. They were putting up hay late in the evening and it looked like rain and in a hurry he drove across a little ditch, fell from the wagon on to his head and shoulders splintering the bones and mashing the spinal cord which of course paralyzed him almost at once from his shoulders

He was rushed at once to the hospital where two special nurses and four different doctors did everything possible to help him and when they found that to be impossible they eased his last hours for him. I wouldn't have been able to have paid for these services if it hadn't been for his life insurance policy unless I had sold my home which already had a mortgage on it.

Another nice thing about the insurance was the promptness in paying the money. My husband had double indemnity policy of \$2,000 and I received \$4,000 within three weeks after his death without any trouble or red tape.

I have one son 15 years of age in high school. I guess he could have finished this year without life insurance but whether I could have sent him another year I don't know. But now I am aiming to have him finish the four years of high school.

Owing to the life insurance money the nurses, doctors, hospital and funeral expenses are all paid. The mortgage is paid off and my home is clear and am able to live here and keep a home together for my son, my sister and myself.

We are surely glad that we always kept up the payments on his life insurance, I think "every-body" should have life insurance if they can get it. When you have to lose your loved ones life insurance comes as near taking their place as anything can. It doesn't ease your heartache but it reries and that comes next afer.

\$15,000 to \$20,000: J. W. Davis
Name not given
NORWALK-\$103,000
\$20,000 to \$25,000; Wm. M. Lofland
\$15,000 to \$20,000: Charles C. Patterson
\$3,000 to \$5,000: 3 names not given
NORWOOD-\$473,000
Name not given
\$3,000 to \$5,000; Wm. Led- win, Elwood F. Crist, Franklin F. Lohman, Harry A. White. 16,000 7 \$2,000 claims. 14,000 24 \$1,000 claims. 24,000 industrial: Co. No. 10, 662 claims 104,472
OBERLIN-\$43,000
Name not given
ORRVILLE—\$36,000
claim
OTTAWA-\$50,000
George W. Kahle       35,000         claim       2,039         3 \$1,000 claims       3,000

NORTH OLMSTED-\$38,000

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1934 Edition	
OHIO—Continued	SHEL
0XFORD-\$43,000	Merchai 1 claim
Policeman 5,02: \$3,000 to \$5,000; Mary M.	3 \$1,000 SIDN
Van Ausdan 4 \$2,000 claims 8,000	
PAINSVILLE—\$107,000	Jacks
\$20,000 to \$25,000: Harold H. Daughters	given 1 claim 3 \$1,000
\$8,000 to \$12,000: Charles Casella, Milton E. Hisey	SOME
\$5,000 to \$8,000: Wm. G. Spence; Insurance Agent	1 claim
\$3,000 to \$5,000; Amos A.	A. A. C. Name n
Callender; 3 names not given 18,000 3 \$2,000 claims 6,000	\$5,000 t
I claim	not gi
PARMA—\$32,000 Name not given 15,000	3 \$1,000
Name not given 4.005	Name n
2 \$1,000 claims 2,000 PAULDING—\$33,000	Jeweler Name n
\$5,000 to \$8,000: Superin-	\$3,000 Grossi
given 12,028	
5 \$1,000 claims 5,000 PERRY—\$14,000	5 nam 20 \$2,00 33 \$1,00
\$8,000 to \$12,000: Paul C. Werner	Industria claims
PIQUA-\$154,000	\$8,000 to
\$12,000 to \$15,000: Burkhart Helman: Salesman 26,584 \$3,000 to \$5,000: Jesse H.	Mania Name ne
Choate, M. A. Schneyer;	3 \$2,000 6 \$1,000
5 \$2,000 claims 10,000 10 \$1,000 claims 10,000 Industrial: Co. No. 10, 130	Industria claims Industria
claims 17,544	STRU
PLAIN CITY-\$17,000 \$3,000 to \$5,000: Wm. M. Burns, Clayton A. Huff	\$12,000 d McQua
9,000	7 \$1,000 TIFFI
1 claim 2,000 POLAND—\$24,000	\$3,000 Accoun
Name not given 15,000 Name not given 3,000	given 9 \$2,000
2 \$1,000 claims 2,000 POMEROY—\$31,000	13 \$1,00 TIPPE
Merchant 10,291 Retired 5,783	Name no \$3,000 to
PORTSMOUTH—\$489,000 \$5,000 to \$8,000: Merchant;	Lippin 1 claim
1 name not given 13,018 \$3,000 to \$5,000: Abe Kline,	2 \$1,000 TOLEI Matthias
1 name not given 13,018 \$3,000 to \$5,000: Abe Kline, James A. Kelley, Wm. J. Baker; Retired; 7 names	Name no Name no
not given 44,987 7 \$2,000 claims 14,000	Merchan
7 \$2,000 claims 14,000 28 \$1,000 claims 28,000 Industrial: Co. No. 10, 372 claims 64,572	Name no Name no Name no
PROSPECT-\$17,000	Adelbert
3 \$2,000 claims 6,437 4 \$1,000 claims 4,000	Name no W. H.
RAVENNA—\$91,000 \$8,000 to \$12,000: Irving C. Foss; 1 name not given	\$20,000 t
\$5,000 to \$8,000 Wm. H.	\$15,000 t Stollbe
Name not given 5.000	Walt Samuel not giv
\$ \$2,000 claims 6,000 6 \$1,000 claims 6,000 RIPLEY—\$22,000	\$12,000 t A. Van
Name not given 10,000	Hart, man;
1 claim	\$8,000 to Bailey,
Name not given 40,000	R. Ku
Name not given. 13,500 Name not given. 10,000 2 \$2,000 claims. 4,023	\$5,000 to
SALEM—\$85,000	Agent;
5 \$2,000 claims 10,036 7 \$1,000 claims 7,050	Wagon
SANDUSKY—\$332,000	pel, Fre Will M
\$8,000 to \$12,000: Parker F.	McPher
Southwick \$5,000 to \$8,000: Egbert H. Mack; 1 name not given	Lang Oscar
Mack; 1 name not given 14,500	B. Kocl Harold
Farnsworth, Lewis A. Biehl, Charles Ross, Roy	E. Eak Diebel; given
14,500 13,000 to \$5,000; Hiland Farnsworth, Lewis A. Biehl, Charles Ross, Roy B. Sharpe; 3 names not given 27,187 13 \$2,000 claims 26,000 10 \$1,000 claims 10,000	62 \$2,000 128 \$1,00
	claims
SHAKER HEIGHTS— \$321,000	Industria claims Industria
Name not given 67,480 Name not given 55,000 \$20,000 to \$25,000: Elias	claims Industrial
Nathan \$8,000 to \$12,000: Albert R. Callow; 5 names not given 58,939	claims TROTW
Callow; 5 names not given 58,939	Name not
\$3,000 to \$5,000: 2 names	Name not
2 \$2,000 claims 5,000 2 \$1,000 claims 2,000	Name not Fred W. Name not
SHAKER SQUARE \$22,000	Name not
Assistant Superintendent 6,122	\$3,000 to not giv

1934 Edition	*	LIFE INSURANCE DIST
OHIO—Continued	SHELBY—\$55,000	4 \$2,000 claims 8,002
OXFORD-\$43,000	Merchant 6,059	4 \$2,000 claims 8,002 4 \$1,000 claims 4,000 UHRICHSVILLE—\$55,000
5.022	1 claim 2,000 3 \$1,000 claims 3,000	\$2 000 to \$5 000. Tohn T
\$3,000 to \$5,000; Mary M.	SIDNEY-\$65,000	Fuhr; Farmer 7,394 1 claim 2,000 1 claim 1,006
4 \$2,000 claims 8,000 3 \$1,000 claims 3,000	Henhe	
PAINSVILLE—\$107,000	Jackson; 1 name not	#3,000 to \$5,000: Lawrence
\$20,000 to \$25,000: Harold H. Daughters	given	Treathart older 0
\$8,000 to \$12,000: Charles	SOMERSET_\$13,000	not given
\$5,000 to \$8,000: Wm. G. Spence; Insurance Agent	Name not given 8,000 1 claim 2,000	URBANA-\$87,000
Spence; Insurance Agent	SOUTH EUCLID—\$319,000	Name not given 10,000 \$5,000 to \$8,000: Farmer; 1
\$3,000 to \$5,000: Amos A. Callender; 3 names not	A. A. Cohn	name not given 10,858 3 \$2,000 claims 6,670 2 \$1,000 claims 2,000
e 2 000 claims 6.000	\$5,000 to \$8,000: 2 names not given 13,178	
1 claim 1,000	1 \$3,000 to \$5,000: 2 names	VAN WERT—\$101,000 Name not given 50,000
PARMA—\$32,000 Name not given 15,000	not given 6,861 3 \$1,000 claims 3,000	Name not given.       7,772         Name not given.       4,000         2 \$2,000 claims.       4,000
Name not given. 4.005 1 claim	Name not given 36,419	2 \$2,000 claims 4,000 1 claim 1,000
	Franklin J. Coffman 32,000 Jeweler 24,192	VILLAGE OF MARBLE
PAULDING—\$33,000 \$5,000 to \$8,000: Superin-	Name not given 14,000 \$3,000 to \$5,000: Curtis	CLIFF—\$13,000 Name not given 10,000
	Grossman, Charles F. Harrison, Robert H. Har-	WADSWORTH-\$46,000
given	\$3,000 to \$5,000: Curtis Grossman, Charles F. Harrison, Robert H. Har- riss, Joseph H. Smittle; 5 names not given 30,506	Name not given 10,000 1 claim 2,000 3 \$1,000 claims 3,250
PERRY-\$14,000	20 \$2,000 claims 40,000 33 \$1,000 claims 33,000 Industrial: Co. No. 10, 248	3 \$1,000 claims 3,250 WAPAKONETA—\$64,000
\$8,000 to \$12,000: Paul C. Werner	Industrial: Co. No. 10, 248 claims	Name not given 12,000
PIQUA-\$154,000	STEUBENVILLE—\$101,000	\$5,000 to \$8,000: Frederick H. Garretson
\$12,000 to \$15,000: Burkhart Helman: Salesman 26,584	\$8,000 to \$12,000: Frank Maniatis	\$3,000 to \$5,000: Merle T. Shaeffer; 1 name not
\$3,000 to \$5,000: Jesse H. Choate, M. A. Schneyer:	Name not given 5,000 3 \$2,000 claims 6,187 6 \$1,000 claims 6,000	given
\$12,000 to \$1,000. Birthard \$1,000 to \$5,000. Jesse H. Choate, M. A. Jesse H. Choate, M. A. Schneyer; Pharmacist	Industrial: Co. No. 10, 127	8 \$1,000 claims 8,000 WARREN—\$768,000
Industrial: Co. 140. 10, 100	claims	Newton A. Wolcott242,500
claims 17,544	STRUTHERS-\$66,000	Name not given 24,360
PLAIN CITY—\$17,000 \$3,000 to \$5,000: Wm. M. Burns, Clayton A. Huff	\$12,000 to \$15,000: John E. McQuade	Name not given 18,000 \$8,000 to \$12,000; Wm. T.
9,000	7 \$1,000 claims 7,188 TIFFIN—\$162,000	Smith; 2 names not given 31,639 \$5,000 to \$8,000: 3 names
1 claim 2,000 POLAND—\$24,000	\$3,000 to \$5,000: Dealer.	not given 20,565
Name not given 15,000	Accountant; 3 names not given	not given 20,565 \$3,000 to \$5,000: Karl R. Welsch, Rollin A. Cobb, Frank Flaminio, Robert
Name not given 3,000 2 \$1,000 claims 2,000	9 \$2,000 claims 18,000 13 \$1,000 claims 13,597	
POMEROY—\$31,000 Merchant 10,291	Name not given 10,150	3 \$2,000 claims 6,000 21 \$1,000 claims 21,000 Industrial: Co. No. 10, 24
Retired 5,783	\$3,000 to \$5,000: Orva W. Lippincott	WASHINGTON C. H.—
PORTSMOUTH-\$489,000 \$5,000 to \$8,000: Merchant;	1 claim 2,033 2 \$1,000 claims 2,304	\$99,000 \$8,000 to \$12,000: 2 names
1 name not given 13,018 \$3,000 to \$5,000: Abe Kline,	TOLEDO—\$6,900,000 Matthias A. Wagner251,000	not given
\$3,000 to \$5,000: Abe Kline, James A. Kelley, Wm. J. Baker; Retired; 7 names	Name not given200,621 Name not given153,223	not given 12,999 \$3,000 to \$5,000: 2 names
not given 44,987 7 \$2,000 claims 14,000	Name not given130,000 Merchant107,085	not given 10,000 3 \$2,000 claims 6,500 5 \$1,000 claims 5,000
7 \$2,000 claims 14,000 28 \$1,000 claims 28,000 Industrial: Co. No. 10, 372 claims 54,572	Name not given100,000 Name not given100,000 Name not given50,000	WAUSEON—\$39,000
claims 64,572 PROSPECT—\$17,000	Name not given 40,000 Adelbert L. Spitzer 37,000	Name not given 3,000 2 \$2,000 claims 4,000
3 \$2,000 claims 6,437 4 \$1,000 claims 4,000	Name not given 35,000 W. H. Jeffery4 30,550	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000 WELLINGTON—\$29,000
RAVENNA-\$91,000	Furniture Broker 25,195 \$20,000 to \$25,000: 2 names	2 \$2,000 claims 4,000 6 \$1,000 claims 6,000
\$8,000 to \$12,000: Irving C. Foss; 1 name not given		WELLSVILLE—\$45,000
\$5,000 to \$8,000 Wm. H. Carter	\$15,000 to \$20,000: Wm. F. Stollberg, Wm. Wolson, Walter A. Stoephler, Samuel Rice; 4 names	Name not given 10,106 Name not given 5,000
Name not given 5,000	Samuel Rice; 4 names not given140,780	WEST ALEXANDRIA—
3 \$2,000 claims 6,000 6 \$1,000 claims 6,000 RIPLEY—\$22,000	A. Van Cleef, Herman D.	\$16,000 Name not given 11,772
Name not given 10,000	Hart, Frederick N. Goos-	WICKLIFFE—\$32,000 \$8,000 to \$12,000: Charles
1 claim	\$8,000 to \$12,000; John A. Bailey, Stanislaw Zolciak, Philip J. Rogers, Adam	E. Thompson
ROCKY RIVER—\$88,000 Name not given 40,000	Bailey, Stanislaw Zolciak, Philip J. Rogers, Adam	1 claim 1,000 WHEOUGHBY-\$33,000
Name not given 13,500 Name not given 10,000	R. Kuhlman; Salesman; 4 names not given 93,468 \$5,000 to \$8,000; Insurance Agent; 5 names not given	\$8,000 to \$12,000: Cyrus Athanas
2 \$2,000 claims 4,023 1 claim 1,000	Agent; 5 names not given	Name not given 5,000 1 claim 2,152 1 claim 1,000
SALEM—\$85,000	\$3,000 to \$5,000: Oreley P.	WILMINGTON—\$73,000
5 \$2,000 claims 10,036 7 \$1,000 claims 7,050	Wilkinson, George C. Wagonlander, Joseph Tei- pel, Frederick A. Schmidt,	\$12,000 to \$15,000: Charles L. Perry
SANDUSKY—\$332,000 Name not given 31,000	Will M. Megginson, Clin-	Name not given 3.000
Housewife 25,084 \$8,000 to \$12,000: Parker F.	McPherson, Sherman W.	2 \$2,000 claims 2,000 9 \$1,000 claims 9,000 WOODSFIELD—\$26,000
Southwick \$5,000 to \$8,000: Egbert H.	Lott, Clifford A. Lauber, Langdon W. Kumler,	Name not given 11,000
Mack; 1 name not given	Oscar G. Koring, Alfred B. Koch, Arthur E. Baker,	1 claim 2,000 1 claim 1,030
Farnsworth, Lewis A.	Harold Fishleigh, Paul E. Eakright, Fred W. C. Diebel; 21 names not given	WOOSTER-\$138,000 \$15,000 to \$20,000: Jacob B.
Blehl, Charles Ross, Roy B. Sharpe: 3 names not	given	Patterson
given 27,187 13 \$2,000 claims 26,000	128 \$1,000 claims128,000 Industrial: Co. No. 1, 72	Harris; 2 names not given
SHAKER HEIGHTS	128 \$1,000 claims128,000 Industrial: Co. No. 1, 72 claims	5 \$2,000 claims 10,000 6 \$1,000 claims 6,000
Name not given 67 480	Industrial: Co. No. 6, 42	XENIA-\$95,000
\$20,000 to \$25,000 Elias	claims	Name not given.       10,000         Name not given.       3,000         1 claim.       2,000         4 \$1,000 claims.       4,167
Nathan \$8,000 to \$12,000: Albert R.	claims 97,662 TROTWOOD—\$33,000	
Callow: b names not	Name not given 29,031	YOUNGSTOWN—\$2,420,000 Name not given382,686
Name not given 6,000	TROY-\$308,000 Name not given 44.640	Emery L. McKelvey357,686 Bruce R. Campbell 58.500
not given 8,000 2 \$2,000 claims 5,000 2 \$1,000 claims 2,000	John W. Ross 42,640 Name not given 42,140	Secretary
\$1,000 claims 2,000		
SHAKER SQUARE—\$22,000 Executive 10,032 Assistant Superintendent 6,122	Name not given 34,000 Name not given 33,000 \$3,000 to \$5,000; 4 names	\$15,000 to \$20,000: G. T. Thomas; 2 n a m e s not
Assistant Superintendent 6,122	not given 17,000	given 53,351

\$8,000 to \$12,000: Executive; 2 names not given	OKLA	HOMA
\$5,000 to \$8,000; Stephen	Total Payments in State	\$26,100,000
Horvath; Executive; 1		
name not given 16,527 \$3,000 to \$5,000: Nora P.		1933\$4,700,000
Guignon, Ernest W.	Percentage of Decrease.	
Wester, John W. Kuhns, Frank E. Leonard, Robert		States 32nd
J. Hamilton; Retired: 12		
names not given 75,780 2 2,000 claims 52,000		13th
66 \$1,000 claims 66,000	Payments Per Capita	
Industrial: Co. No. 1, 38 claims 7,768		
Industrial: Co. No. 3, 15	1 claim 2,000	BENNINGTON-\$23,000
claims	1 claim 1,000	\$8,000 to \$12,000: John M.
claims 8,290	ALTUS-\$105,000	Lloyd
Industrial: Co. No. 10, 224	\$15,000 to \$20,000: Alex-	\$3,000 to \$5,000: Walter S. Works
claims 52,195	Name not given 10,000	BLACKWELL-\$80,000
ZANESVILLE—\$730,000	3 \$2,000 claims 6,000	\$3,000 to \$5,000: Robert J.
Name not given 102,970 Name not given 83,945	1 claim 1,434	Yarbrough, Daisy I.
Name not given 69,489	ALVA-\$148,000	Moore: 1 name not given
Name not given 26,000 \$20,000 to \$25,000: 2 names	George A. Harbaugh100,000 \$3,000 to \$5,000: Henry W.	4 \$1,000 claims 4,000
not given 46,000	Shimp	BRISTOW-\$70,000
\$15,000 to \$20,000: 2 names	1 claim 1,022	\$12,000 to \$15,000: Corlys B.
*8,000 to \$12,000: Howard	ARDMORE-\$204,000	Loban
T. Piper, Chas. U. Hanna;	\$15,000 to \$20,000: Claud S.	1 claim 2,000 7 \$1,000 claims 8.400
2 names not given 44,000 \$5,000 to \$8,000: Ernest T.	\$8,000 to \$12,000: Leonard	Industrial: Co. No. 12. 347
Conwell, Jas. G. Lewis 12,232	A. Goodnight	BROKEN BOW-\$25,000
\$3,000 to \$5,000: John F.	\$5,000 to \$8,000: Retired: 1 name not given 10,522	\$12,000 to \$15,000: Horace
Fisher, Jr., Ralph Kelly, Rebecca Scherrish, John	\$3,000 to \$5,000: Douglas B.	V. Wallace
H. Siemer; 3 names not	Williams, Marion T. Pierce 9,085	BUFFALO-\$142,000
given 27,875 14 \$2,000 claims 28,000	4 \$2,000 claims 8,000	Chas. E. McMinn129,439
42 \$1,000 claims 42,000	5 \$1,000 claims 5,000	\$5,000 to \$8,000: Leonard B.
Industrial: Co. No. 3 23 claims 3,576	Industrial: Co. No. 12 5,804	Jones
Industrial: Co. No. 10, 460	BARTLESVILLE—\$192,000	CHICHASHA—\$105,000
claims 81,936	\$20,000 to \$25,000: Joseph T. Sweeny	\$8,000 to \$12,000; J. A. Hyndman; 1 name not
ADA-\$120,000	Name not given 20,000	given 21,000
Name not given 15,012 \$12,000 to \$15,000; Jodie L.	Name not given 9,000 \$3,000 to \$5,000: 2 names	\$3,000 to \$5,000: Leonard
Adams	not given 8,000	Sanders
\$3,000 to \$5,000: James C.	1 claim 2,000	2 \$2,000 claims 4,500
Price; 2 names not given	3 \$1,000 claims 3,000 Industrial: Co. No. 12 487	2 \$1,000 claims 2,000 Industrial: Co. No. 12 2,898
23,000		2,000

	States
Rank in Population	
Payments Per Capita	
1 claim 2,000	BENNINGTON-\$23,000
1 claim 1,000 ALTUS—\$105,000	\$8,000 to \$12,000: John M.
\$15,000 to \$20,000: Alex- ander Haas	\$3,000 to \$5,000; Walter S. Works
Name not given 10,000	BLACKWELL-\$80,000
3 \$2,000 claims 6,000 1 claim 1,434	\$3,000 to \$5,000: Robert J. Yarbrough, Daisy I. Moore: 1 name not given
ALVA—\$148,000	
George A. Harbaugh100,000 \$3,000 to \$5,000: Henry W.	4 \$1,000 claims 4,00
Shimp 1 claim 1,022	BRISTOW-\$70,000
ARDMORE—\$204,000	\$12,000 to \$15,000: Corlys B. Loban
\$15,000 to \$20,000: Claud S.	1 claim 2,00 7 \$1,000 claims 8.40
Dickerson \$8,000 to \$12,000: Leonard	Industrial: Co. No. 12.
A. Goodnight	BROKEN BOW-\$25,000
\$5,000 to \$8,000: Retired: 1 name not given 10,522	\$12,000 to \$15,000: Horace V. Wallace
\$3,000 to \$5,000: Douglas B.	1 claim 2,00
Williams, Marion T. Pierce 9,085	BUFFALO-\$142,000
4 \$2,000 claims 8,000 5 \$1,000 claims 5,000 Industrial: Co. No. 12 5,894	Chas. E. McMinn129,43 \$5,000 to \$8,000: Leonard B. Jones
BARTLESVILLE—\$192,000	CHICHASHA—\$105,000
\$20,000 to \$25,000: Joseph	\$8,000 to \$12,000: J. A.
T. Sweeny Name not given 20,000	Hyndman; 1 name not given 21.00
Name not given 9,000	Broker 6,00
\$3,000 to \$5,000: 2 names not given 8,000	\$3,000 to \$5,000: Leonard
claim 2,000	2 \$2,000 claims 4,50
3 \$1,000 claims 3,000 Industrial: Co. No. 12 487	2 \$1,000 claims 2,00 Industrial: Co. No. 12 2,89

se.	
ona	States
,	1316
	\$8.90
000	BENNINGTON-\$23,000
000	\$8,000 to \$12,000; John M. Lloyd
	\$3,000 to \$5,000: Walter S. Works
000	BLACKWELL-880,000
000	\$3,000 to \$5,000: Robert J.
434	Yarbrough, Daisy I. Moore: 1 name not given
000	4 \$1,000 claims 4,000
	BRISTOW-\$70,000
022	\$12,000 to \$15,000: Corlys B. Loban
	1 claim 2,000
	7 \$1,000 claims 8.400 Industrial: Co. No. 12. 347
	BROKEN BOW-\$25,000
	\$12,000 to \$15,000: Horace
522	V. Wallace
	1 claim 2,000
085	BUFFALO-\$142,000
000	Chas. E. McMinn129,439
000	\$5,000 to \$8,000: Leonard B.
304	Jones
)	CHICHASHA—\$105,000
	\$8,000 to \$12,000: J. A.
000	Hyndman; 1 name not
000	given 21,000 Broker 6,007
	\$3,000 to \$5,000: Leonard
000	Sanders
000	
000	2 \$1,000 claims 2,000
187	Industrial: Co. No. 12 2,898

OKLAHOMA



## Finds Insurance Means Something More Than Paying Premiums

OKLAHOMA CITY.-My husband, an M. D., OKLAHOMA CITY.—My husband, an M. D., doing a general practice among all classes of people, died, leaving many unpaid bills, as well as many uncollectible ones. That being the case, our situation would have been deplorable indeed with practically all source of income cut off, had it not been for the \$5,000 life insurance he was carrying at the time of his passing. at the time of his passing.

One daughter was working in an insurance office, the other daughter was taking her first year's work in college. The son was numbered among the unemployed,

When my husband became too ill to practice and was forced to remain in bed, he stressed daily, the importance of using the life insurance money to

pay all obligations.

There was a mortgage on our home as well as on the small farm where my brother and his family, consisting of his wife and four small children,

We would have, in all probability, been forced to sacrifice both places had there been no life insurance. Having the life insurance, we were able to meet the funeral expenses, the mortgage on the home and farm and all other outstanding debts.

The daughter withdrew from college but is now tak-

I cannot praise too highly the protection, and assurance life insurance gives to both the well and the very ill, though up until the time it was because to be that life insurance of the control of the co brought home so forcibly to me that life insurance meant something besides paying out great sums of money on premiums, I was not only rather indifferent, but really antagonistic toward it.-Mrs.

	\$8,000 to \$12,000 Cecil
	home defined It N
OKLAHOMA—Continued 1\$3,000 to Avenue	\$3,000 to \$5,000: Alband
CLINTON—\$59,000   \$3,000 to \$5,000: James	11 claim
	D. 4 \$1,000 claims
Name not given. 6,000 \$3,000 to \$5,000; Benjamin given not  HEAVENER—\$22,000	2,500 PAWNEE-\$29,000
	1,000   \$3,000 +0 \$29,000
Elven 1 name not 1 slam 9,000 \$8,000 to \$12,000: John N	
2 \$1.000 class 2 500 Patter \$12,000: John W	claim 9
2,000 2 \$1,000 cloims	PONCE COM
	2,001 \$15,000 to \$20,000: Robert
08.000 to and	give name not
not given 16,812 Theatre Owner HOLDENVILLE 16,812	
	,345 3,000 to \$5,000: John T
\$3.000 Pives Wen H	
. Cla + 1000; Clifton   \$3,000 to an	4 \$1,000 claims 2,0
	POND CONTRACTOR 4,6
1 claim	
DURANT—\$65,000 1,195 3 \$1,000 claims. 4,	
3 \$2,000 claims HOLLIS \$35,000	Name not given
7 \$1,000 claims 6,500 \$5,000 to \$8,000: John M. Moore	Name not given 5,00
3 \$2,000 claims 6,500 7 \$1,000 claims 6,500 EL REV 7,600 EL REV 7,600	\$20,000 40 200,000
*3,000 to \$5,000 Lena C.	\$20,000 to \$25,000: Lewis E. Carmichael
\$3,000 to \$5,000: Willis E. Barnes, Frank N. Korn; I name not given	PRVOD
Barnes, Frank N. Korn;  1 name por control of the c	00 Name not given
1 name not siven 12.544 1 claim	\$3,000 to \$5,000: Granville
ENITE 2002 1,368 Millon VI2,000: Wm. K	
John E 33,000 to \$5,000	PURCELIL-\$48,000
Name not given 156,479 Housewife 15.000 S. Rush, Charles H. La- crosse, Gus J. Franklin	not given
Name not given 156,479 Housewife 15,000 \$3,000 to \$5,000 5,038 \$2,000 claims.	1 claim 30,000 8AND SPRINGE 2,000
90,000: Hann 5,036 4 \$1 000 Claims	0 SAND SPRINGS—\$60,000
Smith: 1 name not McALESTEP	0 \$8,000 to \$12,000: Chester O. Dunten
	3 \$2 000 -1-
9 \$1,000 claims 11,500 Name not given 25,000 Physician 25,000	3 \$2,000 claims 6,034 2 \$1,000 claims 2,000
EUFAULA—\$24,000 Ranchman 11,424	SAPITEDA 2,000
18 000	100,000
Saltsman: Attackene F. Claim 5,000	I I I Tradit
FORT	\$5,000 to \$0.000
	Drum \$8,000: Wm. R.
170-1 720,000: Tob 188,000 4- 4-	\$3,000 to \$5,000; Paul A.
Name not given	15 \$1.000 -1-4
Name not given. 10,000 2 \$2,000 claims. 4,000 FREDERICH 5,048	SEMINOLE \$96,000 5,938
FREDERACE 4,048	\$8,000 to \$12,000: Osee C.
\$12,000 to \$15,000: Thomas Simmons  **MARIETTA-\$15,000  **Norvell**  **MARIETTA-\$15,000  **Norvell**  **Norve	\$3,000 to 87 Ac-
_ Simmons I Momas 1 Mr VIZ,000: Mr C	\$3,000 to \$5,000: Irvan T. Creson; 1 name not
and the same of th	Siven
3 \$1,000 claims 4,000 \$2,000	4 \$1 000 claims. 10 500
\$1,000 claims 4,000 \$3,000 to \$5,000: Thomas O.	4 \$1,000 claims. 10,500 SHAWNEE 120 2234
GUTHRIE 341,000 S.000 McGhee, Herbert F. Dixon; 1 name not given	\$3,000 to 40 000,000
\$5,000 to \$8,000: Judge, Re- tired; 1 name not given 3 \$1,000 claim 13,000	Dung go , 000; Geo. N
siven 1 name not 33,000 to \$5,000: 2 name 18,641 not siven 1 not s	claim 10,000
### ##################################	STILLWATER—\$66,000
GUYMON 388 000 3,000 to \$8,000 Alfred 25,000	urniture Dealer
GUYMON \$35,000 \$5,000 to \$8,000:	Turniture Dealer 5,023 3,000 to \$5,000: Albert D.
Wm. H. Langston	
EAT.Drove 18,024   88,000 to eg acc. 13,117	\$2,000 claims 7,500 \$1,000 claims 4,000
35.000 Meidel Joe B Wm. E.	SULPHID . coo 1,000
Cameron 10,500 H. 5 \$2,000 claims 10,000	.000 to \$5,000: Bell D.
Industrial Claims. 10,000	Davis Bell D.
Cameron 7,000: Julius H. 7,000 claims. 10,000 2 2 1,000 claims. 10,000 2 1 1,000 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	claims 4 000
	1,000
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TATIONAL	UNDER	WRITED INCLIN	11100
NORMAN		WRITER-INSUR	ANCE PRESS
	90	TONKAWA-\$22,0	
9 \$5,000 \$8,000: Ed	ward C.		3 names not
Ledhetten:	ohn W.	1 claim	2,409 Owen Charle
8iven 2 nai 4 \$2,000 claims 2 \$1,000 claims	mes not	TULSA \$2,967,000 Robert P. Brewer Name not given Name not given Andrew S. Whitake: \$25,000 to \$30,000: gist; 3 names not	3 names not 3,000 to \$5, 0 wen, Charle teau, Fred Wr Tedford, Wr Tedford, Wr
2 \$1,000 claims	8,529	Name not given	Rev. Wilkie
e, OKLAHOMA CITY		Andrew S. Whitake	37,000   Samuel F. Shi
*8,900,000		\$25.000 to \$30,000:	Samuel F. Shi McKee, Wm. Martha J. Oak
Name not	185 820	gist; 3 names not	100 ace Auditer
1. Name	125 000 1	20,000 to \$25,000: W Pontius, Harry L.	Vm. C. Jones 48,000 ner K
Walter S. Moore Charles R. Brown \$20,000 to \$25,000: W Taylor, Guy O. Dan			
\$20,000 to \$25,000: W	34,500	\$15,000 to \$20,000: Or Benedict: 2 name	ner K. Industrial: Co.
Taylor, Guy O. Dan Executive, Chief Co	ielson:	given	s not claims 53,729 Industrial: Co. No.
3 names not given.	ounsel;	H. Greer, Guy W.	Frank Bain: WALTERS \$20
C Walter	Grover \$	#15,000 to \$20,000: Or Benedict: 2 name given #15,000: Or H. Greer, Guy W. 2 names not given 8,000 to \$12,000: Per McKirahan. Hyman	Bain; 53,419 \$3,000 to \$5,000: I
given \$12,000 to \$15,000: Lio			
Foster; 1 name not	yd B.	given names	Ap- not 2 \$2,000 claims 2 \$1,000 claims
\$8,000 to \$12,000	27,068	given	wn J. WETUMKA—\$29
Mraz, S. F. Tuller.	hn Z.	Harry H. Smith,	Harry Name not given.
Moore, Geo. A	es K.	M. Andreen; Pharms	Name not given
W. H. Mitcham, G.	Tom		
\$8,000 to \$12,000: Jol Mraz, S. F. Tuller, ard J. Sexton, Jam Moore, Geo. A. M W. H. Mitcham, G. Beaver, James H. ningham; 1 name given	Cun-	C	REGON
mingham; 1 name given \$5,000 to \$8,000: Lesli Smith, Thomas R. C Auto Salesman, Oil F ness, Salesman; 6 na not given	. 92,900 T	etal D	
Smith, Thomas R. C	e A.	oral Payments in S	tate
ness, Salesman, Gil F	Busi-	ecrease in Paymer	nts in 1933
ness, Salesman; 6 na not given \$3,000 to \$5,000; Walter Ferguson, Bee De- brun, Charles D. F. Joseph L Carter, Guy Burson, Harry L. Att ton, George R. Hamili Clifton A. Howell, Jose Hucking A. Howell, Jose	67,317 P	ercentage of Dec	rease
Ferguson, Bee Dev	F. K	ank in Payments a	mong States
Joseph L. Cost	ost, Re	ank in Population.	mong States
Burson, Harry L. Ath	L. Pa	yments Per Capit	'a
Clifton A. Howell	ion,	DARG -	
con, George R. Hamilt Clifton A. Howell, Jose Huckins, Lossie Ker Jay W. True, Charles Waite, Sr.; 19 names	ns. Nan	DAMS—\$15,000 ne not given	GRANTS PASS \$5
Waite, Sr.; 19 names	E. I cl		1 000 North
			4 \$2,000 claims
68 \$1,000 claims Industrial: Co. No. 6	85,000 Adve	C. Veal	
S	06 \$3,00	0 to \$5,000: 2 nam	0,007   TILESTEE THE PARTY 200 A
PAULS: Co. No. 12. 2	9.107 2 52,	000 claims	c,122 Rouse
\$5,000 to \$8,000: Charles 1	00 2 \$1,	000 claims	HOOD RIVER
Worley 2 \$2,000 claims			
	1,000   not 1,000   \$3,000	to \$12,000: 2 name given	5 \$2,000 claims.
38,000 to \$12,000: Cool	Bar	ron \$5,000: Homer W	Name not given
\$8,000 to \$12,000: Cecil H Martin, Samuel L. Na	- 3 \$2,0 - 2 \$1.0	00 claims 6	.000 Name not given
10,000 to \$5 000.	AST	ORIA-CIOS COO	,000 ISLAND CITY_\$99 0
			waine not given
\$1,000 claims 2,			000 KIAMATTE
	BAK	ER—\$31,000 not given 15, to \$5,000: 2 names civen 6, 0 claims 6,	000   Name not given
3,000 to \$5,000: 2 names not given	\$3,000	not given 15,	000 E. Dorsey: 1 Augu
PONCE CONTRACTOR	563 not g	to \$5,000: 2 names riven	given name
claim 9, PONCE CITY—\$162,000 5,000 to \$20,000; Robert R. Pruett: 1	CANI	3Y-\$19.000	000 7 \$1,000 claims
	\$3,000	o \$5,000: Henry A.	LA GRANDE \$114,000 Lyman W. Weeks. Name not given. 88 Name not given. 900 \$5,000 to \$8,000: Dr. Edv
	25 Bedm given	an; 1 name not	Name not given
,000 to \$5,000: John T.	00 2 \$2,000	claims. 7,0	88 Name not given
Claim	CLAT	SKANIE-\$17,000	G. Kirby Dr. Edv
1,000 claims 2,00	0 2 32 000	ot given 5.06	0 Wright \$5,000: John
OND CREEK-\$22,000	1 claim	1,00	fel; Banker; 2 names n
000 to \$12,000: Fletcher			3 \$2 000 -1-1
me not given 5,00		ot given 9,10 55,000: Tom	2 \$1,000 claims
VIEAU-\$20 000	Dixon		
000 to \$25,000: Lewis E.	EUGEN	E—\$174,000	40,000 to \$5,000. TT-
ne not sive	\$5,000 to	\$8,000 . 2 2000	Bailey Harr
Jackson 7,500	1 \$3,000 to	er occ 12,835	1 claim MEDFORD \$93,000
	11 \$2 000	mes not given 18.179	To \$5,000 : Farmer
RCELIL_\$48,000	6 \$1,000	claims 22,000	3 \$2.000 01-1
e not given 30,000 .im 2,000	FIELDS	-219 000	5 \$1,000 claims 6
	latame not	Pivon	MILTON-\$17,000
0 to \$12,000: Chester		GROVE—\$23,000 given5,000	\$8,000 to \$12,000: Thomas
OOA ola	1 claim	5.000	NORTH BEND

ame not given... claim .... \$1,000 claims....



Just as the motor trip is planned ahead of time, so should family life be planned ahead with life insurance to provide that life will go on as it was planned despite unforeseen contin-

TONKAWA—\$22,000	1934 Edition
5.830 20,000 to \$25,000: W. 106,691 20,000 to \$25,000: Marry L. Jones 0.500 Benedict; 2 names not given 512,000 to \$15,000: Trank 12,000 to \$15,000: Trank 13,000 to \$15,000: Trank 13,000 to \$15,000: Trank 13,000 to \$15,000: Trank 14,000 to \$15,000: Trank 15,000: Trank 15,000 to \$15,000: Trank 15,000: 34 Edition	
Harry H. Smith, Harry M. Andreen; Pharmacist: Name not given 10,000 N. Name not given 8,000 N.	ame not given
OPECON No	nest H. Meyer11,000
Total Payments in State.  Decrease in Payments in 1933.  Percentage of Decrease.  Rank in Payments among States.  Rank in Population.  Payments Per Capita.  S45,600,000  San Na Na Na Na Na Na Na Na Na Na Na Na Na N	me not given
ADAMS—\$15,000   GRANTS PASS—\$56,000   \$20,000   1 claim   Executive   20,000   20,00	000 to \$30,000: 2 names  t given 30,000  t given 43,075
Advertising Man   5,000   3,3,000 to \$5,000: 2 names not given   8,122   \$2,000 claims   4,000   ASHLAND = \$64,000   18,500   53,000 to \$12,000: 2 names not given   18,500   Mare not given   27,500   Mare not given   27,500   Mare not given   15,000	100 to \$330,000: 2 names to triven
\$2,000 claims 5,000 Wright, Reubin J. Zweith	ne, Charles Rosen- DeWitt C. South-
1,000   1,00	not given. 229,448 0 claims. 200,000 Charle 2 \$1,0
Balley	Christ   C
7 \$2,000 cla	Name no Name no 1 claim 1 claim 1 claim 1 claim 1 Name no Name no 1 claim 1 claim 1 claim 1 Name no Na

WASCO-\$13,000 Name not given..... 10.000

8 000	Name not given	261 44
8,000 5,000	Name not given Name not given Name not given Ernest H. Meyer. Name not given	157,000
	Ernest H. Meyer.	111 000
	Name not given	100,000
	Name not given	50 000
5,600,000	Seymour Washburn	50,000
\$200,000	Name not given	45,500
7200,000	Name not given	43,700
1%	Name not given	43,121
19th	Name not given	37,000
34th	John S. Beall.	36,950
. \$47.90	25,000 to see	. 30,000
	Ernest H. Meyer. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Name not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given. Same not given.	names
\$56,000	20,000 to \$25,000: CT. Early, Herman Grocer; 8 names	harles
7,026 4,138	Grocer; 8 names	Cohn;
	given	
000 1,000	not given 3 n	ames . 53,652
Michael	not given	obert
	ply Business; 3 names	Sup-
1 98	,000 to \$10 000	68,750
7,000		
7,000	Strong, Jr., Edward Dixon, Abe Cohn; Coral Insurance, France	B. J.
3,000	ral Insurance, Exc	en-
27 500 t	ractor; 14 Road C	on-
27,500 g	Dixon, Abe Cohn; Coral Insurance, Excive, Realtor, Road Cractor; 14 names	not
15,000 G	riven	J.
. 3,540 A	nton Heitkemper: 2 1	zel,
-\$140,000 g	nton Heitkemper; 2 ired; 11 n a mes riven 11 n a mes riven 100 to \$5,000: Edward 100 to \$5,000: Edward 100 to \$5,000: Edward 100 to \$6,000: Edward 100 to	not
. 10,000 \$3,0 ustus H	00 to \$5,000: Edwa	97,894
not de	rson, Alexander N. A	n-
. 8,111 no	old, Charles T. Earl	r-
· 7,800 G	oldenstein Rapha	el I
00 Ki	orge E. Miller, Jras	f.
31,446 Ge 13,000 Po	orge E. Miller Wright	
win son	Rine, Charles, Wm	
K. feld		
not Att	rth; Clerk, Salesman,	
18,781 nan	nes not given229	448
6,500   94 \$1,	rth; Clerk, Salesman, orney, Teacher; 36 les not given229, 2,000 claims200, 000 claims94,	000 C
PRE	SCOTT - 817 acc	2
13,000 \$8,000 ry Kell		
		Ch
2,004 PRI	NEVILLE—\$28,000	\$3. F
\$3,000	not given 6,91 to \$5,000: 2 names	3 C
Clair	0,00	5 \$
5.000	a	A
TO POST	DVILLE—\$14,000	Nan
		Nam 2 82
		_
426 \$12,000	BURG-\$89,000	Name
not gi	to \$15,000: 2 names	Name
not gi	ven 28,194 0 \$5,000: 2 names ven 28,194	l cla l clai
7 \$2,000	claims 8,000	AV
\$1,000	claims	Namo
		1 clair
Hobbs	\$12,000: James R.	BAL
11 -1-1		Name Harry
51,000	Claims, 3,000	Name :
\$15 000 to	<del>-\$315,000</del>	\$20,000 not s
Hanson	\$20,000: Harry C.	\$8,000 S
Barham	12,000: Walter J.	Name n
	o names not	70,000 1
Cartwrie	\$5,000: Richard ht; 2 names not	not gi
given	14,000	1 claim
16 \$1,000 c	laims14,000 laims14,000 aims16,000	Propri
SPRINGE	TELD—\$23,000	Proprieto
Name not s	riven 17,000	Name no
THE DAT	T.ES 0105 000	Name no
Name not g	iven100,000 .000: Robert J. Wm. Doud; 1	Thomas
Caranar	,000: Robert J.	
name not	Wm. Doud; 1 given 12,000 ims 4,400	1 claim 2 \$1,000
2 \$1,000 cla	ims 4,400 ims 2,000	BEAVE
WASCO_\$		AND TO CO
Name not si	40,000	Name no

A Propi House 1 clai

AM \$8,000 Piet 1 clair 3 \$1,00 ANN \$3,000 APOI

Charles 2 \$1,000

ARCH Christ I \$3,000 to F. Mu

Name no

BALA-Name no Harry J. Name no \$20,000 t

\$20,000 to not giv \$8,000 to not giv Name no \$3,000 to not giv 1 claim 1 claim

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BUTLER—\$305,000
\$12,000 to \$15,000: Wm. J.
Daugherty; 1 name not
given 28,000
\$8,000 to \$12,000: Ralph D.
Waid
Salesman 6,100
\$3,000 to \$5,000: A. A.
Campbell; 2 names not
given 10,600
4 \$2,000 claims 8,000
6 \$1,000 claims 6,000
Industrial: Co. No. 9, 12
claims 3,812
CAMP HILL—\$72,000

CAMP HILL-\$72,000 CAMP HILL—\$12,000

Name not given. 20,000

Name not given. 15,000

Name not given. 10,000

Name not given. 3,052

6 \$1,000 claims. 6,203

CANDENSIS-\$14.000

\$5,000 to \$8,000: David Edwards
2 \$2,000 claims...... 4,000
12 \$1,000 claims...... 12,000
CARLISLE—\$104,000

CATASAUQUA-\$42,000

Hotel Proprietor .... 10,062 1 claim .... 2,000 2 \$1,000 claims .... 2,007 CHAMBERSBURG-\$151,000

\$3,000 to \$5,000: 2 names not given ....... 10,000 Industrial: Co. No. 9, 38 claims ..... 7,318 CHESTER—\$859,000

CHARLEROI-\$192,000 Wholesale Grocer .... 75,458
Name not given..... 40,000
Name not given..... 10,000
\$3,000 to \$5,000: 2 names

CARNEGIE-\$122,000

. 10,323

BUTLER-\$305,000

PE	N	N	S	Y	L	٧	A	N	IA	•
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Total Payments in State.				. \$3:	31	,000	,000
Decrease in Payments in I	933				\$1	,000	0,000
Percentage of Decrease.							
Rank in Payments among							
Rank in Population							2nd
Payments Per Capita						. \$3	4.40
ALLENTOWN—\$1,200,000 Name not given142,000	Indust	rial	: C	o. 1	No.	3,	14
Name not given 142,000	clair	ns .					3,239

G. A. Wetherhold 99,000	]
Name not given 31,560	
Name not given 20,000	1
Name not given 15,000	Г
\$8,000 to \$12,000: Charles	ı
Schulter, J. McDermott;	ı
Retired: 4 names not	1
given 71,085	1
Name not given 8,000	1
\$3,000 to \$5,000: Luella A.	
Kunkle; Salesman, Con-	
tractor; 7 names not	Ι.
tractor, i names not	l
given 31,425	ı
7 \$2,000 claims 14,000	١,
16 \$1,000 claims 16,000	1
Industrial: Co. No. 1, 193	1
claims 43,384	١.
Industrial: Co. No. 8, 73	1
claims 15,086	ı
Industrial: Co. No. 9, 74	1
claims 9,006	1
	4
ALENWOOD-\$14,000	
40.000	

Dan Januari
ALLISON PARK-\$56,000
Name not given 35,000
Banker 11,143
1 claim 2,000
ALTOONA-\$962,000
Name not given 117,000
Name not given 70,000

\$25,000 to \$			
mond J. Sh	eedy;	l na:	me
not given .			58,075
\$20,000 to \$25	5,000: I	Richa	rd
W. Schafhir	rt		
\$8,000 to \$12,	000: 4	nan	nes
not given .			40,000
Name not giv	en		6,082
\$3,000 to \$5,	000: 3	nan	nes
not given .			13,000
3 \$2,000 clair	ns		6,000
8 \$1,000 clair	ms		8,000
Industrial: C	o. No.	1,	23
claims			4 648

	AMB	LER	-	-	\$	4	5	,(	H	H	)				
P	roprie	tor													10,0
H	ousew	ife			٠			٠			٠				5,1
1	claim								٠		٠				2,0
1	claim														1,0
	AMB	RID	G	F	,	_	4	33	17	,	0	0	0		
	,000 Pietro						0	0	0	:			A	\ d	lam

1			· · · · ·							2,000
3	\$1,0	00	clair	ns.		٠.				3,920
	ANN	IVI	LILE-	_s	1	8,0	ж	00	1	
\$3	3,000	to	\$5,0	000	:	3		1	ıa	mes
	not	giv	en .							15,000

	L0-8				
Charles	S. Lud	wig	 		38,000
2 \$1,000	clain	ıs	 		2.000

Christ	Dippel,	Sr.		31.000
\$3,000	to \$5,	000:	Thon	as,
F.	Munley,	Ed	ward	8.
Crais				8,700
5 \$1,00	00 clair	ns		5,000
ARD	MORE-	-\$99,	000	
Vama	not give	-		45 000

A	SP	IN	w	F	ı	I	_	_		19	0	).	0	0	0	
Nan	ne	no	t	g	iv	e	n									67,116
Nan	10	no	t	g	iv	e	n									5,078
1 cl	air	n			٠.				٠	٠						2,500
1 el	ain	n	٠.		٠.											1,000

BALA-CYNWYD-\$265,000	
Name not given 50,000	)
Harry J. DeBear 30.000	1
Name not given 30.000	3
129,000 to \$25,00; 2 names	
not given 50.000	)
18,000 to \$12,000; 4 names	п
not given 40 000	1
Name not given 7 000	)
10,000 to \$5,000: 2 names	
HOL given 9 000	)
Claim	3
l claim 1,000	)

1 claim 1,000	١.
BARTO-\$15,000	4
Proprietor 10,046	
BEAVER-\$43,000	N
Name not given 40 000	\$
\$3,000 to \$5,000: Tohn E	\$
Thomas, Robert R. Vor-	

75,000 to \$5,000: John	E.
Thomas, Robert R. V	or-
2 \$1,000 claims	2,000
BEAVER FALLS 210	2 000
Maine not wisser	
Name not given	4,000
14 \$1,000 claims	14 000

Industrial				14
claims				
Industrial:	: Co	. No.	10,	88
claims				18,418
Industrial	: Co	No.	9,	17
claims				4.002

\$5,000	+0 88	000.	Attown	0111
2 nai	mes no	ot giv	en	18,200
3 \$2,00	0 clai	ms		6,000
2 \$1,00	0 clai	ms		2,000
Industr				
claim	8			30 870

ı	claims 30,870
ı	BELLEFONTE-\$78,000
	Name not given 21,000
1	\$15,000 to \$20,000: George O. Gray
ı	\$3,000 to \$5,000: Harry F.
ı	Fogleman; 1 name not
ı	given 6,838
Į	1 claim 2,000
ı	4 \$1,000 claims 4,000

- 421000 CHAINDILLIAN 1,000
BEI/LE VERNON-\$61,000
Name not given 15,500
Name not given 12,389
\$5,000 to \$8,000: Frank H.
Steen; Engineer 14,590
\$3,000 to \$5,000: 2 names
not given 8,000
BELLEVUE-\$110,000

BELLEVUE-\$110,000	
Name not given	10,000
\$5,000 to \$8,000; Jacob Bower 3 \$2,000 claims	O. 6,000
3 \$1,000 claims	3,000
BEN AVON HEIGHTS \$114,000	<del>-</del>
	<del>-</del>

4	14,000
	not given 35,000
Name	not given 30,000
\$8,000	to \$12,000: 2 names
	given 20,000
\$3,000	to \$5,000: Frank
Crui	kshank; 3 names not
giver	1 19.08

	BERWICK-\$368,000
1	Joseph M. Schain 130,500
	Name not given 128,487
)	Chairman 10,174
	\$5,000 to \$8,000: John P.
	Damm 2 \$1,000 claims 2,000
)	BETHLEHEM-\$1,250,000
)	Name not given 568,000
•	Name not given 200,000
	Name not given125,000
	Name not given 75 000

Name not given 75,000
Name not given 32,140
Name not given 10,249
\$5,000 to \$8,000: 2 names
not given 12,250
\$3,000 to \$5,000: 4 names
not given 14,688
5 \$2,000 claims 10,000
6 \$1,000 claims 6,000
BETHEL TOWNSHIP-
\$35,000
Name not given 21,500
Name not given 10,000
BIRDSBORO-\$38,000

Name not given 10,000
BIRDSBORO-\$38,000
Name not given 25,000
BLAIRSVILLE—\$45,000
\$5,000 to \$8,000: 2 names
not given 12,114
\$3,000 to \$5,000; Farmer,
Housewife 7,582
BLAKESLEE—\$16,000
Name not given 11,000
BOILING SPRINGS

ì	Name not given	11,000
,	BOILING SPRINGS— \$15,000	
)	Name not given	
	BOYERTOWN-\$35,000	)
)	Name not given	
)	\$5,000 to \$8,000: Charles	G.
)	Houp	
	Contractor	4,166

Name not given	
\$5,000 to \$8,000: Charles Houp	G.
Contractor	4,166
1 claim	2,000
BRADDOCK-\$212,000	
Name not given	10,000
1 claim	2,500
5 \$1,000 claims	
Industrial: Co. No. 9.	43
claims	12,319
Industrial: Co. No. 10,	59
claims	11,901
BRADFORD-\$171,000	
40	

Houp	CHESTER-\$859,000
Contractor 4,166 1 claim 2,000	Name not given 44,975 \$8,000 to \$12,000: Pasquale
BRADDOCK-\$212,000	D'Amato; 2 names not
Name not given	given 31,000 2 \$2,000 claims 4,500 8 \$1,000 claims 8,000 Industrial: Co. No. 1, 349 claims 69,563 Industrial: Co. No. 8, 113 claims 24,214 CHESTNUT HILL \$75,000
BRADFORD-\$171,000	42 000 to \$5 000. 9 names
Name not given 10,000 \$5,000 to \$8,000: Retired, Stenographer 11,915	not given 13,000 1 claim 2,000
\$3,000 to \$5,000: Merchant;	CLARKS GREEN-\$13,000
4 names not given 23,618 2 \$2,000 claims 4,000	Name not given 10,000
9 \$1,000 claims 9,000	CLEARFIELD—\$121,000
BRIDGEVILLE-\$52,000	Automobile Dealer 30,203 \$15,000 to \$20,000: Insur-
\$8,000 to \$12,000: 2 names not given 20,000	ance Agent; 1 name not
\$5,000 to \$8,000: Giovanni Capozzoli	\$3,000 to \$5,000: Insurance Agent; 1 name not
Name not given 3,175	given 6,036
1 claim 1,000	5 \$1,000 claims 5,000

BRISTOL-\$63,000	COLUMBIA-\$110,000
\$8,000 to \$12,000: Vellino V. Vansant	Name not given 18,000 Name not given 4,923
1 claim 1,193	CONNELLSVILLE-\$56,000
BROOKSIDE FARMS— \$73,000	Name not given 5,000 2 \$2,000 claims 4,200
A. E. Rogers 69,500	
BROOKVILLE-\$72,000	CONSHOHOCKEN-\$57,000
Name not given 20,218 \$3,000 to \$5,000: George R.	Name not given 12,304 Name not given 7,533
Matson; 1 name not given 10,000	CONWAY-\$16,000
2 \$2,000 claims 4,500 9 \$1,000 claims 9,114	\$5,000 to \$8,000: 2 names not given 11,740
BROWNSVILLE-\$25,000	1 claim 1,000
Name not given 7,000	CORAOPOLIS—\$167,000
Retired 3,039	Merchant
1 claim 2,000 1 claim 1,000	Name not given 10,000 33,000 to \$5,000: J. A.
BRYN MAWR-\$439,000	McCurdy
Name not given305,000	3 \$2,000 claims 6,000
Executive 50,242	1 claim 1,004
\$15,000 to \$20,000; 2 names not given 40,000	CORRY-\$55,000
not given 40,000 Proprietor 10,050	\$3,000 to \$5,000: 2 names
Name not given 5,463	not given 7,000
Name not given 3,165	1 claim 2,026 2 \$1,000 claims 2,000
1 claim	CTLATION COLLARS
BUSHKILL—\$21,000	CRAFTON—\$211,000
	John L. Smith 64,000 Name not given 13,713
Farmer	\$8,000 to \$12,00: 2 names
1 claim 1,000	not given 22,000
	Mome not given 7 005 a

CORAOPOLIS—\$167,000	Executive
Merchant106,907	Manager
Name not given 10,000	\$3,000 to \$5,000: Retired
\$3,000 to \$5,000: J. A.	names not given
McCurdy	4 \$2,000 claims
3 \$2,000 claims 6,000	12 \$1,000 claims
1 claim 1,004	Industrial: Co. No. 8, claims
CORRY-\$55,000	Industrial: Co. No. 9,
\$3,000 to \$5,000: 2 names	claims
not given 7.000	
1 claim 2,026	EAST STROUDSBURG
2 \$1,000 claims 2,000	\$86,000
CRAFTON-\$211,000	Name not given \$8,000 to \$12,000: Sam
John L. Smith 64,000	A. Scott; 1 name
Name not given 13,713	given
\$8,000 to \$12,00: 2 names	\$5,000 to \$8,000: Compt
not given 22,000	ler; 1 name not given
Name not given 7,205	\$3,000 to \$5,000: Mercha
\$3,000 to \$5,000; Harry L.	1 name not given
Powell; 9 names not given 46,000	1 claim
\$2,000 claims 8,805	4 \$1,000 Claims
3 \$1,000 claims 3,000	EBENSBURG-\$29,000
DAWSON-\$18,000	Name not given
Name not given 10,000	\$3,000 to \$5,000: 2 nar
	not given
DAYTON-\$20,000	2 \$1,000 claims
3,000 to \$5,000: Dr. Maurice W. Aton	EDGEWOOD-\$51,000
\$2,000 claims 4,000	Name not given
claim 1,000	Name not given
DILLSBURG-\$26,000	Name not given
3,000 to \$5,000: Russell L.	EDINBURY-\$14,000
Weaver claim 2,296	Attorney
claim 2,296	ELKINS-\$27,000
\$1,000 claims 4,700	\$20,000 to \$25,000; J.
DORMONT-\$103,000	#20,000 to \$25,000: J.
Name not given 30,000	
claim 2,500	ELKINS PARK-\$365,0
\$1,000 claims 2,000	Name not given1
DOYLESFORD—\$35,000	Name not given 1
	Executive
claim 1,000	Name not given \$5,000 to \$8,000: Builder
DOYLESTOWN-\$47,000	names not given
Name not given 15 570	\$3 000 to \$5 000 2 nar

	COLUMBIA-\$110,000	DEXEL HILL—\$24,000	ERI
	Name not given 18,000	Attorney 10,023 Name not given 5,000	Name
1	Name not given 4,923	Name not given 5,000	Jacob
3	CONNELLSVILLE—\$56,000	1 claim 2,000 1 claim 1,085	\$15,000 Kall
	Name not given 5,000		\$8,000
	2 \$2,000 claims 4,200	DUBOIS-\$87,000	3 na
)	2 \$1,000 claims 2,000	Name not given 10,000	\$5,000
	CONSHOHOCKEN-\$57,000	\$3,000 to \$5,000: 3 names	Obern
3	Name not given 12,304	not given 13,001	Groc
	Name not given 7,533	1 claim 2,013 4 \$1,000 claims 4,000	factu
	CONWAY-\$16,000		\$3,000
	\$5,000 to \$8,000: 2 names	EASTON-\$435,000	E. B.
í	not given 11,740	Name not given 37,769	Stein
	1 claim 1,000	\$12,000 to \$15,000: Helen S.	man
	CORAOPOLIS-\$167,000	Neal	not 32 \$2,6
	Merchant106,907	Executive	36 \$1.0
í	Name not given 10,000	\$3,000 to \$5,000; Retired: 6	Industr
)	\$3,000 to \$5,000: J. A.	names not given 27.014	clain
	McCurdy	4 \$2,000 claims 8,000 12 \$1,000 claims 12,287	Industr
)	3 \$2,000 claims 6,000	12 \$1,000 claims 12,287	clain
2	1 claim 1,004	Industrial: Co. No. 8, 25	FLO
	CORRY-\$55,000	claims	\$3,000
1	\$3,000 to \$5,000: 2 names	claims 14,294	2 na
1	not given 7,000		2 \$2,00
1	not given 7,000 1 claim 2,026	EAST STROUDSBURG— \$86,000	FOR
1	2 \$1,000 claims 2,000		\$5,000
1	CRAFTON-\$211,000	Name not given, 15,000 \$8,000 to \$12,000: Samuel	not
١	John L. Smith 64,000	A. Scott; 1 name not	1 clain
	Name not given 13,713 \$8,000 to \$12,00: 2 names	given 19.190	FOR'
	\$8,000 to \$12,00: 2 names	\$5,000 to \$8,000: Comptrol- ler; 1 name not given 13,673	\$8,000
١	not given 22,000	ler; 1 name not given 13,673	1 na
1	Name not given 7,205 \$3,000 to \$5,000; Harry L.	\$3,000 to \$5,000: Merchant;	\$3,000
	Powell; 9 names not	1 name not given 9,358 1 claim 2,032	not a
1	given 46,000	4 \$1,000 claims 4,000	1 clain
ı	4 \$2,000 claims 8,805 3 \$1,000 claims 3,000		FRA
1	3 \$1,000 claims 3,000	EBENSBURG—\$29,000	\$8,000
ı	DAWSON-\$18,000	Name not given 10,000	not g
1	Name not given 10,000	\$3,000 to \$5,000: 2 names	\$3,000 name
1	DAYTON-\$20,000	not given 10,000 2 \$1,000 claims 2,901	4 \$2.00
J	\$3,000 to \$5,000: Dr. Maurice		6 \$1,00
ł	W. Aton	EDGEWOOD-\$51,000	FRE
١	2 \$2,000 claims 4,000	Name not given 20,000 Name not given 11,000	Teacher
1	1 claim 1,000	Name not given 11,000   Name not given 3,000	\$3,000
1	DILLSBURG—\$26,000		not g
1	\$3,000 to \$5,000: Russell L.	EDINBURY—\$14,000	1 claim
1	Weaver	Attorney 12,738	1 claim
1	1 claim 2,296	ELKINS-\$27,000	GAP-
ı	4 \$1,000 claims 4,700	The state of the s	Name
1	DORMONT-\$103,000	\$20,000 to \$25,000: J. M. Holmes	1 claim
ı	Name not given 30,000		GER
1	1 claim 2,500	ELKINS PARK—\$365,000	Name :
١	2 \$1,000 claims 2,000	Name not given125,000	Name
١	DOYLESFORD—\$35,000	Name not given125,000	Name
J	Name not given 30,000	Executive	\$20,000
1	1 claim 1,000	\$5,000 to \$8,000; Builder; 2	Hanc
1	DOYLESTOWN—\$47,000	names not given 20.529	\$5,000
1	Name not given 15,570	\$3,000 to \$5,000: 2 names	not g
1	Name not given 11,000	not given 8,464	2 \$2,00
١			

DEXEL HILL-\$24,000

	ERIE-\$1,380,000
.023	Name not given 87,500 Jacob Shaffner 78,500 \$15,000 to \$20,000: John E.
,000	Jacob Shaffner 78 500
,000	\$15,000 to \$20,000: John E
,085	Kallenbach
,	\$8,000 to \$12,000: Manager;
	2 names not given 40.070
000	3 names not given 40,070
,000	\$5,000 to \$8,000: Samuel L.
	Oberman, Harry L. Moore;
.001	Grocer, Engineer, Manu-
,013	facturer; 2 names not
,000	facturer; 3 names not given
	\$3,000 to \$5,000: Frederick
	E. Bauschard, Edward W.
,769	Steimer, James E. Sill-
	not given 58,702
410	32 \$2,000 claims 64,000
078	36 \$1,000 claims 36,000
3	Industrial: Co. No. 1, 93
014	man; Executive; 9 names not given 58,702 22 \$2,000 claims 64,000 36 \$1,000 claims 36,000 Industrial: Co. No. 1, 93 claims 22,492 Industrial: Co. No. 10, 152 claims 29,735
,000	Industrial: Co. No. 10, 152
287	claims 29,735
	FLORIN-822,000
285	
	\$3,000 to \$5,000: Retired;
294	2 names not given 10,185
	2 names not given 10,185 2 \$2,000 claims 4,000
	FORD CITY-\$51,000
000	\$5,000 to \$8,000: 2 names not given 14,678
	not given 14,678
	1 claim 2,000
190	FORTY FORT-\$73,000
	\$8,000 to \$12,000: Retired;
673	1 name not given 21,130
	\$2 000 to \$5 000 7 names
358	not given 30 000
032	\$3,000 to \$5,000: 7 names
000	I Cidilli 2,011
	FRANKLIN-\$99,000
	\$8,000 to \$12,000: 2 names .
000	not given 20,000
	\$3,000 to \$5,000: Dentist: 1
000	name not given 9,016 4 \$2,000 claims 8,000 6 \$1,000 claims 6,000
901	4 \$2,000 claims 8,000
	6 \$1,000 claims 6,000
	FREELAND-\$90,000
000	
000	Teacher 5,052
000	\$3,000 to \$5,000: 2 names
	not given 10,000 1 claim 2,000
	1 claim 2,000
738	1 claim 1,000
	GAP-\$17,000
- 1	Name not given 15,000
	1 claim 1,000
	GERMANTOWN-\$439,000
	GERMANTOWA-\$439,000
	Name not given 62,831
000	Name not given 50,000
000	Name not given 50,000
101	\$20,000 to \$25,000: W. W.
500	Hancock; 1 name not
	given 48,600
529	\$5,000 to \$8,000: 2 names
	Name not given. 62,831 Name not given. 50,000 Name not given. 50,000 \$20,000 to \$25,000 W. W. Hancock; 1 name not given. 48,600 \$5,000 to \$8,000: 2 names not given. 14,672 2 \$2,000 claims. 4,427
164	2 \$2,000 claims 4,421

ERIE\_\$1.380.000



- as permanently as lays the surveyor with theodolite and tripod, his plans, farsighted, with delicate precision,
- girard agents lay life insurance plans for their clients, fortified with timely and adequate tools of the insurance
- general agency opportunities available in good territories for the qualified underwriter.

## GIRARD LIFE INSURANCE CO.

opposite independence hall philadelphia, pa.

Industrial: Co. No. 1, 565   Claims   109,460		
2 \$1 000 claims	PENNSYLVANIA—Continued	
Claims   10,460		er; 1 name not given 9,515
Claims	2 \$1 000 claims 2.000	1 claim 2,000
Name not given	Industrial: Co. No. 1, 565	1 claim 1,000
Name not given	claims	
Name not given. 40,000 2 \$2,000 claims. 4,000 3 \$2,000 to \$12,000: Jos. B. Tomedolskey 1 claim 2,000 Name not given. 5,000 3 \$2,000 claims. 6,000 1 claim 1,000 GLENGLDEN—\$16,000 Teacher 5,000: Z names not given. 50,112 3 \$2,000 claims. 4,000 2 \$2,000 claims. 4,000 GLENSIDE—\$286,000 John Scott 12,000 John Scott 12,000 Name not given. 10,000 \$15,000 to \$5,000: Z names not given. 13,790 Name not given. 13,790 Name not given. 13,790 Name not given. 10,000 \$2,000 claims. 4,000 \$3,000 to \$5,000: Z names not given. 40,000 \$3,000 to \$5,000: Z names not given. 10,000 \$4,000 claims. 4,000 \$2,000 claims. 4,000 \$3,000 to \$5,000: Z names not given. 10,000 \$4,000 claims. 4,000 \$4,200 claims. 4,000 \$2,000 claims. 4,000 \$3,000 to \$5,000: Z names not given. 10,000 \$4,000 claims. 4,000 \$4,200 claims. 4,000 \$4,200 claims. 4,000 \$4,200 claims. 5,000 GREENVILLE—\$65,000  42,000 claims. 8,600 \$1,000 to \$1,000: Edward Donohoe \$4,200 claims. 8,600 \$1,000 claims. 6,000 GROVE CITY—\$80,000  Merchant 2,4478 Name not given. 10,000 \$3,000 to \$5,000: Z names not given. 40,000 \$1,000 claims. 6,000 \$1,000 claims. 8,000 \$1,000 claims. 8,000 \$1,000 claims. 10,00	GETTYSBURG-\$70,000	
\$2,000 to \$12,000; Jos. B. Tomedolskey 1 claim		Name not given 80,055
\$2,000 to \$12,000; Jos. B. Tomedolskey 1 claim	2 82 000 claims 4 000	Name not given 60,000
\$3,000 to \$12,000; Jos. B. Tomedolskey 1 claim 2,000 GLENOLDEN—\$16,000 Name not given. 5,000 3 \$2,000 claims. 6,000 1 claim 1,000 GLEN ROCK—\$20,000 Teacher 5,000; 3,000 2 \$2,000 claims. 4,000 6 \$2,000 claims. 4,000 GLENSHAW—\$13,000 33,000 to \$5,000; 2 names not given 10,000 GLENSHOE—\$286,000 John Scott 142,000 Name not given 10,000 GLENSIDE—\$286,000 John Scott 142,000 Name not given 132,000 \$15,000 to \$2,000; 2 names not given 24,955 Name not given 13,790 Name not given 10,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$3,000 to \$5,000; 2 names not given 40,000 \$4,000 claims. 4,000 \$2,000 claims. 4,000 \$3,000 to \$5,000; Edward Donohoe \$4,000 claims. 6,010 GREENVILLE—\$65,000  \$4,200 claims. 6,010 \$3,000 to \$5,000; Edward Donohoe \$4,200 claims. 6,010 GREENVILLE—\$65,000  \$4,200 claims. 6,010 \$3,000 to \$5,000; Physician. Retired; 6 names not given 10,000 \$3,000 to \$5,000; 2 names not given 10,000 \$4,000 to \$12,000 claims. 6,000 \$4,000 to \$12,000 claims. 6,000 \$4,000 to \$12,000 claims. 6,000 \$4,000 to \$12,000 claims. 6,010 \$4,000 to \$1,000 claims. 6,000 \$4,000 to \$1,000 cl		Name not given 32,500
\$3,000 to \$12,000; Jos. B. Tomedolskey 1 claim 2,000 GLENOLDEN—\$16,000 Name not given. 5,000 3 \$2,000 claims. 6,000 1 claim 1,000 GLEN ROCK—\$20,000 Teacher 5,000; 3,000 2 \$2,000 claims. 4,000 6 \$2,000 claims. 4,000 GLENSHAW—\$13,000 33,000 to \$5,000; 2 names not given 10,000 GLENSHOE—\$286,000 John Scott 142,000 Name not given 10,000 GLENSIDE—\$286,000 John Scott 142,000 Name not given 132,000 \$15,000 to \$2,000; 2 names not given 24,955 Name not given 13,790 Name not given 10,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$2,000 claims. 4,000 \$3,000 to \$5,000; 2 names not given 40,000 \$4,000 claims. 4,000 \$2,000 claims. 4,000 \$3,000 to \$5,000; Edward Donohoe \$4,000 claims. 6,010 GREENVILLE—\$65,000  \$4,200 claims. 6,010 \$3,000 to \$5,000; Edward Donohoe \$4,200 claims. 6,010 GREENVILLE—\$65,000  \$4,200 claims. 6,010 \$3,000 to \$5,000; Physician. Retired; 6 names not given 10,000 \$3,000 to \$5,000; 2 names not given 10,000 \$4,000 to \$12,000 claims. 6,000 \$4,000 to \$12,000 claims. 6,000 \$4,000 to \$12,000 claims. 6,000 \$4,000 to \$12,000 claims. 6,010 \$4,000 to \$1,000 claims. 6,000 \$4,000 to \$1,000 cl	GLASSPORT—\$42,000	\$20,000 to \$25,000: Ira C.
1 claim	\$8,000 to \$12,000; Jos. B.	Kindler; 1 name not
1 claim	Tomedolskey	given 48,000
Same not given   5,000   Calaims   6,000   Cal	1 claim 2.000	Name not given 15,000
Name not given 5,000 3 \$2,000 claims 6,000 3 \$2,000 claims 1,000 GLEN ROCK—\$20,000 Teacher 5,029 Name not given 3,000 2 \$2,000 claims 4,000 33,000 to \$5,000: 2 names not given 10,000 GLENSHAW—\$13,000 33,000 to \$5,000: 2 names not given 112,000 Name not given 122,000 Name not given 132,000 Name not given 132,000 Name not given 132,790 Name not given 13,790 Name not given 10,000 \$5,000 to \$3,000: 2 names not given 20,000 2 \$2,000 claims 4,000 1 claim 1,000 GREENSBURG—\$358,000 Name not given 10,000 1 claim 1,000 GREENSURG—\$358,000 Name not given 10,000 GREENSURG—\$358,000 Name not given 10,000 GREENSURG—\$358,000 Name not given 10,000 1 claim 1,000 GREENSURG—\$358,000 Name not given 38,230 Student 5,600: 2 names not given 45,000 Name not given 36,000 Student 5,600: 2 names not given 10,000 Name not given 38,230 Name not given 10,000 GREENVILLE—\$65,000 4 \$2,000 claims 8,600 5 \$1,000 claims 5,000 GROVE CITY—\$80,000 Merchant 24,478 Name not given 10,000 3,000 to \$5,000: 2 names not given 10,000 GROVE CITY—\$80,000 Merchant 24,478 Name not given 10,000 3,000 to \$5,000: 2 names not given 10,000 GROVE CITY—\$80,000 Agrical Reference 10,000 Ag		\$8,000 to \$12,000: Merchant;
3 \$2,000 claims		
Calim	Name not given 5,000	Manufacturer 6,113
Silven	3 \$2,000 claims 6,000	\$3,000 to \$5,000: Salesman,
Teacher 5,025 Name not given 3,000 GLENSHAW—\$13,000 \$3,000 to \$5,000 2 names not given 10,000 GLENSIDE \$286,000 John Scott 142,000 Name not given 132,000 \$15,000 to \$20,000 2 names not given 20,000 \$3,000 to \$20,000 2 names not given 20,000 \$3,000 to \$5,000 2 names not given 10,000 \$3,000 to \$5,000 2 names not given 20,000 \$3,000 to \$5,000 2 names not given 10,000 \$3,000 to \$5,000 2 names not given 10,000 Claims 4,000 GREENSBURG \$355,000 Name not given 20,000 Ame not given 21,201 \$3,000 to \$12,000 1avid A. Miller; 3 names not given 38,230 Student 5,600: 2 names not given 38,230 Student 5,5000: Bdward Donohoe \$3,000 to \$12,000: David A. Miller; 3 names not given 36,000 Iclaims 6,000 GREENVILLE \$65,000 GREENVILLE \$65,000 \$3,000 to \$10,000 1 claims 6,000 GROVE CITY \$80,000 Merchant 24,478 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 Merchant 24,028 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 GROVE CITY \$80,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names		
Teacher	GLEN ROCK—\$20,000	given 46,579
2 \$2,000 claims		12 \$2,000 claims 24,000
2 \$2,000 claims	Name not given 9 000	23 \$1,000 claims 23,000
GLENSHAW—\$13,000  \$3,000 to \$5,000: 2 names not given 10,000  GLENSIDE—\$286,000  John Scott 142,000 Name not given 132,000 \$15,000 to \$20,000: 2 names not given 20,000 \$3,000 to \$20,000: 2 names not given 10,000 \$5,000 to \$8,000: 2 names not given 20,000 \$3,000 to \$5,000: 2 names not given 4,000 1 claim 1,000 1 claim 1,000  GREENSBURG—\$353,000 Name not given 101,161 Name not given 38,230  Name not given 40,100  GREENSBURG—\$353,000 Name not given 45,000 Name not given 50,000: 2 names not given 21,201 \$3,000 to \$12,000: David A. Miller; 3 names not given 38,230 Student 5,488 \$3,000 to \$5,000: Edward Donohoe 4 \$2,000 claims 8,600 1 claim 1,000 Industrial: Co. No. 9, 31 claims 6,910  GREENVILLE—\$65,000  ##AWLEY—\$23,000 HAZLETON—\$525,000 HAZLETON—\$520,000 HAZLETO	2 \$2 000 claims 4 400	Industrial: Co. No. 6, 8
\$3,000 to \$5,000: 2 names not given 10,000 gis. not given 132,000 hame not given 132,000 hame not given 13,790 hame not given 13,790 hame not given 10,000 \$5,000 to \$5,000: 2 names not given 20,000 cis. not given 40,000 hame not given 10,000 cis. not given 10,000		claims 1.149
\$3,000 to \$5,000: 2 names not given 10,000 gis. not given 132,000 hame not given 132,000 hame not given 13,790 hame not given 13,790 hame not given 10,000 \$5,000 to \$5,000: 2 names not given 20,000 cis. not given 40,000 hame not given 10,000 cis. not given 10,000		Industrial: Co. No. 9, 38
HARRISON VALLEY	\$3,000 to \$5,000: 2 names	claims 6,313
State   Stat	not given 10,000	HADDISON VALLEY
John Scott		
Name not given 132,000		
### ### ### ### ### ### ### ### ### ##	John Scott	Insurance Agent 12,006
Name not given   34,952     Name not given   10,000     \$5,000 to \$8,000 3 names     not given   20,000     \$3,000 to \$5,000 2 names     not given   10,000     \$2,000 to \$10,000     \$2,000 to \$10,000     \$2,000 to \$10,000     \$2,000 to \$10,000     \$3,000 to \$12,000     \$2,000 to \$10,000     \$3,000 to \$12,000     \$3,000 to \$12,000     \$3,000 to \$12,000     \$3,000 to \$10,000     \$3,000 to \$10,	Name not given132,000	HATETET D_217 000
***Noue to \$8,000 : 2 names not given	\$15,000 to \$20,000; 2 names	
***Noue to \$8,000 : 2 names not given	not given 34,952	Name not given 8,438
***Noue to \$8,000 : 2 names not given	Name not given 13,790	Insurance Agent 4,141
Name not given   450,000	es one to the street in the st	HAVERFORD-\$1,396,000
not given 10,000 2 \$2,000 claims 4,000 1 claim 1,000 GREENSBURG—\$553,000 Name not given 101,161 Name not given 21,201 \$3,000 to \$12,0001 David A. Miller; 3 names not given 38,220 Student 5,488 33,000 to \$2,000 Edward Donohoe 4 \$2,000 claims 5,600 1 claim 1,000 Industrial: Co. No. 9, 31 claims 6,910 GREENVILLE—\$65,000 4 \$2,000 claims 5,000 GROVE CITY—\$80,000 Merchant 24,478 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 40,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000	\$5,000 to \$8,000 3 names	
not given 10,000 2 \$2,000 claims 4,000 1 claim 1,000 GREENSBURG—\$553,000 Name not given 101,161 Name not given 21,201 \$3,000 to \$12,0001 David A. Miller; 3 names not given 38,220 Student 5,488 33,000 to \$2,000 Edward Donohoe 4 \$2,000 claims 5,600 1 claim 1,000 Industrial: Co. No. 9, 31 claims 6,910 GREENVILLE—\$65,000 4 \$2,000 claims 5,000 GROVE CITY—\$80,000 Merchant 24,478 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 40,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000	\$2,000 to \$2,000. 9 77777	
2 \$2,000 claims . 4,000   CREENSBURG—\$353,000   Name not given . 101,161   Name not given . 21,201   \$3,000 to \$12,000   David A. Miller; 3 names not given . 38,230   Student . 5,488   \$3,000 to \$5,000   Edward Donohoe   \$2,000 claims . 8,600   Claim . 1,000   Iclaim . 1,000   Iclaim . 1,000   GREENVILLE—\$65,000   A \$2,000 claims . 8,000   GROVE CITY—\$80,000   S1,000 to \$5,000   Claims . 8,000   GROVE CITY—\$80,000   S1,000 to \$5,000   Claims . 8,000   Claims . 2,000   Claims . 29,854   S2,000 claims . 4,000   S1,000 to \$5,000   Claims . 10,000   S1,000 claims . 10,000   S1,000 claims . 10,000   S1,000 claims . 10,000   Claim	. 45,000 to 45,000: 2 names	Name not given438,000
Same not given	2 \$2 000 plains 4 000	Name not given100,000
Same not given	1 olaim 1 000	Name not given 70.000
Name not given 101,161 Name not given 21,201 Name not given 30,000 Name not given 30,000 Name not given 10,000 given 38,220 Student 5,488 3,000 to \$5,000 Edward Donohoe 4 \$2,000 claims 8,600 1 claim 1,000 Industrial: Co. No. 9, 31 claims 6,910 GREENVILLE \$65,000 4 \$2,000 claims 8,000 5 \$1,000 claims 5,000 GROVE CITY \$80,000 Merchant 24,48 Name not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 \$3,000 claims 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 10,000 \$3,000 to \$5,000: 2 names not given 29,854 \$3,000 claims 10,000 16 \$1,000 claims 10,000 17 \$1,000 claims 10,000 18 \$1,000 claims 10,000 18 \$1,000 claims 10,000 18 \$1,000 claims 10,000 18 \$1,000 claims 10,000 18 \$1,000 claims 10,000		Name not given 45 000
Name not given 10,161 \$3,000 to \$12,000: David A. Miller; 3 names not given 33,230 \$\$1,000 to \$5,000: Edward Donohoe \$\$2,000 claims 5,600 \$\$1claim 1,000 Industrial: Co. No. 9, 31 claims 6,910  \$\$1,000 claims 8,000 \$\$2,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 8,000 \$\$1,000 claims 10,000 \$\$1,000 claims 10,000 \$\$2,000 claims 4,000 \$\$2,000 claims 4,000 \$\$2,000 claims 4,000 \$\$2,000 claims 4,000 \$\$2,000 claims 4,000 \$\$2,000 claims 4,000 \$\$1,000 claims 10,000 \$\$2,000 claims 4,000 \$\$3,000 to \$5,000: Physician, Retired; 6 names not given 10,000 \$\$2,000 claims 10,000 \$\$3,000 to \$5,000: Physician, Retired; 6 names not given 10,000 \$\$3,000 to \$5,000: Physician, Retired; 6 names not given 10,000 \$\$3,000 to \$5,000: Claims 10,000 \$\$1,000 claims 10,	GREENSBURG—\$353,000	Name not given 35 000
Name not given 21,201     \$3,000 to \$12,000: David A.	Name not given 101.161	Name not given 20.000
\$3,000 to \$12,000: David A. Miller: 3 names not given 38,220 Student 5,488 \$3,000 to \$5,000: Edward Donohoe 4 \$2,000 claims 8,600 1 claim 1,000 Industrial: Co. No. 9, 31 claims 6,910 GREENVILLE—\$65,000 4 \$2,000 claims 8,000 5 \$1,000 claims 8,000 6 \$1,000 claims 8,000 6 \$1,000 claims 8,000 6 \$1,000 claims 8,000 6 \$1,000 claims 9,000 Merchant 24,478 Name not given 10,000 1 \$3,000 to \$5,000: 2 names not given 29,854 3,000 to \$5,000: 2 names not given 29,854 3,000 to \$6,000 claims 10,000 1 \$2,000 claims 4,000 2 \$2,000 claims 2,000 1 \$1,000 claims 10	Name not given 21,201	Name not given 13 000
Miller; 3 names not given   5,652	\$8,000 to \$12,000: David A.	Name not given 10,000
Student	Miller; 3 names not	Broker 5.052
Student	given	
Donohoe   4 \$2,000 claims	Student 5,488	HAWLEY-\$23,000
4 \$2,000 claims	\$3,000 to \$5,000: Edward	Name not given 6,000
\$\frac{4}{3}\cdot 2.000 \text{ claims} \\ \\ \frac{8}{3}\cdot 0.00 \text{ claims} \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\		Name not given 5,000
Industrial: Co. No. 9, 31 claims 6,910 GREENVILLE—\$65,000 Harry M. Kaller: 40,000 \$12,000 claims \$0,000 \$12,000 claims \$0,000 GROVE CITY—\$80,000 Harry M. Kaller: 40,000 \$12,000 claims \$24,478 Name not given \$24,478 Name not given \$24,478 Name not given \$24,478 Name not given \$24,478 Name not given \$29,854 \$2,000 claims \$29,854 \$32,000 claims \$4,000 ladims \$16,000 ladims \$16,000 claims \$16,000 ladims \$18,415 claims \$18,415	4 \$2,000 claims 8,600	2 \$2,000 claims 4,000
Calims   6,910   Calims   6,910   Calims   6,910   Calims   6,900   Calims   8,000   S 1,000   Calims   5,000   Calims   2,000   Calims   2,000   Calims   10,000   Calims   10,000   Calims   10,000   Calims   10,000   Calims   2,000   Calims   18,415   Calims   1,000   Calims   1,000   Calims   2,000   Calims   1,000   Calims	1 claim 1,000	TARTE TOTON APON ANA
State	Industrial: Co. No. 9, 31	
4 \$2,000 claims 8,000 5 \$1,000 claims 5,000 6 \$12,000 : 2 names not given 20,000 83,000 to \$15,000 : Physician, Retired; 6 names not given 10,000 13,000 to \$5,000 : Physician, Retired; 6 names not given 10,000 16 \$3,000 to \$5,000 : Physician, Retired; 6 names not given 29,854 52,000 claims 10,000 16 \$1,000 claims 10,000 10,000 claims 10,000 10,000 claims 10,000 10,000 claims 10,000 10,000 claims 18,415	claims 6,910	Harry M. Keller 40,000
4 \$2,000 claims	GREENVILLE-\$65,000	\$12,000 to \$15,000: Rancher;
5 \$1,000 claims . 5,000   not given		2 names not given 42,028
ORROVE CITY	5 \$1 000 claims 5,000	\$8,000 to \$12,000: 2 names
Merchant     24,478     Retired;     6 names     not       Name not given     10,000     given     29,854       \$3,000 to \$5,000;     2 names     5 \$2,000 claims     10,000       16 \$1,000 claims     16,000       2 \$2,000 claims     4,000     industrial:     Co. No. 8, 62       claims     18,415		not given 20,000
Name not given. 10,000   33,000 to \$5,000: 2 names not given. 10,000   16 \$1,000 claims. 10,000   2 \$2,000 claims. 4,000   1ndustrial: Co. No. 8, 62   2 \$1,000 claims. 2,000   2 claims. 18,415		\$3,000 to \$5,000: Physician,
Name not given. 10,000   33,000 to \$5,000: 2 names not given. 10,000   16 \$1,000 claims. 10,000   2 \$2,000 claims. 4,000   1ndustrial: Co. No. 8, 62   2 \$1,000 claims. 2,000   2 claims. 18,415	Merchant 24,478	Retired; 6 names not
\$3,000 to \$5,000; 2 names not given 10,000 16 \$1,000 claims 16,000 2 \$2,000 claims 4,000 lndustrial: Co. No. 8, 62 claims 18,415	Name not given 10,000	given 29,854
not given 10,000 of the state o	\$3,000 to \$5,000; 2 names	5 \$2,000 claims 10,000
2 \$2,000 claims 4,000 industrial: Co. No. 8, 62 2 \$1,000 claims 2,000 claims 18,415	not given 10,000	16 \$1,000 claims 16,000
	2 \$2,000 claims 4,000	industrial: Co. No. 8, 62
HANOVER-\$115,000 HOLLIDAYSBURG-\$64,000	2 \$1,000 claims 2,000	Claims 18,415
	HANOVER-\$115,000	HOLLIDAYSBURG-\$64.000
Name not given 10,000 Name not given 14,367		
12,301	10t Biron 10,000	14.301

Coal Deal-	
	The state of the s
Coal Deal-	\$5,000 to \$8,000: Railroad
ot given 9,515	Inspector: 3 names not
	given 25,402 1 claim 2,000
1,000	1 claim 2,000
-\$1,173,000	1 claim 1,000
90.055	HOMESTEAD—\$55,000
0 80,055 0 60,000 0 32,500 000: Ira C.	Name not given 5,000 1 claim 2,000
22 500	1 claim 2,000
00. Tro C	3 \$1,000 claims 3,100
name not	HOMESTEAD PARK-
name not 48,000	\$29,000
15,000	
15,000 : Merchant;	\$12,000 to \$15,000: Thomas
given 50,154 6,113 Salesman,	W. Evans \$8,000 to \$12,000; Ralph J.
6,113	Hill
Salesman,	
names not	HONESDALE—\$72,000
40 500	Name not given 20,000 \$8,000 to \$12,000; Attorney;
8 24,000	\$8,000 to \$12,000; Attorney;
B 23,000	1 name not given 20.832
No. 9, 38	Salesman 5,036 \$3,000 to \$5,000: 2 names not given 7,395
1,149	\$3,000 to \$5,000: 2 names
No. 9, 38	not given 7,395
6,313	1 claim 2,000 2 \$1,000 claims 2,000
ALLEY-	2 \$1,000 claims 2,000
E 8.78.78.7 E	HUNTINGDON-\$108,000
12,006	Name not given 20,000
12,000	\$8,000 to \$12,000: 4 names
17,000	not given 40,000
8,438	\$3.000 to \$5.000: Pharma-
4,141	cist: 3 names not
	given 15,207
<b>-\$1,396,000</b>	Name   not given 20,000   4   names
450,000	HUNTINGTON VALLEY-
438,000	\$850,000
100,000	Name not given577,000
86,232	Name not given110,000
70,000	Executive 75 505
45,000	Executive
07.000	
35.000	Executive 30.200
35,000	Executive 30,200
35,000	Executive
35,000	Executive
	Executive
	Executive 30,200 INDIANA—\$95,000 Merchant 5,386
	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000
	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000
	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names
35,000 30,000 13,000 10,000 5,052 ,000 6,000 5,000 4,000	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000
	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 40,000	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4000 Rancher;	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher:	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 Rancher; iven 42,028 2 names	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 Rancher; iven 42,028 2 names	Executive 30,200 INDIANA—\$95,000 Morchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 1 claim 2,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician,	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 InGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 Iclaim 2,000 JEANNETTE—\$85,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 I claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IEWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 1 claim 2,000 JEANNETTE—\$85,000 Name not given 12,441
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 InGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IEWIN—\$32,000 \$5,000 to \$5,000: John S. Hamberg Realtor 3,007 I claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 claim 2,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 InGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 Iclaim 2,000 JEANNETTE—\$85,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 I claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 I claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 1 claim 2,000 1 claim 2,000
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 1 claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IEWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 1 claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 1 claim 2,000 JENKINTOWN—\$212,000 JENKINTOWN—\$212,000
35,000 30,000 13,000 10,000 5,052 ,000	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 I claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 t claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 t claim 2,000 JENKINTOWN—\$212,000 Executive 172,293
35,000 30,000 13,000 10,000 5,052 ,000	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 I claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg 3,007 1 claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 1 claim 2,000 JENKINTOWN—\$212,000 Executive 172,293 \$15,000 to \$20,000: Frank
35,000 30,000 13,000 10,000 5,052 ,000 5,000 4,000 525,000 4,000 Rancher; iven 42,028 2 names 20,000 Physician, names not 29,854 10,000 16,000 No. 8, 62 1,8415	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 I claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg Realtor 3,007 claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 claim 2,000 1 claim 1,000 JENKINTOWN—\$212,000 Executive 172,293 \$15,000 to \$20,000: Frank Schoble
35,000 30,000 13,000 10,000 5,052 ,000	Executive 30,200 INDIANA—\$95,000 Merchant 5,386 6 \$2,000 claims 12,000 I claim 1,000 INGRAM—\$32,000 \$3,000 to \$5,000: 2 names not given 10,000 IRWIN—\$32,000 \$5,000 to \$8,000: John S. Hamberg 3,007 1 claim 2,000 JEANNETTE—\$85,000 Name not given 12,441 1 claim 2,000 JENKINTOWN—\$212,000 Executive 172,293 \$15,000 to \$20,000: Frank

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	JERSEY SHORE—\$58,000	LLANERCH-\$38,000
	Name not given 3,000	\$5,000 to \$8,000; F. W.
12	4 \$2,000 claims 8,860	Dutcher
0	2 \$1,000 claims 2,130	
		LUZERNE—\$65,000
0	Michael T. Bracken 51,000	3 \$1.000 claims 3.00
0	Name not given 43,000	Name not given 50,00 3 \$1,000 claims 3,00 LYNDORA—\$35,000
U	Frederick Costlow 52,500 Michael T. Bracken 51,000 Name not given 43,000 \$25,000 to \$30,000: Stanley A. Mills: 3 names not	\$15,000 to \$20,000: Mike
	A. Mills, o names not	Mudrik
	Name not given 17,908	\$3,000 to \$5,000: Nikolas
	Name not given 10,000 \$5,000 to \$8,000: Flora M.	Macko 2 \$1,000 claims 2,00
	Singer: 1 name not	McADOO-\$45,000
	given	Name not given 10.00
0	given	Miner 4,01 1 claim 1,00
	not given	1 claim 1,00
2	not given 15,728 7 \$2,000 claims 14,798	MCKEESPORT-\$459,000
6	7 \$2,000 claims 14,798 18 \$1,000 claims 18,400 Industrial: Co. No. 1, 26	\$3,000 to \$5,000: Henry Keil; 1 name not
5	claims 6,430	given 9,07
0	JUNIATA-\$14,000	given 9,07' 2 \$2,000 claims 4,000 13 \$1,000 claims 13,000 Industrial: Co. No. 1, 138 claims 46.76'
U	Name not given 10,000	13 \$1,000 claims 13,000
0	KANE-\$42,000	claims 46.76
U	4 \$2,000 claims 8,000	Industrial: Co No 3 25
0	5 \$1,000 claims 5,000	
	KINGSTON-\$227,000	Industrial: Co. No. 10, 57 claims
7	Name not given	MAHANOY CITY-\$120,000
0	Name not given 25 000	20 000 to 210 0001 9 mamor
	\$8,000 to \$12,000: R. H.	not given 19,19: Name not given 3,00: 1 claim 2,516:
	Lloyd; 1 name not	Name not given 3,000
0	\$5,000 to \$8,000: Edward A.	1 claim 2,516 MANSFIELD—\$18,000
5		
0	\$2 000 to \$5 000. 9 names	2 \$2,000 claims 4,000 6 \$1,000 claims 6,400
0	not given 8,603 4 \$2,000 claims 8,000	MARBLE—\$39,000
	KITTANNING—\$93,000	Name not given 26,500 Dealer 10,031
6	\$3,000 to \$5,000: Edward E. Brumbaugh, Wm. M. Hellman 8,895 5 \$2,000 claims 10,000 7 \$1,000 claims 7,000	Dealer 10,031
0	E. Brumbaugh, Wm. M.	MARION—\$40,000
	Heilman 8,895	Name not given 35,000 \$3,000 to \$5,000: 2 names
	7 \$1,000 claims 7.000	\$3,000 to \$5,000: 2 names not given 10,000
)		MARIETTA-\$153,000
	ANASTER—\$985,000 Christian J. Umble. 277,128 Name not given. 85,000 Name not given. 50,000 Name not given. 50,000 Name not given. 44,767 \$15,000 to \$20,000: 2 names not given 39,067	Joseph M. Brandt136,000
1	Name not given 85,000	MEADOWBROOK-\$278,000
,	Name not given 50,000	Name not given 150.000
;	Name not given 44,767	Name not given150,000 Name not given98,328 Name not given10,000
1	\$15,000 to \$20,000: 2 names	Name not given 10,000
	\$12,000 to \$15,000: Dealer:	MEADVILLE—\$170,000
)	2 names not given 37,356	Merchant
)	not given	Merchant
	Dealer, Broker: 3 names	Johnson; Merchant 12,609
3	not given 69,707	not given
	not given 69,707 \$5,000 to \$8,000: Fred Pontz; Retired; 2 names	not given 15,400 8 \$2,000 claims 16,000 4 \$1,000 claims 4,000
1	not given 26.530	4 \$1,000 claims 4,000
1	not given 26,530 \$3,000 to \$5,000: John B.	MECHANICSBURG—\$160,000 Henry W. Thornton 80,000 \$8,000 to \$12,000: Freder-
	Milleysack; Miller, Auditor: 20 names not	Henry W. Thornton 80,000
1	given 92.664	ick R. Smith
1	given	Name not given 3,000 1 claim 1,000
	15 \$1,000 claims 15,000 Industrial: Co. No. 1, 39	1 claim 1,000
-	claims 6,337	MERION—\$222,000
	Industrial: Co. No. 8, 27	Clarence Loeb 75,000
	claims 3,007	Name not given 25,000
1	LANSDOWNE—\$124,000	Name not given 7,201
-	Name not given 28,000 Name not given 15,000 \$8,000 to \$12,000: 2 names not given 20,000	Clarence Loeb
	\$8,000 to \$12,000: 2 names	not given 14.522
	not given 20,000	MIDDLETOWN—\$93,000
1	\$3,000 to \$5,000; Wm.	\$12,000 to \$15,000: Lloyd E.
	\$5,000 to \$1,2,000: 2 names not given 20,000 \$3,000 to \$5,000: Wm. Courlenay; 2 names not given 11,000 \$ \$2,000 claims 6,000 \$ \$1,000 claims 4,000 LATHORY 11000	Hunting
1	3 \$2,000 claims 6,000	\$3,000 to \$5,000: Frank Gei-
1	4 \$1,000 claims 4,000	singer; 2 names not given 14,944
	LATROBE—\$111,000	1 claim 1,000
1	80 000 A. 810 000. 3f. t	

given	71707	\$3,000 to \$5,000: Nikolas	1
Name not	given 17,908 given 10,000 \$8,000: Flora M.	Macko	.
\$5,000 to	\$8,000: Flora M.	2 \$1,000 claims 2,000 McADOO—\$45,000	1
given	1 name not 11,071	Name not given 10,000	ı
\$3,000 to	\$5,000; John H. Retired; 1 name	Miner 4,014	1
not giver	Retired; 1 name	1 claim 1,000 McKEESPORT—\$459,000	1
7 \$2,000 c	15,728 claims 14,798 claims 18,400 Co. No. 1, 26 6,430	MCKEESPORT—\$459,000	1
Industrial:	Co. No. 1, 26	\$3,000 to \$5,000: Henry Keil; 1 name not	ı
claims .	6,430	Kell; 1 name not given . 9,070 2 \$2,900 claims . 4,000 13 \$1,000 claims . 13,000 Industrial: Co. No. 1, 138 claims . 46,762 Industrial: Co. No. 3, 25 claims 5,245	1
JUNIAT	A-\$14,000	2 \$2,000 claims 4,000	1
	given 10,000	Industrial: Co. No. 1, 138	
KANE-		claims 46,762	1
5 \$1,000 c	laims 5,000	claims 5,245	1
KINGST	ON-\$227,000 .	claims 5,245   Industrial: Co. No. 10, 57   claims 13,319	н
Name not	given 57,000	MAHANOY CITY—\$120,000	1
Name not	given	\$8,000 to \$12,000: 2 names	1
\$8,000 to	\$12,000: R. H.	not given	1
Lloyd;	1 name not	Name not given 3,000 1 claim 2,516	
\$5,000 to \$	8,000: Edward A.	MANSFIELD-\$18,000	ı
	\$5,000: 2 names	0 00 000 steless 4 000	1
not giver	n 8,603	6 \$1,000 claims 6,400	ı
4 \$2,000 c	laims 8,000	MARBLE—\$39,000	ı
\$2 000 to	NING—\$93,000 \$5,000: Edward baugh, Wm. M. 	Name not given 26,500 Dealer 10,031	
E. Brum	baugh, Wm. M.	MARION-\$40,000	
Heilman	8,895	Name not given 35,000 \$3,000 to \$5,000: 2 names	1
7 \$1,000 c	laims 10,000 laims 7,000	\$3,000 to \$5,000: 2 names   not given 10,000	1
T A STO A CU	TITO 0000 000	MARIETTA-\$153,000	-
Christian J	. Umble277,128	Joseph M. Brandt 136,000	
Name not	given 50,000	MEADOWBROOK—\$278,000	1
Name not	given 50,000	Name not given 150,000	1
\$15,000 to	\$20,000: 2 names	Name not given 98,328 Name not given 10,000	1
not given	TERE—\$983,000 Umble 277,128 given 85,000 given 50,000 given 50,000 given 44,767 \$20,000: 2 names \$15,000: Dealer; not given 37,356 12,000: John M. mes M. Lackey; broker; 3 names 69,707	MEADVILLE—\$170,000	1
2 names	not given 37.356	Merchant 30,326	1
\$8,000 to \$	12,000: John M.	Secretary	1
Dealer, E	mes M. Lackey; Broker: 3 names	Johnson; Merchant 12,609	
not given	\$8,000: Fred etired; 2 names	not given 15,400	١.
Pontz: R	etired: 2 names	8 \$2,000 claims 16,000 4 \$1,000 claims 4,000	1
not given	\$5,000: John B.	MECHANICSBURG—\$160,000	
Millevsac	k; Miller, Audi-		1
tor: 20	names not	Henry W. Thornton 80,000 \$8,000 to \$12,000: Freder-	1
13 \$2,000 cl	aims 26,000	ick R. Smith Name not given 3,000	1
15 \$1,000 cl	aims 15,000 Co. No. 1, 39	1 claim 1,000	î
claims	Co. No. 1, 39	MERION-\$222,000	
Industrial:	Co. No. 8, 27	Clarence Loeb	4
		Name not given 25,000	2
	WNE—\$124,000 given 28,000	Name not given 7,201	1
Name not g	riven 15,000 12,000: 2 names	E. Buchanan; 2 names	
\$8,000 to \$3	12,000: 2 names	not given illimited and	1
\$3,000 to	\$5,000: Wm. ; 2 names not	MIDDLETOWN—\$93,000 \$12,000 to \$15,000: Lloyd E.	1
Courlenay	; 2 names not	Hunting	7.00
3 \$2,000 ch	aims 1,000 aims 6,000 aims 4,000	\$3,000 to \$5,000: Frank Gei-	n
4 \$1,000 cla	aims 4,000	singer; 2 names not given	-
	E—\$111,000		1
Rattaglia	12,000: Mariano	MIFFLINBURG—\$40,000	N
\$3,000 to \$5	,000: Patrick J. 4 names not	Name not given	
given	4 names not 17,906	3 \$1,000 claims 3,000	N
3 \$2,000 cla	aims 6,000	MIFFLINTOWN—\$27,000	
		\$12,000 to \$15,000: Charles L. Landis	\$
	iven100,000	Name not given 5,000	\$
Name not g	iven 70,000 iven 65,000	MILLERSVILLE—\$23,000	
\$15,000 to	\$20,000: David	Name not given 20,000 MILTON—\$72,000	1
Levey		Name not given 7.500	6 I
not given	5,000: 5 names	Name not given 7,500 2 \$2,000 claims 4,000 3 \$1,000 claims 3,000	
6 \$2,000 cla	20,715 aims 12,000 aims 6,715	MINERAL POINT—\$59,000	I
		James A. Page 55,000	I
	URG-\$31,000 000: W. F. But-	MONESSEN-\$130,000	
ler	000. W. P. But-	\$8,000 to \$12,000: James J.	\$
	ON-\$39,000	Currie	
4 \$2,000 cla	ims 8,000 ims 5,000	\$3,000 to \$5,000: 3 names not given 13,000	6
	RG—\$104,000	not given 13,000 1 claim 1,022	
Name not g	iven 57,000	MONONGAHELA—\$65,000 \$3,000 to \$5,000: 2 names	
\$5.000 to \$8	3,000: Benjamin	not given	Z
3 \$2,000 cla	ims 7,300	1 claim 2,504	1
9 \$1,000 C18	ims 6,000	MONTGOMERY—\$25,000	_
\$8,000 to \$1	WN-\$114,000 2,000: James B.	MONTGOMERY—\$25,000 \$3,000 to \$5,000: Armina	L
McMeen	-, -vv. vames D.	2 \$2,000 claims 4.373	3
\$3,000 to \$	5,000: 2 names	3 \$1,000 claims 3,000	
4 \$2,000 cla		MONTOURSVILLE—\$28,000	NN
7 \$1,000 cla	ims 7,000	Seamstress 10,715 1 claim 2,561	N
LIGUNIE	£\$20,000	1 claim 1,000	\$
not given	b,000: 2 names	MORRISVILLE—\$36,000	\$
1 claim	2,020	\$3,000 to \$5,000: 3 names not given 9,000 2 \$2,000 claims 2,000	
LITITZ-	14 × 000	0 00 000 1 1	9

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	JERSEY SHORE—\$58,000	LLANERCH—\$38,000	MOUNT HOLLY SPRINGS
2	Name not given 3,000 4 \$2,000 claims 8,860	Dutcher	\$21,000 \$3,000 to \$5,000: 3 names
0	2 \$1,000 claims 2,130 JOHNSTOWN—\$861,000	5 \$2,000 claims 10,500 LUZERNE—\$65,000	not given 9,000 1 claim 2,000
	Frederick Costlow 52,500	Name not given 50,000	2 \$1,000 claims 2,000
0	Michael T. Bracken 51,000 Name not given 43,000	3 \$1,000 claims 3,000	MOUNT LEBANON-\$30,000
0	\$25,000 to \$30,000: Stanley A. Mills; 3 names not	LYNDORA—\$35,000 \$15,000 to \$20,000: Mike	Name not given
	given	Mudrik	2 \$2,000 claims 4,000 1 claim 1,000
	Name not given 17,908 Name not given 10,000	361	MOUNT PLEASANT— \$75,000
	\$5,000 to \$8,000: Flora M. Singer; 1 name not	McADOO-\$45,000	Merchant 15,099
	given	Name not given 10,000	Dentist
0	Waters; Retired; 1 name not given 15,728		MUNCY-\$69,000 \$20,000 to \$25,000: Charles
2	7 \$2,000 claims 14,798 18 \$1,000 claims 18,400 Industrial: Co. No. 1, 26	THE CALL STATE OF THE STATE OF	E. Vermilya
5	Industrial: Co. No. 1, 26	\$3,000 to \$5,000: Henry Keil; 1 name not given 9,070	\$15,000 to \$20,000: George S. Metzger
0	JUNIATA—\$14,000	2 \$2,000 claims 4,000	Name not given 10,000 Farmer 5,228 1 claim 2,000
U	Name not given 10,000	Industrial: Co. No. 1, 138	1 claim 2,000 1 claim 1,000
0	KANE—\$42,000	claims 46,762	MUNHALL—\$85,000
0	4 \$2,000 claims 8,000 5 \$1,000 claims 5,000	Claims 0,240	Name not given 10,000 Name not given 5,000
	KINGSTON—\$227,000 . Name not given 57,000	Industrial: Co. No. 10, 57 claims 13,319	2 \$1,000 claims 2,000 NANTICOKE—\$198,000
5	Contractor 50.224	MAHANOY CITY—\$120,000 \$8,000 to \$12,000: 2 names	Name not given 31,000
	Name not given 25,000 \$8,000 to \$12,000: R. H. Lloyd; 1 name not	not given 19,192	Retired
)	given 19,328	Name not given 3,000 1 claim 2,516	4 \$1,000 claims 4,000
5	\$5,000 to \$8,000; Edward A. McCune	MANSFIELD—\$18,000 2 \$2,000 claims 4,000	NARBERTH—\$84,000 Attorney
	\$3,000 to \$5,000: 2 names	6 \$1,000 claims 6,400	\$12,000 to \$15,000: 2 names
	not given 8,603 4 \$2,000 claims 8,000	MARBLE—\$39,000	1 claim 2,049 2 \$1,000 claims 2,093
	<b>KITTANNING—\$93,000</b> \$3,000 to \$5,000: Edward	Name not given 26,500 Dealer 10,031	NEW CASTLE—\$505,000
1	\$3,000 to \$5,000; Edward E. Brumbaugh, Wm. M. Heilman 8,895	MARION—\$40,000 Name not given 35,000	\$5,000 to \$8,000: Physician;
	5 \$2,000 claims 10,000 7 \$1,000 claims 7,000	Name not given 35,000 \$3,000 to \$5,000: 2 names	\$3,000 to \$5,000: Martin Binder; Clerk, Grocer; 2
1	LANCASTER—\$983,000	not given 10,000 MARIETTA—\$153,000	names not given 18,248
	Christian J. Umble277,128 Name not given 85,000	Joseph M. Brandt136,000	8 \$2,000 claims 16,400
	Name not given 50,000	MEADOWBROOK—\$278,000 Name not given150,000	22 \$1,000 claims 22,000 Industrial: Co. No. 9, 31 claims 6,007
	Name not given 50,000 Name not given 44,767	Name not given 98,328	claims
ı	\$15,000 to \$20,000: 2 names not given 39,067	Name not given 10,000  MEADVILLE—\$170,000	NEW FREEDOM—\$19,000
1	\$12,000 to \$15,000: Dealer; 2 names not given 37,356	Merchant 30,326	\$8,000 to \$12,000: John P. Shuchart
	\$8,000 to \$12,000: John M. Groff, James M. Lackey; Dealer, Broker; 3 names	\$5,000 to \$8,000: C. V.	1 claim 2,500
	Dealer, Broker; 3 names	Secretary 13,000 \$5,000 to \$8,000: C. V. Johnson; Merchant 12,609 \$3,000 to \$5,000: 4 names	NEW KENSINGTON— \$91,000
	not given 69,707 \$5,000 to \$8,000: Fred	8 \$2,000 claims 16,000	4 \$2,000 claims 9,000 9 \$1,000 claims 9,200
	Pontz; Retired; 2 names not given 26,530 \$3,000 to \$5,000: John B.	4 \$1,000 claims 4,000 MECHANICSBURG—\$160,000	NEWTON—\$16,000
	Milleysack; Miller, Audi-	Henry W. Thornton 80,000	Name not given 10,000 1 claim 1,333
l	tor; 20 names not given 92,664	\$8,000 to \$12,000: Freder- ick R. Smith	NEW TRIPOLI—\$15,000
	13 \$2,000 claims 26,000	Name not given 3,000 1 claim 1,000	Name not given 10,000 1 claim 1,004
	15 \$1,000 claims 15,000 Industrial: Co. No. 1, 39	MERION—\$222,000	NEWVILLE—\$22,000
	claims 6,337 Industrial: Co. No. 8, 27	Clarence Loeb 75,000 Name not given 51,000	\$3,000 to \$5,000: 2 names not given 7,660
	claims 3,007  LANSDOWNE—\$124,000	Name not given 25,000	2 \$2,000 claims 4,000 1 claim 1,000
	Name not given 28,000	Name not given 7,201 \$3,000 to \$5,000: Andrew	NEW WILMINGTON-
	Name not given 15,000 \$8,000 to \$12,000: 2 names	\$3,000 to \$5,000: Andrew E. Buchanan; 2 names not given	\$205,000 Name not given 70,350
	not given 20,000 \$3,000 to \$5,000; Wm.	MIDDLETOWN—\$93,000	Name not given 50,000
1	Courlenay: 2 names not	\$12,000 to \$15,000: Lloyd E. Hunting	Name not given 30,000 \$15,000 to \$20,000: Howell
	given 11,000 3 \$2,000 claims 6,000 4 \$1,000 claims 4,000	\$3,000 to \$5,000: Frank Gei- singer; 2 n a m e s not given	T. Getty Name not given 10,000
	LATROBE—\$111,000	given	NOBUE-\$23,000
1	\$8,000 to \$12,000: Mariano Battaglia	MIFFLINBURG—\$40,000	Name not given 12,500 Name not given 7,500
1	\$3,000 to \$5,000: Patrick J.	Name not given 20,000 Name not given 5,000	NORRISTOWN—\$426,000
	Reeves; 4 names not given 17,906	Name not given 5,000 3 \$1,000 claims 3,000 MIFFLINTOWN—\$27,000	Name not given 31,190 \$15,000 to \$20,000: Ernie
1	given	\$12,000 to \$15,000; Charles	M. Allen
	LEBANON-\$344,000	L. Landis Name not given 5,000	neys, Salesman 16,274 \$3,000 to \$5,000: Joe Gian- none; Banker; 1 name
1	Name not given100,000 Name not given 70,000		none; Banker; 1 name not given 14,008
1	Name not given 70,000 Name not given 65,000 \$15,000 to \$20,000: David	Name not given 20,000 MILTON-\$72,000	1 claim
	Levey \$3,000 to \$5,000; 5 names	Name not given 7,500	Industrial: Co. No. 1, 164
	not given 20,715	2 \$2,000 claims 4,000 3 \$1,000 claims 3,000	Industrial: Co. No. 23, 23
1	\$ \$2,000 claims 12,000 \$ \$1,000 claims 6,715	MINERAL POINT—\$59,000	Industrial: Co. No. 9, 121
	LEECHBURG—\$31,000 \$3,000 to \$5,000: W. F. But-	James A. Page 55,000 MONESSEN—\$130,000	claims
	ler	\$8,000 to \$12,000: James J.	\$5,000 to \$8,000: Louis
1	LEHIGHTON-\$39,000 \$2,000 claims 8,000	Currie \$3,000 to \$5,000: 3 names	Schneider 1 \$2,000 claim 2,000
E	\$1,000 claims 5,000	not given 13,000 1 claim 1,022	6 \$1,000 claims 6,000 NORTHUMBERLAND—
1	LEWISBURG—\$104,000 Name not given 57,000	MONONGAHELA—\$65,000	\$37.000
	Name not given 57,000 5,000 to \$8,000: Benjamin F. Thoms		Name not given
4		1 claim 2,504 1 claim 1,000	1 claim 1,000
ľ	3 \$2,000 claims 7,300	2 0101111 2,000	NORTH WATER 294 000
	3 \$2,000 claims 7,300 5 \$1,000 claims 6,000 LEWISTOWN—\$114,000	MONTGOMERY—\$25,000 \$3,000 to \$5,000: Armina	NORTH WALES—\$24,000 Lumber Dealer 6,132
44	\$ \$2,000 claims	MONTGOMERY—\$25,000 \$3,000 to \$5,000: Armina Decker	NORTH WALES—\$24,000 Lumber Dealer 6,132
	LEWISTOWN—\$114,000 \$8,000 to \$12,000: James B. McMeen \$3,000 to \$5,000: 2 names	MONTGOMERY—\$25,000 \$3,000 to \$5,000: Armina Decker 2 \$2,000 claims	NORTH WALES—\$24,000  Lumber Dealer 6,132  Name not given 3,000  3 \$1,000 claims 3,000
44	LEWISTOWN—\$114,000 \$8,000 to \$12,000: James B. McMeen \$3,000 to \$5,000: 2 names not given 10,000	MONTGOMERY—\$25,000 \$3,000 to \$5,000: Armina Decker 2 \$2,000 claims. 4,373 31,000 claims. 3,000 MONTOURSVILLE—\$25,000	NORTH WALES—\$24,000 Lumber Dealer 6,132 Name not given 3,000 3 \$1,000 claims 3,000 OHL CITY—\$322,000 Name not given 93,000 Name not given 43,000
44	LEWISTOWN—\$114,000 8,000 to \$12,000: James B. McMeen \$3,000 to \$5,000: 2 names not given	MONTGOMERY	NORTH WALES—\$24,000 Lumber Dealer
45.4	LEWISTOWN—\$114,000 8,000 to \$12,000: James B. McMeen 3,000 to \$5,000: 2 names not given 10,000 \$2,000 ciaims 8,000 \$1,000 claims 7,000 LIGONIER—\$20,000	MONTGOMERY	NORTH WALES—\$24,000 Lumber Dealer
47	LEWISTOWN—\$114,000 8,000 to \$12,000: James B. McMeen 13,000 to \$5,000: 2 names not given 10,000 \$2,000 claims 8,000 \$1,000 claims 7,000 LIGONIER—\$20,000 33,000 to \$5,000: 2 names not given 10,000 claim 2,020	MONTGOMERY	NORTH WALES—\$24,000 Lumber Dealer
4 7 4 1	LEWISTOWN—\$114,000 18,000 to \$12,000: James B.  McMeen 13,000 to \$5,000: 2 names not given 10,000 12,000 claims 8,000 14,1000 claims 7,000 14,000 to \$5,000: 2 names not given 10,000 claim 2,020 11,711Z—\$45,000	MONTGOMERY	NORTH WALES—\$24,000 Lumber Dealer
4 7 4 1	LEWISTOWN—\$114,000 18,000 to \$12,000: James B.  McMeen \$3,000 to \$5,000: 2 names not given	MONTGOMERY	NORTH WALES—\$24,000 Lumber Dealer

\$8,000 sel, Phili



## "I Like Being A Scranton Life Man"

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SCRANTON, PENNSYLVANIA WALTER P. STEVENS, President Box 187

1934 Edition
PENNSYLVANIA Continued
4 \$2,000 claims 8,000 2 \$1,000 claims 2,000 OVERBROOK—\$92,000
\$15,000 to \$20,000: 30,094 \$8,000 to \$12,000: 2 names
not given
1 claim 1,000
OVERBROOK HILLS— \$16,000
Name not given 10,000 1 claim 2,000
PALMERTON—\$28,000 Name not given
2 \$2.000 claims 4,100
PECKVILLE-\$22,000
\$5,000 to \$8,000: Elmer W. Roberts \$3,000 to \$5,000: Morris D.
Lewis 1 claim 2,000
1 claim
\$41,000,000 Name not given430,000
Name not given       337,000         Morton B. Hirsh       337,000         Manufacturer       201,985         Name not given       171,000
Samuel Rosenbaum170,000
Name not given170,000 Name not given153,000 Name not given135,000
Name not given 109.000
Name not given
William W. Roper 86,662
Name not given 80,000 Name not given 80,000
H. J. Kaltenthaler 60,000
Name not given 60,000
Name not given 59,000 Name not given 58,020 Name not given 58,000
Name not given 57,450 Name not given 54,270
H. W. Bremer 52,800 Name not given 52,000 Name not given 50,000
Name not given 50,000 Name not given 50,000
Name not given 45,000 Name not given 44,478
George S. Neff 42,600 Name not given 42,000
Name not given 36,768
Name not given 35,000 Name not given 32,000 Name not given 30,000
John P. Habernehl 30,000 Name not given 30,000
Name not given 30,000 \$25,000 to \$30,000: Alex Burnstein; Advertising
Agent, Physician, Retired, Capitalist; 3 names not given208,695
\$20,000 to \$25,000: Rayburn C. Smith; 2 Retired; 21
given
w. Buck, Wood Robinson; Retired; 18 names not given386,446 \$12,000 to \$15,000: John D. Marsh, Charles W. Haldeman, Thomas J. Doyle, T. L. Cobaugh; Retired;
\$12,000 to \$15,000: John D. Marsh, Charles W. Halde-
Marsh, Charles W. Halde- man, Thomas J. Doyle, T. L. Cobaugh; Retired; 12 names not given246,868 \$8,000 to \$12.000; Wolf Fre-
\$8,000 to \$12,000: Wolf Frezel, Herman Savage,
Hewitt, Morris Field; 3 Physicians, 2 Retired.
12 names not given. 246,868 8,000 to \$12,000: Wolf Fre- zel, Herman Savage, Philip Rogenbaogan, Wm. Hewitt, Morris Field; 3 Physicians, 2 Retired, Banker, Attorney, Phar- macist; 47 names not given. 598,003
siven
klewicz, Alvin S. Schle- gel, Samuel A. Gins- burg; Executive, Chemist, Manufacturer, Attorney
Manufacturer. Attorney.
Physicians: 18 names not
given 201,724 3,000 to \$5,000: Morgan F. Vining, G. F. Townsend, Edward S. Smith, Israel 8afra, Fred Rementer, Carl Putzuls, Thomas F. O'Keefe, Robert McNeil
Edward S. Smith, Israel Safra, Fred Rementer.
Carl Putzuls, Thomas F. O'Keefe, Robert McNeil,
Carl Putzuls, Thomas F. O'Keefe, Robert McNeil, Israel Lipson, Rev. J. J. Kaulakis, Ralph W. Hunt- ley, Robert B. Galbraith, Jr., Chas. H. Fowler, Mercedes C. Fabiani, Gus Borchard, John Crille; 2
Jr., Chas. H. Fowler, Mercedes C. Fabiani, Gus
Borchard, John Crille; 2 Retired, Contractor, Accountant. Manufacturer.
Jeweler; 108 names not
Siven
industrial: Co. No. 1, 4493 claims
claims
Industrial: Co. No. 3, 200   claims 39.672   Industrial: Co. No. 6, 67   claims 14.092   Industrial: Co. No. 7, 587   claims 82,463

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1,668 4,000 1,000 00 6,132 3,000 3,000

3,000 3,000 9,743 es 5,000 F. ot 1,070 8,000 0,000

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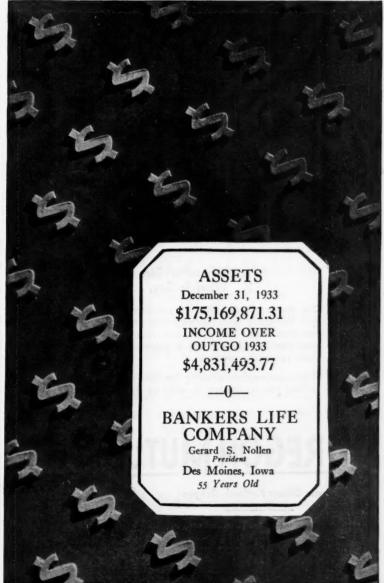
		LI
	Industrial: Co. No. 8, 620	on,
0	claims 50,729	G. Jol
4	PHILIPSBURG—\$81,000	IV.
8	Name not given	hei Ha
50	PHOENIXVILLE—\$112,000	bet
	Name not given 36,930 Name not given 25,000 \$3,000 to \$5,000: Robt. W.	kee
0	Pechin; 1 name not given	giv
0	PITTSPIPCH 221 000 000	178 Indus
0 0	Harry E. McLain . 462,383 Name not given . 235,928 George W. Malone . 293,000 Name not given . 200,000 Name not given . 166,000 Name not given . 155,000 Name not given . 125,000 Name not given . 118,105	Indus clai
0	Name not given200,000 Name not given166,000	Indus
	Name not given150,000 Name not given125,000 Name not given118,105	Indus clai Indus
0	Name not given118,105 Name not given113,840 Name not given102,000	clai PI1
0		\$8,000 Cor
0	A. F. Haas	\$5,000 Lou
0 5	Mutual Life Insurance	\$3,000
0	Company of New York Oliver Building	6 \$2, 2 \$1,
0 0	Pittsburgh, Pa.	PO'
0	Name not given 100,000 Name not given 96,683 Name not given 95,000	Retire 2 \$2, 3 \$1,
0 0 0	Christopher C McKinley 20 000	PO'
0	Name not given. 71,063 Name not given. 59,000 Robert B. Petty, Jr. 58,000 Louis Greenberger 57,200 Name not given. 56,543 Proprietor 55,853	not Name \$8,000
0	Name not given 56,543	\$8,000 Tra
0	Proprietor	Name
	Charles Ruttenberg 50,000 Name not given 50,000	\$3,000 not
)	George A. Dimling 49,000 Name not given 46,211	7 \$2, 8 \$1, Indus
	Frank Israel 49,000 George A. Dimling 49,000 Name not given 46,211 Name not given 46,000 Name not given 40,000 Regitor 29,751	clai PU
)	George A. Urling 38,990	Name \$8,000 3 n
)	Name not given       35,000         Jacob Landau       33,500         Name not given       30,438         Merchant       30,173	\$3,000 Eva
}	Merchant	5 \$2,0 1 cla
)	Merchant 30,173 Name not given 30,000 Name not given 30,000 \$25,000 to \$30,000: Fred S. Roble, George W. Dippel, Albert J. Casebeer: In- surance Agent, Physician, Merchant: 3 names not given 237,618	QU/ Name
3	Albert J. Casebeer; In- surance Agent, Physician,	RAI Name
)	Merchant: 3 names not given	Name REA
)	Schonfield, Samuel H. Mc- Kibben, Chalmers B. Mc-	Wm. F. W
	Combs, Louis Eckstein; Insurance Agent; 11 names not given377.734	Name Name
	\$15,000 to \$20,000: Saul Susman, Roy D. Schooley,	
)	Susman, Roy D. Schooley, Ben Nydes, Patrick F. McKnight, John D. Gra- ham, Edward D. Freibert- shauser, Josiah M. Egler, Joseph P. Beggs; 2 Ex-	Louis Name \$20,00
	shauser, Josiah M. Egler, Joseph P. Beggs; 2 Ex- ecutives, Manager; 9	Arn \$15,00
	names not given362,114 \$12,000 to \$15,000: John G.	not Name \$8,000
	son: Retired: 7 names	vitz not Name
	\$8,000 to \$12,000: Joseph H. Zeigler, Robert F. Sirera,	\$3,000 E. I
	not given	Dive
	Ermenegildo Lisotto, Syd- ney C. Lewars, Frank	65 \$1, Indust
	tori Pusateri, Alvin L. Mente, Sr., Halena May, Ermenegildo Lisotto, Syd- ney C. Lewars, Fran k Larkins, Joseph Heiden- kamp, Jacob Goldberg, Herman C. F. Gnamm, John S. Fahey, R. Garey Dickson, George A. Buse; Grocer 2 Merchants Sun-	clair Indust clair
	John S. Fahey, R. Garey Dickson, George A. Buse;	Indust
	Dickson, George A. Buse; Grocer, 2 Merchants, Sup- erintendent, In sur ance	RIC Name
	names not given538,228 \$5,000 to \$8,000: John E.	1 clair
-	Grocer, 2 Merchants, Superintendent, In surance Agent, Rabbi, Realtor, 32 names not given538,228 \$5,000 to \$5,000: John E. Schlegel, Wm. E. Rodemoyer, George J. Leix, John S. Jenks, Elizabeth	Name RIX
1	rucci. Julia Chichwak.	Name Name
1	Michal Alberty: Inquirance	<b>ROC</b> \$3,000
1	Agent, Physician, Pro- prietor, Printer, Retired, Salesman; 10 names not	3 \$2,0
1	given	2 \$1,0 ROS
1	given	Name Name Name
1		
1	TOC ANCETES CAT	7.4

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	on, Almon C. Roberts, Phillip J. Reich, Gustav G. Otto, Jr., Wm. Nied, John Mellor, Charles T. Kirschler, John A. Ken- nedy, Raiph Jelic, Henry W. Hinkel Lesse, Cholers	
07	Phillip J. Reich, Gustav	1
29	G. Otto, Jr., Wm. Nied,	li
43	Kirschler John A Ken-	
00	nedy, Ralph Jelic, Henry	1
00	W. Hinkel, Isaac Gucken-	1
26	Harry R. Culp. Spiros D.	li
00	Contis, C. Casper, Eliza-	ľ
	beth B. Bowdler, Charles	١.
30	S. Banker; Cook, Store-	1
00	tary, Salesmen, Car-	
	penter; 73 names not	1
00	103 \$2,000 claims 206 231	1
00	Kirschler, John A. Kennedy, Raiph Jelic, Henry W. Hinkel, Isaac Guckenheimer, George Dressel, Harry R. Culp, Spiros D. Contis, C. Casper, Elizabeth B. Bowdler, Charles S. Banker; Cook, Store-keeper, Butcher, Secretary, Salesmen, Carpenter; 73 names not given	
83	Industrial: Co. No. 1, 541	1
28	Industrial: Co. No. 3, 92	2
00	claims 18,402	
00	Calmis   156,955   Industrial   Co. No. 3, 92   Calmis   184,02   Industrial   Co. No. 6, 99   Calmis   19,901   Industrial   Co. No. 6, 124   Calmis   27,498   27	1
00	Industrial: Co. No. 9, 124	i
00 05	claims 27.498 Industrial: Co. No. 10, 603 claims 123.223	I
40	Industrial: Co. No. 10, 603 claims	1
00	PITTSON-\$168,000	
	\$8,000 to \$12,000: James J.	1
	Corcoran; 1 name not given	
	\$5,000 to \$8,000 M E	\$
		1
	ner	1
	not given 10.000	
	not given     10,000       6 \$2,000 claims     12,300       2 \$1,000 claims     2,000	8
	2 \$1,000 claims 2,000	1
	POTTSTOWN—\$65,000	
00	Retired	9
83	3 \$1,000 claims 3,000	1
00	POTTSVILLE—\$309,000	
63	\$20,000 to \$25,000. 2 names	
00	not given 47,500	
00	not given 47,500  Name not given 20,000  \$8,000 to \$12,000: Editor, Trainmaster, Manufac-	
13	Trainmaster, Manufac-	
53	Trainmaster, Manufacturer; 7 names not given	
10	Name not given 5,167	
00	\$3,000 to \$5,000: 3 names	
00	7 \$2,000 claims. 14,000 8 \$1,000 claims. 8,000 Industrial: Co. No. 8, 75 claims 17,383	
00	8 \$1,000 claims 8,000	
11	Industrial: Co. No. 8, 75	
00	CIBINIS 11,353	
51	Name not given 16.329	
00	PUNXSUTAWNEY \$126,000 Name not given 16,329 \$8,000 to \$12,000: Retired; 3 names not given 40,782 \$3,000 to \$5,000: James H. Evans: Retired; 2 names not given 16,457	
00	3 names not given 40,782	
0	Evans; Retired; 2 names	
13	not given 15.457 5 \$2,000 claims 10,000	
00	5 \$2,000 claims 10,000 1 claim 1,001	
00	QUAKERTOWN-\$39,000	
	Name not given 23,200  RADNOR—\$139,000  Name not given 70,000	
	RADNOR—\$139,000	
	Name not given 70,000 Name not given 62,162	
8	READING—\$3,400,000	
	Name not given 523.000	
	Wm. A. Sharp       476,000         F. W. Knoll       93,000         Name not given       81,194         Name not given       55,000         Contractor       50,130	
	Name not given 81,194	
14	Name not given 55,000	
-	Name not given.         55,000           Contractor         50,139           Name not given.         50,000	
	Mill President 40,4/1	
	Name not given 30,000	
	\$20,000 to \$25,000: Joel A.	
	Arnoid	
	not given 40,000	
4	\$15,000 to \$20,000: 2 names not given 40,000 Name not given 12,818 \$8,000 to \$12,000: S. Le- vitz; Attorney; 3 names not given 51,308 Name not given 5,081	
	vitz: Attorney: 3 names	
	not given 51,308	
5	Name not given 5,081 \$3,000 to \$5,000: Margaret E. Mathewson, Edward J. Dives: Farmer: 15 names	
	E. Mathewson, Edward J.	
	Dives; Farmer; 15 names not given 77,454	
	not given	
	65 \$1,000 claims 65,000	
	claims 3,820	
	Industrial: Co. No. 8, 54	
	claims 9,838 Industrial: Co. No. 9, 55	
	claims 7,762	
	RICHLANDTOWN-\$26,000	
1	Name not given 20,000	
8	1 claim 2,044	
	RIDDLESBURG—\$13,000	
	Name not given 10,000	
	RIXFORD—\$21,000	
	Name not given 11,000 Name not given 5,000	
	ROCHESTER—\$39,000	
	\$3,000 to \$5,000: 3 names not given 14,500	
	3 \$2,000 Claims 5,004	
4		
	ROSEMONT—\$89,000 Name not given 50,000	
	Name not given	
1	Name not given 10,000	

LOS ANGELES, CAL.—Mr. Farwell was an architect and had retired from business. The \$1,000 of insurance went into his estate and was used in payment of expenses. The balance made to myself was put into refund annuities.—Flora Howes Farwell.

SAINT DAVIDS—\$31,000  Name not given	torney, Salesman, Freight Conductor; 12 names not given
SCHUYLKILL HAVEN— \$63,000	<b>SELINGSGROVE—\$44,000</b> \$8,000 to \$12,000: Geo. O.
Name not given 19,275 2 \$1,000 claims 2,005 SCRANTON—\$3,250,000 Name not given 122,664	Fenstermacher Name not given
Name not given	SEWICKYLEY—\$183,000  Executive 19,200 19,201  \$8,000 to \$12,000 2 names not given 22,671  claim 1,000  SHAMOKIN—\$255,000  Name not given 66,001  Name not given 66,001  \$12,000 to \$15,000 2 names not given 10,600  \$12,000 to \$15,000 2 names not given 10,600  \$5,000 to \$8,000 2 names not given 12,971  \$3,000 to \$8,000 2 names not given 13,000  \$4,000 claims 4,000  Industrial: Co. No. 8, 81  claims 18,480  \$8HANKSVILLE—\$18,000  \$12,000 to \$15,000 Frank O. Brant  SHARON—\$240,000  Name not given 38,000

	\$12,000 to \$15,000: 2 names
00	not given 29,500
22	not given
30	chant; 2 names not
	\$3,000 to \$5,000; John C.
19	Herrmann; Salesman; 2
	names not given 14,120 8 \$2,000 claims 16,500
00	8 \$2,000 claims 16,500
00	6 \$1,000 claims 6,000
	SHARPSBURG-\$85,000
	\$15,000 to \$20,000: Saul
11	Seegman
21	Name not given 13,800
.1	SHENANDOAH-\$171,000
	Foreman 20,727
	Physician 10.547
	Physician 10,547 \$5,000 to \$8,000; F. Sym-
00	bal; 1 name not given 13,998
76	\$3,000 to \$5,000: Wm. F.
00	Flaherte
11	2 \$2,000 claims 4,000
	5 \$1,000 claims 5,010
	SHILLINGTON-\$36,000
9	***
	Name not given 25,000
00	1 claim 1,000
	SHIPPENSBURG-\$39,000
17	\$3,000 to \$5,000: Albert B.
00	Gayman; 2 names not given 12,016
	given 12.016
00	3 \$2,000 claims 6,000
00	3 \$1,000 claims 3,000
, 0	SHIPPENVILLE—\$13,000
)5	
00	Lumberman 5,043
	Name not given 5,000
1	SLATINGTON-\$129,000
	Name not given 35,000
00	Name not given 25,000
00	Name not given 19,000
0	Name not given 5,000
	2 \$2,000 claims 4,000
16	5 \$1,000 claims 5,000
	SLIPPERY ROCK-\$24,000
	Name not given 3,000
	3 \$2,000 claims 6,000
- 1	1 claim 1,013
	SMETHPORT—\$56,000
00	
	Executive 28,321



.....\$29,000,000

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## PENNSYLVANIA-Continued SMITHFIELD-\$15,000 \$8,000 to \$12,000: Robert Ca SOMERSET-\$125,000 Name not given...... 75,000 Name not given...... 30,000 4 \$1,000 claims..... 4,000 SOUTHAMPTON—\$222,000 W. Scholes .....:130,000 \$15,000 to \$20,000: Execu-tive; 1 name not given 31,724 SPRINGFIELD—\$139,000 Name not given......100,000 \$8,000 to \$12,000: 2 names SPRING GROVE-\$20,000 STROUDSBURG-\$59,000 ame not given..... 10,000 SUNBURY—\$92,000 Name not given..... 6,325 3 \$2,000 claims..... 6,810 5 \$1,000 claims..... 5,400 SUSQUEHANNA-\$30,000 Name not given..... 10,000 Name not given..... 5,000 3 \$1,000 claims..... 3,082 SWARTHMORE-\$189,000 Name not given..... 84,000 \$20,000 to \$25,000; Robert names not given.... 24,214 1 claim ..... 1,000 SWISSVALE-\$14,000 \$8,000 to \$12,000: 2 name

not given ...... 21,960 Store Manager ..... 4.356

2 \$1,000 claims	ŢH	E
THORNBURGH—\$18,000 Name not given 15,040 TIONESTA—\$18,000 Engineer 5,037 Proprietor 3,063 I claim 2,013 TOWANDA—\$69,000 Name not given 10,000 I claim 2,011 \$1,000 claims 3,117 TTROUT RUN—\$16,000 Physician 11,048 I claim 1,000 TTROV—\$16,000 Physician 11,048 I claim 1,000 TTROV—\$16,000 Physician 11,048 I claim 1,000 TROV—\$16,000 Physician 13,000 TTROV—\$16,000 S5,000 to \$2,000: Joseph H. Preston TUNKHANNOCK—\$37,000 \$15,000 to \$20,000: Archie W. Sherwood \$8,000 to \$12,000: Frederick B. Jennings \$1,000 to \$20,000 TTRONE—\$96,000 Name not given 20,360 \$5,000 to \$8,000: Joseph C. Stine 1 claim 2,500 2 \$1,000 claims 2,000 UNION CITY—\$39,000  \$8,000 to \$12,000: Llavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000 Name not given 14,652 \$5,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$10,000: 2 names not given 20,000	2 \$1,000 claims 2,556	
Name not given		
THONESTA—\$18,000 Engineer 5,037 Proprietor 2,063 1 claim 2,013 TOWANDA—\$69,000 Name not given 10,014 3,000 to \$5,000: 2 names not given 10,000 1 claim 2,011 3 \$1,000 claims 3,117 TROUT RUN—\$16,000 Physician 11,048 1 claim 1,000 TROY—\$16,000 \$5,000 to \$8,000: George N. McClur		
Engineer 5,037 Proprietor 3,063 1 claim 2,013 TOWANDA—\$69,000 Name not given 24,500 Housewife 10,014 \$3,000 to \$5,000: 2 names not given 10,000 1 claim 2,011 \$3,000 to \$10,000 1 claim 2,011 \$3,000 claims 3,117 TROUT RUN—\$16,000 Physician 11,045 1 claim 1,000 TROY—\$16,000 \$5,000 to \$5,000: George N. McClure \$3,000 to \$5,000: Joseph H. Preston TUNKHANNOCK—\$57,000 \$15,000 to \$20,000: Archie W. Sherwood \$8,000 to \$12,000: Prederick B. Jennings \$5,000 to \$2,000: Prederick B. Jennings \$5,000 to \$8,000: Physician, Farmer 13,186 2 \$2,000 claims 4,001 TYRONE—\$96,000 Name not given 20,360 \$5,000 to \$8,000: Joseph C. Stine 1 claim 2,500 2 \$1,000 claims 2,000 UNION CITY—\$39,000 \$8,000 to \$12,000: Clarence B. Crooker; Manufacture 1 claim 2,000 UNIONTOWN—\$159,000 Name not given 14,652 \$5,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000 Name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Loyd H. Smith; 1 name not given 19,433		*
TOWANDA	Engineer 5.037	3
Ciaim	Proprietor 3,000	
Name not given	1 claim 2,013	
Housewife 10,014 3,000 to \$5,000: 2 names not given 10,000 1 claim 2,011 3 \$1,000 claims 3,117 TROUT RUN—\$16,000 Physician 11,048 1 claim 1,000 TROY—\$16,000 \$5,000 to \$8,000: George N. McClure \$3,000 to \$8,000: Joseph H. Preston TUNKHANNOCK—\$57,000 \$15,000 to \$20,000: Archie W. Sherwood \$15,000 to \$12,000: Frederick B. Jennings \$5,000 to \$12,000: Physician, Farmer 13,186 2 \$2,000 claims 4,001 TYRONE—\$96,000 Name not given 2,050 2 \$1,000 claims 2,000 2 \$1,000 claims 2,000 2 \$1,000 claims 2,000 2 \$1,000 claims 2,000 UNION CITY—\$39,000 S,000 to \$12,000: Lavergne J. Everett 2 \$1,000 claims 2,000 VINONTOWN—\$159,000 Name not given 14,652 \$5,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000 Name not given 19,433 3,000 to \$12,000: Loyd H. Smith; 1 name not given 19,433 3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 3,000 to \$10,000: 2 names not given 20,000 Norder 19,432 VIPPER DARBY—\$47,000 \$8,000 to \$12,000: 2 names not given 20,000 Norder 20,000		
not given 10,000   claim 2,011   3 \$1,000 claims 3,117   TROUT RUN-\$16,000   Physician 11,048   claim 1,000   TROY-\$16,000   \$5,000 to \$8,000: George N. McClure \$3,000 to \$5,000: Joseph H. Freston   TUNKHANNOCK-\$57,000   \$15,000 to \$20,000: Archie W. Sherwood   \$8,000 to \$12,000: Frederick B. Jennings \$5,000 to \$12,000   Framer 13,186   2 \$2,000 claims 4,001   TYRONE-\$96,000   Name not given 20,360   \$5,000 to \$8,000: Joseph C. Stine   claim 2,500   2 \$1,000 claims 2,000   WINION CITY-\$39,000   \$8,000 to \$12,000: Clarence B. Crooker; Manufacturer 2,07,82   \$1,000 claims 2,000   UNION CITY-\$39,000   Name not given 19,433   3,000 to \$5,000: John J. O'Neili, Merchant; 1   name not given 19,433   3,000 to \$5,000: Lloyd H. Smith; 1 name not given   7,000   3 \$2,000 claims 6,000   1 claim 19,433   3,000 to \$5,000: Lloyd H. Smith; 1 name not given   7,000   3 \$2,000 claims 6,000   1 claim 19,433   3,000 to \$5,000: Lloyd H. Smith; 1 name not given   7,000   3 \$2,000 claims 6,000   1 claim 19,433   3,000 to \$10,000: 2 names   0,732   UPPER DARBY-\$47,000   \$8,000 to \$12,000: 2 names   not given 20,000   3,000 to \$12,000: 2 names   not given 20,0	Name not given 24,500 Housewife 10,014	E
1 claim	not given 10,000	\$
TROUT RUN—\$16,000 Physician 11,048 1 claim 1,000 TROY—\$16,000 S\$,000 to \$8,000 George N. M.CUre \$3,000 to \$5,000 Joseph H. Freston TUNKHANNOCK—\$57,000 \$15,000 to \$20,000 Archie W. Sherwood \$8,000 to \$12,000 Frederick B. Jennings \$5,000 to \$12,000 Physician, Farmer 13,186 2 \$2,000 claims 4,001 TYRONE—\$96,000 Name not given 20,360 \$5,000 to \$8,000 Joseph C. Stine 1 claim 2,500 2 \$1,000 claims 2,000 UNION CITY—\$39,000 \$8,000 to \$12,000 Clarence B. Crooker; Manufacture J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000 Name not given 19,433 \$3,000 to \$5,000 Lloyd H. Smith; 1 name not given 19,433	1 claim 2,011	
Physician		
1 claim 1,000  TROY—\$16,000  \$5,000 to \$8,000: George N. McClure  \$3,000 to \$5,000: Joseph H. Preston  TUNKHANNOCK—\$57,000  \$15,000 to \$20,000: Archie  W. Sherwood  \$8,000 to \$12,000: Frederick B. Jennings  \$5,000 to \$8,000: Physician, Farmer 13,186  \$2,000 claims 4,001  TYRONE—\$96,000  Name not given 20,360  \$\$1,000 claims 2,000  UNION CITY—\$39,000  UNION CITY—\$39,000  UNION CITY—\$39,000  UNION CITY—\$439,000  UNION CITY—\$439,000  UNION CITY—\$439,000  UNION CITY—\$439,000  UNIONTOWN—\$159,000		1
\$5,000 to \$8,000: George N. McClure \$3,000 to \$5,000: Joseph H. Freston TUNKHANNOCK—\$57,000 \$15,000 to \$20,000: Archie W. Sherwood \$15,000 to \$12,000: Frederick B. Jennings \$5,000 to \$8,000: Physician, Farmer 13,186 \$2 \$2,000 claims 4,001 TYRONE—\$96,000 Name not given 2,000 \$1,000 to \$12,000: Clarence B. Crooker; Manufacturer 2,000 to \$12,000 claims 2,000 WINION CITY—\$39,000 Name not given 14,652 \$1,000 claims 2,000 \$1,000 to \$12,000: Llovergne J. Everett 2 \$1,000 claims 2,000 \$1,000 to \$15,000 to \$10,000 H. Smith; 1 name not given 19,433 \$1,000 to \$10,000 H. Smith; 1 name not given	1 claim 1,000	
McClure \$3,000 to \$5,000: Joseph H. Preston TUNKHANNOCK—\$37,000 \$15.000 to \$20,000: Archie W. Sherwood \$8,000 to \$12,000: Frederick B. Jennings \$5,000 to \$8,000: Physician, Farmer 13,186 2 \$2,000 claims 4,001 TYRONE—\$96,000 Name not given 2,500 \$5,000 to \$8,000: Joseph C. Stine 1 claim 2,500 UNION CITY—\$39,000 UNION CITY—\$39,000 UNION CITY—\$39,000 UNION CITY—\$39,000 UNION CITY—\$39,000 Lavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000 U		
\$3,000 to \$5,000: Joseph H. Preston TUNKHANNOCK—\$37,000 \$15,000 to \$20,000: Archie W. Sherwood \$8,000 to \$12,000: Frederick B. Jennings \$5,000 to \$8,000: Physician, Farmer	\$5,000 to \$8,000; George N.	N
TUNKHANNOCK—\$57,000 \$15,000 to \$20,000: Archie W. Sherwood \$8,000 to \$12,000: Frederick B. Jennings \$5,000 to \$8,000: Physician, Farmer	\$3,000 to \$5,000: Joseph H.	
\$15,000 to \$20,000: Archie W. Sherwood \$8,000 to \$12,000: Frederick B. Jennings \$5,000 to \$8,000: Physician, Farmer		١.
\$8,000 to \$12,000: Frederick B. Jennings \$5,000 to \$8,000: Physician, Farmer	\$15,000 to \$20,000: Archie	
\$5,000 to \$8,000: Physician, Farmer	\$8,000 to \$12,000: Fred- erick B. Jennings	\$
2 \$2,000 claims	\$5,000 to \$8,000: Physician,	
TYRONE—\$96,000  Name not given 20,360 \$5,000 to \$8,000: Joseph C. Stine 1 claim 2,500 2 \$1,000 claims 2,000 WINION CITY—\$39,000 \$8,000 to \$12,000: Clarence B. Crooker; Manufacturer 20,782 \$3,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000  Name not given 14,652 \$5,000 to \$3,000: John J. O'Neili, Mer ch an t; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 3 \$2,000 claims 6,000 1 1 claim 1,046 Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$8,000 to \$12,000: 2 names not given 20,000 \$\$,000 to \$12,000: 2 names not given 20,000	Farmer	4
Name not given 20,360 \$ \$5,000 to \$8,000: Joseph C. Stine 1 claim 2,500 VINION CITY—\$39,000 E \$8,000 to \$12,000: Clarence B. Crooker; Manufacturer N. 20,782 \$ \$3,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 VINIONTOWN—\$159,000 VINIONTOWN—\$159,000 VINIONTOWN—\$159,000 John J. O'Neill; Merchant; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 \$12,000 Claims 6,000 1 claim 1,046 claims 6,000 1 claim 1,046 Industrial: Co. No. 9, 37 claims 6,732 VPPER DARBY—\$47,000 N. \$5,000 to \$12,000: 2 names not given 20,000 \$		
\$5,000 to \$8,000: Joseph C. Stine 1 claim		
Calaim	\$5,000 to \$8,000: Joseph C.	
2 \$1,000 claims 2,000 NION CITY—\$39,000 \$8,000 to \$12,000: Clarence B. Crooker; Manufacturer 20,782 \$3,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000 Name not given 14,652 \$5,000 to \$3,000: John J. O'Neill; Merchant; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 \$3 \$2,000 claims 6,000 1 claim 1,046 Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$\$,000 to \$12,000: 2 names not given 20,000 \$\$,		1
UNION CITY—\$39,000 \$8,000 to \$12,000: Clarence B. Crooker; Manufacturer 20,782 \$3,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims	2 \$1,000 claims 2,000	3
\$8,000 to \$12,000: Clarence B. Crooker; Manufacturer \$2,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 UNIONTOWN—\$159,000  Name not given 14,652 \$5,000 to \$8,000: John J. O'Neill; Merchant; 1 name not given 19,433 \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 3 \$2,000 claims 6,000 1 claims 6,000 1 claims 6,732 UPPER DARBY—\$47,000 \$\$,000 to \$12,000: 2 names not given 20,000		
B. Crooker; Manufacturer 20,782 \$ \$3,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims 2,000 \$ UNIONTOWN—\$159,000 \$ Name not given 14,652 \$ \$5,000 to \$3,000: John J. O'Neili Merch an t; 1 name not given 19,433 \$ \$3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 \$ \$2,000 claims 6,000 1 claims 6,000 1 claims 6,732 UPPER DARBY—\$47,000 \$ \$8,000 to \$12,000: 2 names not given 20,000 \$		N
\$3,000 to \$5,000: Lavergne J. Everett 2 \$1,000 claims	B. Crooker: Manufacturer	
2 \$1,000 claims	\$3,000 to \$5,000: Lavergne	
UNIONTOWN—\$159,000  Name not given	2 \$1,000 claims 2,000	\$
Name not given	UNIONTOWN-\$159,000	
O'Neill; Merchant; 1 name not given. 19,433 3,000 to \$5,000: Lloyd H. Smith; 1 name not given 7,000 3 \$2,000 claims. 6,000 1 claim 1,046 Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$\$,000 to \$12,000: 2 names not given. 20,000	Name not given 14,652	
name not given 19,433 N \$3,000 to \$5,000: Lloyd H. Smith; I name not given 7,000 \$ \$2,000 claims 6,000 1 1 claim 1,046 Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$\$,000 to \$12,000: 2 names not given 20,000	\$5,000 to \$8,000: John J.	P
Smith; 1 name not given 7,000 3 \$2,000 claims 6,000 1 claims 1,046 2 Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$\$,000 to \$12,000: 2 names not given 20,000	name not given 19.433	
Smith; 1 name not given 7,000 3 \$2,000 claims 6,000 1 claims 1,046 2 Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$\$,000 to \$12,000: 2 names not given 20,000	\$3,000 to \$5,000: Lloyd H.	
1 claim	Smith; 1 name not given	\$
1 claim	3 \$2,000 claims 6,000	1
Industrial: Co. No. 9, 37 claims 6,732 UPPER DARBY—\$47,000 \$8,000 to \$12,000: 2 names not given 20,000	1 claim 1,046	2
### UPPER DARBY—\$47,000	Industrial: Co. No. 9, 37	
\$8,000 to \$12,000: 2 names not given 20,000	UPPER DARBY—\$47.000	N
not given 20,000		
1 claim	not given 20,000	1
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E NATIONAL UNDERWI	RITER—INSURANCE PRE
VANDERGRIFT—\$00,000	WEST CHESTER-\$125,000
H John Kuhns 31 000	Nurseryman 5,968
Merchant 10.579	\$3,000 to \$5,000: 3 names
Merchant 10,579 \$3,000 to \$5,000: Thomas J.	not given 11,000
Toy	3 \$2,000 claims 6,685 2 \$1,000 claims 2,000
3 \$1,000 claims 3,315	
VILLA NOVA-\$89,000	WESTFIELD-\$48,000
Name not given 40,000	\$20,000 to \$25,000: Basil E.
Retired 14,146	Trowbridge
Manufacturer 10,624	\$5,000 to \$8,000: Winfred W. Marsh
Banker 3,011	1 claim 2.047
WARREN-\$14,000	1 claim 2,047 1 claim 1,000
\$5,000 to \$8,000: 2 names	WEST PITTSTON-\$70,000
not given 14,000 \$3,000 to \$5,000: Stella A. Schuler; 1 name not	\$3 000 to \$5 000 3 names
Schuler: 1 name not	not given 9,066 2 \$2,000 claims 4,000 1 claim 1,000
given b.000	2 \$2,000 claims 4,000
8 \$1,000 claims 8,000	1 claim 1,000
WASHINGTON-\$320,000	WEST READING-\$62,000
Name not given 50,000	Charles W. Titlow 35,660
	WILKES BARRE—
Name not given 19,140	\$1,252,000
\$8,000 to \$12,000: John A.	
Schaulis, Boyd H. Mc-	John B. Wolfe 60,000 Name not given 59,216
\$5,000 to \$8,000: John L.	\$25,000 to \$30,000: J. J.
Name not given	Inman
	\$20,000 to \$25,000: Edward
\$3,000 to \$5,000: 3 names not given 13,522	B. Carr
not given 13,522	cist Florist 2 Retired:
5 \$2,000 claims 10,000 4 \$1,000 claims 4,000	3 names not given 72,390
WATSONTOWN-\$21,000	8.000 to \$12,000: Edward B. Carr \$8,000 to \$12,000: Pharma- cist, Florist, 2 Retired; 3 names not given 72,390 \$5,000 to \$8,000: W. A. Reichard; 2 Retired, Lumberman, Grocer 29,917
	Reichard; 2 Retired,
Engineer 6,052 \$3,000 to \$5,000; Wm. A.	\$3,000 to \$5,000: Leander H.
Robbins	Desett-shalls Colormons 0
1 claim 2,000	names not given 50,004
WAYNE-\$367,000	names not given 50,004 20 \$2,000 claims 40,000 22 \$1,000 claims 22,500 Industrial: Co. No. 8, 127 claims 32,116
Name not given 194 110	22 \$1,000 claims 22,500
Executive 50,372	Industrial: Co. No. 8, 127
Name not given 50,000	
Executive	WILKINSBURG—\$348,000
keeper; 1 name not given	Name not given 23,000
Reeper, 1 hame not given	\$15,000 to \$20,000: F. C. Al-
\$3,000 to \$5,000: I. Walter	brecht
Conner: 1 name not given	\$8 000 to \$12 000: John G.
	Name not given 15,000 \$8,000 to \$12,000: John G. Miles; 2 names not given
WAYNESBORO—\$75,000	\$5,000 to \$8,000: Samuel B.
Retired 10,083	\$5,000 to \$8,000: Samuel B.
Name not given 5,000 WAYNESBURG—\$42,000	Gardner
WAYNESBURG-\$42,000	\$3,000 to \$5,000: 2 names not given 8,000
\$3,000 to \$5,000: David W.	8 \$2,000 claims 16,000
Fox, LeMoyne Hoge 10,000 1 claim 2,000	5 \$1,000 claims 5,000
2 \$1,000 claims 2,000	WILLIAMSBURG-\$106,000
WELLSBORO-\$76,000	
Name not given 10,000	Name not given 33,000
Name not given 6 925	Industrial: Co. No. 9, 239
Name not given 6,925 \$3,000 to \$5,000: 5 names	1 claim 1,003 Industrial: Co. No. 9, 239 claims 52,244
not given 23,168	WILLIAMSPORT-\$980,000
4 \$2,000 claims 8,000	Wm. P. Beeber485,000
4 \$1,000 claims 4,000	Attorney 32,000
	Attorney
	\$8,000 to \$12,000; Robert F.
	Trainer: 2 names not

00	Nurseryman 5,968	KHODE
79	Nurseryman 5,968 \$3,000 to \$5,000: 3 names not given 11,000	Total Payments in State
15	3 \$2,000 claims 6,685 2 \$1,000 claims 2,000 WESTFIELD—\$48,000	Increase in Payments in 19 Percentage of Increase
00	\$20,000 to \$25,000: Basil E.	Dark in Dayments among
46	Trowbridge	Rank in Payments among
24	\$5,000 to \$8,000: Winfred W. Marsh	Rank in Population
	1 claim 2,047 1 claim 1,000	Payments Per Capita
00	WEST PITTSTON—\$70,000	AUBURN-\$74,000
	\$3,000 to \$5,000: 3 names not given 9,066 2 \$2,000 claims 4,000	
00	2 \$2,000 claims 4,000	Name not given 56,000 Name not given 6,000
00	1 claim 1,000	Name not given 4,185 1 claim 1,500
00	WEST READING—\$62,000 Charles W. Titlow 35,660	BARRINGTON-\$60,000
30	WILKES BARRE—	\$3,000 to \$5,000: 2 names
40	\$1,252,000	\$3,000 to \$5,000: 2 names not given 8,000
	John B. Wolfe 60,000	2 \$2,000 claims 4,019
00	John B. Wolfe 60,000 Name not given 59,216 \$25,000 to \$30,000: J. J.	CRANSTON—\$130,000
	\$25,000 to \$30,000: J. J. Inman	Name not given 8,000 \$3,000 to \$5,000: 2 names
64	\$20,000 to \$25,000; Edward	not given 8.668
	B. Carr	3 \$2,000 claims 6,000 3 \$1,000 claims 3,000
00	B. Carr \$8,000 to \$12,000: Pharma- cist, Florist, 2 Retired;	CENTRAL FALLS-\$18,000
00	3 names not given 72,390 \$5,000 to \$8,000; W. A. Reichard; 2 Retired, Lumberman, Grocer 29,917	Name not given 11,500
	Reichard: 2 Retired.	1 claim 2,500
52	Lumberman, Grocer 29,917	EDGEWOOD-\$84,000
	Purttachell: Selegment 9	Name not given 30,000
00	names not given 50,004	Name not given 20,000 \$8,000 to \$12,000: 2 names
	names not given 50,004 20 \$2,000 claims 40,000 22 \$1,000 claims 22,500 Industrial: Co. No. 8, 127 claims 32,116	not given 19,000 \$3,000 to \$5,000: 2 names
10 72	Industrial: Co. No. 8, 127	not given 8.000
00	claims 32,116	not given 8,000 1 claim 2,500
00	WILKINSBURG—\$348,000	NEWPORT—\$234,000
	Name not given 23,000 \$15,000 to \$20,000: F. C. Al-	Name not given 46,500 \$8,000 to \$12,000: Retired; 1 name not given 20,017 Name not given 7,000 \$3,000 to \$5,000: 4 names
02	brecht	1 name not given 20,017
	Name not given 15,000	Name not given 7,000
25	Name not given 15,000 \$8,000 to \$12,000: John G. Miles; 2 names not given	not given 16,240 5 \$2,000 claims 10,000 7 \$1,000 claims 7,000
	\$5,000 to \$8,000: Samuel B.	5 \$2,000 claims 10,000
83	\$5,000 to \$8,000: Samuel B.	
00	Gardner \$3,000 to \$5,000: 2 names	PAWTUCKET—\$843,000 \$25,000 to \$30,000: Charles
-	not given 8,000 8 \$2,000 claims 16,000	A. Roberts; 1 name not
00	5 \$1,000 claims 5,000	given 54.200
00	WILLIAMSBURG-\$106,000	Name not given 21,000 Name not given 14,673
	Name not given 33,000	Name not given 14,673 Name not given 10,000
00	1 claim	Name not given
25	claims 52,244	10 \$1,000 claims 10,000
68	WILLIAMSPORT-\$980,000	claims
00	Wm. P. Beeber485,000	PROVIDENCE-\$4,562,000
	Name not given 16,000	Name not given 200,000
	\$8,000 to \$12,000: Robert F.	Name not given 75,000
	Attorney	Name not given
	\$5,000 to \$8,000: 2 names	Name not given 54,000
	not given 12,460 \$3,000 to \$5,000: Morris L. Case, F. A. Field, James E. Logue; 8 names not	
	Case, F. A. Field, James	SOUTHC
	E. Logue; 8 names not	30011107
	17 \$2,000 claims 34,000	Total Payments in State
0	given	Decreases in Payments !-
5	WINDBER-\$70,000	Decreases in Payments in
	Name not given 10,000	Percentage of Decrease
	1 claim 2,000	Rank in Payments among

## Rank in Payments amou Rank in Population... Payments Per Capita. AUBURN-\$74,000 BARRINGTON-\$60,000 33,000 to \$5,000: 2 names not given ....... 8, 2 \$2,000 claims...... 4, CRANSTON-\$130,000 CENTRAL FALLS-\$18.0 NEWPORT-\$234,000 NEWPURA-Name not given...... 46, 18,000 to \$12,000: Retired; 1 name not given... 20, 7, PAWTUCKET-\$843,000 PAWTUCKET—\$843,000 \$25,000 to \$30,000: Charles A. Roberts; 1 name not given ... 54; Name not given ... 21,1 Name not given ... 14,1 Name not given ... 10,0 Name not given ... 6,8 \$ \$2,000 claims ... 16,6 10 \$1,000 claims ... 10,0 Industrial: Co. No. 1, 669 claims ... 150,7

9	States
	Name not given 50,000
00	Name not given 50,000 Name not given 50,000 Name not given 40,000
00	Name not given 50,000
85	Name not given 40,000
00	Name not given 40,000
	Name not given 39,899 Name not given 39,624
	Name not given 34,000
00	Name not given 34,000 Name not given 31,395
19	Name not given 30,000
	Name not given 30,000
	\$20,000 to \$25,000: Owner
00	of Garage; 4 names not given
68	given
00	\$15,000 to \$20,000: 2 names
00	not given 37,293 \$8,000 to \$12,000: Charles
0	Silvermen: Retired: 91
-	Silverman; Retired; 21 names not given238,794
00	\$5 000 to \$2 000. Charles F
00	Tompkins; Housewife, Financier, 2 Executives,
	Financier, 2 Executives,
00	Dry Goods Merchant; 6
00	names not given 74,478
	Dry Goods Merchant; 6 names not given 74,478 \$3,000 to \$5,000: Thomas
00	Dickinson; Storekeeper, Retired, Jeweler; 24
	Retired, Jeweler; 24
00	names not given113,899
00	names not given113,899 26 \$2,000 claims 52,000 82 \$1,000 claims 82,000
	Industrial: Co. No. 1, 1506
00	claims
	RIVERVIEW-\$12,000
17	
00	Name not given 10,000
40	TIVERTON—\$31,000
00	Name not given 25,000
00	2 \$1,000 claims 2,034
0.0	WARWICK-\$75,000
	Name not given 14,000
	1 claim 1,000
00	WEST WARWICK-\$93,000
00	
73	Name not given 26,000
00	Name not given 10,000 3 \$1,000 claims 3,000
000	Industrial: Co No 1, 201
00	Industrial: Co. No 1, 201 claims 42,948
00	WOONSOCKET-\$675,000
77	Morris Falk 67,500 \$8,000 to \$12,000: 2 names not given 20,000 to \$5,000: 5 names not given 18,316 \$4 \$1,000 claims 4,000 Industrial: Co. No. 1, 486 claims 116,314
	not given
00	\$3.000 to \$5.000 5 pames
00	not given
69	4 \$1,000 claims 4.000
	Industrial: Co. No. 1, 486
00	claims

## A New Deal for Underwriters

The two most important problems confronting the life underwriter today are

I. Whom to See.

2. What to Say.

Our Agency Department has recognized this need with the result that the man who enters the life insurance field today as our representative is equipped immediately with a practical solution of these two major problems.

If you contemplate entering the field of life underwriting you are invited to write us for particulars.

# REGON MUTUAL LIFE

Home Office: Portland, Oregon

"Pioneer Mutual Life Insurance Company West of the Rockies"

## Name not given..... 25,000 WYNCOTE—\$371,000 Name not given......300,000 Name not given......50,000 WYNNEWOOD-\$78,000 WYOMISSING—\$35,000 Name not given..... 20,000 1 claim ..... 2,000 1 claim ..... 1,000 WYOMISSING HILLS-\$13,000 Name not given..... 10,000 YARDLEY-\$37,000

Name not given...... 10,000 1 claim ...... 2,000 2 \$1,000 claims .... 2,000 WOODMERE-\$28,000

Total Payments in State	\$20,300,000
Decreases in Payments in	1933\$5,800,000
Percentage of Decrease.	
Rank in Payments among	States 36th
Rank in Population	
Payments Per Capita	\$12.30
ALCOLU-\$150,000	CADES-\$14,000
ALCOLU—\$150,000 Name not given108,000 Name not given36,492	\$3,000 to \$5,000: Wm. J
Name not given 36,492	Smiley, Ella J. Thomas

	at the same of the
LCOLU—\$150,000	CADES-\$14,000
me not given 108,000 me not given 36,492	Smiley, Ella J. Thomas
ANDERSON—\$141,000	1 claim 8,000 2,007
me not given 20,000 000 to \$12,000: 2 names oot given 19,435 000 to \$8,000: Farmer,	CAMDEN—\$42,000  Name not given 10,000 Farmer 3,003
otton Buyer 12,249 000 to \$5,000: James crowther, Alice K. Brown,	1 claim 1,000
rederic Wm. Nardin; 3 ames not given 23,815	CAMERON-\$17,000 \$8,000 to \$12,000; Edgar L.
2,000 claims 10,000 \$1,000 claims 9,000	McGowan 1 claim
lustrial: Co. No. 4, 60 laims 10,807	CHARLESTON—\$785,000
BAMBURG-\$41,000	Name not given 51,000
000 to \$5,000: Louis Cobetz	Name not given
\$2,000 claims 4,618 \$1,000 claims 3,000	\$12,000 to \$15,000: Mer- chant; 1 name not given
BEAUFORT-\$37,000	\$5,000 to \$8,000: 3 names
000 to \$12,000: John L. Vall; Housewife 22,060 claim 2,003 claim 1,005	not given 20,582 \$3,000 to \$5,000: Retired: 10 names not given. 42,655 11 \$2,000 claims 22,000
BELTON-\$35,000	12 \$1,000 claims 12,498
me not given 13,500 laim	Industrial: Co. No. 4, 278 claims
laims 10,079	CLOVER-\$27,000
DESTRUCTIVE TELESCOPE	80 000 to 810 000. T T Dura

\$5,000 to \$5,000: Edward E.

Dorman
\$3,000 to \$5,000: Samuel E.

Tinsley
1 claim 2,000
1 claim 1,000

1934 Edition		LIFE INSURANCE DIS	TI
SOUTH CAROLINA—Continued	NEWBERRY—\$74,000	\$5,000 to \$8,000: Hannibal	-
15 000 to \$20,000: Morris	\$15,000 to \$20,000: John M. Kinard	N. Forester; 1 name not given 14,500	8
C. Lumpkin, Realtor; 1	Name not given 10,000 \$3,000 to \$5,000: W. B. Wal-	Parrott, Dr. I. D. Davis,	
12,000 to \$15,000: Lazarus Levkoff, Charles M. Nin-	lace, Nathaniel Gist; Merchant; 1 name not	Jr.: I name not given 10,000	
inger; 3 names not given 68,173	given	1 claim	1
\$8,000 to \$12,000: Merchant; 1 name not given 20,687	9 \$1,000 claims 9,000	\$25,000 to \$30,000: George	
\$5,000 to \$8,000: Charles E.	ORANGEBURG-\$87,000	F. Rast Farmer 6,043 1 claim 2,000	I
Timmons 33,000 to \$5,000: Thaddeus W. Coleman, R. Rubin, Walter Sampson, Wm. R. Scarborough; 2 Retired; 4 names not given 42,641	\$8,000 to \$12,00: Police- man; 1 name not given		1
W. Coleman, R. Rubin, Walter Sampson, Wm. R.	\$3,000 to \$5,000: Police-	\$8,000 to \$12,000; Thaddeus	3
Scarborough; 2 Retired;	man; 1 name not given	Name not given 3,000	\$
		2 \$2,000 claims 4,005 2 \$1,000 claims 2,000	1 2
14 \$1,000 claims 14,000 Industrial: Co. No. 2, 12 claims 2,025	PAGELAND—\$23,000	TIMMONSVILLE—\$284,000	
Industrial: Co. No. 4, 186	\$8,000 to \$12,000: James E. Agerton	Shady M. Young168,000 Name not given100,000	\$
claims	\$3,000 to \$5,000: C. W. Arant	Name not given 7,217 3 \$1,000 claims 3,000	
claims 9,117	2 \$1,000 claims 2,004	UNION-\$134,000	
CROCKETVILLE—\$12,000 Name not given 10,000	Name not given 25,000	Manager	
parlington-\$47,000	7 \$2,000 claims 14,500 5 \$1,000 claims 5,000	Executive 15,087	
\$3,000 to \$5,000; Wm. M. Blackman; 1 name not	Industrial: Co. No. 4, 43	15 \$2.000 Claims 10.000	
given 8,000	SAINT MATTHEWS—	Industrial: Co. No. 4, 101	ľ
given	\$40,000	claims 28,112 WESTMINSTER—\$22,000	li
EASLEY-\$59,000	\$20,000 to \$25,000: Samuel M. Guess	\$8,000 to \$12,000: Jacob H.	li
\$20,000 to \$25,000: Clarence B. Hagood	1 claim 2,000 3 \$1,000 claims 3,000	Barnett 2 \$1,000 claims 2,188	I
Name not given6,972 2 \$2,000 claims4,522 1 claim1,000	SPARTANBURG—\$282,000	WILLIAMSTON—\$34,000	
1 claim 1,000	Name not given 45,887	Name not given 15,000 Name not given 5,000	1
EUTAWVILLE—\$12,000 Housekeeper 10,039	Name not given 45,500 Name not given 17,000	3 \$1,000 claims 3,000 WINSBORO—\$66,000	\$
FLORENCE—\$175,000	Name not given 15,000 \$5,000 to \$8,000: David E.	Name not given 12,500	1
\$20,000 to \$25,000: Henry P. Gasque	McCutchin \$3,000 to \$5,000: James F.	Name not given 6,500 \$3,000 to \$5,000: James E.	Ĩ
\$3,000 to \$5,000: Johanas Wm. Hoffmeyer, Richard	\$3,000 to \$5,000: James F. Claffey; Water Works Employee; 2 names not	McDonald 6 \$2,000 claims 12,000	
H. Farmer, Thaddeus W.	given	2 \$1,000 claims 2,000	\$
Jones; 1 name not given 15,320	8 \$1,000 claims 8,000	WOODWARD—\$39,000 \$15,000 to \$20,000:Wm. M.	
1 claim 2,000 7 \$1,000 claims 7,000	Industrial: Co. No. 2, 12 claims	Patrick; 1 name not given 34,000	\$:
Industrial: Co. No. 4, 57 claims	claims 41,437	YONGES ISLAND-\$17,000	N 5
Industrial: Co. No. 5, 40 claims 10,270	SPRINGFIELD—\$27,000	Farmer	3
GAFFNEY-\$176,000	\$8,000 to \$12,000: John S. Clark	YORK-\$59,000	N
W. C. Thomson116,000 \$8,000 to \$12,000: John W.	Name not given 8,000	Merchant 15.534	B
MacDowell; 1 name not	\$UMTER—\$90,000 \$8,000 to \$12,000: Eugene	not given 21,000	\$1
given 21,000 \$3,000 to \$5,000: Roland F.	\$8,000 to \$12,000: Eugene L. Witherspoon, Perry	Name not given 5,500 \$3,000 to \$5,000: 3 names	\$8
Mabry; Gardener 6,362 3 \$2,000 claims 6,478	Covert M. Brand 40,742	not given 10,019 3 \$1,000 claims 3,000	F
5 \$1,000 claims 5,000		3 11 1 11 1	
GREENVILLE—\$341,000 Name not given 36,652	SOUTHI	DAKOTA	ľ
\$15,000 to \$20,000: Claude Ramsaur	7.15	47 200 000	ı
\$8,000 to \$12,000: Silas L. McBee; 1 name not	Possessia Possessia	\$7,300,000 1933\$700,000	ı
given	Percentage of Decrease	17339%	ı
not given 13,000 \$3,000 to \$5,000: C. A. Mittell, Thomas A. Size-		States	ı
Mittell, Thomas A. Size- more, John S. Hunter, A.		36th	ı
J. Graham, I. C. Green;		\$10.55	ı
5 names not given 44,563 11 \$2,000 claims 22,600			ı
11 \$2,000 claims 22,600 12 \$1,000 claims 12,000 Industrial: Co. No. 2, 6	ABERDEEN-\$140,000	LEAD-\$50,000	ı
Industrial: Co. No. 4, 57	\$3,000 to \$5,000: C. R. Zim-	\$3,000 to \$5,000: 2 names not given 6,000	ı
claims	merman; 1 name not given 10,000	1 claim 2,000 2 \$1,000 claims 2,004	ı
claims 7,360	4 \$2,000 claims 8,000 5 \$1,000 claims 5,200	MADISON-\$28,000	ı
GREENWOOD—\$195,000 Name not given 86,105	ALCESTER—\$15,000	Name not given 4,000 2 \$2,000 claims 4,541	۱
Name not given 20,000 Name not given 10,000	\$3,000 to \$5,000: Gottlieb J. Valstad, Hans Westin; 1	3 \$1,000 claims 3,000 MARION—\$48,000	
	name not given 9,821 1 claim 1,008	Merchant 28,467	
2 \$2,000 claims. 4,000  \$\frac{1}{1},000 claims. 7,000  \$\text{ludustrial}: Co. No. 4, 67  \$\text{claims} 14,773  \$\text{ludustrial}: Co. No. 5, 25	CANTON—\$22,000	\$8,000 to \$12,000; Albert E. Hofer	ı
claims 14,773	Name not given 9,934 \$3,000 to \$5,000; Andrew	1 claim 2,000	
Industrial: Co. No. 5, 25 claims 7,318	Noyd	MITCHELL—\$146,000 Name not given 12,252	ı
HARTSVILLE-\$46,000	CENTERVILLE—\$16,000 Clerk 5,023	\$8,000 to \$12,000: James E. Williams	
13,000 to \$5,000: Matthew	Name not given 5.000	\$3 000 to \$5 000. Wm A	П

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Industrial: Co. No. 2, 12	PAGELAND—\$23,000	TIMMONSVILLE—\$284,000
Industrial: Co. No. 4, 186	A conton	Shady M. Young168,000 Name not given100,000
claims	\$3,000 to \$5,000: C. W. Arant	Name not given 7,217
claims 9,117	2 \$1,000 claims 2,004	3 \$1,000 claims 3,000 UNION—\$134,000
CROCKETVILLE—\$12,000	ROCK HILL-\$91,000	Manager 25,184
Name not given 10,000 DARLINGTON-\$47,000	Name not given 25,000 7 \$2,000 claims 14,500	Manager
\$3,000 to \$5,000: Wm. M.	7 \$2,000 claims 14,500 5 \$1,000 claims 5,000 Industrial: Co. No. 4, 43 claims 7,943	Name not given 6,000 5 \$2,000 claims 10,000 3 \$1,000 claims 3,000 Industrial: Co. No. 4, 101
Dlockman: 1 name not	claims 7,943	3 \$1,000 claims 3,000
given	SAINT MATTHEWS— \$40,000	Claims 20,112
EASLEY—\$59,000	\$20,000 to \$25,000: Samuel	WESTMINSTER—\$22,000 \$8,000 to \$12,000: Jacob H.
\$20,000 to \$25,000: Clarence	M. Guess 1 claim 2,000	Barnett
B. Hagood Name not given6,972	1 claim 2,000 3 \$1,000 claims 3,000	2 \$1,000 claims 2,188 WILLIAMSTON—\$34,000
2 \$2,000 claims 4,522 1 claim 1,000	SPARTANBURG—\$282,000 Name not given 45,887	Name not given 15,000
EUTAWVILLE—\$12,000	Name not given 45.500	Name not given 5,000 3 \$1,000 claims 3,000
Housekeeper 10,039	Name not given 17,000 Name not given 15,000 \$5,000 to \$8,000: David E.	WINSBORO—\$66,000
FLORENCE—\$175,000 \$20,000 to \$25,000: Henry P.	McCutchin	Name not given 12,500 Name not given 6,500 \$3,000 to \$5,000: James E.
Gasque	\$3,000 to \$5,000: James F. Claffey; Water Works	McDonald
\$3,000 to \$5,000: Johanas Wm. Hoffmeyer, Richard	Employee: 2 names not	6 \$2,000 claims 12,000 2 \$1,000 claims 2,000
H. Farmer, Thaddeus W. Jones; 1 name not given	given	WOODWARD-\$39,000
15.320	Industrial: Co. No. 2, 12	\$15,000 to \$20,000:Wm. M. Patrick; 1 name not
1 claim	Industrial: Co. No. 4, 201	given 34,000
Claims	claims 41,437	Farmer 11,500
Industrial: Co. No. 5, 40 claims 10,270	\$PRINGFIELD—\$27,000 \$8,000 to \$12,000; John S.	Name not given 3,000
GAFFNEY-\$176,000	Clark Name not given 8,000	YORK-\$59,000 Merchant 15.594
W. C. Thomson116,000 \$8,000 to \$12,000: John W.	SUMTER—\$90,000	Merchant
MacDowell; 1 name not given 21,000	\$8,000 to \$12,000: Eugene L. Witherspoon, Perry	not given 21,000 Name not given 5,500
\$3,000 to \$5,000: Roland F. Mabry; Gardener 6,362	Beattie, G. W. Bradford,	\$3,000 to \$5,000: 3 names not given 10,019 3 \$1,000 claims 3,000
3 \$2,000 claims 6,478 5 \$1,000 claims 5,000	Covert M. Brand 40,742	(3 \$1,000 claims 3,000
GREENVILLE-\$341,000		
Name not given 36,652 \$15,000 to \$20,000: Claude	SOUTH	DAKOTA
Ramsaur	Total Payments in State	\$7,300,000
\$8,000 to \$12,000: Silas L. McBee; 1 name not	Decrease in Payments in	1933\$700,000
\$5,000 to \$8,000: 2 names	Percentage of Decrease.	
not given 13,000 \$3,000 to \$5,000: C. A. Mittell, Thomas A. Size-	Rank in Payments among	States
	Rank in Population	
J. Graham, I. C. Green;	Rank in Population Payments Per Capita	
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 11 \$2,000 claims 22,600 12 \$1,000 claims 12,000	Payments Per Capita	36th \$10.55
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 11 \$2,000 claims	Payments Per Capita  ABERDEEN—\$140,000  Name not given 5,034	
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 Il \$2,000 claims. 22,600 Il \$4,000 claims. 12,000 Industrial: Co. No. 2, 6 claims 1,308 Industrial: Co. No. 4. 57	Payments Per Capita	36th \$10.55 LEAD—\$50,000 \$3,000 to \$5,000: 2 names not given 6,000
more, John S. Hunter, A. J. Graham, I. C. Green; § names not given. 44,563 Il \$2,000 claims. 22,600 Il \$1,000 claims. 12,000 Industrial: Co. No. 2, 6 claims 1,308 Industrial: Co. No. 4, 57 claims 1,3765 Industrial: Co. No. 5, 26	Payments Per Capita	36th \$10.55 LEAD—\$50,000 \$3,000 to \$5,000: 2 names not given 6,000
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 Il \$2,000 claims. 22,600 Il \$4,000 claims. 12,000 Industrial: Co. No. 2, 6 claims 1,308 Industrial: Co. No. 4. 57	Payments Per Capita  ABERDEEN—\$140,000  Name not given 5,034 \$3,000 to \$5,000: C. R. Zimmerman; 1 n a m e not given 10,000 4 \$2,000 claims 8,000 5 \$1,000 claims 5,200	36th \$10.55 LEAD \$50,000 \$3,000 to \$5,000: 2 names not given 6,000 1 claim 2,000 2 \$1,000 claims 2,004 MADISON \$28,000
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 il \$2,000 claims. 22,600 l2 \$1,000 claims. 12,000 ladustrial: Co. No. 2, 6 claims 1,308 ladustrial: Co. No. 4, 57 claims 13,765 ladustrial: Co. No. 5, 26 claims 7,360 GREENWOOD—\$195,000 Name not given. 86,105	Payments Per Capita  ABERDEEN—\$140,000  Name not given 5,034 \$3,000 to \$5,000: C. R. Zimmerman; 1 n am e not given 10,000 4 \$2,000 claims 5,000  ALCESTER—\$15,000  3 000 to \$5,000 cottlieb J.	36th \$10.55 LEAD \$50,000 \$3,000 to \$5,000: 2 names not given 6,000 1 claim 2,000 2 \$1,000 claims 2,004 MADISON \$28,000
more, John S. Hunter, A.  J. Graham, I. C. Green; 5 names not given. 44,563 il \$2,000 claims. 22,600 l2 \$1,000 claims. 12,000 ladustrial: Co. No. 2, 6 claims 1,308 ladustrial: Co. No. 4, 57 claims 1,3765 ladustrial: Co. No. 5, 26 claims 7,360 GREENWOOD—\$195,000 Name not given. 86,105 Name not given. 20,000 Name not given. 10,000	Payments Per Capita  ABERDEEN—\$140,000  Name not given 5,034 \$3,000 to \$5,000: C. R. Zimmerman; 1 n am e not given 10,000 4 \$2,000 claims 5,000  ALCESTER—\$15,000  3 000 to \$5,000 cottlieb J.	36th \$10.55 LEAD—\$50,000 \$3,000 to \$5,000: 2 names not given 6,000 1 claim 2,000 2 \$1,000 claims 2,004 MADISON—\$28,000 Name not given 4,000 2 \$2,000 claims 4,541 3 \$1,000 claims 3,000 MARION—\$48,000
more, John S. Hunter, A.  J. Graham, I. C. Green; 5 names not given. 44,563 il \$2,000 claims. 22,600 l2 \$1,000 claims. 12,000 ladustrial: Co. No. 2, 6 claims 1,308 ladustrial: Co. No. 5, 26 claims 1,3765 ladustrial: Co. No. 5, 26 claims 9,7360 GREENWOOD—\$195,000  Name not given. 86,105 Name not given. 20,000 Name not given. 10,000 Altorney 3,020 2 \$2,000 claims 4,000	Payments Per Capita  ABERDEEN—\$140,000  Name not given	36th
more, John S. Hunter, A.  J. Graham, I. C. Green; 5 names not given. 44,563 Il \$2,000 claims. 22,500 Il \$1,000 claims. 12,000 Industrial: Co. No. 2, 6 claims 13,765 Industrial: Co. No. 5, 26 claims 7,580 GREENWOOD—\$195,000 Name not given. 86,105 Name not given. 10,000 Attorney 3,020 2 \$2,000 claims 4,000 \$1,000	Payments Per Capita  ABERDEEN—\$140,000  Name not given	36th
more, John S. Hunter, A. J. Graham, I. C. Green; § names not given. 44,563 il \$2,000 claims. 22,600 li \$1,000 claims. 12,000 ladustrial: Co. No. 2, 6 claims 1,308 ladustrial: Co. No. 5, 26 claims 1,3765 ladustrial: Co. No. 5, 26 claims 2,3765 ladustrial: Co. No. 5, 26 claims 1,3765 ladustrial: Co. No. 6, 27 claims 1,000 claims 1,000 ladustrial: Co. No. 4, 67 claims 1,4773 ladustrial: Co. No. 4, 67 claims 1,4773 ladustrial: Co. No. 5, 25	Payments Per Capita	36th
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more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 il \$2,000 claims. 22,600 l2 \$1,000 claims. 12,000 ladustrial: Co. No. 2, 6 claims 1,308 ladustrial: Co. No. 4, 57 claims 7,360 GREENWOOD—\$195,000 Mane not given. 26,000 Mane not given. 26,000 Mane not given. 20,000 Mane not given. 10,000 Altorney 3,020 23,000 claims. 7,000 ladustrial: Co. No. 4, 67 claims 7,318 HARTSVILLE—\$46,000 H.000 claims. 7,318 HARTSVILLE—\$46,000 H.000 claims. 4,000 11,000 claims. 3,085 KERSHAW—\$33,000 12,000 claims. 3,085 KERSHAW—\$33,000 13,000 claims. 3,000 LAMAR—\$27,000 R.000 to \$5,000: Martin L. ROPET ROPE	Payments Per Capita   ABERDEEN—\$140,000     Name not given	36th   \$10.55
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 il \$2,000 claims. 22,600 li \$1,000 claims. 12,000 lidustrial: Co. No. 2, 6 claims 1,308 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 25 claims 1,4,000 lattoracy 3,020 22,000 claims 1,000 ldustrial: Co. No. 4, 67 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,5,000: Matthew W. Byrd, Edwin P. New- som: Banker & Farmer som: Banker & Farmer som: Banker & Farmer som: Banker & Farmer som: 11,000 ldings 3,000: 3 names not given 12,000 ldustrial: Co. No. 5,000 LAURENS—\$45,000 kme not given 18,500 kme not given 18,500 kme not given 1,000 MANNING—\$40,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 15,000 llood to 315,000: Thomas B. Mopros	Payments Per Capita   ABERDEEN—\$140,000     Name not given	36th   \$10.55
more, John S. Hunter, A. J. Graham, I. C. Green; 5 names not given. 44,563 il \$2,000 claims. 22,600 li \$1,000 claims. 12,000 lidustrial: Co. No. 2, 6 claims 1,308 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 26 claims 1,3765 ldustrial: Co. No. 5, 25 claims 1,4,000 lattoracy 3,020 22,000 claims 1,000 ldustrial: Co. No. 4, 67 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,73 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,4,000 ldustrial: Co. No. 5, 25 claims 1,5,000: Matthew W. Byrd, Edwin P. New- som: Banker & Farmer som: Banker & Farmer som: Banker & Farmer som: Banker & Farmer som: 11,000 ldings 3,000: 3 names not given 12,000 ldustrial: Co. No. 5,000 LAURENS—\$45,000 kme not given 18,500 kme not given 18,500 kme not given 1,000 MANNING—\$40,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 28,000 kme not given 15,000 llood to 315,000: Thomas B. Mopros	Payments Per Capita   ABERDEEN—\$140,000     Name not given	36th   \$10.55

69		STRIBUTIONS NUMBER	S
Carroll, John V. Dorst; Merchant; 4 names not given	VOLGA—\$31,000  Name not given	\$5,000 to \$8,000: Salesman;  1 name not given 11,790 \$3,000 to \$5,000: Mrs. Jennie  I. Geis, John Mundt, Al- fred J. Stone, Herbert C. E. Meyer; Farmer; 5 names not given 40,216 13 \$2,000 claims 26,000 12 \$1,000 claims 12,000  SPEARFISH—\$22,000  Banker 7,422 Name not given 4,425 1 claim 2,518 1 claim 2,518 1 claim 1,000  SUMMIT—\$17,000  \$3,000 to \$5,000: Olaf Melby 1 claim 2,444 2 \$1,000 claims 2,444 2 \$1,000 claims 2,442  VERMILLION—\$32,000  \$8,000 to \$12,000: Frank C. Hron	
4 \$1,000 claims 4,000 Industrial: Co. No. 6, 44 claims 7,113 CLEVELAND—\$126,000	ESSEE	TENN	
Howard M. Mills 65,646 \$3,000 to \$5,000: George M. Gooch 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 Industrial: Co. No. 2, 5 claims 470 Industrial: Co. No. 12. 423 CLIFTON—\$12,000 \$5,000 to \$8,000: Edward M. Culp Name not given 3,000	\$43,800,000 933 \$1,400,000 3% States 20th 18th \$16.80	Increase in Payments in 19 Percentage of Increase Rank in Payments among Rank in Population Payments Per Capita	
CLINTON—\$17,000 \$5,000 to \$8,000: Cleve Daugherty Physician 3,116 COLLIERVILLE—\$49,000 Name not given 2,000 Retired 7,023 1 claim 2,000 COLLUMBIA—\$69,000 4 \$2,000 claims 5,500 3 \$1,000 claims 5,500 Industrial: Co. No. 6, 99 claims 12,078	CENTERVILLE—\$23,000 \$5,000 to \$8,000: James C. Hobbs Name not given	\$12,000 to \$15,000: George L. Ray 1 claim	
1 cla CC 4 \$2 3 \$1 Indu cla CC	1 claim 2,000 1 claim 1,000 CHARLESTON—\$42,000 Kins C. Hooper 30,000 Name not given 10,000 CHATTANOOGA—\$1,933,000 John G. Pope 214,444	\$12,000 to \$15,000: H. E. Cairtrill BRISTOL—\$90,000 \$12,000 to \$15,000: John H. Faucette	

## STRENGTH!

| Name not given | 10,000 | 5 22,000 claims | 10,000 | 3 31,000 claims | 3,000 | 3 31,000 claims | 3,000 | BRITTS LANDING—\$11,000 | Mame not given | 10,000 | BROWNSVILLE—\$72,000 | \$12,000 to \$15,000 to \$15,000 to \$15,000 to \$15,000 to \$15,000 to \$15,000 to \$15,000 to \$15,000 to \$15,000 to \$10,000

The Story in One Word of the Provident's **Financial Condition** 

\$1.37 OF ASSETS FOR **EVERY \$1.00 OF LIABILITY** 

More than 46 years in business. Rated "A" (excellent) each year, including 1934, by the Alfred M. Best Company. Doing business in 34 states, the District of Columbia and the Province of British Columbia in Canada.

## THE PROVIDENT

LIFE AND ACCIDENT INSURANCE COMPANY

Chattanooga, Tennessee

	1
TENNESSEE—Continued	11 \$1,000 claims Industrial: Co. No. 2
Name not given 20,517	claims
Name not given 20,517 \$12,000 to \$15,000: Orren B. Rice; 1 name not given	Industrial: Co. No. 5, claims
\$5,000 to \$8,000: Egbert H.	Industrial: Co. No. 6, claims
McFaddeu	Industrial: Co. No. 12
\$3,000 to \$5,000: Richard T. Somervell, Warner A. Menefee; Farmer, Judge;	KINGSTON-\$67,000
Menefee; Farmer, Judge; 1 name not goven 15,524	Ralph B. Nerrgaard \$8,000 to \$12,000: Farm
1 claim 2,024 7 \$1,000 claims 7,000	1 name not given
DYERSBURG—\$76,000	ANUXVILLE-\$1,217,0
\$3 000 to \$5 000: Albert TC	Name not given Name not given Daniel M. Chambliss
	Daniel M. Chambliss
Industrial: Co. No. 5, 10	Name not given
claims 2,863 ELIZABETHTON—\$42,000	1 \$25 000 to \$20 000. Don't
Name not given 10,000	1 name not given
ELLENDALE-\$17,000	not given
Name not given 6,000 \$3,000 to \$5,000: Wm. B.	Riley; 2 names
Beaty 6,000	\$8,000 to \$12,000: Joseph Lyon; Manager; 3 na:
1 claim 2,028 ETOWAH—\$28,000	Lyon; Manager; 3 nam
\$5,000 to \$8,000: Milner	s5,000 to \$8,000: Ruby
Seargeant \$3.000 to \$5.000: Amanda A	Roach; Undertaker, Mager; 4 names
\$3,000 to \$5,000: Amanda A. Jennings; 2 names not	\$3,000 to \$5,000: Mich
given 10,745 1 claim 2,000	R. Grace, James Lutti John C. Webb; Pro
FALL BRANCH-\$14,000	etor, Road Contrac Architect; 13 names
\$5,000 to \$8,000: James E. Barnes	given
1 claim 2,000	19 \$2,000 claims 20 \$1,000 claims Industrial: Co. No. 2,
FAYETTEVILLE—\$59,000 Name not given 18,000	Industrial: Co. No. 2, claims
	Industrial: Co. No. 5,
Industrial: Co. No. 5, 15	Industrial: Co. No. 6,
GALLATIN—\$55,000	Industrial: Co. No. 12
Name not given 18,000	LA FOLLETE-\$28,000
Name not given 18,000 \$3,000 to \$5,000: 3 names not given 12,000	Name not given \$3,000 to \$5,000: 2 name not given
1 claim 2,500 6 \$1,000 claims 6,000	not given
GREENEVILLE—\$54,000	1 claim
Name not given 6,000	LEWISBURG-\$88,000
\$2,000 claims 12,048 \$1,000 claims 4,000	\$20,000 to \$25,000: Bedfo M. Woods
HENDERSONVILLE— \$17,000	\$8,000 to \$12,000: Robert Armstrong; 2 names 1
Name not given 10,000	given
Name not given 5,000 HUMBOLDT—\$121,000	1 claim
Name not given 24.541	LEXINGTON—\$23,000
Name not given 20,000 Name not given 15,000	\$5,000 to \$8,000; James A
vame not given 10,000	thur Bobbitt
\$1,000 claims 2,000	3 \$1,000 claims
industrial: Co. No. 5, 6	LOOKOUT MOUNTAIN \$75,000
claims 1,793 HUNTINGDON—\$65,000	Wm. F. Stone
oseph T. Hester 55,000	Name not given
\$1,000 claims 2,000 JACKSON—\$193,000	1 claim
Name not given 22,680	Merchant
Dunn, James I. Martin: 1	1 claim
2 000 to \$5 000. Con To	MADISONVILLE—\$15,0 Proprietor
	\$3,000 to \$5,000: Joseph Crye
\$2,000 claims 8,000 2 \$1,000 claims 12,000 ndustrial: Co. No. 5, 7	MANCHESTER-\$18,000
ndustrial: Co. No. 5, 7 claims 3,177	\$3,000 to \$5,000: Wm.
ndustrial: Co. No. 6, 163	McCrea, R. A. Gosset Salesman
ndustrial: Co. No. 12 2,004	MARTIN-\$55,000
JASPER-\$31,000	\$25,000 to \$30,000: Joe
R. Hall	Prieto Name not given
	1 claim
JOHNSON CITY-\$320,000	MEMPHIS—\$4,200,000 Frederick M. McDonald 12
	Lloyd F. Layne 9
utomobile Dealer 15,645	Otto K. Steuwer

-		_
1	11 \$1,000 claims 11,100	IN
1		17
١	Industrial: Co. No. 2, 9 claims	N
ĺ		
1	Industrial: Co. No. 6 59	IN
ı	claims	\$
ı	Winderfall Co. 140, 12 200	
I	KINGSTON-\$67,000	N
1	Ralph B. Nerrgaard 42,000 \$8,000 to \$12,000: Farmer;	\$
1	1 name not given 18,612	
1	KNOXVILLE-\$1,217,000	\$
ı	Name not given 199 500	1
ı	Name not given 93,000	\$
ı	Name not given 55.124	
1	Name not given 40,054	
1	Daniel M. Chambliss. 91,500 Name not given	
I	1 name not given 52,104	-
ı	1 name not given 52,104 \$20,000 to \$25,000: 4 names	
ı	not given 95,350 \$12,000 to \$15,000: Jay M. Riley; 2 names not	
I	Riley; 2 names not	
ı	given 40,700	
1	given	
-		
1	\$5,000 to \$8,000: Ruby M. Roach: Undertaker, Man-	
1	Roach; Undertaker, Man- ager; 4 names not	
1	\$3 000 to \$5 000. Michael	
1	R. Grace, James Luttrell, John C. Webb; Propri- etor, Road Contractor, Architect; 13 names not	
	John C. Webb; Propri-	
	Architect: 13 names not	
	given 03,313	1
	19 \$2,000 claims 38,000 20 \$1,000 claims 20,000	
	19 \$2,000 claims 38,000 20 \$1,000 claims 20,000 Industrial: Co. No. 2, 25	
١,	Industrial: Co. No. 2, 26 claims	1
ľ	claims	
1	industrial: Co. No. o, 101	
1	claims	
1	LA FOLLETE—\$28,000	1
7		
4	20 000 to #F 000. 2 mmman	
1	not given	
í	claim	=
	LEWISBURG-\$88,000	
\$	20,000 to \$25,000: Bedford	
e	M. Woods 8,000 to \$12,000: Robert C.	\$5
	Armstrong; 2 names not	*0
	given 33,017	
1	claim 2,000	
3		
	LEXINGTON-\$23,000	\$3,
\$	5,000 to \$8,000: James Ar-	
1	thur Bobbitt claim 2,020	]
3	\$1,000 claims 3,000	-
	LOOKOUT MOUNTAIN-	
	\$75,000	1
V	Vm. F. Stone 38,571 [ame not given 24,500]	1
N	ame not given 7,500	
1	claim 1,000	50
	LYNNVILLE—\$19,000	45
M	[erchant 12,660	Ind
	claim 2 500	
1	claim 2,500	In
	MADISONVILLE—\$15,000	Ind
P	MADISONVILLE—\$15,000 Proprietor 7,051 3,000 to \$5,000: Joseph L.	In
P	claim	Ind
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 3,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000	Ind
P \$:	claim . 2,500  MADISONVILLE—\$15,000  roprietor	Ind Ind
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 3,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000 3,000 to \$5,000: Wm. M. McCrea, R. A. Gossett; Salesman 12,016	Inc. 1 \$5, \$3, \$3,
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 \$,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000 \$,000 to \$5,000: Wm. M. McCrea, R. A. Gossett; Salesman 12,016 claim 1,250	Ind Ind \$5, \$3, \$2
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 3,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000 3,000 to \$5,000: Wm. M. McCrea, R. A. Gossett; Salesman 12,016 claim 1,250 MARTIN—\$55,000	Ind Ind \$5, \$3, \$2
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 3,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000 3,000 to \$5,000: Wm. M. McCrea, R. A. Gossett; Salesman 12,016 claim 1,250 MARTIN—\$55,000 25,000 to \$30,000: Joe A. Prieto	Ind Ind \$5, \$3, \$2
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 3,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000 3,000 to \$5,000: Wm. M. McCrea, R. A. Gossett; Salesman 12,016 claim 1,250 MARTIN—\$55,000 25,000 to \$30,000: Joe A. Prieto ame not given 3,000	Inc. 1 \$5, \$3, \$2 1
P \$:	claim 2,500 MADISONVILLE—\$15,000 roprietor 7,051 3,000 to \$5,000: Joseph L. Crye MANCHESTER—\$18,000 3,000 to \$5,000: Wm. M. McCrea, R. A. Gossett; Salesman 12,016 claim 1,250 MARTIN—\$55,000 25,000 to \$30,000: Joe A. Prieto	Ind Ind \$5, \$3, \$2

E	NATIONAL UNDERW
No	me not given 55,548
AT-	me not given 55,548
	me not given 40,000
	me not given 38,019
Na	me not given 35,000
Dr	. David K. Sauls 30,000
Na	me not given 30,000
	,000 to \$30,000: Mer-
	chant; 1 name not
	riven 54,305
	me not given 23,000
\$15	,000 to \$20,000: Olaf C.
J	ohnson, Ernest T. De-
1	Pass; 6 names not
	riven
	000 to \$15,000: Ally S.
\$8.	000 to \$12,000: Ike W.
(	rabtree, Wm. E. Stans-
	oury, Mary E. Peack
	Walter L. Follett: Hotel
	2012001 440001
_	

\$5,000 to \$8,000; Walter Wood	K.
1 claim	1.45
Industrial: Co. No. 5,	10
claims	2,74
	81
claims	8,37
NASHVILLE-\$4,175,000	)
Name not given 2:	25,27
J. D. Blanton 25	20,27
John O. White16	
Rumsey Lewis	
Name not given	
Morris W. Ellis	39,00
Name not given	5,000
	18,000
Wm. W. Gambill	5.000
John M. Wilkerson	12,000
	2,000



Well provided for through father's fore-sighted investment in life insurance.

operator; 9 names not given144,075	1
given144,075	13
1 \$5,000 to \$8,000; Julian G.	1
Hatcher, Wm. C. Man-	1
ley, Allen H. Nelson, Al-	1
win R. Krause, Dr. Chas.	1
T. Carroll; Merchant; 3	
names not given 62,762 \$3,000 to \$5,000: Robt, R.	1
\$3,000 to \$5,000: Robt. R.	ı
Casey, Samuel Danciger,	١.
John J. Dean, Thomas J.	1
Douglass, Beverly C.	
Droke, Frank V. Green, George N. Holmes, John	L
George N. Holmes, John	1
J. Jastrower, Henry N. Pulliam, Fred D. Thrail-	
Pulliam, Fred D. Thrail-	
kill, Ben I. Whitney;	
kill, Ben I. Whitney; Leverman, Manager, Salesman; 31 names not	l
Salesman; 31 names not	
given186,357	
50 \$2,000 claims100.000	
45 \$1,000 claims 45,000	1
Industrial: Co. No. 2, 18	
claims 4,620 Industrial: Co. No. 5, 63	
Industrial: Co. No. 5, 63	
Claims 10.040	
Industrial: Co. No. 6, 469	
claims 74,388	
MILAN-838,000	
\$5,000 to \$8,000; Elijah	\$
Greer	
\$3,000 to \$5,000: George J.	
Sims	
2 \$2,000 claims 4,050	
1 claim 1,000	
MOUNTPLEASANT-	
\$28,000	
*	
Name not given 10,000	
\$5,000 to \$8,000: Samuel B.	4
Doyle .	4
1 claim 2,000	4 I
MURFREESBORO-\$96,000	1
\$8,000 to \$12,000: James T.	I
\$5,000 to \$12,000; James 1.	1

Name not given 34,001
Name not given 34,000
Wm. W. Dillion, Jr 30,590
Wm. W. Dillion, Jr 30,590 Joseph C. Scheffer 30,500
Name not given 30,000
\$20,000 to \$25,000: 3 names
not given 74,000
not given 74,000 \$15,000 to \$20,000: Wm. C.
Bilbro; 5 names not given
given
\$12,000 to \$15,000: H. H.
Cartwright: 5 names not
given
\$8,000 to \$12,000: Wm. J.
VamTien, Julian R.
Stone, Raymond D. Ross,
Samuel J. Weinstein, Davis C. Eddins; Claim
Davis C. Eddins; Claim
Adjuster, School President; 6 names not
dent; b names not
given130,234
\$5,000 to \$8,000: Henry F.
Seawell, Wm. R. Smith, D. L. Scott, L. K. Tins-
ley, Edward Tygret, J. Q.
Owsley, Egbert C. Hoo-
Der. A Pent Attorner
per; Agent, Attorney, Physician; 2 names not
given 70,621
\$3,000 to \$5,000: Guy Fer-
guson, James P. Comp-
ton, Milo N. Collins, Wm.
A. Cunningham, Sidney
E. Davis, Jr.; Clement E.
Greek, Stephen S. Kerr.
Allen H. Meadors, R. D.
Mills, Herndon A. Oliver, Wm. L. Waggoner; Man-
Wm. L. Waggoner; Man-
ager; Insurance Agent;
10 names not given 84.058
42 \$2,000 claims 84,000
49 \$1,000 claims 49,000
Industrial: Co. No. 2, 21
claims 3,990
claims 3,990 Industrial: Co. No. 5, 194 claims 41,469
claims 41,469

Industrial: Co. No. 6, 475 claims	
NEWBERN—\$24,000 \$8,000 to \$12,000: Glen W. Pate	400
1 claim 2,000 2 \$1,000 claims 2,000	N
ORLINDA—26,000  Name not given 20,000 \$3,000 to \$5,000: Nicholas J. Williams	2 2
PORTLAND-\$47,000	N
\$20,000 to \$25,000; Wm. A.	\$
Buntin Name not given. 10,000 Name not given. 5,000 1 claim 2,500	\$
1 claim 2,500	\$
PULASKI—\$51,000 Name not given 5,060	7
\$3,000 to \$5,000: Clarence Butler; 2 names not given	A 1 3
RIPLET-\$188,000	
Name not given 45,000 \$20,000 to \$25,000: John R	\$:
\$12,000 to \$15,000: Albert	2
M. Estes, Wm, C. Thomp- son; 1 name not given 40,423 \$8,000 to \$12,000: 4 names	1
not given 41.000	F
\$3,000 to \$5,000: 4 names not given	\$3
ROCKWOOD—\$63,000	4
\$15,000 to \$20,000; Fred-	8
erick A. Brasel	
erick A. Brasel Name not given 6,240 1 claim 2,500	\$1

	SIGNAL MOUNTAIN_
5	\$29,000
9	Name not given 10,644 \$3,000 to \$5,000: S. B. Wright; 2 names not given 10,844
0	SOMERVILLE—\$33,000
)	Merchant 15,76 2 \$2,000 claims 4,66 2 \$1,000 claims 2,66
	SPRINGFIELD-\$122,000
000	Name not given
'	SPRING HILL—\$55,000
	A. J. Robertson 40,000 1 claim 2,000 3 \$1,000 claims 3,000
	TELLICO PLAINS-\$42,000
	\$15,000 to \$20,000: Charles S. Swainson \$3,000 to \$5,000: 2 names not given, \( \psi \) \$2,200 claims 4,\( \psi \) claim 1,\( \psi \)
	UNION CITY-\$87,000
	Farmer 5,000 to \$5,000 to Wilton A. Houser; 1 name not given 8,211 4 \$2,000 claims 8,600 8 \$1,000 claims 8,600 8,600 8 \$1,000 claims 8,600
1	WHITES CREEK-\$17,000
-	\$12,000 to \$15,000: James B. White

### TEXAS

Total Payments in State									 \$	7	0	Ę	0	0,000
Decrease in Payments in		19	73	3							\$	3	0	0,000
Percentage of Decrease														
Rank in Payments among	5	it	at	le	5 .				 					. 11th
Rank in Population									 					5th
Payments Per Capita												٠	\$	12.10
Payments Per Capita			3	٠	٠	 ٠	٠	•				۰	Þ	IZ.

ABILENE-\$248,000
Earl R. Hoppe 45,500
\$20,000 to \$25,000: Virginous E. Muir
\$15,000 to \$20,000: Eli L.
Perkins, James M. Rad- ford 38,485
\$5,000 to \$8,000: Franklin E. Haynes, Jr.
\$3,000 to \$5,000: Geo. B. McCauley, Lee E. Arnold
7,000
3 \$2,000 claims 6,500
6 \$1,000 claims 6,000
Industrial: Co. No. 6, 50 claims
Industrial: Co. No. 12, 14
claims 3,805
ALPINE-\$17,000
Ranchman 10,130 \$3,000 to \$5,000: James H. Nail
AMARILLO-\$947,000
Spencer H. Wright300,000
Rosier B. Wingate160,000
\$25,000 to \$30,000: Wm. L.

Naii
AMARILLO-\$947,000
Spencer H. Wright300,000
Rosier B. Wingate 160,000
\$25,000 to \$30,000: Wm. L.
\$20,000 to \$25,000; James M. Sanford
\$15,000 to \$20,000: Jack C. Boutell
Name not given 14.136
\$8,000 to \$12,000: Dixie Lee.
Louis O. Thompson,
Lawrence B. Thomas; In-

\$5,000 to \$8,000: Bushrod L.	
Kingsland, Charles H. Quereau, Wm. J. Myers,	
Quereau, wm. J. Myers,	
Sidney J. Oates, Josiah	***
W. Collins 35,	944
\$3,000 to \$5,000: Oscar P.	
Jones, Cornelius E. Per-	
kins, I. Newton Edwards,	
Charles E. Trolinger,	
James W. Allard, Hugh	
F. Whitcomb 25,	537
5 \$2,000 claims 10,0	)00
6 \$1,000 claims 6,0	100
Industrial: Co. No. 12, 26	
claims 6,6	78
ANNONA-\$36,000	
James M. Stiles 33,5	00
ARP-\$25,000	
Retired 10,1	25
\$5,000 to \$8,000: Joseph J. Mills	
Name not given 3,0	00
AUSTIN-\$508,000	
Fred P. Holt 63,0	88
Green Greenberg 50 t	40
Sam Sparks	99
Perry E. Bass	10
Name not given 25,0	"
\$15,000 to \$20,000: P. Cruse-	
mann; 1 name not given	14
\$12,000 to \$15,000: John L. Fomby	
\$8,000 to \$12,000: Albert	

## Max ##

Name \$5,000 cock

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forward. in Size in Service-

OF TENNESSEE A. M. BURTON, President

HOME OFFICE: NASHVILLE, TENNESSEE FIRST in Industrial Increase on a Percentage Basis of all Companies Its Size or Larger During 1933

SIX NOTCHES HIGHER in Rank According to Total Ordinary and Industrial Insurance in Force Among More Than 300 Companies in the United States and Canada

PROMPT PAYMENT OF CLAIMS to Living Policy Owners and Beneficiaries of Over \$1000.00 an Hour Every Hour of Every Working Day Last Year

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63,000 58,300 41,000 25,000

## Texas Oil Machinery Manufacturer Leaves \$40,000 Life Insurance

HOUSTON, TEX.—Dick K. Cason, Jr., left \$40,000 in life insurance. He was president of the Cason Company, manufacturers of oil field machinery. The insurance money enabled the beneficiary to liquidate Mr. Cason's business. Insurance represents one-half the estate of the deceased and enabled the wife and mother to keep a home for the children and to educate them.

10	l i
TEXAS—Continued	Industrial: Co. No. 12, 3
\$5,000 to \$8,000: Joseph M.	J
Edwards \$3,000 to \$5,000: Ray F.	\$3.000 to \$5.000: Julius F.
Edwards \$3,000 to \$5,000: Ray F. Scott, John LaPrelle, Jesusa Gamboa, Willard	Cobb; Merchant 8,039 1 1 claim 2,000 1
	CALVERT—\$19,000
Bobbitt; Salesman; 3	\$3,000 to \$5,000; Will C. Cargill; Banker 9,800
Bobbitt; Salesman, 35,020 names not given 35,020 \$ \$2,000 claims 16,000 18 \$1,000 claims 18,000	Cargill; Banker 9,800 1 claim 2,000
18 \$1,000 Claims. 142 Industrial: Co. No. 6, 142	CAMERON-\$69,000
Industrial: Co. No. 12, 20,260   Industrial: Co. No. 12, 103   Claims   17,255	Name not given 37,000 Name not given 4,000
claims 17,255	1 claim 2,500
BAY CITY—\$29,000 \$5,000 to \$8,000: Charles A.	CANYON-\$35,000
Carmical: Engineer 13,010	\$5,000 to \$8,000: Harvey A. Bryant
\$3,000 to \$5,000: Ross L. Parrish, Lee A. Hudler; 1 name not given 13,000	1 claim 2,000 3 \$1,000 claims 3,471
	CHAPEL HILL—\$21,000
BEAUMONT—\$702,000	\$3,000 to \$5,000: Retired; 1
Max Feinberg       150,000         Wm. M. Carroll       71,400         Benjamin Dorfman       66,000         Miles F. Yount       61,111         Name not given       31,000	name not given 6,422 2 \$2,000 claims 4,000
Miles F. Yount 61,111	1 claim 1,000
\$25,000 to \$30,000: Virgil L.	CHATFIELD—\$14,000 \$8,000 to \$12,000: Ben F.
Keith; I name not given	Guynes
\$20,000 to \$25,000: Hubert	CHICO-\$47,000
B. Oxford; 1 name not given 50,000	Carl V. Stephens 30,000 \$8,00 to \$12,000: James B.
\$15,000 to \$20,000: V. F. Ewell	Forbes 1 claim 1,000
8,000 to \$12,000: John F. Harkan, John C. Ward, Jr., Roger G. Leclere,	CISCO—\$48,000
Jr., Roger G. Leclere, Harry O. Smith 39,721	\$8,000 to \$12,000: Clara E.
\$3,0000 to \$5,000: George M.	Lee \$3,000 to \$5,000: John W.
\$3,0000 to \$5,000: George M. Knierim, H. B. Gage, Blanche Cassidy, Edmond D. Clem, Burt Morrison,	Tyndall
D. Clem, Burt Morrison, J. S. Bourdreaux; 2 names	1 claim
not given 31,321	claims 505
6 \$1,000 claims 6,000	COLORADO—\$51,000
J. S. Bourdreaux; 2 names not given 31, 321 9 \$2,000 claims 19,000 filloustrial: Co. No. 6, 149 claims 26,021 Industrial: Co. No. 12, 89 claims 17,243	\$5,000 to \$8,000: Charles Mann
Industrial: Co. No. 12, 89 claims 17,243	Name not given 5,000
BIG SPRING-\$160,000	1 claim
\$8,000 to \$12,000: Lee F.	claim 652
Levering, Henry DeVries	COMANCHE—\$33,000
\$3,000 to \$5,000: Lowie T. Fletcher	\$15,000 to \$20,000: John B. Chilton
3 \$2,000 claims 6,500 Industrial: Co. No. 12, 4	\$3,000 to \$5,000: Dr. Ira T. Clemons, Julia E.
claims 1,177	Luker 7,000
BISHOP-\$33,000	Name not given 10,000
Name not given 22,000 \$5,000 to \$8,000: John T.	CONPOR_854 000
Connelly	Name not given 23,500 \$8,000 to \$12,000: Leon C. Worthy
BORGER-\$60,000 Name not given 7,336	Worthy
3 \$1,000 claims 3,000	Wahrenberger: 2 names
Industrial: Co. No. 12, 7 claims 1,339	not given 13,302 2 \$2,000 claims 4,500 Industrial: Co. No. 12, 5
BRENHAM-\$101,000	Industrial: Co. No. 12, 5 claims 1,661
Name not given 35,000 Name not given 22,000 \$15,000 to \$20,000: Otto E.	CORPUS CHRISTI-\$437,000
Daumgart	Name not given
Name not given 12,000 \$3,000 to \$5,000: Oscar	Julius Schwarz 58,500
Schmidt	## Henry W. Schaeffer 37,000   \$8,000 to \$12,000: Hugh
4 \$1,000 claims 4,000	Harper; Florist 17,015
Industrial: Co. No. 12, 1 claim 465	l lor: Kanchman: I name
BROWNSVII/LE-\$153,000	les ood to er ood. Francis E
Name not given 10,664 \$5,000 to \$8,000: Joe P. Ay-	Lee, Ernest P. Newsom, Rue E. Pulliam 11,500 7 \$2,000 claims 14,500
cock, a names not given	16 \$1.000 claims 0,000
#5,000 to \$5,000: Hollis B.	Industrial: Co. No. 6, 168
Crockett; 1 name not given 10,000	Industrial: Co. No. 12, 68
* claim 2,000	CORSICANA—\$150,000
Claim	\$15,000 to \$20,000: Lloyd Wilson
Industrial: Co. No. 12, 22 claims 2,598	Optometrist 6,700 \$3,000 to \$5,000: Newton L.
BROWNWOOD-\$85,000	Benson, George F. Mil-
\$3,000 to \$5,000: 3 names	ler 6,000 3 \$2,000 claims 7,000
\$2,000 claims 4,500	2 \$1,000 claims 2,000 Industrial: Co. No. 12, 48
Industrial: Co No 12 5	claims 9,200
950	COTULLA—\$18,000 \$8,000 to \$12,000: Jessie A.
DBIAN-S66.000	Copp
12 and President of Bank 8,080	1 claim
10,000 to \$5,000: Louis L.	

LIFE INSURANCE DIST	RIB
DALHART-\$42,000	EA
L. Swearingen	Railr 1 cla 1 cla
Industrial: Co. No. 12, 2 claims 1,259	EA
DALLAS \$3,698,000	\$8,00 Sm Name
Name not given173,346 Name not given160,300	\$3,00 Th
Rollen J. Windrow131,000 Name not given112,800	2 \$2, Indu
Roy E. Dearing 71,500 Morgan H. Cox 62,650	ED
Name not given 62,500 Name not given 52,260	\$20,0 S. 1 cla
Sam G. Epstein 50.000 Winifred E. Paschall. 48,650	2 \$1 EL
Robert Nicholson 41,000 Walter F. Seay 39,400	\$15.0
John W. Woods 32,563 Frederick E. Bolte 31,000	P. 2 \$2 2 \$1
DALIAS—\$3,698,000 E. Woodall 195,000 Name not given 173,346 Name not given 160,300 Rollen J. Windrow 131,000 Name not given 112,800 Name not given 112,800 Louis C. Sonnentheil 106,000 Roy E. Dearing 71,500 Morgan H. Cox 62,650 Name not given 62,500 Name not given 50,000 Name not given 50,000 Sam G. Epstein 50,000 Sam G. Epstein 50,000 Winifred E. Paschall 48,650 Robert Nicholson 41,000 Winifred G. Kelly 34,000 Winifred G. Kelly 34,000 John W. Woods 32,563 Frederick E. Bolte 31,000 Name not given 30,500 Dero E. Seay 30,500 Dero E. Seay 30,500 Dero E. Seay 30,500 S25,000 to \$30,000 Clarence L. Norswarthy \$20,000 to \$25,000 Margar-	Indu
\$25,000 to \$30,000; Clarence	Char
\$20,000 to \$25,000: Margar- ette T. Rodgers, Howard	\$25,0 Ra
J. Power, Arthur M. W. Forrester, Allen L. Egan, Walter Crow. Arthur	\$20,6 Sa
25,000 to \$30,000: Clarence L. Norswarthy \$20,000 to \$25,000: Margar- ette T. Rodgers, Howard J. Power, Arthur M. W. Forrester, Allen L. Egan, Walter Crow, Arthur Bryant; 2 names not given	\$16,0 W
\$15,000 to \$20,000: Seaborn Y. Matthews, Henry C.	\$12,0 W
names not given 97,500 \$12,000 to \$15,000: Walter	De
Wallace, M. Luther Nick-	\$8,0 L. er
ney, John P. Greenwood; 2 names not given. 99,016	\$5,0
A. Rebhan, Clarence S.	\$3,0 G:
Wm. C. Franklin, Alex U. Bransford, Henry L. Bat-	H.
tle; Broker; 4 names not given111,718	A 22
Segal, Ruth A. Nolen, Robert G. Newton, Robt.	20 Ind
Maxwell, Letha Joyner, Ewell E. Fort, Benjamin C. Enperson, Guy R. Cur-	Indi cl
given 187,200 given 1820,000: Seaborn Y. Matthews, Henry C. Hill, Josef T. Allen; 2 names not given 97,500 \$12,000 to \$15,000: Walter H. Wendler, George O. Wallace, M. Luther Nick- els, James W. McCart- ney, John P. Greenwood; 2 names not given 99,016 \$3,000 to \$12,000: Edward A. Rebhan, Clarence S. Parker, Henry C. Morris, Wm. C. Franklin, Alex U. Bransford, Henry L. Bat- tle: Broker; 4 names not given	
names not given110,500 \$3,000 to \$5,000: Dr.	\$8,0 Ca gi
Hamb S. Atchrson: Executive, A tt or ney; 5 names not given	Nan
Dave Stern, John P. Rudd, James T. Pinson,	el F.
Munger, Jr., James K.	\$12, B
Long, George A. Lips- comb, W. J. Lacy, Wm.	\$8,0 T: 2 \$
G. Dixon, Robt. H. Dan- iel, Howard C. Jarrel,	F.
Hobdy, Morris Hirsch, John L. Fomby, Alfred	\$20, P
M. Eastland, Elmer S. Drummond, Lucy L. Clara Chan I. Baskett.	Elis
and make	2 \$
given	1 cl
ecutive; 21 names not given 188,213, 71 \$2,000 claims 185,213, 71 \$2,000 claims 85,000 Industrial: Co. No. 6, 238 claims 49,446 Industrial: Co. No. 12, 599 Industrial: Co. No. 12, 599	\$25, S1
ciaims	
DAMON-\$24,000 \$15,000 to \$20,000: Sidney	\$
B. Beard  DAWSON—\$26,000	P
\$5,000 to \$8,000: Henry S.	£
\$3,000 to \$5,000: John S. Lee, Don T. Sawyer. 8,126 1 claim 2,000	\$
	S
DENISON	\$
Harry C. Brown, James	6
Billington 22,721 6 \$1,000 claims 6,000	2
	1
DENTON-\$95,000 \$3,000 to \$5,000: Bert M.	\$
\$3,000 to \$5,000: Bert M. Stone, John Pierce 8,112 3 \$2,000 claims 6,500 3 \$1,000 claims 7,000	
3 \$1,000 claims 3,000 Industrial: Co. No. 12, 5 claims 756	
DILLEY-\$25,000	£
Lawrence 1 claim 1,000	1
DIMMITT-\$16,000	0

\$3,000 to \$12,000: Jessie A.

Copp
1 claim

CRYSTAL CITY—\$51,000
Name not given
1,000
1 claim
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Company Operator .... 10,040

>	KIBUTIONS NUMBER	_
1	TAGE PAGE PA AND	_
ı	EAGLE PASS \$34,000 Railroad Agent 8.052	
ı	1 claim 2,500	
1	1 claim 1,000	
1	EASTLAND-\$45,000	
1	\$8,000 to \$12,000: Wm. B.	
1	Smith Name not given 5,126	
1	Name not given 5,126 \$3,000 to \$5,000; Samuel G.	
·	Thompson 2 \$2,000 claims 4,000	
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	EDINBURG—\$45,000	
1	\$20,000 to \$25,000: Eugene S. Doughtie	
	1 claim 2,000 2 \$1,000 claims 2,000	
	2 \$1,000 Claims 2,000	
	EL CAMPO—\$39,000 \$15,000 to \$20,000: Garland P. Stallworth	
1	P. Stallworth	
	2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 Industrial: Co. No. 12, 3	
)	2 \$1,000 claims 2,000 Industrial: Co. No. 12, 3	
5	claims 441	
)	EL PASO-\$1,221,000	
	Charles C. Cook 57,000 \$25,000 to \$30,000: Robt. L.	
	\$25,000 to \$30,000: Robt. L. Ramey; 1 name not given	
	Ramey, 1 hame not 51,500	
	\$20,000 to \$25,000: John A.	
	Sacra \$15,000 to \$20,000: Richard	
0	\$16,000 to \$20,000: Richard Wisbrun; 1 name not given 40,000	
	given	
	W. Shedd, Hubert E.	
0	Nichols, Richard D.	
	\$8,000 to \$12,000: Epifanio	
	W. Shedd, Hubert E. Nichols, Richard D. Dewey, Paul D. Cook. 53,543 \$8,000 to \$12,000: Epifanio L. Silva, John T. Cam- eron; 3 names not given	ı
	\$5,000 to \$8,000: Max Moye \$3,000 to \$5,000: Jerome T. Gray, Victor H. McKin- ney, Joseph Moreno, John H. Mullen, Bernardo Quin- tana, Edward S. Rudd; Agent: 3 names not given	
6	\$5,000 to \$8,000: Max Moye	l
	Gray, Victor H. McKin-	
	ney, Joseph Moreno, John	
	tana Edward S. Rudd;	
	Agent; 3 names not given	
8	22 \$2,000 claims. 45,509 20 \$1,000 claims. 20,000 Industrial: Co. No. 6, 58 claims . 12,162	l
	20 \$1,000 claims 20,000	ı
	Industrial: Co. No. 6, 58	
	Industrial: Co. No. 12, 303	
	claims 36,129	ı
	ENNIS—\$53,000  \$8,000 to \$12,000: Robt. L. Caldwell; 1 na m e not given	
0	\$8,000 to \$12,000: Robt. L.	
	given 23,537	
	Name not given 3,000	
	claims 2,573	ı
	FAILFURRIAS—\$39,000	ŀ
	\$12,000 to \$15,000: Harry S.	ı
	Bedell \$8,000 to \$12,000: Dorris O.	ľ
	Taylor	l
	2 \$2,000 claims 4,000	1
	FARMERSVILLE—\$34,000	ı
	\$20,000 to \$25,000: James E.	L
	Pendleton FERRIS-3154,000	1
	Elisha T. Cole124,000	1
	Elisha T. Cole	1
	Brick Manufacturer 5,060 2 \$2,000 claims 4,500	1
3,	1 claim 1,000	
0	FORT WORTH-\$1,611,000	1
0	\$25,000 to \$30,000; Wm. B.	-
6	Smith; Automobile Dealer 52,048	1
5		
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	5555555566	2

Dread to Think What Future Woo Have Been Without Insurance	ıld
CORSICANA, TEX.—An insurance policy saving account, or a very secure way of inves your money. I am a great believer in insura At the time in my life when I needed finar assistance most I had two insurance policies to back on. I dread to think just what the fu would have been without them, as my hust was ill ten weeks. There were doctors' bills, numedicines, a household to maintain—and after death, funeral expenses to be met. Without insurance none of these obligations could have be	nce. icial fall ture and eses, his the
I was very ill for seven months after my band's death, having had a nervous breakd. The insurance made it possible for me to go hospital in New York and stay three months, completely regain my health.  I am now taking a course in dietetics, which	to a and will
enable me to earn my own way. Having lost mother and father earlier in life, I had no on turn to for help of any kind, so it can easily seen just what a burden life would have been me without insurance to depend on to carry with until I was able physically to earn my	e to y be n to
way.  As soon as I was physically able to have ar amination I took out an insurance policy, t assured that at my death I can have a decent b and not have the burden on someone else's si ders. It's such an easy way to provide for future and although our premiums sometimes rather difficult to meet, I'm so glad we remain the sound of the sound	urial noul- the were
dropped any of our policies.  The insurance company paid off promptly, with so much courtesy and willingness to he any way they could. It's a pleasure to deal insurance companies of that sort.	and p in

I'd like to encourage every individual in investing in as much insurance as he or she can carry, and even though it may be a burden sometimes, it

always turns out to be a Godsend in time of distress and trouble.—Mrs. R. G. Neuton.

Quis E. Gilmore, Waiter
H. Calkins ... 44,650
\$12,000 to \$15,000: Richard
E. Barr; 2 names not
given ... 40,654
\$8,000 to \$12,000: Wm S.
Watson, W. T. McCandless, Albert Lantz, C. L.
Anderson; Ba na ke r; 2
names not given ... 75,265
\$5,000 to \$8,000: Frances P.
Handlin, Austin H. Hill,
Wm. Rounds, Joseph S.
Powell, Vaince W. Miller,
Rufus A. Massey, Warren L. Fulford; 2 names
not given ... 58,837

33,000 to \$5,000: Vester
Wilkerson, Charles Roberts, Homer P. Breisford,
James A. Jones, Camp
Mirick, James E. Ward,
Eugene P. Freem an,
Hance B. Hanby; Court
Chief Justice; Attorney;
4 names not given... 56,630
36 \$2,000 claims... 73,500
39 \$1,000 claims... 39,000
Industrial: Co. No. 6, 115
claims ... 30,784
Industrial: Co. No. 12, 380
claims ... 76,725
FRANKLIN.—\$19,000

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## Still "going to School"

Every Southland Life Agent goes through a continuous process of education in the life insurance business. Schools are held regularly and all attend.

Every executive and department head takes his turn as instructor. Result: Southland Agents are more than mere carriers of rate books. They know their business. They are taught how to increase their

If you are interested in a connection with a company like that, write in confidence to Clarence E. Linz, 1st Vice-President, or to Col. Wm. E. Talbot, Vice-President and Agency Manager.

## Southland Life Insurance Company HARRY L. SEAY, President

HOME OFFICE

DALLAS, TEXAS



TEXAS—Continued
GAINESVILLE-672,000
GAINESVILLE—\$72,000 \$3,000 to \$5,000: Washing- ton E. Hocker, Henry B. Smith, Elijah A. Wheeler
ton E. Hocker, Henry B.
Smith, Elijah A. Wheeler
\$\frac{3}{2},000 \text{ claims} \qquad \text{ 6,000} \\ \frac{4}{3},000 \text{ claims} \qquad \text{ 4,000} \\ \text{ lndustrial: Co. No. 12, 19} \\ \text{ claims} \qquad \qquad \qquad \text{ 2,597} \end{array}
4 \$1,000 claims 4,000
Industrial; Co. No. 12, 19
claims 2,597
GALVESTON-\$567,000
Carl Eichenberg 50,000
Carl Eichenberg 50,000 \$5,000 to \$8,000: Morris
Clark, Benjamin Sproule;
Exporter 18,562 \$3,000 to \$5,000: Henry F.
Fundling Andrew F Nv-
Fundling, Andrew F. Ny- gaard, Wm. F. Schadt; 4
names not given 30 665
4 \$2,000 claim# 8,000
9 \$1,000 claims 9,000
Industrial: Co. No. 6, 111 claims
Industrial: Co No 19 967
claims 49,216
GILMER-\$19,000
\$8,000 to \$12,000: James E.
Croley
1 claim 2,500
GLADEWATER-\$23,000
\$3,000 to \$5,000: Harry M.
Johnson
2 \$2,000 claims 4.000
2 \$2,000 claims 4,000 2 \$1.000 claims 2,000
GORDON-\$15,000
\$8,000 to \$12,000: James F.
Mayo, Jr.
GRAND SALINE-\$30,000
\$20,000 to \$25,000: Julian
C Aleum
1 claim 1,000
GREENVILLE-\$139,000
Name not given se rec
\$8,000 to \$12,000: Sam
Glassman
\$3,000 to \$5,000: Lucius L.
Bowman, Nannie E. Lane, Julian H. Monroe; Pub-
Julian H. Monroe; Pub- lisher, Housewife; 1 name not given 21,592 5 \$2,000 claims 10,013
not given 21.592
not given 21,592 5 \$2,000 claims 10,013
6 \$1,000 claims 6,000
industrial: Co. No. 12, 16
Claims 2,161
HANDLEY-\$18,000
\$8,000 to \$12,000: Jack S. Winniford
1 -1-1
HARLINGEN-\$87,000
\$15,000 to \$20,000: Alan A.
Paterson.

-	HE NATIONAL UNDER
\$3,000 to \$5,000: Chester B. Sauers, E. J. Chase, Robert H. Behimer. 12,094 4 \$2,000 claims \$,000 1 claim 1,000 Industrial: Co. No. 12, 90 claims 9,055 HAWLEY—\$23,000 \$5,000 to \$8,000: Monroe T. McCoy 2 \$2,000 claims 4,000 1 claim 1,000 HENDERSON—\$43,000 \$8,000 to \$12,000: Willie S. Berry \$3,000 to \$5,000: Charley C.	G. Tackaberry, Thomas D. McGown, Albert P. Householder; 3 names not, 26 \$12,000 to \$15,000: Sa m Streetman, Douglas B. Lacy, Herman Deutser; 2 names not given
3 \$2,000 claims 6,000 2 \$1,000 claims 2,000 Industrial: Co. No. 12, 7 claims 1,488	names not given 71,806R. A U.8PMv \$3,000 to \$5,000: Guy M. Worthington, Chas. P.
HEREFORD-\$22,000	wolf, George E. Thomas,
\$5,000 to \$8,000: George P. Garrison \$3,000 to \$5,000: Anne H. Holman 1 claim	S. P. Strickland, Philip Solman, Froim Segal, Horace B. Robinson, Ed F. Pickering, Jr., Francis X. Pendarvis, Clanie W. Peek, Dr. Henry Noark, Robert L. Morris, Charley A. Moers, Robert F. Law-
HILLSBORO—\$87,000	Robert L. Morris, Charley
\$8,000 to \$12,000: Curtis Patterson: 1 name not given	A. Moers, Robert F. Law- son, Robert A. John, Wil- mer S. Hunt, C. A. Hel- nen, Jack N. Hardin, James K. Garrison, Marie Engers, Edwin H. Dum- ble, Adreon R. Dolan, Joseph M. Clark, Alice C. Clark, John R. Byron, Alex U. Bransford, Wm.
HONEY GROVE-\$48,000	Alex U. Bransford, Wm.
\$12,000 to \$15,000: James E. Durham Name not given 3,213 4 \$2,000 claims 8,000 2 \$1,000 claims 2,000	D. Bates; 15 names not given
HOUSTON-\$3,769,000	Industrial: Co No. 12, 754
15,000 to \$20,000: Harda-	claims
,	Cimino 2,000

	HE NATIONAL UNDER
3.	G. Tackaberry, Thomas
,	D. McGown, Albert P.
09	D. McGown, Albert P. Householder; 3 names not given
,00	given
,000	\$12,000 to \$15,000; Sam
0	
,05	Lacy Horman Doutson: 9
	names not given 75,00 \$8,000 to \$12,000: Charles F. Heath, Theo. D. Bruce; Miner; 5 names not given
	\$8,000 to \$12,000: Charles
	F. Heath, Theo. D. Bruce;
	Miner; 5 names not given
,000	2
,000	
	Weise, Elmer Snyder,
	Robert C. Russell, John
•	J. Reilly, Arthur E. Lun-
	dell, Lloyd D. Hollings-
0	worth, J. W. Hendricks,
,000	Nelso, 88,000: Curtis F. Welso, 8,000: Curtis F. Welso, Elmer S n y de r, Robert C. Russell, John J. Reilly, Arthur E. Lun- dell, Lloyd D. Hollings- worth, J. W. Hendricks, Billie V. Ellis, Realtor; 2
,000	
,000	R. A U.8PMv
488	\$3,000 to \$5,000: Guy M.
,200	Worthington, Chas. P.
	Wolff, George E. Thomas,
	S. P. Strickland, Philip
•	Solman, Froim Segal,
	Wolff, George E. Thomas, S. P. Strickland, Philip Solman, Froim Segal, Horace B. Robinson, Ed
•	F. Fickering, Jr., Francis
871	Y Pendarvie Clanie W
011	Peek, Dr. Henry Noark,
	Peek, Dr. Henry Noark, Robert L. Morris, Charley A. Moers, Robert F. Law-
	A. Moers, Robert F. Law-
	son, Robert A. John, Wil- mer S. Hunt, C. A. Hei- nen, Jack N. Hardin,
000	mer S. Hunt, C. A. Hei-
000	nen, Jack N. Hardin,
	James K. Garrison, Marie
000	Engers, Edwin H. Dum-
000	James K. Garrison, Marie Engers, Edwin H. Dum- ble, Adreon R. Dolan,
905	Joseph M. Clark, Alice C. Clark, John R. Byron, Alex U. Bransford, Wm.
505	Clark, John R. Byron,
	Alex U. Bransford, Wm.
	D. Bates; 15 names not
	Alex U. Bransford, Wm. D. Bates; 15 names not given
213	69 \$2,000 claims138,000
000	63 \$1,000 claims 63,000
000	Industrial: Co. No. 6, 409
	claims 74,313
	Industrial: Co. No. 12, 754
105	claims137,445
150	HUMBLE-\$49,000
150	
425	Taylor James E Mer-
000	obent T Honey Nie 12 104
000	\$3,000 to \$5,000: Conway A. Taylor, James E. Mer- chant, J. Henry Nie. 13,104 4 \$2,000 claims
000	3 \$1 000 claims 9 000
000	Industrial: Co No 19 7
000	claims 9 676
00	2,010
00	HUNTSVILLE—\$37,000
-	\$8,000 to \$12,000: James G.
	Ashford
49	2 \$2,000 claims 4,010
	2 \$2,000 claims 4,010 1 claim 1,000
	IDALOU-825,000

٧	VRITER-INSURANCE PI	RES
	·JASPER—\$27,000	1 8 8
1	\$8,000 to \$12,000: George G. Markley 1 claim	\$1
	1 claim	\$3
0	\$8,000 to \$12,000: James Wm. Loving	4
	JUNCTION-\$32,000	4 In
9	\$20,000 to \$25,000; Wm. P. Riley	
ĺ	*25,000 to \$30,000: Harold	\$2
	A. Moore KERVILILE—\$162,000	1
5	Walter R. Schreiner 50,000 \$15,000 to \$20,000: Albert	\$1
	Beitel, Jr. \$12,000 to \$15,000: Charles A. Lessing	\$3
	\$3,000 to \$5,000: Robert R. Rawls, R. C. Kilpat-	In
	rick 6,750 2 \$2,000 claims 4,028 1 claim 1,200	
	1 claim	
	<b>KICKAPOO—\$22,000</b> \$15,000 to \$20,000: Sam. T.	1
	Stanford LA GRANGE—\$43,000	\$8
1	Victor D. Alexander 32,000 Traveling Salesman 3,350 2 \$2,000 claims 4,250	1
1	2 \$2.000 claims 4,250 3 \$1,000 claims 3,208 LANCASTER—\$27,000	\$5.
	\$8,000 to \$12,000: Ira D. McShan	\$3,
	1 claim 2,000 1 claim 1,000	3
	LAREDO-\$312,000 Name not given 40.000	Na
	Daniel F. Pue 38,000 \$25,000 to \$30,000: Carl S.	\$3,
1	\$20,000 to \$30,000; Carl S.  McKinney  \$8,000 to \$12,000; Jesse  Cobb, Ditus P. Hewitt 16,540  2 \$2,000 claims 4,500	Na
	2 \$2,000 claims 4,500 1 claim 1,000	\$5, 2
1	1 claim	6 Inc
1	LOCKHART—\$33,000 \$8,000 to \$12,000: Albert S.	2
1	Grigby 2 \$1,000 claims 2,000	Na:
2000	LONGVIEW—\$51,000 2 \$2,000 claims 4,000 7 \$1,000 claims 7,000	\$3,0
	7 \$1,000 claims 7,000 In&ustrial: Co. No. 12, 24 claims 6,329	1 c
	LUBBOCK—\$220,000 \$5,000 to \$8,000: Mike Sharp,	\$8,6
		\$5,6 L
	A. E. Helber, James T. Brown	\$3,0 2
3 8		\$20
1	CIGITALIS	\$3,0 G
400	LUFKIN—\$80,000 55,000 to \$8,000; Lilla De- Lafosse	2 8 2 8
\$	Lafosse 3,000 to \$5,000: S. H. Gil- liland	Ind
1	claim 2,000	\$8,0
	McALLEN-\$105,000 88,000 to \$12,000: Charles	1 c
1	H. Pease 5,000 to \$8,000: Joses Candy	\$3,0
\$	3,000 to \$5,000: Leo Ti-	1 c
1	cut 7.000 !	\$3,0 B
I	claim	1 e
8	McGREGOR-\$54,000	1 c Ind
*	20,000 to \$25,000: Theodore C. Vahrenkamp 3,000 to \$5,000: Jesse B. Brown, Clifford Hon-	\$5,0
	non 8,025	Si 1 c
2	\$1,000 claims 2.000 ndustrial; Co. No. 12, 3	P \$3.0
٠	McKINNEY—\$70,000	S
2	3,000 to \$5,000: James W. Hedgecoxe \$2,000 claims 4,039	4 \$ 3 \$ Ind
	ndustrial: Co. No. 12, 7	el P
	MABLE FALLS—\$59,000	\$15, F
J	ames E. Crownover 57,000	

James E. Crownover... 57, MADISONVILLE—\$48,000

MADISONVILLE—\$45,000 \$20,000 to \$25,000: George W. Scott \$5,000 to \$8,000: Wm. E. Goff 1 claim . . . 1,000

MARLIN—\$119,000

Earle C. Smith...... 35,000

Name not given..... 27,350

\$8,000 to \$12,000: Wm. E.

MARSHALL-\$155,000 Name not given..... 22,600 Name not given..... 14,500

\$8,000 to \$12,000; Polk M. Herndon Mary Bath 18 306	\$8,000 to \$12,000; Clifford
\$8,000 to \$12,000: Polk M. Herndon, Marx Bath. 18,301 \$5,000 to \$8,000: Nathan H. Levy, Henry H. Winn 11,021 \$3,000 to \$5,000: Charles K. Cox, Johnie A. Weeks,	\$3,000 to \$5,000: Pettis H.
\$3,000 to \$5,000: Charles K. Cox, Johnie A. Weeks,	3 \$1,000 claims
Thomas B. Garrett, Dan S. Beckner 19,000	PANHANDLE—\$30,000
4 \$2,000 claims 8,000 4 \$1,000 claims 4,000	\$20,000 to \$25,000: Wm. J.
30,000 to 30,000: Charles R.  Cox, Johnie A. Weeks, Thomas B. Garrett, Dan S. Beckner 19,004 4 \$2,000 claims 8,004 4 \$1,000 claims 4,001 Industrial: Co. No. 12, 57 claims 10,003	Hildebrandt 1 claim
MART—\$30,000 \$20,000 to \$25,000: Wm. B.	PARIS-\$141,000 \$15,000 to \$20,000: A Sam
Phillips 1 claim 1,000	Abernathy
MEXIA-\$75,000	Hubbard: 2 name wat
\$12,000 to \$15,000; Rush E. Hickman	\$5,000 to \$8,000: Merchant;  1 name not given 12,4% \$3,000 to \$5,000: Sarah J.
\$3,000 to \$5,000: Julius Disenberg	\$3.000 to \$5,000: Sarah J. Thomas
4 \$1,000 claims 4,500 Industrial: Co. No. 12, 9	5 \$1,000 claims 5,000
claims 3,087 MIDLAND—\$41,000	claims 9,63
\$3,000 to \$5,000: Benjamin F. Haag	PEARSALL—\$33,000 \$8,000 to \$12,000: Walter
3 \$2,000 claims 7,500 1 claim 1,000	M Houston
MINEOLA-\$24,000	2 \$2,000 claims 4,000 Industrial: Co. No. 12, 9 claims 1,550
\$8,000 to \$12,000: Alvin C. Flynt	PILOT POINT-\$39,000
1 claim 2,500 MINERAL WELLS—\$63,000	\$12,000 to \$15,000: Emory P. Sily; 1 name not
\$5,000 to \$8,000: Henry L.	\$3,000 to \$5,000: Forest H.
Pruett \$3,000 to \$5,000: Robt. M. Loflin, T h o m a s H.	Gibbs
Rubel 1.122	PLAINVIEW—\$95,000 \$12,000 to \$15,000: Beaulah
3 \$2,000 claims 6,000 MONTGOMERY—\$27,000	M. Flaxman \$5,000 to \$8,000: Charles Z.
Name not given 15,595 \$3,000 to \$5,000: Lester A.	Archer \$3,000 to \$5,000: George C.
Peel	Keck 4 \$2,000 claims 8,300
NACOGDOCHES—\$82,000 Name not given 25,000	5 \$1,000 claims 5,100 PORT ARTHUR—\$118,000
Name not given 25,000 \$5,000 to \$8,000: Charles A. Hodges	Name not given 17,600 \$5,000 to \$8,000: Thomas G.
2 \$2,000 claims 4,000 6 \$1,000 claims 6,000 Industrial: Co. No. 12, 7	
Industrial: Co. No. 12, 7 claims 1,625	\$00
NAVASOTA-\$56,000	Jim Polite, Oscar L. Bon-
Name not given	ner; 1 name not given 17,000 8 \$2,000 claims
\$3,000 to \$5.000: James B.	Industrial: Co. No. 12, 51 claims 14,833
Wills 1 claim 1,031	RAYMONDVILLE—\$29,000
NEW BOSTON—\$35,000 \$8,000 to \$12,000; J. W. L.	\$5,000 to \$8,000: Ernst C. Pless
Hall \$5,000 to \$8,000; Wm. A.	3 \$2,000 claims 6,500 Industrial: Co. No. 12, 11 claims 1,841
Lowery \$3,000 to \$5,000; Fannie	claims
Morris 2 \$1,000 claims 2,001	\$12,000 to \$15,000: David M. Loop
NEW BRAUNFELS—\$61,000 \$20,000 to \$25,000: Walter	1 claim 2,014
H. Gerlich \$3,000 to \$5,000: Charles A.	\$8,000 to \$12,000: Albino
Giesen	Hinojosa RIVERSIDE—\$33,000
2 \$1,000 cla ms 2,000 Industrial: Co. No. 12, 17	\$25,000 to \$30,000: Spencer
claims 1,345	ROCK SPRINGS-\$18,000
NIXON—\$19,000 \$8,000 to \$12,000: James M.	\$12,000 to \$15,000: Jesse E. Thurman
Hinton I claim 2,500	ROCKWALL-\$18,000 \$3,000 to \$5,000: W. Thomp-
ODESSA-\$15,000 \$3,000 to \$5,000: Loran B.	son; Housewife 8,000
Brown, Fred Malone 10,000 l claim 1,000	ROMA-\$17,000
ORANGE-\$22,000	\$12,000 to \$15,000: Genaro Madrigal
\$3,000 to \$5,000: John W. Bourdier, Wm. H. Harvey 8,000	SACUL—\$48,000
claim 2,500	Gabe E. Lucas 45,020 SAN ANGELO—\$294,000
claim 1,000   Industrial: Co. No. 12, 17	\$20,000 to \$25,000: R. G. Smith, Wm. C. Blanks 48,496
claims 3,012 OZONA—\$14,000	Name not given 10,000 \$5,000 to \$8,000: B. Cornich
\$5,000 to \$8,000: Wm. P. Seahorn	Name not given 10,000 \$5,000 to \$8,000: B. Cornich \$3,000 to \$5,000: Edward L. Batts, Ames A. Cargal.
claim 2,000	Batts, Ames A. Cargal. Ethel Martin; 1 name not given
PALESTINE—\$78,000 33,000 to \$5,000: Horace	Ethel Martin; 1 name 10,000 given
Selman, Joseph H. Green, Arthur E. Bell 11,955	Industrial: Co. No. 12, 7 claims 1,398
\$2,000 claims 8,000	SAN ANTONIO-\$4,752,000
industrial: Co. No. 12, 27	Frank P. Zoch
PAMPA—\$102,000 315,000 to \$20,000: Russell	Name not given         100,000           Dick O. Terrell         69,000           David J. Straus         50,000           Name not given         45,000           Name not given         42,360
Freeman .	Name not given 42,360

## 12.29 Per Cent LIQUID

The American National has \$6,185,059 in cash and Federal Government Securities, which amounts to 12.29 per cent of its total admitted assets, according to the Company's financial statement of 1933.

To policyholders, general agents and agents alike, this means SAFETY. Add this selling fact to the many attractive and liberal policies of the company and its position among the companies of the United States and you have ample reasons for the continued success of American National agents. For further information write to the manager nearest your locality.

A CONTINUED CONSERVATIVE DEVELOPMENT PROGRAM IN EACH DEPARTMENT

A well Diversified Line of Modern Policy Contracts, including Juvenile Policies, Retirement Income Policies, Salary Savings, and all Types of Annuities, enable our Representatives to render the Insuring Public the Best in Life Insurance Service.

## AMERICAN NATIONAL INSURANCE COMPANY

Galveston, Texas

W. L. Moody, Jr., President F. B. Markie, Vice-President Shearn Moody, Vice-President W. J. Shaw, Secretary E. L. Roberts, Vice-President (In Charge Ordinary Agencies.)

## Family Able to Continue to Live in Own Home

SAN ANTONIO, TEX.—Dr. Ralph A. Ericson, well known member of the Texas board of health, left \$20,000 in life insurance. This enabled the family to continue to live in its own home and pay all the debts and funeral expenses. If there had been no insurance the widow would have had to go to work or live with relatives—Dr. H. L. to go to work or live with relatives—Dr. H. L. Ericson, executor.

Edition

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## "Despair Would Have Been Added to Heartbreak if My Husband Had Listened to My Pleas to Drop Burdensome Premiums"

DALLAS, TEX.—I have never felt impelled to write down any sort of enthusiastic testimony about the perfections of washing machines or cold creams, but I have the sincere wish that I might, somehow, change the mind of some woman possessed of the same attitude I formerly had about life insurance.

I was not sold on the idea my husband seemed to have of sacrificing his leisure and many comforts in order to buy more insurance. He was strong and vitally energetic; had never had a doctor, except for an automobile accident, in all our 32 years together. I was the one who indulged, against my will, in operations and various illnesses

He was a busy consulting engineer and author of textbooks and magazine articles on engineering; practiced his profession in this city for 26 years, and was for five years state engineer of Texas.

The depression (odious word!) was felt very quickly in his profession, and worry had taken toll of his strength when in January, 1933, he suffered a cerebral hemorrhage from suddenly stooping to help lift a heavy weight. He lingered for one week but left us on Jan. 13th. \* \* \* \* \*

A few days later, as the poor must do, I had to find out where I stood financially, and went to the office to examine his ledgers—I knew, already, that we had used all our savings to keep the home and office going. At the beginning of our daughter's senior year in the university he had had to borrow on one of his policies to pay for the first semester. Impossibility of collecting fees from bankrupt firms had made this necessary.

My young son was associated with his father in the office (without other income), the youngest daughter in high school. For years the home had been clear, but two weeks before his death my hus-band had placed a mechanic's lien of \$1,000 against it for some urgently needed repairs. Within a week this some was finished and I paid the mortgage out of the first insurance money I collected. The next policy paid for the funeral and the cemetery lot. The hospital bill and fees of the doctor and consultants consumed most of a third policy.

The promptness of these payments saved me from utter disgrace, for I had no other resources. The small cash balance in the bank was not available, for it was not a joint account. My husband left no will and there were minor children.

Incredible as it may seem I had absolutely no knowledge of business. My time had been spent as a homemaker, church and P. T. A. worker and I held office in various patriotic societies. The only money I ever earned was as a feature story writer. This income was irregular, depending always on press of home duties.

My oldest daughter, gifted Phi Beta Kappa, must continue in school with her degree only five months ahead. Two hundred dollars of insurance money solved that problem. It also provided, later, for both daughters' graduation, and a business training for the younger, as college was now out of the question for her. The boy decided to keep the office open, and this venture has so far proven successful enough to pay office rent. I provide his living and clothes, etc.

There were business debts and unpaid taxes, but no household accounts. The books showed many fees owing—more than enough to pay everything, but practically none have been paid. Scores of firms all over the country wired flowers and sympathy, but few have paid their debts to us.

Insurance funds provided for my daughter's wedding in July. (She is now teaching, with her husband, in a small college.) We lived wholly upon it, also, until my younger daughter secured a secretarial position more than a year after her father's

A year ago I induced a relative to take \$3,000 A year ago I induced a relative to take \$5,000 to use in his prosperous business. He gave me a demand note and pays 6 percent interest, monthly. Having a few hundreds left, we manage on this interest and daughter's salary, and so far have not been forced to sell any of the technical library or instruments that have, for us, a value far in excess of their value in money. of their value in money.

Summing it all up, I know that despair would have been added to heartbreak if my husband had listened to my entreaties to "drop some of those burdensome premiums!"

Within a month I bought a \$1,000 policy for myself because I cannot bear for my children to meet such sudden and overwhelming needs as I did, without this assurance.—Mrs. J. P. G.

Industrial: Co. No. 12, 10	TEAGUE-\$29,000
claims 1,180	\$5,000 to \$8,000; John O. Nicholas
\$ANTA ANNA—\$22,000 \$8,000 to \$12,000: Burgess	\$3,000 to \$5,000: Clyde W. Eggleston
Weaver 2 \$1,000 claims 2,000	1 claim 2,025° 1 claim 1,000
SANTA ROSA-\$14,000	TEMPLE—\$135,000
\$3,000 to \$5,000: Samuel C. Sandford, Other E. Book-	\$5,000 to \$8,000: John C. Reed, Henry O. Willig, Stuart Shaw 20,500 \$3,000 to \$5,000: 2 names not given 8,000
out	Stuart Shaw 20,500 \$3,000 to \$5,000: 2 names
SCHULENBURG—\$21,000	not given 8,000
\$3,000 to \$5,000: Henry Russek; 1 name not	not given 8,000 3 \$2,000 claims 6,508 4 \$1,000 claims 4,000 Industrial: Co. No. 12, 30
given 6,237 1 claim 2,000	Industrial: Co. No. 12, 30 claims 6,489
1 claim 1,000	TERRELL-\$104,000
SHAMROCK-\$72,000	\$20,000 to \$25,000: John R.
\$15,000 to \$20,000: Lack	Rouvaldt \$8,000 to \$12,000: Dr. David
R. Clay \$8,000 to \$12,000; Thomas	B. Rodden
C. Davis	\$5,000 to \$8,000: D. A. Walker
\$3,000 to \$5,000: Minnie L. Myers	5 \$2,000 claims 10,525
2 \$2,000 claims 4,000	1 claim 1,000 Industrial: Co. No. 12, 15
3 \$1,000 claims 3,000	claims 1,848
SHERMAN-\$168,000	THRALL—\$17,000
\$20,000 to \$25,000; Wm. L. Hay	\$8,000 to \$12,000; Woodle A. Ryals
Name not given 15,000 \$8,000 to \$12,000: D. Mur-	1 claim 1,000
\$8,000 to \$12,000: D. Mur- phy	THORNDALE-\$22,000
\$3,000 to \$5,000: H. A. Goff,	\$12,000 to \$15,000: Eugene
Todd L. Brame, Wm. C.	L. Laurence 1 claim 2,500
erman, Pettis Pipes,	TRENT-\$26,000
8 \$2,000 claims 16,000	\$5,000 to \$8,000; Jefferson
8 \$1,000 claims 8,000	D. Harvey \$3,000 to \$5,000: Beason T.
phy \$3,000 to \$5,000: H. A. Goff, Todd L. Brame, Wm. C. Calvin, Charles A. Dick- erman, Pettis Pipes, Henry L. Todd. 21,650 \$ \$2,000 claims \$,000 Industrial: Co. No. 6, 102 claims 21,961 Industrial: Co. No. 12, 18	Southerland
claims	2 \$2,000 claims 4,635
claims 4,721	TYLER-\$176,000 \$12,000 to \$15,000: Duncan
SHINER-\$18,000	M Mannon
\$5,000 to \$8,000: August Schramm	Name not given 10,000 \$3,000 to \$5,000: Theodore C. Nunn, Benjamin Whit-
\$3,000 to \$5,000: Secudino A. Martinez	C. Nunn, Benjamin Whit-
1 claim 1,000	9 \$2,000 claims 18,000
SILSBEE-\$21,000	ham
\$12,000 to \$15,000: Jesse N.	claims
Collier 1 claim 2,000	Industrial: Co. No. 12, 23 claims
SNYDER-\$49,000	VERNON-\$65,000
\$20,000 to \$25,000; Allen	\$3,000 to \$5,000; Willie L. Vaughn
Warren STAMFORD—\$45,000	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000
\$15,000 to \$20,000: Bertis	VICTORIA—\$82,000
N. Wiseley	\$8.000 to \$12,000: Frank S.
4 \$2,000 claims 8,000 Industrial: Co. No. 12, 1	Knouse \$3,000 to \$5,000: Curtis M.
claim	Instrold: 1 name not
SULPHUR SPRINGS— \$52,000	given 6,208 2 \$2,000 claims 4,000 8 \$1,000 claims 8,000
\$5,000 to \$8,000: J. Oscar	8 \$1,000 claims 8,000 Industrial: Co. No. 12, 23
Roots \$3,000 to \$5,000; Allen F.	claims 3,492
Cunningham: 1 name not	WACO-\$585,000
given	\$20,000 to \$25,000: Wm. D. Lacy, Jr.
2 \$1,000 claims 2.008	Name not given 20.000

### TEXAS—Continued

Name not given	Name not given 40,000
Name not given	Name not given 35,500
Name not given	Name not given 35,000
22.000 to \$25,000; Edward O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	Name not given 34,209
22.000 to \$25,000; Edward O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	Arthur W Speliggon 21 000
22.000 to \$25,000; Edward O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	\$25,000 to \$30,000: Fred S.
22.000 to \$25,000; Edward O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	Robie. David Gootlieb.
22.000 to \$25,000; Edward O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	John Wm. Warren; 2
O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	names not given 100,010
O. Smith, Sterling D. Price, W. W. Nigley, John L. Matthews, Perry J. Lewis C ha r l e s A Davies	\$20,000 to \$25,000; Edward
L. Matthews, Perry J. Lewis Ch ar I e s a Davies	0. Smith, Sterling D.
Ericson. Orlando B. Black:  2 names not given 89,500  12,000 to \$15,000: S. B.  Taliaferro, Louis H. Joi- kovsky. Isaac E. Gates. 6 names not given 108,907  \$5,000 to \$12,000: August K. Weilbacher. Hy W. Finck, Edwin H. Coombs. Hugh M. Compton, A. W. Atterbury: Proprietor: 3  names not given 94,182  \$5,000 to \$8,000: Allen C. Wiggins, Henry Schu- macker, Allen Rather, Edward O. Prosser, Har- old A. Moore, Herman J. Lichte, Lowell M. Johns, Oswald H. Finck, Joseph G. Cummings; Attorney; 4 names not given 88,303  \$3,000 to \$5,000: Victor H. Trapalis, Richard F. Tar- ver, Ray Smothers, Felix B. Schutz, George F. Rob- bins, Charles H. Quereau, Joseph N. Parks, Arther H. Oliver, James E. O'Bryant, Dr. Chas. F McGinis, Fred W. Hiller, Henry C. Herrera, James K. Harris, Lloyd E. Greg- ory, Eugene E. Fuquay, Gerald H. Ferguson, Wm. F. Doyle, George H. Cush- man, Valery E. Clemens, Frank H. Braun, Martin Bickel, Ezio N. Beghe, Frank Allen; 15 names not given	Price, W. W. Nigley, John
Ericson. Orlando B. Black:  2 names not given 89,500  12,000 to \$15,000: S. B.  Taliaferro, Louis H. Joi- kovsky. Isaac E. Gates. 6 names not given 108,907  \$5,000 to \$12,000: August K. Weilbacher. Hy W. Finck, Edwin H. Coombs. Hugh M. Compton, A. W. Atterbury: Proprietor: 3  names not given 94,182  \$5,000 to \$8,000: Allen C. Wiggins, Henry Schu- macker, Allen Rather, Edward O. Prosser, Har- old A. Moore, Herman J. Lichte, Lowell M. Johns, Oswald H. Finck, Joseph G. Cummings; Attorney; 4 names not given 88,303  \$3,000 to \$5,000: Victor H. Trapalis, Richard F. Tar- ver, Ray Smothers, Felix B. Schutz, George F. Rob- bins, Charles H. Quereau, Joseph N. Parks, Arther H. Oliver, James E. O'Bryant, Dr. Chas. F McGinis, Fred W. Hiller, Henry C. Herrera, James K. Harris, Lloyd E. Greg- ory, Eugene E. Fuquay, Gerald H. Ferguson, Wm. F. Doyle, George H. Cush- man, Valery E. Clemens, Frank H. Braun, Martin Bickel, Ezio N. Beghe, Frank Allen; 15 names not given	L. Matthews, Perry J.
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5 \$2,000 claims 72,000 5 \$1,000 claims 58,000		\$3,000 to \$5,000: Moritz D.	
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claims		SAN MARCOS-\$44,000	
claims149,498		\$3,000 to \$5,000: Leroy F.	1
SAN BENITO-\$115,000	\$8,000 to \$12,000; Patrick F. Sullivan	Duff, Michael P. McNul- ty, L. J. Dailey, Jr., John	1
	CAN DIECO 010 000	M. Cape 16,094	
20,000 to \$25,000: T. J.	Patired 6 529	2 \$2,000 claims 4,500	

1 claim 2.000
2 \$1.000 claims 2.000
Industrial: Co. No. 12, 1 claim 455
TAYLOR—\$63,000
Farmer 10,018
\$3.000 to \$5,000: Rosenwas-ser. 10,018 

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Angus O. Swink President

William H. Harrison Vice-Pres. & Supt. of Agencies

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CHARLOTTESVILLE— \$187,000

Name not given.
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Publisher
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Student
\$3,000 to \$5,000: Edwin
Baker; 3 names given.

CHASE CITY-\$28,000 CHERRYDALE-\$23,000 Name not given..... CHESTERFIELD-\$37,000 

CHUCKATUCK-\$18,000 Name not given..... 10,000 \$3,000 to \$5,000: 2 names not given ..... 6,500

CLARENDON-\$18,000 \$6,000 to \$8,000: George O. Wilcox CLIFTON FORGE-\$48,000 \$12,000 to \$15,000: Chalmer C. Walton 2 \$1,000 claims...... 2,015 COVINGTON-\$67,000 

 Name not given
 31.000

 Name not given
 5.000

 3 \$2,000 claims
 6,123

CULPEPPER-\$14,000 Post Office Clerk.....

DANVILLE-\$207,000 

TEXAS—Continued  2,000 to \$5,000: Sam P. Jacobs, Rassie T. Neale, James V. Newman, Oscar I. Rodgers, James M. Stell, Oscar N. Temple- ton, Abraham F. Therrill, James E. Weaver, Frank M. Wilson; 3 names not given	UT	2 \$1,000 claims 2,00 YORKTOWN—\$20,000 \$3,000 to \$5,000: Frederick C. Stephan; Retired 7,03 2 \$2,000 claims 4,50
I. Rodgers, James M. Stell, Oscar N. Templeton, Abraham F. Therrill, James E. Weaver, Frank M. Wilson; 3 names not given	claim 500 WINTERS—\$18,000 \$3,000 to \$5000; John J. Swatchsue, Charlie B. Hope 7,647	YORKTOWN—\$20,000 \$3,000 to \$5,000: Frederick C. Stephan; Retired. 7,03 2 \$2,000 claims 4,50
I. Rodgers, James M. Stell, Oscar N. Templeton, Abraham F. Therrill, James E. Weaver, Frank M. Wilson; 3 names not given	**************************************	\$3,000 to \$5,000: Frederick C. Stephan; Retired 7,03 2 \$2,000 claims 4,50
I. Rodgers, James M. Stell, Oscar N. Templeton, Abraham F. Therrill, James E. Weaver, Frank M. Wilson; 3 names not given	\$3,000 to \$5000; John J. Swatchsue, Charlie B. Hope	2 \$2,000 claims 4,50
I. Rodgers, James M. Stell, Oscar N. Templeton, Abraham F. Therrill, James E. Weaver, Frank M. Wilson; 3 names not given	Swatchsue, Charlie B. 7,647	2 \$2,000 claims 4,50
James E. Weaver, Frank M. Wilson; 3 names not given 43,434 \$2,000 claims. 34,000 \$1,000 claims. 17,001 dustrial: Co. No. 6, 71 claims 11,522 dustrial; Co. No. 12, 82 claims 12,474 WALLIS—\$53,000	UT	
James E. Weaver, Frank M. Wilson; 3 names not given 43,434 \$2,000 claims. 34,000 \$1,000 claims. 17,001 dustrial: Co. No. 6, 71 claims 11,522 dustrial; Co. No. 12, 82 claims 12,474 WALLIS—\$53,000	UT	
James E. Weaver, Frank M. Wilson; 3 names not given 43,434 \$2,000 claims. 34,000 \$1,000 claims. 17,001 dustrial: Co. No. 6, 71 claims 11,522 dustrial; Co. No. 12, 82 claims 12,474 WALLIS—\$53,000	U T Total Payments in State Decrease in Payments in	AH
M. Wilson; 3 names not given 43,43; 32,000 claims 34,000 \$1,000 claims 17,000 dustrial; Co. No. 6, 71 claims 11,52; dustrial; Co. No. 12, 82 claims 12,47; WALLIS \$3,000	Total Payments in State. Decrease in Payments in	АП
\$2,000 claims. 34,000 \$1,000 claims. 17,000 dustrial; Co. No. 6, 71 claims. 11,52; dustrial; Co. No. 12, 82 claims. 12,47; WALLIS—\$53,000	Total Payments in State Decrease in Payments in	
WALLIS-\$53,000	Total Payments in State Decrease in Payments in	
WALLIS-\$53,000	Decrease in Payments in	\$8 200 000
WALLIS-\$53,000	Decrease in Payments in	4-200,000
WALLIS-\$53,000		1933\$5,000,000
WALLIS-\$53,000	Percentage of Decrease	6%
WALLIS-\$53,000	reiteiliage of Decrease.	/0
	Rank in Payments among	States
alter S. Moore 42,500		
,000 to \$8,000: John Wasi-	Payments Per Capita	\$16.30
cek	. cymomo roi copiia	
	BRIGHAM CITY-\$42,000	PRICE-\$42,000
WAXAHACHIE—\$75,000		
rmer 6,300	Jensen	\$3,000 to \$5,000: Benjamin
do to so, out; Alexander	\$3,000 to \$5,000; Myron F.	J. Stein, Athanasios P. Avgikos 10,000
T. Cook	Witness	Avgikos 10,000
\$1,000 claims 4,000	1 claim 1,024	3 \$2,000 claims 6,000 1 claim 1,000
WELLINGTON-\$30,000	KANAD PIR 000	
2,000 to \$15,000: Robert	KANAB-\$13,000	PROVO-\$76,000
S. Rodgers	\$5,000 to \$8,000: John S.	\$3,000 to \$5,000: 4 names
claim 2,000	Cram	not given 17.529
olaim 1,000	LOGAN-\$46,000	2 \$2,000 claims 4,133 4 \$1,000 claims 4,000
WEST-\$25,000	Name not given 5 000	4 \$1,000 claims 4.000
	1 claim 2,000	SAILT LAKE CITY-
2,000 to \$15,000: Dan F. Russell	1 claim 2,000 2 \$1,000 claims 2,000	\$1,654,000
,000 to \$5,000: Robert D.	MANTI-\$18,000	
Stallings		Franklin Pingree103,000
claim 1,000	2 \$2,000 claims 2,007	Franklin Pingree 103,000 John L. Reynolds 80,000 Emil J. Raddatz 65,000
		Name not given
WHARTON-\$81,000	MURRAY-\$115,000	Name not given 40,000
m. V. Mathews 52,469 000 to \$5,000: John R.	Name not given 48,200	Name not given 25,500 Name not given 23,000
000 to \$5,000; John R.	Name not given 18,133  Name not given 10,000  \$5,000 to \$8,000: 2 names not given 13,000	\$15,000 to \$20,000; Alma J.
	Name not given 10,000	Strong
given	\$5,000 to \$8,000: 2 names	\$12.000 to \$15.000: 2 names
given	not given 13,000 \$3,000 to \$5,000; Otto P.	not given 27,076 \$8,000 to \$12,000: James M.
WICHITA FALLS-\$372,000	\$3,000 to \$5,000; Otto P.	\$8,000 to \$12,000: James M.
2,000 to \$15,000: Guy D.	Miller	
Anderson	1 claim 2,308 2 \$1,000 claims 2,000	given
000 to \$12,000: E. Perry		\$5,000 to \$8,000: Wendell B.
	OGDEN-\$193,000	Lyman, David J. Stein;
000 to \$8,000: Homer J.	Name not given 13,629	Proprietor, Clerk, Man-
Bruce, Paul Barnett; 2	Name not given 11,449	ager; 1 name not
names not given 24,500	Manager 5,014	given 40,516
000 to \$5,000; Henry A.	\$3,000 to \$5,000: 6 names	\$3,000 to \$5,000: J. M. Van
Johnson, John F. Kiel,	Manager 5,014 \$3,000 to \$5,000: 6 names not given 23,020	given 40,516 \$3,000 to \$5,000: J. M. Van Steeler, Afton S. Cole-
Bass 000 to \$8,000: Homer J. Bruce, Paul Barnett; 2 names not given 24,500 000 to \$5,000; Henry A. Johnson, John F. Kiel, Grant S. Howard; Farm-	5 \$2,000 claims 10,000 7 \$1,000 claims 7,000	man: Retired. Housewife:
er; 2 names not given 22,327	7 \$1,000 claims 7,000	8 names not given 47,467 25 \$2,000 claims 50,000
er; 2 names not given 22,327 \$2,000 claims	PAROWAN-\$13,000	25 \$2,000 claims 50,000
dustrial: Co No 6 6	\$5,000 to \$8,000: Roland	34 \$1,000 claims 34,000
plaima	Orton	VERNAL-\$17,000
dustrial: Co. No. 12 47	1 claim 1,076	\$3,000 to \$5,000: John H.
laims	DE PACADOR CONCERN	Evans
WILLS DOING SOCOO	PLEASANT GROVE-	1 claim 2,500
WILLS POINT—\$26,000	\$16,000	WOODRUFF-\$14,000
me not given 10,414	\$3,000 to \$5,000: A. E. Jai-	
me not Brich To'sTR	40,000 to 40,000. It. 12. 041	
\$2,000 claims 4,000	dar; Laborer 6,000 2 \$1,000 claims 2,022	\$8,000 to \$12,000: Thomas Frazier

## 6 APPEALING FEATURES

- 1. Draft and claim form contained in each policy provides immediate cash to beneficiary at local bank.
- 2. Issued only in \$500 policies.
- 3. Protects other insurance and gives READY CASH at a time it is needed most.
- 4. Incontestable from date of
- 5. Ordinary Life or 20 pay Life -ages one month to 55
- 6. Each READY CASH POL-ICY as well as every contract issued by this company is registered with the State of Kansas and secured 100% by deposit of approved securities with the State.

People want the READY CASH POLICY because it meets a need not now covered in the ordinary insurance program. Here is a quick selling, profitmaking contract that appeals to agents and insurance buyers. Write for complete information and territory open for this new, modern, fast selling policy.

## GREAT AMERICAN INSURANCE COMPANY

Stephen M. Babbit, President Hutchinson, Kansas

## VERMONT Total Payments in State......\$10,200,000

Rank in Payments among States......40th

Rank in Population Payments Per Capita	
BARTON-\$17,000	NORTHFIELD-\$15,000
Merchant 10,746 2 \$1,000 claims 2,000	Name not given 5,000 2 \$1,000 claims 2,000
BARRE-\$105,000	NORWICH-\$10,000
\$3,000 to \$8,000: Burton W. Hooker	Name not given 5,000 1 claim 1,336
\$3,000 to \$5,000: 5 names not given 19,000	OR/LEANS-\$23,000
4 \$2,000 claims 8,000	Name not given 10,000
6 \$1,000 claims 6,000 BENNINGTON—\$53,000	\$3,000 to \$5,000: 2 names not given 10,000
\$3,000 to \$5.000: Proprietor:	RANDOLPH-\$17,000
1 name not given 8,086 3 \$2,000 claims 6,000	\$5,000 to \$8,000; Guy A. Osha
3 \$1,000 claims 3,000	Realtor 4,022
<b>BETHEL</b> —\$16,000 \$5,000 to \$8,000: 2 names	1 claim 1,000
not given 11,220	RUTLAND—\$156,000
BRATTLEBORO—\$69,000	Name not given 15,406 \$3,000 to \$8,000: Ernest L.
Name not given 10,000 Name not given 5,000	Fullam; 1 name not given 11,615
2 \$2,000 claims 4,000 4 \$1,000 claims 4,000	\$3,000 to \$5,000: 4 names not given 13,800
BUBLINGTON—\$260,000	2 \$2,000 claims 4,000
Name not given 20,000	
Name not given 3,830 4 \$2,000 claims 8,000	SAINT ALBANS—\$39,000
4 \$2,000 claims 8,000 7 \$1,000 claims 7,000 Industrial: Co. No. 1, 59	Name not given 6,000 1 claim 2,700
claims 13,711	4 \$1,000 claims 4,000
FAIR HAVEN-\$27,000	SAINT JOHNSBURY— \$56,000
Name not given 5,000 2 \$2,000 claims 4,963	3 \$2,000 claims 6,500
3 \$1,000 claims 3,000	5 \$1,000 claims 5,000
FRANKLIN—\$8,000	\$3,000 to \$5,000; 2 names
Name not given 6,000 HARTFORD—\$15,000	not given 10,000
Name not given 5,000	STOCKBRIDGE—\$10,000
MIDDLESEX-\$15,000	\$5,000 to \$8,000: J. H. Mussey
Name not given 5,000	1 claim 1,000
MONTPELIER—\$87,000 Name not given 9,869	UNION VILLAGE—\$19,000
\$3,000 to \$5,000: Insurance	Name not given 10,000 1 claim 2,000
Agent; 1 name not given 8,638	1 claim 1,000
2 \$2,000 claims 4,136	WATERBURY-\$16,000 Name not given 3,000
5 \$1,000 claims 5,800 MORRISVILLE—\$18,000	1 claim 2,500
Name not given 6,500	2 \$1,000 claims 2,000
4 \$1,000 claims 4,000	WILDER—\$16,000 Name not given 14,239
NORTH BENNINGTON— \$19,000	WINDSOR—\$20,000
Name not given 12,310 1 claim 2,452	1 claim 2,000 3 \$1,000 claims 3,000
VIRG	INIA

Rank in Payments amon Rank in Population Payments Per Capita	
AGRICOLA—\$272,000	, в
Name not given	00 Nan
Name not given111,73	
Name not given 40,00	001
ALEXANDRIA-\$270,000	\$8,0 W
Physician 19,3	
\$8,000 to \$12,000: 4 names	
not given 42,00	00 Jose
\$5,000 to \$8,000: 3 names	Nan
not given 21,4	18 \$3,0
\$3,000 to \$5,000: 2 names	H
not given 9,9	74 D
2 \$2,000 claims 4.00	)C 2 \$
2 \$1,000 claims 2,00	00 2 \$
Industrial: Co. No. 4, 41	C.
claims 10,07	12
Industrial: Co. No. 5, 4	Nan
claims 1,15	33 Nan
ALTAVISTA-\$15,000	Mer
Farmer 10.03	75
1 claim 1,01	

Total Payments in State. Decrease in Payments in 19 Percentage of Decrease ....

1 claim	1,017
ASH/LAND-\$97,000	
Charles S. Luck	49,500
Name not given	17,000
Name not given	15,000
\$3.000 to \$5.000: 3 nar	
not given	13,002
BEDFORD-\$41,000	
Name not given	9,193
Name not given	5,000
2 \$2,000 claims	5,000
	1 000

	BEL	LI	C		ł	Ĭ	A	(	V	E	1	V	-	-	8	1	9,0	00
P	hysic	iar	1															5,05
N	ame	no	t		g	i	v	e	n									5,00
1	clair	n										٠			۰			2,13
1	clair	n		۰								۰						1,00
		-	_		_		_	_		_			_	_				

							-				- 1
\$1	5,000	to	\$8,	000:	F	ar	m	er	; 1	l	- 1
	nam	e 1	ot	give	en.				12	.002	:
1	3,000	to	\$5.	000:	F	ar	m	er	: 5	2	1
	nam	es	not	give	en.				13	.010	
3	\$1.0	00	cla	ims					3	000	Н

Gues, a names not
given 11,500
5 \$2,000 claims 10,000
14 \$1,000 claims 14,160 Industrial: Co. No. 4, 140
claims 32,967
Industrial: Co. No. 5, 21
claims 5,371
DEANES-\$17,000
Name not given 10,000
Name not given 5,000
EAST RADFORD-\$24,000
Name not given 6,009
2 \$2,000 claims 4,000
2 \$1,000 claims 2,000
EMPORIA-\$51,000
\$25,000 to \$30,000; John S.
Laird
Name not given 10,000
Name not given 4,500
1 claim 1,000
ETNA MILLS-\$14,000
\$8,000 to \$12,000: James C.
Sweet
ETTRICKS—\$31,000
Name not given 25,000
2 \$1,000 claims 2,000
FALLS CHURCH-\$27,000
Retired 15,172
Name not given 3,000
3 \$1,000 claims 3,000
FINCASTLE—\$32,000
Name not given 16,220
\$3,000 to \$5,000: Superin-
tendent; 2 names not given 11,221
1 claim
FRANKLIN-\$42,000
\$3,000 to \$5,000: Farmer; 1
name not given 6.017
2 \$2 000 claims 4,019
3 \$1,000 claims 3,000
FREDERICKSBURG-
\$89,000
\$25,000 to \$30,000: Chas. M.
Smith
\$8,000 to \$12,000: 2 names
not given 21,309

### College Gets \$131,200 Insurance on Life of Its President

WILLIAMSBURG, VA .- The college of William & Mary was paid \$131,200 life insurance which it carried on the life of its late president, Dr. J. A. C. Chandler. Some years ago the college took out \$150,000 on President Chandler's life because it regarded his services as so exceptional that his death would be a distinct financial loss as well as a general loss. Subsequently the college borrowed \$18,000 against the policies, which accounts for the difference between the original sum and that paid.

dition

not 19,000 10,000 2,000 27 6,664

20,000 7,000 1 K. 6,851

10,000 mes 6,509

e 0.

18,000 2,015

9,944

22,000 17,000 v A. n o t 11,500 10,000 14,160 140 32,967 21 5,371

10,000 5,000 000

10,000 4,508 1,009

7,000 15,172 3,000 3,000

16,220

M.

:e

Wil.

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### Insurance Proves "Mighty Fine Help in Time of Need and Sorrow"

CHESTERFIELD, IND.—The total amount of life insurance my dear husband carried was \$3,500, the \$3,000 was in the Lincoln National Life taken out in the Indiana Railroad shops where he worked, \$1,500 was a policy on which the premiums were taken out of his wages each month and the other \$1,500 policy was a gift by the Indiana Railroad Co. The other \$500 policy was in the Prudential. They were both most reliable companies and prompt in paying the claims. I will praise both companies as long as I live for what they have done for me. One of the \$1,500 policies in the Lincoln National Life was paid all in one sum and the other is being paid to me in monthly sums of a little over \$44 each month and will be paid out in three years from the time of Mr. West's death. I can truly say they are both honest, reliable companies, in fact I cannot find words enough to thank them both, for if it had not been for them I don't know what I would of ever done.

We were just a poor, hard working couple.

We were just a poor, hard working couple. There never was a better, more noble man in this whole wide world than Mr. West. He never did any thing wrong, was always patient, kind and good, and always worked hard and never complained. He worked a many a day when he ought to of been in bed but he knew he had work to do and did it. He was loved by all his fellow men and in his community and he is sadly missed by all.

and did it. He was loved by all his fellow men and in his community and he is sadly missed by all.

Mr. West was just off from work two weeks and bed fast five days before he died. He worked for the Union Traction Co., which was later called the Indiana Railroad for about 12 years. He only missed about 4 or 5 days' work in all the years. The insurance money which he left me, has done me worlds of good. It was enough to lay him away nice and in a beautiful resting place and to buy myself a grave right at his side. The insurance also paid his doctor bill and enabled me to finish paying off our little home which we worked so hard to buy. I wouldn't have been able to of paid it in any other way. I also paid off all our debts the first thing. I knew that was what he would have wanted me to do—to pay off our home and all our bills. There was enough money to completely put me out of debt on our home and everything else. We only have three children. They are all married, but have a pretty hard time getting along and I had enough to help all of them a whole lot and I still have enough to carry me through comfortable a good many years yet. I am living with my daughter and letting my son live in my home. If it hadn't been for the insurance I would of had to have gone to work or have my children keep me. I want to praise both of these fine insurance companies to the highest and I want to kindly

I want to praise both of these fine insurance companies to the highest and I want to kindly thank them both for what they have done for me and I know that all the rest of the life insurance companies are just as fine. I believe one is as good as another and I do strongly urge anyone that doesn't carry life insurance now to do so before it is too late. It is a mighty fine help in the time of need and sorrow, for we never know when sickness and death are going to come knocking at our door. I am saying this through experience for I don't know how I would have ever put Mr. West away and paid his doctor bills if it hadn't of been for this fine insurance. I am carrying \$500 insurance on myself. I think life insurance is mighty fine and I think that any one that has any income at all ought to carry some sort of life insurance for if the need for it ever comes they will never be sorry.—Mrs. Henry West.

VIRGINIA—Continued           Pharmacist         5,100           Name not given         4,000           4 \$2,000 claims         8,000           3 1,000 claims         3,000	Name not given
GASBURG-\$23.000	HILTON VILLAGE-\$24,000
Name not given 17,305 Name not given 4,000	Name not given 17,500 Name not given 5,000
GLEN AILLEN-\$30,000	JONESVILLE—\$12,000
Name not given       17,000         Name not given       6,579         Name not given       4,839	Farmer 10,087 KILMARNOCK—\$37,000
GORDONSVILLE_\$12.000	\$15,000 to \$20,000: Rowland R. Ives
Name not given 10,000	\$3,000 to \$5,000: Rawleigh D. Carter
Name not given 61,500	2 \$2,000 claims 4,000
Name not siven 50,000	LAWRENCEVIIILE— \$21,000
Name not given 15,000	Name not given 14,032 1 claim 1,458
Bear Distriction Planting	LEXINGTON-\$51,000
\$5,000 to \$8,000: Wm. I. Lawson; 1 name not Siven 13,000	Name not given 11,000 Physician 5,827 Name not given 5,000

	LIFE INSURANCE · DI	STRIB
	4 \$2,000 claims 8,500 1 claim 1,000	POL
	LYNCHBURG-8613,000	Name
	Name not given 94,009 Name not given 49,778 James O. Christian 48,000	Name
	James O. Christian 48 000	RA
		\$5,000
ĺ	Name not given 23,000 \$15,000 to \$20,000: 2 names	2 \$2,0
ĺ	not given 38,160 \$8,000 to \$12,000: 3 names	Indus
1	not given 32,000	RAI
1	not given 32,000 \$5,000 to \$8,000: Executive, Student; 1 name not	Name
i	given	Name
ļ	Geissler; Bank Cashier,	Name
I	Geissler; Bank Cashier, Manager; 7 names not given	\$3,000
I	18 \$2,000 claims 37,500	Rice 1 clai
ı	34 \$1,000 claims 34,000 Industrial: Co. No. 4, 125	RIC
ı	claims 27,840	Name
ı	claims	Capita Name
ı	MANASSAS-\$74,000	Name Name
1	Name not given 65.000	Name
1	Name not given 3,000 2 \$1,000 claims 2,000	John Name
	MARION-\$33,000	Cary
1	Name not given 13,000 Name not given 5,000	Name \$25,00
ı	1 claim 2,003	not \$20,00
ı	1 claim	not
I	\$8,000 to \$12,000: J. T.	\$15,00 not
	Jones	\$12,00
	Name not given 5,000 MARTINSVILLE—\$55,000	\$8,000
	\$3,000 to \$5,000: Jacob D.	cha
	Harte; 1 name not given 8,500	\$5,000
i	given 3,500 4 \$2,000 claims 3,000 2 \$1,000 claims 2,000	give
	MIDDLEBURG—\$14,000	\$3,000
Į	Name not given 12,000	Stei
I	NEWPORT NEWS-\$323,000	Wm
	Name not given 30,692 \$20,000 to \$25,000: Thomas	T. Sun
ĺ	Newman; 2 names not	Leo
I	\$8,000 to \$12,000: John T.	Sup
	Llewellyn; 3 names not not given 39,766	54 \$2,
I	not given	82 \$1, Indus
ı		Indust
ı	given	clai
Į	8 \$1,000 claims 8,000 Industrial: Co. No. 4 108	RO
ı	claims 38,686	Name \$20,00
Į	NORFOLK-\$2,067,000	Ant
ı	Name not given105,000 \$20,000 to \$25,000: John W.	give \$15,00
	Fox; 2 names not given	berr
I	\$15,000 to \$20,000: Arthur	\$12,00
I	G. Winsor; 1 name not	berr
I	given	\$8,000 W.
ı	B. Burns; 1 name not	ture
	\$8,000 to \$12,000: Charles	\$5,000
	M. Bayne; Gardener; 7 names not given 91,640	Alfo
	\$5,000 to \$8,000; S. B. Batte; Physician; 3 names	\$3,000
	not given 38,804	Wei
I	not given	10 \$2,
ŀ	Jr., Henry H. Nichols, Roy B. Driscoll, Hiram N.	22 \$1,6 Indust
I	Driggers, Lesley B. Anderson, John S. Wood, Na-	Indust
I	than Rosenblum, Adolph	clair
ı	Berlin; Secretary, Pro-	RUE
I	prietor; 16 names not given	Name 2 \$1,0
ı	33 \$2,000 claims 66,000 43 \$1,000 claims 43,000	SAN
ı	Industrial: Co. No. 4, 260	Name
	claims	SOU Name
١	ciaims 3,451	\$8,000
	OAKLAND—\$22,000	\$5,000
	Name not given 20,000 OCEANA—\$17,000	Hari
	Name not given 15,000	
	OLD RECTORY-\$14,000 \$8,000 to \$12,000: Hugh F.	
	TOIVES EU GIE, UUU. HUEH F.	III

\$8.000 to \$12,000: Hugh F. McFarlane

PETERSBURG-\$335,000

PORTSMOUTH—\$363,000

PORTSMOUTH—\$303,000
Name not given. 10,000
Name not given. 6,000
33,000 to \$5,000: 4 names
not given 17,000
9 \$2,000 claims. 18,000
30 \$1,000 claims. 30,000
Industrial: Co. No. 4, 153
claims 40,222

S	TRIBUTIONS NUMBER
1	POUNDING-\$14,000
	Name not given 12,000 QUANTICO—\$36,000
	Name not given 28,500 RADFORD—348,000
	\$5,000 to \$8,000; Henry B. Walbridge
-	2 \$2,000 claims 4,500 Industrial: Co. No. 4, 34
	RAPIDAN-\$20,000
	Name not given 13,553 Name not given 5,483
1	REEDVII/LE—\$19,000 Name not given 8,553 \$3,000 to \$5,000: Luther B.
1	1 claim 1,000
	RICHMOND—\$3,752,000 Name not given125,053
ı	Capitalist
ı	Name not given. 50,000 Name not given. 50,000 Name not given. 49,000 John R. Pryde. 45,681 Name not given. 40,500
I	Name not given 50,000
Ī	John R. Pryde 45,681
ı	Name not given 40,500 Cary P. Carr 36,500
ı	Name not given 30,000
Ì	mot minum ga oog
1	\$20,000 to \$25,000: 2 names
l	\$15,000 to \$20,000: 3 names
	\$12,000 to \$15,000: 3 names
1	00 000 4- 010 000 74
1	chant, Pharmacist; 17
	\$5,000 to \$12,000: Mer- chant, Pharmacist: 17 names not given193,652 \$5,000 to \$8,000: Statisti- cian: 11 names not
1	given
١	Steinman, Percy S. May-
1	field, Richard S. Lafoon, Wm. R. Johnson, Emil
١	Bottigheimer, Rev. John T. Driscoll. George O.
	Wm. R. Johnson, Emil Bottigheimer, Rev. John T. Driscoll, George O. Summers, Thomas C. Mc- Leod, Alexander H. Cox:
	Supervisor, Retired; 36 names not given200.036
ı	54 \$2,000 claims108,000
l	Leod, Alexander H. Cox; Supervisor, Retired; 36 names not given. 200,036 54 \$2,000 claims. 108,000 32 \$1,000 claims. 32,000 Industrial: Co. No. 4, 425 claims 109,928 Industrial: Co, No. 5, 7
1	Industrial: Co. No. 4, 425 claims
1	ROANOKE-\$972,000
l	Name not given
l	Antrim; 2 names not given 70,650
ı	\$15,000 to \$20,000: Lum-
	given
1	berman; 2 names not given 45,000
	given
	turer; 3 names not given 50,150 \$5,000 to \$8,000: Charles A.
	Alford; 1 name not given
	\$3,000 to \$5,000: Harry R. Weinshank; Realtor; 5
ı	names not given 29,025 10 \$2,000 claims 20,000
ı	10 \$2,000 claims 20,000 22 \$1,000 claims 22,000 Industrial: Co. No. 4, 124
	Industrial: Co. No. 5, 13
	RURAL RETREAT—\$11,000
-	Name not given 8,000
l	2 \$1,000 claims 2,000 SANDSTON—\$12,000
-	Name not given 10,000 SOUTH BOSTON—\$78,900
1	Name not given 15,500
ı	Reeves \$5,000 to \$8,000: Richard D.
	Harris, Charles H. Steb- bins 15,790

Salesman     3,064       3 \$2,000 claims     6,500       6 \$1,000 claims     6,000       STAUNTON—\$418,000	5 \$2,000 claims 10,003 7 \$1,000 claims 7,000 SWOOPE—\$14,000
Name not given 189,186	Name not given 7,067
President of Academy, 50,322	Name not given 5,000
Harry Walters 49,500	THE PLAINS-\$39,000
Name not given 15,000	Farmer 20,099
\$5,000 to \$8,000: 2 names	Name not given 10,000
not given 13,000	Name not given 3,000
\$3,000 to \$5,000: Bank	1 claim 2,000
President; 1 name not given 9,839	UNIVERSITY-\$26,000
8 \$2,000 claims 17,300	Name not given 10,000
4 \$1,000 claims 4,006	Name not given 6,127
Industrial: Co. No. 5, 1	Name not given 3,000
claim 405	1 claim 2,500
STUART-\$17,000	UPPERVILLE-\$67,000
Name not given 12,500	Ernest M. Woolf 37,500
3 \$1,000 claims 3,000	Name not given 27,500
SUFFOLK-\$118,000	VIRGINIA BEACH-\$23,000
\$12,090 to \$15,000: 2 names not given 28,221	\$3,000 to \$5,000: 2 names not given 9,000
\$8,000 to \$12,000: 2 names	2 \$2,000 claims 4,611
not given 20,000	WARRENTON-\$23,000
Name not given 5,326	
\$3,000 to \$5,000: Farmer; 3	Assistant Cashier 11,266
names not given 14,590	Name not given 5,000



## George Washington Life Insurance Company

Charleston, W. Va.

Charles L. Preston President

Enquire about our New Recovery Policy!

Enquire about our Attractive Agency Contracts, under Home Office Registration!

Write to—Ernest C. Milair Vice President and Manager of Agencies Home Office: Charleston, W. Va.

## LIKE LAMBS IN A FIELD



. "We are like lambs in a field, disporting themselves under the eyes of the butcher, who chooses out first one and then another for his prey. So it is that in our good days we are all unconscious of the evil that Fate may have presently in store for us."

Thus philosophized Schopenhauer in 1819, and what he said then continues true today as applied to man's financial incompetence and blindness.



It is the life underwriter's great privilege to play the part of a benevolent shepherd, offering man faultless protec-tion against his immemorial neglect of the future.

The Life Insurance Company

of Virginia RICHMOND, VIRGINIA

\$3.00 Ko gir GI

\$12,0 A. Ht

Coal \$3,000 ner Nov ters giv \$5,000 nam \$3,000 Tha king Hor nam 11 \$2 28 \$1, Indust clain Indust

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	"	HE NATIONAL UNDERV
VIRGINIA—Continued  4 \$2,000 claims. 8,000  4 \$1,000 claims. 4,000  WASHINGTON—\$16,000  Name not given. 11,000  \$5,000 to \$8,000: Charles L.  Bishop  Name not given. 4,500  1 claim 2,000  \$1,000 claims. 8,000  WAVERIX—\$28,000  Name not given. 4,500  2 \$1,000 claims. 8,000  WAYNESBORO—\$38,000  Name not given. 13,506  2 \$2,000 claims. 4,000  2 \$2,000 claims. 1,011  WEEMS—\$23,000  \$5,000 to \$12,000: Wayland  A, Doggett	District Manager	names not given 40,37i \$3,000 to \$5,000: Charles S. Coleman: 6 names not given 32,75' 8 \$2,000 claims 16,000 7 \$1,000 claims 7,000 FORT LEWIS \$13,000 Name not given 10,180 LONGVIEW \$84,000 \$3,000 to \$5,000: 2 names not given 9,000 3 \$2,000 claims 6,600 1 claim 1,288 MOLSON \$18,000 \$8,000 to \$12,000: Joseph C. McDowell
	NGTON	1 claim
Decrease in Payments in Percentage of Decrease. Rank in Payments among Rank in Population	\$33,100,000 1933 \$1,300,000 4% \$ States 26th 30th \$21.20	2 \$1,000 claims 2,000  MOXEE CITY—\$22,000  Shoemaker 15,000  Farmer 3,005  MOUNT VERNON—\$42,000  Name not given 14,500  Employee 5,167  \$3,000 to \$5,000 Glibert  Hansen
ABERDEEN—\$110,000  Name not given	given	1 claim

## ANHATTAN LIFE INSURANCE COMPANY

654 Madison Avenue at 60th Street NEW YORK CITY

Founded 1850

THOMAS E. LOVEJOY, President

Preferred Risk Family Income Retirement Annuity

Endowment Salary Savings Double Indemnity

Life Modified Life Disability

\$3,000 to \$5,000: Ralston Burnham	=
4 \$2,000 claims 8,00 1 claim 1,00 PUYALLUP—\$50,000	
\$3,000 to \$5,000; Jacob S. Alspaugh, Joseph F. Ra-	
dek	0
Executive	7
SEATTLE-\$7.350,000	-
Name not given         336,00           Name not given         311,00           Lumberman         241,41           Furniture Merchant         100,40           Name not given         100,00           John F. McGovern         77,00           Name not given         57,50           Name not given         57,50	0 0
Furniture Merchant100,40 Name not given100,00	9
Name not given 57,59 Name not given 50,00	9
Name not given 47,82 Name not given 45,00 Name not given 32,00	8 0
Name not given. 100,00 John F. McGovern. 77,00 Name not given. 57,58 Name not given. 50,00 Name not given. 47,82 Name not given. 45,00 Name not given. 32,00 Edward C. Finch. 31,00 Name not given. 30,00 \$25,000 to \$30,000: Arthur	0
Wallinder, T. B. Scott; 1 name not given 83 44;	
Brinker; 2 names not given	
T. Sylliaasen; 2 names	
\$12,000 to \$15,000: Emil J. Brandt, Dana S. McDole;	
\$8,000 to \$12,000: Lester W. Lewis, Ralph E. Thomas,	
\$20,000 to \$25,000: Otis W. Brinker; 2 names not given	
Manager; 14 names not given	
Park; Student, Physician, Lumberman, Retired.	-
given	
Principal; 12 names not given	
stein, Robt. Wm. Ander- son, Freeman G. Brynol-	
Joseph Winship, Stewart E. Smith, Reinhold H.	
erick, Wm. H. Bergherm, John M. Steele, Martin J.	
	=
mack, Herbert Kirkpat- rick, Mary C. Crider, Eu- gene C. Brunner, Olive H. Blake; Manager, Butcher,	
Carpenter, Clerk, Executive, Manufacturer, Retired, Architect, Chemist;	18 23
43 names not given290.427 4 \$2,000 claims148,000	Na
43 names not given. 290,427 44 \$2,000 claims	N:
SHELTON—\$32,000 \$5,000 to \$8,000: Mark E.	1
33,000 to \$5,000: J. A. Shef-	Ne
field, George R. Myhre 6,162 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	\$3
SOUTH BEND—\$30,000 \$8,000 to \$12,000: John H.	6
Drissler \$2,000 claims 4,000 \$1,000 claims 2,000	Na \$5
SPOKANE—\$1,575,000 Marion E. Hay 42,100	\$3,
Cenneth C. Barclay 30 000	2
25,000 to \$30,000: Robt. L. Jones, Thomas F. Spencer	Na Na Na
George W. Roberts; 1	Na \$3,
name not given 50,000 15,000 to \$20,000: Glenn S. Hardin; Contractor 31,093 Jame not given 15,000	8
8,000 to \$12,000: Denis F. Hallahan; 5 names not	8
5,000 to \$8,000: Claude E. Munsell. Augustine J.	
Harvey, George W. Wragg; 3 names not given	To
given	De
N. Griffith Robert H	ГΕ

ьи 00	FUIALLUF-\$50,000	
00	\$3,000 to \$5,000; Jacob S.	
	Alspaugh, Joseph F. Ra- dek 8,06	1
80	dek 8,06 1 claim 2,00	0
	RENTON—\$33,000	19
	Executive 25,14 \$3,000 to \$5,000: Wm Bak-	te
00	anns 25,14	be
88		
	Name not given	se:
	Lumberman241.41	pa
0	Furniture Merchant 100,409	all
,0	John F. McGovern 77 000	av
	Name not given 57,599	m
	Name not given 50,000	ce
00	Name not given 45,000	
00	Name not given. 45,000 Name not given. 32,000 Edward C. Finch. 31,000 Name not given. 30,000	ily
	Name not given 30,000	to
5	\$25,000 to \$30,000: Arthur	M
9	Edward C. Finch 31,000	bu
	\$20,000 to \$25,000: Otis W.	in
0	Brinker; 2 names not	an
	\$15,000 to \$20,000; Christian	he
0	T. Sylliaasen; 2 names not given 51.087	ou
0	not given 51.087	an
	Brandt, Dana S. McDole;	
0	2 names not given 56,583	we
7	Lewis, Ralph E. Thomas.	eve
	Wm. J. Sullivan, Cecil H.	yo
	Manager: 14 names not	lap
0	given210,584	"H
	\$5,000 to \$8,000: Rolla E.	of
	T. Sylliaasen; 2 names not given	Is
	Lumberman, Retired.	
0	given	leg
0	Principal; 12 names not given	Ta
0	Thompson, W. J. Sugh-	hor
	banks, Samuel D. Arn-	fou
-	stein, Robt. Wm. Ander-	192
9	son, Adolph Wurtz.	to
)	Joseph Winship, Stewart	193
	Luepke, Charles E. Fred-	Jul
	erick, Wm. H. Bergherm.	of :
1	Brennan Madge H Wil-	and
1	E. Smith, Keinhold H. Luepke, Charles E. Frederick, Wm. H. Bergherm, John M. Steele, Martin J. Brennan, Madge H. Willams, Samuel M. McCormack, Herbert Kirkpatrick, Mary C. Crider, Eugere C. Brunner Olive H.	
	mack, Herbert Kirkpat-	
1	rick, Mary C. Crider, Eugene C. Brunner, Olive H. Blake; Manager, Butcher, Carpenter, Clerk, Executive Manager, Pa	man
1	Blake; Manager, Butcher,	not
1	tive, Manufacturer, Re-	18 \$2,0 23 \$1,0
1	tired Architect Chamist.	
1	43 names not given290,427 74 \$2,000 claims148,000 93 \$1,000 claims93,000 Industrial: Co. No. 1, 17 claims	TOP Name
1	93 \$1,000 claims8 93.000	Name
1	claims 3,921	\$3,000
1	SHELTON-\$32,000	Dieh
1	\$5,000 to \$8,000: Mark E.	1 clair
1		VAN
1	\$3,000 to \$5,000: J. A. Shef- field, George R. Myhre 6,162 2 \$2,000 claims 4,000	Name
1	2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	\$3,000 King
1	2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	\$3,000 Kinr 6 \$2,0
1	SOUTH BEND-\$30,000	6 \$1,0
١	\$8,000 to \$12,000: John H. Drissler	WAI
ł	2 \$2,000 claims 4,000	Name
ı		\$5,000 Fox
١	SPOKANE—\$1,575,000	\$3,000
١	Marion E. Hay 42,100 Charles Lewis 34,500	2 \$1,0
ı	Charles Lewis 34,500 Kenneth C. Barclay 30,000 \$25,000 to \$30,000: Robt. L. Jones, Thomas F. Spen-	WAI
1	Jones. Thomas F Spen-	Name
ı		Name Name
1	\$20,000 to \$25,000: Dr. George W. Roberts: 1	Name
1	name not given 50,000 \$15,000 to \$20,000: Glenn S.	\$3,000 Witt
		Jour
1	Name not given 15,000 \$8,000 to \$12,000: Denis F. Hallahan; 5 names not	7 \$2.00
	\$8,000 to \$12,000: Denis F.	7 \$2,00 8 \$1,00
ı	given	
1	ab.000 to ax 000. Claude E	
1	Munsell, Augustine J. Harvey, George W.	
1	wragg; 3 names not	T
1	given	Total
1	Muhs, Arthur J. Shaw,	Decre
1	N. Griffith, Robert H.	Perce
1	Greene, Walter J. Daven- port, Floyd L. Daggett,	Rank
	port, Floyd L. Daggett, Ernest H. Winfield, John	Rank
	A. Faust, Arthur E. Lee;	Paym
1	names not given 105 186	. ayın
2	25 \$2,000 claims 50,000 51 \$1,000 claims 51,000	
1	51 \$1,000 claims 51,000	ATH
	TACOMA 81 966 000	Name 1
1	Lee: 2 names not given 71 000	BECI
1	Name not given 20,000	Name r 2 \$2,00
1	Name not given 13,362	2 \$2,00 2 \$1,00
1	\$20,000 to \$25,000: Wm. R. Lee; 2 names not given 71,000 Name not given	BLUI
	given 32,000	Contrac
-	5,000 to \$8,000: 5 names not given 41,698	\$3,000 t Ritz;
	3,000 to \$5,000: Adolph	not g
	Miller, A. F. Albertson, J. Bruce; Attorney, Sales-	5 \$2,00 3 \$1,00
		- 4T'AA

## Cash Value Keeps Policy in Force Unknown to Beneficiary

TACOMA, WASH.—The Northern Life issued a policy to Earl Sage of Tacoma in September, 1919. Monthly premiums were paid until September, 1925, but on Oct. 1 the contract lapsed because of non-payment of premiums. Not long after the Sage family moved to Tennessee, but mail tent to them was returned unopened. The company inquired of references on the policy and made that the usual steps to locate the family without avail. In April, 1926, the Tacoma representative made further efforts to locate them without success and for the time investigation was dropped. Subsequent to the last investigation the family, unknown to the insurance company, returned to Tacoma, where on July 7, 1929, Mr. Sage died. Mrs. Sage received \$1,000 from another company, but, knowing the Northern Life policy had lapsed in 1925, assumed it had no value. She remarried not the depression brought hard times to her and the depression brought hard times to her and the six children. They built a two-room house out of materials salvaged from the wrecking of materials.

office building.

In April of this year an investigator for the relfare department asked her: "Did your husband wer have any other insurance besides the policy ou told me about?" "Yes," she replied, "there as an old policy with the Northern Life, but it psed several years before Mr. Sage's death." Have you ever discussed it with a representative f the company?" "No, I haven't, but if you think should, I will."

should, I will."

She found the policy, torn and stained, but still gible and took it to the company's manager at acoma, Harold Braman. He forwarded it to the ome office for checking. The claim department und that, while the policy had lapsed in October, 125, the remaining cash value had been sufficient purchase continued insurance up to January, 130, and, as the policyholder's death occurred in ally, 1929, the beneficiary was entitled to payment \$8,000.—"Northern Light," Northern Life Insurace Co.

man; Stevedore; 19 names	WASHTUCNA-\$19,000
not given	\$3,000 to \$5,000: George W. Gildersleeve; 1 name not given
TOPPENISH—\$46,000	2 \$2,000 claims 4,000
Name not given	WENATCHEE—\$172,000 Clifford W. White
5,000 to \$8,000: Alpha O. Fox 3,000 to \$5,000: 2 names not given	not given
WALLA WALLA-\$205,000	\$3,000 to \$5,000: Charles A.
ame not given	Schmidt; 3 names not given 16.574 10 \$2,000 claims 20.664 20 \$1,000 claims 20.664 ZILLAH—\$15,000
Witt, Homer M. Brown; Journalist; 3 names not	\$3,000 to \$5,000: Nathan N.
given	Neiman, Robert D. Herod
\$1,000 claims 8,000	1 claim 2.000
WESTVI	RGINIA

	AA E 2 I A	IKĢINIA
Pe Re Re	ecrease in Payments in ercentage of Decrease ank in Payments among ank in Population	\$29,200,000 1933 \$100,000 1% States 29th 27th
Pa	yments Per Capita	\$16.90
A	THENS-\$44,000	BUCKHANNON-842,000
Na	me not given 40,000	\$5,000 to \$8,000: Oren J. Hearer \$3,000 to \$5,000: Charles D.

00	ATHENS-\$44,000	BUCKHANNON-842,000
	Name not given 40,000 BECKLEY-\$65,000	\$5,000 to \$8,000: Oren J.
00	Name not given 7,000	\$3,000 to \$5,000: Charles D. Neely
62	2 \$2,000 claims 4,000 2 \$1,000 claims 2,000	
00	BLUEFIELD—\$155,000 Contractor 7,881	Name not given
98	\$3,000 to \$5,000: Russell S. Ritz; Collector; 1 name	Name not given 92.00
	not given 11,010 5 \$2,000 claims 10,000	Mortician 30.000
	3 \$1,000 claims 3,000	Name not given 17,000

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00 38,064 33,069 non

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6.90

WEST	VIRGINIA—Continued

At man a
\$8,000 to \$12,000: Wm.
Riely; 3 names not
misson
\$5,000 to \$8,000: Josiah
Hughes; 1 name not
Hugnes; 1 Ham 14 00
given 14,00
\$3,000 to \$5,000: Angus W.
Brown, Daisy M. Beard,
Oden M. Pullen, John C.
Gilmer: 3 names not
given 34,00
5 \$2,000 claims 10,00
19 \$1,000 claims 19,000
Industrial: Co. No. 2, 13
industrial: Co. Mo. 2, 276
claims 2,76
Industrial: Co. No. 10, 142
claims 29,16
CLARKSBURG-\$297,000

CLARKSBURG—\$297,000

Gail H. Cottrill. 40,000

Same not given 25,000

\$3,000 to \$12,000: 2 names
not given 20,000

Station Operator 5,953

\$3,000 to \$5,000: Carl Nelson: \$ names not given 17,000

2 \$2,000 claims 4,000

3 \$1,000 claims 3,000

Industrial: Co. No. 11. 5,793 CLAY-\$62,000

ecar L. Hall...... 57,000 claim ..... 1,000 ELKVIEW-\$55,000 Name not given...... 12,191 \$3,000 to \$5,000: Wm. F. Walker

ELM GROVE-\$13,000 ... 10,000 not given.... FAIRMONT-\$238,000

32,500 10,085 FOLLANSBEE-\$147,000

GARY-\$17,000 \$3,000 to \$5,000: Walter J. Kearns; 2 names not given ....... 13,000

GRAFTON-\$70,000 
 GRAFTON—\$70,000
 \$12,000 to \$15,000: 2 names not given.

 claim
 2,000 to \$15,000: 2 names not given.

 claim
 1,012 Name not given.
 6,000 Name not given.

 dudstrial: Co. No. 11.
 3,345 to laim.

 HAMBLETON—\$17,000
 1 claim.
 2,000 to \$15,000: 2 names not given.

 812,000 to \$15,000: 2 names not given.
 30,000 to \$15,000: 2 names not given.

 900 to \$15,000: 2 names not given.
 30,000 to \$15,000: 2 names not given.

 1 claim.
 2,000 to \$15,000: 2 names not given.

 1 claim.
 2,000 to \$15,000: 2 names not given.

 1 claim.
 2,000 to \$15,000: 2 names not given.

 1 claim.
 2,000 to \$15,000: 2 names not given.

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 2,000 to \$15,000: 2 names not given.

 1 claim.
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 2,000 to \$15,000: 2 names not given.

 1 claim.
 2,000 to \$15,000: 2 names not given.

 1 claim.
 2,000 to \$15,000: 2 names not given.

 2 claim.
 30,000: 2 names not given.

 3 claim.
 30,000: 2 names not given.

 4 claim.
 30,000: 2 names not given.

 5 claim.
 30,000: 2 names not given.

 6 claim.
 30,000: 2 names not given.

 7 claim.
 30,000: 2 names not given.

HAMBLETON—\$17,000 \$12,000 to \$15,000: Charles A. Roberts

HUNTINGTON—\$765,000

Coal Business 50,155
\$3,000 to \$12,000: Z. Warner Chapman, Charles H.

Nowery, Thomas C. Patterson; In a me not given 40,500
\$5,000 to \$8,000: Retired: 4
names not given. 29,660
\$3,000 to \$5,000: Robert G.
Thabet, Wm. J. Frede-king, Murile D. Beck, Horley C. Hoyner; 7
names not given 44,413
11 \$2,000 claims. 22,000
23 \$1,000 claims. 28,000
Industrial: Co. No. 2, 16
claims 2,877
Industrial: Co. No. 6, 65
claims 12,020
Industrial: Co. No. 10, 150
claims 28,160

KENILWORTH—\$82,000

KENILWORTH—\$82,000 HUNTINGTON-\$765,000

claims 28,100 claims 28,100 claims 75,000 ma not given 75,000 5,000 Name not given..... Name not given..... KEYSER—\$55,000 

MARTINSBURG \$126,000 MARTINSBURG
20.000 to \$25,000: Glenn M.
Pitzer
13,000 to \$5,000: 2 names
8,000

MONTGOMERY-\$26,000 MORGANTOWN-\$191,000

MOUNDSVILLE-\$50,000  MOUNT ZION-\$14,000

1 claim ..... 2,000 



Every one looks back on the happy days of youth but unless fathers are thoughtful enough to provide for adequate life insurance, youth must be spent in offices and factories instead of in school and in glorious vacations.

	6 \$2,000 claims 12,000
	12 \$1,000 claims 12,000 Industrial: Co. No. 10, 107
)	claims 16,631
,	PETERSBURG-\$17,000
	\$8,000 to \$12,000: Hobert Groves
	1 claim 1,000
,	PHILIPPI-\$35,000
1	Name not given 25,000
•	Name not given 5,000
)	1 claim 1,026
	POINT PLEASANT-\$25,000
	Name not given 9,343
	Name not given 5,000
ı	1 claim 2,016
	PRINCETON-\$81,000
	\$12,000 to \$15,000: 2 names
ш	1 00 000

0 Name not given... 34,565
Name not given... 34,565
Name not given... 26,000
\$8,000 to \$12,000: Retired;
5 names not given... 59,366
\$5,000 to \$8,000! Bookkeeper; 1 name not given 11,514
\$3,000 to \$5,000: Henry L.
Rice, Wm. H. Abbott,
John H. Wenzlick; Manager; 7 names not given

15 \$2,000 claims... 30,000
15 \$1,000 claims... 30,000
16 \$1,000 claims... 7,778
Industrial: Co. No. 10, 150
claims ... 28,160
Industrial: Co. No. 11, 22,554 SHEPHERDSTOWN \$8,000 to \$12,000: C R. Owens

WESTON-\$51,000

Total Payments in State					
Increase in Payments in 1933		Þ	51	JU	,000
Percentage of Increase					
Rank in Payments among States	 				13+
Rank in Population	 				141
Payments Per Capita			. \$	2	2.30

WISCONSIN

ALLENTON-\$25,000	BANGOR-\$69,000
\$5,000 to \$8,000: Peter A. Ritger, Laurence H Breselow	Oscar Hussa 55,000 Executive 5,033 \$3,000 to \$5,000: Frank B. Gissler . BARABOO—\$56,000
AMERY—\$23,000 \$5,000 to \$8,000: Oscar Fri- borg 4 \$2,000 claims	\$3,000 to \$5,000: Earl B. Hall; 1 name not given
ANTIGO-\$91,000	BARRON-\$22,000
Eugene J. Donohue 37,000 Name not given 10,451	\$8,000 to \$12,000: Archibald D. Galloway
\$5,000 to \$8,000: Edward F.	Mann- mak minem F 000
Buchen	Name not given 5,000 1 claim 1,000
\$3,000 to \$5,000; Beebe H. Strong; 2 names not	1 claim 1,000 BEAVER DAM—\$72,000
\$3,000 to \$5,000; Beebe H. Strong; 2 names not given	1 claim
\$3,000 to \$5,000; Beebe H.  Strong; 2 names not given 9,000 1 claim 2,000	1 claim
\$3,000 to \$5,000; Beebe H. Strong; 2 names not given 9,000 1 claim 2,000 5 \$1,000 claims 5,000	1 claim

00	Name not given 10,451	D. Galloway
0	\$5,000 to \$8,000; Edward F.	Name not given 5.000
00	Buchen	1 claim 1,000
	\$3,000 to \$5,000: Beebe H.	BEAVER DAM-\$72,000
	Strong; 2 names not given 9,000	\$8,000 to \$12,000: Louis J.
	1 claim 2,000	Ziegler   \$3,000 to \$5,000: Bryan D.
00	5 \$1,000 claims 5,000	Draginis Draginis
0	APPLETON-\$292,000	1 claim 2,000
0	Name not given 46,500	5 \$1,000 claims 5,000
	Name not given 35,000	BELOIT-\$354,000
0	\$15,000 to \$20,000: Roger T.	
3	Tultrup	Guy R. Davis 52,000
0	\$8,000 to \$12,000: 4 names	Joseph Stone 38,000
v	not given 41,772	Name not given 36,000
	\$5,000 to \$8,000: Wm. C.	Name not given 35,000
5	Wilharms; 1 name not	Name not given20,000
8	given 14,065	Name not given 10,000
2	\$3,000 to \$5,000: Levi E.	\$5,000 to \$8,000: Merchant;
	Sugarman, Wm. Riley;	Foreman 10,076
	3 names not given 26,133	\$3,000 to \$5,000: Joseph A.
0	11 \$2,000 claims 22,000	Janvrin, Fred E. Tuttle,
0		George A. Landstorfer;
7	ASHLAND-\$90,000	1 name not given 16,500
		12 \$2,000 claims 24,000
	\$3,000 to \$5,000: 3 names	7 \$1,000 claims 7,000
3		BRILLION-\$24,000
	2 \$2,000 claims 4,000	
	4 \$1,000 claims 4,000	Name not given 3,000

)	1 claim 2,000	FOND DU LAC-
	5 \$1,000 claims 5,000	Name not given
	BURLINGTON—\$48,000	Name not given \$8,000 to \$12,000:
)	Name not given 10,000 \$3,000 to \$5,000: Hugh Ag- ner, Chas. D. Rohr; 1	F. O'Connor
)	ner, Chas. D. Rohr; 1	\$5,000 to \$8,000: ( Snow, Patrick H.
)	name not given 12,515	Theodore E. Hink
)	5 \$1,000 Claims 8,000	taurant Owner;
,	CHIPPEWA FALLS—	not given
	\$108,000	\$3,000 to \$5,000: Le
	\$25,000 to \$30,000: John J. Black	Briggs, John Wm. Meyer, Albe
	\$8,000 to \$12,000: 2 names	der; Farmer; 8
	not given 20,000 \$3,000 to \$5,000: Theodore	not given 7 \$2,000 claims
	T. Mathieu: 1 name not	17 \$1,000 claims
	given	FORT ATKINSON
	7 \$2,000 claims 14,000 4 \$1,000 claims 4,000	
		\$5,000 to \$8,000: \{\bar{3}\}
	COCHRANE—\$17,000	\$3,000 to \$5,000: C
	Name not given 10,500 2 \$1,000 claims 2,000	ner; 1 name not g
	DARLINGTON-\$20,000	2 \$2,000 claims 4 \$1,000 claims
	\$5,000 to \$8,000: Patrick	
	McQuaid	GRANTSBURG—8
	4 \$1,000 claims 4,000	\$12,000 to \$15,000: M. Unseth
	DEPERE-\$50,000	
	\$3,000 to \$5,000: Grover T.	GREEN BAY-\$40
	McGeehan; I name not given 8,000	Barton L. Parker
	2 \$1,000 claims 2,000	Name not given \$15,000 to \$20,000: J
	DODGEVILLE-\$31,000	C. Rather
	Name not given 6,000	Name not given
	Name not given 6,000 \$3,000 to \$5,000: 2 names	\$8,000 to \$12,000: Barclay, Thom
	not given 10,000 1 claim 2,045	Quinn, Tom Jorge names not given.
	1 claim 1,001	names not given.
	EAST TROY-\$39,000	\$5,000 to \$8,000: Prevot
	Name not given 25,000	22 000 to 25 000.
	Name not given 10,000	Schroeder, Edward
	EAU CLAIRE—\$240,000	Bernhard I. Be
	\$8,000 to \$12,000: 2 names	Schroeder, Edwar Julienne M. G. Bernhard I. Be Chas, H. Medni names not given.
	not given 20,000 \$3,000 to \$5,000: 2 names	names not given. 14 \$2,000 claims
	not given 10,000	16 \$1,000 claims
	5 \$2,000 claims 10,000	HARTFORD-\$51,
	8 \$1,000 claims 8,000	
	EDGERTON-\$36,000	\$5,000 to \$8,000: J Lieven; 1 nam
	4 \$2,000 claims 8,800 4 \$1,000 claims 4,000	given
1	ELKHORN—\$34,000	Name not given
		1 claim
•	Lumberman 10,116 \$5,000 to \$8,000: Wm. H.	HAYWOOD-\$32.0
	Riddiford	
	3 \$2,000 claims 6,000	\$25,000 to \$30,000: C. Peck
	1 Claim 1,000	
1	FAIRWATER—\$24,000	HIGHLAND—\$33,0
	\$12,000 to \$15,000: Chas. W.	Name not given
	Kuehn 3 \$1,000 claims 3,000	Name not given 2 \$1,000 claims
	7-,	

_		
)	FOND DU LAC-\$303,000	HUDSON-\$23,000
)	Name not given 40,000. Name not given 22,000	\$8,000 to \$12,000: Frank P. O'Connell
	\$8,000 to \$12,000: Gordon	
)	F. O'Connor	Name not given 3,000
	\$5,000 to \$8,000; Chas. I. Snow, Patrick H. Martin,	2 \$1,000 claims 2,780 IRON RIDGE—\$23,000
	Theodore E. Hinkes, Res- taurant Owner; 1 name	\$12,000 to \$15,000: F. F. Moldehauer
	not given 32,473	Name not given 5,000
	\$3,000 to \$5,000: Leland A.	JANESVILLE—\$334,000
	Briggs, John Lawless, Wm. Meyer, Albert Bin-	Name not given100,000 \$12,000 to \$15,000; Roy E.
)	der; Farmer; 8 names not given 53,785	Lawson \$8,000 to \$12,000; Harry B.
	7 \$2,000 claims 14,000 17 \$1,000 claims 17,000	Moe; 1 name not
	17 \$1,000 claims 17,000	given 18,500
	FORT ATKINSON-\$56,000	Moe; 1 name not given
)	\$5,000 to \$8,000: Wm. D.	2 names not given 14,587 9 \$2,000 claims 19,000
	James	9 \$2,000 claims 19,000 13 \$1,000 claims 13,000
1	\$3,000 to \$5,000: Carl Eb- ner; 1 name not given 8,000	
)	2 \$2,000 claims 4.000	JEFFERSON—\$51,000
	2 \$2,000 claims 4,000 4 \$1,000 claims 4,000	Name not given 33,244
	GRANTSBURG-\$18,000	2 \$2,000 claims 4,666 2 \$1,000 claims 2,000
•	\$12,000 to \$15,000: Norman	KENOSHA-\$590,000
1	M. Unseth	Name not given 30,848
1	GREEN BAY—\$458,000	Name not given 14,500 Name not given 12,000 \$5,000 to \$8,000: Albert B.
1	Barton L. Parker 75,560 Name not given 48,560	\$5,000 to \$8,000: Albert B.
1	\$15,000 to \$20,000: Dr. Otto	Manthey; 1 name not given 14,000
1	C. Rather	\$3,000 to \$5,000: Clerk: 1
9	Name not given 14,600 \$8,000 to \$12,000: W. R. Barclay, Thomas H.	name not given 8,819 10 \$2,000 claims 20,000
	Barclay. Thomas H.	19 \$1,000 claims 19,000
ı	Quinn, Tom Jorgensen; 2 names not given 48,461	KEWASKUM-\$46,000
	names not given 48,461	
	\$5,000 to \$8,000: Joseph Prevot	Name not given 17,053
ı	\$3.000 to \$5.000. Arthur	Name not given 10,000 \$3,000 to \$5,000: 2 names
	Schroeder, Edward Turek, Julienne M. G. Baye, Bernhard I. Bernhard,	not given 10,000
	Bernhard I Bernhard	1 claim 2,000 1 claim 1,000
1	Chas, H. Mednikow; 6	LA CROSSE-\$411,000
	names not given 47,100 14 \$2,000 claims 28,000	\$25,000 to \$30,000: 2 names
	14 \$2,000 claims 28,000 16 \$1,000 claims 16,000	not given 54,135
	HARTFORD-\$51,000	not given 54,135 Name not given 15,410 \$8,000 to \$12,000: 5 names
1		not given 47,707
	\$5,000 to \$8,000: John G. Lieven; 1 name not	\$5,000 to \$8,000: 3 names
1	given	not given 20,271 \$3,000 to \$5,000: Bernhard
1	Name not given	C. Brandenburg: 1 name
1	5 \$1 000 claims 5 000	not given 9,000
1	HAYWOOD—\$32,000	not given 9,000 8 \$2,000 claims 16,000 12 \$1,000 claims 12,000
1		LAKE MILLS-\$36,000
	\$25,000 to \$30,000: Wayne C. Peck	\$12,000 to \$15,000: Edward C. Seacker
1	HIGHLAND—\$33,000	3 \$2,000 claims 6,000
1	Name not given 21,000	1 claim 1,000
l	Name not given 5,941	Name not given 3,085

RESERVE COMPANY



## **Grow With This Growing Company**

New methods, new policies, new energy and cooperation to help you succeed-backed by a mature, 37-year record of strength and sound operation. Opportunities here for alert, experienced, hard-hitting managers and general agents. Personalized training and constant supervision. Investigate these openings now. Write today.

We invite you to investigate our financial statement.

YEOMEN MUTUAL LIFE INSURANCE COMPANY

WISCONSIN—Continued	1
3 \$2,000 claims 6,000 1 claim 1,031	
1 claim 1,031 LODI—\$32,000	\$3
\$15,000 to \$20,000; Chas. H.	5
Mandeville	3
1 claim 2,000 2 \$1,000 claims 2,000	
LOMIRA-\$16,000	\$3
Name not given 10,000	1
MADISON-\$541,000	7
\$20,000 to \$25,000: Frank-	E
lin E. Bump; 1 name not given 49,000	Na
given	Ac Na
E. Hult \$8,000 to \$12,000; Carl B. Fritz; Dentist; 1 name not given 30,088 \$5,000 to \$8,000; Edgar C.	Ei
\$8,000 to \$12,000; Carl B. Fritz: Dentist; 1 name	NE
not given 30,088	NE
Meyer, Thomas O. Ander-	Na
\$5,000 to \$5,000: Engir C. Meyer, Thomas O. Ander- son; Engineer; 2 names not given	NE NE
\$3,000 to \$5,000: George P.	NE Ar
Weaver, Mary T. Mc-	Na
Weaver, Mary T. Mc- Roberts, Edward F. Buellesbach, Fred B.	A. Fr
Buellesbach, Fred   B.   Thurber; Salesman; 9   names not given   57,600   21 \$2,000 claims   42,000   19 \$1,000 claims   19,000	Na
names not given 57,600	Pa
19 \$1,000 claims 19,000	Na Na
MANITOWOC-\$1,161,000	Na
George Vits	\$2
Name not given 25,000	\$26
George Vits 818,000 Executive 95,441 Name not given 25,000 Name not given 16,000 \$8,000 to \$12,000: 2 names not given 20,000 \$5,000 to \$8,000: 2 names not given 12,446 \$3,000 to \$5,000: Joseph P. Burke; 1 name not given 10,000 \$\$2,000 claims 16,000 \$\$1,000 claims 17,000 MARINETTE \$110,000	1
*5.000 to \$8.000: 2 names	\$1
not given 12,446	
Burke; 1 name not	\$1:
given 10,000	(
17 \$1,000 claims 17,000	3
	\$8,
\$3,000 to \$5,000: Arthur G. White; 1 name not	8
White; 1 name not given	\$5.
7 \$1,000 claims 7,000	1
MARSHFIELD-\$105,000	1
Name not given 12,000 2 \$2,000 claims 4,014	d
2 \$2,000 claims 4,014 5 \$1,000 claims 5,000	2
MENASHA—\$227,000	\$3,
Name not given 25,977	(
George D. Barnes150,000 Name not given25,977 Name not given6,000 \$3,000 to \$5,000: 4 names	5
not given 16,000	0

	1
1 claim 2,000	E
4 \$1,000 claims 4,000	
MENOMONIE-854,000	K
\$3,000 to \$5,000: Student;	A c
3 names not given 15,374	T. Gi
5 \$2,000 claims 10,000	Gi
3 \$1,000 claims 3,000	W
MERRILL-\$55,000	de
\$3,000 to \$5,000: 2 names	de
not given 10,000	Ed
1 claim 2,036 7 \$1,000 claims 7,000	Hi
MILWAUKEE-\$11,652,000	Sa
	na
Executive	110
Adolph L. Wirt112.709	.193 Indu
Adolph L. Wirt112,709 Name not given100,000	cla
Name not given 100,000  Emil Hokanson 97,500  Name not given 82,500  Name not given 66,000  Name not given 60,000  Adolph J. Scheld 59,000  Name not given 50,000  Name not given 50,000  Name not given 45,000	
Name not given 82,500	MI
Name not given 60 000	\$5,00
Adolph J. Scheid 59,000	#8 \$3,00
Name not given 50,000	Ms
Name not given 50,000	1 cla
Name not given 45,000	Me
Arthur A. Gross 44,000	3 \$2 8 \$1
Name not given. 40,000 Arthur A. Gross. 44,000 Name not given. 42,000 A. J. Tangher. 42,000 Frank W. Fellenz. 40,000 Name not given. 38,000 Josef Husak. 55,000 Paul R. McKee. 34,059 Name not given. 34,059 Name not given.	0 41
A. J. Tangher 42,000	MO
Frank W. Fellenz 40,000	\$8,00
Name not given 38,000	bel
Paul R. McKee 34,059	1 cla
Name not given 34,000	NE
Name not given. 34,000 Name not given. 34,000 Name not given. 34,000 Wm. J. Perkins. 33,545 \$25,000 to \$30,000: 3 names	\$3,00
Name not given 34,000	2 1
\$25 000 to \$30 000 2 names	3 \$2 5 \$1
\$20,000 to \$30,000: 3 names not given	
\$20,000 to \$25,000: John E.	NE
Rilling; 13 names not	\$20,0
\$15 000 to \$20 000. Wm J	Sel 2 \$1.
Oswald: 8 names not	
given	NE
\$12,000 to \$15,000: Henry J.	\$8,00
Niederman, Carl B. Fritz,	\$3,00
names not given 251.997	Clo
\$8,000 to \$12,000: David S.  Burke, Wm. F. Gerret- son; 23 names not	1 cla
Burke, Wm. F. Gerret-	NE
son; 23 names not	Retir
\$5 000 to \$8,000 Wm. J.	\$3,00
Root, Chas. Malischke,	not
John F. Katzka, Lewis	4 \$1,
Post, Meyer Fein, Chas.	OA
dom: Accountant, Salt	Name
son; 23 names not given	1 cla 3 \$1,
given	OC.
\$3,000 to \$5,000: Raymond	
Clarence F Rouiller	\$3,000 Mo
Stanislaus A. Rakowski.	Sch
rians Rusmussen, Meta F.	1 cla
Gross, Joseph M. Murray,	6 \$1,
	_

7	E NATIONAL UNDERW	K
0 0	Eugene E. Hemmings, George J. Kurtz, Hugo Kraenzlein, Louis H. Kressin, Wallace Franzen,	1
v	Kraenzlein, Louis H.	1
	Kressin, Wallace Franzen, Adolph N. Miller, Albert	1
4		1
0	W. A. Ladwig, Erick	ı
_	Feldman, Henry C. Van-	ı
	derloh, Paul A. Schroe- der. Chester J. Mayer.	1
0	Edward Herzog, Jesse D.	1
6	T. Friedmann, David K. Gillespie, Joseph H. Ball, W. A. Ladwig, Erick Feldman, Henry C. Vanderloh, Paul A. Schroeder, Chester J. Mayer, Edward Herzog, Jesse D. Hughes, Wm. E. Hendricks, Gunda E. Althoen: Saleslady, Merchant: 56	1
	Saleslady, Merchant; 56 names not given359,334	1
3	110 \$2,000 claims220,000	1
9	110 \$2,000 claims220,000 193 \$1,000 claims193,000 Industrial: Co. No. 1, 77	1
3	claims 12,098	ı
3	MINOCQUA-\$18,000	1
0	\$5,000 to \$8,000: Samuel	1
300000000000000000000000000000000000000	Harwich \$3,000 to \$5,000: George L.	1
)	Mapes	
)	1 claim 1,000 MONROE—\$42,000	
)	3 \$2,000 claims 6,000 8 \$1,000 claims 8,000	1
)	MOUNT HOREB-\$21,000	1
)	\$8,000 to \$12,000: Alois Goe- bel	
00000000	1 claim 2,500	
	NEENAH-\$71,000	1
	\$3,000 to \$5,000; Merchant; 2 names not given 12,913	1
	3 \$2,000 claims 6,000 5 \$1,000 claims 5,000	1
1		1
1	NEW GLARUS—\$31,000	
	\$20,000 to \$25,000: Albert Schlatter	0 00
	2 \$1.000 claims 2,000	1
1	NEW LISBON-\$22,000	1
I	\$8,000 to \$12,000: Fred H. Schiefelbein	1
	\$3,000 to \$5,000; Fred C.	
	1 claim 1,000	1
	NEW RICHMOND-\$31,000	1
1	Retired 5,031 \$3,000 to \$5,000: 3 names	
1	not given 13,226	1
1	4 \$1,000 Claims 4,500	6.5
1	OAKFIELD—\$20,000 Name not given 5,000	
I	1 claim 2,000	9
1		1
1	OCONOMOWOC—\$45,000 \$3,000 to \$5,000; Wm. P.	6.5
1	Moldenhauer, Chas. H.	
-	1 claim 2.006	1
1	6 \$1,000 claims 6,000	1

V	RITER—INSURANCE PRES
	OCONTO—\$57,000 \$3,000 to \$5,000: 2 names not given 6,217 6 \$2,000 claims 12,000 1 claim 1,000
	OSHKOSH-\$464,000 \$20,000 to \$25,000: Morris Block, Walter E. Jones
	\$15,000 to \$20,000: Chris M. Genal; 1 name not
4 0 0	#12,000 to \$15,000: 2 names not given
8	\$5,000 to \$5,000: Frank E.  Domke; 2 names not given
0	20 \$1,000 claims 20,000
0	PHILLIPS—\$30,000 \$8,000 to \$12,000: Raymond H. Rishel; 1 name not 1 claim
0	PLATTEVILLE-\$31,000
3 0 0	\$8,000 to \$12,000: Frank Kramer \$3,000 to \$5,000: George F. Meyer; 1 name not given 9,062 2 \$1,000 claims 2,000
	PLYMOUTH-\$80,000
0	Calvin Helming
	PORTAGE—\$62,000
- 1	No. m. a. d. minen 10.000

20 \$1,000 claims 20,000
PHILLIPS-\$30,000
\$8,000 to \$12,000: Raymond H. Rishel; 1 name not 1 claim
PLATTEVILLE-\$31,000
\$8,000 to \$12,000: Frank Kramer
\$3,000 to \$5,000; George F.  Meyer; 1 name not given 9,062 2 \$1,000 claims 2,000
PLYMOUTH—\$80,000 Calvin Helming 31,500 Salesman 10,045 \$3,000 to \$5,000: 2 names not given \$,000 2 \$2,000 claims 4,000 3 \$1,000 claims 3,000
PORTAGE-\$62,000
Name not given. 10,000 Name not given. 6,019 \$3,000 to \$5,000: Wm. E. Jones, Joseph N. Eulberg 6,051 1 claim 2,500 2 \$1,000 claims 2,000
PORT WASHINGTON- 837,000
\$8,000 to \$12,000: Ernest G. Aston
1 claim 2,000 3 \$1,000 claims 3,000
PRINCETON-\$20,000
\$3,000 to \$5,000: Victor Yahr 1 claim
\$ \$1,000 claims 3,000

RACINE-\$685,000	
Conrad M. Fox 44.00	0
Name not given 25,00	
Name not given 15.00	
\$8,000 to \$12,000; Joseph G.	
Fredelake	
\$3,00 to \$5,000: Bartholo-	
mew C. Thronson, Harry	
C. Breheim, Agnes	
Meilke: 4 names not	
given 27,194	ı
14 \$2,000 claims 28,000	
6 \$1,000 claims 6,000	
Industrial: Co. No. 1, 9	
claims 2,383	3
RHINELANDER-\$110,000	
\$15,000 to \$20,000: M. H.	
Raymond \$5,000 to \$8,000: Edward K.	

	5
BICHLAND CENTER— \$36,000	
\$3,000 to \$5,000: Edgar J.	
Boeing, Oscar A. Mel-	5

\$3,000 to \$5,000: 2 na:	mes
not given	10,00
3 \$1,000 claims	3,50
SHEBOYGAN-\$458,00	0
Otto A. Mueller	
Name not given	53,17
Name not given	
\$25,000 to \$30,000: Wm. Roenitz	C.
\$20,000 to \$25,000: V	
\$8,000 to \$12,000: 2 na	mes

\$8,000 to \$12,000: 2 names	١.
not given 18,445	10
\$5,000 to \$8,000: Merchant;	1
Manager; 5 names not	
given 45,442	N
\$3,000 to \$5,000: Julius E.	1
Hamcheck, Jacob Mon-	-
taba, Paul Holzhausen; 3	
names not given 24,000	N
6 \$2,000 claims 12,000	
16 \$1,000 claims 16,000	1

### How Could Anyone Be Anything But Enthusiastic About Life Insurance

MILWAUKEE.—Twenty years ago when my husband and I were married we did as so many couples do—decided to plan for the future and lay by a certain amount of our earnings. Fortunately, both of us were believers in life insurance—most fortunately, in view of the facts that followed

At first my husband received a good salary, and the dividends in the company were allowed to accumulate. We saved consistently and invested in good bonds and securities. Then, my husband went into business for himself, and for a time all was fine, though going into business necessitated selling some of our securities.

In 1929, some of our bonds depreciated in value and dispect every care, and come dispersal.

In 1929, some of our bonds depreciated in value—as did most every one's—and some disappeared altogether. Then we began truly to appreciate our insurance. The amount of the payments on the policies became difficult to meet, but the dividends that had accrued, helped meet the payments, and we did not have to drop a single policy. As times grew even harder with the depression, our insurance began to be more valuable to us. The investments we had made could not yield us anything in the market, but our insurance could, and did, make us loans on the policies that helped us through a very stringent stress in the business. Then, very suddenly, my husband died; and the insurance he had, made all the difference in the world to my children and me. Had we saved only in investments and real-estate, we should have had very little left in 1933. But the insurance was all there!

My husband had arranged two of the larger policies on the income-plan, taking care of me for life, and for the children for ten years in one case, life, and for the children for ten years in one case, and for 20 in another. One policy, we used in paying the funeral expenses, paying up back bills, and starting a savings account. Two other policies, payable in cash, we left with the insurance company, receiving the interest monthly, to augment the income from the first two policies.

And even leaving the insurance with the company has been a help for this reason! My husband died just at the close of the "banking holiday" declared by the government, and had I had to take the whole amount in cash, I should not have known what to do with it.

Bill Nam C/A Nam Nam 8 \$22 \$11 CH \$8,000 Verify 1 cla GR Elvin 1 cla GR Elvin 1 cla LA \$8,000 Da\*

CAL

CAR

\$12,000 EDM

\$25,000 W. A Name: \$12,000 Youn not: \$5,000 not: \$3,000 Giller lin, C

the whole amount in cash, I should not have known what to do with it.

As I say, we always did believe in insurance, but the full justification of that belief has come to me through the fact that we are living where, and as, we had lived, my daughter's college course has not been interrupted, my son is in high school, and I need not worry for the future.

How could any one be other than enthusiastic about life-insurance when it has meant all this, aside from the feeling of security that my husband must have had in the knowledge that, if all did not go well with him, the ones whom he most cared for, would be provided for.—Mrs. W. J. Perkins.

## Three Reasons

- Strength and financial solidity mean more to prospects these days than ever before.
- Modern policies, up-to-date sales helps, and fast service make easier the way of the salesman.
- Agency contracts that give the developer a vested interest in the organization developed through his own efforts, appeal strongly to ambitious men.

These are some of the reasons why low-pressure field men with energy, confidence and experience who are seeking new connections, will be interested in the development program we have launched in Washington, Oregon and California.

## MONTANA LIFE INSURANCE COMPANY

HELENA, MONTANA

Address Lee Cannon, Superintendent of Agencies, for further information.

SHEBOYGAN FALLS-	TWO RIVERS-\$105,000
<b>\$30,000</b>	Name not given 6,000
5,000 to \$8,000: Rev. Mar-	\$3,000 to \$5,000: Albert M.
tin C. Rusiard	Farrell
3,000 to \$5,000: Adolph O.	1 claim 2,000
Wachter	9 \$1,000 claims 9,000
claim 2,500	VERONA-\$18,000
SHULLSBURG-\$13,000	\$5,000 to \$8,000; Edgar H. Nadler
5,000 to \$8,000; John Ha-	\$3,000 to \$5,000: John
benstreit	Meyer
claim 1,000	1 claim 1,600
	WATERFORD-\$27,000
SOMERS-\$55,000	
Name not given 50,000	Housewife 10,044 \$5,000 to \$8,000: Wilmot G.
claim 1,000	Ludington; 1 name not
STEVENS POINT-\$129,000	given 11,400
Name not given 8,373	1 claim 2,000
3,000 to \$5,000; John A.	WATERTOWN-\$101,000
Murat. Carl S. Sorenson;	Name not given 9,217
4 names not given 21,081	\$5 000 to \$8 000 2 names
\$2,000 claims 11,000	not given 13,500
\$1,000 claims 9,000	\$3.000 to \$5.000: Henry F.
STOUGHTON-\$34,000	Schlueter; 1 name not
5,000 to \$8,000; Alfred	
Eliason	5 \$2,000 claims 10,000
Name not given 5,000	4 \$1,000 claims 4,000
\$2,000 claims 4,000	WAUKESHA-\$175,000
\$1,000 claims 3,000	Name not given 40,000
SUPERIOR—\$205,000	23.000 to 25.000; James w.
3,000 to \$5,000: Edwin T.	Harvey, Urban Ruckert;
Bartruff; 3 names not	3 names not given 21,000 4 \$2,000 claims 16,000
given 15,099	16 \$1,000 claims 16,000
\$2,000 claims 10,000 6 \$1,000 claims 16,000	16 \$1,000 Claims
	WAUPUN—\$58,000
THIENSVILLE—\$18,000	Name not given 26,500
Tame not given 13,404	\$3,000 to \$5,000: Thomas
claim 1,000	Welch, William G. Pluim; Farmer 12,515
TOMAHAWK-\$25,000	Farmer
ame not given 10,000	WAUSAU-\$222,000
\$2,000 claims 4,000	Walter H. Bissell271,000 Name not given 50,000
claim 1,000	Name not given

WISCONSIN—Continued	G. Sauer, Jr.; 3 names not given 26,898
Fred DeVoe	5 \$2,000 claims. 10,000 17 \$1,000 claims. 17,000  WEST ALLIS—\$148,000 \$3,000 to \$5,000: Nicholas M. Marks, Albert Bloedorn: 2 na mes not given 17,500  WEST BEND—\$48,000  WEST BEND—\$48,000  Name not given. 3,000  WEST BEND—\$48,000  WEST BEND—\$48,000  WEST BEND—\$48,000  WEST BEND—\$48,000  WEST BEND—\$48,000  WEST BEND—\$2,000  WHEST DEPERE—\$31,000  Name not given. 12,500  WHITEFISH BAY—\$231,000  Name not given. 125,000  Name not given. 125,000  Name not given. 125,000  WHITEFISH BAY—\$31,000  Same not given. 50,000  Name not given. 50,000  Name not given. 50,000  Name not given. 50,000  Same not given. 50,000  Name not given. 50,000  Same not given. 50,000  Same not given. 50,000  Name not given. 50,000  Name not given. 50,000  Same not given. 50,000  WHITEWATER—\$33,000  \$3,000 to \$5,000: 3 names  not given 12,182  1 claim 2,783  4 \$1,000 claims 4,224  WINNECONNE—\$14,000  Manufacturer 10,015
Decrease in Payments in In Percentage of Decrease	\$2,800,000 933 \$100,000 

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6,000 I.

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1,000

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3,500 F. ot 8,825 0,000 4,000

BASIN-\$24,000	LINGLE—\$15,000
8,000 to \$12,000: Charles	\$3,000 to \$5,000: Leopold I.
C. Vogl, Sr., Guy R. Brill	Tonkins
20,000	3 \$1,000 claims 3,526
BIG PINEY-\$19,000	RAWLINS-\$39,000
ame not given 16,132	\$3,000 to \$5,000: 2 names
CASPER—\$167,000	not given 6,000
ame not given 10,000	2 \$1,000 claims 2,000
ame not given 3,800	RECLUSE-\$9,000
\$2,000 claims 17,500 \$1,000 claims 2,000	Name not given 5,000
*******	1 claim 1,000
CHEYENNE—\$186,000	RIVERTON-\$16,000
,000 to \$12,000: R. H. Fason	Merchant 5,041
ame not given 5.140	\$3,000 to \$5,000; Oscar A.
000 to \$5,000: Pitt Co-	Branting
vert, Louis P. House; In-	2 \$1,000 claims 2,000
spector, Attorney; 3 names	SHERIDAN-\$32,000
not given 26,575 \$2.000 claims 8.000	\$3,000 to \$5,000; John J.
\$2,000 claims 8,000 \$1,000 claims 11,000	Moran
CODY-\$14,000	3 \$2,000 claims, 6,000
	3 \$1,000 claims 3,000
anager 4,098 claim 2,011	TORRINGTON-\$42,000
GREEN RIVER-\$73,000	
*****	Manager
vin F. Scheidegger 58,000 claim 2,000	Eaton
claim	4 \$2,000 claims 8,500
LARAMIE—\$61.000	2 \$1,000 claims 2,000
.000 to \$12,000: Alfred E.	WORLAND-\$11,000
Davis	Name not given 8,000

## Elvin F. Scheidegger . 58,000 1 claim . 2,000 1 claim . 1,000 LARAMIE—\$61,000 \$8,000 to \$12,000: Alfred E. Davis CANADA

## ALBERTA

IN LARGER CITIES

Name not given	1 6
J. Young; 3 names not given	N S
Name not given. 5,000 6 \$2,000 claims. 12,000 13 \$1,000 claims. 13,000	20
CARMANGAY-\$17,000	
\$12,000 to \$15,000: F. Hubka	\$
EDMONTON-\$387,000	1
\$25,000 to \$30,000: Edgar W. Allin Name not given 20,255	\$1
not given	\$3
\$5,000 to \$8,000: 2 names not given 16,000	2
	N
lin, Chester Mallett, John	1

CALGARY\_\$108 000

C. Bowen, W. M. M.	
*******************	18,67
10 \$2,000 claims	. 20,000
6 \$1,000 claims	. 6,000
LETHBRIDGE—\$61,0	000
Name not given	9,000
\$3,000 to \$5,000: J. E. T	heo-
\$3,000 to \$5,000: J. E. T bald, Wm. Hyssop	; 1
name not given	. 12.011
3 \$2,000 claims	6,000
2 \$1,000 clamis	2,000
LOUGHEED-\$18,000	
\$8.000 to \$12,000: Pat J. Daly	
1 claim	2,000
MEDICINE HAT-\$7	8,000
\$5,000 to \$8,000: Oli	
Boyd; 1 name not g	
	14,500
\$3,000 to \$5,000: 2 na	
not given	6,000
2 \$2,000 claims	4,000
2 \$1,000 claims	
PEACE RIVER-\$17,0	000
	19 000
Name not given	

G. Sauer, Jr.; 3 names not given 26,898 \$2,000 claims 10,000 \$1,000 claims 17,000	BRITISH
WEST ATTIS-0148 000	CAMPBELLTON-\$33,000
,000 to \$5,000: Nicholas M. Marks, Albert Bloe- dorn; 2 names not given 17,500 \$2,000 claims 6,000 \$1,000 claims 4,000	James C. McDonald 30,000  KF/LOWNA—\$34,000
WEST BEND-\$48,000	Name not given 7,000 \$3,000 to \$5,000: David S. Jones-Evans; 2 names not
ame not given 3,000 \$2,000 claims 8,000 \$1,000 claims 5,000	given
WEST DEPERE—\$31,000 ame not given 18,694	NANAIMO—\$20,000 Name not given 7,000 \$3,000 to \$5,000: Conrad
claim	Reifel 1 claim
ame not given	NORTH VANCOUVER— \$21,000
claim	Name not given 19,500 NEW WESTMINSTER— \$85,000
WHITEWATER—\$33,000 ,000 to \$5,000: 3 names not given 12,182 claim 2,789 \$1,000 claims 4,224	Name not given 11,000 \$3,000 to \$5,000: Wm. J. Hacking; 2 names not
INNECONNE—\$14,000 anufacturer 10,015	7 \$2,000 claims 14,000 6 \$1,000 claims 6,000
ING	\$5,000 to \$8,000 Donald I.
\$2,800,000	McNeill; 1 name not given 14,000 Name not given 5,000 1 claim 1,000
3\$100,000 3%	VANCOUVER—\$1,713,000  Name not given 32,071  Name not given 28,000
ites48th	Name not given. 32,071 Name not given. 28,000 Name not given. 24,100 \$15,000 to \$20,000: 3 names not given 59,000 \$12,000 to \$15,000: Nathan Swartz; 4 names not given 72,500
\$12.45	\$12,000 to \$15,000: Nathan Swartz; 4 names not given
LINGLE—\$15,000 000 to \$5,000: Leopold L.	Nobbs: 3 names not given
Tonkins \$1,000 claims 3,526 RAWLINS—\$39,000	Archibald, Walter F. Os- borne, John F. Boyd, C. L. Kirk; Retired; 6
000 to \$5,000: 2 names not given 6,000 \$1,000 claims 2,000	Nobus: 3 names not given 38,500 \$5,000 to \$8,000: Edward Archibald, Walter F. Os- borne, John F. Boyd, C. L. Klrk; Retired; 6 names not given 77,63 \$3,000 to \$5,000: Wm. Sugar- man, Wm. J. Butt, James C. Trusty, R. H. Miller, Russell H. McDuffle, Alice G. Perkins, Arthur R.
RECLUSE—\$9,000 me not given 5,000	Russell H. McDuffie, Alice G. Perkins, Arthur R. Lamb, John Sleeman,
RIVERTON—\$16,000	G. Perkins, Arthur R. Lamb, John Sleeman. M. R. McIntyre; Insurance Agent, Retired; 9 names not given \$1,334 p. 13,000 claims 50,000 49 \$1,000 claims 49,000
rchant 5,041 000 to \$5,000: Oscar A. Branting \$1,000 claims 2,000	4 TO 10 TO 1000
SHERIDAN-\$32,000	\$8,000 to \$12,000: Harold F. Beattie
000 to \$5,000: John J. Moran	1 claim 2,000 VICTORIA—\$480,000
\$1,000 claims 3,000	John Galt 50,000 Name not given 12,500
nager	\$5,000 to \$12,000: 2 names not given 22,000 Name not given \$,000 \$3,000 to \$5,000: Thomas E. Beverldge, Joseph M. Paterson; 2 names not given 16,358
\$1,000 claims 2,000 VORLAND—\$11,000	Paterson; 2 names not given
me not given 8,000	

## MANITOBA

Wm. F. McGuinness... 43,500

BRANDON-\$228,000

	\$5,000 to \$8,000: Charles
	Reed; 1 name not
	given 12,00
	\$3,000 to \$5,000: 2 names
	not given 8.000
	4 \$2,000 claims 8.000
	4 \$2,000 claims 8,000 5 \$1,000 claims 5,000
	DAUPHIN-\$18,000
	\$8,000 to \$12,000: W. Rob-
	1 claim 2,000
	NEELIN-\$18,000
	\$3,000 to \$5,000; Alec L. Lockerby
5	PORTAGE LA PRAIRIE-
0	\$30,000
	4 \$2,000 claims 8,000

5 0 0	PORTAGE LA PRAIRIE— \$30,000	experienced, sincere management
	4 \$2,000 claims 8,000 2 \$1,000 claims 2,000	are yours when you represent
0	SAINT JAMES—\$59,000	this sound, progressive company
1 0	Name not given 43,000 Name not given 8,800 \$3,000 to \$5,000; J. A.	time sound, progressive company
0	stratton WINNIPEG—\$2,465,000	
	Name not given 49,000 \$25,000 to \$30,000: Herbert B. Kirby	TARE INSUITABLE
0	Name not given	Lee J. Dougherty, President
	Name not given 14.000	Guaranty Life Insurance Co.
0	\$8,000 to \$12,000: George B. Voorheis, Chas. A. Monk-	Quaranty Life Insurance Co.
0	man, G. M. Sibbald: Op-	
0	tometrist; 5 names not given 90,451	Davenport, Iowa
1	\$5,000 to \$8,000: Wm. J. N.	
	Butt, Alexander White, John S. Douglad; 2	
)	names not given 38,177	
1		

	\$3,000 to \$5,000; Percy E.
	Kellett, John F. Lyons,
	Arthur Newman, D. R.
	McIntyre, Chas. A. Bask-
	erville, Otto Ritz, Daniel
i	H. McMillan, Wm. Sang-
ł	ster, Wm. Gould, John
1	Macdonald, Abraham
Į	Fred, Thomas G. Whit-
ł	ing, Wm. G. Scott, James
ł	C. Hubka, Stewart Dack,
I	Theophilus Cook; Civil
	Engineer, Contractor; 14
	names not given128,6
	27 \$2,000 claims 52,0 40 \$1,000 claims 41.5

## NEW BRUNSWICK

0	"	U	14.	,		CK
	EDM	IUN	DST	ON-	-\$31,0	000
			\$1 Rob		0: M	ary-
Na	ame	not	give	n		11,500
	FRE	DE	RICT	ON-	<b>\$55</b> ,	000
Na 4	\$2,0	not 00 c	give	n		17,688 8,000 8,000 2,000
1	MON	CT	ON-	841,	000	
\$5,	,000 Price	to :: 1	\$8, nan	000: ne n	L. ot gi	
5	SAIN	T J	OHN	-8	93,000	•
3	eock, name \$2,06	Ja es no	mes ot gi laim	E. ven.		ea- ; 2 13,000 6,000 10,000
8	SUSS	EX-	-\$15	,000		
\$3,	000 Keitl	to s	5,000	): A	rth	u r
						2,000

## NEW FOUNDLAND

SAL	T	101	IN	S	_	8	85	5,	000
Name \$3,000	not	\$5,	ve:	n.			n	a	67,500 mes
not	give	n							19,000
9 \$1,6	00	clai	ms						9,600

NOVA	SC
CHETICAMP—\$23,000 \$15,000 to \$20,000: Chas. W. Aucoin	\$3,00 Ke giv 4 \$1.
DARTMOUTH—\$22,000	SY

DARTMOUTH-\$22,000	
Name not given 10,00	0
1 claim 2,00	0
2 \$1,000 claims 2,00	0
HALIFAX-\$440,000	
Name not given 15,00	0
Name not given 10,00	0
\$5,000 to \$8,000: Pharma-	
cist; 1 name not given 12,00	0
\$3,000 to \$5,000: Wm. E.	
Mitchell, Arthur B.	
Mitchell; 1 name not	
given 10,00	0
10 \$2,000 claims 20.00	6
21 \$1,000 claims 21,00	6
NEW GLASGOW-\$39,000	
Name not given 13,00	0

	3,000 to \$5,000: R.	F.
	Kerr; 2 names	not
	given	14,000
4	\$1,000 claims	4,000
	SYDNEY-\$83,000	
N	lame not given	27 150
\$	15,000 to \$20,000; Jose	enh
*	I. Sadofsky	- Part
2	3,000 to \$5,000: 2 nar	man
	not given	
1	claim	2 000
7	\$1,000 claims	7 000
•		1,000
	WINDSOR-\$24,000	
N	ame not given	9,000
M	ferchant	5.036
N	ame not given	4.000
1	claim	1.000
	YARMOUTH-\$22,000	-,
\$	8,000 to \$12,000: Ralph	H.
	Davis	
3	\$1,000 claims	3,500

OTIA

### ONT

	AMHERSTBURG-\$24,000	12 83
,	Name not given 17,440	11 1
	2 \$1,000 claims 2,600	BI
•	ARNPRIOR-\$24,000	Nam
1	Name not given 6,500	BI
ı	1 claim 2,151	-
	4 \$1,000 claims 4,000	Merc
	AUGUSTA TOWNSHIP-	\$3,00 Ta
ı	Name not given 15,000	3 82
ı		7 \$1
ı	AURORA—\$22,000	
Į	Name not given 4,000	B
١	3 \$2,000 claims 6,400	\$12.0
ı	BELLEVILLE-\$233,000	H.
	Name not given 22,365	CH
Į	\$5,000 to \$8,000: 3 names	Phys
	not given 20,500	\$3.00
	Name not given 4,000	W
	7 \$2,000 claims 14,000	1 cla
	11 \$1,000 claims 11,000	CH
	BRAMPTON-\$22,000	\$15.0
١	Name not given 10 000	.H.
1	2 \$2,000 claims 4,000	\$8.00
l	BRANTFORD-\$207,000	Tr
ı		\$5,00
	Kenneth L. Smith 45,642	Re
	Name not given 24,000 Name not given 15,444	giv
l	\$8,000 to \$12,000: 2 names	3 \$2
l	not given 20,000	9 \$1
ĺ	\$5,000 to \$8,000: Realtor; 2	CO
I	names not given 20.014	Nam
I	\$3,000 to \$5,000: 2 names	Nam
Į	not given 7,000	5 \$1,

1 2	\$2,000 claims 4,000
1	11 \$1,000 claims 11,000
	BRIDGEPORT-\$33,000
2	Name not given 28,813
	BROOKVILLE-\$72,000
de hal	Merchant
e-3 64	\$2,000 claims 6,000 \$1,000 claims 7,000
	BYRON-\$17,000 12,000 to \$15,000; Dr. F.
1	H. Pratten
	CHAPLEAU-24,000
\$	Physician
1	claim 1,896
	CHATHAM-\$118,000
8	15,000 to \$20,000: Walter
	H. Taylor
ş	8,000 to \$12,000: Wm. Trotter
\$	5 000 to \$2 000. Dobt D
	Reid: 1 name not
	\$2,000 claims 6,000
3	\$2,000 claims 6,003
9	\$1,000 claims 9,000
	CORNWALL_\$24,000
N	ame not given 6,000
V	ame not given 3,850
	\$1,000 claims 5,000

30 years of never faltering service to agents makes the **Guaranty Life outstanding** as an agents' company

modern, liberal policy contracts, a strong financial foundation, experienced, sincere management are yours when you represent this sound, progressive company

\$5,000 to \$8,000: Pierrett Richard; Broker; 1 name

ONTARIO—Continued	Name not given 19,467	man, G. Lipman; 6 names
	Name not given 14,000	not given 42,280
DUNDAS-\$23,000 \$5,000 to \$8,000: 2 names	Name not given 8,088 \$5,000 to \$8,000: 2 names	26 \$1,000 claims 26,000
not given	not given 10,000	OWEN SOUND-\$32,000
1 claim	not given 11,000	(D)
FENWICK-\$16,000	4 \$2,000 claims 8,000 15 \$1,000 claims 15,000	2 \$2,000 claims 4,000
\$5,000 to \$8,000: Raymond P. May: 1 name not	LINDSAY-\$23,000	4 \$1,000 claims 4,000 PERTH—\$24,000
P. May; 1 name not given	Name not given 11,000	0 400
given	1 claim	Name not given 3,000 4 \$1,000 claims 4,000
FOREST HILL VILLAGE— \$419,000	LISTOWEL—\$31,000	PETERBORO-\$20,000
Name not given 414,000	Name not given 20,000 Name not given 6,000	92 000 40 95 000. Pono T
FORT ERIE NORTH— \$28,000	1 claim 1,000	Reed; 1 name not given
\$3.000 to \$5.000 . G. Fritz;	LONDON-\$836,000	10,000 1 claim 2,000
2 names not given 13,000	Name not given101,300 Name not given 45,308	*\$3,000 to \$5,000: Gustaf
1 claim	Name not given 45,000	Hultgren
FORT FRANCES—\$22,000 \$8,000 to \$12,000; Allan	Name not given 22,000 Name not given 18,000	1 claim 2,000 4 \$1,000 claims 4,000
McLennan	\$12,000 to \$15,000: 2 names not given 27,500	RIDGEWAY-\$21,000
1 claim 2,000 FORT WILLIAM—\$21,000	\$8,000 to \$12,000: Nathaniel Mills, Robert I. Watson;	1 claim 2,000 5 \$1,000 claims 5,000
Name not given 6,000	2 names not given 39,500 \$3,000 to \$5,000: James W.	SAINT MARY'S—\$26,000
1 claim 2,500 3 \$1,000 claims 3,000	Sleet, Nathaniel A. Tunks;	\$3,000 to \$5,000: Andrew
GALT-\$116,000	3 names not given 15,000	McViltie
Name not given 16,500 \$8,000 to \$12,000: 3 names	5 \$2,000 claims 10,000 24 \$1,000 claims 24,000	1 claim 2,000 5 \$1,000 claims 5,000
not given av, out	MAGOG—\$25,000	SAINT THOMAS—\$104,000
e2 000 to \$5 000. 2 names	Name not given 22,000	Name not given 47,000 \$12,000 to \$15,000: Emory A. Clark; 1 name not
not given 8,500 1 claim 8,500 12 \$1,000 claims 12,000	MIDLAND—\$22,000	Kiven
GUELPH—\$83,000	Name not given 4,750 1 claim 2,000	3 \$2,000 claims 6,000 4 \$1,000 claims 4,000
Name not given 25,000	4 \$1,000 claims 4,000	SARNIA—\$70,000
Name not given 8,000	NAPANEE-\$76,000	Name not given 29,590
8 \$1,000 claims 8,000	Name not given 32,000 \$15,000 to \$20,000: G. H.	Name not given 29,590 \$8,000 to \$12,000: Wm. L. Phillips; 1 name not
HAMILTON-\$1,315,000 Name not given 32,500	Anderson \$5,000 to \$8,000; W. M.	given 20,000 7 \$1.000 claims 7,000
Chas. B. Martin	Howitt	SAULT STE MARIE—
\$15,000 to \$20,000: Archi-	5 \$1,000 claims 5,606 NEW HAMBURG—\$109,000	\$48,000
\$8.000 to \$12.000: Peter P.	Name not given 8,298	Name not given 10,000 \$3,000 to \$5,000: 3 names
8,000 to \$12,000: Peter P. Grant, W. V. M. Shaver; Insurance Agent; 3 names	Name not given 3,000 1 claim 2,000	not given 13,500
not given 63,675 \$5,000 to \$8,000: 6 names	2 \$1,000 claims 2,000	5 \$1,000 claims 5,000 SCHUMAKER—\$27,000
not given 36,180	NIAGARA FALLS \$89,000 Name not given 26,500	\$8,000 to \$12,000: 2 names
not given 36,180 \$3,000 to \$5,000; T. W. Lester; Excise Officer; 5	Name not given 3,000	not given 22,000 1 claim 1,000
names not given 23,508	3 \$2,000 claims 6,500 3 \$1,000 claims 3,000	SIMCOE-\$17,000
names not given 23,508 9 \$2,000 claims 18,000 24 \$1,000 claims 24,000	NORTH BAY-\$39,000	Name not given 6,000
HAWKESBURG-\$32,000	Name not given 3,000 2 \$2,000 claims 4,000	2 \$1,000 claims 2,367 SMITH FAILLS—\$27,000
\$8,000 to \$12,000: Dolard Millette	8 \$1,000 claims 8,000	1 claim 2,500 7 \$1,000 claims 7,000
\$3,000 to \$5,000; Louis M. Pelletier	NORWICH—\$25,000	7 \$1,000 claims 7,000 STRATFORD—\$151,000
1 claim 2,000	Name not given 21,000 OAKVILLE—\$268,000	Name not given 18,000
1 claim 1,000 HEARST—\$16,000	Name not given 65,000	Name not given 13,000 Name not given 11,900
Name not given 11,000	Name not given 42,000 Name not given 35,000	Name not given 4,000
1 claim 1,000	Name not given 25,000 \$15,000 to \$20,000: 4 names	5 \$2,000 claims 10,000 11 \$1,000 claims 11,000
INGERSOLL—\$35,000 \$15.000 to \$20,000; George	not given 77,000	STRATHROY-40,000
G McKay	\$8,000 to \$12,000: Russell W. Lyster	Name not given 7,750 Name not given 3,000
2 \$2,000 claims 4,000 1 claim 1,000	2 \$2,000 claims 4,000	2 \$2,000 claims 4,000
IROQUOIS-\$24,000	ORILLIA—\$45,000	2 \$1,000 claims 2,000 SUDBURY—\$47,000
Name not given 12,500 4 \$1,000 claims 4,519	Name not given 15,000 \$8,000 to \$12,000: 2 names	\$5,000 to \$8,000: Wm. A.
ISLINGTON—\$26,000	not given 20,000 1 claim 2,000	Whiden; 2 names not given 19,500
Name not given 5,000 Name not given 5,000	OSHAWA-\$49,000	\$3,000 to \$5,000; Wm. J. Andrews; 2 names not
1 claim 2,000	\$15,000 to \$20,000: George W. Henley	given 13,000
1 claim1,000 KINGSTON-\$98,000	\$8,000 to \$12,000; W. M.	1 claim 2,000 3 \$1,000 claims 3,000
Name not given 23,000	Christian \$5,000 to \$8,000: Wm. Mer-	TILLSONBURG—\$22,000
\$3,000 to \$5,000: George P.	ritt 3 \$1,000 claims 3,000	Name not given 7,000 1 claim 2,000
Alarie; 1 name not given 9,000	OTTAWA-\$935,000	1 claim 1,000
2 \$2,000 claims 4,000 18 \$1,000 claims 18,000	Name not given 21,050 \$15,000 to \$20,000: Thomas	TORONTO—\$15,286,000 Name not given381,000
KIRKLAND LAKE-\$29,000	H. Martin; I name not	Name not given225,000 Name not given170,000
Name not given 14,000	given 31,594 Name not given 14,000	Name not given167,662
1 claim 2,000 1 claim 1,000	\$8,000 to \$12,000: Eugene Harel, Chas. E. Vail.	Harry C. Slemin155,000 Name not given129,500
KITCHENER—\$248,000	Name not given	Name not given 85.500
Name not given 41,210 Name not given 25,170	A. Savage, J. J. P. O'Gor-	Name not given 77,226 Name not given 76,537
*******		

Name not given 76,234	143 \$1,000 claims143,000
Name not given 75,000	
Name not given 70,000	TRENTON-\$37,000
Name not given 53,500	\$3,000 to \$5,000: 2 names
Edward L. Wittlaufer 44,185	not given 10,000
Name not given 42,000	2 \$2,000 claims 4,000
Name not given 37,000	5 \$1,000 claims 5,000
Name not given 34,680	WALKERVILLE—\$84,000
Name not given 34,000	Name not given 15,000
Name not given 33,000	Name not given 10,000
Name not given 32,000	Name not given 6,000
Name not given 30,098	2 \$2,000 claims 4,116
Name not given 30,098 Name not given 30,000 \$25,000 to \$30,000: 3 names	7 \$1,000 claims 7,000
not given 80.503	WALLACEBURG—\$49,000
not given 80,503 \$20,000 to \$25,000: W. J.	Name not given 12,110
Cluff. Alfred Bicknell.	\$5,000 to \$8,000: Chas. B.
George E. Chambers; Manager; 6 names not	Jackson
Manager; 6 names not	\$3,000 to \$5,000: Andrew F.
given224,032	Johnston
\$15,000 to \$20,000: Chas.	8 \$1,000 claims 8,000
given	WATERFORD—\$38,000
James McMillan, Francis	Name not given 20,085
C. Annesley; 5 names not	2 \$2,000 claims 4,000
given	2 \$1,000 claims 2,000
Miller, Daniel W. Fraser;	WATERLOO-\$168,000
8 names not given124,873	
\$8,000 to \$12,000 Wm J	Name not given 75,000 \$20,000 to \$25,000: 2 names
McCord, Daniel Danson,	not given 50,000
McCord, Daniel Danson, Wm. A. Dawson; Mer-	\$8,000 to \$12,000: 2 names
chant, Attorney: 19 names	\$8,000 to \$12,000: 2 names not given 18,000
not given	\$5,000 to \$8,000; George H.
\$5,000 to \$8,000; H. L. M.	Aletter
Thomas J. R. Cook, James	\$3,000 to \$5,000: 2 names
C. Graham-Browne, John	not given 9,000
P. MacLachlan, James	6 \$1,000 claims 6,000
P. MacLachlan, James Shewan, Lloyd T. Veitch,	WHITBY—\$29,000
Frederick A. Davidson, Clarence R. Vanstone, Chas. A. Tamblyn, Louis	Name not given 10,000
Clarence R. Vanstone,	Name not given 4,000
Chas. A. Tamblyn, Louis	5 \$1,000 claims 5,000
Caplan, Isaac W. Housser, Wm. H. Matthews; Sup-	WINDSOR-\$405,000
wm. H. Matthews; Sup-	Name not given 35.000
erintendent, Realtor, Dentist, Student; 20	Name not given 35,000 \$20,000 to \$25,000: Thomas
names not given198,652	M. Cooper White
\$3,000 to \$5,000: Jack R.	\$8,000 to \$12,000: Hobert C.
\$3,000 to \$5,000; Jack R. Shields, Gordon S. Rals-	Corey, Wm. E. Gundy; 2
ton, Thomas McWhirter,	names not given 38,000
Jack D. Cummings, Alex-	Name not given 5,500 \$3,000 to \$5,000: 3 names
ander McDonald, Thomas	not given 12,838
Symington, James H.	2 \$2,000 claims 4,000
Kerr, Joseph C. S. May, Joe Nesker, John H.	15 \$1,000 claims 15,000
Stratford, Harold A.	WOODSTOCK-\$31,000
Truay Chas E Barton	Name not given 6,000
Truax, Chas. E. Barton, Gabriel Kling; 42 names	Name not given 4,500
not given235,225	1 claim 2,000
55 \$2,000 claims130,000	
PRINCE EDW	ARD ISLAND
KINGL LDW	AKD ISLAND
CHARLOTTETOWN-	2 \$2,000 claims 4,000
CHARLOTTE TOWN-	4,000 Claims 4,000

,500	\$3,000 to \$5,000: 2 names
,185	not given 10,000
,000	2 \$2,000 claims 4,000 5 \$1,000 claims 5,000
,000	
,680	WALKERVILLE—\$84,000
,000	Name not given 15,000
,000	Name not given 10,000
,000	Name not given 6.000
,098	Name not given 6,000 2 \$2,000 claims 4,116
,000	7 \$1,000 claims 7,000
.503	WALLACEBURG-\$49,000
,000	Name not given 12,110
,	\$5,000 to \$8,000: Chas. B.
	Jackson
t	\$3,000 to \$5,000: Andrew F.
,032	Johnston
	8 \$1,000 claims 8,000
3	WATERFORD—\$38,000
t	Name not given 20,085
,799	2 \$2,000 claims 4,000
	2 \$1,000 claims 2,000
;	WATERLOO-\$168,000
873	Name not given 75,000
	\$20,000 to \$25,000: 2 names
,	
-	\$8,000 to \$12,000: 2 names not given 18,000 \$5,000 to \$8,000; George H.
3	not given 18,000
,191	\$5,000 to \$8,000; George H.
	Aletter
	\$3,000 to \$5,000: 2 names not given 9,000
	not given 9,000
3	6 \$1,000 claims 6,000
,	WHITBY-829,000
9	Name not given 10,000 Name not given 4,000 5 \$1,000 claims 5,000
	Name not given 4.000
	5 \$1.000 claims 5.000
	WINDSOR-\$405,000
	Name not given 35,000 \$20,000 to \$25,000: Thomas
	\$20,000 to \$25,000; Thomas
652	M. Cooper White
	\$8,000 to \$12,000; Hobert C. Corey, Wm. E. Gundy; 2 names not given 38,000
	names not given 38 000
	Name not given 5,500
	\$3.000 to \$5.000 3 names
	\$3,000 to \$5,000: 3 names. not given 12,838
	2 \$2.000 claims 4.000
	15 \$1,000 claims 15,000
	WOODSTOCK-\$31,000
	Name not given 6,000
	Name not given 4,500
225	1 claim 2.000
000	1 claim 2,000 5 \$1,000 claims 5,000
	_ ,_,,, , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
14/	ADD ICI AND
W	ARD ISLAND

SUMMERSIDE—\$88,000

Name not given ..... 25,000

\$249,000

\$20,000 to \$25,000: 2 names

### ARTHABASKA—\$40,000  \$3,000 to \$5,000: 2 names not given 10,000 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000  #### ABOIDUTEE—\$17,000  \$3,000 to \$12,000: John W. F. McMillan 1,000  #################################	not given 42,000 st5,000 to \$20,000: James D. Stewart Name not given 12,000 st,000 to \$5,000: 2 names not given 5,000: 5,000 solumis 5,000 SOURIS—\$18,000 Name not given 6,000	Name not given 13,500   \$\$,000 to \$12,000: James E.   Milligan, Albert D. Sharp 20,000   \$5,000 to \$8,000: Joseph J.   Gaudet 1 claim 2,000   2 \$1,000 claims 2,000			
Name not given 19,727 bent, Alexander B. Be- thune, George E. Bedard,	ARTHABASKA—\$40,000 \$3,000 to \$5,000: 2 names not given	man: Engineer, Manufacturer, Retired, Attorney; 7 names not given158,945 \$5,000 to \$8,000: Maurice Rousseau, E on a tien Goyer, Israel Zelniker, John M. MacKinnon; Merchant, Physician, Manager, Executive; 11 names not given124,251 \$3,000 to \$5,000: Leopoid H. A. St. Denis, John P. Wells, James F. Broadbent, Alexander B. Be-			

not given 10,000	7 names not given158,94
2 \$2,000 claims 4,000	\$5,000 to \$8,000: Maurice
2 \$1,000 claims 2,000	Rousseau, Bonatien
	Goyer, Israel Zelniker,
ASBESTOS-\$41,000	John M. MacKinnon; Mer-
Joseph A. Bolduc 38,568	chant, Physician, Man-
DUNDEE-\$17,000	ager, Executive; 11 names
	not given124,25
\$8,000 to \$12,000: John W.	\$3,000 to \$5,000: Leopold
F. McMillan	H. A. St. Denis, John P.
1 claim 1,000	Wells, James F. Broad-
HUNTINGDON-\$23,000	bent, Alexander B. Be-
Name not given 19,727	thune, George E. Bedard,
	J. M. A. Allard, Omer M.
	Lavoie, Oscar Labreche,
JOLIETTE-\$31,000	Frederic A. L'Houmeault.
\$3,000 to \$5,000: Mathias	W. W. Maguire, Joseph
Paquin, Joseph E. As-	T. Thibault, Michael J.
selin 7,800	Walsh, H. Desy, Adelphe
3 \$2,000 claims 6,000	Gadoury, Colman Levin,
2 \$1,000 claims 2,000	J. S. Louene, Joseph L.
LAC MEGANTIC-\$37,000	Beaumont, Mr. Hercovitz,
	Moses Zimmerman, Leah
Leo Blais 32,280	Rosenberg, E. C. Guertin,
1 claim 1,000	J. H. Gelinas, Chas. A.
LAMBTON-\$80,000	Cleland: Retired, House-
Name not given 78,500	wife, Clerk; 15 names
	not given
LEVIS-\$48,000	53 \$2,000 claims106,00
Name not given 20,200	103 \$1,000 claims103,00
Name not given 10,000	
\$3,000 to \$5,000: Alexander	MONTMAGNY—\$120,000
Morency; 1 name not	Maurice Rousseau115.12
given 8,821	
1 claim 2,000	OUTREMONT—\$133,000
DECAMPANTALE OF DAY OOD	Mama not given 69 00

Name not given 20,200 Name not given 10,000	103 \$1,000 claims103,000
\$3,000 to \$5,000: Alexander Morency; 1 name not given	MONTMAGNY—\$120,000 Maurice Rousseau115,120 OUTREMONT—\$133,000
MONTREAL—\$5,845,000  Name not given	Name not given 62,000 \$8,000 to \$12,000: W. J. A. Derome: 2 n am e s not given 31,000: Insurance Agent 5,038 \$3,000 to \$5,000: M. Rabino- vitch 2 \$2,000 claims 4,000 2 \$1,000 claims 2,000 PERKINS—\$22,000 Retired 20,016 QUEBEC—\$1,575,000 Name not given 37,000 Name not given 34,000 Name not given 28,050 Name not given 28,050 Name not given 21,796 \$12,000 to \$15,000: 2 names not given 29,500 \$8,000 to \$12,000: L. Fiset, Edmond Giroux; 3 names not given 52,180

Name not given 62,000	ı
\$8,000 to \$12,000: W. J. A.	١
Derome; 2 names not	1
given 31,000	ı
Insurance Agent 5,036	L
\$3,000 to \$5,000: M. Rabino-	1
vitch	1
2 \$2,000 claims 4,000	V
2 \$1,000 claims 2,000	ŀ
PERKINS-\$22,000	1
Retired 20,016	
QUEBEC-\$1,575,000	ı,
Name not given 37,000	1
Name not given 34,000	
Name not given 28,050	1

Cleland; Retired, House- wife, Clerk; 15 names	-
whe, Clerk, 15 hattes not given172,858 3 \$2,000 claims106,000 03 \$1,000 claims103,000	71.44
MONTMAGNY-\$120,000	7
faurice Rousseau115,120	40 14
OUTREMONT-\$133,000	
fame not given 62,000 8,000 to \$12,000: W. J. A. Derome; 2 names not given 31,000 nsurance Agent 5,036	2 6
3,000 to \$5,000: M. Rabino- vitch	1
\$2,000 claims 4,000 \$1,000 claims 2,000 PERKINS—\$22,000	S PA
etired 20,016	
QUEBEC—\$1,575,000 (ame not given	44
Tame not given 28,050 ame not given 21,796	93 15
12,000 to \$15,000: 2 names not given 29,500 8,000 to \$12,000: L. Fiset,	9
Edmond Giroux; 3 names not given 52,180	1

0	\$23,000
6	\$8,000 to \$12,000: Ludger N. Lavoie
	\$3,000 to \$5,000: Joseph L. Beruhe: 1 name not
0	Beruhe; 1 name not given
	given 6,16
	1 Claim 1,00
	STE ANNE DE BELLEVU
0	-\$17,000
*	Name not given 7,50
	Name not given 7,500 1 claim 1,961
5	SAINT JEAN-\$23,000
0	\$3,000 to \$5,000: Alfred
*	Camaraire
0	1 claim 2,000 4 \$1,000 claims 4,000
U	4 \$1,000 Claims 4,000
0	SAINT LAMBERT-\$26,000
	Name not given
0	1 claim
	SHERBROOKE—\$80,000
0	Name not given 5,000 3 \$2,000 claims 6 000
0	3 \$2,000 claims 6,000 9 \$1,000 claims 9,000
	TROIS RIVERES-\$116,000
0	Name and six ERES—\$116,000
)	Name not given
)	not given
	Name not given 6 600
)	Name not given     6,000       \$3,000 to \$5,000: J. Larenzo     Paquin, J. A. Germain 10,000       2 \$2,000 claims     4,000       5 \$1,000 claims     5,000
	Paquin, J. A. Germain 10,000
	2 \$2,000 claims 4,000
1	5 \$1,000 Claims 5,000
,	VALLEYFIELD—\$43,000
	\$8,000 to \$12,000: Harmis-
	das Philie \$5,000 to \$8,000: Armand
	Clermont
1	Clermont \$3,000 to \$5,000: Nestor
١	Wallot; 1 name not given
.	9 000
	- 4-10-0
	WATERLOO-\$25,000
	Name not given 10,000 \$3,000 to \$5,000: Louis Tranchemontagne 1 claim 1,000
1	\$3,000 to \$5,000: Louis
	1 claim
1	Teranii
1	WESTMOUNT-\$693,000
1	Name not given125,000
	Name not given
1	not given 35 195
1	Name not given 7.000
1	\$3,000 to \$5,000: Gordon S.
	not given 35,1%  Name not given 7,000  \$3,000 to \$5,000: Gordon S.  Carter; 1 name not given
1	3 \$2,000 claims 6,300
- 1	0 42,000 CIAIIIIS 6.300

### SASKATCHEWAN

1	ADMIRAL-\$30,000
	Name not given 11,000 \$3,000 to \$5,000: Carl O.
5	Dahl, Henry W. McPherson; 1 name not given 13,500
	BIENFAIT-\$36,000
	Name not given 25,000 \$5,000 to \$8,000: Wm. L. Hamilton
	MOOSE JAW-\$183 000

| MOOSE JAW | \$183,000 | \$25,000 to \$30,000: George P. Bawden; 1 name not given | 1,348 | \$12,000 to \$15,000: George P. Bawden | \$3,000 to \$5,000: Robt. Cruickshank; 2 names not given | 1,048 | 1 claim | 2,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim | 1,000 to 1 claim |

PONTIEX-\$28,000 

REGINA—\$183,000 Name not given...... 19,000 \$8,000 to \$12,000: I. Fried-fut SAILVADOR-\$22,000

Name not given ... 12,000
Name not given ... 12,000
\$5,000 to \$8,000: John F.
Marsh; 2 names not
given ... 13,000
\$3,000 to \$5,000: John H.
Anderson; 3 names not
given ... 11,335
\$2,000 claims ... 6,000
\$3,1000 claims ... 5,000
SWIFT CHEPENT ... 250,000 SASKATOON-\$265,000 

Lutheran Mutual Aid Society WAVERLY, IOWA

> LEGAL RESERVE LIFE INSURANCE At Actual Cost

J. E. HEGG, President
WALTER G. VOECKS, Secretary
J. H. DUIS, Treasurer